



## Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

---

***Posted May 24, 2022 2:35 PM***

### **STEAMSHIP AUTHORITY**

**Thursday, May 26, 2022 – 3:00 PM**

**First Floor Meeting Room  
SSA Administrative Offices  
228 Palmer Avenue  
Falmouth, MA 02540**

NOTE: Pursuant to Section 20 of Chapter 20 of the Acts of 2021, this meeting will be held virtually. The public may participate in the meeting, including Public Comment, by going to zoom.us and using meeting ID 874 1700 9198 . Participants can also use the same meeting ID and join telephonically by calling one of the following numbers: 669-900-6833, 346-248-7799, 929-436-2866, 253-215-8782, 301-715-8592, or 312-626-6799.

### **AGENDA**

#### **Item No. 1. Approval of Minutes**

**Minutes of the Authority's April 19, 2022, Meeting in Public Session**

**Minutes of the Authority's April 29, 2022, Meeting in Public Session**

#### **Item No. 2. Port Council's Report on Their May 3, 2022, Meeting**

#### **Item No. 3. General Manager's Report**

**This report will be presented by the General Manager, Robert B. Davis, and will include the following:**

- a) Operational Updates**
- b) Updates on Current Projects including:**
  - i) Website Update/Redesign**

- 
- ii) Oak Bluffs Dock Repair Status
  - iii) SQMS Update
  - c) Proposed 2023 Winter and Spring Operating Schedules
  - d) Hybrid Propulsion Study Report
  - e) License Amendment for Cape and Islands Transport Inc. (M/V Water Taxi)
  - f) Release of 2020 and 2021 Executive Session Minutes

**Item No. 4. Treasurer/Comptroller's Report**

This report will be presented by the Treasurer/Comptroller, Mark K. Rozum.

- a) **Results of Operations** – Business Summary for the Month of March 2022
- b) Proposed Draft of the 2023 Budget Policy Statement
- c) Analysis of Rates Versus Cost of Service for 2021

**Item No. 5. Procurement**

- a) Award of Contract No. 11-2022 “Installation of the Electric Bus Charging Stations – Hyannis & Falmouth”
- b) Request for Authorization to Purchase Two (2) Shuttle Buses for Hyannis

**Item No. 6. Old/New Business**

**Item No. 7. Items Not Reasonably Anticipated by the Chair**

**Item No. 8. Public Comment**

**MEETING IN EXECUTIVE SESSION TO FOLLOW (See Next Page)**

---

**STEAMSHIP AUTHORITY**  
**Thursday, May 26, 2022 – 3:00 PM**

**First Floor Meeting Room**  
**SSA Administrative Offices**  
**228 Palmer Avenue**  
**Falmouth, MA 02540**

**EXECUTIVE SESSION MEETING AGENDA**

**Item No. 1. Minutes**

- a) Approval of the Minutes of the April 19, 2022, Meeting in Executive Session.

**Item No. 2. Real Estate**

- a) Status of Potential Sale and Development of 31 Easy Street, Nantucket

**Item No. 3. Collective Bargaining Matters**

- a) Anticipated and Ongoing Negotiations with Teamsters Union Local 59; SEIU Local 888; and MEBA's District No.-1PCD

**Item No. 4. Security**

- a) Discussion on the Deployment of Security Personnel or Devices and the Related Strategies Thereto.

# Fleet Useful Life, Functional Obsolescence Report

Reports Prepared by:

**Marine Safety Consultants, Inc.**

## Useful Life & Functional Obsolescence Surveys 2012, 2018, & 2022

VESSEL	YEAR BUILT	2012 SURVEY	2018 SURVEY	2022 SURVEY
M/V Eagle	1987	16 - 18 years	15 – 18 years	12 – 14 years
M/V Gay Head	1981	10 - 12 years	5 – 7 years	3 – 5 years
M/V Governor	1954	5 - 7 years	5 – 7 years	5 – 7 years
M/V Island Home	2007	Not surveyed	28 – 35 years	30 – 33 years
M/V Iyanough	2006	Not surveyed	22 – 25 years	22 – 25 years
M/V Katama	1982	8 - 10 years	5 – 8 years	3 – 5 years
M/V Sankaty	1981	8 – 10 years	5 – 8 years	3 – 5 years
M/V Nantucket	1974	8 – 10 years	8 – 10 years	5 – 7 years
M/V Martha's Vineyard	1993	25 plus years	18 – 20 years	18 – 20 years
M/V Woods Hole	2016	n/a	40 plus years	40 plus years

## Agenda Item

# 3a)i)-Website Redesign

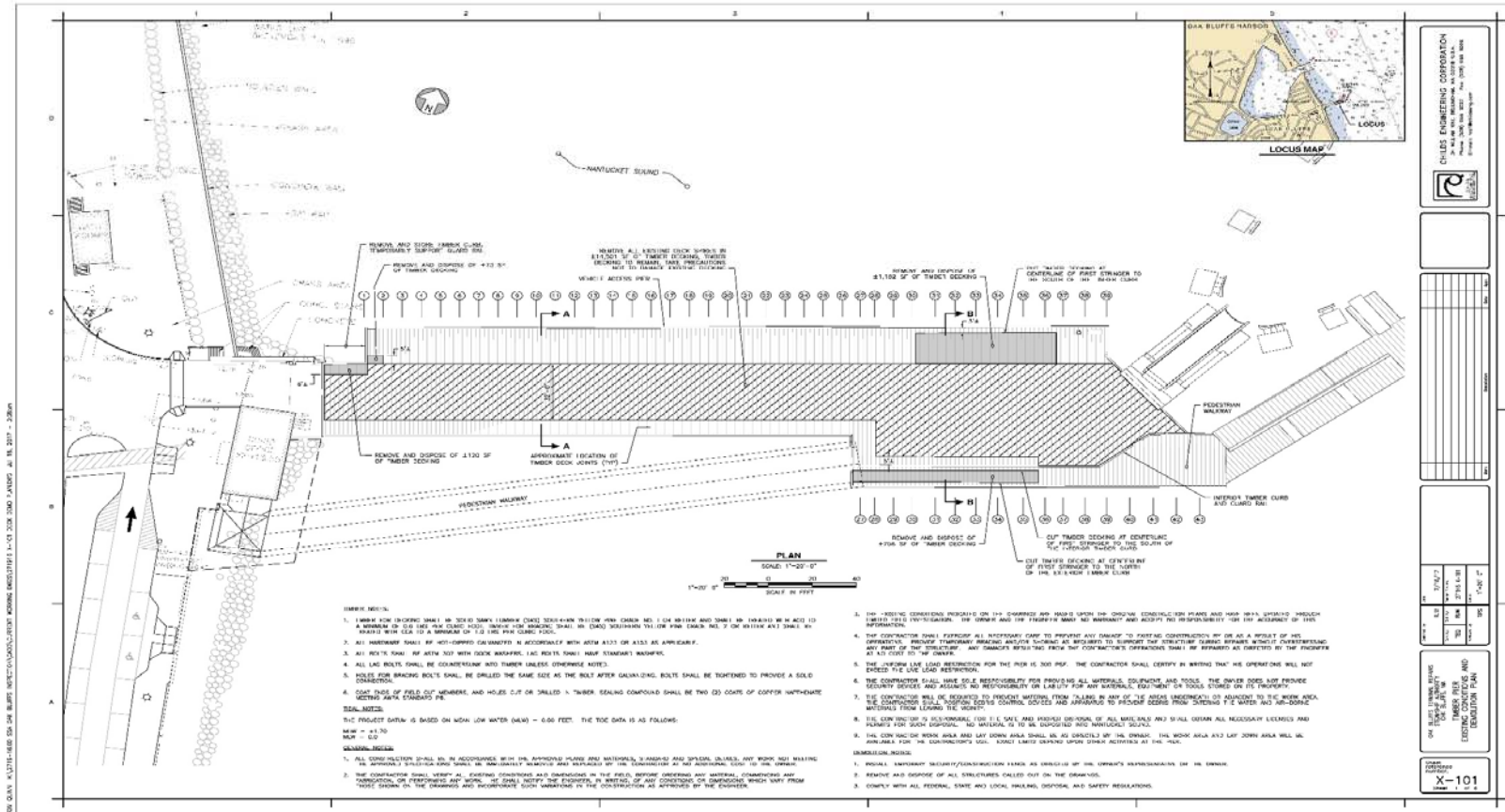
To Be Presented By:

# Sean Driscoll

## Oak Bluffs Terminal



# Oak Bluff Terminal Plan View





## Oak Bluffs Pile Wrap Project



## Oak Bluffs Terminal Pile Wrap Project



## Oak Bluffs Terminal Pile Wrap Project Highlights

- Contract Value: \$1,419,524
- Pile Wraps: 236 Piles Wrapped (100% Complete)
- Install 6 Piles Completion Date 29 April 2022
- Demobilization: 15 May 2022

## Agenda Item

# 3a)iii)-SQMS

To Be Presented By:

Angela  
Sampson

# STAFF SUMMARY

Date: May 17, 2022

File# SO-2022-04



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Shoreside Operations
				Author: Alison A. Fletcher
X	Board Members		Information	Subject: Proposed 2023 Winter and Spring Operating Schedule for Martha's Vineyard and Nantucket Route

## PURPOSE:

To present for approval the proposed 2023 Winter and Spring Operating Schedules.

## BACKGROUND:

The proposed 2023 operating schedules from January 3<sup>rd</sup> to March 27<sup>th</sup> would start two (2) days earlier and end two (2) days earlier than in 2022 for both the Martha's Vineyard and Nantucket routes. In 2023, from January 3<sup>rd</sup> to March 27<sup>th</sup>, the *M/V Island Home*, *M/V Martha's Vineyard* and *M/V Katama* are scheduled to operate on the Martha's Vineyard route with the *M/V Nantucket* operating in place of the *M/V Island Home* during its repair periods.

The Martha's Vineyard route would see no changes to the trip times, quantity of trips, vessel crewing or the assigned vessels during this schedule. The *M/V Island Home* would be triple crewed and operate up to seven (7) round trips per day starting at 6:00 a.m. departing from Woods Hole. The *M/V Katama* would be triple-crewed and operate seven (7) round trips per day and berthing on island, and the *M/V Martha's Vineyard* would be triple-crewed and operate seven (7) round trips daily from January 3<sup>rd</sup> to March 27<sup>th</sup>. The *M/V Nantucket* may operate in place of the *M/V Island Home* from January 9<sup>th</sup> to February 22<sup>nd</sup> while the *M/V Island Home* goes off-line for its repair period.

During 2022, the Nantucket route's schedule was from January 5<sup>th</sup> to March 29<sup>th</sup>. The *M/V Nantucket* operated from January 5<sup>th</sup> to January 10<sup>th</sup> and then was replaced by the *M/V Eagle* for the remainder of the schedule. The freight vessel, *M/V Gay Head*, was triple-crewed and scheduled to operate three (3) round trips Monday through Friday and two (2) round trips on Saturday and Sunday, with a third trip optional.

The Nantucket route for 2023 would see no changes to the trip times, quantity of trips, vessel crewing or the assigned vessels January 3<sup>rd</sup> to March 27<sup>th</sup>. The *M/V Nantucket* would be triple-crewed and operate three (3) round trips per day from January 5<sup>th</sup> to January 8<sup>th</sup> in place of the *M/V Eagle*. The *M/V Eagle* will return from repair and operate from January 9<sup>th</sup> to March 27<sup>th</sup> on the same schedule as the *M/V Nantucket* the *M/V Gay Head* would be triple-crewed and operate three (3) round trips Monday through Saturday and the three (3) round trips will be optional on Sundays. For the period of January 3<sup>rd</sup> to January 8<sup>th</sup>, the *M/V Woods Hole* will run in the *M/V Gay Head*'s place during this period.

2022 Dates	Martha's Vineyard Route			2022 Dates	Nantucket Route	
01/05 – 01/10	<i>Island Home</i>	<i>Martha's Vineyard</i>	<i>Katama</i>	01/05 – 01/10	<i>Nantucket</i>	<i>Woods Hole</i>
01/11 – 02/24	<i>Nantucket</i>	<i>Martha's Vineyard</i>	<i>Katama</i>	01/11 – 03/29	<i>Eagle</i>	<i>Gay Head</i>
02/25 – 03/29	<i>Woods Hole</i>	<i>Martha's Vineyard</i>	<i>Katama</i>			
2023 Dates	Martha's Vineyard Route			2023 Dates	Nantucket Route	
01/03 – 01/08	<i>Island Home</i>	<i>Martha's Vineyard</i>	<i>Katama</i>	01/03 – 01/08	<i>Nantucket</i>	<i>Woods Hole</i>
01/09 – 02/22	<i>Nantucket</i>	<i>Martha's Vineyard</i>	<i>Katama</i>	01/09 – 03/27	<i>Eagle</i>	<i>Gay Head</i>
02/23 – 03/27	<i>Island Home</i>	<i>Martha's Vineyard</i>	<i>Katama</i>			

The proposed 2023 operating schedules from March 28<sup>th</sup> to May 17<sup>th</sup> would start two (2) days earlier and end one (1) day later than in 2022 for both the Martha's Vineyard and Nantucket routes. The Martha's Vineyard route would see no changes to the trip times, quantity of trips, vessel crewing or the assigned vessels during this period. The *M/V Island Home* and *M/V Martha's Vineyard* would both be triple-crewed and operate seven (7) round trips per day and the *M/V Woods Hole* would be triple-crewed and operate up to seven (7) round trips per day. During the *M/V Martha's Vineyard* scheduled spruce up the *M/V Nantucket* will run in its place.

The Nantucket route during this schedule would see no changes to the trip times, quantity of trips, vessel crewing or assigned vessels during the March 28<sup>th</sup> to May 17<sup>th</sup> schedule. The *M/V Eagle*, *M/V Gay Head* and *M/V Sankaty* would again be triple-crewed and operate three (3) round trips daily for the entire schedule.

2022 Dates	Martha's Vineyard Route Vessels			2022 Dates	Nantucket Route Vessels		
03/30 - 05/16	<i>Island Home</i>	<i>Martha's Vineyard</i>	<i>Katama</i>	03/30 - 05/16	<i>Eagle</i>	<i>Gay Head</i>	<i>Sankaty</i>
2023 Dates	Martha's Vineyard Route Vessels			2023 Dates	Nantucket Route Vessels		
03/28 - 05/14	<i>Island Home</i>	<i>Martha's Vineyard</i>	<i>Woods Hole</i>	03/28 - 05/17	<i>Eagle</i>	<i>Gay Head</i>	<i>Sankaty</i>
05/15 - 05/17	<i>Island Home</i>	<i>Nantucket</i>	<i>Woods Hole</i>				

This past March, the Authority placed newspaper advertisements of its proposed 2023 Winter and Spring Operating Schedules for both its Martha's Vineyard and Nantucket routes for the period from January 3, 2023, through May 17, 2023. Notices of the proposed schedules were also published for public comment on the Authority's website.

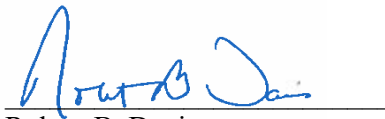
The Port Council at their May meeting voted to recommend that the Members approve the 2023 Winter and Spring Operating Schedules as proposed.

**RECOMMENDATION:**

That the Members vote to approve the proposed 2023 Winter and Spring Operating Schedules as presented.



Alison A. Fletcher  
Director of Shoreside Operations



Robert B. Davis  
General Manager

Attachments

**2023**  
**Martha's Vineyard**

**01/03/2023 - 03/27/2023**

	TRIP		LV WH	DUE VH		VESSEL	TRIP		LV VH		DUE WH
<b>Mon-Sat</b>						<b>KAT</b>	<b>200</b>	<b>%</b>	<b>5:30 AM</b>		<b>6:15 AM</b>
Daily						MAR	6		6:00 AM		6:45 AM
Daily	5		6:00 AM	6:45 AM		IHM/NAN	8		7:00 AM		7:45 AM
<b>Mon-Sat</b>	<b>203</b>	<b>%</b>	<b>6:30 AM</b>	<b>7:15 AM</b>	<b>HAZ/M-Sat</b>	<b>KAT</b>					
<b>Daily</b>						<b>KAT</b>	<b>204</b>		<b>7:30 AM</b>		<b>8:15 AM</b>
Daily	7		7:00 AM	7:45 AM		MAR	10		8:15 AM		9:00 AM
Daily	9		8:15 AM	9:00 AM		IHM/NAN	12		9:30 AM		10:15 AM
<b>Daily</b>	<b>207</b>		<b>8:35 AM</b>	<b>9:20 AM</b>	<b>HAZ/M-F</b>	<b>KAT</b>	<b>208</b>		<b>9:50 AM</b>		<b>10:35 AM</b>
Daily	11		9:30 AM	10:15 AM		MAR	14		10:45 AM		11:30 AM
Daily	13		10:45 AM	11:30 AM		IHM/NAN	16		12:00 PM		12:45 PM
<b>Daily</b>	<b>211</b>		<b>11:05 AM</b>	<b>11:50 AM</b>		<b>KAT</b>	<b>212</b>		<b>12:20 PM</b>		<b>1:05 PM</b>
Daily	15		12:00 PM	12:45 PM		MAR	18		1:15 PM		2:00 PM
Daily	17		1:15 PM	2:00 PM		IHM/NAN	20		2:30 PM		3:15 PM
<b>Daily</b>	<b>215</b>		<b>1:35 PM</b>	<b>2:20 PM</b>	<b>HAZ/Wed</b>	<b>KAT</b>	<b>216</b>		<b>2:50 PM</b>		<b>3:35 PM</b>
Daily	19		2:30 PM	3:15 PM		MAR	22		3:45 PM		4:30 PM
Daily	21		3:45 PM	4:30 PM		IHM/NAN	24		5:00 PM		5:45 PM
<b>Daily</b>	<b>219</b>		<b>4:05 PM</b>	<b>4:50 PM</b>		<b>KAT</b>	<b>220</b>		<b>5:20 PM</b>		<b>6:05 PM</b>
Daily	23		5:00 PM	5:45 PM		MAR	26		6:15 PM		7:00 PM
Daily	25		6:15 PM	7:00 PM		IHM/NAN	28		7:15 PM		8:00 PM
<b>Mon-Sat</b>	<b>223</b>		<b>6:30 PM</b>	<b>7:15 PM</b>		<b>KAT</b>					
						<b>KAT</b>	<b>224</b>	<b>#</b>	<b>7:30 PM</b>		<b>8:15 PM</b>
Daily	27		7:30 PM	8:15 PM		MAR	30		8:30 PM		9:15 PM
Daily	29		8:30 PM	9:15 PM		IHM/NAN	32		9:30 PM		10:15 PM
	<b>227</b>	<b>#</b>	<b>8:45 PM</b>	<b>9:30 PM</b>		<b>KAT</b>					
Daily	31		9:45 PM	10:30 PM		MAR					

M/V Island Home 01/03/2023 - 01/08/2023

M/V Nantucket 01/09/2023 - 02/22/2023

M/V Island Home 02/23/2023 - 03/27/2023

**Bold indicates freight vessel - limited passenger capacity.****Freight vessel trips will not appear on pocket schedules or color brochures.**

During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

% Trips 200 and 203 are available to operate on Sundays, if needed.

# Unscheduled freight trips available to operate, if needed.

M/V Martha's Vineyard

Triple crew - Operates 7 days a week from 6:00am - 10:30pm.

M/V Island Home or  
M/V Nantucket or M/V Woods Hole

Triple crew - Operates 7 days a week from 6:00am - 10:15pm.

M/V Katama

Triple crew - Operates Monday through Saturday from 5:30am to 7:15pm.  
Operates Sunday from 7:30am to 7:15pm.



**2023**  
**Martha's Vineyard**

**03/28/2023 - 05/17/2023**

	TRIP		LV WH	DUE VH	VESSEL	TRIP		LV VH	DUE WH
<b>Mon-Sat</b>					<b>WH</b>	<b>200</b>	<b>**</b>	<b>5:30 AM</b>	<b>6:15 AM HAZ/Wed</b>
Daily					MAR/NAN	6		6:00 AM	6:45 AM
Daily	5		6:00 AM	6:45 AM	IHM	8		7:00 AM	7:45 AM
<b>Mon-Sat</b>	<b>203</b>	<b>**</b>	<b>6:30 AM</b>	<b>7:15 AM HAZ/M-Sat</b>	<b>WH</b>				
<b>Daily</b>					<b>WH</b>	<b>204</b>		<b>7:30 AM</b>	<b>8:15 AM</b>
Daily	7		7:00 AM	7:45 AM	MAR/NAN	10		8:15 AM	9:00 AM
Daily	9		8:15 AM	9:00 AM	IHM	12		9:30 AM	10:15 AM
<b>Daily</b>	<b>207</b>	<b>%</b>	<b>8:35 AM</b>	<b>9:20 AM</b>	<b>WH</b>	<b>208</b>		<b>9:50 AM</b>	<b>10:35 AM HAZ/M-Sat</b>
Daily	11		9:30 AM	10:15 AM	MAR/NAN	14		10:45 AM	11:30 AM
Daily	13		10:45 AM	11:30 AM	IHM	16		12:00 PM	12:45 PM
<b>Daily</b>	<b>211</b>		<b>11:05 AM</b>	<b>11:50 AM</b>	<b>WH</b>	<b>212</b>	<b>%</b>	<b>12:20 PM</b>	<b>1:05 PM</b>
Daily	15		12:00 PM	12:45 PM	MAR/NAN	18		1:15 PM	2:00 PM
Daily	17		1:15 PM	2:00 PM	IHM	20		2:30 PM	3:15 PM
<b>Daily</b>	<b>215</b>		<b>1:35 PM</b>	<b>2:20 PM HAZ/Wed</b>	<b>WH</b>	<b>216</b>		<b>2:50 PM</b>	<b>3:35 PM</b>
Daily	19		2:30 PM	3:15 PM	MAR/NAN	22		3:45 PM	4:30 PM
Daily	21		3:45 PM	4:30 PM	IHM	24		5:00 PM	5:45 PM
<b>Daily</b>	<b>219</b>		<b>4:05 PM</b>	<b>4:50 PM</b>	<b>WH</b>	<b>220</b>		<b>5:20 PM</b>	<b>6:05 PM</b>
Daily	23		5:00 PM	5:45 PM	MAR/NAN	26		6:15 PM	7:00 PM
Daily	25		6:15 PM	7:00 PM	IHM	28		7:15 PM	8:00 PM
<b>Daily</b>	<b>223</b>		<b>6:30 PM</b>	<b>7:15 PM</b>	<b>WH</b>				
<b>Fri &amp; Sun</b>					<b>WH</b>	<b>224</b>	<b>***</b>	<b>7:30 PM</b>	<b>8:15 PM</b>
Daily	27		7:30 PM	8:15 PM	MAR/NAN	30		8:30 PM	9:15 PM
Daily	29		8:30 PM	9:15 PM	IHM	32		9:30 PM	10:15 PM
<b>Fri &amp; Sun</b>	<b>227</b>	<b>***</b>	<b>8:45 PM</b>	<b>9:30 PM</b>	<b>WH</b>				
Daily	31		9:45 PM	10:30 PM	MAR/NAN				

M/V Martha's Vineyard 03/28/2023 - 05/14/2023

M/V Nantucket 05/15/2023 - 05/17/2023

**Bold indicates freight vessel - limited passenger capacity.****Freight vessel trips will not appear on pocket schedules or color brochures.**

During peak travel periods, such as school vacation weeks, unscheduled trips may be added to meet traffic demands.

\*\* Unscheduled freight trips on Sundays are available to operate if needed.

\*\*\* Unscheduled freight trips on Monday through Thursday and Saturday are available to operate if needed.

**% Trips 207 and 212 may operate as Hazardous on Monday thru Friday, if needed.**

M/V Martha's Vineyard Triple crew - Operates 7 days a week from 6:00am - 10:30pm.

M/V Island Home Triple crew - Operates 7 days a week from 6:00am - 10:15pm.

M/V Woods Hole Triple crew - Operates Monday through Thursday and Saturday from 5:30am to 7:15pm,  
Friday from 5:30am to 9:30pm and Sunday from 7:30am to 9:30pm.

**2023  
Nantucket**

**01/03/2023 - 03/27/2023**

	TRIP	LV HY	DUE NT	VESSEL	TRIP	LV NT	DUE HY
DAILY				NAN/EAG	102	6:30 AM	8:45 AM
<b>Mon-Sat</b>	<b>301</b>	<b>5:45 AM</b>	<b>8:00 AM HAZ</b>	<b>WH/GAY</b>	<b>302</b>	<b>8:30 AM</b>	<b>10:45 AM HAZ</b>
DAILY	103	9:15 AM	11:30 AM	NAN/EAG	106	12:00 PM	2:15 PM
<b>Mon-Sat</b>	<b>305</b>	<b>11:15 AM</b>	<b>1:30 PM HAZ</b>	<b>WH/GAY</b>	<b>306</b>	<b>1:45 PM</b>	<b>4:00 PM HAZ</b>
DAILY	107	2:45 PM	5:00 PM	NAN/EAG	110	5:30 PM	7:45 PM
<b>Mon-Fri</b>	<b>309</b>	<b>4:30 PM</b>	<b>6:45 PM</b>	<b>WH/GAY</b>	<b>310</b>	<b>7:15 PM</b>	<b>9:30 PM</b>
DAILY	111	8:00 PM	10:15 PM	NAN/EAG			

**Bold indicates freight vessel - limited passenger capacity.**

**Freight vessel trips will not appear on pocket schedules or color brochures.**

Trips 301, 302, 305 & 306 are available to operate on Sunday, if needed.

Trips 309 & 310 are available to operate on Saturday and Sunday, if needed.

M/V Nantucket 01/03/2023 - 01/08/2023

M/V Eagle 01/09/2023 - 03/27/2023

M/V Woods Hole 01/03/2023 - 01/08/2023

M/V Gay Head 01/09/2023 - 03/27/2023

M/V Nantucket or  
M/V Eagle

Triple crew - Operates 7 days a week from 6:30am to 10:15pm.

M/V Woods Hole or  
M/V Gay Head

Triple crew- Operates Monday - Friday 5:45am to 9:30pm &  
Saturdays 5:45am to 4:00pm.

**2023**  
**Nantucket**

**03/28/2023 - 05/17/2023**

	TRIP	LV HY	DUE NT		VESSEL	TRIP	LV NT	DUE HY
DAILY					EAG	102	6:30 AM	8:45 AM
<b>DAILY</b>	<b>301</b>	<b>5:45 AM</b>	<b>8:00 AM</b>	<b>HAZ/M-Sat</b>	<b>GAY</b>	<b>302</b>	<b>8:30 AM</b>	<b>10:45 AM</b>
<b>Mon-Sat</b>	<b>303</b>	<b>6:30 AM</b>	<b>8:45 AM</b>		<b>SAN</b>	<b>304</b>	<b>9:15 AM</b>	<b>11:30 AM</b>
DAILY	103	9:15 AM	11:30 AM		EAG	106	12:00 PM	2:15 PM
<b>DAILY</b>	<b>305</b>	<b>11:15 AM</b>	<b>1:30 PM</b>	<b>HAZ/M-Sat</b>	<b>GAY</b>	<b>306</b>	<b>1:45 PM</b>	<b>4:00 PM</b>
<b>Daily</b>	<b>307</b>	<b>12:00 PM</b>	<b>2:15 PM</b>		<b>SAN</b>	<b>308</b>	<b>2:45 PM</b>	<b>5:00 PM</b>
DAILY	107	2:45 PM	5:00 PM		EAG	110	5:30 PM	7:45 PM
<b>DAILY</b>	<b>309</b>	<b>4:30 PM</b>	<b>6:45 PM</b>		<b>GAY</b>	<b>310</b>	<b>7:15 PM</b>	<b>9:30 PM</b>
<b>Sun-Fri</b>	<b>311</b>	<b>5:30 PM</b>	<b>7:45 PM</b>		<b>SAN</b>	<b>312</b>	<b>8:00 PM</b>	<b>10:15 PM</b>
DAILY	111	8:00 PM	10:15 PM		EAG			

**Bold indicates freight vessel - limited passenger capacity.**

**Freight vessel trips will not appear on pocket schedules or color brochures.**

Trips 303 & 304 are available to operate on Sunday, if needed.

Trips 311 & 312 are available to operate on Saturday, if needed.

M/V Eagle

Triple crew - Operates 7 days a week from 6:30am to 10:15pm.

M/V Gay Head

Triple crew - Operates 7 days a week from 5:45am to 9:30pm.

M/V Sankaty

Triple crew - Operates Monday - Friday 6:30am to 10:15pm.  
Saturdays 6:30am to 5:00pm and  
Sunday 12:00pm to 10:15pm

# STAFF SUMMARY

Date: May 25, 2022

File# GM-773



TO:		FOR:		FROM:
	General Manager		Vote	Dept.: General Manager
				Author: Robert B. Davis
X	Board Members	X	Information	Subject: Hybrid Propulsion Study

## **PURPOSE:**

To present to the Members the Hybrid Propulsion Study conducted by Elliott Bay Design Group.

## **BACKGROUND:**

In early summer 2021, the Steamship Authority engaged the services of Elliott Bay Design Group (EBDG) to conduct a feasibility study for alternative vessel propulsion as part of the Steamship Authority's vessel replacement program. EBDG has worked with a number of ferry operator on the feasibility of electric propulsion, including for new vessels that are under design or existing vessels due for repowering. Washington State Ferries and Casco Bay Lines are among the clients EBDG has worked with.

Since EBDG designed the Authority's most recent vessel, the M/V Woods Hole, the study was conducted using that vessel characteristics as the baseline for the study.

The scope of EBDG's objective under the project included:

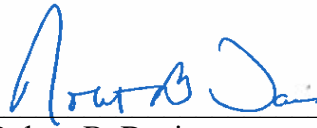
- Gather data on the daily energy profiles for both the Martha's Vineyard and Nantucket routes.
- Energy profiles to include hotel loads for both summer and winter service.
- Identifying propulsion loads for various weather conditions.
- Gather data on existing electric grid and utility rate structures.
- Establish evaluation criteria within three (3) defined categories (vessel emission reductions; operating costs; and capital costs).
- Examine five (5) different scenarios including the baseline:
  1. Geared diesel propulsion with diesel generators (current)
  2. Diesel-Electric plant with small battery bank to allow all-electric operation when in the berth (no shore charging)

3. Diesel-Electric plant with battery bank sized for brief increases in power demand should a generator fail (no shore charging)
  4. Diesel-Electric with large battery bank sized to handle 50% of operational time as all-electric
  5. All-Electric operation with rapid charging on both sides of route (only applies to Martha's Vineyard route)
- Identify, for each scenario, the size of battery bank and associated electrical generation and calculate the associated operating costs, fuel savings and emission reductions.
  - Estimate the capital costs for each scenario compared to baseline, including modifications to terminals and utility supply lines.

Elliott Bay Design Group has completed this phase of the study and is prepared to provide the Members with their findings.

**RECOMMENDATION:**

This study is being presented for informational purposes only and no vote is required.



---

Robert B. Davis  
General Manager



better to build · better to operate

# NEW VEHICLE FERRY M/V WOODS HOLE EQUIVALENT HYBRID PROPULSION STUDY

May 26, 2022



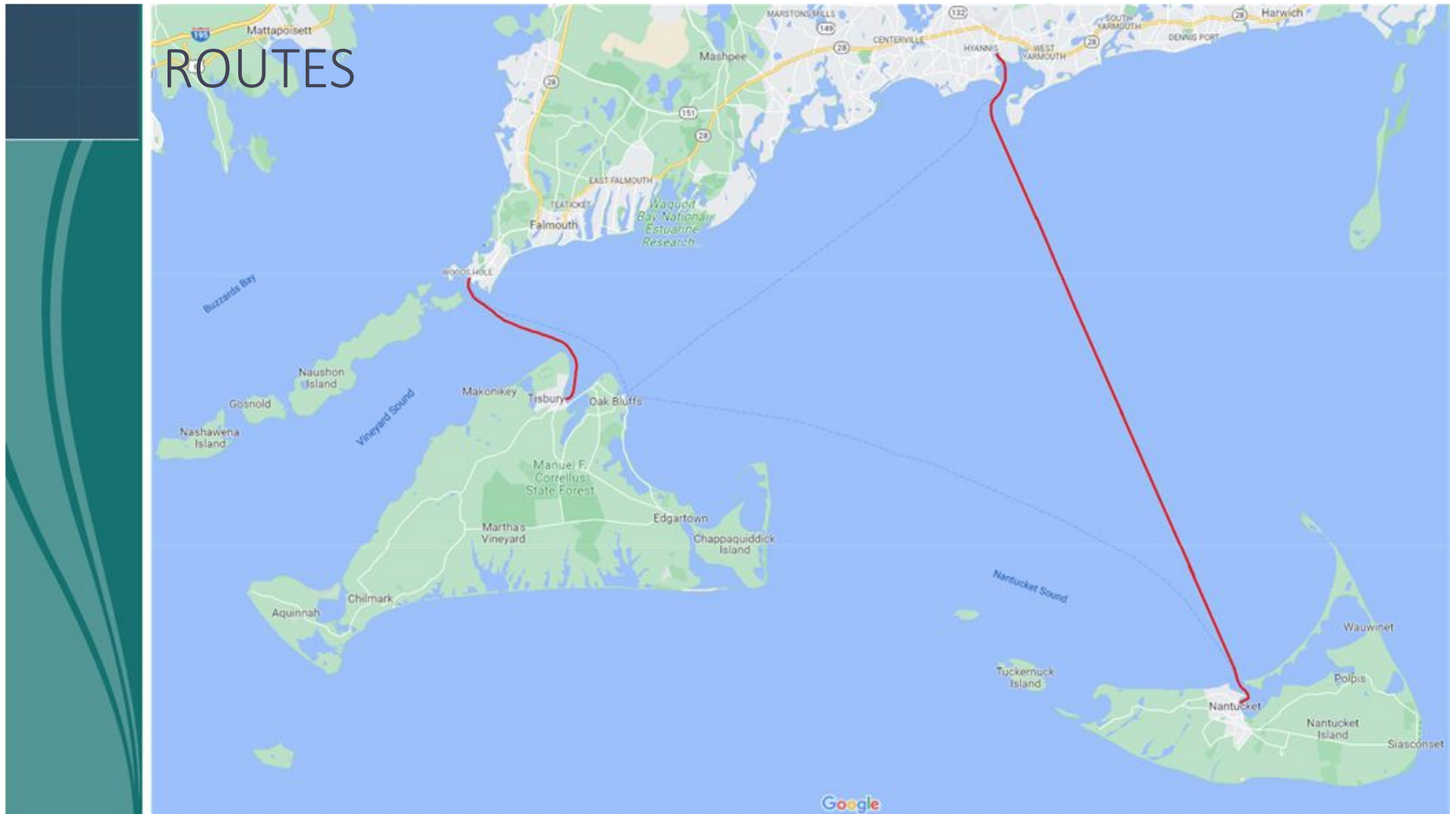
OUR TEAM IS YOUR TEAM



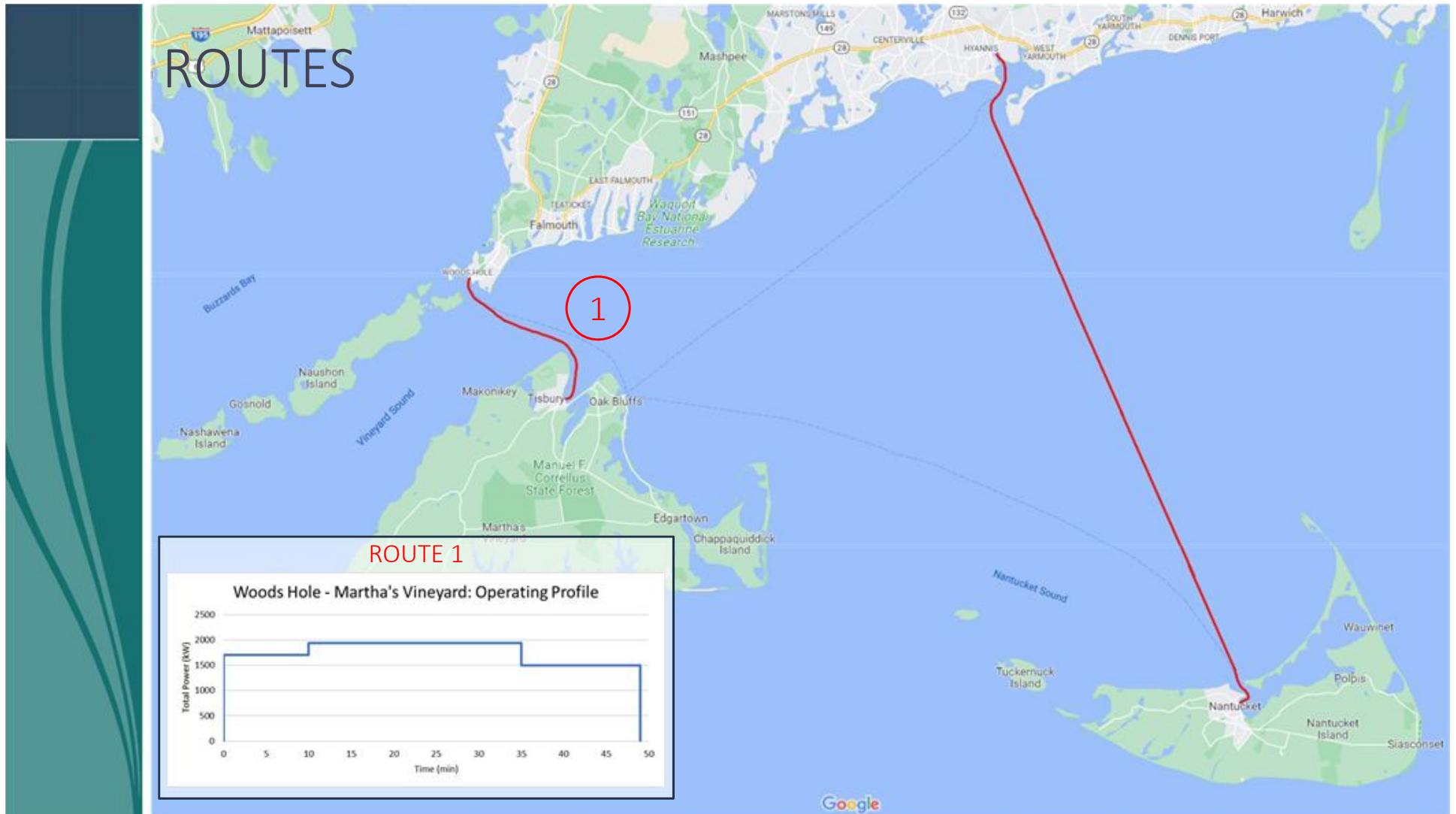
## AGENDA

- Overview
- Route and Power Requirements
- Ships Service Electrical and HVAC Loads
- Financial Assumptions
- Candidate Propulsion Systems
- Capital Cost
- Operating Cost
- Emissions
- Conclusions

