

### Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

Our mission is to operate a safe, effective, and reliable transportation system for the islands of Martha's Vineyard and Nantucket with a commitment to sustainability, accessibility, our port communities, and public engagement.

Posted August 2, 2021 8:50 AM

#### WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY

PORT COUNCIL Wednesday, August 4, 2021 9:00 AM

First Floor Meeting Room (Room #103), SSA Administrative Offices 228 Palmer Avenue, Falmouth, MA 02540

NOTE: Pursuant to Section 20 of Chapter 20 of the Acts of 2021, this meeting will be held virtually. The public may participate in the meeting, including Public Comment, by going to zoom.us and using meeting ID 851 3455 6877. Participants can also use the same meeting ID and join telephonically by calling one of the following numbers: 669-900-6833, 346-248-7799, 929-436-2866, 253-215-8782, 301-715-8592, or 312-626-6799.

- 1. Minutes
- a) Approval of the Minutes of the July 14, 2021 Meeting
- 2. Management Report
  - a) Business Summary for the Month of June 2021
  - b) Updates on Current Projects including:
    - 1. Woods Hole Terminal Reconstruction Project (Marine and Landside)
    - 2. SQMS Update
    - 3. Website Update/Redesign
    - 4. M/V Gay Head Dry Dock Status
  - c) Proposed 2022 Summer and Fall Operating Schedule for the Nantucket Route
- 3. Treasurer's Report
  - a) Transportation Agreement with Martha's Vineyard Regional High School District
- 4. Old/New Business
  - a) Proposed General Manager Goals for the year July 1, 2021 Through June 30, 2022
- 5. Public Comment

These agenda items are those that the Chairman reasonably anticipates will be discussed at the meeting. Not all items listed may in fact be discussed, and other items not listed because they are not anticipated by the Chairman to be discussed may also be brought up for discussion to the extent permitted by law. The Port Council's practice is to reserve time under New Business for topics that the Chairman does not anticipate will be discussed at the meeting. Other topics not listed but discussed by the Port Council during previous meetings might also be brought up for discussion by other Port Council Members under Old Business even though the Chairman does not anticipate a discussion about any such topics.

1

Telephone: (508) 548-5011

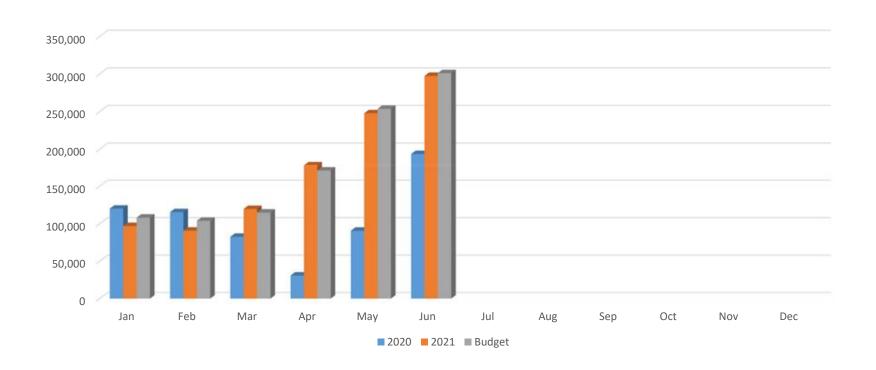
# Business Summary – June 2021

Port Council Meeting 08-04-2021

## Passengers Carried – June 2021 vs. 2019

		Monthly Variance vs. 2019	Monthly % Difference vs. 2019			Y-T-D Variance vs. 2020/2019	Y-T-D % Difference vs. 2020/2019
Martha's Vineyard Route	1	- 27,833	- 10.3%	)	1	- 115,485	- 11.9%
Nantucket Regular Ferry	1	- 5,128	-19.8%		1	- 6,629	- 6.4%
Nantucket Fast Ferry	1	- 4,185	- 10.6%		1	- 16,519	- 17.0%
Nantucket Route Subtotal	1	- 9,313	- 14.2%	)	1	- 23,148	- 11.5%
Total Passengers	1	- 37,146	- 11.1%	)	1	- 138,633	- 11.9%

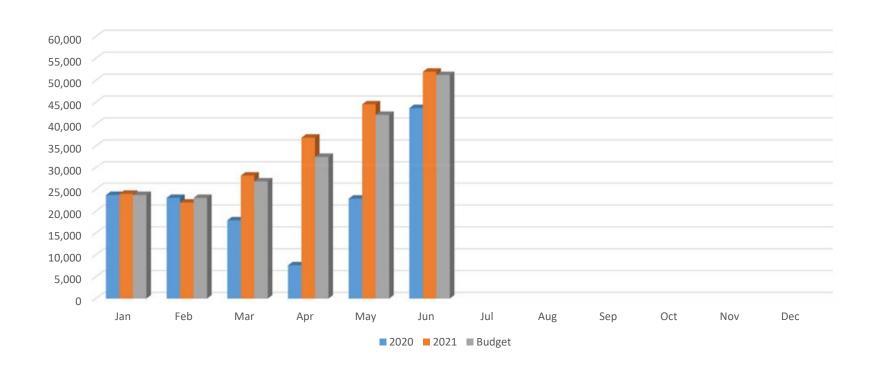
## Passengers Carried 2020 - 2021



### Automobiles Carried – June 2021 vs. 2019

		Monthly Variance vs. 2019	Monthly % Difference vs. 2019		Y-T-D Variance vs. 2020/2019	Y-T-D % Difference vs. 2020/2019
Martha's Vineyard Route						
Standard Fare	1	2,739	8.3%	1	16,780	17.6%
Excursion Fare	Ī	- 2,010	- 17.4%	Ī	- 12,061	- 15.1%
Total – Martha's Vineyard	1	729	1.6%		4,719	2.7%
Nantucket Route						
Standard Fare	1	201	3.5%	1	4,146	29.2%
Excursion Fare		- 175	- 16.7%	1	- 797	- 7.9%
Total – Nantucket	1	26	0.4%	1	3,349	13.8%
Total Automobiles	1	755	1.5%	1	8,068	4.0%