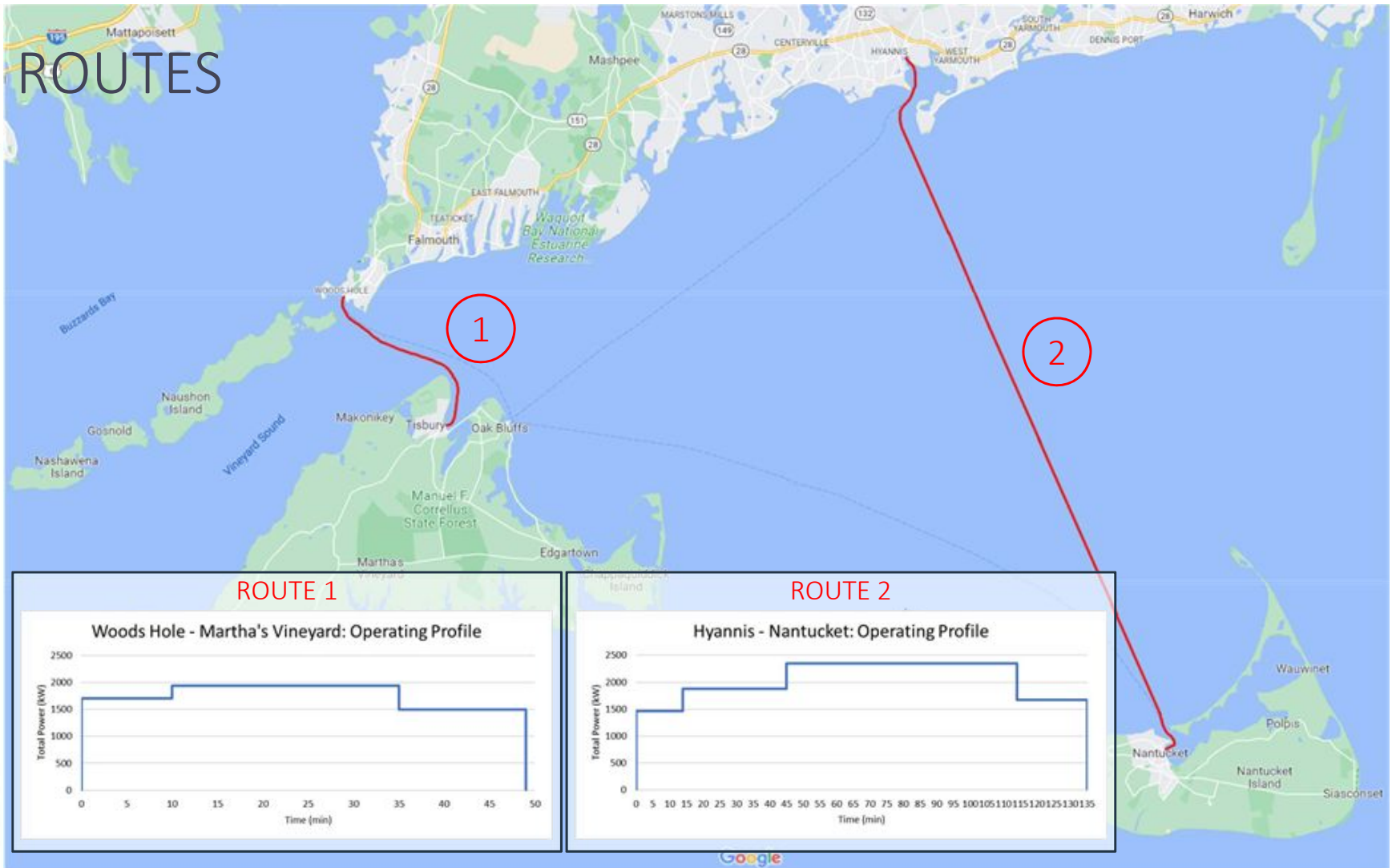




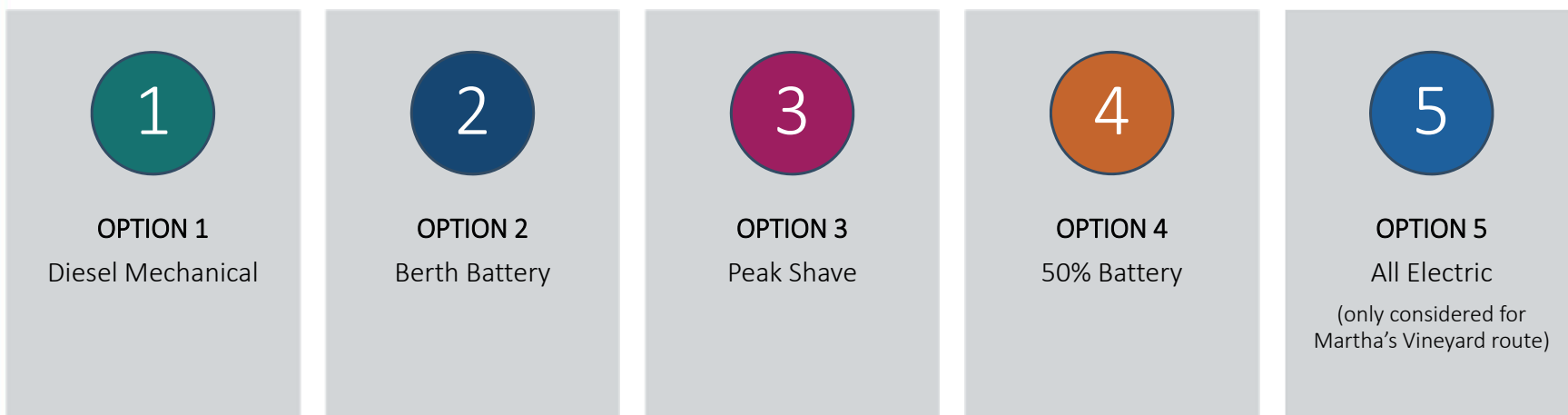




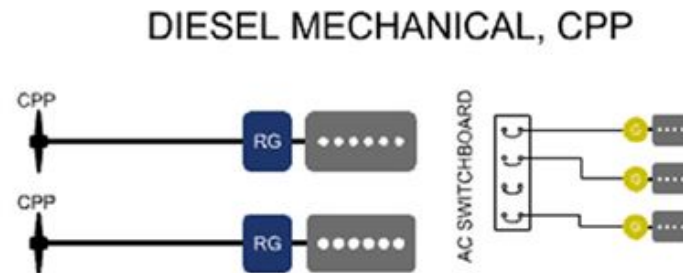
# ROUTES



# CANDIDATE PROPULSION CONFIGURATIONS



## OPTION 1 | DIESEL MECHANICAL

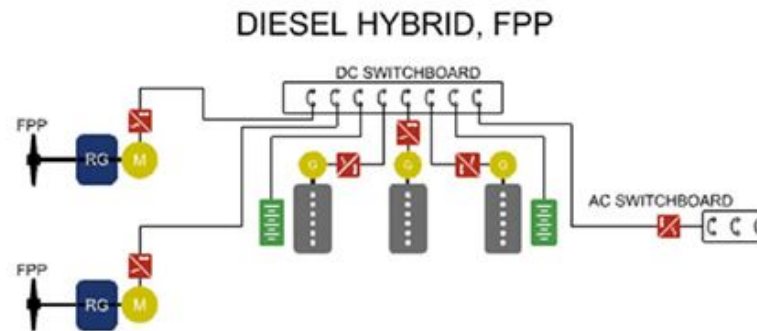


1

### DIESEL MECHANICAL

- (2) 2560 kW Engines
- (2) Controllable Pitch Propellers
- (3) 310 eKW Generators

## OPTIONS 2-5



2

### BERTH BATTERY

(3) 2450 eKW Generators  
(2) Fixed Pitch Propellers  
(2) 1000 kW Electric Motors  
180-190 kWh Batteries

3

### PEAK SHAVE

(3) 2450 eKW Generators  
(2) Fixed Pitch Propellers  
(2) 1000 kW Electric Motors  
1500-1900 kWh Batteries

4

### 50% BATTERY

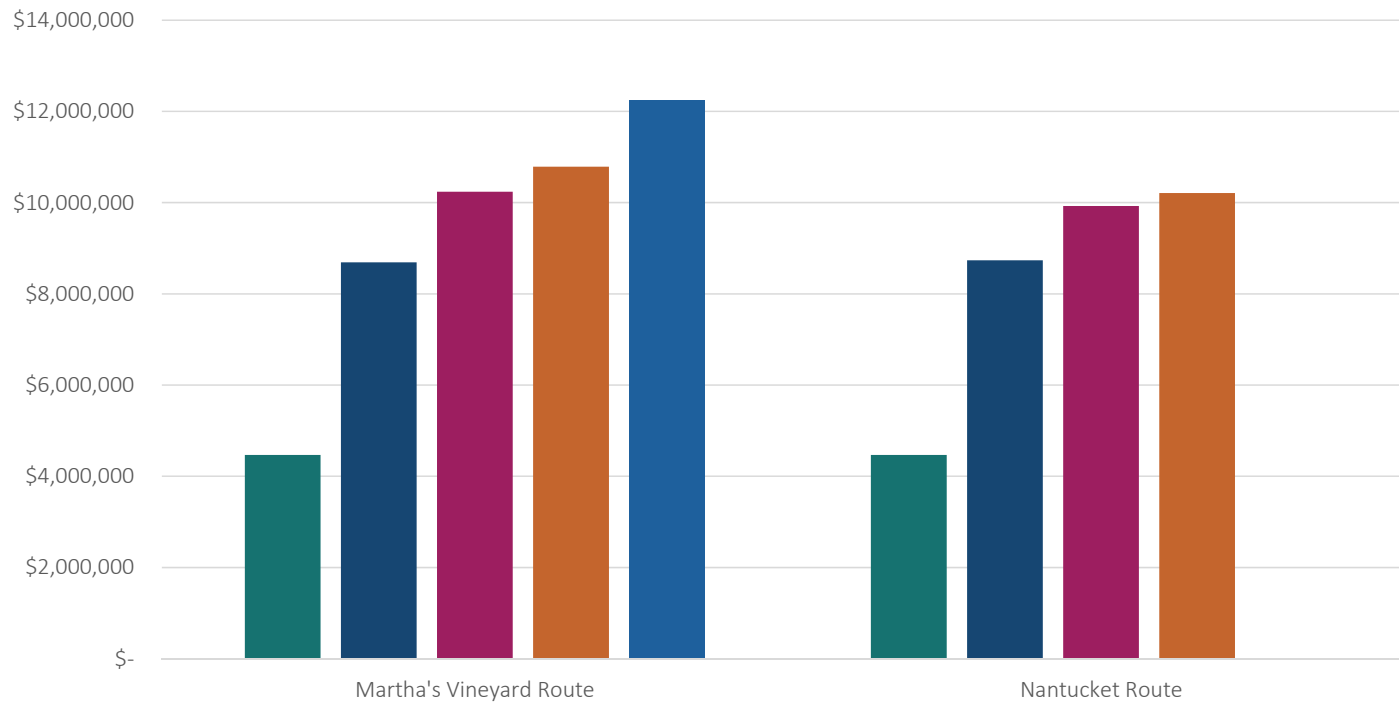
(3) 2450 eKW Generators  
(2) Fixed Pitch Propellers  
(2) 1000 kW Electric Motors  
1800-2500 kWh Batteries

5

### ALL ELECTRIC

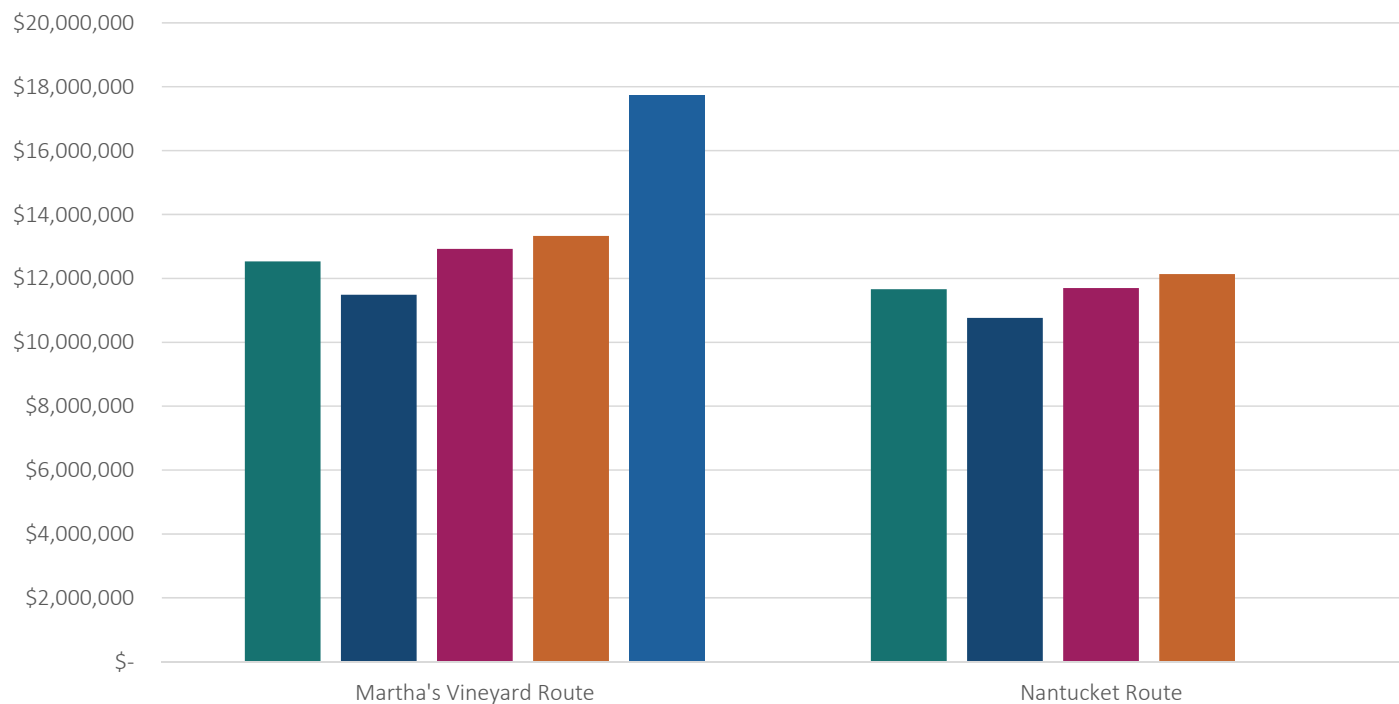
(1) 2450 eKW Generators  
(2) Fixed Pitch Propellers  
(2) 1000 kW Electric Motors  
5380 kWh Batteries

## CAPITAL COST



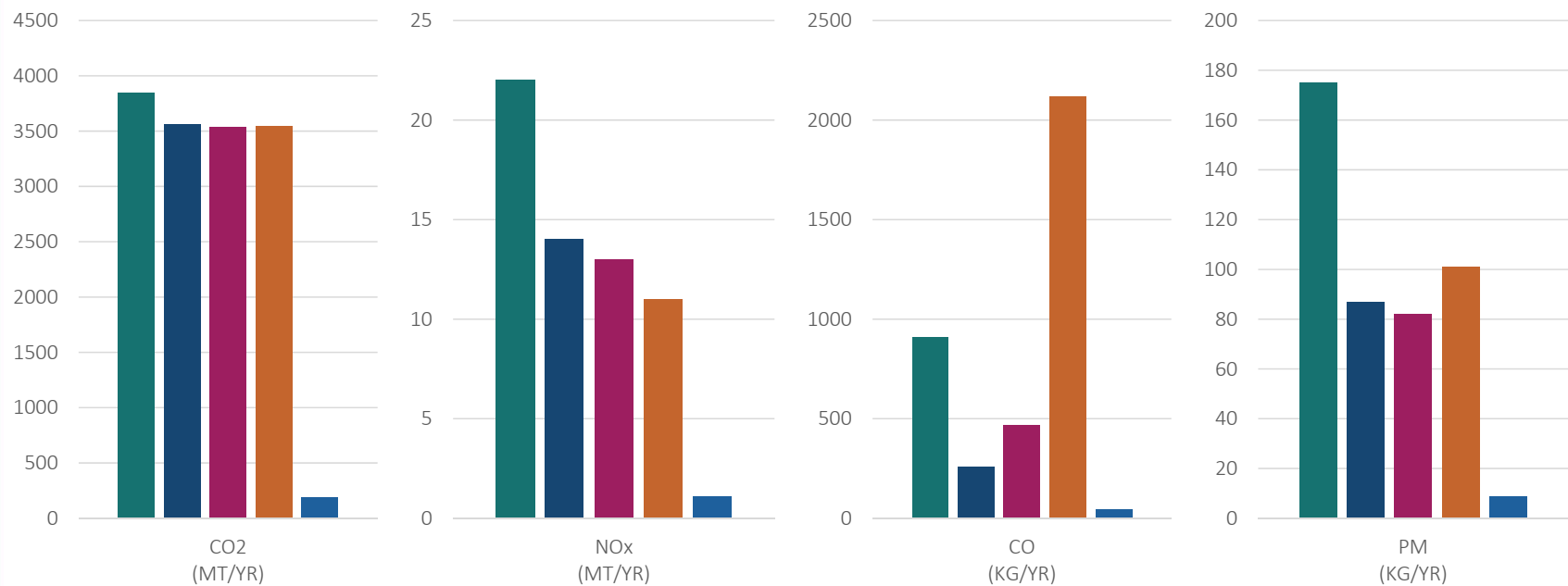
- 1 Diesel Mechanical 2 Berth Battery 3 Peak Shave 4 50% Battery 5 All Electric

## OPERATING COST



- 1 Diesel Mechanical 2 Berth Battery 3 Peak Shave 4 50% Battery 5 All Electric

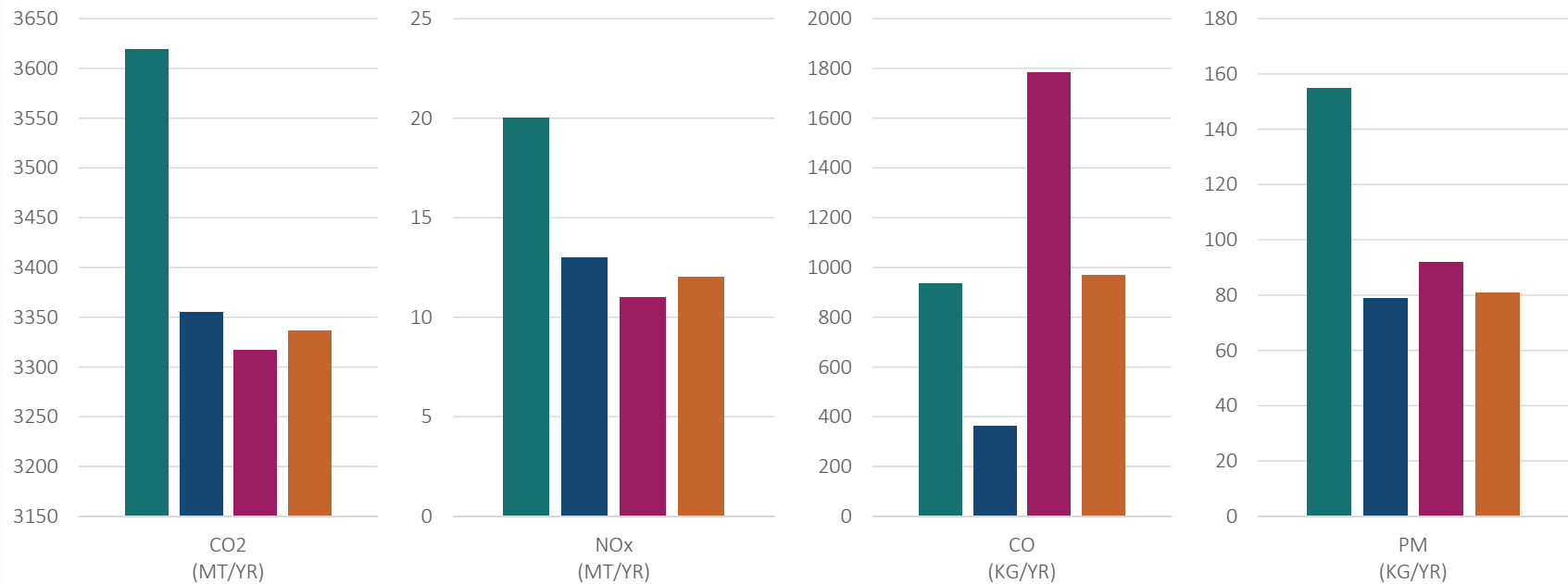
## EMISSIONS – MARTHA'S VINEYARD



1 Diesel Mechanical
2 Berth Battery
3 Peak Shave
4 50% Battery
5 All Electric



## EMISSIONS – NANTUCKET ROUTE



1 Diesel Mechanical
2 Berth Battery
3 Peak Shave
4 50% Battery
5 All Electric



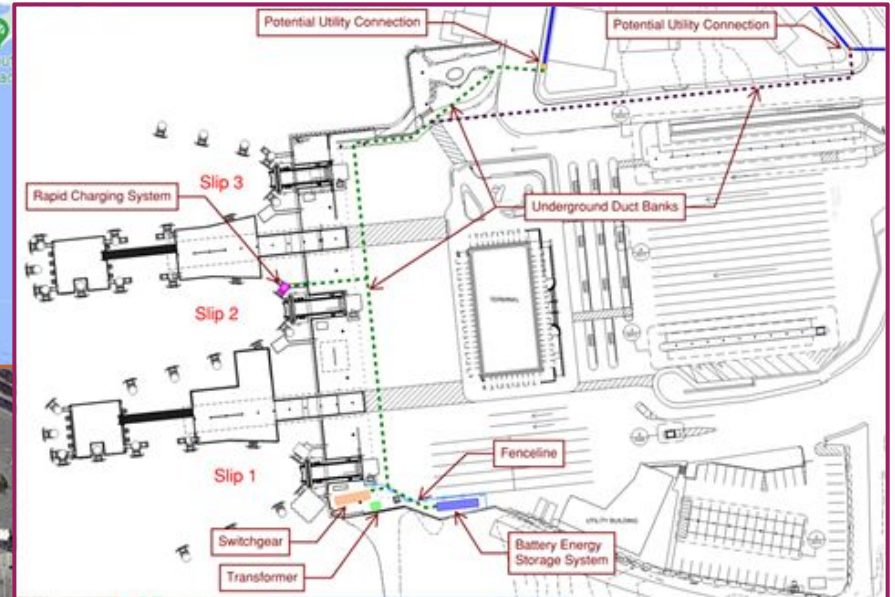
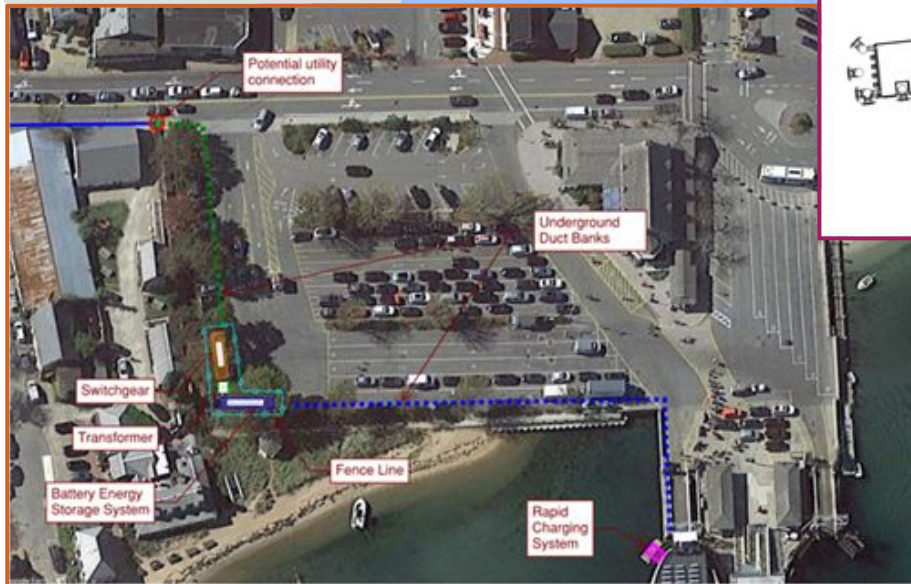
# SHORESIDE ELECTRIFICATION



# SHORESIDE ELECTRIFICATION



Vineyard Haven Terminal



Woods Hole Terminal



## SHORESIDE ELECTRIFICATION COST

ENERGY SYSTEM CAPITAL COST	WOODS HOLE TERMINAL	VINEYARD HAVEN TERMINAL
Battery Energy Storage	\$14,440,000	\$14,440,000
Direct Charging	\$5,520,000	\$5,520,000

SINGLE HYBRID VESSEL SERVICE	WOODS HOLE TERMINAL	VINEYARD HAVEN TERMINAL
Total Annual Power Cost – Direct Charging	\$487,000	\$486,000
Total Annual Power Cost – Battery Energy Storage	\$460,000	\$460,000

TWO HYBRID VESSEL SERVICE	WOODS HOLE TERMINAL	VINEYARD HAVEN TERMINAL
Total Annual Power Cost – Direct Charging	\$938,000	\$938,000
Total Annual Power Cost – Battery Energy Storage	\$918,000	\$918,000

# STAFF SUMMARY

Date: May 18, 2022

File# L-528



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: General Counsel
X	Board Members		Information	Author: Terence G. Kenneally
				Subject: Amendment of License Agreement with Cape & Islands Transport, Inc.

## **PURPOSE:**

To request authorization to amend the license agreement with Cape & Islands Transport, Inc. (d/b/a Falmouth-Edgartown Ferry and referred to herein as "CIT") by allowing CIT to operate the *M/V WATER TAXI* (O.N. 1189366) in addition to its previously approved vessels, the *M/V PIED PIPER* (O.N. 638449) and the *M/V SANDPIPER* (O.N. 1159884), in conducting its seasonal passenger transportation service between Falmouth Inner Harbor, Falmouth and Edgartown Memorial Wharf, Edgartown.

## **BACKGROUND:**

At their meeting on January 18, 2022, the Members voted unanimously to authorize the General Manager to enter into a new license agreement with CIT (the "License"), as proposed by the management staff in Staff Summary No. L-525.

On May10, 2022, counsel for CIT delivered a letter to the undersigned that details CIT's request to operate the *M/V WATER TAXI* as a substitute for the *M/V PIED PIPER* or the *M/V SANDPIPER* at CIT's discretion.

Under its current License, CIT may only operate the *M/V PIED PIPER* or the *M/V SANDPIPER* between Falmouth and Edgartown. Within its recent request, CIT seeks to add the *M/V WATER TAXI* as an available vessel, which will allow CIT to enhance its "operational efficiency with respect to fuel and labor costs." CIT is not seeking any other changes to its operating model or the License by adding the *M/V WATER TAXI* as an available vessel.

After reviewing CIT's latest request to add the *M/V WATER TAXI* as an available vessel, its addition would benefit CIT's service and it should be approved if all of the passengers carried onboard the *M/V WATER TAXI* are included in the number of passengers for which CIT is required to pay a license fee. If CIT meets this condition, its proposal meets the requirements of its license agreement with the Authority.




**RECOMMENDATION:**

The staff recommends that the Members vote to authorize the General Manager to execute a license agreement amendment with Cape & Islands Transport, Inc. that would allow it to add the *M/V WATER TAXI* as a substitute vessel for the *M/V SANDPIPER* or *M/V PIED PIPER* conducting licensed service between Falmouth Harbor and Edgartown provided that CIT includes all passengers carried aboard the *M/V WATER TAXI* in the number of passengers for which CIT is required to pay a license fee.

The staff further recommends that the Members' vote also authorize the General Manager to take all necessary and appropriate actions to carry out the license agreement amendments and fulfill the Authority's obligations thereunder.



Terence G. Kenneally  
General Counsel

APPROVED:   
Robert B. Davis  
General Manager

Attachments

# STAFF SUMMARY

Date: May 13, 2022

File# GM-772



TO:		FOR:		FROM:
	General Manager		Vote	Dept.: General Manager
				Author: Robert B. Davis
X	Board Members	X	Information	Subject: Release to the Public of Portions of the Executive Session Minutes

## PURPOSE:

To announce the determination of which portions of the minutes of the Members' meetings in executive session shall continue to be withheld from publication.

## BACKGROUND:

The Open Meeting Law provides that the minutes of any meeting in executive session may remain secret "as long as publication may defeat the lawful purposes of the executive session, but no longer." Mass. G.L. c. 30A, § 11A-½, 7<sup>th</sup> para. (repealed as of July 1, 2010). In order to comply with this mandate and to minimize the administrative burden of reviewing executive session minutes to determine whether they should remain secret despite requests for them, many years ago the Members voted to "delegate to the General Manager the Members' responsibility to approve appropriate portions of the minutes of the Members' meetings in executive session for release to the public when the publication of such portions will no longer defeat the lawful purposes of the executive session." Minutes of the Members' August 20, 1997 Meeting in Executive Session, at p. 2.

Pursuant to this vote, whenever a request has been made for any minutes of any of the Members' meetings in executive session since 1997, the General Manager has promptly reviewed those minutes and has approved the appropriate portions thereof for release to the public, while maintaining the secrecy of the remaining portions of the minutes to the extent necessary to effectuate the lawful purposes of the meetings in executive session.

In 2009, the Legislature enacted revisions to the Open Meeting Law that went into effect on July 1, 2010. One of those revisions added the explicit requirement that the Authority, "or its chair or designee, ... at reasonable intervals, review the minutes of executive sessions to determine if the provisions of this subsection warrant continued non-disclosure. Such determination shall be announced at the body's next meeting and such announcement shall be included in the minutes of that meeting." Mass. G.L. c. 30A, §22(g)(1).

The revisions to the Open Meeting Law also describe when the Authority should release to the public executive session minutes that reflect the Members' discussions and actions regarding litigation and collective bargaining matters, real estate negotiations and contract negotiations with nonunion employees, namely, at "such time as a litigating, negotiating or bargaining position is no longer jeopardized by such disclosure" (except to the extent that the attorney-client privilege applies to allow the Authority to continue to withhold those portions of

the minutes from disclosure). Mass. G.L. c. 30A, §22(f). Fortunately, these revisions reflect what long has been the Authority's practice. Specifically, whenever the General Manager has reviewed executive session minutes to determine what portions should be released to the public, he has approved for release all of the minutes of the Members' meetings in executive session except for the portions of the minutes reflecting the Members' discussions and actions about the following matters:

1. Pending or anticipated litigation matters;
2. Pending or anticipated collective bargaining negotiations;
3. Pending or anticipated negotiations for the purchase, exchange, lease or value of real estate;
4. Pending or anticipated contract negotiations with non-union personnel;
5. Pending or anticipated investigations of charges of criminal misconduct or considerations of the filing of criminal complaints;
6. Information protected from disclosure under the Massachusetts Public Records Law, Mass. G.L. c. 4, § 7, cl. 26<sup>th</sup>, and now explicitly under the Massachusetts Administrative Procedures Act, Mass. G.L. c. 30A, § 22(e) as well;
7. Discussions protected by the attorney-client privilege; and
8. Security matters.

#### **ANNOUNCEMENT:**

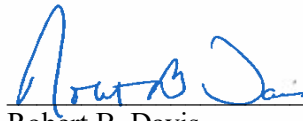
The Open Meeting Law requires the Authority to determine "at reasonable intervals" which portions of the executive session minutes should continue not to be released to the public and to announce that determination at the Authority's next meeting (and to include the announcement in the minutes of that meeting). In 2019, as the Members' designee for the purpose of determining which portions of the executive session minutes should be released to the public, I approved for release to the public all portions of such minutes through the end of 2018 except those that fall within the eight-numbered categories listed above. Our reviews of the executive session minutes for 2020 and 2021 have been delayed to date by our focus on managing the effects of the COVID-19 virus pandemic on the Authority's operations.

Today, I am announcing that I have approved for release to the public all portions of such minutes through the end of 2021 and a portion of the previously unpublished 2018 and 2019 minutes, except those that fall within the eight-numbered categories listed above. The portions of the executive session minutes now being released to the public include those pertaining to:

- a) The Authority's potential acquisition or lease of property owned by Santander Bank located at 75 Main Street, Tisbury, Massachusetts;
- b) Authority's potential lease of office space and additional square footage at the Authority's vehicle maintenance facility from the A & G Business Trust for property located at 485 Thomas B. Landers Road, Falmouth, Massachusetts; and
- c) The Authority's strategy sessions in preparation for negotiations with unions of all of the Authority's represented employees concerning the implementation of protocols in response to the COVID-19 pandemic.



- d) The Authority's strategy sessions in preparation for potential litigation with Senesco Marine, LLC in 2020;
- e) The Authority's potential acquisition or lease of property owned by Cleary Land Nominee Trust located at 530 Thomas B. Landers Road, Falmouth, Massachusetts;
- f) The Authority's discussion concerning potential litigation with Diesel Direct in 2021; and
- g) The Authority's strategy sessions in preparation for executing new collective bargaining agreements with its licensed deck officers, its unlicensed vessel employees and its agency and terminal employees in 2021.



---

Robert B. Davis  
General Manager

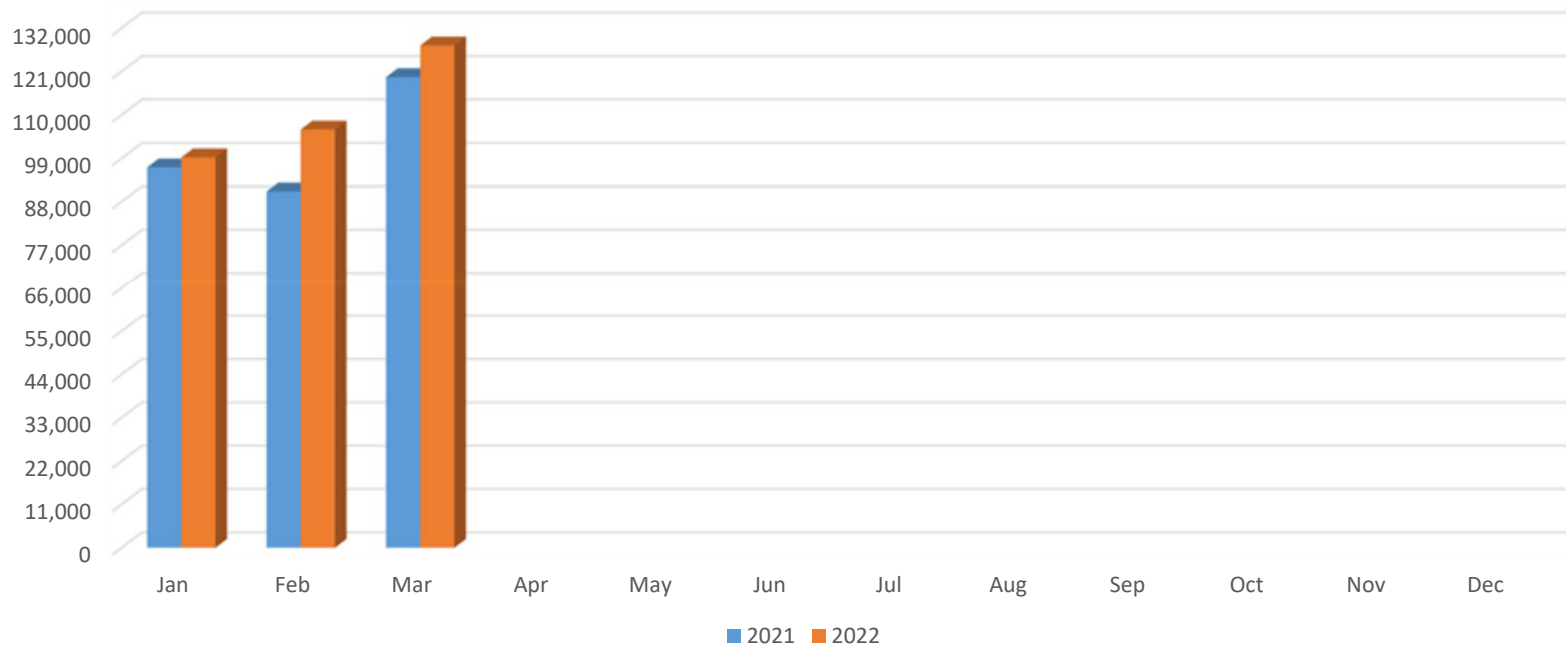
# Business Summary – March 2022

Board Meeting 05-26-2022

## Passengers Carried – March 2022 vs. 2021

		Monthly Variance vs. 2021	Monthly % Difference vs. 2021			Y-T-D Variance vs. 2021	Y-T-D % Difference vs. 2021
Martha's Vineyard Route	↑	8,571	8.2%		↑	26,211	9.8%
Nantucket Regular Ferry	↓	- 1,116	- 7.4%		↓	- 1,381	- 3.6%
Nantucket Fast Ferry	↑	553	100.0%		↑	1,390	206.5%
Nantucket Route Subtotal	↓	- 563	- 3.8%		↑	9	0.0%
<b>Total Passengers</b>	↑	<b>8,008</b>	<b>6.7%</b>		↑	<b>26,220</b>	<b>8.5%</b>

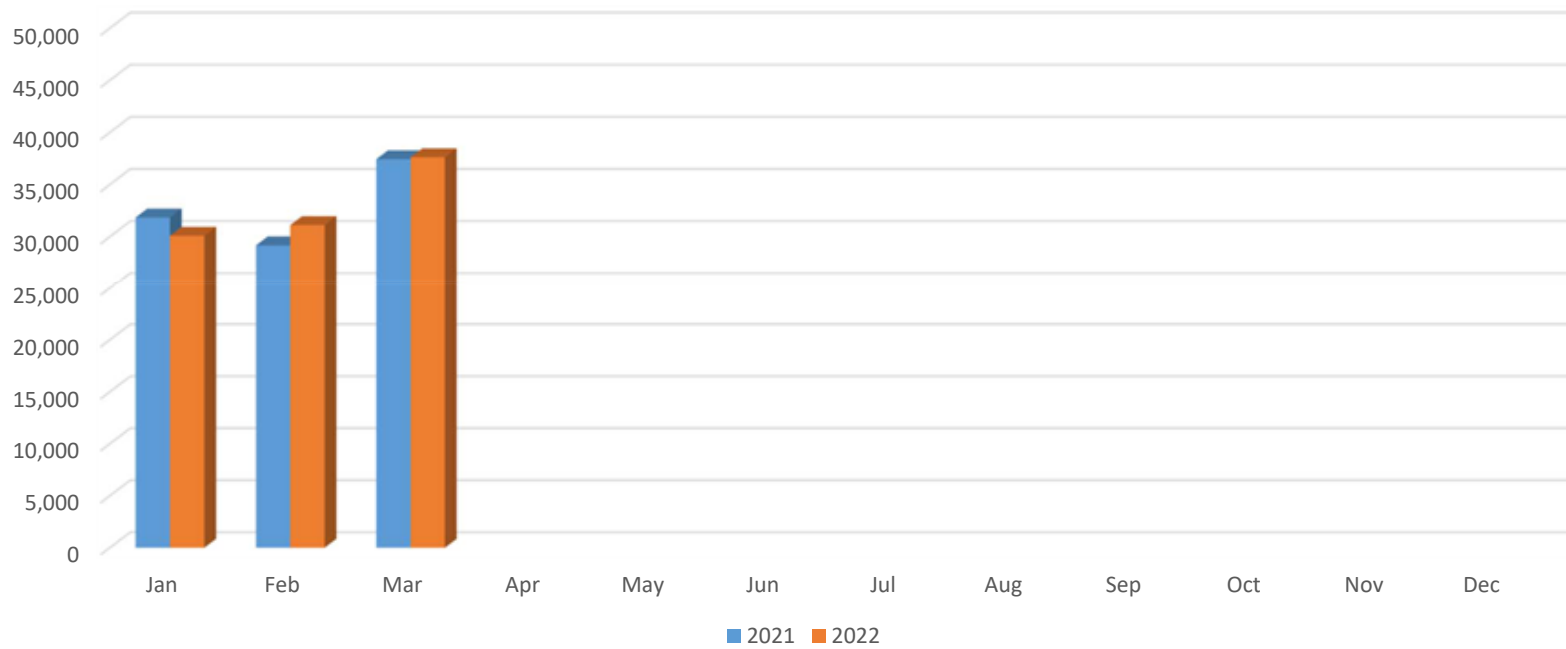
## Passengers Carried 2021 - 2022



## Vehicles Less than 20 ft. Carried – March 2022 vs. 2021

		Monthly Variance vs. 2021	Monthly % Difference vs. 2021		Y-T-D Variance vs. 2021	Y-T-D % Difference vs. 2021
<b>Martha's Vineyard Route</b>						
Standard Fare Autos	↓	- 2,028	- 15.8%	↓	- 3,781	- 11.6%
Standard Fare Trucks	↓	- 199	- 4.9%	↓	- 540	- 5.1%
Excursion Fare Autos	↑	1,823	15.6%	↑	3,676	11.5%
Excursion Fare Trucks	↑	185	5.2%	↑	595	6.4%
<b>Total – Martha's Vineyard</b>	↓	<b>- 219</b>	<b>- 0.7%</b>	↓	<b>- 50</b>	<b>- 0.1%</b>
<b>Nantucket Route</b>						
Standard Fare Autos	↓	- 181	- 9.6%	↓	- 291	- 6.4%
Standard Fare Trucks	↑	31	3.6%	↓	- 10	- 0.5%
Excursion Fare Autos	↑	414	24.7%	↑	578	11.6%
Excursion Fare Trucks	↑	142	18.0%	↑	148	6.3%
<b>Total – Nantucket</b>	↑	<b>406</b>	<b>7.8%</b>	↑	<b>425</b>	<b>3.0%</b>
<b>Total Vehicles Less Than 20'</b>	↑	<b>187</b>	<b>0.5%</b>	↑	<b>375</b>	<b>0.4%</b>

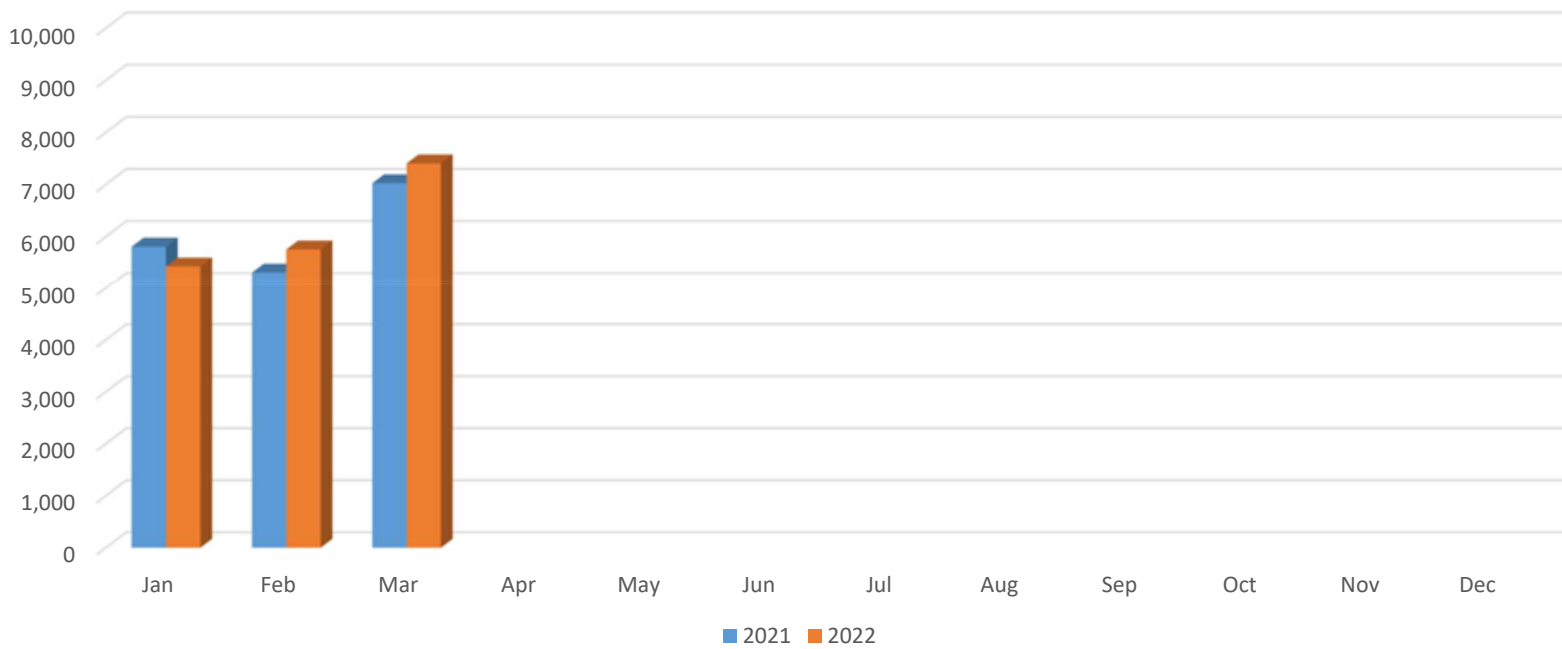
## Vehicles Less than 20 Feet Carried 2021 - 2022



## Freight Trucks (Trucks 20 ft and over) Carried March 2022 vs. 2021

		Monthly Variance vs. 2021	Monthly % Difference vs. 2021			Y-T-D Variance vs. 2021	Y-T-D % Difference vs. 2021
Martha's Vineyard Route	↑	100	2.2%		↑	163	1.4%
Nantucket Route	↑	280	10.9%		↑	283	4.2%
<b>Total Trucks</b>	↑	<b>380</b>	<b>5.4%</b>		↑	<b>446</b>	<b>2.5%</b>

## Trucks (20 Feet & Over) Carried 2021 - 2022

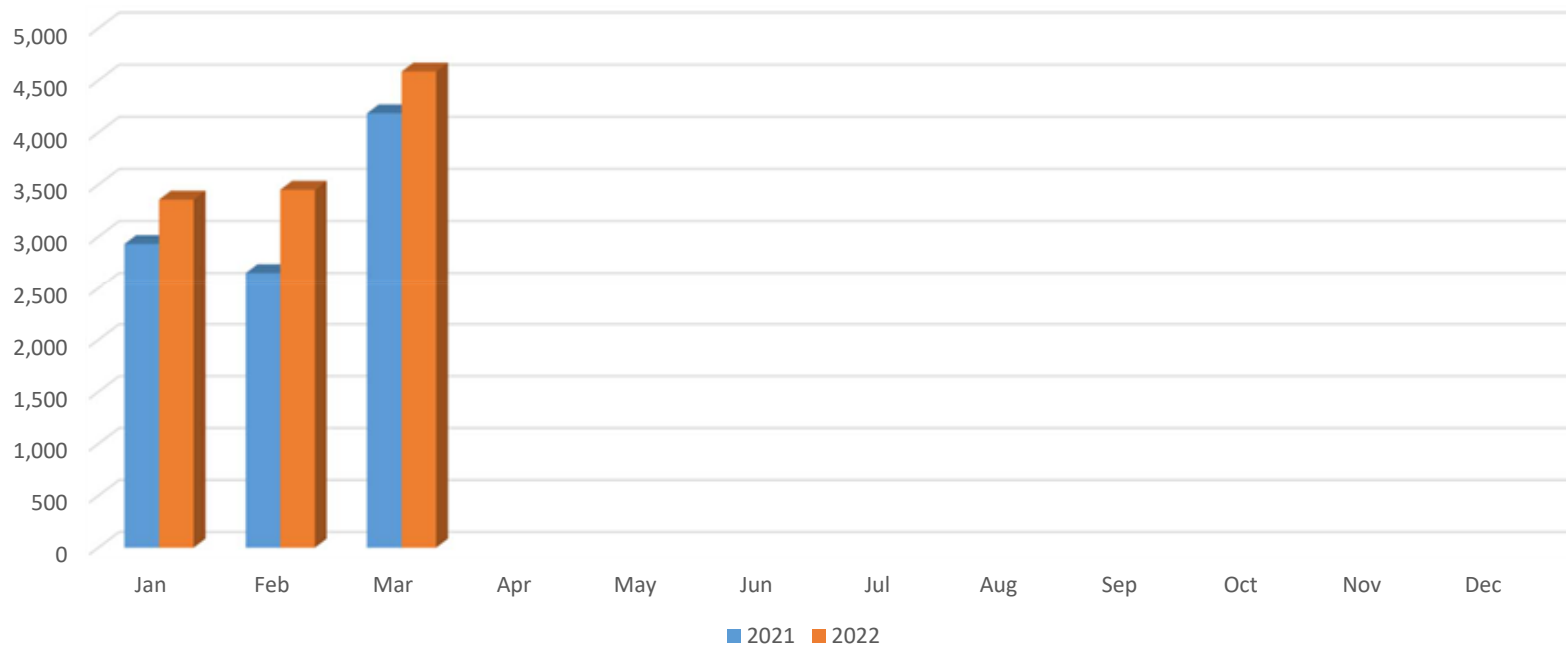




## Cars Parked— March 2022 vs. 2021

		Monthly Variance vs. 2021	Monthly % Difference vs. 2021			Y-T-D Variance vs. 2021	Y-T-D % Difference vs. 2021
Martha's Vineyard Route	↑	401	11.0%		↑	1,440	16.8%
Nantucket Route	↑	0	0.0%		↑	188	15.6%
<b>Total Cars Parked</b>	↑	<b>401</b>	<b>9.6 %</b>		↑	<b>1,628</b>	<b>16.7%</b>

## Cars Parked 2021 - 2022



# Trip Summary Report

	Scheduled		Cancelled for				
MV Route	Budgeted	Available	Mechanical	Weather	Traffic	Unscheduled	Total
March	1232	8	- 8	- 16	- 8	0	1,208
YTD	3,562	13	- 15	- 97	- 86	4	3,381
NT Route	Budgeted	Available	Mechanical	Weather	Traffic	Unscheduled	Total
March	384	8	0	- 8	- 2	8	390
YTD	1,090	4	0	- 41	- 36	11	1,030
Total	Budgeted	Available	Mechanical	Weather	Traffic	Unscheduled	Total
March	1,616	16	- 8	- 24	- 10	8	1,598
YTD	4,652	25	- 15	- 138	- 122	15	4,411

# Financial Snapshot



## March

- Operating Revenue of **\$6,072,248** was **higher** than budget by **\$225,810**
- Other Income of **\$992,688** was **higher** than budget by **\$937,250**
- Operating Expenses of **\$10,640,798** was **higher** than budget by **\$814,427**
- Income Deductions of **\$150,618** was **lower** than budget by **\$3,399**
- Net Operating Loss of **\$3,726,480** was **lower** than budget by **\$352,032**

## January – March

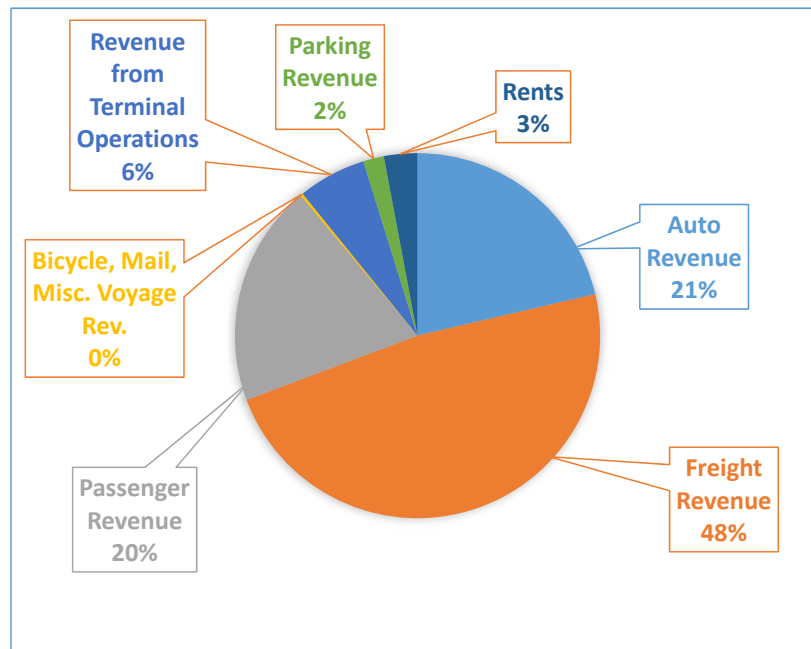
- Operating Revenue of **\$15,619,412** was **higher** than budget by **\$489,800**
- Other Income of **\$1,104,180** was **lower** than budget by **\$535,836**
- Operating Expenses of **\$27,606,927** was **lower** than budget by **\$653,760**
- Income Deductions of **\$496,040** was **lower** than budget by **\$8,922**
- Net Operating Loss of **\$11,379,375** was **lower** than budget by **\$616,646**

# Operating Revenues – March 2022 vs. Budget

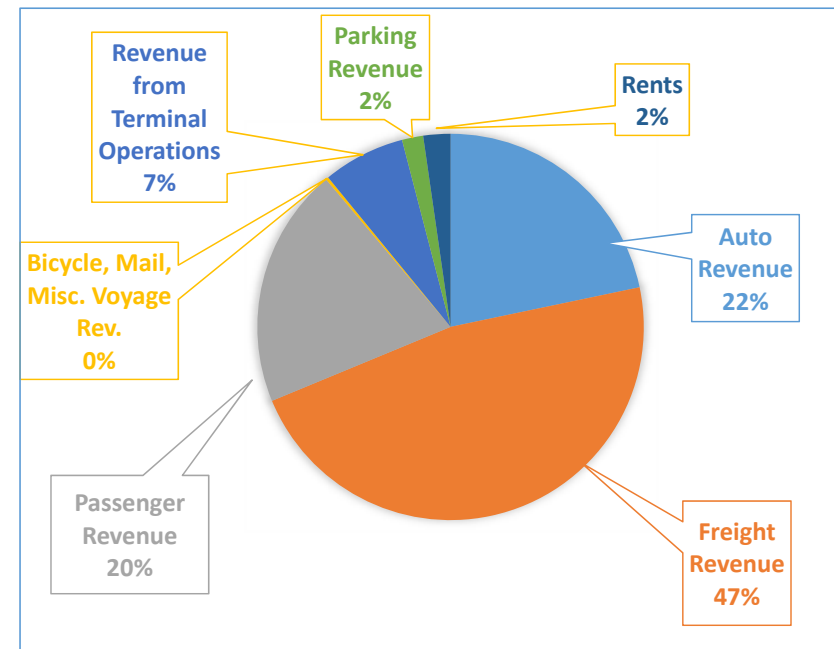
		Monthly Variance vs. Budget	Monthly % Difference vs. Budget		Y-T-D Variance vs. Budget	Y-T-D % Difference vs. Budget
Waterline Revenues						
Automobile Revenue	↓	\$ - 110,429	- 7.9%	↓	\$ - 213,126	- 5.9%
Freight Revenue	↑	111,242	4.0%	↑	37,599	0.5%
Passenger Revenue	↑	27,212	2.3%	↓	- 7,013	- 0.2%
Misc. Voyage Revenue	↓	- 1,308	- 8.6%	↓	- 3,420	- 8.5%
Term. Oper. Revenue	↑	157,126	74.9%	↑	537,867	100.1%
Parking Revenue	↑	14,453	14.9%	↑	39,010	16.4%
Rent Revenue	↑	27,514	18.1%	↑	98,883	38.8%
<b>Total Operating Revenue</b>	↑	<b>\$ 225,810</b>	<b>3.9%</b>	↑	<b>\$ 489,800</b>	<b>3.2%</b>
<b>Total Other Income</b>	↑	<b>\$ 937,250</b>	<b>1,690.6%</b>	↓	<b>\$ - 535,836</b>	<b>- 32.7%</b>
<b>Total Operating &amp; Other</b>	↑	<b>\$ 1,163,060</b>	<b>19.7%</b>	↓	<b>\$ - 46,036</b>	<b>- 0.3%</b>

# Operating Revenues - 2022

**March**



**January - March**

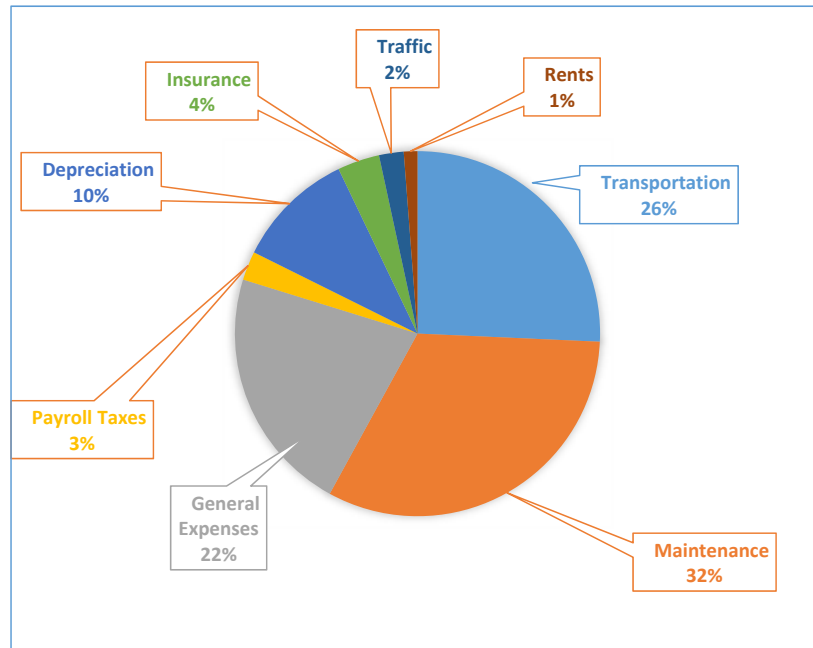


## Operating Expenses – March 2022 vs. Budget

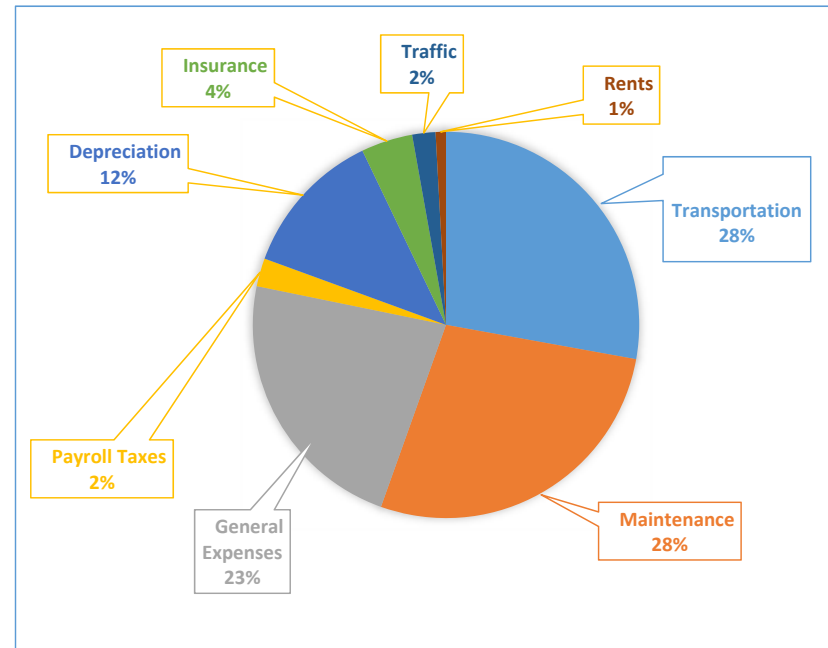
		Monthly Variance vs. Budget	Monthly % Difference vs. Budget		Y-T-D Variance vs. Budget	Y-T-D % Difference vs. Budget
Waterline Expenses						
Maintenance	↑	606,456	21.4%	↓	- 253,401	- 3.2%
Depreciation	↓	- 36,357	- 3.1%	↓	- 108,892	- 3.1%
Vessel Operations	↑	99,050	6.3%	↑	35,534	0.8%
Terminal Operations	↑	230,056	27.5%	↑	329,878	12.7%
Traffic Expense	↑	26,206	12.6%	↓	- 16,183	- 2.9%
General Expense	↓	- 191,438	- 7.6%	↓	- 665,244	- 9.6%
Insurance	↑	1,995	0.5%	↑	7,201	0.6%
Rents	↑	2,939	2.4%	↓	- 2,227	- 0.9%
Payroll Taxes	↑	75,519	38.4%	↑	19,574	3.1%
<b>Total Operating Expenses</b>	<b>↑</b>	<b>\$ 814,427</b>	<b>8.3%</b>	<b>↓</b>	<b>\$ - 653,760</b>	<b>- 2.3%</b>
<b>Total Other Expenses</b>	<b>↓</b>	<b>\$ - 3,399</b>	<b>- 2.2%</b>	<b>↓</b>	<b>\$ - 8,922</b>	<b>- 1.8%</b>
<b>Total Operating &amp; Other</b>	<b>↑</b>	<b>\$ 811,028</b>	<b>8.1%</b>	<b>↓</b>	<b>\$ - 662,682</b>	<b>- 2.3%</b>

# Operating Expenses - 2022

**March**



**January – March**





























## Passengers Carried – April 2022 vs. 2021

		Monthly Variance	Monthly % Difference			Y-T-D Variance	Y-T-D % Difference
Martha's Vineyard Route	↑	11,230	7.8%		↑	37,441	9.1%
Nantucket Regular Ferry	↓	- 329	- 1.8%		↓	- 1,710	- 3.0%
Nantucket Fast Ferry	↑	7,885	50.6%		↑	9,275	57.0%
Nantucket Route Subtotal	↑	7,556	22.3%		↑	7,565	10.4%
<b>Total Passengers</b>	↑	<b>18,786</b>	<b>10.5%</b>		↑	<b>45,006</b>	<b>9.3%</b>

## Vehicles Carried – April 2022 vs. 2021

		Monthly Variance	Monthly % Difference			Y-T-D Variance	Y-T-D % Difference
<b>Martha's Vineyard Route</b>							
Automobiles - Regular		- 2,192	- 11.9%			- 5,973	- 11.7%
Automobiles – Excursion		692	5.1%			4,368	9.6%
Pickup Trucks – Regular		- 22	- 0.5%			- 562	- 3.7%
Pickup Trucks – Excursion		- 55	- 1.4%			540	4.1%
20 Feet & Over Trucks		14	0.3%			177	1.1%
<b>Total – Martha's Vineyard</b>		<b>- 1,563-</b>	<b>- 3.4%</b>			<b>- 1,450</b>	<b>- 1.0%</b>
<b>Nantucket Route</b>							
Automobiles – Regular		- 185	- 6.0%			- 476	- 6.2%
Automobiles – Excursion		101	5.4%			679	9.9%
Pickup Trucks – Regular		32	3.0%			22	0.7%
Pickup Trucks – Excursion		18	2.2%			166	5.2%
20 Feet & Over Trucks		- 17	- 0.5%			266	2.6%
<b>Total - Nantucket</b>		<b>- 51</b>	<b>- 0.5%</b>			<b>657</b>	<b>2.1%</b>

# STAFF SUMMARY

Date: May 5, 2022

File# A-670



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Accounting & Finance
X	Board Members		Information	Author: Mark K. Rozum
				Subject: 2023 Budget Policy Statement

**PURPOSE:** To review and request approval of the proposed budget policy guidelines to be used in the preparation of the Authority's 2023 Operating Budget.

**BACKGROUND:** The Management Staff is in the preliminary stages of developing next year's proposed operating budget. This includes the preparation of a vessel maintenance overhaul schedule and a tentative operating schedule.

Attached please find a copy of the proposed 2023 Budget Policy Statement. The proposed 2023 operating schedule and attached 2022-2027 vessel repair schedules will be used as the basis for estimating next year's cost of service.

We expect to be in a position to review a preliminary draft of the 2023 Operating Budget with the Board by the September meeting. A final draft of the proposed 2023 Operating Budget will be presented for the Board's review and approval at the Authority Meeting in October.

We will also be preparing a 5-year projection of revenues and expenses based on anticipated growth rates and other factors that could impact the need for further cost reductions and/or rate increases in the years 2023 through 2027. This projection will be included with the final draft of the operating budget.

The Port Council at their May meeting voted to recommend that the proposed budget policy guidelines to be used in preparation of the Authority's 2023 Operating Budget be adopted as proposed.

**RECOMMENDATION:** The Management Staff is requesting that the attached 2023 Budget Policy Statement be adopted as proposed..

Mark K. Rozum  
Treasurer/Comptroller

APPROVED:

Robert B. Davis  
General Manager

## **2023 BUDGET POLICY STATEMENT**

### **2023 OPERATING BUDGET**

The following guidelines are to be used in the preparation of the Authority's 2023 Operating Budget:

#### **Operating Revenues**

Projected Traffic Levels –Historically, operating revenues are based on the actual traffic statistics for the most recent twelve (12) month period. Due to the potential impacts of the ongoing Covid-19 pandemic, estimated operating revenues for the 2023 budget will initially be based on actual traffic statistics for the most recent twelve (12) months and may be adjusted based on developments associated with the Covid-19 pandemic.

Please find the attached graphs showing the total number of passengers, automobiles and trucks carried on a rolling twelve (12) month basis since January 2017. We also attached a graph showing the total number of cars parked for the comparable time period.

#### **Operating Expenses**

Operating Schedule – The proposed 2023 Operating Budget will be based on the proposed 2023 operating schedules.

Maintenance and Repairs – The Authority's vessels, terminals, vehicles and equipment shall be properly maintained in order to ensure the continuation of a safe and reliable transportation system.

Each of the Authority's vessels will be scheduled for an approximate 4-6 week overhaul period, not including any required dry-dockings. All vessels will undergo their annual maintenance overhauls, including mandatory dry-dockings. (See attached 2022 – 2027 Repair Schedules.)

The vessels which have scheduled dry-dockings in 2023 are the *M/V Gay Head*, the *M/V Governor*, the *M/V Martha's Vineyard*, the *M/V Sankaty*, and the *M/V Woods Hole*.

Pending a more thorough evaluation of each of the facilities, no significant terminal repair projects are currently anticipated. Nevertheless, each of the Authority's terminals will continue to be properly maintained and the anticipated expenses to do so will be included in the 2023 maintenance budget.

Levels of Employment – The numbers of employees in the terminals, the parking lots and shuttle bus operations, and reservations are expected to stay essentially the same as originally budgeted in 2022. Existing job vacancies are expected to be filled when appropriate. The administration staff budget will reflect the newly created COO position and Grant Administrator positions.

Vessel manning will be in accordance with all applicable legal and contractual requirements taking into account anticipated service level demands. The Wiper-to-Oiler promotion training program, which has been developed these past couple of years, will be incorporated into vessel manning levels. In addition, the pilot qualification training and captain qualification training programs will also be reflected in vessel manning.

Training – The Authority will continue to provide training for its employees at levels which ensure safe and efficient operations, including the “Standards of Training, Certification and Watchkeeping for Seafarers (STCW) Basic Safety Training” for its vessel crews. This STCW training program began in the winter of 2006. Annually, some twenty to thirty (20-30) vessel crew members are trained in STCW so that the entire fleet personnel participate over a five (5) year period. This training includes 1) personal survival; 2) fire prevention and firefighting; 3) elementary first aid; 4) crowd control and crisis management; and 5) personal safety and social responsibilities.

The cost of customer service training, cyber security and computer training, discrimination prevention training and other appropriate courses, such as additional radar training, Purser and Bosun training, rescue boat training, automated external defibrillator (AED) training, safety and ergonomics training, Facility Security Officer (FSO) and Vessel Security Officer (VSO) training, Marine Evacuation Slide (MES) training, hoisting equipment training, oil spill response training, hazardous materials (“HazMat”) handling, EMD and MTU engine maintenance training, Programmable Logic Controllers training and Bridge Resource Management, will also be included in the proposed 2023 Operating Budget. New Hire orientation and mentoring programs will also be included.

Staff will continue with Environmental Health and Safety training courses, such as, Confined Space, Fall Protection, Aerial Lift, Personal Protective Equipment (PPE), Toxic and Hazardous Substances, Hazardous Waste Operations and Emergency Response (Hazwoper), Globally Harmonized System (GHS), Respirator Fit Testing/Training as well as OSHA 10 Certification training.

Use of Information Systems Technologies – The Authority will continue to use information systems technologies to improve customer services and reduce operating costs where possible. Specifically, we will work to increase the Authority’s presence on social media platforms and will be working in 2023 to implement the updated website and mobile application for the Steamship Authority, which will incorporate mobile ticketing capabilities for both traditional and high-speed services.

Along with the development of a new website, we will continue to evaluate technical enhancements to our current website and mobile website, that will allow us to integrate additional customer services features, with proper consideration and planning for

necessary infrastructure improvements. The Authority will also continue to migrate services and applications to be hosted in the cloud to improve redundancy and efficiency.

Staff will continue to incorporate its training materials into the Learning Management System (LMS). The LMS is the Authority's central hub for delivering and managing its marine and shoreside training and assessment programs. In addition, the Authority is currently in the process of implementing a Safety Quality Management System (SQMS).

Health Care – The 2023 Operating Budget will reflect the continuation of employee contributions equal to 20% of the expected annual cost of each employee's medical coverage. In addition, any changes in coverage required by the Affordable Care Act will be reflected in the annual cost estimates.

Vessel Fuel Oil – Currently, the barrel price of crude oil is trading in the \$95 - \$115 range while a year ago at this same time crude oil was trading in the \$60 - \$65 range. During the last three months, crude oil has traded between \$82 and \$123. During preparation of the 2023 Operating Budget, the vessel fuel oil cost will reflect the then current forecast for oil prices or the Authority's hedge program cost cap including the hedging premium, whichever is lower. The Authority will continue to make fuel and energy conservation a priority in both land and sea operations. Towards that end, schedule modifications and trip consolidations will continue to be made when practical.

Pensions and Other Postemployment Benefits – The 2023 Operating Budget will incorporate any additional expenses that have to be recognized due to the required adoption of additional Governmental Accounting Standards as they relate to Other Postemployment Benefits.

Utilities – The Authority will continue to pursue not only energy conservation measures, but also opportunities to reduce the cost for electric supply charges. In addition, we will continue to review telephone usage and calling plans to determine the prospects for any potential savings.

Debt Administration – The Authority has evaluated its debt requirements including but not limited to advance refunding of existing debt and currently does not foresee any additional opportunities for restructuring during 2023. However, if, after additional evaluation, conditions are favorable for doing so, we may pursue a restructuring.

Rents and Leases – The proposed 2023 Operating Budget will reflect changes in the negotiated or anticipated costs associated with leased properties used for the Authority's parking operations, reservation office and bus maintenance facility.

Insurance – As the Authority's marine and non-marine insurance policies are issued on a June 30<sup>th</sup> renewal basis, insurance expense for the first half of 2023 will be known. The Authority's insurance program is extended with the same carriers for an additional two-year period. An allowance will be made for any projected increase in insurance premiums for the policy year beginning July 1, 2023.

Advertising – While the Authority will continue to maintain the same types of advertising placements currently being used, we will re-evaluate on an annual basis the emphasis of the advertising program to determine the appropriate mix of media usage. These include, but are not limited to, billboards (Boston on I-93 southbound and, in past years, on I-195 in the Fall River area), television, radio, newspapers, magazines, internet, social media, visitors centers and regional Chamber of Commerce guidebooks. In general, the Authority has shifted its focus toward digital marketing strategies in recent years and anticipates continuing to do so in 2023.

### **License Fee Income**

Projections will be made for anticipated license fee income from all licensed carriers, taking into account the most recent traffic expectations and changes in the licensed carriers' traffic patterns.

### **Fund Transfers and Use of Special Purpose Funds**

The Authority will maintain sufficient fund balances to meet the currently scheduled debt service requirements of \$1,317,150 due September 1, 2023 for interest and \$9,442,150 due March 1, 2024 for principal and interest.

In addition, the Authority will endeavor to fund next year's cash transfers to the Replacement Fund in an amount not less than this year's budgeted transfer of approximately \$11,950,000, but not to exceed the Authority's projected depreciation expense for 2023, currently estimated at \$14,000,000.

### **Fares and Rates**

The staff will be making all efforts to minimize the need for any rate increases.

### **PROJECTED STATEMENTS OF NET ASSETS (BALANCE SHEET); STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS (INCOME STATEMENT); AND STATEMENTS OF CASH FLOW FOR THE YEARS 2023 - 2027**

The Authority will update its five (5) year operating budget projections based on anticipated annual growth rates in traffic volume and projected increases in operating expenses, including the additional depreciation expense related to the Woods Hole terminal project. The budget will provide an indication of additional revenue (rate increases) that will be needed to generate sufficient cash flow to meet the projected cost of service, including cash requirements of the special-purpose funds, based on the assumptions used.

## PROPOSED BUDGET CALENDAR – 2023 OPERATING BUDGET

<u>ACTIVITY</u>	<u>RESPONSIBILITY</u>	<u>DUE DATE OR DEADLINE</u>
Review of proposed Budget policy guidelines	Management Staff and Port Council	May 3 (Port Council Meeting)
Review and approval of proposed budget policy guidelines	Management Staff and Authority Members	May 26 (Authority Meeting)
Forward payroll worksheets to Department Heads (using number of employees by job classification)	Treasurer/Asst. Treasurer	May 20
Prepare preliminary operating and maintenance overhaul schedule, including proposed dates and vessels	Management Staff	June 14
Return completed payroll worksheets	Department Heads	June 24
Forward expense worksheets to Department Heads (using actual expenses from June 2021 through May 2022)	Treasurer/Asst. Treasurer	June 24
Return completed expense worksheets	Department Heads	August 4
Review preliminary operating budget, in discussion draft form, with Management Staff (including revenue and expense allocations by route)	Treasurer and Management Staff	August 23



## PROPOSED BUDGET CALENDAR – 2023 OPERATING BUDGET

<u>ACTIVITY</u>	<u>RESPONSIBILITY</u>	<u>DUE DATE OR DEADLINE</u>
Review and discussion of preliminary operating budget and potential rate increases, if any	Management Staff and Port Council	September 13 (Port Council Meeting)
Submit preliminary operating budget and potential rate increases, if any, to the Authority Members for review and discussion	Treasurer	September 21
Review and discussion of preliminary operating budget and any potential rate increases	Management Staff and Authority Members	September 27 (Authority Meeting)
Refine and revise, as needed, proposed operating budget and any proposed rate increases	Treasurer and Management Staff	September 30
Review and discussion of proposed operating budget and any proposed rate increases	Management Staff and Port Council	October 4 (Port Council Meeting)
Submit proposed operating budget and any proposed rate increases to the Authority Members for final review and approval	Treasurer	October 13
Final review and approval of the operating budget and any rate increases, if necessary	Management Staff and Authority Members	October 18 (Authority Meeting)

NOTE: Authority and Port Council Meeting dates are tentative and subject to change by their Members.