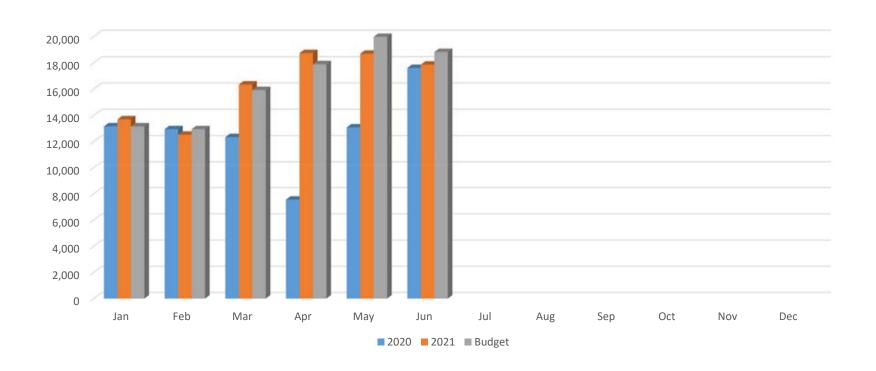
## Automobiles Carried 2020 - 2021



## Trucks Carried – June 2021 vs. 2019

		Monthly Variance vs. 2019	Monthly % Difference vs. 2019		Y-T-D Variance vs. 2020/2019	Y-T-D % Difference vs. 2020/2019
Martha's Vineyard Route						
Standard Fare	1	- 660	- 12.4%	1	- 61	- 0.2%
Excursion Fare	1	- 301	- 10.8%	1	- 912	- 4.5%
20 Feet & Over	1	355	6.4%		870	3.3%
Total – Martha's Vineyard	1	- 606	- 4.4%		-103	- 0.1%
Nantucket Route						
Standard Fare		- 235	- 22.8%	1	- 495	- 8.8%
Excursion Fare	1	- 100	- 20.0%	1	- 328	- 7.2%
20 Feet & Over	1	- 18	- 0.5%	1	54	0.3%
Total - Nantucket		- 353	- 6.9%	) <b> </b>	- 769	- 2.8%
Total Trucks	1	- 959	- 5.1%		- 872	- 0.9%

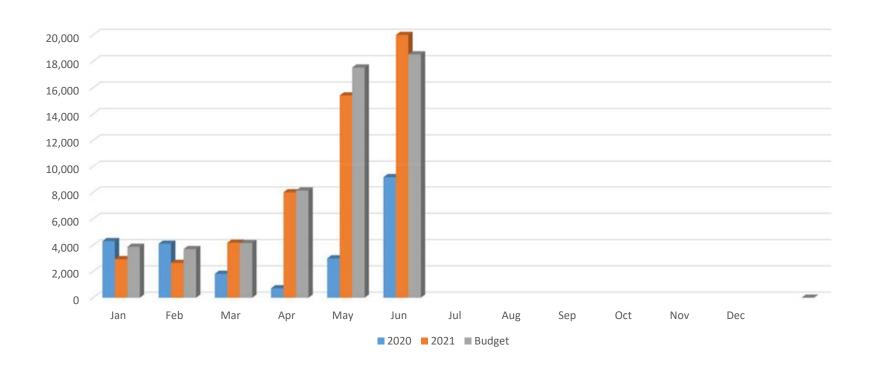
## Trucks Carried 2020 - 2021



### Cars Parked-June 2021 vs. 2019

		Monthly Variance vs. 2019	Monthly % Difference vs. 2019			Y-T-D Variance vs. 2020/2019	Y-T-D % Difference vs. 2020/2019
Martha's Vineyard Route	1	116	0.7%		1	- 5,310	- 11.1%
Nantucket Route	1	- 124	- 2.8%		1	- 1,117	- 9.2%
<b>Total Cars Parked</b>	1	-8	0.0%	)	1	- 6,427	- 11.7%

## Cars Parked 2020 - 2021



## Trip Summary Report

			Cancelled for			
MV Route	Scheduled	Mechanical	Weather	Traffic	Unscheduled	Total
June	1,682	- 2	0	0	0	1,680
YTD	7,952	- 30	- 88	- 352	11	7,493
NT Route	Scheduled	Mechanical	Weather	Traffic	Unscheduled	Total
June	804	- 4	0	0	12	812
YTD	3,318	- 6	- 96	- 29	72	3,259
Total	Scheduled	Mechanical	Weather	Traffic	Unscheduled	Total
June	2,486	- 6	0	0	12	2,492
YTD	11,270	- 36	- 184	- 381	83	10,752

## Financial Snapshot





#### June

- Operating Revenue of \$14,871,453 was higher than budget by \$579,055
- Other Income of \$304,506 was higher than budget by \$74,410
- Operating Expenses of \$9,602,995 was higher than budget by \$455,994
- Income Deductions of \$312,263 was lower than budget by \$851
- Net Operating Income of \$5,260,701 was higher than budget by \$194,322

### January - June

- Operating Revenue of \$50,806,355 was higher than budget by \$2,064,492
- Other Income of \$1,415,791 was higher than budget by \$183,354
- Operating Expenses of \$52,934,866 was lower than budget by \$585,647
- Income Deductions of \$1,960,804 was higher than budget by \$2,662
- Net Operating Loss of \$2,673,524 was lower than budget by \$2,830,831

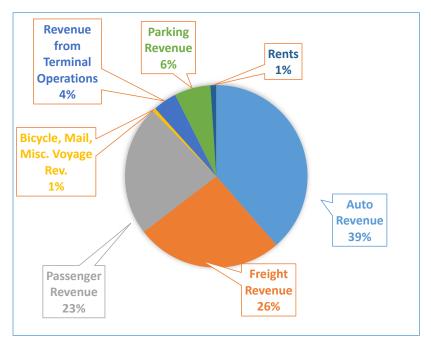
## Operating Revenues – June 2021 vs. Budget

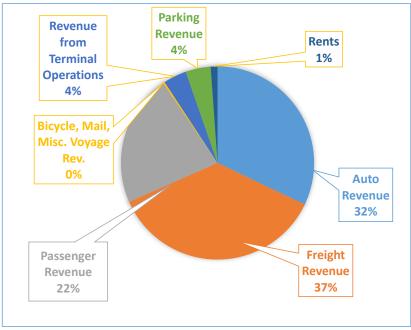
		Monthly Variance vs. Budget	Monthly % Difference vs. Budget			Y-T-D Variance vs. Budget	Y-T-D % Difference vs. Budget
Waterline Revenues							
Automobile Revenue	1	\$ 174,970	3.1%		1	\$ 1,275,137	8.5%
Freight Revenue	1	170,286	4.6%		1	956,699	5.5%
Passenger Revenue		- 56,767	- 1.6%			- 420,587	- 3.6%
Misc. Voyage Revenue		- 38,759	- 30.3%			- 208,749	- 60.2%
Term. Oper. Revenue	1	173,833	38.0%		1	200,361	11.3%
Parking Revenue	1	161,721	20.5%		1	215,612	11.3%
Rent Revenue		- 6,029	- 3.8%		1	46,019	8.6%
<b>Total Operating Revenue</b>	1	\$ 579,055	4.1%		1	\$ 2,064,492	4.2%
	Ī						
<b>Total Other Income</b>	1	\$ 74,410	32.3%		1	\$ 183,354	14.9%
<b>Total Operating &amp; Other</b>	1	\$ 653,465	4.5%	)	1	\$ 2,247,846	4.5%

## Operating Revenues - 2021

### June

### January - June





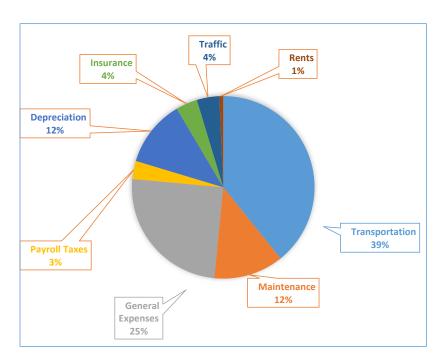
### Operating Expenses – June 2021 vs. Budget

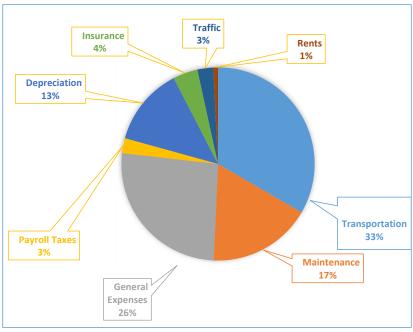
1 0 1						
		Monthly Variance vs. Budget	Monthly % Difference vs. Budget		Y-T-D Variance vs. Budget	Y-T-D % Difference vs. Budget
Waterline Expenses						
Maintenance		\$ 221,390	22.9%		\$ - 1,997,156	- 17.9%
Depreciation		20,317	1.8%		110,239	1.6%
Vessel Operations		275,223	11.9%		1,157,971	10.7%
Terminal Operations	1	- 103,365	-8.1%	1	- 173,660	- 3.0%
Traffic Expense		- 33,407	-8.0%	1	- 151,715	- 9.8%
General Expense		38,793	1.6%		542,882	4.1%
Insurance		1,070	0.3%		14,561	0.7%
Rents	1	- 11,991	- 15.5%	1	-10,854	- 2.6%
Payroll Taxes		51,963	20.3%	1	- 77,914	- 5.6%
<b>Total Operating Expenses</b>	1	\$ 459,994	5.0%	1	\$ - 585,647	- 1.1%
<b>Total Other Expenses</b>	1	\$ - 851	- 0.3%	1	\$ 2,662	0.1%
Total Operating & Other	•	\$ 459,143	4.9%		\$ 582,985	- 1.1%
iotai operating & other		7 433,143	7.370		7 302,303	- 1.1/0