May Board Meeting - Treasurer/Comptroller's report

2022 - 2027 Repair Schedule as of 05/19/2022

VESSEL	COI Due	DRY-DOCK Due	DRY-DOCK		REPAIR		SPRUCE UP		STANDBY STATUS	
			START	FINISH	START	FINISH	START	FINISH	START	FINISH
M/V MARTHA'S VINEYARD  (prior dry dock 10-30-2019) (last dry dock 11-05/2021) (Required by 10-30-2024)	11/18/2022	2024					05/17/2022	05/25/2022		
					09/08/2022	10/22/2022				
		2023	09/06/2023	10/17/2023	10/18/2023	11/16/2023	05/15/2023	05/23/2023		
							05/15/2024	05/20/2024		
		&			09/06/2024	10/20/2024				
							05/16/2025	05/21/2025		
		2025	09/10/2025	10/21/2025	10/22/2025	11/23/2025	05/14/2026	05/19/2026		
					09/08/2026	10/22/2026	05/18/2027	05/26/2027		
M/V NANTUCKET  (prior dry dock 05-08-2020) (last dry dock 04-21-2022) (Required by 04-30-2025)	05/12/2023	2025								
		2022	02/25/2022	03/29/2022	03/30/2022	05/16/2022			06/16/2022	06/21/2022
		&			04/12/2023	05/14/2023				
		2024	02/24/2024	03/30/2024	03/31/2024	05/14/2024				
		&			04/10/2025	05/15/2025				
		2026	02/25/2026	03/29/2026	03/30/2026	05/13/2026				
					04/12/2027	05/17/2027				
M/V EAGLE  (prior dry dock 12-28-2018) (last dry dock 12-31-2020) (Required by 12-31-2023)	01/14/2023	2023			12/03/2021	01/10/2022				
							06/01/2022	06/09/2022		
		2022	10/23/2022	12/06/2022	12/07/2022	01/08/2023	05/30/2023	06/07/2023		
		&			11/29/2023	01/09/2024	05/30/2024	06/07/2024		
		2024	10/21/2024	12/07/2024	12/08/2024	01/09/2025	05/28/2025	06/05/2025		
		&			11/24/2025	01/10/2026	05/26/2026	06/03/2026		
							06/02/2027	06/10/2027		
		2026	10/23/2026	12/09/2026	12/10/2026	01/05/2027				
M/V ISLAND HOME  (prior dry dock 02-25-2020) (last dry dock 03-10-2022) (Required by 02-25-2025)	03/31/2023	2025								
		2022	01/11/2022	02/24/2022	02/25/2022	03/29/2022	06/10/2022	06/15/2022		
		&			01/09/2023	02/22/2023	06/08/2023	06/16/2023		
		2024	01/10/2024	02/23/2024	02/24/2024	03/24/2024	06/08/2024	06/16/2024		
		&			01/10/2025	02/23/2025	06/06/2025	06/17/2025		
							06/04/2026	06/15/2026		
		2026	01/11/2026	02/24/2026	02/25/2026	03/29/2026				
					01/06/2027	02/22/2027				

May Board Meeting - Treasurer/Comptroller's report

2022 - 2027 Repair Schedule as of 05/19/2022

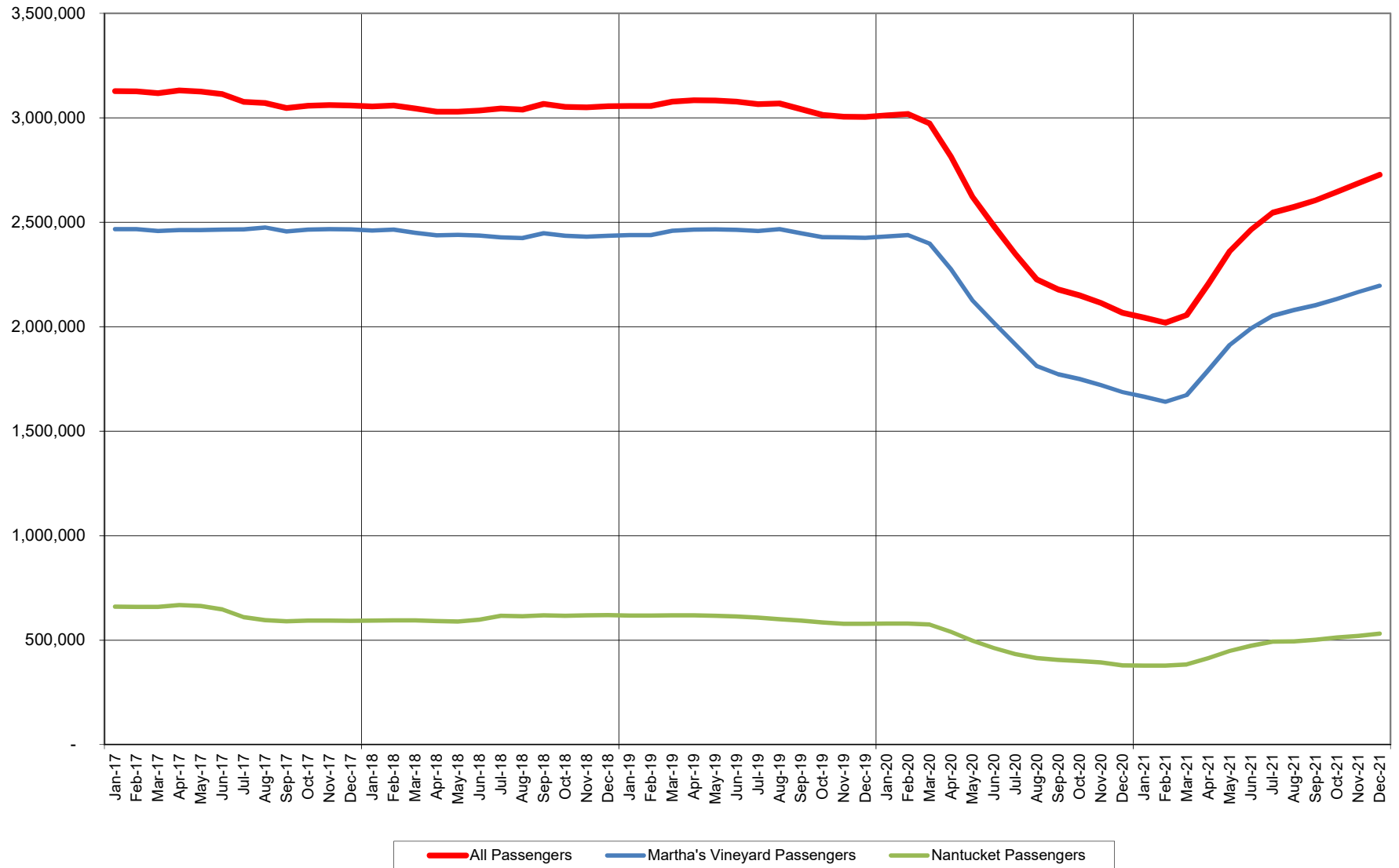
VESSEL	COI Due	DRY-DOCK Due	DRY-DOCK		REPAIR		SPRUCE UP		STANDBY STATUS	
			START	FINISH	START	FINISH	START	FINISH	START	FINISH
M/V WOODS HOLE  (prior dry dock 01-31-2019) (last dry dock 02-17-2021) (Required by 01-31-2024)	02/17/2023	2024			01/11/2022	02/24/2022				
		2023	01/09/2023	02/16/2023	02/17/2023	03/15/2023				
		&			01/10/2024	02/23/2024				
		2025	01/10/2025	02/17/2025	02/18/2025	03/16/2025				
		&			01/11/2026	02/24/2026				
		2027	01/06/2027	02/16/2027	02/17/2027	03/15/2027				
M/V SANKATY  (prior dry dock 01-13-2020) (last dry dock 12-21-2021) (Required by 12-21-2024)	01/06/2023	2024	10/22/2021	12/11/2021	12/12/2021	01/10/2022			01/11/2022	03/29/2022
		&			10/20/2022	11/21/2022			05/26/2022	05/31/2022
		2023	10/18/2023	12/04/2023	12/05/2023	01/09/2024			09/08/2022	10/19/2022
		&			10/15/2024	11/19/2024				
		2025	10/22/2025	12/11/2025	12/12/2025	01/10/2026				
		&			10/20/2026	11/21/2026				
M/V KATAMA  (prior dry dock 03-31-2018) (last dry dock 08-27-2020) (Required by 08-31-2022)	05/03/2026	2022	06/25/2022	08/08/2022	08/09/2022	09/07/2022				
		&			05/30/2023	06/28/2023			03/30/2022	05/16/2022
		2024	05/30/2024	07/07/2024	07/08/2024	08/06/2024			05/17/2022	05/22/2022
		&			05/28/2025	06/26/2025				
		2026	05/26/2026	07/09/2026	07/10/2026	08/05/2026				
		&			06/02/2027	07/01/2027				
M/V GAY HEAD  (prior dry dock 08-22-2019) (last dry dock 08-20-2021) (Required by 08-31-2023)	08/30/2022	2023			05/23/2022	06/24/2022			01/01/2022	01/10/2022
		2023	06/29/2023	08/09/2023	08/10/2023	09/08/2023			10/20/2022	01/02/2023
		&			08/07/2024	09/05/2024				
		2025	06/27/2025	08/07/2025	08/08/2025	09/06/2025				
		&			08/06/2026	09/10/2026				
		2027	07/02/2027	08/12/2027	08/13/2027	09/08/2027				

May Board Meeting - Treasurer/Comptroller's report

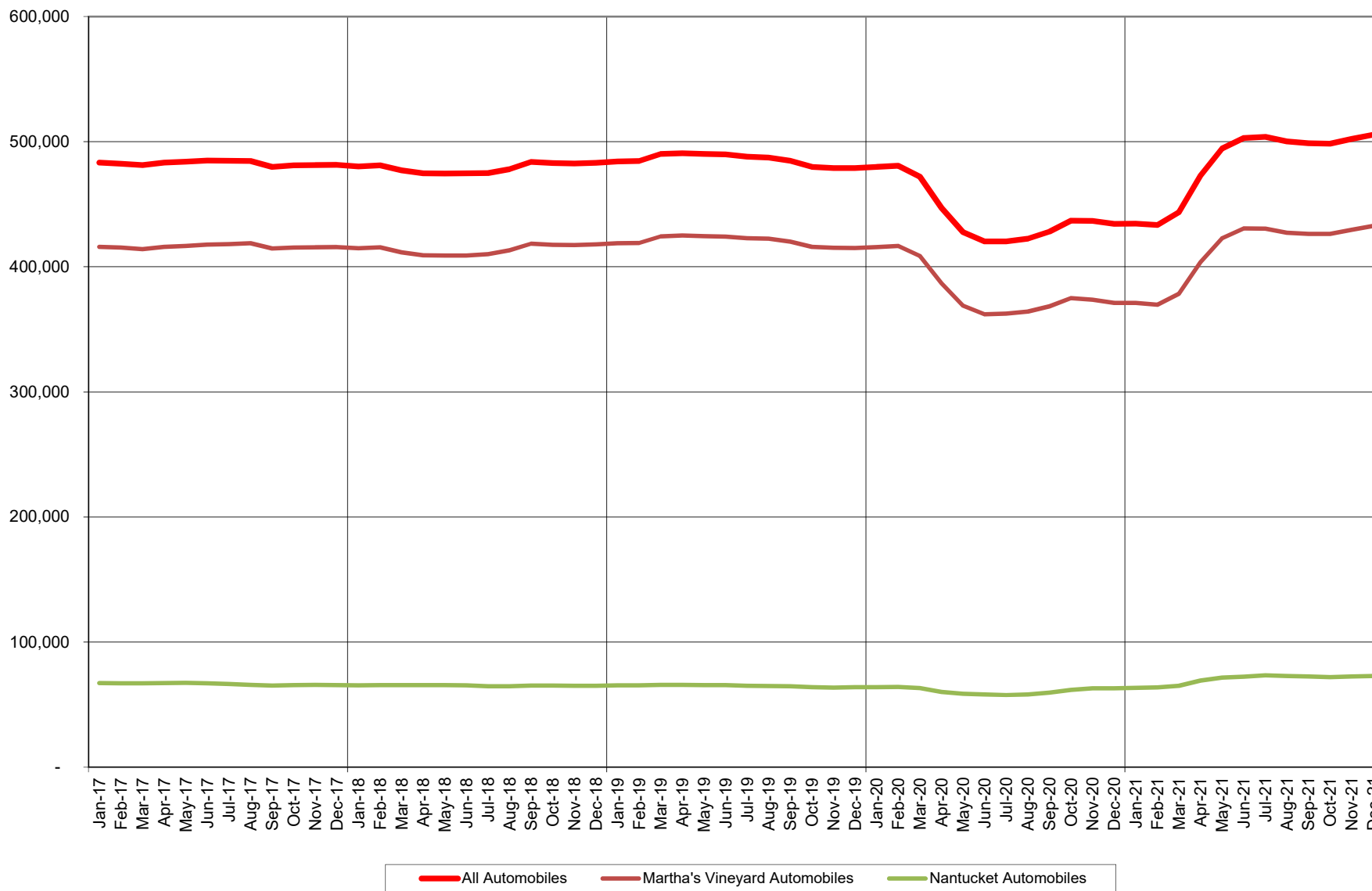
2022 - 2027 Repair Schedule as of 05/19/2022

VESSEL	COI Due	DRY-DOCK Due	DRY-DOCK		REPAIR		SPRUCE UP		STANDBY STATUS	
			START	FINISH	START	FINISH	START	FINISH	START	FINISH
M/V GOVERNOR  (prior dry dock 04-17-2018) (last dry dock 04-16-2021) (Required by 04-30-2023)	05/18/2022	2023			03/15/2022 10/20/2022	05/16/2022 10/25/2022			Winterization	
		2023	02/10/2023	03/14/2023	03/15/2023 10/18/2023	05/16/2023 10/23/2023			Winterization	
		&			03/13/2024 10/21/2024	05/14/2024 10/26/2024			Winterization	
		2025	02/12/2025	03/16/2025	03/17/2025 10/22/2025	05/15/2025 10/27/2025			Winterization	
		&			03/18/2026 10/20/2026	05/19/2026 10/25/2026			Winterization	
		2027	02/11/2027	03/15/2027	03/16/2027	05/17/2027				
M/V IYANOUGH  (prior dry dock 03-20-2018) (last dry dock 04-09-2020) (Required by 03-31-2022)	03/25/2026	2022			01/05/2022 03/15/2022	01/10/2022 03/29/2022			Winterization	
		2022	02/22/2022	03/14/2022						
		&			01/03/2023 01/09/2023 03/13/2023	01/08/2023 03/12/2023 03/30/2023			Winterization Engine Overhaul (#3 & #4)	
					01/04/2024 01/10/2024 03/10/2024	01/09/2024 02/20/2024 03/30/2024			Winterization Engine Overhaul (#1 & #2?)	
		2024	02/21/2024	03/09/2024						
		&			01/07/2025 03/05/2025	01/12/2025 03/31/2025			Winterization	
		2026	02/19/2026	03/11/2026	01/05/2026 03/12/2026	01/10/2026 04/01/2026			Winterization	
					01/06/2027 01/12/2027 03/01/2027	01/11/2027 02/28/2027 03/30/2027			Winterization Engine Overhaul (#3 & #4)	
			2022	2023	2024	2025	2026	2027		

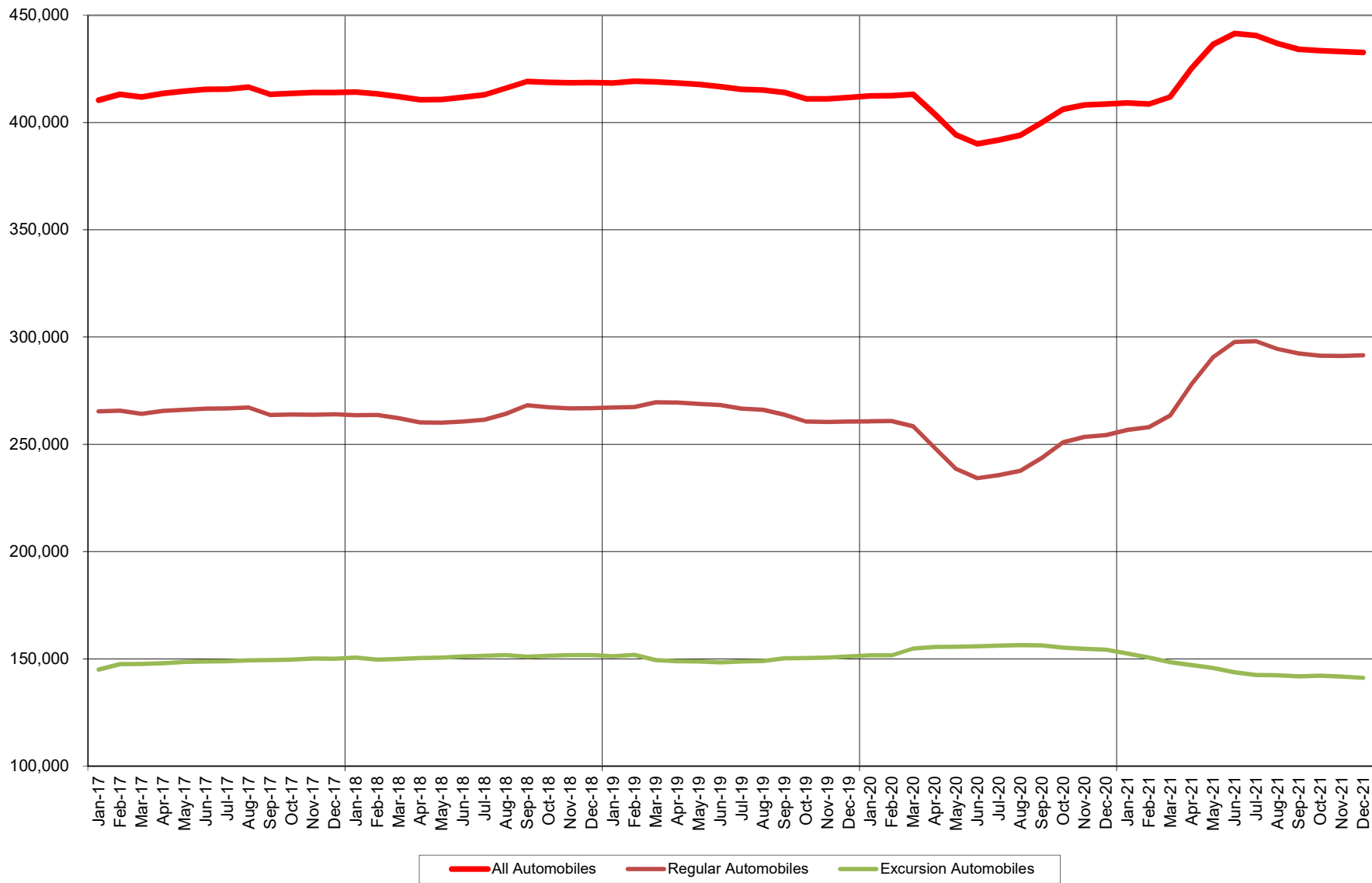
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Passengers Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**



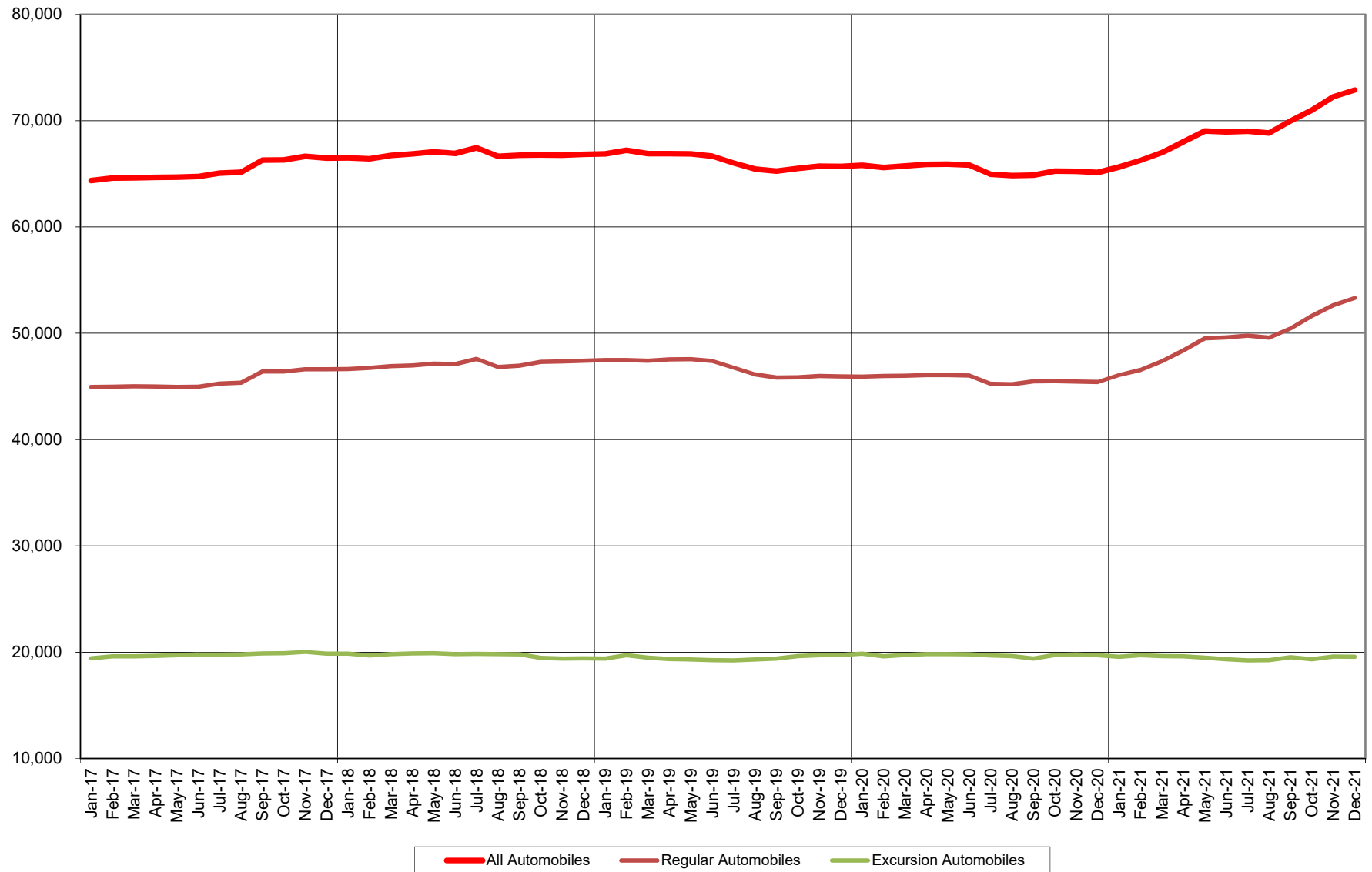
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Automobiles Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**



**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Regular and Excursion Automobiles Carried to/from Martha's Vineyard - Based on a Rolling 12 Months**

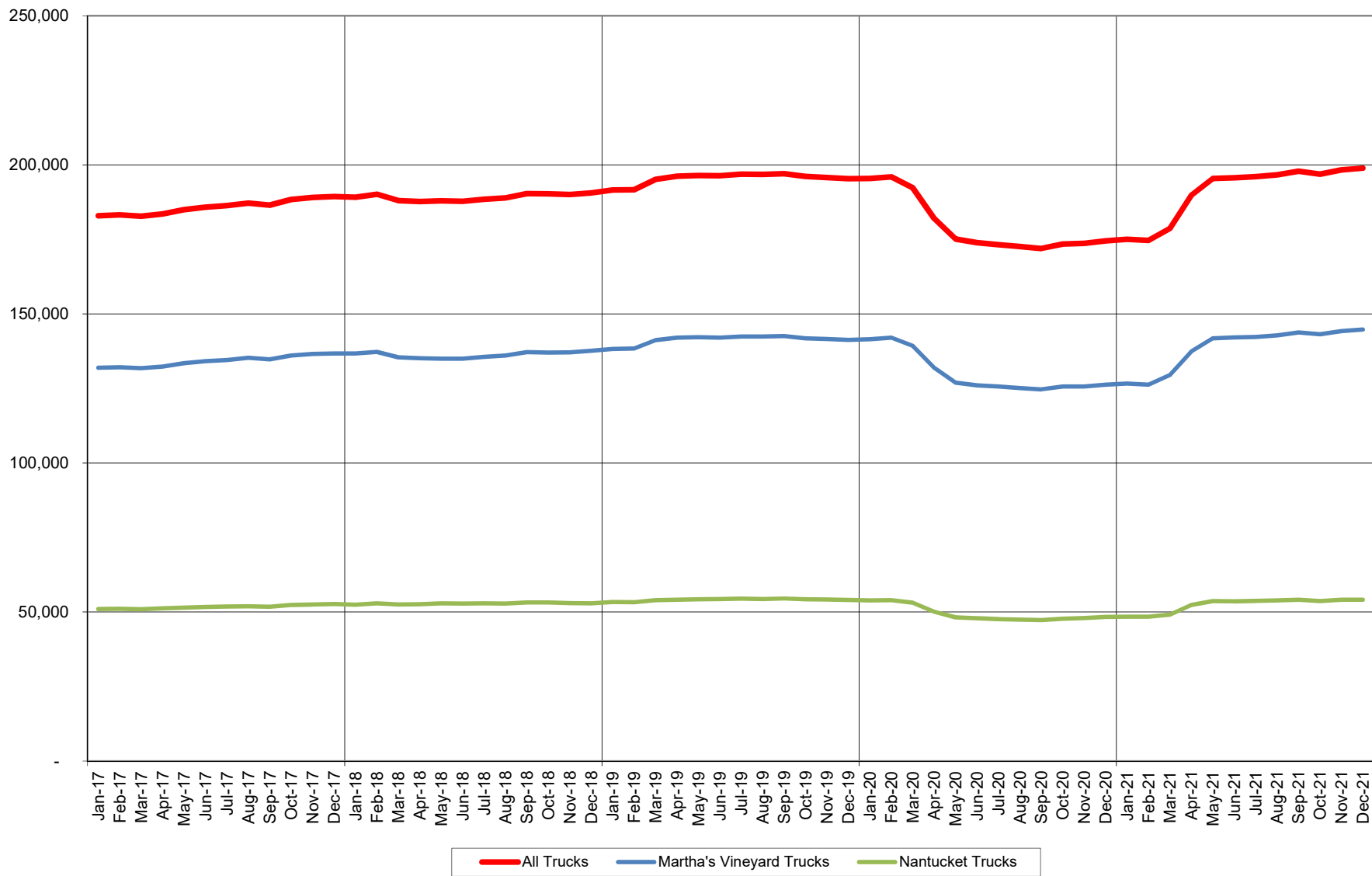


**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Regular and Excursion Automobiles Carried to/from Nantucket - Based on a Rolling 12 Months**

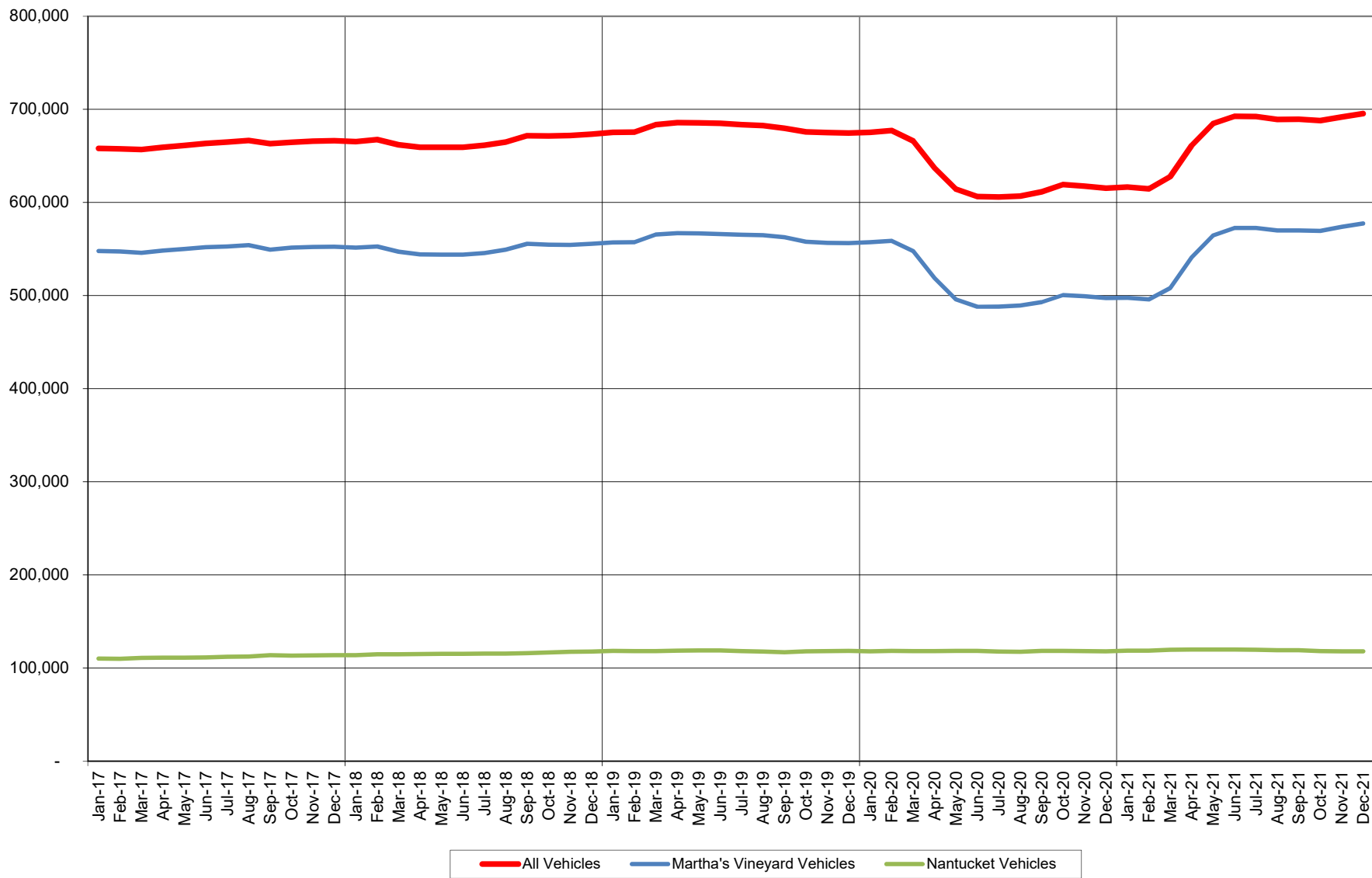




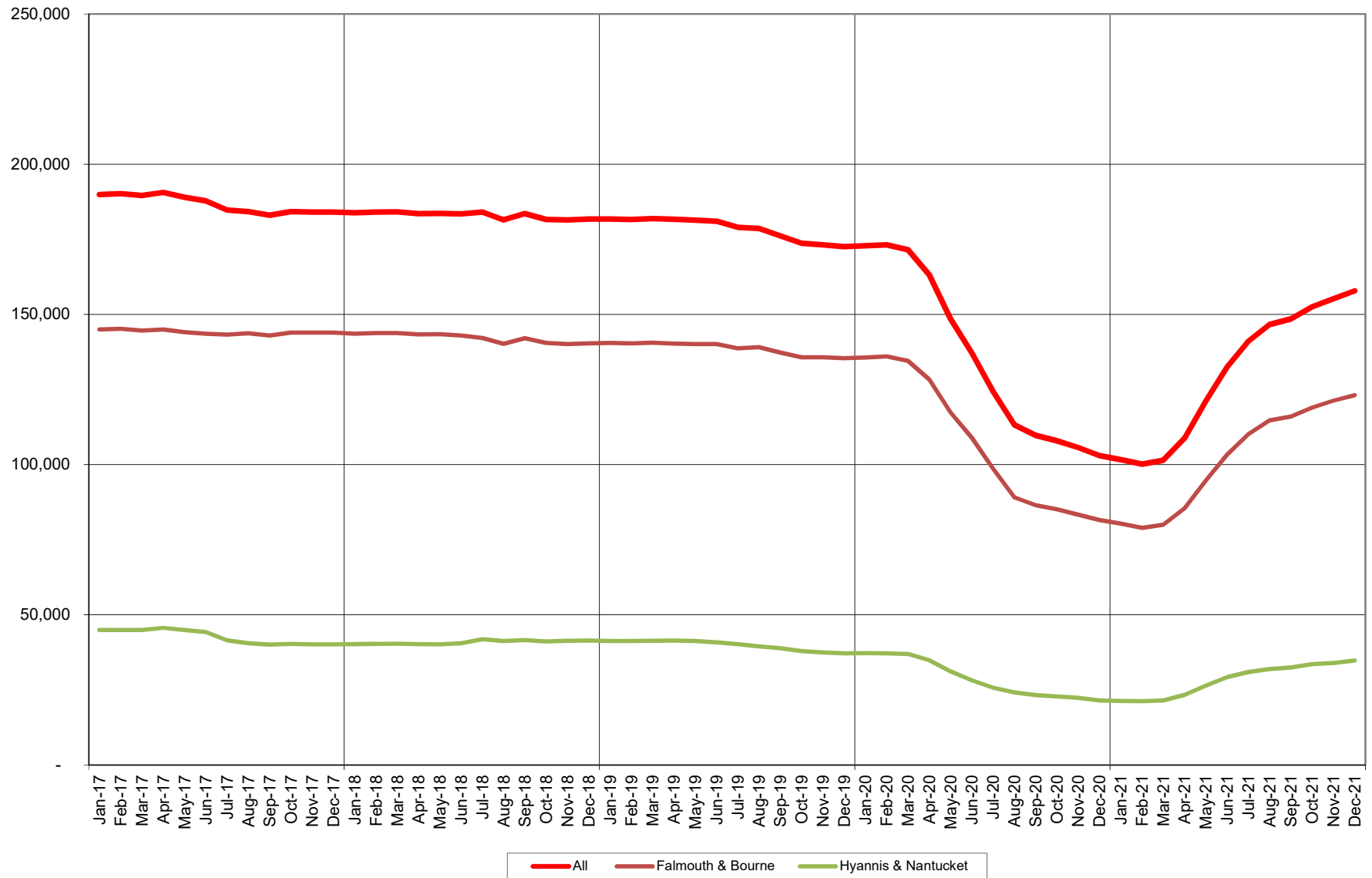
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Trucks Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**



**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Vehicles (Automobiles + Trucks) Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**



**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Daily Fee Cars Parked in Falmouth, Bourne and Hyannis, Nantucket - Based on a Rolling 12 Months**



# STAFF SUMMARY

Date: May 5, 2022

File# A-671



TO:		FOR:		FROM:
X	General Manager		Vote	Dept.: Accounting & Finance
X	Board Members	X	Information	Author: Mark K. Rozum
				Subject: 2021 Analysis of Rates versus Cost of Service

**PURPOSE:** To review and advise the Board on the “Effectiveness of the Authority’s Rate Structure to Cover the Respective Cost of Service for Passengers, Automobiles and Trucks”.

**BACKGROUND:** The management staff has conducted its annual review of the Authority’s rate structure to ensure that no traffic segment, i.e. passengers, automobiles or trucks, is subsidizing another. The Staff has conducted this review for the past eighteen (18) years to determine the effectiveness of the Authority’s rate structure to cover the respective cost of service for passengers, automobiles and trucks. This study is conducted using the actual traffic data for each route.

Attached please find a summary copy of the 2021 Analysis of Rates versus Cost of Service study. This years’ analysis was developed using the same methodologies as the study of activity for 2004 through 2020. The analysis package includes:

- A summary of the Allocation of Revenues and Cost of Service by Route for the most recent ten (10) year period.
- The Allocation of Revenues and Cost of Service by Route for 2021.
- The Allocation of Indirect Costs as a % of Vessel Costs by Route 2005-2021.
- Estimated cost of carrying Automobiles and Trucks by vessel by route.
- Estimated cost of carrying Automobiles and Trucks by month by route
- Comparison of the 2021 Cost of Service to the prior year’s report.
- Cost of Service data for 2007-2021.
- Occupancy Graphs by route 2007-2021.
- Traffic data, Tables and Graphs as well as 10-year Market Share data.
- Trip Traffic by vessel by route 1991-2021.
- 2021 Average Passengers Carried by Trip
- Fare History Tables and Graphs of fares versus the Consumer Price Index.
- Current Steamship Authority Fares and competition passenger fares for 2021.
- Graphs of Occupancy and Capacity by route for 2021.
- Current Tariffs.

On the Martha’s Vineyard route, the cost of vessel operations and of indirect non-vessel costs increased by \$2,797,361 during 2021 versus 2020, a 4.5% increase. Direct vessel operating expenses increased by

\$2,536,983 or 8.4%, versus 2020 as this increase is attributed to the increase in the quantity of trips that operated in 2021 compared to 2020 due to the impacts of Covid-19 in 2020. Increases in fuel costs were offset by decreases in vessel dry-dock and repair expenses on this route during 2021. Indirect non-vessel operating costs increased by \$260,378, or 0.8% during 2021 and reflects increased terminal costs associated with the increase operating schedule.

The Authority operated 1,817 more trips between Woods Hole and Martha's Vineyard in 2021 compared to 2020. Meanwhile, available vehicle deck capacity on the Vineyard route increased by 89,430 car equivalent spaces in 2021, primarily because of returning to the normal operating schedules in 2021 compared to the reduced operating schedules in 2020 due to the impacts of Covid-19. During 2021, the total spaces occupied increased by 96,608 car equivalent units (CEU's) resulting in an 82.6% occupancy rate versus the 79.6% posted in 2020. The occupancy rate from 2021 to 2020 increased by 2.6% as the operating schedules returned to normal levels in 2021 as compared to being reduced in 2020 due to Covid-19.

After reducing the average cost per trip by the average passenger revenue per trip and by the revenue attributed to driver services, the cost to be covered by vehicle revenue was established. Based on spaces occupied, an estimated cost per CEU without any premium adjustment for center space was determined to be \$68.10 or a 19.1% decrease over 2020. The decrease in cost per CEU is mainly attributable to the increase of passenger revenue in 2021 compared to 2020 due to Covid-19. Average revenue per automobile was compared to the estimated costs per CEU to ascertain that 103.1% of the cost of service for autos on the Vineyard route was being covered in 2021. The average percentage of cost covered using average truck revenue activity during the 2021 period was 104.8%. Excursion fared automobiles and trucks covered 33.8% and 47.0% of the cost of service, respectively, during 2021.

On the Nantucket route, the cost of vessel operations and of indirect non-vessel costs, after the allocation of indirect expenses to the M/V Iyanough, increased by \$1,532,344 during 2021 versus 2020, a 4.2% increase. Direct vessel operating expenses increased by \$500,209 or 2.4%, primarily attributed to increases in the quantity of trips that operated in 2021 compared to the reduced operating schedule in 2020 due to the impacts of Covid-19. Increases in vessel fuel oil expense and increased operating costs associated with the operating schedule returning to normal on this route during 2021 were offset by decreases in vessel repairs and dry-dock costs. Indirect non-vessel operating costs increased by \$1,032,135, or 6.3% during 2021, primarily because of the increased costs associated with operating the Nantucket and Hyannis Terminals due to the operating schedules returning to normal levels compared to the prior year due to Covid-19.

Excluding the M/V Iyanough trips, the Authority operated 342 more trips on the Nantucket route in 2021 compared to 2020. As a result, the available vehicle deck capacity increased by 16,980 spaces. During 2021, the total spaces occupied increased by 26,995 car equivalent units (CEU's) resulting in an 86.4% occupancy rate versus 80.9% in 2020. The occupancy rate from 2021 to 2020 increased by 5.5% as the operating schedules returned to normal levels in 2021 as compared to being reduced in 2020 due to Covid-19.

After reducing the average cost per trip by the average passenger revenue per trip and by the revenue attributed to driver services, the cost to be covered by vehicle revenue was established. Based on spaces occupied, an estimated cost per CEU without any premium adjustment for center space was determined to

be \$155.33. Average revenue per automobile was compared to the estimated costs to determine that 124.2% of the cost of service for autos on the Nantucket route was being covered in 2021. The average percentage of cost covered using average truck revenue activity during the 2021 period was 90.9%. Excursion fared automobiles and trucks covered 38.9% and 47.1% of the cost of service, respectively, during 2021.

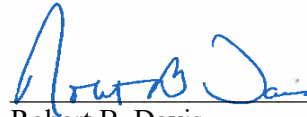
This analysis is being provided to review how effective the Steamship Authority's rate structure was during the prior years' activity. Over time, this information will provide the Authority with a useful indicator of whether the financial position is improving or deteriorating and other factors that could impact the need for further cost reductions and/or rate increases in the years 2023 through 2027. This projection will be included with the final draft of the operating budget.

**RECOMMENDATION:** The Management Staff is presenting this summary for informational purposes and no vote is requested.



Mark K. Rozum  
Treasurer/Comptroller

APPROVED:



Robert B. Davis  
General Manager

Background Material Relative to the Effectiveness of the  
Authority's Rate Structure to Cover the Respective Cost of  
Service for Passengers, Automobiles and Trucks

**2021 Analysis of Rates versus Cost of Service**



"BUT SOMEHOW  
SUDOKU Baffles ME."