## Operating Expenses - 2021

### June

### January - June





### PORT COUNCIL MEETING - AUGUST 4, 2021





July 29, 2021





July 13, 2021

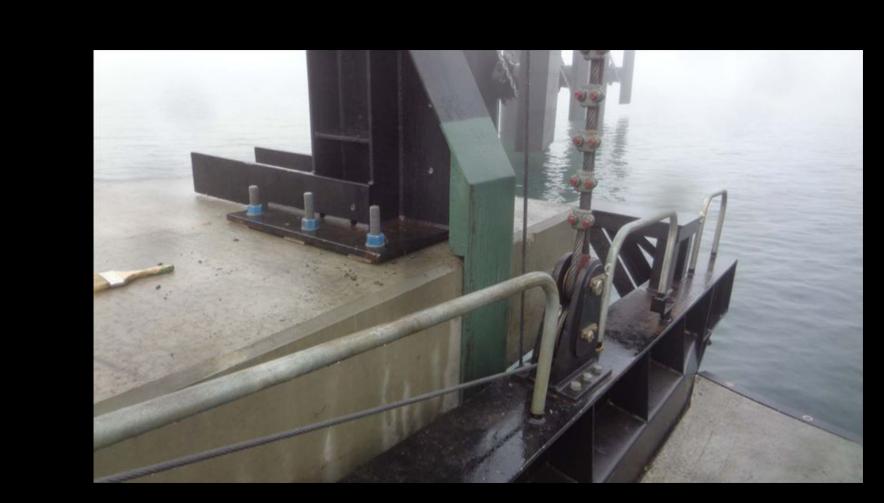




July 14, 2021



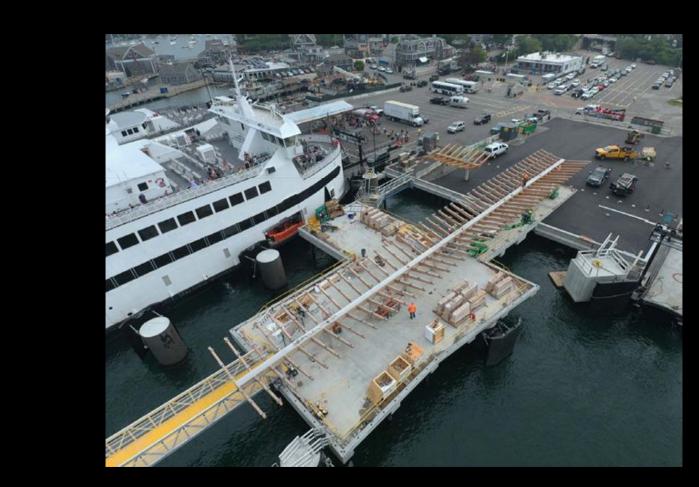
July 14, 2021



July 15, 2021



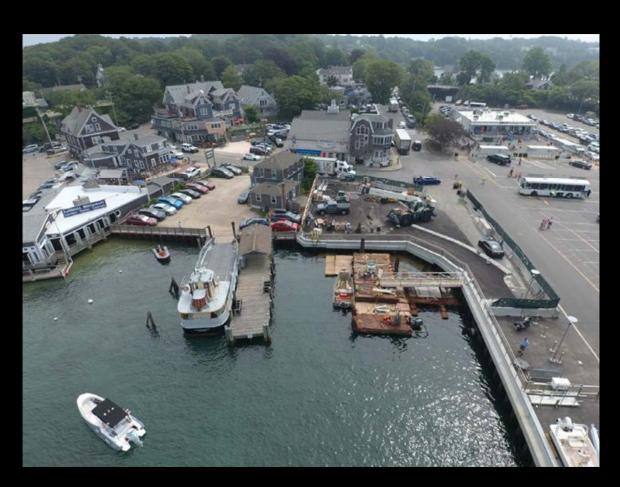
July 26, 2021



July 26, 2021



July 29, 2021



July 26, 2021

## Waterside contract cost update

- Original contract price: \$43,143,280
- Change orders to date: \$9,701,251
- Change orders as percent of original contract: 23%
- Total contract: \$52,844,531
- Waterside cost estimate (2017): \$53,689,900
- Under original estimate to date: \$845,369

MV Gay Head Dry Dock at Thames Shipyard and Repair



MV Gay Head Port Propeller Shaft Alignment





### MV Gay Head Dry Dock Highlights

- New Fire Detection System
- Blast and Coating of under potable water and ballast tanks
- Overhaul of Anchor Windlass
- Rudder and Propeller Shaft Re-alignment

### MV Gay Head Dry Dock Repair Contract Items

	day ricad bry book ricpan contract its	51115	
Contract Item	Item Description	Credit	Cost
001	Dry Docking & Undocking		\$33,200
002A, 002B,	Hull Internals: Inspection & Repair, UT Survey		28,520
003A, 003B, 003C, 003D	Hull: Clean, Prepare, Paint, Replace Anodes, Grit Blasting & keel coolers		152,620
004A & 004B	Temporary Services & Slops Removal		10,150
005	Sea Valve Cleaning & Overhaul		2,240
006A, 006B, 006C, 006D,	Shafts, Bearings & couplings, shaft removals & repairs, cutlass bearings		55,000
006E	Shaft Seal Disassembly and Five Year Overhaul		33,545
007	Port & Stbd Propeller Removal, Transport, Repairs and Re-installation		25,600
008A, 008B & 008C	Rudder Brg Clearances, Replacement & Machine Shop Service		50,527
009	Hull & Main Deck Plate Steel Renewal	94,500	189,000
010	Blast & coat above rub rail		98,970
011	Tech Data & Reports		
012	Reserved		
013	Tank Level Indicators		77,119
014	Potable Water Tank Blast and Coat		57,840
015	Fore Peak and Aft Peak Tanks Blast and Coat		100,990
016	Anchor Windlass & Foundation overhaul		19,582
017	Fire Detection Design and Install		134,526
018	Main Engine and Bow Thruster Control Overhaul		13,521
019	Bow Thruster Exhaust Extension		3,340
020	Fathometer and Cofferdam installation		6,980
022	Steering Gear Systems and Component Overhaul		16,185
	Vessel Transportation	22,000	<u>22,000</u>
	Total Credits	\$116,500	
Change Orders	Total Contract		\$1,131,445
CO01,CO02,CO03,CO04,CO05,CO06	New Raft Cradle, Stern Light, H2O Htr, Nav Light, Radar Relocation		33,500
CO07,CO08,CO09,CO10,CO11,CO12	Rebuild Pumps & Motors, Damaged Bullwark, USCG Steel Items, BT Exh, Hatch Ring		57,500
CO13,CO14,CO15CO16	Stern Tube Fittings, Renew Anchor Chain, Renew Pipes Pot H2O Tnk, Repair Cooler		34,000
	Grand Total Contract, Credits and Change Orders		\$ 1,139,945

### STAFF SUMMARY

**Date**: August 2, 2021

File# SO-2021-04



Т	D:		FOR	t:	FROM:
)	,	General	Х	Vote	Dept.: Shoreside Operations
L	`	Manager	^	Vote	Author: Alison A. Fletcher
>	(	Board Members		Information	Subject: Proposed 2022 Summer and Fall Operating Schedules for the Nantucket Route

#### **PURPOSE:**

To present for approval the proposed 2022 Summer and Fall Operating Schedules for the Nantucket route.

#### **BACKGROUND:**

This past March, the Authority placed newspaper advertisements of its proposed 2022 Winter, Spring, Summer and Fall Operating Schedules for both its Martha's Vineyard and Nantucket routes for the period from January 5, 2022, through January 2, 2023. Notices of the proposed schedules were also published for public comment on the Authority's website.

On April 18<sup>th</sup>, the Authority received a petition with respect to its proposed schedules that was signed by 103 residents of the Town of Falmouth. In their petition, the 103 Falmouth residents objected to the Authority's scheduling of a 5:30 a.m. freight trip from Woods Hole and they requested that the Authority cancel the approval of a 5:30 a.m. freight trip from Woods Hole. As has been the situation in the past, the petitioners objected to large trucks traveling to that 5:30 a.m. ferry because they claim the trucks wake up Falmouth residents beginning at 5:00 a.m. and earlier. The petitioners did not object to cars traveling on that ferry.

On May 3, 2021, the Authority conducted a public hearing on the proposed 2022 schedules. The only comments received regarding the proposed 2022 Summer and Fall Operating Schedules for the Authority's Nantucket route sought an increase in trips or allocations. Rather, the majority of comments received at the hearing and in writing both before and after the hearing have been directed at Martha's Vineyard's freight traffic that travels to and from the Authority's Woods Hole terminal.

The Authority's Enabling Act requires the Authority to post and advertise in newspapers with general circulation in Falmouth, Barnstable, Martha's Vineyard, Nantucket and New Bedford all of its proposed schedule changes at least 60 days prior to their effective date.

The proposed 2022 Summer Operating Schedule for the Nantucket route from May  $17^{th}$  to October  $19^{th}$  would start two days earlier and end one day later than in 2021. The proposed 2022 Summer Nantucket Operating schedules would be essentially the same as 2021 with the exception of the assigned vessels and the start and end dates of those vessel assignments. In addition, staff is proposing to triple crew the M/V Sankaty during the early summer schedule (05/17/2022) to 05/25/2022 and 06/01/2022 to 06/21/2022) as well as the M/V Gay Head during the late summer schedule (09/08/2022) to 10/19/2022. The summer vessel and crewing assignments would be as follows:

2021 Dates			
05/19 - 05/27	Eagle (Triple Crew)	Sankaty (Two Single Crews)	Gay Head (Triple Crew)
05/28 - 06/02	Eagle (Triple Crew)	Nantucket (Triple Crew)	Gay Head (Triple Crew)
06/03 - 06/11	Nantucket (Triple Crew)	Sankaty (Two Single Crews)	Gay Head (Triple Crew)
06/12 - 06/23	Eagle (Triple Crew)	Sankaty (Two Single Crews)	Gay Head (Triple Crew)
06/24 - 07/02	Eagle (Triple Crew)	Woods Hole (Triple Crew)	Gay Head (Triple Crew)
07/03 - 09/09	Eagle (Triple Crew)	Woods Hole (Triple Crew)	Katama (Triple Crew)
09/10 - 10/18	Eagle (Triple Crew)	Woods Hole (Triple Crew)	Gay Head (Two Single Crews)
<b>2022 Dates</b>			
05/17 - 05/25	Eagle (Triple Crew)	Sankaty (Triple Crew)	Gay Head (Triple Crew)
05/26 - 05/31	Eagle (Triple Crew)	Nantucket (Triple Crew)	Gay Head (Triple Crew)
06/01 - 06/09	Nantucket (Triple Crew)	Sankaty (Triple Crew)	Gay Head (Triple Crew)
06/10 - 06/21	Eagle (Triple Crew)	Sankaty (Triple Crew)	Gay Head (Triple Crew)
06/22 - 08/08	Eagle (Triple Crew)	Woods Hole (Triple Crew)	Gay Head (Triple Crew)
08/09 - 09/07	Eagle (Triple Crew)	Woods Hole (Triple Crew)	Katama (Triple Crew)
09/08 - 10/19	Eagle (Triple Crew)	Woods Hole (Triple Crew)	Gay Head (Triple Crew)

The proposed 2022 Fall Operating Schedule for the Nantucket route from October  $20^{th}$  to January  $2^{nd}$  2023 would start one day later and end two days earlier than in 2021. The proposed 2022 Fall Nantucket Operating schedules would be essentially the same as 2021 with the exception of the assigned vessels and the start and end dates of those vessel assignments. The fall vessel and crewing assignments would be as follows:

2021 Dates			
10/19 - 12/02	Eagle (Triple Crew)	Woods Hole (Triple Crew)	
12/03 - 01/04	Nantucket (Triple Crew)	Woods Hole (Triple Crew)	
<b>202</b> 2 <b>Dates</b>			
10/20 - 10/22	Eagle (Triple Crew)	Woods Hole (Triple Crew)	
10/23 - 01/02	Nantucket (Triple Crew)	Woods Hole (Triple Crew)	

Page 2

The proposed 2022 Operating Schedule for the High-Speed service on the Nantucket route from March  $30^{th}$  to January  $2^{nd}$  2023 would start two days earlier and end two days earlier than in 2021. The 2022 operating schedule and crewing assignments for the M/V Iyanough would be as follows:

<b>2021 Dates</b>		
04/01 - 05/18	Iyanough (Double Crew)	
05/19 - 10/18	Iyanough (Triple Crew)	
10/19 - 01/04	Iyanough (Double Crew)	
<b>2022 Dates</b>		
03/30 - 05/16	Iyanough (Double Crew)	
05/17 - 10/19	Iyanough (Triple Crew)	
10/20 - 01/02	Iyanough (Double Crew)	

#### **RECOMMENDATION:**

That the Members vote to approve the proposed 2022 Summer and Fall Operating Schedules for the Nantucket route as presented.

	Alison A. Fletcher
	Director of Shoreside Operations
APPROVED:	
mino (EB.	Robert B. Davis
	General Manager

#### 05/17/2022 - 05/25/2022 and 06/01/2022 - 06/21/2022

	TRIP		LV HY	DUE NT	VESSEL	TRIP		LV NT	DUE HY
DAILY					EAG/NAN	102		6:30 AM	8:45 AM
Mon - Sat	301	*	5:30 AM	7:45 AM HAZ/M-Sa	GAY	302	*	8:00 AM	10:15 AM HAZ/M-F
DAILY	303	*	6:30 AM	8:45 AM HAZ/M-F	SAN	304		9:15 AM	11:30 AM
DAILY	103		9:15 AM	11:30 AM	EAG/NAN	106		12:00 PM	2:15 PM
DAILY	305	*	10:45 AM	1:00 PM HAZ/M-F	GAY	306	*	1:30 PM	3:45 PM HAZ/M-Sat
DAILY	307		12:00 PM	2:15 PM	SAN	308		2:45 PM	5:00 PM
DAILY	107		2:45 PM	5:00 PM	EAG/NAN	110		5:30 PM	7:45 PM
Sun - Fri	309		4:15 PM	6:30 PM	GAY	310		6:45 PM	9:00 PM
DAILY	311		5:30 PM	7:45 PM	SAN	312		8:00 PM	10:15 PM
DAILY	111		8:00 PM	10:15 PM	EAG/NAN				

M/V Eagle - TBD based on repair schedule.

M/V Nantucket - TBD based on repair schedule.

#### Bold indicates freight vessel - limited passenger capacity.

Freight vessel trips will not appear on pocket schedules or color brochures.

Trips 301 & 302 are not scheduled to operate on Sundays, however these trips are available to operate, if needed. Trips 309 & 310 are not scheduled to operate on Saturdays, however these trips are available to operate, if needed. During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

M/V Eagle or M/V Nantucket	Triple crew - Operates 7 days a week from 6:30am to 10:15pm.
M/V Gay Head	Triple crew - Operates 7 days a week from 5:30am to 9:00pm.
M/V Sankaty	Triple crew - Operates 7 days a week from 6:30am to 10:15pm.