- TAB 1 - Allocation of Revenues and Cost of Services by Route 2012 - 2021
- TAB 2 - Allocation of Revenues and Cost of Services by Route 2021
- TAB 3 - Allocation of Indirect Non-Vessel Costs by Route 2007 – 2021
- TAB 4 - Est. Cost of Carrying an Automobile or Truck on Each Route and  
% of Cost Covered Based on Current Automobile or Truck Rates
- TAB 5 - Comparison of 2021 versus 2020
- TAB 6 - Summary by Route for 2017-2021, Summary by Route for 2007-2021  
and Occupancy Graphs 2007 2021
- TAB 7 - Traffic December 31, 2021, Quarter Monthly, History of Passenger,  
Automobile, Truck Traffic and Parking Activity 1997 – 2021,  
Competition Report 2012 – 2021 and Number of Trips 1992 – 2021
- TAB 8 - Graphs of Fares versus C.P.I., Summary of Price History By Route,  
History of Passenger, Automobile, Freight Rate Adjustments 1991 – 2022
- TAB 9 - Current Steamship Passenger Fares, Competition Passenger Fares  
and Current Steamship Vehicle Rates
- TAB 10 - Graphs of Occupancy and Capacity, Copy of Current Passenger and  
Freight Tariffs



# TAB 1

## Allocation of Revenues and Cost of Services by Route 2012 - 2021

May Board Meeting - Treasurer/Comptroller's report

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	TOTAL 2012 - 2021
<b>NO. OF TRIPS</b>											
WH / NB - MV	14,991	15,206	15,269	15,458	15,615	15,894	16,636	16,695	14,928	16,745	157,437
HY / WH - NT	6,650	6,844	6,838	6,979	7,088	6,949	7,361	7,281	6,495	7,624	70,109
TOTAL	21,641	22,050	22,107	22,437	22,703	22,843	23,997	23,976	21,423	24,369	227,546
<b>NO. OF PASSENGERS</b>											
WH / NB - MV	2,244,441	2,263,708	2,287,999	2,378,303	2,466,757	2,466,548	2,435,308	2,425,787	1,687,833	2,195,730	22,852,414
HY / WH - NT	558,539	582,983	605,852	644,787	660,547	592,501	620,039	578,649	379,468	531,826	5,755,191
TOTAL	2,802,980	2,846,691	2,893,851	3,023,090	3,127,304	3,059,049	3,055,347	3,004,436	2,067,301	2,727,556	28,607,605
<b>NO. OF AUTOMOBILES</b>											
WH / NB - MV	385,553	388,864	392,864	399,277	415,543	415,753	417,931	414,967	371,168	432,681	4,034,601
HY / WH - NT	64,297	63,422	64,818	66,020	67,156	65,672	65,116	64,023	63,088	72,875	656,487
TOTAL	449,850	452,286	457,682	465,297	482,699	481,425	483,047	478,990	434,256	505,556	4,691,088
<b>NO. OF TRUCKS</b>											
WH / NB - MV	112,958	118,922	121,380	125,078	131,585	136,706	137,635	141,292	126,211	144,740	1,296,507
HY / WH - NT	40,799	43,226	45,197	47,783	50,514	52,682	52,922	54,036	48,310	54,139	489,608
TOTAL	153,757	162,148	166,577	172,861	182,099	189,388	190,557	195,328	174,521	198,879	1,786,115
<b>OPERATING REVENUES</b>											
WH / NB - MV	\$ 49,535,562	\$ 51,323,413	\$ 53,219,997	\$ 56,488,609	\$ 58,768,503	\$ 59,148,190	\$ 59,649,780	\$ 64,076,095	\$ 58,137,150	\$ 75,422,911	\$ 585,770,210
HY / WH - NT	35,836,696	38,799,959	40,562,602	43,568,178	45,127,636	43,763,568	45,156,831	46,597,488	39,743,824	52,816,201	431,972,983
TOTAL	85,372,258	90,123,372	93,782,599	100,056,787	103,896,139	102,911,758	104,806,611	110,673,583	97,880,974	128,239,112	1,017,743,193
<b>NON-SERVICE INCOME (EXPENSE) - NET</b>											
WH / NB - MV	\$ 364,034	\$ 423,688	\$ 418,041	\$ 732,066	\$ 809,156	\$ 893,365	\$ 990,838	\$ 1,187,753	\$ 2,129,367	\$ 1,469,725	\$ 9,418,033
HY / WH - NT	934,808	1,319,182	1,515,110	1,474,735	1,807,657	2,454,469	2,637,794	2,993,653	2,293,928	2,788,853	20,220,189
TOTAL	1,298,842	1,742,870	1,933,151	2,206,801	2,616,813	3,347,834	3,628,632	4,181,406	4,423,295	4,258,578	29,638,222
<b>TOTAL REVENUES &amp; NON-SERVICE INCOME</b>											
WH / NB - MV	\$ 49,899,596	\$ 51,747,101	\$ 53,638,038	\$ 57,220,675	\$ 59,577,659	\$ 60,041,555	\$ 60,640,618	\$ 65,263,848	\$ 60,266,517	\$ 76,892,636	\$ 595,188,243
HY / WH - NT	36,771,504	40,119,141	42,077,712	45,042,913	46,935,293	46,218,037	47,794,625	49,591,141	42,037,752	55,605,054	452,193,172
TOTAL	86,671,100	91,866,242	95,715,750	102,263,588	106,512,952	106,259,592	108,435,243	114,854,989	102,304,269	132,497,690	1,047,381,415
<b>% OF TOTAL REVENUES &amp; NON-SERVICE INCOME</b>											
WH / NB - MV	57.6%	56.3%	56.0%	56.0%	55.9%	56.5%	55.9%	56.8%	58.9%	58.0%	56.8%
HY / WH - NT	42.4%	43.7%	44.0%	44.0%	44.1%	43.5%	44.1%	43.2%	41.1%	42.0%	43.2%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
<b>COST OF SERVICE</b>											
WH / NB - MV	\$ 47,250,613	\$ 50,942,483	\$ 50,977,250	\$ 53,340,414	\$ 54,114,328	\$ 58,269,233	\$ 65,923,534	\$ 66,610,815	\$ 65,254,009	\$ 68,520,635	\$ 581,203,314
HY / WH - NT	36,640,291	38,084,955	37,005,791	37,620,303	42,443,202	39,994,391	42,581,702	48,131,027	47,835,906	49,203,506	419,541,074
TOTAL	83,890,904	89,027,438	87,983,041	90,960,717	96,557,530	98,263,624	108,505,236	114,741,842	113,089,915	117,724,141	1,000,744,388
<b>% OF COST OF SERVICE</b>											
WH / NB - MV	56.3%	57.2%	57.9%	58.6%	56.0%	59.3%	60.8%	58.1%	57.7%	58.2%	58.1%
HY / WH - NT	43.7%	42.8%	42.1%	41.4%	44.0%	40.7%	39.2%	41.9%	42.3%	41.8%	41.9%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
<b>NET INCOME FROM OPERATIONS</b>											
WH / NB - MV	\$ 2,648,983	\$ 804,618	\$ 2,660,788	\$ 3,880,261	\$ 5,463,331	\$ 1,772,322	\$ (5,282,916)	\$ (1,346,967)	\$ (4,987,492)	\$ 8,372,001	\$ 13,984,929
HY / WH - NT	131,213	2,034,186	5,071,921	7,422,610	4,492,091	6,223,646	5,212,923	1,460,114	(5,798,154)	6,401,548	32,652,098
TOTAL	2,780,196	2,838,804	7,732,709	11,302,871	9,955,422	7,995,968	(69,993)	113,147	(10,785,646)	14,773,549	46,637,027

Note: Non-service income has been restated to reflect the actual distribution of license fee income by route.

# TAB 2

## Allocation of Revenues and Cost of Services by Route 2021

May Board Meeting - Treasurer/Comptroller's report  
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Net Income From Operations - By Routes**  
**2021 (12 MONTHS ACTUAL)**

	Martha's Vineyard			Nantucket	
	(WH - MV)	(NB - MV)	Sub-Total	(HY/WH - NT)	Total
<b>Statistical Data:</b>					
Number of Trips	16,745	0	16,745	7,624	24,369
Number of Miles	133,960	0	133,960	228,736	362,696
Number of Passengers	2,195,730	0	2,195,730	531,826	2,727,556
Number of Automobiles	432,681	0	432,681	72,875	505,555
Number of Trucks	144,740	0	144,740	54,139	198,879
<b>Revenues:</b>					
Passengers	\$17,791,755	\$0	\$17,791,755	\$13,421,854	\$31,213,609
Freight	18,451,531	0	18,451,531	19,204,653	37,656,184
Automobile	30,596,468	0	30,596,468	13,939,874	44,536,342
Bicycle	118,178	0	118,178	101,893	220,071
Mail	0	0	0	0	0
Concession	224,294	0	224,294	108,486	332,780
Parking	5,438,711	0	5,438,711	1,756,051	7,194,762
Other	2,801,974	0	2,801,974	4,283,390	7,085,364
<b>Total Revenues</b>	<b>\$75,422,911</b>	<b>\$0</b>	<b>\$75,422,911</b>	<b>\$52,816,201</b>	<b>\$128,239,112</b>
	<b>58.8%</b>	<b>0.0%</b>	<b>58.8%</b>	<b>41.2%</b>	<b>100.0%</b>
<b>Cost of Service:</b>					
Vessels	\$32,656,015	\$0	\$32,656,015	\$26,166,022	\$58,822,037
Terminals	11,792,093	0	11,792,093	7,942,004	19,734,097
Maintenance	1,656,448	0	1,656,448	1,155,854	2,812,302
Parking Lots	3,070,888	0	3,070,888	1,152,036	4,222,924
Reservation Bureau - Mashpee	1,008,204	0	1,008,204	461,481	1,469,685
Reservation Bureau - M. Vineyard	41,455	0	41,455	0	41,455
Computer	3,832,772	0	3,832,772	870,016	4,702,788
Administration	14,462,760	0	14,462,760	11,456,093	25,918,853
<b>Total Cost of Service</b>	<b>\$68,520,635</b>	<b>\$0</b>	<b>\$68,520,635</b>	<b>\$49,203,506</b>	<b>\$117,724,141</b>
	<b>58.2%</b>	<b>0.0%</b>	<b>58.2%</b>	<b>41.8%</b>	<b>100.0%</b>
<b>Income from Service</b>	<b>\$6,902,276</b>	<b>\$0</b>	<b>\$6,902,276</b>	<b>\$3,612,695</b>	<b>\$10,514,971</b>
<b>Other Non-Service Income - Net</b>	<b>\$1,469,725</b>	<b>\$0</b>	<b>\$1,469,725</b>	<b>\$2,788,853</b>	<b>\$4,258,578</b>
<b>Net Income from Operations</b>	<b>\$8,372,001</b>	<b>\$0</b>	<b>\$8,372,001</b>	<b>\$6,401,548</b>	<b>\$14,773,549</b>
<b>Original 2021 Budget -</b>					
Net income from Operations			\$4,100,080	\$3,259,716	\$7,359,796

**Method of Allocating Revenues By Route  
2021 (12 MONTHS ACTUAL)**

**Freight, Automobile, and Passenger Revenue:** Revenue allocated on basis of actual number of trucks, passengers and automobiles carried, by route, at applicable tariff rates. These revenue estimates, based on actual traffic carried, are used as a basis for allocating actual revenues.

	Revenue From Quarter Monthly Traffic Report	Percentage	Revenue
<b><u>Freight Revenue</u></b>			
WH/MV	\$18,348,610	49.0%	\$18,451,531
NB/MV	\$0	0.0%	\$0
WH/NT	\$795	0.0%	\$0
HY/NT	\$19,125,396	51.0%	\$19,204,654
<b>Total</b>	<b>\$37,474,801</b>	<b>100.0%</b>	<b>\$37,656,185</b>

<b><u>Automobile Revenue</u></b>			
WH/MV	\$30,892,896	68.70%	\$30,596,468
NB/MV	\$0	0.00%	0
WH/NT	\$2,496	0.00%	0
HY/NT	\$14,056,497	31.30%	13,939,876
<b>Total</b>	<b>\$44,951,889</b>	<b>100.0%</b>	<b>\$44,536,344</b>

<b><u>Passenger Revenue</u></b>			
WH/MV	\$22,289,396	57.0%	\$17,791,755
NB/MV	\$0	0.0%	0
WH/NT	\$646	0.0%	0
HY/NT	\$16,795,381	43.0%	13,421,851
<b>Total</b>	<b>\$39,085,423</b>	<b>100.0%</b>	<b>\$31,213,606</b>

**Bicycle Revenue:** Revenue allocated on the basis of actual number of bicycles carried by route, at applicable tariff rates.

	Number of Bikes Carried X Rates	Percentage	Revenue
WH/MV	\$115,076	53.7%	\$118,178
NB/MV	0	0.0%	0
WH/NT	0	0.0%	0
HY/NT	99,246	46.3%	101,893
<b>Total</b>	<b>\$214,322</b>	<b>100.0%</b>	<b>\$220,071</b>

**Mail Revenue:** Revenue allocated on basis of population, according to the 2010 census by the U. S. Census Bureau.

	<b>Population (Estimated)</b>	<b>Percentage</b>	<b>Revenue</b>
Martha's Vineyard	16,535	61.9%	\$0
Nantucket - HY/NT	10,172	38.1%	0
<b>Total</b>	<b>26,707</b>	<b>100.0%</b>	<b>\$0</b>

**Concessions:** Revenue allocated on the basis of actual number of passengers carried. (Nantucket and New Bedford passengers are multiplied by a factor of two to take into consideration a longer sailing time.)

	<b>Number of Passengers</b>	<b>Nant &amp; NB Pass Counted Twice</b>	<b>Percentage</b>	<b>Revenue</b>
WH/MV	2,195,712	2,195,712	67.4%	\$224,294
NB/MV	0	0	0.0%	0
WH/NT	8	16	0.0%	0
HY/NT	531,826	1,063,652	32.6%	108,486
<b>Total</b>	<b>2,727,546</b>	<b>3,259,380</b>	<b>100.0%</b>	<b>\$332,780</b>

**Woods Hole Parking Revenue**

	<b>Percentage</b>	<b>Revenue</b>
WH/MV	100.0%	\$5,438,711
<b>Total</b>	<b>100.0%</b>	<b>\$5,438,711</b>

NB/MV	100.0%	\$0
<b>Total</b>	<b>100.0%</b>	<b>\$0</b>

**Hyannis Parking Revenue**

	<b>Percentage</b>	<b>Revenue</b>
HY/NT	100.0%	\$1,737,778
<b>Total</b>	<b>100.0%</b>	<b>\$1,737,778</b>

**Nantucket Parking Revenue**

	<b>Percentage</b>	<b>Revenue</b>
HY/NT	100.0%	\$18,275
<b>Total</b>	<b>100.0%</b>	<b>\$18,275</b>

**Total Parking Revenue** **\$7,194,764**

**Other Revenue:** Revenue allocated proportionally on the basis of total direct revenue previously allocated.

	WH/MV	NB/MV	WH/NT	HY/NT	Total
Freight	\$18,451,531	\$0	\$0	\$19,204,654	\$37,656,185
Automobile	30,596,468	0	0	13,939,876	44,536,344
Passenger	17,791,755	0	0	13,421,851	31,213,606
Bicycle	118,178	0	0	101,893	220,071
Mail	0	0	0	0	0
Concessions	224,294	0	0	108,486	332,780
Parking	5,438,711	0	0	1,756,053	7,194,764
<b>Total</b>	<b>\$72,620,937</b>	<b>\$0</b>	<b>\$0</b>	<b>\$48,532,813</b>	<b>\$121,153,750</b>
	<b>59.9%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>40.1%</b>	<b>100.0%</b>

**Other Revenue:**

	Revenue	Barge, Etc. Drive On/Off & Fishing Boat Chrgs	Other Revenue (Net)	Percentage	Allocation of Other Rev (Net)	Revenue
WH/MV		\$30,000		60.4%	\$2,771,974	\$2,801,974
NB/MV		\$0		0.0%	\$0	0
WH/NT		\$0		0.0%	\$0	0
HY/NT		\$2,466,003		39.6%	\$1,817,387	4,283,390
<b>Total</b>	<b>\$7,085,364</b>	<b>\$2,496,003</b>	<b>\$4,589,361</b>	<b>100.0%</b>	<b>\$4,589,361</b>	<b>\$7,085,364</b>

**Total Revenue**

**\$128,239,114**

**Cost Allocating System  
2021 (12 MONTHS ACTUAL)**

**Vessels:** Costs allocated on basis of actual operating hours (number of trips operated times the standard operating time for each route).

<b>Vessels</b>	<b>Number of Trips</b>	<b>Operating Time Per Trip (Min.)</b>	<b>Total Operating Time (Hours)</b>	<b>Percentage</b>	<b>Cost</b>
<b><u>M/V Martha's Vineyard</u></b>					
WH/MV	3,625	75	4,531.3	100.0%	\$8,676,916
WH/NT	0	195	0.0	0.0%	0
HY/NT	0	165	0.0	0.0%	0
<b>Total</b>	<b>3,625</b>		<b>4,531.3</b>	<b>100.0%</b>	<b>\$8,676,916</b>

<b><u>M/V Woods Hole</u></b>					
WH/MV	1,130	75	1,412.5	31.6%	\$2,574,337
WH/NT	0	195	0.0	0.0%	\$0
HY/NT	1,112	165	3,058.0	68.4%	\$5,572,299
<b>Total</b>	<b>2,242</b>		<b>4,470.5</b>	<b>100.0%</b>	<b>\$8,146,636</b>

<b><u>M/V Governor</u></b>					
WH/MV	2,045	75	2,556.3	100.0%	\$4,030,075
WH/NT	0	195	0.0	0.0%	0
HY/NT	0	165	0.0	0.0%	0
<b>Total</b>	<b>2,045</b>		<b>2,556.3</b>	<b>100.0%</b>	<b>\$4,030,075</b>

<b><u>M/V Sankaty</u></b>					
WH/MV	668	75	835.0	44.3%	\$1,385,982
WH/NT	2	195	6.5	0.3%	9,386
HY/NT	379	165	1,042.3	55.4%	1,733,259
<b>Total</b>	<b>1,049</b>		<b>1,883.8</b>	<b>100.0%</b>	<b>\$3,128,627</b>

<b><u>M/V Nantucket</u></b>					
WH/MV	3,162	75	3,952.5	79.9%	\$4,825,718
WH/NT	0	195	0.0	0.0%	0
HY/NT	361	165	992.8	20.1%	1,213,979
<b>Total</b>	<b>3,523</b>		<b>4,945.3</b>	<b>100.0%</b>	<b>\$6,039,697</b>

<b><u>M/V Katama</u></b>					
WH/MV	1,753	75	2,191.3	65.6%	\$2,098,144
NB/MV	0	120	0.0	0.0%	0
WH/NT	0	195	0.0	0.0%	0
HY/NT	418	165	1,149.5	34.4%	1,100,246
<b>Total</b>	<b>2,171</b>		<b>3,340.8</b>	<b>100.0%</b>	<b>\$3,198,390</b>



Vessels	Number of Trips	Operating Time Per Trip (Min.)	Total Operating Time (Hours)	Percentage	Cost
<b><u>M/V Eagle</u></b>					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	0	195	0.0	0.0%	0
HY/NT	1,803	165	4,958.3	100.0%	6,828,030
<b>Total</b>	<b>1,803</b>		<b>4,958.3</b>	<b>100.0%</b>	<b>\$6,828,030</b>
<b><u>M/V Gay Head</u></b>					
WH/MV	50	75	62.5	2.0%	\$91,315
WH/NT	0	195	0.0	0.0%	0
HY/NT	1,132	165	3,113.0	98.0%	4,474,437
<b>Total</b>	<b>1,182</b>		<b>3,175.5</b>	<b>100.0%</b>	<b>\$4,565,752</b>
<b><u>M/V Flying Cloud</u></b>					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	0	195	0.0	0.0%	0
HY/NT	0	165	0.0	0.0%	0
<b>Total</b>	<b>0</b>		<b>0.0</b>	<b>0.0%</b>	<b>\$0</b>
<b><u>M/V Island Home</u></b>					
WH/MV	4,312	75	5,390.0	100.0%	\$8,973,528
WH/NT	0	195	0.0	0.0%	\$0
HY/NT	0	165	0.0	0.0%	\$0
<b>Total</b>	<b>4,312</b>		<b>5,390.0</b>	<b>100.0%</b>	<b>\$8,973,528</b>
<b><u>M/V Iyanough</u></b>					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	0	195	0.0	0.0%	\$0
HY/NT	2,417	165	6,646.8	100.0%	\$5,234,386
<b>Total</b>	<b>2,417</b>		<b>6,646.8</b>	<b>100.0%</b>	<b>\$5,234,386</b>
<b><u>Recap:</u></b>					
			<b>Cost</b>	<b>% of Cost</b>	
WH/MV	16,745	75	20,931.3	32,656,015	55.5%
NB/MV	0	120	0.0	0	0.0%
WH/NT	2	195	6.5	9,386	0.0%
HY/NT	7,622	165	20,960.5	26,156,636	44.5%
<b>Total</b>	<b>24,369</b>		<b>41,898.3</b>	<b>58,822,037</b>	<b>100.0%</b>

**Terminals:** All terminal costs allocated on the basis of actual number of trip arrivals and departures.

	Number of Arrivals and Departures	Percentage	Total Cost
<b><u>Woods Hole</u></b>			
WH/MV	16,745	100.0%	\$6,119,400
WH/NT	2	0.0%	0
<b>Total</b>	<b>16,747</b>	<b>100.0%</b>	<b>\$6,119,400</b>
<b><u>Vineyard Haven</u></b>			
WH/MV		100.0%	\$3,680,259
<b>Total</b>		<b>100.0%</b>	<b>\$3,680,259</b>
<b><u>Oak Bluffs</u></b>			
WH/MV	2,345	100.0%	\$1,992,434
NB/MV	0	0.0%	0
<b>Total</b>	<b>2,345</b>	<b>100.0%</b>	<b>\$1,992,434</b>
<b><u>New Bedford</u></b>			
NB/MV		100.0%	\$0
<b>Total</b>		<b>100.0%</b>	<b>\$0</b>
<b><u>Nantucket</u></b>			
WH/NT	2	0.0%	\$0
HY/NT	7,622	100.0%	2,773,165
<b>Total</b>	<b>7,624</b>	<b>100.0%</b>	<b>\$2,773,165</b>
<b><u>Hyannis (Excluded Hyannis Parking Lot)</u></b>			
HY/NT		100.0%	\$5,168,839
<b>Total</b>		<b>100.0%</b>	<b>\$5,168,839</b>
<b><u>Hyannis Parking Lot</u></b>			
HY/NT		100.0%	\$1,152,036
<b>Total</b>		<b>100.0%</b>	<b>\$1,152,036</b>
<b><u>Recap:</u></b>			
WH/MV			\$11,792,093
NB/MV			0
WH/NT			0
HY/NT			9,094,040
<b>Total</b>			<b>\$20,886,133</b>

**Mashpee Reservation Bureau:** Costs allocated to each island based on total transactions.

	<b>Reservations Booked</b>	<b>Reservations Modified</b>	<b>Reservations Cancelled</b>	<b>Total Transactions</b>	<b>Percentage</b>	<b>Total Cost</b>
WH/MV	234,318	148,630	12,195	395,143	68.6%	\$1,008,204
HY/NT	118,497	48,324	14,256	181,077	31.4%	461,481
<b>Total</b>	<b>352,815</b>	<b>196,954</b>	<b>26,451</b>	<b>576,220</b>	<b>100.0%</b>	<b>\$1,469,685</b>

**Martha's Vineyard Reservation Bureau**

	<b>Percentage</b>	<b>Total Cost</b>
WH/MV	100.0%	\$41,455
<b>Total</b>	<b>100.0%</b>	<b>\$41,455</b>

**Computer System:** Costs allocated using the aggregated base comprised of number of autos, trucks, and trips.

	<b>Percentage</b>	<b>Total Cost</b>
WH/MV	81.5%	\$3,832,772
NB/MV	0.0%	0
WH/NT	0.0%	0
HY/NT	18.5%	870,016
<b>Total</b>	<b>100.0%</b>	<b>\$4,702,788</b>

**Woods Hole Parking Lot**

	<b>Percentage</b>	<b>Total Cost</b>
WH/MV	100.0%	\$3,070,888
<b>Total</b>	<b>100.0%</b>	<b>\$3,070,888</b>

**Maintenance and Administration:** Costs allocated proportionally on the basis of total direct costs.

<b><u>Allocation of Direct Costs</u></b>	<b>WH/MV</b>	<b>NB/MV</b>	<b>WH/NT</b>	<b>HY/NT</b>	<b>Total</b>
Vessels	\$32,656,015	\$0	\$9,386	\$26,156,636	\$58,822,037
Terminals	11,792,093	0	0	9,094,040	20,886,133
Parking Lot - Woods Hole	3,070,888	0	0	0	3,070,888
Reservation Bureau - Mashpee	1,008,204	0	0	461,481	1,469,685
Reservation Bureau - MV	41,455	0	0	0	41,455
Computer	3,832,772	0	0	870,016	4,702,788
<b>Total Direct Costs</b>	<b>\$52,401,427</b>	<b>\$0</b>	<b>\$9,386</b>	<b>\$36,582,173</b>	<b>\$88,992,986</b>
	<b>58.9%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>41.1%</b>	<b>100.0%</b>

**Maintenance**

	<b>Percentage</b>	<b>Total Cost</b>
WH/MV	58.9%	\$1,656,448
NB/MV	0.0%	0
WH/NT	0.0%	0
HY/NT	41.1%	1,155,857
<b>Total</b>	<b>100.0%</b>	<b>\$2,812,305</b>

<b>Administration</b>	<b>Costs</b>	<b>Direct Charges</b>	<b>Other Costs (Net)</b>	<b>Percentage</b>	<b>Allocation of Other Costs (Net)</b>	<b>Total Cost</b>
WH/MV		\$0		58.9%	\$14,462,760	\$14,462,760
NB/MV		0		0.0%	0	0
WH/NT		0		0.0%	0	0
HY/NT		1,364,082		41.1%	10,092,011	11,456,093
<b>Total</b>	<b>25,918,853</b>	<b>\$1,364,082</b>	<b>\$24,554,771</b>	<b>100.0%</b>	<b>24,554,771</b>	<b>\$25,918,853</b>

**Administration - Direct Charges:**

WH/MV	
Other	\$0
Traffic Study	0
<b>Total WH/MV</b>	<b>\$0</b>

HY/NT	
Other	\$0
MV Iyanough	1,364,082
<b>Total HY/NT</b>	<b>\$1,364,082</b>

NB/MV	
New Bedford Terminal	\$0
Passenger Service Subsidy	0
Amortization of Goodwill	0
<b>Total NB/MV</b>	<b>\$0</b>

<b>Total</b>	<b><u>\$117,724,144</u></b>
--------------	-----------------------------

# TAB 3

## Allocation of Indirect Non-Vessel Costs by Route 2007 - 2021

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2021**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 32,656,015		\$ 26,166,022		\$ 58,822,037	
Terminals	11,792,093	36.11%	7,942,004	30.35%	19,734,097	33.549%
Maintenance - Unallocated	1,656,448	5.07%	1,155,857	4.42%	2,812,305	4.781%
Res. Bureau - Mashpee	1,008,204	3.09%	461,481	1.76%	1,469,685	2.499%
Res. Bureau - Martha's Vineyard	41,455	0.13%	0	0.00%	41,455	0.070%
Management Information Systems	3,832,772	11.74%	870,016	3.33%	4,702,788	7.995%
Administration	14,462,760	44.29%	11,456,093	43.78%	25,918,853	44.063%
sub-total	32,793,732	100.4216%	21,885,451	83.640%	54,679,183	92.957%
Unallocated Cost of Service						
Parking Lot	3,070,888		1,152,036		4,222,924	
Total Cost of Service	<u>\$ 68,520,635</u>		<u>\$ 49,203,509</u>		<u>\$ 117,724,144</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2020**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 30,119,032		\$ 25,880,160		\$ 55,999,192	
Terminals	10,994,520	36.50%	6,726,630	25.99%	17,721,150	31.645%
Maintenance - Unallocated	1,624,415	5.39%	1,181,138	4.56%	2,805,553	5.010%
Res. Bureau - Mashpee	920,769	3.06%	421,460	1.63%	1,342,229	2.397%
Res. Bureau - Martha's Vineyard	115,100	0.38%	0	0.00%	115,100	0.206%
Management Information Systems	3,236,488	10.75%	744,432	2.88%	3,980,920	7.109%
Administration	15,641,992	51.93%	11,795,060	45.58%	27,437,052	48.995%
sub-total	32,533,284	108.0158%	20,868,720	80.636%	53,402,004	95.362%
Unallocated Cost of Service						
Parking Lot	2,601,693		1,087,026		3,688,719	
Total Cost of Service	<u>\$ 65,254,009</u>		<u>\$ 47,835,906</u>		<u>\$ 113,089,915</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2019**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 30,516,778		\$ 25,734,650		\$ 56,251,428	
Terminals	9,607,871	31.48%	7,092,855	27.56%	16,700,726	29.689%
Maintenance - Unallocated	1,928,320	6.32%	1,390,647	5.40%	3,318,967	5.900%
Res. Bureau - Mashpee	1,019,989	3.34%	466,875	1.81%	1,486,864	2.643%
Res. Bureau - Martha's Vineyard	138,939	0.46%	0	0.00%	138,939	0.247%
Management Information Systems	4,066,193	13.32%	886,539	3.45%	4,952,732	8.805%
Administration	15,651,113	51.29%	11,325,652	44.01%	26,976,765	47.957%
sub-total	32,412,425	106.2119%	21,162,568	82.233%	53,574,993	95.241%
Unallocated Cost of Service						
Parking Lot	3,681,612		1,233,809		4,915,421	
Total Cost of Service	<u>\$ 66,610,815</u>		<u>\$ 48,131,027</u>		<u>\$ 114,741,842</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2018**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 30,914,282		\$ 22,526,003		\$ 53,440,285	
Terminals	10,062,867	32.55%	6,646,880	29.51%	16,709,747	31.268%
Maintenance - Unallocated	1,693,576	5.48%	1,082,778	4.81%	2,776,354	5.195%
Res. Bureau - Mashpee	859,672	2.78%	627,650	2.79%	1,487,322	2.783%
Res. Bureau - Martha's Vineyard	133,815	0.43%	0	0.00%	133,815	0.250%
Management Information Systems	3,283,867	10.62%	725,739	3.22%	4,009,606	7.503%
Administration	14,752,212	47.72%	9,752,809	43.30%	24,505,021	45.855%
sub-total	30,786,009	99.5851%	18,835,856	83.619%	49,621,865	92.854%
Unallocated Cost of Service						
Parking Lot	4,223,243		1,219,843		5,443,086	
Total Cost of Service	<u>\$ 65,923,534</u>		<u>\$ 42,581,702</u>		<u>\$ 108,505,236</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2017**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 27,254,450		\$ 21,530,695		\$ 48,785,145	
Terminals	8,968,237	32.91%	6,282,350	29.18%	15,250,587	31.261%
Maintenance - Unallocated	1,511,659	5.55%	1,028,945	4.78%	2,540,604	5.208%
Res. Bureau - Mashpee	1,014,812	3.72%	464,506	2.16%	1,479,318	3.032%
Res. Bureau - Martha's Vineyard	179,505	0.66%	0	0.00%	179,505	0.368%
Management Information Systems	2,699,829	9.91%	596,665	2.77%	3,296,494	6.757%
Administration	12,568,454	46.12%	8,922,710	41.44%	21,491,164	44.053%
sub-total	26,942,496	98.8554%	17,295,176	80.328%	44,237,672	90.679%
Unallocated Cost of Service						
Parking Lot	4,072,287		1,168,520		5,240,807	
Total Cost of Service	<u>\$ 58,269,233</u>		<u>\$ 39,994,391</u>		<u>\$ 98,263,624</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2016**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 26,255,877		\$ 22,089,097		\$ 48,344,974	
Terminals	7,850,165	29.90%	8,086,186	36.61%	15,936,351	32.964%
Maintenance - Unallocated	1,323,434	5.04%	1,031,430	4.67%	2,354,864	4.871%
Res. Bureau - Mashpee	1,015,619	3.87%	464,875	2.11%	1,480,494	3.062%
Res. Bureau - Martha's Vineyard	206,785	0.79%	0	0.00%	206,785	0.428%
Management Information Systems	2,416,477	9.20%	534,044	2.42%	2,950,521	6.103%
Administration	11,139,211	42.43%	8,990,899	40.70%	20,130,110	41.638%
sub-total	23,951,691	91.2242%	19,107,434	86.502%	43,059,125	89.066%
Unallocated Cost of Service						
Parking Lot	3,906,760		1,246,671		5,153,431	
Total Cost of Service	<u>\$ 54,114,328</u>		<u>\$ 42,443,202</u>		<u>\$ 96,557,530</u>	



**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2015**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 24,892,029		\$ 20,525,746		\$ 45,417,775	
Terminals	9,316,989	37.43%	6,682,855	32.56%	15,999,844	35.228%
Maintenance - Unallocated	1,259,390	5.06%	882,429	4.30%	2,141,819	4.716%
Res. Bureau - Mashpee	891,711	3.58%	376,726	1.84%	1,268,437	2.793%
Res. Bureau - Martha's Vineyard	204,451	0.82%	0	0.00%	204,451	0.450%
Management Information Systems	2,382,656	9.57%	533,692	2.60%	2,916,348	6.421%
Administration	10,403,512	41.79%	7,569,934	36.88%	17,973,446	39.574%
sub-total	24,458,709	98.2593%	16,045,636	78.172%	40,504,345	89.182%
Unallocated Cost of Service						
Parking Lot	3,989,676		1,048,921		5,038,597	
Total Cost of Service	<u>\$ 53,340,414</u>		<u>\$ 37,620,303</u>		<u>\$ 90,960,717</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2014**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 24,377,166		\$ 21,198,370		\$ 45,575,536	
Terminals	9,179,967	37.66%	6,049,894	28.54%	15,229,861	33.417%
Maintenance - Unallocated	1,072,826	4.40%	773,690	3.65%	1,846,516	4.052%
Res. Bureau - Mashpee	795,327	3.26%	318,576	1.50%	1,113,903	2.444%
Res. Bureau - Martha's Vineyard	203,205	0.83%	0	0.00%	203,205	0.446%
Management Information Systems	2,262,684	9.28%	500,056	2.36%	2,762,740	6.062%
Administration	9,744,517	39.97%	7,318,794	34.53%	17,063,311	37.440%
sub-total	23,258,526	95.4112%	14,961,010	70.576%	38,219,536	83.861%
Unallocated Cost of Service						
Parking Lot	3,341,558		846,411		4,187,969	
Total Cost of Service	<u>\$ 50,977,250</u>		<u>\$ 37,005,791</u>		<u>\$ 87,983,041</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2013**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 24,200,048		\$ 22,268,921		\$ 46,468,969	
Terminals	9,899,181	40.91%	6,102,806	27.41%	16,001,987	34.436%
Maintenance - Unallocated	1,043,174	4.31%	774,202	3.48%	1,817,376	3.911%
Res. Bureau - Mashpee	799,378	3.30%	301,694	1.36%	1,101,072	2.369%
Res. Bureau - Martha's Vineyard	250,419	1.03%	0	0.00%	250,419	0.539%
Management Information Systems	1,806,184	7.46%	391,120	1.76%	2,197,304	4.729%
Administration	9,740,812	40.25%	7,466,379	33.53%	17,207,191	37.029%
sub-total	23,539,148	97.2690%	15,036,201	67.521%	38,575,349	83.013%
Unallocated Cost of Service						
Parking Lot	3,203,287		779,833		3,983,120	
Total Cost of Service	<u>\$ 50,942,483</u>		<u>\$ 38,084,955</u>		<u>\$ 89,027,438</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2012**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 23,026,890		\$ 20,844,193		\$ 43,871,083	
Terminals	7,992,209	34.71%	5,844,617	28.04%	13,836,826	31.540%
Maintenance - Unallocated	955,265	4.15%	732,483	3.51%	1,687,748	3.847%
Res. Bureau - Mashpee	854,045	3.71%	311,092	1.49%	1,165,137	2.656%
Res. Bureau - Martha's Vineyard	269,166	1.17%	0	0.00%	269,166	0.614%
Management Information Systems	1,601,370	6.95%	349,141	1.68%	1,950,511	4.446%
Administration	9,523,755	41.36%	7,763,982	37.25%	17,287,737	39.406%
sub-total	21,195,810	92.0481%	15,001,315	71.969%	36,197,125	82.509%
Unallocated Cost of Service						
Parking Lot	3,027,913		794,783		3,822,696	
Total Cost of Service	<u>\$ 47,250,613</u>		<u>\$ 36,640,291</u>		<u>\$ 83,890,904</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2011**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 23,031,795		\$ 18,839,209		\$ 41,871,004	
Terminals	7,202,801	31.27%	5,563,259	29.53%	12,766,060	30.489%
Maintenance - Unallocated	1,062,029	4.61%	762,763	4.05%	1,824,792	4.358%
Res. Bureau - Mashpee	864,434	3.75%	289,683	1.54%	1,154,117	2.756%
Res. Bureau - Martha's Vineyard	271,928	1.18%	0	0.00%	271,928	0.649%
Management Information Systems	1,514,400	6.58%	330,180	1.75%	1,844,580	4.405%
Administration	9,532,534	41.39%	7,362,267	39.08%	16,894,801	40.350%
sub-total	20,448,126	88.7822%	14,308,152	75.949%	34,756,278	83.007%
Unallocated Cost of Service						
Parking Lot	2,937,277		717,615		3,654,892	
Total Cost of Service	<u>\$ 46,417,198</u>		<u>\$ 33,864,976</u>		<u>\$ 80,282,174</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2010**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 23,284,314		\$ 18,228,961		\$ 41,513,275	
Terminals	7,059,030	30.32%	5,357,300	29.39%	12,416,330	29.909%
Maintenance - Unallocated	1,020,227	4.38%	706,046	3.87%	1,726,273	4.158%
Res. Bureau - Mashpee	891,628	3.83%	287,774	1.58%	1,179,402	2.841%
Res. Bureau - Martha's Vineyard	253,703	1.09%	0	0.00%	253,703	0.611%
Management Information Systems	1,554,989	6.68%	343,654	1.89%	1,898,643	4.574%
Administration	9,478,274	40.71%	6,928,715	38.01%	16,406,989	39.522%
sub-total	20,257,851	87.0022%	13,623,489	74.735%	33,881,340	81.615%
Unallocated Cost of Service						
Parking Lot	2,877,368		678,239		3,555,607	
Total Cost of Service	<u>\$ 46,419,533</u>		<u>\$ 32,530,689</u>		<u>\$ 78,950,222</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2009**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 22,821,063		\$ 18,605,227		\$ 41,426,290	
Terminals	6,544,432	28.68%	5,461,657	29.36%	12,006,089	28.982%
Maintenance - Unallocated	1,089,009	4.77%	791,836	4.26%	1,880,845	4.540%
Res. Bureau - Mashpee	837,843	3.67%	273,355	1.47%	1,111,198	2.682%
Res. Bureau - Martha's Vineyard	241,856	1.06%	0	0.00%	241,856	0.584%
Management Information Systems	1,766,432	7.74%	395,664	2.13%	2,162,096	5.219%
Administration	8,633,030	37.83%	6,555,159	35.23%	15,188,189	36.663%
sub-total	19,112,602	83.7499%	13,477,671	72.440%	32,590,273	78.670%
Unallocated Cost of Service						
Parking Lot	2,712,091		707,113		3,419,204	
Total Cost of Service	<u>\$ 44,645,756</u>		<u>\$ 32,790,011</u>		<u>\$ 77,435,767</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2008**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 22,637,016		\$ 20,736,690		\$ 43,373,706	
Terminals	6,291,017	27.79%	7,184,378	34.65%	13,475,395	31.068%
Maintenance - Unallocated	978,754	4.32%	827,066	3.99%	1,805,820	4.163%
Res. Bureau - Mashpee	871,689	3.85%	309,462	1.49%	1,181,151	2.723%
Res. Bureau - Martha's Vineyard	266,104	1.18%	0	0.00%	266,104	0.614%
Management Information Systems	2,051,045	9.06%	496,837	2.40%	2,547,882	5.874%
Administration	8,136,518	35.94%	7,233,727	34.88%	15,370,245	35.437%
sub-total	18,595,127	82.14%	16,051,470	77.406%	34,646,597	79.879%
Unallocated Cost of Service						
Parking Lot	2,743,931		705,428		3,449,359	
Total Cost of Service	<u>\$ 43,976,074</u>		<u>\$ 37,493,588</u>		<u>\$ 81,469,662</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2007**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 21,031,518		\$ 17,999,289		\$ 39,030,807	
Terminals	6,540,620	31.10%	5,680,105	31.56%	12,220,725	31.310%
Maintenance - Unallocated	997,648	4.74%	752,611	4.18%	1,750,259	4.484%
Res. Bureau - Mashpee	931,521	4.43%	364,057	2.02%	1,295,578	3.319%
Res. Bureau - Martha's Vineyard	251,424	1.20%	0	0.00%	251,424	0.644%
Management Information Systems	1,768,385	8.41%	450,417	2.50%	2,218,802	5.685%
Administration	9,133,406	43.43%	7,008,252	38.94%	16,141,658	41.356%
sub-total	19,623,004	93.31%	14,255,442	79.199%	33,878,446	86.798%
Unallocated Cost of Service						
Parking Lot	2,629,187		497,014		3,126,201	
Total Cost of Service	<u>\$ 43,283,709</u>		<u>\$ 32,751,745</u>		<u>\$ 76,035,454</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2006**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 18,241,702		\$ 17,158,164		\$ 35,399,866	
Terminals	7,087,344	38.85%	5,211,379	30.37%	12,298,723	34.742%
Maintenance - Unallocated	881,220	4.83%	675,706	3.94%	1,556,926	4.398%
Res. Bureau - Mashpee	987,146	5.41%	337,882	1.97%	1,325,028	3.743%
Res. Bureau - Martha's Vineyard	299,001	1.64%	0	0.00%	299,001	0.845%
Management Information Systems	1,519,130	8.33%	384,542	2.24%	1,903,672	5.378%
Administration	7,717,796	42.31%	5,971,322	34.80%	13,689,118	38.670%
sub-total	18,491,637	101.37%	12,580,831	73.323%	31,072,468	87.776%
Unallocated Cost of Service						
Parking Lot	2,589,490		440,967		3,030,457	
Total Cost of Service	<u>\$ 39,322,829</u>		<u>\$ 30,179,962</u>		<u>\$ 69,502,791</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2005**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 18,091,294		\$ 17,312,185		\$ 35,403,479	
Terminals	6,293,411	34.79%	5,466,948	31.58%	11,760,359	33.218%
Maintenance - Unallocated	848,519	4.69%	672,124	3.88%	1,520,643	4.295%
Res. Bureau - Mashpee	1,010,290	5.58%	320,791	1.85%	1,331,081	3.760%
Res. Bureau - Martha's Vineyard	319,963	1.77%	0	0.00%	319,963	0.904%
Management Information Systems	1,392,827	7.70%	339,545	1.96%	1,732,372	4.893%
Administration	7,887,670	43.60%	5,736,528	33.14%	13,624,198	38.483%
sub-total	17,752,680	98.13%	12,535,936	72.411%	30,288,616	85.553%
Unallocated Cost of Service						
Parking Lot	2,499,312		0		2,499,312	
Total Cost of Service	<u>\$ 38,343,286</u>		<u>\$ 29,848,121</u>		<u>\$ 68,191,407</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2021 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 32,656,015		\$ 20,931,636		\$ 53,587,651	
Terminals	11,792,093	36.11%	7,942,004	37.94%	19,734,097	36.826%
Maintenance - Unallocated	1,656,448	5.07%	1,155,857	5.52%	2,812,305	5.248%
Res. Bureau - Mashpee	1,008,204	3.09%	461,481	2.21%	1,469,685	2.743%
Res. Bureau - Martha's Vineyard	41,455	0.13%	0	0.00%	41,455	0.077%
Management Information Systems	3,832,772	11.74%	870,016	4.16%	4,702,788	8.776%
Administration	14,462,760	44.29%	11,456,093	54.73%	25,918,853	48.367%
sub-total	32,793,732	100.4216%	21,885,451	104.557%	54,679,183	102.037%
Unallocated Cost of Service						
Parking Lot	3,070,888		1,152,036		4,222,924	
Total Cost of Service	<u>\$ 68,520,635</u>		<u>\$ 43,969,123</u>		<u>\$ 112,489,758</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2020 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 30,119,032		\$ 20,431,427		\$ 50,550,459	
Terminals	10,994,520	36.50%	6,726,630	32.92%	17,721,150	35.056%
Maintenance - Unallocated	1,624,415	5.39%	1,181,138	5.78%	2,805,553	5.550%
Res. Bureau - Mashpee	920,769	3.06%	421,460	2.06%	1,342,229	2.655%
Res. Bureau - Martha's Vineyard	115,100	0.38%	0	0.00%	115,100	0.228%
Management Information Systems	3,236,488	10.75%	744,432	3.64%	3,980,920	7.875%
Administration	15,641,992	51.93%	11,795,060	57.73%	27,437,052	54.277%
sub-total	32,533,284	108.0158%	20,868,720	102.141%	53,402,004	105.641%
Unallocated Cost of Service						
Parking Lot	2,601,693		1,087,026		3,688,719	
Total Cost of Service	<u>\$ 65,254,009</u>		<u>\$ 42,387,173</u>		<u>\$ 107,641,182</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2019 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 30,516,778		\$ 20,244,467		\$ 50,761,245	
Terminals	9,607,871	31.48%	7,092,855	35.04%	16,700,726	32.901%
Maintenance - Unallocated	1,928,320	6.32%	1,390,647	6.87%	3,318,967	6.538%
Res. Bureau - Mashpee	1,019,989	3.34%	466,875	2.31%	1,486,864	2.929%
Res. Bureau - Martha's Vineyard	138,939	0.46%	0	0.00%	138,939	0.274%
Management Information Systems	4,066,193	13.32%	886,539	4.38%	4,952,732	9.757%
Administration	15,651,113	51.29%	11,325,652	55.94%	26,976,765	53.144%
sub-total	32,412,425	106.2119%	21,162,568	104.534%	53,574,993	105.543%
Unallocated Cost of Service						
Parking Lot	3,681,612		1,233,809		4,915,421	
Total Cost of Service	<u>\$ 66,610,815</u>		<u>\$ 42,640,844</u>		<u>\$ 109,251,659</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2018 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 30,914,282		\$ 17,347,434		\$ 48,261,716	
Terminals	10,062,867	32.55%	6,646,880	38.32%	16,709,747	34.623%
Maintenance - Unallocated	1,693,576	5.48%	1,082,778	6.24%	2,776,354	5.753%
Res. Bureau - Mashpee	859,672	2.78%	627,650	3.62%	1,487,322	3.082%
Res. Bureau - Martha's Vineyard	133,815	0.43%	0	0.00%	133,815	0.277%
Management Information Systems	3,283,867	10.62%	725,739	4.18%	4,009,606	8.308%
Administration	14,752,212	47.72%	9,752,809	56.22%	24,505,021	50.775%
sub-total	30,786,009	99.5851%	18,835,856	108.580%	49,621,865	102.818%
Unallocated Cost of Service						
Parking Lot	4,223,243		1,219,843		5,443,086	
Total Cost of Service	<u>\$ 65,923,534</u>		<u>\$ 37,403,133</u>		<u>\$ 103,326,667</u>	



**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2017 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 27,254,450		\$ 17,452,592		\$ 44,707,042	
Terminals	8,968,237	32.91%	6,282,350	36.00%	15,250,587	34.112%
Maintenance - Unallocated	1,511,659	5.55%	1,028,945	5.90%	2,540,604	5.683%
Res. Bureau - Mashpee	1,014,812	3.72%	464,506	2.66%	1,479,318	3.309%
Res. Bureau - Martha's Vineyard	179,505	0.66%	0	0.00%	179,505	0.402%
Management Information Systems	2,699,829	9.91%	596,665	3.42%	3,296,494	7.374%
Administration	12,568,454	46.12%	8,922,710	51.13%	21,491,164	48.071%
sub-total	26,942,496	98.8554%	17,295,176	99.099%	44,237,672	98.951%
Unallocated Cost of Service						
Parking Lot	4,072,287		1,168,520		5,240,807	
Total Cost of Service	<u>\$ 58,269,233</u>		<u>\$ 35,916,288</u>		<u>\$ 94,185,521</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2016 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 26,255,877		\$ 16,883,289		\$ 43,139,166	
Terminals	7,850,165	29.90%	8,086,186	47.90%	15,936,351	36.942%
Maintenance - Unallocated	1,323,434	5.04%	1,031,430	6.11%	2,354,864	5.459%
Res. Bureau - Mashpee	1,015,619	3.87%	464,875	2.75%	1,480,494	3.432%
Res. Bureau - Martha's Vineyard	206,785	0.79%	0	0.00%	206,785	0.479%
Management Information Systems	2,416,477	9.20%	534,044	3.16%	2,950,521	6.840%
Administration	11,139,211	42.43%	8,990,899	53.25%	20,130,110	46.663%
sub-total	23,951,691	91.2242%	19,107,434	113.173%	43,059,125	99.815%
Unallocated Cost of Service						
Parking Lot	3,906,760		1,246,671		5,153,431	
Total Cost of Service	<u>\$ 54,114,328</u>		<u>\$ 37,237,394</u>		<u>\$ 91,351,722</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2015 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 24,892,029		\$ 15,061,908		\$ 39,953,937	
Terminals	9,316,989	37.43%	6,682,855	44.37%	15,999,844	40.046%
Maintenance - Unallocated	1,259,390	5.06%	882,429	5.86%	2,141,819	5.361%
Res. Bureau - Mashpee	891,711	3.58%	376,726	2.50%	1,268,437	3.175%
Res. Bureau - Martha's Vineyard	204,451	0.82%	0	0.00%	204,451	0.512%
Management Information Systems	2,382,656	9.57%	533,692	3.54%	2,916,348	7.299%
Administration	10,403,512	41.79%	7,569,934	50.26%	17,973,446	44.985%
sub-total	24,458,709	98.2593%	16,045,636	106.531%	40,504,345	101.378%
Unallocated Cost of Service						
Parking Lot	3,989,676		1,048,921		5,038,597	
Total Cost of Service	<u>\$ 53,340,414</u>		<u>\$ 32,156,465</u>		<u>\$ 85,496,879</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2014 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 24,377,166		\$ 15,235,650		\$ 39,612,816	
Terminals	9,179,967	37.66%	6,049,894	39.71%	15,229,861	38.447%
Maintenance - Unallocated	1,072,826	4.40%	773,690	5.08%	1,846,516	4.661%
Res. Bureau - Mashpee	795,327	3.26%	318,576	2.09%	1,113,903	2.812%
Res. Bureau - Martha's Vineyard	203,205	0.83%	0	0.00%	203,205	0.513%
Management Information Systems	2,262,684	9.28%	500,056	3.28%	2,762,740	6.974%
Administration	9,744,517	39.97%	7,318,794	48.04%	17,063,311	43.075%
sub-total	23,258,526	95.4112%	14,961,010	98.197%	38,219,536	96.482%
Unallocated Cost of Service						
Parking Lot	3,341,558		846,411		4,187,969	
Total Cost of Service	<u>\$ 50,977,250</u>		<u>\$ 31,043,071</u>		<u>\$ 82,020,321</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2013 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 24,200,048		\$ 16,191,392		\$ 40,391,440	
Terminals	9,899,181	40.91%	6,102,806	37.69%	16,001,987	39.617%
Maintenance - Unallocated	1,043,174	4.31%	774,202	4.78%	1,817,376	4.499%
Res. Bureau - Mashpee	799,378	3.30%	301,694	1.86%	1,101,072	2.726%
Res. Bureau - Martha's Vineyard	250,419	1.03%	0	0.00%	250,419	0.620%
Management Information Systems	1,806,184	7.46%	391,120	2.42%	2,197,304	5.440%
Administration	9,740,812	40.25%	7,466,379	46.11%	17,207,191	42.601%
sub-total	23,539,148	97.2690%	15,036,201	92.866%	38,575,349	95.503%
Unallocated Cost of Service						
Parking Lot	3,203,287		779,833		3,983,120	
Total Cost of Service	<u>\$ 50,942,483</u>		<u>\$ 32,007,426</u>		<u>\$ 82,949,909</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2012 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 23,026,890		\$ 14,935,616		\$ 37,962,506	
Terminals	7,992,209	34.71%	5,844,617	39.13%	13,836,826	36.449%
Maintenance - Unallocated	955,265	4.15%	732,483	4.90%	1,687,748	4.446%
Res. Bureau - Mashpee	854,045	3.71%	311,092	2.08%	1,165,137	3.069%
Res. Bureau - Martha's Vineyard	269,166	1.17%	0	0.00%	269,166	0.709%
Management Information Systems	1,601,370	6.95%	349,141	2.34%	1,950,511	5.138%
Administration	9,523,755	41.36%	7,763,982	51.98%	17,287,737	45.539%
sub-total	21,195,810	92.0481%	15,001,315	100.440%	36,197,125	95.350%
Unallocated Cost of Service						
Parking Lot	3,027,913		794,783		3,822,696	
Total Cost of Service	<u>\$ 47,250,613</u>		<u>\$ 30,731,714</u>		<u>\$ 77,982,327</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2011 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 23,031,795		\$ 13,849,169		\$ 36,880,964	
Terminals	7,202,801	31.27%	5,563,259	40.17%	12,766,060	34.614%
Maintenance - Unallocated	1,062,029	4.61%	762,763	5.51%	1,824,792	4.948%
Res. Bureau - Mashpee	864,434	3.75%	289,683	2.09%	1,154,117	3.129%
Res. Bureau - Martha's Vineyard	271,928	1.18%	0	0.00%	271,928	0.737%
Management Information Systems	1,514,400	6.58%	330,180	2.38%	1,844,580	5.001%
Administration	9,532,534	41.39%	7,362,267	53.16%	16,894,801	45.809%
sub-total	20,448,126	88.78%	14,308,152	103.314%	34,756,278	94.238%
Unallocated Cost of Service						
Parking Lot	2,937,277		717,615		3,654,892	
Total Cost of Service	<u>\$ 46,417,198</u>		<u>\$ 28,874,936</u>		<u>\$ 75,292,134</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2010 (without Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 23,284,314		\$ 13,834,005		\$ 37,118,319	
Terminals	7,059,030	30.32%	5,357,300	38.73%	12,416,330	33.451%
Maintenance - Unallocated	1,020,227	4.38%	706,046	5.10%	1,726,273	4.651%
Res. Bureau - Mashpee	891,628	3.83%	287,774	2.08%	1,179,402	3.177%
Res. Bureau - Martha's Vineyard	253,703	1.09%	0	0.00%	253,703	0.683%
Management Information Systems	1,554,989	6.68%	343,654	2.48%	1,898,643	5.115%
Administration	9,478,274	40.71%	6,928,715	50.09%	16,406,989	44.202%
sub-total	20,257,851	87.01%	13,623,489	98.479%	33,881,340	91.279%
Unallocated Cost of Service						
Parking Lot	2,877,368		678,239		3,555,607	
Total Cost of Service	<u>\$ 46,419,533</u>		<u>\$ 28,135,733</u>		<u>\$ 74,555,266</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2009 (without Flying Cloud or Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 22,821,063		\$ 13,839,752		\$ 36,660,815	
Terminals	6,544,432	28.68%	5,461,657	39.46%	12,006,089	32.749%
Maintenance - Unallocated	1,089,009	4.77%	791,836	5.72%	1,880,845	5.130%
Res. Bureau - Mashpee	837,843	3.67%	273,355	1.98%	1,111,198	3.031%
Res. Bureau - Martha's Vineyard	241,856	1.06%	0	0.00%	241,856	0.660%
Management Information Systems	1,766,432	7.74%	395,664	2.86%	2,162,096	5.898%
Administration	8,633,030	37.83%	6,555,159	47.37%	15,188,189	41.429%
sub-total	19,112,602	83.75%	13,477,671	97.384%	32,590,273	88.897%
Unallocated Cost of Service						
Parking Lot	2,712,091		707,113		3,419,204	
Total Cost of Service	<u>\$ 44,645,756</u>		<u>\$ 28,024,536</u>		<u>\$ 72,670,292</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2008 (without Flying Cloud or Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 22,637,016		\$ 15,454,287		\$ 38,091,303	
Terminals	6,291,017	27.79%	7,184,378	46.49%	13,475,395	35.377%
Maintenance - Unallocated	978,754	4.32%	827,066	5.35%	1,805,820	4.741%
Res. Bureau - Mashpee	871,689	3.85%	309,462	2.00%	1,181,151	3.101%
Res. Bureau - Martha's Vineyard	266,104	1.18%	0	0.00%	266,104	0.699%
Management Information Systems	2,051,045	9.06%	496,837	3.22%	2,547,882	6.689%
Administration	8,136,518	35.94%	7,233,727	46.81%	15,370,245	40.351%
sub-total	18,595,127	82.14%	16,051,470	103.864%	34,646,597	90.958%
Unallocated Cost of Service						
Parking Lot	2,743,931		705,428		3,449,359	
Total Cost of Service	<u>\$ 43,976,074</u>		<u>\$ 32,211,185</u>		<u>\$ 76,187,259</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2007 (without Flying Cloud or Iyanough)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 21,031,518		\$ 13,279,919		\$ 34,311,437	
Terminals	6,540,620	31.10%	5,680,105	42.77%	12,220,725	35.617%
Maintenance - Unallocated	997,648	4.74%	752,611	5.67%	1,750,259	5.101%
Res. Bureau - Mashpee	931,521	4.43%	364,057	2.74%	1,295,578	3.776%
Res. Bureau - Martha's Vineyard	251,424	1.20%	0	0.00%	251,424	0.733%
Management Information Systems	1,768,385	8.41%	450,417	3.39%	2,218,802	6.467%
Administration	9,133,406	43.43%	7,008,252	52.77%	16,141,658	47.045%
sub-total	19,623,004	93.31%	14,255,442	107.345%	33,878,446	98.739%
Unallocated Cost of Service						
Parking Lot	2,629,187		497,014		3,126,201	
Total Cost of Service	<u>\$ 43,283,709</u>		<u>\$ 28,032,375</u>		<u>\$ 71,316,084</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2006 (without Flying Cloud)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 18,241,702		\$ 13,239,218		\$ 31,480,920	
Terminals	7,087,344	38.85%	5,211,379	39.36%	12,298,723	39.067%
Maintenance - Unallocated	881,220	4.83%	675,706	5.10%	1,556,926	4.946%
Res. Bureau - Mashpee	987,146	5.41%	337,882	2.55%	1,325,028	4.209%
Res. Bureau - Martha's Vineyard	299,001	1.64%	0	0.00%	299,001	0.950%
Management Information Systems	1,519,130	8.33%	384,542	2.91%	1,903,672	6.047%
Administration	7,717,796	42.31%	5,971,322	45.10%	13,689,118	43.484%
sub-total	18,491,637	101.37%	12,580,831	95.027%	31,072,468	98.703%
Unallocated Cost of Service						
Parking Lot	2,589,490		440,967		3,030,457	
Total Cost of Service	<u>\$ 39,322,829</u>		<u>\$ 26,261,016</u>		<u>\$ 65,583,845</u>	

**ALLOCATION OF INDIRECT COSTS AS A % OF VESSEL COSTS - 2005 (without Flying Cloud)**

ROUTE:	Martha's Vineyard		Nantucket		Total	
	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs	Allocated Costs	% of Vessel Costs
Cost of Service						
Vessels	\$ 18,091,294		\$ 13,120,162		\$ 31,211,456	
Terminals	6,293,411	34.79%	5,466,948	41.67%	11,760,359	37.680%
Maintenance - Unallocated	848,519	4.69%	672,124	5.12%	1,520,643	4.872%
Res. Bureau - Mashpee	1,010,290	5.58%	320,791	2.45%	1,331,081	4.265%
Res. Bureau - Martha's Vineyard	319,963	1.77%	0	0.00%	319,963	1.025%
Management Information Systems	1,392,827	7.70%	339,545	2.59%	1,732,372	5.550%
Administration	7,887,670	43.60%	5,736,528	43.72%	13,624,198	43.651%
sub-total	17,752,680	98.13%	12,535,936	95.547%	30,288,616	97.043%
Unallocated Cost of Service						
Parking Lot	2,499,312		0		2,499,312	
Total Cost of Service	<u>\$ 38,343,286</u>		<u>\$ 25,656,098</u>		<u>\$ 63,999,384</u>	

# TAB 4

Est. Cost of Carrying an  
Automobile or Truck on Each  
Route and % of Cost Covered  
Based on Current Automobile  
or Truck Rates



May Board Meeting - Treasurer/Comptroller's report

AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP														
MARTHA'S VINEYARD ROUTE														
		M/V MAR	M/V WH	M/V GOV	M/V SAN	M/V NAN	M/V KAT	M/V EAG	M/V GAY	M/V FLY	M/V IHM	M/V IYA	TOTAL	
A)	TOTAL VESSEL OPERATING COSTS - 2021	\$ 8,676,916	\$ 2,574,337	\$ 4,030,075	\$ 1,385,982	\$ 4,825,718	\$ 2,098,144	\$ -	\$ 91,315	\$ -	\$ 8,973,528	\$ -	\$ 32,656,015	
B)	ALLOCATION OF INDIRECT NON-VESSEL COSTS	100.4%	8,713,498	2,585,190	4,047,066	1,391,825	4,846,063	2,106,990	-	91,700	-	9,011,360	-	32,793,692
C)	TOTAL COST, INCLUDING INDIRECT COSTS	A + B	17,390,414	5,159,527	8,077,141	2,777,807	9,671,781	4,205,134	-	183,015	-	17,984,888	-	65,449,707
D)	NUMBER OF TRIPS		3,625	1,130	2,045	668	3,162	1,753	-	50	-	4,312	-	16,745
E)	COST PER TRIP	C / D	\$ 4,797	\$ 4,566	\$ 3,950	\$ 4,158	\$ 3,059	\$ 2,399	\$ -	\$ 3,660	\$ -	\$ 4,171	\$ -	\$ 3,909
F)	VESSEL OPERATING DAYS													
	MARTHA'S VINEYARD ROUTE		268	91	160	97	243	163	-	5	-	319	-	1,346
	NANTUCKET ROUTE		-	195	-	77	62	71	310	206	-	-	278	1,199
	TOTAL		268	286	160	174	305	234	310	211	-	319	278	2,545
G)	NUMBER OF AUTOMOBILES CARRIED													
	STANDARD FARE AUTOS		66,869	16,086	35,531	4,251	64,006	12,384	-	539	-	91,871	-	291,537
	EXCURSION FARE AUTOS		37,351	6,900	8,200	1,567	28,935	7,381	-	673	-	50,132	-	141,139
	TOTAL NUMBER OF AUTOMOBILES		104,220	22,986	43,731	5,818	92,941	19,765	-	1,212	-	142,003	-	432,676
H)	NUMBER OF TRUCKS CARRIED													
	1 SPACE STANDARD FARE TRUCKS		10,523	3,396	4,840	852	9,580	2,944	-	124	-	14,841	-	47,100
	1 SPACE EXCURSION FARE TRUCKS		9,706	2,477	2,487	514	7,491	2,602	-	189	-	12,389	-	37,855
	2 SPACE (INCLUDING TRAILERS AND BUSES)		4,656	2,580	4,261	1,213	4,508	3,430	-	38	-	7,549	-	28,235
	3 SPACE (INCLUDING TRAILERS AND BUSES)		1,839	1,294	1,500	783	1,634	1,715	-	15	-	3,124	-	11,904
	4 SPACE (INCLUDING TRAILERS AND BUSES)		2,478	2,128	2,185	1,965	1,892	3,651	-	24	-	3,806	-	18,129
	5 SPACE (INCLUDING TRAILERS AND BUSES)		146	251	186	142	117	300	-	2	-	369	-	1,513
	TOTAL NUMBER OF TRUCKS		29,348	12,126	15,459	5,469	25,222	14,642	-	392	-	42,078	-	144,736
I)	TOTAL NUMBER OF TRUCK SPACES		45,700	24,682	30,019	14,711	39,142	33,655	-	540	-	68,769	-	257,218
J)	AVERAGE NUMBER OF SPACES PER TRUCK	I / H	1.56	2.04	1.94	2.69	1.55	2.30	-	1.38	-	1.63	-	1.78
K)	TOTAL SPACES OCCUPIED	G + I	149,920	47,668	73,750	20,529	132,083	53,420	-	1,752	-	210,772	-	689,894
L)	VEHICLE DECK CONFIGURATION													
	NUMBER OF SIDE SPACES		23	-	-	28	-	23	-	-	-	28	-	17
	NUMBER OF CENTER SPACES		27	50	40	40	22	40	27	40	-	32	-	32
	TOTAL NUMBER OF SPACES PER TRIP		50	50	40	40	50	40	50	40	-	60	-	49
M)	TOTAL CAPACITY	D * L	181,250	56,500	81,800	26,720	158,100	70,120	-	2,000	-	258,720	-	835,210
N)	OCCUPANCY RATE	K / L	82.7%	84.4%	90.2%	76.8%	83.5%	76.2%	0.0%	87.6%	0.0%	81.5%	0.0%	82.6%
O)	TOTAL REVENUE													
	PASSENGER REVENUE		4,884,874	800,270	1,533,298	197,490	4,052,864	637,324	-	44,625	-	6,318,468	-	18,469,213
	AUTOMOBILE REVENUE													-
	STANDARD FARE AUTOS		6,143,522	1,572,771	3,709,769	400,166	5,984,949	967,675	-	37,947	-	8,322,102	-	27,138,901
	EXCURSION FARE AUTOS		871,665	164,093	235,870	41,248	651,161	143,750	-	12,608	-	1,124,335	-	3,244,730
	SUB-TOTAL AUTOMOBILE REVENUE		7,015,187	1,736,864	3,945,639	441,414	6,636,110	1,111,425	-	50,555	-	9,446,437	-	30,383,631
	FREIGHT REVENUE													
	1 SPACE STANDARD FARE TRUCKS		919,825	334,677	510,155	78,175	851,473	232,673	-	9,014	-	1,310,362	-	4,246,354
	1 SPACE EXCURSION FARE TRUCKS		312,652	80,773	95,093	18,755	235,068	75,933	-	5,222	-	389,331	-	1,212,827
	2 SPACE (INCLUDING TRAILERS AND BUSES)		616,249	355,084	623,109	169,230	599,872	459,831	-	4,733	-	1,017,735	-	3,845,843
	3 SPACE (INCLUDING TRAILERS AND BUSES)		381,365	276,983	322,996	177,056	336,679	378,812	-	3,043	-	641,744	-	2,518,678
	4 SPACE (INCLUDING TRAILERS AND BUSES)		753,381	741,519	670,214	728,957	574,049	1,281,682	-	7,194	-	1,154,063	-	5,911,059
	5 SPACE (INCLUDING TRAILERS AND BUSES)		57,776	103,343	73,380	60,452	47,343	125,326	-	771	-	145,458	-	613,849
	SUB-TOTAL FREIGHT REVENUE		3,041,248	1,892,379	2,294,947	1,232,625	2,644,484	2,554,257	-	29,977	-	4,658,693	-	18,348,610
	MISCELLANEOUS OPERATING REVENUE													
	DRIVER SERVICES		45	-	45	-	-	-	-	-	-	105	-	195
	TOTAL REVENUE		\$ 14,941,354	\$ 4,429,513	\$ 7,773,929	\$ 1,871,529	\$ 13,333,458	\$ 4,303,006	\$ -	\$ 125,157	\$ -	\$ 20,423,703	\$ -	\$ 67,201,649

May Board Meeting - Treasurer/Comptroller's report

			M/V MAR	M/V WH	M/V GOV	M/V SAN	M/V NAN	M/V KAT	M/V EAG	M/V GAY	M/V FLY	M/V IHM	M/V IYA	TOTAL	
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ 4,122	\$ 3,920	\$ 3,801	\$ 2,802	\$ 4,217	\$ 2,455	\$ -	\$ 2,503	\$ -	\$ 4,736	\$ -	\$ 4,013	
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ 1,348	\$ 708	\$ 750	\$ 296	\$ 1,282	\$ 364	\$ -	\$ 893	\$ -	\$ 1,465	\$ -	\$ 1,103	
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
S)	COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ 4,797	\$ 4,566	\$ 3,950	\$ 4,158	\$ 3,059	\$ 2,399	\$ -	\$ 3,660	\$ -	\$ 4,171	\$ -	\$ 3,909	
T)	ESTIMATED COST ATTRIBUTABLE TO: CARRYING PASSENGERS DRIVER SERVICES	Q R	\$ 1,348 -	\$ 708 -	\$ 750 -	\$ 296 -	\$ 1,282 -	\$ 364 -	\$ - -	\$ 893 -	\$ - -	\$ 1,465 -	\$ - -	\$ 1,103 -	
U)	BALANCE OF COST TO BE COVERED BY REVENUE FROM AUTOMOBILES AND TRUCKS	S - T	\$ 3,449	\$ 3,858	\$ 3,200	\$ 3,862	\$ 1,777	\$ 2,035	\$ -	\$ 2,767	\$ -	\$ 2,706	\$ -	\$ 2,806	
V)	ESTIMATED COST PER CEU WITHOUT PREMIUM ADJUSTMENT FOR CENTER SPACE														
	1 SPACE	(C - O) / K	\$ 83.41	\$ 91.45	\$ 88.73	\$ 125.69	\$ 42.54	\$ 66.79	\$ -	\$ 78.99	\$ -	\$ 55.35	\$ -	\$ 68.10	
	2 SPACE		166.82	182.90	177.46	251.38	85.08	133.58	-	157.98	-	110.70	-	136.20	
	3 SPACE		250.23	274.35	266.19	377.07	127.62	200.37	-	236.97	-	166.05	-	204.30	
	4 SPACE		333.64	365.80	354.92	502.76	170.16	267.16	-	315.96	-	221.40	-	272.40	
	5 SPACE		417.05	457.25	443.65	628.45	212.70	333.95	-	394.95	-	276.75	-	340.50	
	TOTAL AVE. EST. COST PER TRUCK - 2021	(C-O)-(V(1) * G) / H	\$ 129.91	\$ 186.14	\$ 172.30	\$ 338.10	\$ 66.02	\$ 153.51	\$ -	\$ 108.81	\$ -	\$ 90.46	\$ -	\$ 121.01	
W)	AVERAGE REVENUE PER AUTO - 2021 ACTUAL	O(A) / G													
	STANDARD FARE AUTOS		\$ 91.87	\$ 97.77	\$ 104.41	\$ 94.13	\$ 93.51	\$ 78.14	\$ -	\$ 70.40	\$ -	\$ 90.58	\$ -	\$ 93.09	
	EXCURSION FARE AUTOS		23.34	23.78	28.76	26.32	22.50	19.48	-	18.73	-	22.43	-	22.99	
	TOTAL AVERAGE REVENUE PER AUTO - 2021		\$ 67.31	\$ 75.56	\$ 90.23	\$ 75.87	\$ 71.40	\$ 56.23	\$ -	\$ 41.71	\$ -	\$ 66.52	\$ -	\$ 70.22	
X)	% OF COST COVERED USING AVG. AUTO REVENUE	W / V													
	STANDARD FARE AUTOS		110.1%	106.9%	117.7%	74.9%	219.8%	117.0%	0.0%	89.1%	0.0%	163.6%	0.0%	136.7%	136.7%
	EXCURSION FARE AUTOS		28.0%	26.0%	32.4%	20.9%	52.9%	29.2%	0.0%	23.7%	0.0%	40.5%	0.0%	33.8%	33.8%
	TOTAL % OF COST COVERED PER AUTO - 2021		80.7%	82.6%	101.7%	60.4%	167.8%	84.2%	0.0%	52.8%	0.0%	120.2%	0.0%	103.1%	103.1%
Y)	AVERAGE REVENUE PER TRUCK - 2021 ACTUAL	O(F) / H													
	1 SPACE STANDARD FARE TRUCKS		\$ 87.41	\$ 98.55	\$ 105.40	\$ 91.75	\$ 88.88	\$ 79.03	\$ -	\$ 72.69	\$ -	\$ 88.29	\$ -	\$ 90.16	
	1 SPACE EXCURSION FARE TRUCKS		32.21	32.61	38.24	36.49	31.38	29.18	-	27.63	-	31.43	-	32.04	
	2 SPACE (INCLUDING TRAILERS AND BUSES)		132.36	137.63	146.24	139.51	133.07	134.06	-	124.55	-	134.82	-	136.21	
	3 SPACE (INCLUDING TRAILERS AND BUSES)		207.38	214.05	215.33	226.13	206.05	220.88	-	202.87	-	205.42	-	211.58	
	4 SPACE (INCLUDING TRAILERS AND BUSES)		304.03	348.46	306.73	370.97	303.41	351.05	-	299.75	-	303.22	-	326.06	
	5 SPACE (INCLUDING TRAILERS AND BUSES)		395.73	411.73	394.52	425.72	404.64	417.75	-	385.50	-	394.20	-	405.72	
	TOTAL AVERAGE REVENUE PER TRUCK - 2021		\$ 103.63	\$ 156.06	\$ 148.45	\$ 225.38	\$ 104.85	\$ 174.45	\$ -	\$ 76.47	\$ -	\$ 110.72	\$ -	\$ 126.77	
Z)	% OF COST COVERED USING AVG. TRUCK REVENUE	Y / V													
	1 SPACE STANDARD FARE TRUCKS		104.8%	107.8%	118.8%	73.0%	208.9%	118.3%	0.0%	92.0%	0.0%	159.5%	0.0%	132.4%	132.4%
	1 SPACE EXCURSION FARE TRUCKS		38.6%	35.7%	43.1%	29.0%	73.8%	43.7%	0.0%	35.0%	0.0%	56.8%	0.0%	47.0%	47.0%
	2 SPACE (INCLUDING TRAILERS AND BUSES)		79.3%	75.2%	82.4%	55.5%	156.4%	100.4%	0.0%	78.8%	0.0%	121.8%	0.0%	100.0%	100.0%
	3 SPACE (INCLUDING TRAILERS AND BUSES)		82.9%	78.0%	80.9%	60.0%	161.5%	110.2%	0.0%	85.6%	0.0%	123.7%	0.0%	103.6%	103.6%
	4 SPACE (INCLUDING TRAILERS AND BUSES)		91.1%	95.3%	86.4%	73.8%	178.3%	131.4%	0.0%	94.9%	0.0%	137.0%	0.0%	119.7%	119.7%
	5 SPACE (INCLUDING TRAILERS AND BUSES)		94.9%	90.0%	88.9%	67.7%	190.2%	125.1%	0.0%	97.6%	0.0%	142.4%	0.0%	119.2%	119.2%
	TOTAL % OF COST COVERED PER TRUCK - 2021		79.8%	83.8%	86.2%	66.7%	158.8%	113.6%	0.0%	70.3%	0.0%	122.4%	0.0%	104.8%	104.8%

May Board Meeting - Treasurer/Comptroller's report

AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP													
NANTUCKET ROUTE													
		M/V MAR	M/V WH	M/V GOV	M/V SAN	M/V NAN	M/V KAT	M/V EAG	M/V GAY	M/V SEA	M/V IHM	M/V IYA	SUB-TOTAL
A) TOTAL VESSEL OPERATING COSTS - 2021		\$ -	\$ 5,572,299	\$ -	\$ 1,742,645	\$ 1,213,979	\$ 1,100,246	\$ 6,828,030	\$ 4,474,437	\$ -	\$ -	\$ -	\$ 20,931,636
B) ALLOCATION OF INDIRECT NON-VESSEL COSTS	83.6%	-	4,660,671	-	1,457,548	1,015,372	920,246	5,710,964	3,742,419	-	-	-	17,507,220
C) TOTAL COST, INCLUDING INDIRECT COSTS	A + B	-	10,232,970	-	3,200,193	2,229,351	2,020,492	12,538,994	8,216,856	-	-	-	38,438,856
D) NUMBER OF TRIPS		-	1,112	-	381	361	418	1,803	1,132	-	-	-	5,207
E) COST PER TRIP	C / D	\$ -	\$ 9,202	\$ -	\$ 8,399	\$ 6,175	\$ 4,834	\$ 6,955	\$ 7,259	\$ -	\$ -	\$ -	\$ 7,382
F) VESSEL OPERATING DAYS													
MARTHA'S VINEYARD ROUTE		268	91	160	97	243	163	-	5	-	319	-	1,346
NANTUCKET ROUTE		-	195	-	77	62	71	310	206	-	-	278	1,199
TOTAL		268	286	160	174	305	234	310	211	-	319	278	2,545
G) NUMBER OF AUTOMOBILES CARRIED													
STANDARD FARE AUTOS		-	13,417	-	1,880	4,312	1,781	29,783	2,146	-	-	-	53,319
EXCURSION FARE AUTOS		-	2,558	-	610	3,109	193	12,168	922	-	-	-	19,560
TOTAL NUMBER OF AUTOMOBILES		-	15,975	-	2,490	7,421	1,974	41,951	3,068	-	-	-	72,879
H) NUMBER OF TRUCKS CARRIED													
1 SPACE STANDARD FARE TRUCKS		-	2,018	-	615	1,032	266	5,002	934	-	-	-	9,867
1 SPACE EXCURSION FARE TRUCKS		-	1,345	-	351	1,155	103	4,957	605	-	-	-	8,516
2 SPACE (INCLUDING TRAILERS AND BUSES)		-	2,445	-	862	662	944	3,198	2,530	-	-	-	10,641
3 SPACE (INCLUDING TRAILERS AND BUSES)		-	1,459	-	549	284	514	1,647	1,261	-	-	-	5,714
4 SPACE (INCLUDING TRAILERS AND BUSES)		-	3,799	-	1,103	910	1,958	5,052	5,567	-	-	-	18,389
5 SPACE (INCLUDING TRAILERS AND BUSES)		-	234	-	95	23	108	134	422	-	-	-	1,016
TOTAL NUMBER OF TRUCKS		-	11,300	-	3,575	4,066	3,893	19,990	11,319	-	-	-	54,143
I) TOTAL NUMBER OF TRUCK SPACES		-	28,996	-	9,224	8,118	12,171	42,174	34,760	-	-	-	135,443
J) AVERAGE NUMBER OF SPACES PER TRUCK	I / H	-	2.57	-	2.58	2.00	3.13	2.11	3.07	-	-	-	2.50
K) TOTAL SPACES OCCUPIED	G + I	-	44,971	-	11,714	15,539	14,145	84,125	37,828	-	-	-	208,322
L) VEHICLE DECK CONFIGURATION													
NUMBER OF SIDE SPACES		23	-	-	-	28	-	23	-	-	28	-	10
NUMBER OF CENTER SPACES		27	50	40	40	22	40	27	40	-	32	-	36
TOTAL NUMBER OF SPACES PER TRIP		50	50	40	40	50	40	50	40	-	60	-	46
M) TOTAL CAPACITY	D * L	-	55,600	-	15,240	18,050	16,720	90,150	45,280	-	-	-	241,040
N) OCCUPANCY RATE	K / L	0.0%	80.9%	0.0%	76.9%	86.1%	84.6%	93.3%	83.5%	0.0%	0.0%	0.0%	86.4%
O) TOTAL REVENUE													
PASSENGER REVENUE		-	1,045,611	-	142,519	483,402	116,828	2,668,971	249,574	-	-	8,543,258	13,250,163
AUTOMOBILE REVENUE													-
STANDARD FARE AUTOS		-	3,412,339	-	474,808	884,137	481,545	7,107,537	517,718	-	-	-	12,878,084
EXCURSION FARE AUTOS		-	165,247	-	37,995	174,880	16,850	730,309	55,626	-	-	-	1,180,907
SUB-TOTAL AUTOMOBILE REVENUE		-	3,577,586	-	512,803	1,059,017	498,395	7,837,846	573,344	-	-	-	14,058,991
FREIGHT REVENUE													
1 SPACE STANDARD FARE TRUCKS		-	498,435	-	156,430	202,566	70,935	1,138,061	219,123	-	-	-	2,285,550
1 SPACE EXCURSION FARE TRUCKS		-	103,576	-	26,486	79,126	10,492	358,168	44,602	-	-	-	622,450
2 SPACE (INCLUDING TRAILERS AND BUSES)		-	694,824	-	259,246	174,188	293,397	901,519	743,566	-	-	-	3,066,740
3 SPACE (INCLUDING TRAILERS AND BUSES)		-	529,148	-	202,786	105,485	188,873	601,887	467,654	-	-	-	2,095,833
4 SPACE (INCLUDING TRAILERS AND BUSES)		-	2,085,212	-	582,319	469,988	1,188,182	2,632,701	3,271,828	-	-	-	10,230,230
5 SPACE (INCLUDING TRAILERS AND BUSES)		-	189,919	-	70,144	15,382	90,595	100,745	358,602	-	-	-	825,387
SUB-TOTAL FREIGHT REVENUE		-	4,101,114	-	1,297,411	1,046,735	1,842,474	5,733,081	5,105,375	-	-	-	19,126,190
MISCELLANEOUS OPERATING REVENUE													
DRIVER SERVICES		-	373,735	-	100,305	71,450	122,290	456,170	250,070	-	-	-	1,374,020
TOTAL REVENUE		\$ -	\$ 9,098,046	\$ -	\$ 2,053,038	\$ 2,660,604	\$ 2,579,987	\$ 16,696,068	\$ 6,178,363	\$ -	\$ -	\$ 8,543,258	\$ 47,809,364
				</									