#### 05/26/2022 - 05/31/2022

	TRIP		LV HY	DUE NT	VESSEL	TRIP		LV NT	DUE HY
DAILY					EAG	102		6:30 AM	8:45 AM
DAILY	301	*	5:30 AM	7:45 AM HAZ/M-F	GAY	302	*	8:00 AM	10:15 AM HAZ/M-F
DAILY	101		6:30 AM	8:45 AM	NAN	104		9:15 AM	11:30 AM
DAILY	103		9:15 AM	11:30 AM	EAG	106		12:00 PM	2:15 PM
DAILY	305	*	10:45 AM	1:00 PM HAZ/M-F	GAY	306	*	1:30 PM	3:45 PM HAZ/M-F
DAILY	105		12:00 PM	2:15 PM	NAN	108		2:45 PM	5:00 PM
DAILY	107		2:45 PM	5:00 PM	EAG	110		5:30 PM	7:45 PM
DAILY	309		4:15 PM	6:30 PM	GAY	310		6:45 PM	9:00 PM
DAILY	109		5:30 PM	7:45 PM	NAN	112		8:00 PM	10:15 PM
DAILY	111		8:00 PM	10:15 PM	EAG				

#### Bold indicates freight vessel - limited passenger capacity.

#### Freight vessel trips will not appear on pocket schedules or color brochures.

During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

M/V Eagle Triple crew - Operates 7 days a week from 6:30am to 10:15pm.

M/V Nantucket Triple crew - Operates 7 days a week from 6:30am to 10:15pm.

M/V Gay Head Triple crew - Operates 7 days a week from 5:30am to 9:00pm.

<sup>\*</sup> Hazardous trips Monday - Friday and non-hazardous when running on Saturday and Sunday.

<sup>\*</sup> Hazardous trips Monday - Friday and non-hazardous when running on Saturday and Sunday

#### 06/22/2022 - 09/07/2022

	TRIP		LV HY	DUE NT	VESSEL	TRIP		LV NT	DUE HY
DAILY					EAG	102		6:30 AM	8:45 AM
DAILY	301	*	5:30 AM	7:45 AM HAZ/M-Sat	GAY/KAT	302	*	8:00 AM	10:15 AM HAZ/M-F
DAILY	101		6:30 AM	8:45 AM	WH	104		9:15 AM	11:30 AM
DAILY	103		9:15 AM	11:30 AM	EAG	106		12:00 PM	2:15 PM
DAILY	305	*	10:45 AM	1:00 PM HAZ/M-F	GAY/KAT	306	*	1:30 PM	3:45 PM HAZ/M-Sat
DAILY	105		12:00 PM	2:15 PM	WH	108		2:45 PM	5:00 PM
DAILY	107		2:45 PM	5:00 PM	EAG	110		5:30 PM	7:45 PM
DAILY	309		4:15 PM	6:30 PM	GAY/KAT	310		6:45 PM	9:00 PM
DAILY	109		5:30 PM	7:45 PM	WH	112		8:00 PM	10:15 PM
DAILY	111		8:00 PM	10:15 PM	EAG				

M/V Gay Head: 06/22/2022 - 08/08/2022

M/V Katama: 08/09/2022 - 09/07/2022

Bold indicates freight vessel - limited passenger capacity.

#### Freight vessel trips will not appear on pocket schedules or color brochures.

\*Hazardous Monday through Saturday and non-hazardous when running on Saturdays, Sundays & Holidays (7/4 and 9/5). During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

M/V Eagle	Triple crew - Operates 7 days a week from 6:30am to 10:15pm.
M/V Woods Hole	Triple crew - Operates 7 days a week from 6:30am to 10:15pm.
M/V Gay Head or M/V Katama	Triple crew - Operates 7 days a week from 5:30am to 9:00pm.

#### 09/08/2022 - 10/19/2022

	TRIP	LV HY	DUE NT	VESSEL	TRIP	LV NT	DUE HY
DAILY				EAG	102	6:30 AM	8:45 AM
DAILY	301	5:30 AM	7:45 AM HAZ/M-F	GAY	302	8:00 AM	10:15 AM HAZ/M-F
DAILY	101	6:30 AM	8:45 AM	WH	104	9:15 AM	11:30 AM
DAILY	103	9:15 AM	11:30 AM	EAG	106	12:00 PM	2:15 PM
DAILY	305	10:45 AM	1:00 PM HAZ/M-F	GAY	306	1:30 PM	3:45 PM HAZ/M-F
DAILY	105	12:00 PM	2:15 PM	WH	108	2:45 PM	5:00 PM
DAILY	107	2:45 PM	5:00 PM	EAG	110	5:30 PM	7:45 PM
DAILY	309	* 4:15 PM	6:30 PM	GAY	310	* 6:45 PM	9:00 PM
DAILY	109	5:30 PM	7:45 PM	WH	112	8:00 PM	10:15 PM
DAILY	111	8:00 PM	10:15 PM	EAG			

#### Bold indicates freight vessel - limited passenger capacity.

#### Freight vessel trips will not appear on pocket schedules or color brochures.

During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

M/V Eagle Triple crew - Operates 7 days a week from 6:30am to 10:15pm.

M/V Woods Hole Triple crew - Operates 7 days a week from 6:30am to 10:15pm.

M/V Gay Head Triple crew - Operates 7 days a week from 5:30am to 9:00pm.

<sup>\*</sup> Optional trips that may be scheduled to operate as needed.

#### 10/20/2022 - 01/02/2023

	TRIP		LV HY	DUE NT	VESSEL	TRIP		LV NT	DUE HY
DAILY					EAG/NAN	102		6:30 AM	8:45 AM
Mon - Sat	301	*	5:45 AM	8:00 AM HAZ/M-Sat	WH	302		8:30 AM	10:45 AM
DAILY	103		9:15 AM	11:30 AM	EAG/NAN	106		12:00 PM	2:15 PM
DAILY	305	**	11:15 AM	1:30 PM HAZ/M-F	WH	306	*	1:45 PM	4:00 PM HAZ/M-Sat
DAILY	107		2:45 PM	5:00 PM	EAG/NAN	110		5:30 PM	7:45 PM
Sun - Fri	309		4:30 PM	6:45 PM	WH	310		7:15 PM	9:30 PM
DAILY	111		8:00 PM	10:15 PM	EAG/NAN				

M/V Eagle: 10/20/2022 - 10/22/2023 M/V Nantucket: 10/23/2022 - 01/02/2023

#### Bold indicates freight vessel - limited passenger capacity.

#### Freight vessel trips will not appear on pocket schedules or color brochures.

During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

Trips 301, 302, 305, 306, 309 & 310 will not operate on Thanksgiving (11/24/2022) & Christmas Day (12/25/2022) Trips 301 & 306 will not be hazardous on 12/03/2022

Trips 301 & 302 are not scheduled to operate on Sundays, however these trips are available to operate, if necessary.

Trips 309 & 310 are not scheduled to operate on Saturdays, however these trips are available to operate, if necessary.

M/V Eagle or triple crew - Operates 7 days a week from 6:30am to 10:15pm.

M/V Nantucket

M/V Woods Hole triple crew - Operates 7 days a week from 5:45am to 9:30pm.

<sup>\*</sup> Hazardous trips Monday - Saturday and non-hazardous when running on Sunday

<sup>\*\*</sup> Hazardous trips Monday - Friday and non-hazardous when running on Saturday and Sunday

#### **M/V IYANOUGH**

#### 03/30/2022 - 05/16/2022

03/30/2022 - 03/10/2022										
	LV HY	DUE NT	TRIP	LV NT	DUE HY	TRIP				
DAILY	8:15 AM	9:15 AM	403	9:30 AM	10:30 AM	404				
DAILY	11:00 AM	12:00 PM	405	12:30 PM	1:30 PM	406				
DAILY	2:00 PM	3:00 PM	407	3:30 PM	4:30 PM	408				
DAILY	5:00 PM	6:00 PM	409	6:15 PM	7:15 PM	410				
DOUBLE CREWED										
05/17/2022 - 10/19/2022										
	LV HY	DUE NT	TRIP	LV NT	DUE HY	TRIP				
DAILY	8:15 AM	9:15 AM	403	9:30 AM	10:30 AM	404				
DAILY	11:00 AM	12:00 PM	405	12:30 PM	1:30 PM	406				
DAILY	2:00 PM	3:00 PM	407	3:30 PM	4:30 PM	408				
DAILY	5:00 PM	6:00 PM	409	6:15 PM	7:15 PM	410				
DAILY	7:30 PM	8:30 PM	411	8:45 PM	9:45 PM	412				
TRIPLE CREWED										
10/20/2022 - 01/02/2023										
	LV HY	DUE NT	TRIP	LV NT	DUE HY	TRIP				
DAILY	8:15 AM	9:15 AM	403	9:30 AM	10:30 AM	404				
DAILY	11:00 AM	12:00 PM	405	12:30 PM	1:30 PM	406				
DAILY	2:00 PM	3:00 PM	407	3:30 PM	4:30 PM	408				
DAILY	5:00 PM	6:00 PM	409	6:15 PM	7:15 PM	410				
						-				

**DOUBLE CREWED** 

During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

### STAFF SUMMARY

Date: July 30, 2021 File	# A-663
--------------------------	---------



TO:		FOR	t:	FROM:		
Х	General	Х	Vata	Dept.: Accounting		
^	Manager		Vote	Author: Mark K. Rozum		
Х	Board Members		Information	Subject: 2021-2022 Transportation Agreement With M.V. Regional High		
	-			School District		

<u>PURPOSE</u>: To request a vote of the Members to authorize the General Manager to execute a renewal of the transportation agreement with the Martha's Vineyard Regional High School District, for school related approved transportation.

**BACKGROUND:** Annually, the Steamship Authority enters into a Transportation Agreement with the Martha's Vineyard Regional High School District to establish a fixed price contract for the transportation of student groups, teachers, administrators and game officials on school approved travel for the school's upcoming fiscal year, in this case 2021-2022. The current agreement establishes a fixed price of \$55,000 for the fiscal year July 1, 2020 through June 30, 2021, payable in ten (10) monthly installments of \$5,500 commencing September 1, 2020 and ending on June 1, 2021. This rate reflected approximately a 50% discount over applicable tariff rates for anticipated travel.

During the most recent school fiscal year ended June 30, 2021, the Steamship Authority provided transportation to the Martha's Vineyard Regional High School District in the amount of \$32,152, which was a 68.1% decrease over the 2018-2019 year's activity. The transportation costs during 2018-2019 was \$100,932 and for 2019-2020 was \$69,096. Thus over the previous 3 years the school district has averaged \$67,393 in travel annually. Additional language has been added to the contract to include travel related to special education for out of district placements. The Staff is recommending adjusting the fixed price contract to \$33,000 which would approximate the 50% discount normally given to the island schools, including the Nantucket Public Schools.

**RECOMMENDATION:** That the Members vote to authorize the General Manager to execute a new transportation agreement with the Martha's Vineyard Regional High School District, for school related approved transportation for a fixed price of \$33,000 for the period July 1, 2021 through June 30, 2022.

	APPROVED:	
Mark K. Rozum		Robert B. Davis
Treasurer/Comptroller		General Manager

Page 1

### TRANSPORTATION AGREEMENT

AND MAR	NANTUC: THA'S VI	KET STEAMSHIP AUT NEYARD REGIONAL	THORITY (hereinaf HIGH SCHOOL DI	ter referred to as the "Authority") and the STRICT (hereinafter referred to as the "Island all public elementary schools on Martha's Vineyard.							
<i>Now,</i> follow		in consideration of the	mutual agreements	herein contained, the parties hereto agree as							
1.	It is agreed and understood that only the following school related and approved transportation shall be included, unless authorized by the Authority:										
	A. B. C.	curricular activities an Other student trips, wi testing, travel for Spec Staff trips including tr trips for field trips and limited to the ten (10)	d activity related to th necessary escorts cial Education Out of ips to professional re- meetings of State of months that school ll not be good durin	in including field trips, athletic trips, organized extrastate and federal grants.  by Chapter 766 students for school required f District Placements or any State mandated travel. In meetings, school visitations, advance preparation or regional departments (teacher travel will be is open as opposed to twelve (12) months for g the individual's vacation). Teacher and quired trips.							
2.	The form for transportation requests will include (a) the names of the adult(s) making the trip; (b) purpose of the trip; (c) the school name if applicable; (d) authorization for the trip be personally signed by the respective Principal and the Superintendent or his designee within the Superintendent' Office.										
3.	Payment shall be <u>fifty five thirty-three</u> thousand (\$5533,000) dollars annually paid to the Authority in ten monthly installments of <u>fivethree</u> thousand and <u>fivethree</u> hundred (\$3,3005,500) dollars per mont commencing September 1, 20201 and ending on June 1, 20212. This annual payment will be reviewed by the Authority and the Island Schools prior to the start of each fiscal year based upon the cost of transportation furnished during the previous school year.										
4.	It will be the Superintendent's responsibility to monitor the system. Any alleged abuse of the system will be brought to the attention of the Superintendent.										
5.	It is also agreed that this agreement may be amended or terminated on thirty-day notice by the Authority or the Island Schools.										
WOODS HOLE, MARTHA'S VINEYARD AND NANTUCK STEAMSHIP AUTHORITY				MARTHA'S VINEYARD REGIONAL HIGH SCHOOL DISTRICT							
By: F	Robert B.	Davis I	Date	By: Matthew T. D'Andrea, LP. D. Date							