May Board Meeting - Treasurer/Comptroller's report

			M/V MAR	M/V WH	M/V GOV	M/V SAN	M/V NAN	M/V KAT	M/V EAG	M/V GAY	M/V SEA	M/V IHM	M/V IYA	SUB-TOTAL
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ -	\$ 8,182	\$ -	\$ 5,389	\$ 7,370	\$ 6,172	\$ 9,260	\$ 5,458	\$ -	\$ -	\$ -	\$ 9,182
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ -	\$ 940	\$ -	\$ 374	\$ 1,339	\$ 279	\$ 1,480	\$ 220	\$ -	\$ -	\$ -	\$ 2,545
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ -	\$ 336	\$ -	\$ 263	\$ 198	\$ 293	\$ 253	\$ 221	\$ -	\$ -	\$ -	\$ 264
S)	COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ -	\$ 9,202	\$ -	\$ 8,399	\$ 6,175	\$ 4,834	\$ 6,955	\$ 7,259	\$ -	\$ -	\$ -	\$ 7,382
T)	ESTIMATED COST ATTRIBUTABLE TO: CARRYING PASSENGERS DRIVER SERVICES	Q R	\$ - -	\$ 940 336	\$ - -	\$ 374 263	\$ 1,339 198	\$ 279 293	\$ 1,480 253	\$ 220 221	\$ - -	\$ - -	\$ - -	\$ 2,545 264
U)	BALANCE OF COST TO BE COVERED BY REVENUE FROM AUTOMOBILES AND TRUCKS	S - T	\$ -	\$ 7,926	\$ -	\$ 7,762	\$ 4,638	\$ 4,262	\$ 5,222	\$ 6,818	\$ -	\$ -	\$ -	\$ 4,573
V)	ESTIMATED COST PER CEU WITHOUT PREMIUM ADJUSTMENT FOR CENTER SPACE													
	1 SPACE	(C - O) / K	\$ -	\$ 195.98	\$ -	\$ 252.46	\$ 107.76	\$ 125.94	\$ 111.90	\$ 204.01	\$ -	\$ -	\$ -	\$ 114.32
	2 SPACE		-	391.96	-	504.92	215.52	251.88	223.80	408.02	-	-	-	228.64
	3 SPACE		-	587.94	-	757.38	323.28	377.82	335.70	612.03	-	-	-	342.96
	4 SPACE		-	783.92	-	1,009.84	431.04	503.76	447.60	816.04	-	-	-	457.28
	5 SPACE		-	979.90	-	1,262.30	538.80	629.70	559.50	1,020.05	-	-	-	571.60
	TOTAL AVE. EST. COST PER TRUCK - 2021	(C-O)-(V(1) * G) / H	\$ -	\$ 502.91	\$ -	\$ 651.40	\$ 215.15	\$ 393.72	\$ 236.09	\$ 626.50	\$ -	\$ -	\$ -	\$ 285.97
W)	AVERAGE REVENUE PER AUTO - 2021 ACTUAL	O(A) / G	\$ -	\$ 254.33	\$ -	\$ 252.56	\$ 205.04	\$ 270.38	\$ 238.64	\$ 241.25	\$ -	\$ -	\$ -	\$ 241.53
	STANDARD FARE AUTOS		-	64.60	-	62.29	56.25	87.31	60.02	60.33	-	-	-	60.37
	EXCURSION FARE AUTOS		-	223.95	-	205.94	142.71	252.48	186.83	186.88	-	-	-	192.91
	TOTAL AVERAGE REVENUE PER AUTO - 2021		\$ -	\$ 223.95	\$ -	\$ 205.94	\$ 142.71	\$ 252.48	\$ 186.83	\$ 186.88	\$ -	\$ -	\$ -	\$ 192.91
X)	% OF COST COVERED USING AVG. AUTO REVENUE	W / V												
	STANDARD FARE AUTOS		0.0%	129.8%	0.0%	100.0%	190.3%	214.7%	213.3%	118.3%	0.0%	0.0%	0.0%	211.3%
	EXCURSION FARE AUTOS		0.0%	33.0%	0.0%	24.7%	52.2%	69.3%	53.6%	29.6%	0.0%	0.0%	0.0%	52.8%
	TOTAL % OF COST COVERED PER AUTO - 2021		0.0%	114.3%	0.0%	81.6%	132.4%	200.5%	167.0%	91.6%	0.0%	0.0%	0.0%	168.7%
Y)	AVERAGE REVENUE PER TRUCK - 2021 ACTUAL	O(F) / H	\$ -	\$ 246.99	\$ -	\$ 254.36	\$ 196.28	\$ 266.67	\$ 227.52	\$ 234.61	\$ -	\$ -	\$ -	\$ 231.64
	1 SPACE STANDARD FARE TRUCKS		-	77.01	-	75.46	68.51	101.86	72.25	73.72	-	-	-	73.09
	1 SPACE EXCURSION FARE TRUCKS		-	284.18	-	300.75	263.12	310.80	281.90	293.90	-	-	-	288.20
	2 SPACE (INCLUDING TRAILERS AND BUSES)		-	362.68	-	369.37	371.43	367.46	365.44	370.86	-	-	-	366.79
	3 SPACE (INCLUDING TRAILERS AND BUSES)		-	548.88	-	527.94	516.47	606.83	521.12	587.72	-	-	-	556.32
	4 SPACE (INCLUDING TRAILERS AND BUSES)		-	811.62	-	738.36	668.78	838.84	751.83	849.77	-	-	-	812.39
	5 SPACE (INCLUDING TRAILERS AND BUSES)		-	362.93	-	362.91	257.44	473.28	286.80	451.04	-	-	-	353.25
	TOTAL AVERAGE REVENUE PER TRUCK - 2021		\$ -	\$ 362.93	\$ -	\$ 362.91	\$ 257.44	\$ 473.28	\$ 286.80	\$ 451.04	\$ -	\$ -	\$ -	\$ 353.25
Z)	% OF COST COVERED USING AVG. TRUCK REVENUE	Y / V												
	1 SPACE STANDARD FARE TRUCKS		0.0%	126.0%	0.0%	100.8%	182.1%	211.7%	203.3%	115.0%	0.0%	0.0%	0.0%	202.6%
	1 SPACE EXCURSION FARE TRUCKS		0.0%	39.3%	0.0%	29.9%	63.6%	80.9%	64.6%	36.1%	0.0%	0.0%	0.0%	63.9%
	2 SPACE (INCLUDING TRAILERS AND BUSES)		0.0%	72.5%	0.0%	59.6%	122.1%	123.4%	126.0%	72.0%	0.0%	0.0%	0.0%	126.0%
	3 SPACE (INCLUDING TRAILERS AND BUSES)		0.0%	61.7%	0.0%	48.8%	114.9%	97.3%	108.9%	60.6%	0.0%	0.0%	0.0%	106.9%
	4 SPACE (INCLUDING TRAILERS AND BUSES)		0.0%	70.0%	0.0%	52.3%	119.8%	120.5%	116.4%	72.0%	0.0%	0.0%	0.0%	121.7%
	5 SPACE (INCLUDING TRAILERS AND BUSES)		0.0%	82.8%	0.0%	58.5%	124.1%	133.2%	134.4%	83.3%	0.0%	0.0%	0.0%	142.1%
	TOTAL % OF COST COVERED PER TRUCK - 2021		0.0%	72.2%	0.0%	55.7%	119.7%	120.2%	121.5%	72.0%	0.0%	0.0%	0.0%	123.5%

# TAB 5

## Comparison of 2021 vs. 2020

**AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP  
MARTHA'S VINEYARD ROUTE**

		<b>2020</b>	<b>2021</b>	<b>Variance</b>
A)	<b>TOTAL VESSEL OPERATING COSTS -</b>	\$ 30,119,032	\$ 32,656,015	\$ 2,536,983
B)	<b>ALLOCATION OF INDIRECT NON-VESSEL COSTS</b>	32,533,314	32,793,692	260,378
C)	<b>TOTAL COST, INCLUDING INDIRECT COSTS</b> A + B	62,652,346	65,449,707	2,797,361
D)	<b>NUMBER OF TRIPS</b>	14,928	16,745	1,817
E)	<b>COST PER TRIP</b> C / D	\$ 4,197	\$ 3,909	\$ (288)
F)	<b>VESSEL OPERATING DAYS</b>			
	MARTHA'S VINEYARD ROUTE	1,176	1,346	170
	NANTUCKET ROUTE	1,095	1,199	104
	<b>TOTAL</b>	2,271	2,545	274
G)	<b>NUMBER OF AUTOMOBILES CARRIED</b>			
	STANDARD FARE AUTOS	254,320	291,537	37,217
	EXCURSION FARE AUTOS	116,848	141,139	24,291
	<b>TOTAL NUMBER OF AUTOMOBILES</b>	371,168	432,676	61,508
H)	<b>NUMBER OF TRUCKS CARRIED</b>			
	1 SPACE STANDARD FARE TRUCKS	42,263	47,100	4,837
	1 SPACE EXCURSION FARE TRUCKS	32,979	37,855	4,876
	2 SPACE (INCLUDING TRAILERS AND BUSES)	25,188	28,235	3,047
	3 SPACE (INCLUDING TRAILERS AND BUSES)	7,999	11,904	3,905
	4 SPACE (INCLUDING TRAILERS AND BUSES)	16,407	18,129	1,722
	5 SPACE (INCLUDING TRAILERS AND BUSES)	1,375	1,513	138
	<b>TOTAL NUMBER OF TRUCKS</b>	126,211	144,736	18,525
I)	<b>TOTAL NUMBER OF TRUCK SPACES</b>	222,118	257,218	35,100
J)	<b>AVERAGE NUMBER OF SPACES PER TRUCK</b> I / H	1.76	1.78	0.02
K)	<b>TOTAL SPACES OCCUPIED</b> G + I	593,286	689,894	96,608
L)	<b>VEHICLE DECK CONFIGURATION</b>			
	NUMBER OF SIDE SPACES	16	17	1
	NUMBER OF CENTER SPACES	34	32	(2)
	<b>TOTAL NUMBER OF SPACES PER TRIP</b>	50	49	(1)
M)	<b>TOTAL CAPACITY</b> D * L	745,780	835,210	89,430
N)	<b>OCCUPANCY RATE</b> K / L	79.6%	82.6%	3.0%
O)	<b>TOTAL REVENUE</b>			
	PASSENGER REVENUE	12,703,610	18,469,213	5,765,603
	<b>AUTOMOBILE REVENUE</b>			
	STANDARD FARE AUTOS	21,773,593	27,138,901	5,365,308
	EXCURSION FARE AUTOS	2,485,202	3,244,730	759,528
	<b>SUB-TOTAL AUTOMOBILE REVENUE</b>	24,258,795	30,383,631	6,124,836
	<b>FREIGHT REVENUE</b>			
	1 SPACE STANDARD FARE TRUCKS	4,553,574	4,246,354	(307,220)
	1 SPACE EXCURSION FARE TRUCKS	999,004	1,212,827	213,823
	2 SPACE (INCLUDING TRAILERS AND BUSES)	3,055,217	3,845,843	790,626
	3 SPACE (INCLUDING TRAILERS AND BUSES)	1,687,648	2,518,678	831,030
	4 SPACE (INCLUDING TRAILERS AND BUSES)	5,024,000	5,911,059	887,059
	5 SPACE (INCLUDING TRAILERS AND BUSES)	519,237	613,849	94,612
	<b>SUB-TOTAL FREIGHT REVENUE</b>	15,838,680	18,348,610	2,509,930
	<b>MISCELLANEOUS OPERATING REVENUE</b>			
	DRIVER SERVICES	80	195	115
	<b>TOTAL REVENUE</b>	\$ 52,801,165	\$ 67,201,649	\$ 14,400,484

May Board Meeting - Treasurer/Comptroller's report

		2020	2021	Variance	
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ 3,537	\$ 4,013	\$ 476
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ 851	\$ 1,103	\$ 252
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ -	\$ -	\$ -
S)	COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ 4,197	\$ 3,909	\$ (288)
T)	ESTIMATED COST ATTRIBUTABLE TO: CARRYING PASSENGERS DRIVER SERVICES	Q R	\$ 851 -	\$ 1,103 -	\$ 252 -
U)	BALANCE OF COST TO BE COVERED BY REVENUE FROM AUTOMOBILES AND TRUCKS	S - T	\$ 3,346	\$ 2,806	\$ (540)
V)	ESTIMATED COST PER CEU WITHOUT PREMIUM ADJUSTMENT FOR CENTER SPACE				
	1 SPACE	(C - O) / K	\$ 84.19	\$ 68.10	\$ (16.09)
	2 SPACE		168.38	136.20	(32.18)
	3 SPACE		252.57	204.30	(48.27)
	4 SPACE		336.76	272.40	(64.36)
	5 SPACE		420.95	340.50	(80.45)
	TOTAL AVE. EST. COST PER TRUCK -	(C-O)-(V(1) * G) / H	\$ 148.16	\$ 121.01	\$ (27.15)
W)	AVERAGE REVENUE PER AUTO - ACTUAL STANDARD FARE AUTOS EXCURSION FARE AUTOS TOTAL AVERAGE REVENUE PER AUTO -	O(A) / G	\$ 85.61 21.27 \$ 65.36	\$ 93.09 22.99 \$ 70.22	\$ 7.48 1.72 \$ 4.86
X)	% OF COST COVERED USING AVG. AUTO REVENUE STANDARD FARE AUTOS EXCURSION FARE AUTOS TOTAL % OF COST COVERED PER AUTO -	W / V	101.7% 25.3% 77.6%	136.7% 33.8% 103.1%	35.0% 8.5% 25.5%
Y)	AVERAGE REVENUE PER TRUCK - ACTUAL 1 SPACE STANDARD FARE TRUCKS 1 SPACE EXCURSION FARE TRUCKS 2 SPACE (INCLUDING TRAILERS AND BUSES) 3 SPACE (INCLUDING TRAILERS AND BUSES) 4 SPACE (INCLUDING TRAILERS AND BUSES) 5 SPACE (INCLUDING TRAILERS AND BUSES) TOTAL AVERAGE REVENUE PER TRUCK -	O(F) / H	\$ 107.74 30.29 121.30 210.98 306.21 377.63 \$ 125.49	\$ 90.16 32.04 136.21 211.58 326.06 405.72 \$ 126.77	\$ (17.58) 1.75 14.91 0.60 19.85 28.09 \$ 1.28
Z)	% OF COST COVERED USING AVG. TRUCK REVENUE 1 SPACE STANDARD FARE TRUCKS 1 SPACE EXCURSION FARE TRUCKS 2 SPACE (INCLUDING TRAILERS AND BUSES) 3 SPACE (INCLUDING TRAILERS AND BUSES) 4 SPACE (INCLUDING TRAILERS AND BUSES) 5 SPACE (INCLUDING TRAILERS AND BUSES) TOTAL % OF COST COVERED PER TRUCK -	Y / V	128.0% 36.0% 72.0% 83.5% 90.9% 89.7% 84.7%	132.4% 47.0% 100.0% 103.6% 119.7% 119.2% 104.8%	4.4% 11.0% 28.0% 20.1% 28.8% 29.5% 20.1%

**AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP  
NANTUCKET ROUTE WITH ALLOCATION OF INDIRECT EXPENSES TO M/V IYANOUGH**

		<u>2020</u>	<u>2021</u>	<u>Variance</u>
A)	TOTAL VESSEL OPERATING COSTS -	\$ 20,431,427	\$ 20,931,636	\$ 500,209
B)	ALLOCATION OF INDIRECT NON-VESSEL COSTS	16,475,085	17,507,220	1,032,135
C)	TOTAL COST, INCLUDING INDIRECT COSTS A + B	36,906,512	38,438,856	1,532,344
D)	NUMBER OF TRIPS	4,865	5,207	342
E)	COST PER TRIP C / D	\$ 7,586	\$ 7,382	\$ (204)
F)	VESSEL OPERATING DAYS			
	MARTHA'S VINEYARD ROUTE	1,176	1,346	170
	NANTUCKET ROUTE	1,095	1,199	104
	TOTAL	2,271	2,545	274
G)	NUMBER OF AUTOMOBILES CARRIED			
	STANDARD FARE AUTOS	47,242	53,319	6,077
	EXCURSION FARE AUTOS	15,846	19,560	3,714
	TOTAL NUMBER OF AUTOMOBILES	63,088	72,879	9,791
H)	NUMBER OF TRUCKS CARRIED			
	1 SPACE STANDARD FARE TRUCKS	9,355	9,867	512
	1 SPACE EXCURSION FARE TRUCKS	7,774	8,516	742
	2 SPACE (INCLUDING TRAILERS AND BUSES)	10,036	10,641	605
	3 SPACE (INCLUDING TRAILERS AND BUSES)	4,408	5,714	1,306
	4 SPACE (INCLUDING TRAILERS AND BUSES)	15,871	18,389	2,518
	5 SPACE (INCLUDING TRAILERS AND BUSES)	866	1,016	150
	TOTAL NUMBER OF TRUCKS	48,310	54,143	5,833
I)	TOTAL NUMBER OF TRUCK SPACES	118,239	135,443	17,204
J)	AVERAGE NUMBER OF SPACES PER TRUCK I / H	2.45	2.50	0.05
K)	TOTAL SPACES OCCUPIED G + I	181,327	208,322	26,995
L)	VEHICLE DECK CONFIGURATION			
	NUMBER OF SIDE SPACES	10	10	-
	NUMBER OF CENTER SPACES	36	36	-
	TOTAL NUMBER OF SPACES PER TRIP	46	46	-
M)	TOTAL CAPACITY D * L	224,060	241,040	16,980
N)	OCCUPANCY RATE K / L	80.9%	86.4%	5.5%
O)	TOTAL REVENUE			
	PASSENGER REVENUE	4,122,479	4,706,905	584,426
	AUTOMOBILE REVENUE			
	STANDARD FARE AUTOS	10,663,246	12,878,084	2,214,838
	EXCURSION FARE AUTOS	863,141	1,180,907	317,766
	SUB-TOTAL AUTOMOBILE REVENUE	11,526,387	14,058,991	2,532,604
	FREIGHT REVENUE			
	1 SPACE STANDARD FARE TRUCKS	2,025,989	2,285,550	259,561
	1 SPACE EXCURSION FARE TRUCKS	522,984	622,450	99,466
	2 SPACE (INCLUDING TRAILERS AND BUSES)	2,537,666	3,066,740	529,074
	3 SPACE (INCLUDING TRAILERS AND BUSES)	1,680,071	2,095,833	415,762
	4 SPACE (INCLUDING TRAILERS AND BUSES)	8,267,123	10,230,230	1,963,107
	5 SPACE (INCLUDING TRAILERS AND BUSES)	656,233	825,387	169,154
	SUB-TOTAL FREIGHT REVENUE	15,690,066	19,126,190	3,436,124
	MISCELLANEOUS OPERATING REVENUE			
	DRIVER SERVICES	531,540	1,374,020	842,480
	TOTAL REVENUE	\$ 31,870,472	\$ 39,266,106	\$ 7,395,634



			2020	2021	Variance
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ 6,551	\$ 7,541	\$ 990
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ 847	\$ 904	\$ 57
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ 109	\$ 264	\$ 155
S)	COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ 7,586	\$ 7,382	\$ (204)
T)	ESTIMATED COST ATTRIBUTABLE TO CARRYING PASSENGERS DRIVER SERVICES	Q R	\$ 847 109	\$ 904 264	\$ 57 155
U)	BALANCE OF COST TO BE COVERED BY REVENUE FROM AUTOMOBILES AND TRUCKS	S - T	\$ 6,630	\$ 6,214	\$ (416)
V)	ESTIMATED COST PER CEU WITHOUT PREMIUM ADJUSTMENT FOR CENTER SPACE				
	1 SPACE	(C - O) / K	\$ 177.87	\$ 155.33	\$ (22.54)
	2 SPACE		355.74	310.66	(45.08)
	3 SPACE		533.61	465.99	(67.62)
	4 SPACE		711.48	621.32	(90.16)
	5 SPACE		889.35	776.65	(112.70)
	TOTAL AVE. EST. COST PER TRUCK -	(C-O)-(V(1) * G) / H	\$ 435.33	\$ 388.56	\$ (46.77)
W)	AVERAGE REVENUE PER AUTO - ACTUAL	O(A) / G			
	STANDARD FARE AUTOS		\$ 225.72	\$ 241.53	\$ 15.81
	EXCURSION FARE AUTOS		54.47	60.37	5.90
	TOTAL AVERAGE REVENUE PER AUTO -		\$ 182.70	\$ 192.91	\$ 10.21
X)	% OF COST COVERED USING AVG. AUTO REVENUE	W / V			
	STANDARD FARE AUTOS		126.9%	155.5%	28.6%
	EXCURSION FARE AUTOS		30.6%	38.9%	8.3%
	TOTAL % OF COST COVERED PER AUTO -		102.7%	124.2%	21.5%
Y)	AVERAGE REVENUE PER TRUCK - ACTUAL	O(F) / H			
	1 SPACE STANDARD FARE TRUCKS		\$ 216.57	\$ 231.64	\$ 15.07
	1 SPACE EXCURSION FARE TRUCKS		67.27	73.09	5.82
	2 SPACE (INCLUDING TRAILERS AND BUSES)		252.86	288.20	35.34
	3 SPACE (INCLUDING TRAILERS AND BUSES)		381.14	366.79	(14.35)
	4 SPACE (INCLUDING TRAILERS AND BUSES)		520.89	556.32	35.43
	5 SPACE (INCLUDING TRAILERS AND BUSES)		757.77	812.39	54.62
	TOTAL AVERAGE REVENUE PER TRUCK -		\$ 324.78	\$ 353.25	\$ 28.47
Z)	% OF COST COVERED USING AVG. TRUCK REVENUE	Y / V			
	1 SPACE STANDARD FARE TRUCKS		121.8%	149.1%	27.3%
	1 SPACE EXCURSION FARE TRUCKS		37.8%	47.1%	9.3%
	2 SPACE (INCLUDING TRAILERS AND BUSES)		71.1%	92.8%	21.7%
	3 SPACE (INCLUDING TRAILERS AND BUSES)		71.4%	78.7%	7.3%
	4 SPACE (INCLUDING TRAILERS AND BUSES)		73.2%	89.5%	16.3%
	5 SPACE (INCLUDING TRAILERS AND BUSES)		85.2%	104.6%	19.4%
	TOTAL % OF COST COVERED PER TRUCK -		74.6%	90.9%	16.3%

# TAB 6

Summary by Route for 2017-2021

Summary by Route for 2007-2021

Occupancy Graphs 2007 - 2021

**AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP  
MARTHA'S VINEYARD ROUTE**

		2017	2018	2019	2020	2021	
A)	TOTAL VESSEL OPERATING COSTS -	\$ 27,254,450	\$ 30,914,282	\$ 30,516,778	\$ 30,119,032	\$ 32,656,015	
B)	ALLOCATION OF INDIRECT NON-VESSEL COSTS	26,942,496	30,786,010	32,412,449	32,533,314	32,793,692	
C)	TOTAL COST, INCLUDING INDIRECT COSTS	A + B	54,196,946	61,700,292	62,929,227	65,449,707	
D)	NUMBER OF TRIPS	15,894	16,636	16,663	14,928	16,745	
E)	COST PER TRIP	C / D	\$ 3,410	\$ 3,709	\$ 3,777	\$ 4,197	\$ 3,909
F)	VESSEL OPERATING DAYS						
	MARTHA'S VINEYARD ROUTE	1,270	1,354	1,423	1,176	1,346	
	NANTUCKET ROUTE	1,152	1,186	1,089	1,095	1,199	
	TOTAL	2,422	2,540	2,512	2,271	2,545	
G)	NUMBER OF AUTOMOBILES CARRIED						
	STANDARD FARE AUTOS	263,952	266,866	260,646	254,320	291,537	
	EXCURSION FARE AUTOS	151,801	151,065	154,321	116,848	141,139	
	TOTAL NUMBER OF AUTOMOBILES	415,753	417,931	414,967	371,168	432,676	
H)	NUMBER OF TRUCKS CARRIED						
	1 SPACE STANDARD FARE TRUCKS	44,955	45,590	47,086	42,263	47,100	
	1 SPACE EXCURSION FARE TRUCKS	36,394	35,530	37,685	32,979	37,855	
	2 SPACE (INCLUDING TRAILERS AND BUSES)	28,970	28,834	28,536	25,188	28,235	
	3 SPACE (INCLUDING TRAILERS AND BUSES)	9,128	10,023	10,510	7,999	11,904	
	4 SPACE (INCLUDING TRAILERS AND BUSES)	15,805	16,261	16,003	16,407	18,129	
	5 SPACE (INCLUDING TRAILERS AND BUSES)	1,454	1,397	1,472	1,375	1,513	
	TOTAL NUMBER OF TRUCKS	136,706	137,635	141,292	126,211	144,736	
I)	TOTAL NUMBER OF TRUCK SPACES	237,163	240,886	244,745	222,118	257,218	
J)	AVERAGE NUMBER OF SPACES PER TRUCK	I / H	1.73	1.75	1.73	1.76	1.78
K)	TOTAL SPACES OCCUPIED	G + I	652,916	658,817	659,712	593,286	689,894
L)	VEHICLE DECK CONFIGURATION						
	NUMBER OF SIDE SPACES	18	15	17	16	17	
	NUMBER OF CENTER SPACES	33	34	33	34	32	
	TOTAL NUMBER OF SPACES PER TRIP	51	49	50	50	49	
M)	TOTAL CAPACITY	D * L	804,380	818,830	834,150	745,780	835,210
N)	OCCUPANCY RATE	K / L	81.2%	80.5%	79.1%	79.6%	82.6%
O)	TOTAL REVENUE						
	PASSENGER REVENUE		18,226,804	18,101,705	17,985,121	12,703,610	18,469,213
	AUTOMOBILE REVENUE						
	STANDARD FARE AUTOS		16,927,007	17,193,845	19,305,131	21,773,593	27,138,901
	EXCURSION FARE AUTOS		2,999,231	2,992,912	3,046,194	2,485,202	3,244,730
	SUB-TOTAL AUTOMOBILE REVENUE		19,926,238	20,186,757	22,351,325	24,258,795	30,383,631
	FREIGHT REVENUE						
	1 SPACE STANDARD FARE TRUCKS		3,038,662	3,086,320	3,539,415	4,553,574	4,246,354
	1 SPACE EXCURSION FARE TRUCKS		1,029,910	1,014,338	1,077,028	999,004	1,212,827
	2 SPACE (INCLUDING TRAILERS AND BUSES)		3,099,286	3,096,460	3,438,272	3,055,217	3,845,843
	3 SPACE (INCLUDING TRAILERS AND BUSES)		1,619,860	1,760,517	2,080,405	1,687,648	2,518,678
	4 SPACE (INCLUDING TRAILERS AND BUSES)		4,281,658	4,450,122	4,932,457	5,024,000	5,911,059
	5 SPACE (INCLUDING TRAILERS AND BUSES)		441,895	421,181	511,907	519,237	613,849
	SUB-TOTAL FREIGHT REVENUE		13,511,271	13,828,938	15,579,484	15,838,680	18,348,610
	MISCELLANEOUS OPERATING REVENUE						
	DRIVER SERVICES		265	485	650	80	195
	TOTAL REVENUE		\$ 51,664,578	\$ 52,117,885	\$ 55,916,580	\$ 52,801,165	\$ 67,201,649
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ 3,251	\$ 3,133	\$ 3,356	\$ 3,537	\$ 4,013
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ 1,147	\$ 1,088	\$ 1,079	\$ 851	\$ 1,103
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ -	\$ -	\$ -	\$ -	\$ -
S)	COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ 3,410	\$ 3,709	\$ 3,777	\$ 4,197	\$ 3,909

May Board Meeting - Treasurer/Comptroller's report

		2017	2018	2019	2020	2021
T)	ESTIMATED COST ATTRIBUTABLE TO:					
	CARRYING PASSENGERS					
	DRIVER SERVICES	Q				
		R				
		\$ 1,147	\$ 1,088	\$ 1,079	\$ 851	\$ 1,103
		-	-	-	-	-
U)	BALANCE OF COST TO BE COVERED BY					
	REVENUE FROM AUTOMOBILES AND TRUCKS	S - T				
		\$ 2,263	\$ 2,621	\$ 2,698	\$ 3,346	\$ 2,806
V)	ESTIMATED COST PER CEU WITHOUT PREMIUM					
	ADJUSTMENT FOR CENTER SPACE					
	1 SPACE	(C - O) / K				
		\$ 55.09	\$ 66.18	\$ 68.13	\$ 84.19	\$ 68.10
	2 SPACE		132.36	136.26	168.38	136.20
	3 SPACE		198.54	204.39	252.57	204.30
	4 SPACE		264.72	272.52	336.76	272.40
	5 SPACE		330.90	340.65	420.95	340.50
	TOTAL AVE. EST. COST PER TRUCK -	(C-O)-(V(1) * G) / H				
		\$ 95.58	\$ 115.81	\$ 118.00	\$ 148.16	\$ 121.01
W)	AVERAGE REVENUE PER AUTO - ACTUAL	O(A) / G				
	STANDARD FARE AUTOS					
		\$ 64.13	\$ 64.43	\$ 74.07	\$ 85.61	\$ 93.09
	EXCURSION FARE AUTOS		19.76	19.81	21.27	22.99
	TOTAL AVERAGE REVENUE PER AUTO -		\$ 47.93	\$ 48.30	\$ 53.86	\$ 65.36
X)	% OF COST COVERED USING AVG. AUTO REVENUE	W / V				
	STANDARD FARE AUTOS		116.4%	97.4%	108.7%	101.7%
	EXCURSION FARE AUTOS		35.9%	29.9%	29.0%	25.3%
	TOTAL % OF COST COVERED PER AUTO -		87.0%	73.0%	79.1%	77.6%
Y)	AVERAGE REVENUE PER TRUCK - ACTUAL	O(F) / H				
	1 SPACE STANDARD FARE TRUCKS		\$ 67.59	\$ 67.70	\$ 76.17	\$ 107.74
	1 SPACE EXCURSION FARE TRUCKS		28.30	28.55	28.58	30.29
	2 SPACE (INCLUDING TRAILERS AND BUSES)		106.98	107.39	120.49	121.30
	3 SPACE (INCLUDING TRAILERS AND BUSES)		177.46	175.65	197.95	210.98
	4 SPACE (INCLUDING TRAILERS AND BUSES)		270.91	273.67	308.22	306.21
	5 SPACE (INCLUDING TRAILERS AND BUSES)		303.92	301.49	347.76	377.63
	TOTAL AVERAGE REVENUE PER TRUCK -		\$ 98.83	\$ 100.48	\$ 110.26	\$ 125.49
Z)	% OF COST COVERED USING AVG. TRUCK REVENUE	Y / V				
	1 SPACE STANDARD FARE TRUCKS		122.7%	102.3%	110.3%	128.0%
	1 SPACE EXCURSION FARE TRUCKS		51.4%	43.1%	41.9%	36.0%
	2 SPACE (INCLUDING TRAILERS AND BUSES)		97.1%	81.1%	88.4%	72.0%
	3 SPACE (INCLUDING TRAILERS AND BUSES)		107.4%	88.5%	96.8%	83.5%
	4 SPACE (INCLUDING TRAILERS AND BUSES)		122.9%	103.4%	113.1%	90.9%
	5 SPACE (INCLUDING TRAILERS AND BUSES)		110.3%	91.1%	102.1%	89.7%
	TOTAL % OF COST COVERED PER TRUCK -		103.4%	86.8%	93.4%	84.7%

**AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP  
NANTUCKET ROUTE WITH ALLOCATION OF INDIRECT EXPENSES TO M/V FLYING CLOUD or M/V IYANOUGH**

		2017	2018	2019	2020	2021
A)	TOTAL VESSEL OPERATING COSTS -	\$ 17,452,592	\$ 17,347,434	\$ 20,244,467	\$ 20,431,427	\$ 20,931,636
B)	ALLOCATION OF INDIRECT NON-VESSEL COSTS	14,019,311	14,505,616	16,647,632	16,475,085	17,507,220
C)	TOTAL COST, INCLUDING INDIRECT COSTS	A + B	31,471,903	31,853,050	36,892,099	36,906,512
D)	NUMBER OF TRIPS	4,871	4,941	5,103	4,865	5,207
E)	COST PER TRIP	C / D	\$ 6,461	\$ 6,447	\$ 7,229	\$ 7,586
F)	DAYS OPERATING					
	MARTHA'S VINEYARD ROUTE	1,270	1,354	1,423	1,176	1,346
	NANTUCKET ROUTE	1,152	1,186	1,089	1,095	1,199
	TOTAL	2,422	2,540	2,512	2,271	2,545
G)	NUMBER OF AUTOMOBILES CARRIED					
	STANDARD FARE AUTOS	45,951	45,405	43,872	47,242	53,319
	EXCURSION FARE AUTOS	19,721	19,711	20,151	15,846	19,560
	TOTAL NUMBER OF AUTOMOBILES	65,672	65,116	64,023	63,088	72,879
H)	NUMBER OF TRUCKS CARRIED					
	1 SPACE STANDARD FARE TRUCKS	10,273	10,370	10,799	9,355	9,867
	1 SPACE EXCURSION FARE TRUCKS	8,644	8,297	8,705	7,774	8,516
	2 SPACE (INCLUDING TRAILERS AND BUSES)	11,356	11,484	11,759	10,036	10,641
	3 SPACE (INCLUDING TRAILERS AND BUSES)	5,600	5,251	5,240	4,408	5,714
	4 SPACE (INCLUDING TRAILERS AND BUSES)	15,872	16,687	16,520	15,871	18,389
	5 SPACE (INCLUDING TRAILERS AND BUSES)	937	833	1,013	866	1,016
	TOTAL NUMBER OF TRUCKS	52,682	52,922	54,036	48,310	54,143
I)	TOTAL NUMBER OF TRUCK SPACES	126,602	128,301	129,887	118,239	135,443
J)	AVERAGE NUMBER OF SPACES PER TRUCK	I / H	2.40	2.42	2.40	2.45
K)	TOTAL SPACES OCCUPIED	G + I	192,274	193,417	193,910	181,327
L)	VEHICLE DECK CONFIGURATION					
	NUMBER OF SIDE SPACES	10	10	10	10	10
	NUMBER OF CENTER SPACES	36	36	36	36	36
	TOTAL NUMBER OF SPACES PER TRIP	46	46	46	46	46
M)	TOTAL CAPACITY	D * L	224,700	227,120	234,180	224,060
N)	OCCUPANCY RATE	K / L	85.6%	85.2%	82.8%	80.9%
O)	TOTAL REVENUE					
	PASSENGER REVENUE		5,019,124	4,829,870	4,731,092	4,122,479
	AUTOMOBILE REVENUE					
	STANDARD FARE AUTOS		8,846,011	8,734,869	9,329,688	10,663,246
	EXCURSION FARE AUTOS		1,061,195	1,058,615	1,083,827	863,141
	SUB-TOTAL AUTOMOBILE REVENUE		9,907,206	9,793,484	10,413,515	11,526,387
	FREIGHT REVENUE					
	1 SPACE STANDARD FARE TRUCKS		1,970,937	1,999,583	2,244,113	2,025,989
	1 SPACE EXCURSION FARE TRUCKS		573,466	550,698	579,494	522,984
	2 SPACE (INCLUDING TRAILERS AND BUSES)		2,602,089	2,626,876	3,029,025	2,537,666
	3 SPACE (INCLUDING TRAILERS AND BUSES)		1,736,121	1,603,954	1,806,914	1,680,071
	4 SPACE (INCLUDING TRAILERS AND BUSES)		7,277,154	7,712,624	8,575,488	8,267,123
	5 SPACE (INCLUDING TRAILERS AND BUSES)		509,422	444,395	651,379	656,233
	SUB-TOTAL FREIGHT REVENUE		14,669,189	14,938,130	16,886,413	15,690,066
	MISCELLANEOUS OPERATING REVENUE					
	DRIVER SERVICES		1,630,965	1,727,915	1,634,505	531,540
	TOTAL REVENUE		\$ 31,226,484	\$ 31,289,399	\$ 33,665,525	\$ 31,870,472
						\$ 39,266,106

May Board Meeting - Treasurer/Comptroller's report

			2017	2018	2019	2020	2021
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ 6,411	\$ 6,333	\$ 6,597	\$ 6,551	\$ 7,541
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ 1,030	\$ 978	\$ 927	\$ 847	\$ 904
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ 335	\$ 350	\$ 320	\$ 109	\$ 264
S)	COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ 6,461	\$ 6,447	\$ 7,229	\$ 7,586	\$ 7,382
T)	ESTIMATED COST ATTRIBUTABLE TO CARRYING PASSENGERS DRIVER SERVICES	Q R	\$ 1,030 335	\$ 978 350	\$ 927 320	\$ 847 109	\$ 904 264
U)	BALANCE OF COST TO BE COVERED BY REVENUE FROM AUTOMOBILES AND TRUCKS	S - T	\$ 5,096	\$ 5,119	\$ 5,982	\$ 6,630	\$ 6,214
V)	ESTIMATED COST PER CEU WITHOUT PREMIUM ADJUSTMENT FOR CENTER SPACE						
	1 SPACE	(C - O) / K	\$ 129.10	\$ 130.78	\$ 157.43	\$ 177.87	\$ 155.33
	2 SPACE		258.20	261.56	314.86	355.74	310.66
	3 SPACE		387.30	392.34	472.29	533.61	465.99
	4 SPACE		516.40	523.12	629.72	711.48	621.32
	5 SPACE		645.50	653.90	787.15	889.35	776.65
	TOTAL AVE. EST. COST PER TRUCK -	(C-O)-(V(1) * G) / H	\$ 310.23	\$ 317.06	\$ 378.40	\$ 435.33	\$ 388.56
W)	AVERAGE REVENUE PER AUTO - ACTUAL STANDARD FARE AUTOS	O(A) / G	\$ 192.51	\$ 192.38	\$ 212.66	\$ 225.72	\$ 241.53
	EXCURSION FARE AUTOS		53.81	53.71	53.79	54.47	60.37
	TOTAL AVERAGE REVENUE PER AUTO -		\$ 150.86	\$ 150.40	\$ 162.65	\$ 182.70	\$ 192.91
X)	% OF COST COVERED USING AVG. AUTO REVENUE STANDARD FARE AUTOS	W / V	149.1%	147.1%	135.1%	126.9%	155.5%
	EXCURSION FARE AUTOS		41.7%	41.1%	34.2%	30.6%	38.9%
	TOTAL % OF COST COVERED PER AUTO -		116.9%	115.0%	103.3%	102.7%	124.2%
Y)	AVERAGE REVENUE PER TRUCK - ACTUAL	O(F) / H					
	1 SPACE STANDARD FARE TRUCKS		\$ 191.86	\$ 192.82	\$ 207.81	\$ 216.57	\$ 231.64
	1 SPACE EXCURSION FARE TRUCKS		66.34	66.37	66.57	67.27	73.09
	2 SPACE (INCLUDING TRAILERS AND BUSES)		229.14	228.74	257.59	252.86	288.20
	3 SPACE (INCLUDING TRAILERS AND BUSES)		310.02	305.46	344.83	381.14	366.79
	4 SPACE (INCLUDING TRAILERS AND BUSES)		458.49	462.19	519.10	520.89	556.32
	5 SPACE (INCLUDING TRAILERS AND BUSES)		543.67	533.49	643.02	757.77	812.39
	TOTAL AVERAGE REVENUE PER TRUCK -		\$ 278.45	\$ 282.27	\$ 312.50	\$ 324.78	\$ 353.25
Z)	% OF COST COVERED USING AVG. TRUCK REVENUE	Y / V					
	1 SPACE STANDARD FARE TRUCKS		148.6%	147.4%	132.0%	121.8%	149.1%
	1 SPACE EXCURSION FARE TRUCKS		51.4%	50.7%	42.3%	37.8%	47.1%
	2 SPACE (INCLUDING TRAILERS AND BUSES)		88.7%	87.5%	81.8%	71.1%	92.8%
	3 SPACE (INCLUDING TRAILERS AND BUSES)		80.0%	77.9%	73.0%	71.4%	78.7%
	4 SPACE (INCLUDING TRAILERS AND BUSES)		88.8%	88.4%	82.4%	73.2%	89.5%
	5 SPACE (INCLUDING TRAILERS AND BUSES)		84.2%	81.6%	81.7%	85.2%	104.6%
	TOTAL % OF COST COVERED PER TRUCK -		89.8%	89.0%	82.6%	74.6%	90.9%