#### MARTHA'S VINEYARD REGIONAL HIGH SCHOOL FOR SCHOOL FISCAL YEARS '2008 - 2009' THROUGH '2020 - 2021'

	2008 - 2009	2009 - 2010	2010 - 2011	2011 - 2012	2012 -2013	2013 - 2014	2014 - 2015	2015 - 2016	2016 - 2017	2018 - 2019	2019 - 2020	2020 - 2021
JULY	\$ 4,541.00	\$ 3,830.00	\$ 3,736.50	\$ 3,438.50	\$ 2,522.00	\$ 2,163.00	\$ 6,806.50	\$ 3,413.50	\$ 1,748.00	\$ 1,950.50	\$ 3,353.00	\$ 1,328.00
AUGUST	2,802.50	3,243.00	2,243.00	2,605.50	2,749.00	4,600.50	2,308.00	1,718.50	2,350.00	\$ 1,613.50	\$ 3,659.00	\$ 405.00
SEPTEMBER	12,070.50	12,190.00	13,698.00	11,170.25	12,579.00	11,797.50	12,650.25	14,981.10	13,919.50	\$ 6,513.00	\$ 8,886.00	\$ 1,288.50
OCTOBER	19,035.50	15,545.50	14,573.00	15,610.00	15,031.00	15,921.50	17,224.50	17,751.00	16,771.00	\$ 18,775.00	\$ 12,652.00	\$ 2,392.50
NOVEMBER	7,666.00	7,077.00	9,136.00	7,389.75	8,004.50	12,371.25	8,245.50	8,543.50	6,784.00	\$ 7,787.00	\$ 6,558.50	\$ 2,017.50
DECEMBER	6,086.50	4,903.00	5,522.50	6,729.25	8,047.00	7,123.00	6,077.50	6,226.50	5,827.50	\$ 5,878.00	\$ 6,203.00	\$ 3,377.50
JANUARY	8,933.00	12,043.00	8,435.00	10,558.00	10,063.50	9,794.50	9,139.50	11,439.50	9,928.00	\$ 10,234.50	\$ 10,647.00	\$ 3,883.00
FEBRUARY	6,243.00	4,921.00	10,021.25	9,850.00	7,164.50	7,466.50	8,011.50	7,493.00	7,600.00	\$ 7,034.50	\$ 11,747.50	\$ 4,666.75
MARCH	6,129.00	9,292.00	9,355.00	10,143.25	7,660.50	6,922.25	6,812.50	7,020.50	5,854.50	\$ 6,619.25	\$ 3,349.00	\$ 2,075.25
APRIL	12,862.50	14,889.50	14,459.50	13,038.00	14,777.00	14,897.25	16,243.00	13,680.00	11,128.00	\$ 13,268.50	\$ -	\$ 1,461.00
MAY	16,522.00	13,506.00	16,081.85	17,524.35	15,395.00	10,154.25	18,440.50	18,338.00	15,073.00	\$ 12,041.50	\$ 539.50	\$ 5,134.75
JUNE	11,330.00	7,306.50	9,412.00	8,474.00	7,313.50	8,704.50	11,869.50	8,935.50	6,402.00	\$ 9,217.00	\$ 1,501.50	\$ 4,122.25
TOTAL	\$ 114,221.50	\$ 108,746.50	\$ 116,673.60	\$ 116,530.85	\$ 111,306.50	\$ 111,916.00	\$ 123,828.75	\$ 119,540.60	\$ 103,385.50	\$ 100,932.25	\$ 69,096.00	\$ 32,152.00
% CHANGE	-2.6%	-4.8%	7.3%	-0.1%	-4.5%	0.5%	10.6%	-3.5%	-13.5%	-2.4%	-31.5%	-53.5%
Fixed Price Contract Amount	\$ 55,000.00	\$ 60,000.00	\$ 55,000.00	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00
Amount of Transportation exceeding 2 time fixed price	\$ 4,221.50	\$ (11,253.50)	\$ 6,673.60	\$ (3,469.15)	\$ (8,693.50)	\$ (8,084.00)	\$ 3,828.75	\$ (459.40)	\$ (6,614.50)	\$ (9,067.75)	\$ (40,904.00)	\$ (77,848.00)

### General Manager's Goals (Proposed) For the Year July 1, 2021 through June 30, 2022

- Complete Phase 4 of the reconstruction of the Woods Hole Terminal (marine work) before the start of the 2022 Summer Operating Schedule on May 17, 2022.
- 2. Complete the design development phase, for the Woods Hole Terminal Building and Utility Building including opportunities for community engagements and obtain the necessary permitting for the construction of the same.
- 3. Issue an invitation for bids and the award of a contract for the construction of the Authority's new maintenance warehouse, shops and office facility at the Authority's Falmouth Maintenance site on Bernard St. Jean Drive, subject to availability of funding.
- 4. Oversee the solicitation of proposals and award of a contract for the update/redesign of the website and/or development of a mobile app to begin in fall 2021.
- 5. Oversee the solicitation of proposals and the award of a contract for a qualified solar developer to develop solar array canopies at the Authority's Thomas Landers Parking Facility to begin in fall 2021.
- 6. Complete a Fleet Useful Life, Functional Obsolescence Survey as the initial stage in the Authority's vessel replacement program by December 31, 2021.
- 7. Complete an evaluation on the feasibility for alternative power technology systems for the Authority's vessel replacement program by December 31, 2021.
- 8. Complete the development and implementation of the Safety Quality Management System (SQMS) in order to achieve certification by December 31, 2021.
- 9. Issue an invitation for bids and the award of a contract to, incorporate findings of the independent review conducted by HMS Consulting & Technical, LLC to improve operations with regards to the Strategic Planning initiative.
- 10. Pursue capital grant funding opportunities from the U.S. Department of Transportation's Federal Transit Administration and other federal and state agencies.