# May Board Meeting - Treasurer/Comptroller's report

AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP MARTHA'S VINEYARD ROUTE																	
		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	
A)	TOTAL VESSEL OPERATING COSTS -	\$ 21,031,518	\$ 22,637,016	\$ 22,821,063	\$ 23,284,314	\$ 23,031,795	\$ 23,026,890	\$ 24,200,048	\$ 24,377,166	\$ 24,892,029	\$ 26,255,877	\$ 27,254,450	\$ 30,914,282	\$ 30,516,778	\$ 30,119,032	\$ 32,656,015	
B)	ALLOCATION OF INDIRECT NON-VESSEL COSTS	19,623,005	18,595,128	19,112,602	20,257,851	20,448,126	21,195,810	23,539,148	23,258,526	24,458,709	23,951,692	26,942,496	30,786,010	32,412,449	32,533,314	32,793,692	
C)	TOTAL COST, INCLUDING INDIRECT COSTS	A + B	40,654,523	41,232,144	41,933,665	43,542,165	43,479,921	44,222,700	47,739,196	47,635,692	49,350,738	50,207,569	54,196,946	61,700,292	62,929,227	62,652,346	65,449,707
D)	NUMBER OF TRIPS		14,693	14,835	14,742	14,664	14,798	14,991	15,206	15,269	15,458	15,615	15,894	16,636	16,663	14,928	16,745
E)	COST PER TRIP	C / D	\$ 2,767	\$ 2,779	\$ 2,845	\$ 2,969	\$ 2,938	\$ 2,950	\$ 3,139	\$ 3,120	\$ 3,193	\$ 3,215	\$ 3,410	\$ 3,709	\$ 3,777	\$ 4,197	\$ 3,909
F)	VESSEL OPERATING DAYS																
	MARTHA'S VINEYARD ROUTE		1,229	1,233	1,225	1,216	1,218	1,228	1,238	1,248	1,336	1,256	1,270	1,354	1,423	1,176	1,346
	NANTUCKET ROUTE		884	884	820	812	814	1,067	1,080	1,089	1,029	1,142	1,152	1,186	1,089	1,095	1,199
	TOTAL		2,113	2,117	2,045	2,028	2,032	2,295	2,318	2,337	2,365	2,398	2,422	2,540	2,512	2,271	2,545
G)	NUMBER OF AUTOMOBILES CARRIED																
	STANDARD FARE AUTOS		224,958	228,122	227,611	231,518	231,275	240,679	243,388	245,671	255,007	265,488	263,952	266,866	260,646	254,320	291,537
	EXCURSION FARE AUTOS		156,972	155,066	141,093	142,150	144,340	144,874	145,476	147,193	144,270	150,055	151,801	151,065	154,321	116,848	141,139
	TOTAL NUMBER OF AUTOMOBILES		381,930	383,188	368,704	373,668	375,615	385,553	388,864	392,864	399,277	415,543	415,753	417,931	414,967	371,168	432,676
H)	NUMBER OF TRUCKS CARRIED																
	1 SPACE STANDARD FARE TRUCKS		29,275	29,525	37,486	37,156	36,285	35,601	38,716	39,493	40,454	43,552	44,955	45,590	47,086	42,263	47,100
	1 SPACE EXCURSION FARE TRUCKS		18,584	18,926	32,425	32,495	32,103	32,287	31,724	31,707	32,810	34,871	36,394	35,530	37,685	32,979	37,855
	2 SPACE (INCLUDING TRAILERS AND BUSES)		24,475	24,200	23,300	24,792	24,236	23,023	24,447	25,328	26,260	27,430	28,834	28,536	25,188	28,235	28,235
	3 SPACE (INCLUDING TRAILERS AND BUSES)		9,619	9,996	7,976	7,426	7,637	7,563	8,270	8,414	8,454	8,601	9,128	10,023	10,510	7,999	11,904
	4 SPACE (INCLUDING TRAILERS AND BUSES)		15,361	14,515	13,346	13,633	13,445	13,646	14,672	15,318	15,902	15,663	15,805	16,261	16,003	16,407	18,129
	5 SPACE (INCLUDING TRAILERS AND BUSES)		943	1,231	1,067	959	1,076	838	1,093	1,120	1,198	1,468	1,454	1,397	1,472	1,375	1,513
	TOTAL NUMBER OF TRUCKS		98,257	98,393	115,600	116,461	114,782	112,958	118,922	121,380	125,078	131,585	136,706	137,635	141,292	126,211	144,736
I)	TOTAL NUMBER OF TRUCK SPACES		191,825	191,054	199,158	200,840	198,931	195,397	208,297	213,970	220,744	229,078	237,163	240,886	244,745	222,118	257,218
J)	AVERAGE NUMBER OF SPACES PER TRUCK	I / H	1.95	1.94	1.72	1.72	1.73	1.73	1.75	1.76	1.76	1.74	1.73	1.75	1.73	1.76	1.78
K)	TOTAL SPACES OCCUPIED	G + I	573,755	574,242	567,862	574,508	574,546	580,950	597,161	606,834	620,021	644,621	652,916	658,817	659,712	593,286	689,894
L)	VEHICLE DECK CONFIGURATION																
	NUMBER OF SIDE SPACES		17	17	18	18	17	17	17	17	17	17	18	15	17	16	17
	NUMBER OF CENTER SPACES		31	32	32	32	32	32	32	32	32	33	33	34	33	34	32
	TOTAL NUMBER OF SPACES PER TRIP		48	49	50	50	49	49	49	49	49	50	51	49	50	50	49
M)	TOTAL CAPACITY	D * L	718,663	736,630	729,140	729,350	733,970	743,230	747,420	750,980	757,280	791,900	804,380	818,830	834,150	745,780	835,210
N)	OCCUPANCY RATE	K / L	79.8%	78.0%	77.9%	78.8%	78.3%	78.2%	79.9%	80.8%	81.9%	81.4%	81.2%	80.5%	79.1%	79.6%	82.6%
O)	TOTAL REVENUE																
	PASSENGER REVENUE		13,187,167	13,808,298	14,339,114	14,556,162	15,294,574	15,638,680	15,757,998	15,881,436	17,513,108	18,230,760	18,226,804	18,101,705	17,985,121	12,703,610	18,469,213
	AUTOMOBILE REVENUE																
	STANDARD FARE AUTOS		13,960,055	14,353,388	15,031,417	14,647,243	14,709,722	15,260,588	15,685,597	15,858,834	16,482,615	17,044,958	16,927,007	17,193,845	19,305,131	21,773,593	27,138,901
	EXCURSION FARE AUTOS		2,868,668	2,965,811	3,031,226	2,703,356	2,726,007	2,751,038	2,900,173	2,935,929	2,880,095	2,970,253	2,999,231	2,992,912	3,046,194	2,485,202	3,244,730
	SUB-TOTAL AUTOMOBILE REVENUE		16,828,723	17,319,199	18,062,643	17,350,599	17,435,729	18,011,626	18,585,770	18,794,763	19,362,710	20,015,211	19,926,238	20,186,757	22,351,325	24,258,795	30,383,631
	FREIGHT REVENUE																
	1 SPACE STANDARD FARE TRUCKS		2,072,453	1,950,288	2,024,852	2,419,326	2,390,528	2,327,768	2,589,758	2,635,912	2,718,589	2,922,926	3,038,662	3,086,320	3,539,415	4,553,574	4,246,354
	1 SPACE EXCURSION FARE TRUCKS		461,086	490,968	517,325	826,161	840,557	850,135	871,869	880,292	915,200	979,956	1,029,910	1,014,338	1,077,028	999,004	1,212,827
	2 SPACE (INCLUDING TRAILERS AND BUSES)		2,213,160	2,220,274	2,311,984	2,461,242	2,453,489	2,330,756	2,473,621	2,701,858	2,814,728	2,930,695	3,099,286	3,096,460	3,438,272	3,055,217	3,845,843
	3 SPACE (INCLUDING TRAILERS AND BUSES)		1,647,192	1,705,586	1,362,504	1,262,691	1,280,659	1,255,139	1,379,084	1,473,315	1,503,426	1,522,810	1,619,860	1,760,517	2,080,405	1,687,648	2,518,678
	4 SPACE (INCLUDING TRAILERS AND BUSES)		3,931,721	3,734,971	3,414,010	3,505,642	3,449,424	3,483,538	3,761,739	4,146,863	4,342,232	4,233,421	4,281,658	4,450,122	4,932,457	5,024,000	5,911,059
	5 SPACE (INCLUDING TRAILERS AND BUSES)		261,398	346,259	311,271	275,832	317,138	237,618	318,425	344,981	361,293	456,291	441,895	421,181	511,907	519,237	613,849
	SUB-TOTAL FREIGHT REVENUE		10,587,010	10,448,346	9,941,946	10,750,894	10,731,795	10,484,954	11,394,496	12,183,221	12,655,468	13,046,099	13,511,271	13,828,938	15,579,484	15,838,680	18,348,610
	MISCELLANEOUS OPERATING REVENUE																
	DRIVER SERVICES		5,790	4,280	4,355	6,125	3,920	4,160	3,425	3,730	3,730	335	265	485	650	80	195
	TOTAL REVENUE		\$ 40,608,690	\$ 41,580,123	\$ 42,348,058	\$ 42,663,780	\$ 43,466,018	\$ 44,139,420	\$ 45,741,689	\$ 46,863,150	\$ 49,535,016	\$ 51,292,405	\$ 51,664,578	\$ 52,117,885	\$ 55,916,580	\$ 52,801,165	\$ 67,201,649
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ 2,764	\$ 2,803	\$ 2,873	\$ 2,909	\$ 2,937	\$ 2,944	\$ 3,008	\$ 3,069	\$ 3,204	\$ 3,285	\$ 3,251	\$ 3,133	\$ 3,356	\$ 3,537	\$ 4,013
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ 898	\$ 931	\$ 973	\$ 993	\$ 1,034	\$ 1,043	\$ 1,036	\$ 1,040	\$ 1,133	\$ 1,168	\$ 1,147	\$ 1,088	\$ 1,079	\$ 851	\$ 1,103
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

# May Board Meeting - Treasurer/Comptroller's report

		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
S) COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ 2,767	\$ 2,779	\$ 2,845	\$ 2,969	\$ 2,938	\$ 2,950	\$ 3,139	\$ 3,120	\$ 3,193	\$ 3,215	\$ 3,410	\$ 3,709	\$ 3,777	\$ 4,197	\$ 3,909
T) ESTIMATED COST ATTRIBUTABLE TO: CARRYING PASSENGERS DRIVER SERVICES	Q R	\$ 898	\$ 931	\$ 973	\$ 993	\$ 1,034	\$ 1,043	\$ 1,036	\$ 1,040	\$ 1,133	\$ 1,168	\$ 1,147	\$ 1,088	\$ 1,079	\$ 851	\$ 1,103
U) BALANCE OF COST TO BE COVERED BY REVENUE FROM AUTOMOBILES AND TRUCKS	S - T	\$ 1,869	\$ 1,848	\$ 1,872	\$ 1,976	\$ 1,904	\$ 1,907	\$ 2,103	\$ 2,080	\$ 2,060	\$ 2,047	\$ 2,263	\$ 2,621	\$ 2,698	\$ 3,346	\$ 2,806
V) ESTIMATED COST PER CEU WITHOUT PREMIUM ADJUSTMENT FOR CENTER SPACE																
1 SPACE	(C - O) / K	\$ 47.86	\$ 47.75	\$ 48.59	\$ 50.44	\$ 49.05	\$ 49.20	\$ 53.55	\$ 52.32	\$ 51.34	\$ 49.61	\$ 55.09	\$ 66.18	\$ 68.13	\$ 84.19	\$ 68.10
2 SPACE		95.72	95.50	97.18	100.88	98.10	98.40	107.10	104.64	102.68	99.22	110.18	132.36	136.26	168.38	136.20
3 SPACE		143.58	143.25	145.77	151.32	147.15	147.60	160.65	156.96	154.02	148.83	165.27	198.54	204.39	252.57	204.30
4 SPACE		191.44	191.00	194.36	201.76	196.20	196.80	214.20	209.28	205.36	198.44	220.36	264.72	272.52	336.76	272.40
5 SPACE		239.30	238.75	242.95	252.20	245.25	246.00	267.75	261.60	256.70	248.05	275.45	330.90	340.65	420.95	340.50
TOTAL AVE. EST. COST PER TRUCK -	(C-O)-(V(1) * G) / H	\$ 93.45	\$ 92.71	\$ 83.69	\$ 87.00	\$ 85.01	\$ 85.08	\$ 93.79	\$ 92.24	\$ 90.62	\$ 86.34	\$ 95.58	\$ 115.81	\$ 118.00	\$ 148.16	\$ 121.01
W) AVERAGE REVENUE PER AUTO - ACTUAL STANDARD FARE AUTOS	O(A) / G	\$ 62.06	\$ 62.92	\$ 66.04	\$ 63.27	\$ 63.60	\$ 63.41	\$ 64.45	\$ 64.55	\$ 64.64	\$ 64.20	\$ 64.13	\$ 64.43	\$ 74.07	\$ 85.61	\$ 93.09
EXCURSION FARE AUTOS		18.28	19.13	21.48	19.02	18.89	18.99	19.94	19.95	19.96	19.79	19.76	19.81	19.74	21.27	22.99
TOTAL AVERAGE REVENUE PER AUTO -		\$ 44.06	\$ 45.20	\$ 48.99	\$ 46.43	\$ 46.42	\$ 46.72	\$ 47.80	\$ 47.84	\$ 48.49	\$ 48.17	\$ 47.93	\$ 48.30	\$ 53.86	\$ 65.36	\$ 70.22
X) % OF COST COVERED USING AVG. AUTO REVENUE STANDARD FARE AUTOS	W / V	129.7%	131.8%	135.9%	125.4%	129.7%	128.9%	120.4%	123.4%	125.9%	129.4%	116.4%	97.4%	106.7%	101.7%	136.7%
EXCURSION FARE AUTOS		38.2%	40.1%	44.2%	37.7%	38.5%	38.6%	37.2%	38.1%	38.9%	39.9%	35.9%	29.9%	29.0%	25.3%	33.8%
TOTAL % OF COST COVERED PER AUTO -		92.1%	94.7%	100.8%	92.0%	94.6%	95.0%	89.3%	91.4%	94.4%	97.1%	87.0%	73.0%	79.1%	77.6%	103.1%
Y) AVERAGE REVENUE PER TRUCK - ACTUAL	O(F) / H															
1 SPACE STANDARD FARE TRUCKS		\$ 70.79	\$ 66.06	\$ 54.02	\$ 65.11	\$ 65.88	\$ 65.38	\$ 66.89	\$ 66.74	\$ 67.20	\$ 67.11	\$ 67.59	\$ 67.70	\$ 75.17	\$ 107.74	\$ 90.16
1 SPACE EXCURSION FARE TRUCKS		24.81	25.94	15.95	25.42	26.18	26.33	27.48	27.76	27.89	28.10	28.30	28.55	28.58	30.29	32.04
2 SPACE (INCLUDING TRAILERS AND BUSES)		90.43	91.75	99.23	99.28	101.23	101.24	101.18	106.67	107.19	106.84	106.98	107.39	120.49	121.30	136.21
3 SPACE (INCLUDING TRAILERS AND BUSES)		171.24	170.63	170.83	170.04	167.69	165.96	166.76	175.10	177.84	177.05	177.46	175.65	197.95	210.98	211.58
4 SPACE (INCLUDING TRAILERS AND BUSES)		255.95	257.32	255.81	257.14	256.66	255.28	256.39	270.72	273.06	270.28	270.91	273.67	308.22	306.21	326.06
5 SPACE (INCLUDING TRAILERS AND BUSES)		277.20	281.28	291.73	287.62	294.74	283.55	291.33	308.02	301.58	310.82	303.92	301.49	347.76	377.63	405.72
TOTAL AVERAGE REVENUE PER TRUCK -		\$ 107.75	\$ 106.19	\$ 86.00	\$ 92.31	\$ 93.50	\$ 92.82	\$ 95.81	\$ 100.37	\$ 101.18	\$ 99.15	\$ 98.83	\$ 100.48	\$ 110.26	\$ 125.49	\$ 126.77
Z) % OF COST COVERED USING AVG. TRUCK REVENUE																
1 SPACE STANDARD FARE TRUCKS	Y / V	147.9%	138.3%	111.2%	129.1%	134.3%	132.9%	124.9%	127.6%	130.9%	135.3%	122.7%	102.3%	110.3%	128.0%	132.4%
1 SPACE EXCURSION FARE TRUCKS		51.8%	54.3%	32.8%	50.4%	53.4%	53.5%	51.3%	53.1%	54.3%	56.6%	51.4%	43.1%	41.9%	36.0%	47.0%
2 SPACE (INCLUDING TRAILERS AND BUSES)		94.5%	96.1%	102.1%	98.4%	103.2%	102.9%	94.5%	101.9%	104.4%	107.7%	97.1%	81.1%	88.4%	72.0%	100.0%
3 SPACE (INCLUDING TRAILERS AND BUSES)		119.3%	119.1%	117.2%	112.4%	114.0%	112.4%	103.8%	111.6%	115.5%	119.0%	107.4%	88.5%	96.8%	83.5%	103.6%
4 SPACE (INCLUDING TRAILERS AND BUSES)		133.7%	134.7%	131.6%	127.4%	130.8%	129.7%	119.7%	129.4%	133.0%	136.2%	122.9%	103.4%	113.1%	90.9%	119.7%
5 SPACE (INCLUDING TRAILERS AND BUSES)		115.8%	117.8%	120.1%	114.0%	120.2%	115.3%	108.8%	117.7%	117.5%	125.3%	110.3%	91.1%	102.1%	89.7%	119.2%
TOTAL % OF COST COVERED PER TRUCK -		115.3%	114.5%	102.8%	106.1%	110.0%	109.1%	102.2%	108.8%	111.7%	114.8%	103.4%	86.8%	93.4%	84.7%	104.8%



# May Board Meeting - Treasurer/Comptroller's report

AVERAGE AUTOMOBILE AND FREIGHT REVENUE vs. ALLOCATED COST OF SERVICE PER VESSEL TRIP																	
NANTUCKET ROUTE WITH ALLOCATION OF INDIRECT EXPENSES TO M/V FLYING CLOUD or M/V ITANOUGH																	
		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	
A)	TOTAL VESSEL OPERATING COSTS -	\$ 13,279,919	\$ 15,454,287	\$ 13,839,752	\$ 13,834,005	\$ 13,849,169	\$ 14,935,616	\$ 16,191,392	\$ 15,235,650	\$ 15,061,908	\$ 16,883,289	\$ 17,452,592	\$ 17,347,434	\$ 20,244,467	\$ 20,431,427	\$ 20,931,636	
B)	ALLOCATION OF INDIRECT NON-VESSEL COSTS	10,517,696	11,962,558	10,025,548	10,338,893	10,518,270	10,748,973	10,932,585	10,752,740	11,774,372	14,604,316	14,019,311	14,505,616	16,647,632	16,475,085	17,507,220	
C)	TOTAL COST, INCLUDING INDIRECT COSTS	A + B	23,797,615	27,416,845	23,865,300	24,172,898	24,367,439	25,684,589	27,123,977	25,988,390	31,487,605	31,471,903	31,853,050	36,892,099	36,906,512	38,438,856	
D)	NUMBER OF TRIPS		4,844	4,673	4,471	4,339	4,403	4,397	4,452	4,515	4,664	4,761	4,871	4,941	5,103	4,865	5,207
E)	COST PER TRIP	C / D	\$ 4,913	\$ 5,867	\$ 5,338	\$ 5,571	\$ 5,534	\$ 5,841	\$ 6,093	\$ 5,756	\$ 5,754	\$ 6,614	\$ 6,461	\$ 6,447	\$ 7,229	\$ 7,586	\$ 7,382
F)	DAYS OPERATING																
	MARTHA'S VINEYARD ROUTE		1,229	1,233	1,225	1,216	1,218	1,228	1,238	1,248	1,336	1,256	1,270	1,354	1,423	1,176	1,346
	NANTUCKET ROUTE		884	884	820	812	814	1,067	1,080	1,089	1,029	1,142	1,152	1,186	1,089	1,095	1,199
	TOTAL		2,113	2,117	2,045	2,028	2,032	2,295	2,318	2,337	2,365	2,398	2,422	2,540	2,512	2,271	2,545
G)	NUMBER OF AUTOMOBILES CARRIED																
	STANDARD FARE AUTOS		45,596	44,100	41,684	42,875	42,892	43,940	43,918	44,950	46,608	47,412	45,951	45,405	43,872	47,242	53,319
	EXCURSION FARE AUTOS		25,231	24,532	22,654	21,972	21,214	20,357	19,504	19,868	19,412	19,744	19,721	19,711	20,151	15,846	19,560
	TOTAL NUMBER OF AUTOMOBILES		70,827	68,632	64,338	64,847	64,106	64,297	63,422	64,818	66,020	67,156	65,672	65,116	64,023	63,088	72,879
H)	NUMBER OF TRUCKS CARRIED																
	1 SPACE STANDARD FARE TRUCKS		8,679	7,686	7,950	7,952	7,302	7,711	8,220	8,676	9,393	10,030	10,273	10,370	10,799	9,355	9,867
	1 SPACE EXCURSION FARE TRUCKS		7,663	7,389	8,399	8,327	8,117	7,833	7,547	7,961	7,957	8,170	8,297	8,705	7,774	8,516	
	2 SPACE (INCLUDING TRAILERS AND BUSES)		10,825	10,336	9,026	8,523	8,613	9,127	9,697	10,116	10,929	10,947	11,356	11,484	11,759	10,036	10,641
	3 SPACE (INCLUDING TRAILERS AND BUSES)		6,333	6,257	5,186	4,785	4,638	4,884	5,147	4,943	4,630	5,189	5,600	5,251	5,240	4,408	5,714
	4 SPACE (INCLUDING TRAILERS AND BUSES)		13,873	12,191	9,876	10,146	10,516	10,832	12,152	12,919	14,058	15,378	15,872	16,687	16,520	15,871	18,389
	5 SPACE (INCLUDING TRAILERS AND BUSES)		814	678	574	442	412	412	463	582	816	800	937	833	1,013	866	1,016
	TOTAL NUMBER OF TRUCKS		48,187	44,537	41,011	40,175	39,598	40,799	43,226	45,197	47,783	50,514	52,682	52,922	54,036	48,310	54,143
I)	TOTAL NUMBER OF TRUCK SPACES		116,553	106,672	92,333	90,474	90,683	93,838	101,525	106,284	113,410	121,173	126,602	128,301	129,887	118,239	135,443
J)	AVERAGE NUMBER OF SPACES PER TRUCK	I / H	2.42	2.40	2.25	2.25	2.29	2.30	2.35	2.35	2.37	2.40	2.40	2.42	2.40	2.45	2.50
K)	TOTAL SPACES OCCUPIED	G + I	187,380	175,304	156,671	155,321	154,789	158,135	164,947	171,102	179,430	188,329	192,274	193,417	193,910	181,327	208,322
L)	VEHICLE DECK CONFIGURATION																
	NUMBER OF SIDE SPACES		14	14	14	15	15	15	14	14	14	14	10	10	10	10	10
	NUMBER OF CENTER SPACES		32	32	32	31	31	31	32	31	32	32	36	36	36	36	36
	TOTAL NUMBER OF SPACES PER TRIP		46	46	46	46	46	46	45	46	46	46	46	46	46	46	46
M)	TOTAL CAPACITY	D * L	222,290	213,090	205,490	199,340	202,420	202,440	203,900	206,960	213,110	218,900	224,700	227,120	234,431	224,060	241,040
N)	OCCUPANCY RATE	K / L	84.3%	82.3%	76.2%	77.9%	76.5%	78.1%	80.9%	82.7%	84.2%	86.0%	85.6%	85.2%	82.7%	80.9%	86.4%
O)	TOTAL REVENUE																
	PASSENGER REVENUE		4,431,981	4,537,172	4,731,216	4,704,602	4,868,385	4,741,249	4,651,276	4,669,306	5,144,499	5,294,520	5,019,124	4,829,870	4,731,092	4,122,479	4,706,905
	AUTOMOBILE REVENUE																
	STANDARD FARE AUTOS		8,020,527	8,079,707	7,928,869	7,843,600	8,308,422	8,468,493	8,469,546	8,692,393	9,018,634	9,150,425	8,846,011	8,734,869	9,329,688	10,663,246	12,878,084
	EXCURSION FARE AUTOS		1,142,048	1,142,483	1,149,529	1,018,859	1,040,637	997,557	1,045,900	1,068,946	1,053,430	1,069,795	1,061,195	1,058,615	1,083,827	863,141	1,180,907
	SUB-TOTAL AUTOMOBILE REVENUE		9,162,575	9,222,190	9,078,398	8,862,459	9,349,059	9,466,050	9,515,446	9,761,339	10,072,064	10,220,220	9,907,206	9,793,484	10,413,515	11,526,387	14,058,991
	FREIGHT REVENUE																
	1 SPACE STANDARD FARE TRUCKS		1,556,904	1,386,112	1,215,475	1,410,642	1,365,590	1,436,089	1,559,078	1,648,017	1,801,758	1,915,611	1,970,937	1,999,583	2,244,113	2,025,989	2,285,550
	1 SPACE EXCURSION FARE TRUCKS		425,301	416,053	387,716	471,480	481,694	466,859	485,942	518,148	530,289	537,186	573,466	550,698	579,494	522,984	622,450
	2 SPACE (INCLUDING TRAILERS AND BUSES)		2,046,373	2,011,022	1,838,647	1,722,180	1,781,418	1,920,440	2,203,221	2,295,158	2,506,644	2,531,843	2,602,089	2,626,876	3,029,025	2,537,666	3,066,740
	3 SPACE (INCLUDING TRAILERS AND BUSES)		1,732,986	1,788,982	1,517,077	1,396,580	1,343,744	1,400,521	1,591,633	1,533,098	1,423,125	1,591,706	1,736,121	1,603,954	1,680,071	2,095,833	2,095,833
	4 SPACE (INCLUDING TRAILERS AND BUSES)		4,756,283	4,507,126	3,867,925	3,973,924	4,539,877	4,649,382	5,605,904	5,947,944	6,497,140	7,033,875	7,277,154	7,712,624	8,575,488	8,267,123	10,230,230
	5 SPACE (INCLUDING TRAILERS AND BUSES)		306,404	271,244	233,159	178,490	181,839	184,989	235,381	299,467	428,324	418,563	509,422	444,395	651,379	656,233	825,387
	SUB-TOTAL FREIGHT REVENUE		10,824,251	10,380,539	9,059,999	9,153,296	9,694,162	10,058,280	11,681,159	12,241,832	13,187,280	14,028,784	14,669,189	14,938,130	16,886,413	15,690,066	19,126,190
	MISCELLANEOUS OPERATING REVENUE																
	DRIVER SERVICES		1,152,935	1,065,775	866,435	868,755	974,910	1,035,680	1,135,475	1,239,505	1,387,100	1,512,265	1,630,965	1,727,915	1,634,505	531,540	1,374,020
	TOTAL REVENUE		\$ 25,571,742	\$ 25,205,676	\$ 23,736,048	\$ 23,589,112	\$ 24,886,516	\$ 25,301,259	\$ 26,983,356	\$ 27,911,982	\$ 29,790,943	\$ 31,055,789	\$ 31,226,484	\$ 31,289,399	\$ 33,665,525	\$ 31,870,472	\$ 39,266,106

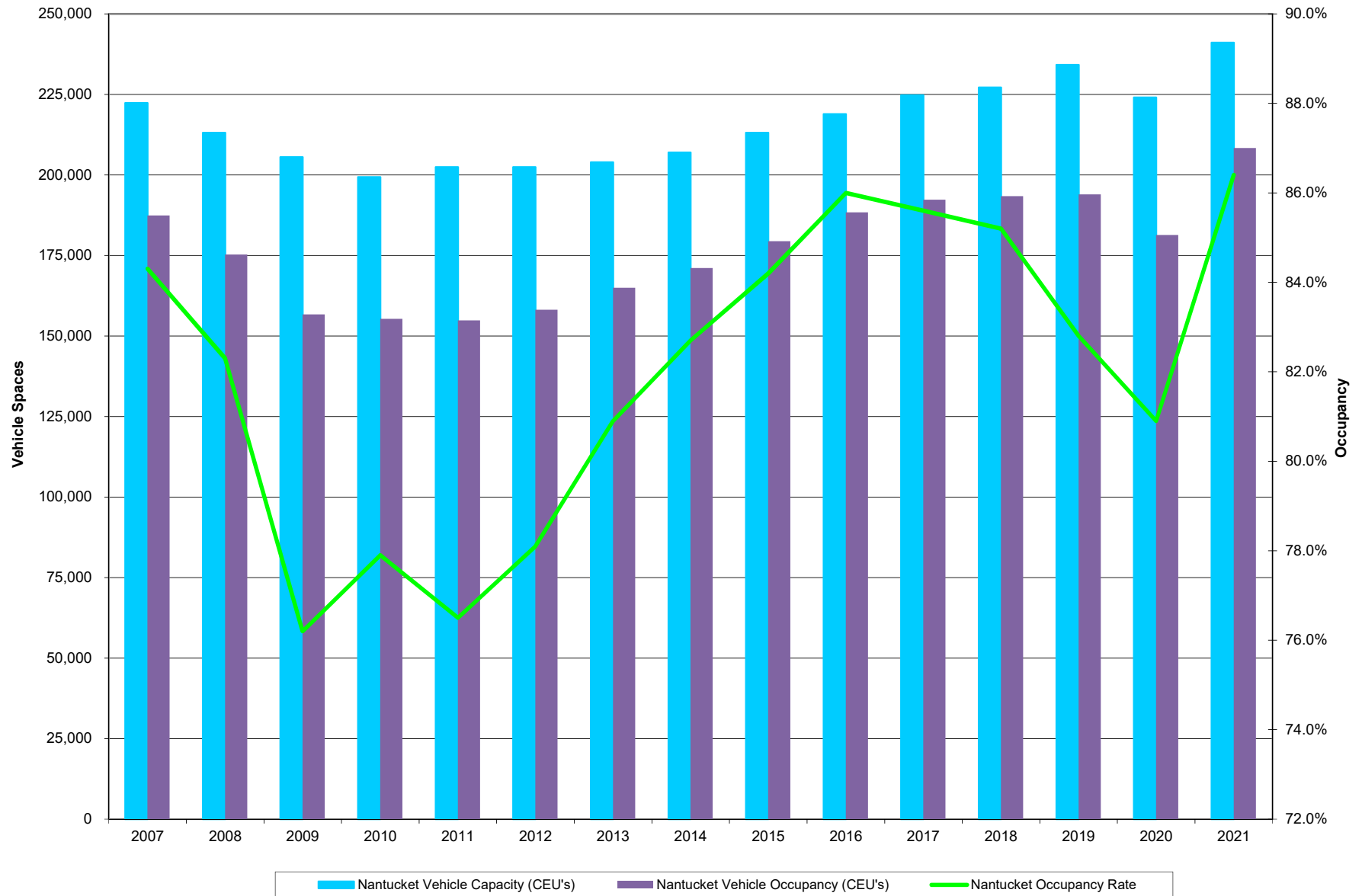
# May Board Meeting - Treasurer/Comptroller's report

			2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
P)	AVERAGE TOTAL REVENUE PER TRIP	O / D	\$ 5,279	\$ 5,394	\$ 5,309	\$ 5,437	\$ 5,652	\$ 5,754	\$ 6,061	\$ 6,182	\$ 6,387	\$ 6,523	\$ 6,411	\$ 6,333	\$ 6,597	\$ 6,551	\$ 7,541
Q)	AVERAGE PASSENGER REVENUE PER TRIP	O(P) / D	\$ 915	\$ 971	\$ 1,058	\$ 1,084	\$ 1,106	\$ 1,078	\$ 1,045	\$ 1,034	\$ 1,103	\$ 1,112	\$ 1,030	\$ 978	\$ 927	\$ 847	\$ 904
R)	AVERAGE DRIVER SERVICE REVENUE PER TRIP	O(DS) / D	\$ 238	\$ 228	\$ 194	\$ 200	\$ 221	\$ 236	\$ 255	\$ 275	\$ 297	\$ 318	\$ 335	\$ 350	\$ 320	\$ 109	\$ 264
S)	COST PER TRIP, INCLUDING ALLOCATION OF INDIRECT NON-VESSEL COSTS	C / D	\$ 4,913	\$ 5,867	\$ 5,338	\$ 5,571	\$ 5,534	\$ 5,841	\$ 6,093	\$ 5,756	\$ 5,754	\$ 6,614	\$ 6,461	\$ 6,447	\$ 7,229	\$ 7,586	\$ 7,382
T)	ESTIMATED COST ATTRIBUTABLE TO CARRYING PASSENGERS DRIVER SERVICES	Q R	\$ 915 238	\$ 971 228	\$ 1,058 194	\$ 1,084 200	\$ 1,106 221	\$ 1,078 236	\$ 1,045 255	\$ 1,034 275	\$ 1,103 297	\$ 1,112 318	\$ 1,030 335	\$ 978 350	\$ 927 320	\$ 847 109	\$ 904 264
U)	BALANCE OF COST TO BE COVERED BY REVENUE FROM AUTOMOBILES AND TRUCKS	S - T	\$ 3,760	\$ 4,668	\$ 4,086	\$ 4,287	\$ 4,207	\$ 4,527	\$ 4,793	\$ 4,447	\$ 4,354	\$ 5,184	\$ 5,096	\$ 5,119	\$ 5,982	\$ 6,630	\$ 6,214
V)	ESTIMATED COST PER CEU WITHOUT PREMIUM ADJUSTMENT FOR CENTER SPACE																
	1 SPACE	(C - O) / K	\$ 97.20	\$ 124.43	\$ 116.60	\$ 119.75	\$ 119.67	\$ 125.89	\$ 129.36	\$ 117.35	\$ 113.16	\$ 131.05	\$ 129.10	\$ 130.78	\$ 157.43	\$ 177.87	\$ 155.33
	2 SPACE		194.40	248.86	233.20	239.50	239.34	251.78	258.72	234.70	226.32	262.10	258.20	261.56	314.86	355.74	310.66
	3 SPACE		291.60	373.29	349.80	359.25	359.01	377.67	388.08	352.05	339.48	393.15	387.30	392.34	472.29	533.61	465.99
	4 SPACE		388.80	497.72	466.40	479.00	478.68	503.56	517.44	469.40	452.64	524.20	516.40	523.12	629.72	711.48	621.32
	5 SPACE		486.00	622.15	583.00	598.75	598.35	629.45	646.80	586.75	565.80	655.25	645.50	653.90	787.15	889.35	776.65
	TOTAL AVE. EST. COST PER TRUCK -	(C-O)-(V(1) * G) / H	\$ 235.09	\$ 298.04	\$ 282.51	\$ 269.67	\$ 274.07	\$ 288.55	\$ 303.82	\$ 275.97	\$ 288.59	\$ 314.37	\$ 310.23	\$ 317.06	\$ 378.40	\$ 435.33	\$ 388.56
W)	AVERAGE REVENUE PER AUTO - ACTUAL	Q(A) / G															
	STANDARD FARE AUTOS		\$ 175.90	\$ 183.21	\$ 190.21	\$ 182.94	\$ 193.71	\$ 192.73	\$ 192.85	\$ 193.38	\$ 193.50	\$ 193.00	\$ 192.51	\$ 192.38	\$ 212.66	\$ 225.72	\$ 241.53
	EXCURSION FARE AUTOS		45.26	46.57	50.74	46.37	49.05	49.00	53.62	53.80	54.27	54.18	53.81	53.71	53.79	54.47	60.37
	TOTAL AVERAGE REVENUE PER AUTO -		\$ 129.37	\$ 134.37	\$ 141.10	\$ 136.67	\$ 145.84	\$ 147.22	\$ 150.03	\$ 150.60	\$ 152.56	\$ 152.19	\$ 150.86	\$ 150.40	\$ 162.65	\$ 182.70	\$ 192.91
X)	% OF COST COVERED USING AVG. AUTO REVENUE	W / V															
	STANDARD FARE AUTOS		181.0%	147.2%	163.1%	152.8%	161.9%	153.1%	149.1%	164.8%	171.0%	147.3%	149.1%	147.1%	135.1%	126.9%	155.5%
	EXCURSION FARE AUTOS		46.6%	37.4%	43.5%	38.7%	41.0%	38.9%	41.5%	45.8%	48.0%	41.3%	41.7%	41.1%	34.2%	30.6%	38.9%
	TOTAL % OF COST COVERED PER AUTO -		133.1%	108.0%	121.0%	114.1%	121.9%	116.9%	116.0%	128.3%	134.8%	116.1%	116.9%	115.0%	103.3%	102.7%	124.2%
Y)	AVERAGE REVENUE PER TRUCK - ACTUAL	Q(F) / H															
	1 SPACE STANDARD FARE TRUCKS		\$ 179.39	\$ 180.34	\$ 152.89	\$ 177.39	\$ 187.02	\$ 186.24	\$ 189.67	\$ 189.95	\$ 191.82	\$ 190.99	\$ 191.86	\$ 192.82	\$ 207.81	\$ 216.57	\$ 231.64
	1 SPACE EXCURSION FARE TRUCKS		55.50	56.31	46.16	56.62	59.34	59.60	64.39	65.09	66.64	65.75	66.34	66.37	66.57	67.27	73.09
	2 SPACE (INCLUDING TRAILERS AND BUSES)		189.04	194.56	203.71	202.06	206.83	210.41	227.21	226.88	229.36	231.28	229.14	228.74	257.59	252.86	288.20
	3 SPACE (INCLUDING TRAILERS AND BUSES)		273.64	285.92	292.53	291.87	289.72	286.76	309.24	310.16	307.37	306.75	310.02	305.46	344.83	381.14	366.79
	4 SPACE (INCLUDING TRAILERS AND BUSES)		342.84	369.71	391.65	391.67	431.71	429.23	461.32	460.40	462.17	457.40	458.49	462.19	519.10	520.89	556.32
	5 SPACE (INCLUDING TRAILERS AND BUSES)		376.42	400.06	406.20	403.82	441.36	449.00	508.38	514.55	524.91	523.20	543.67	533.49	643.02	757.77	812.39
	TOTAL AVERAGE REVENUE PER TRUCK -		\$ 224.63	\$ 233.08	\$ 220.92	\$ 227.84	\$ 244.81	\$ 246.53	\$ 270.23	\$ 270.85	\$ 275.98	\$ 277.72	\$ 278.45	\$ 282.27	\$ 312.50	\$ 324.78	\$ 353.25
Z)	% OF COST COVERED USING AVG. TRUCK REVENUE	Y / V															
	1 SPACE STANDARD FARE TRUCKS		184.6%	144.9%	131.1%	148.1%	156.3%	147.9%	146.6%	161.9%	169.5%	145.7%	148.6%	147.4%	132.0%	121.8%	149.1%
	1 SPACE EXCURSION FARE TRUCKS		57.1%	45.3%	39.6%	47.3%	49.6%	47.3%	49.8%	55.5%	58.9%	50.2%	51.4%	50.7%	42.3%	37.8%	47.1%
	2 SPACE (INCLUDING TRAILERS AND BUSES)		97.2%	78.2%	87.4%	84.4%	86.4%	83.6%	87.8%	96.7%	101.3%	88.2%	88.7%	87.5%	81.8%	71.1%	92.8%
	3 SPACE (INCLUDING TRAILERS AND BUSES)		93.8%	76.6%	83.6%	81.2%	80.7%	75.9%	79.7%	88.1%	90.5%	78.0%	80.0%	77.9%	73.0%	71.4%	78.7%
	4 SPACE (INCLUDING TRAILERS AND BUSES)		88.2%	74.3%	84.0%	81.6%	80.2%	89.2%	89.1%	102.1%	87.3%	80.8%	88.4%	88.4%	82.4%	73.2%	89.5%
	5 SPACE (INCLUDING TRAILERS AND BUSES)		77.5%	64.3%	69.7%	67.4%	73.8%	71.3%	78.6%	87.7%	92.8%	79.8%	84.2%	81.6%	81.7%	85.2%	104.6%
	TOTAL % OF COST COVERED PER TRUCK -		95.6%	78.2%	84.2%	84.5%	89.3%	85.1%	88.9%	98.1%	102.8%	88.3%	89.8%	89.0%	82.6%	74.6%	90.9%

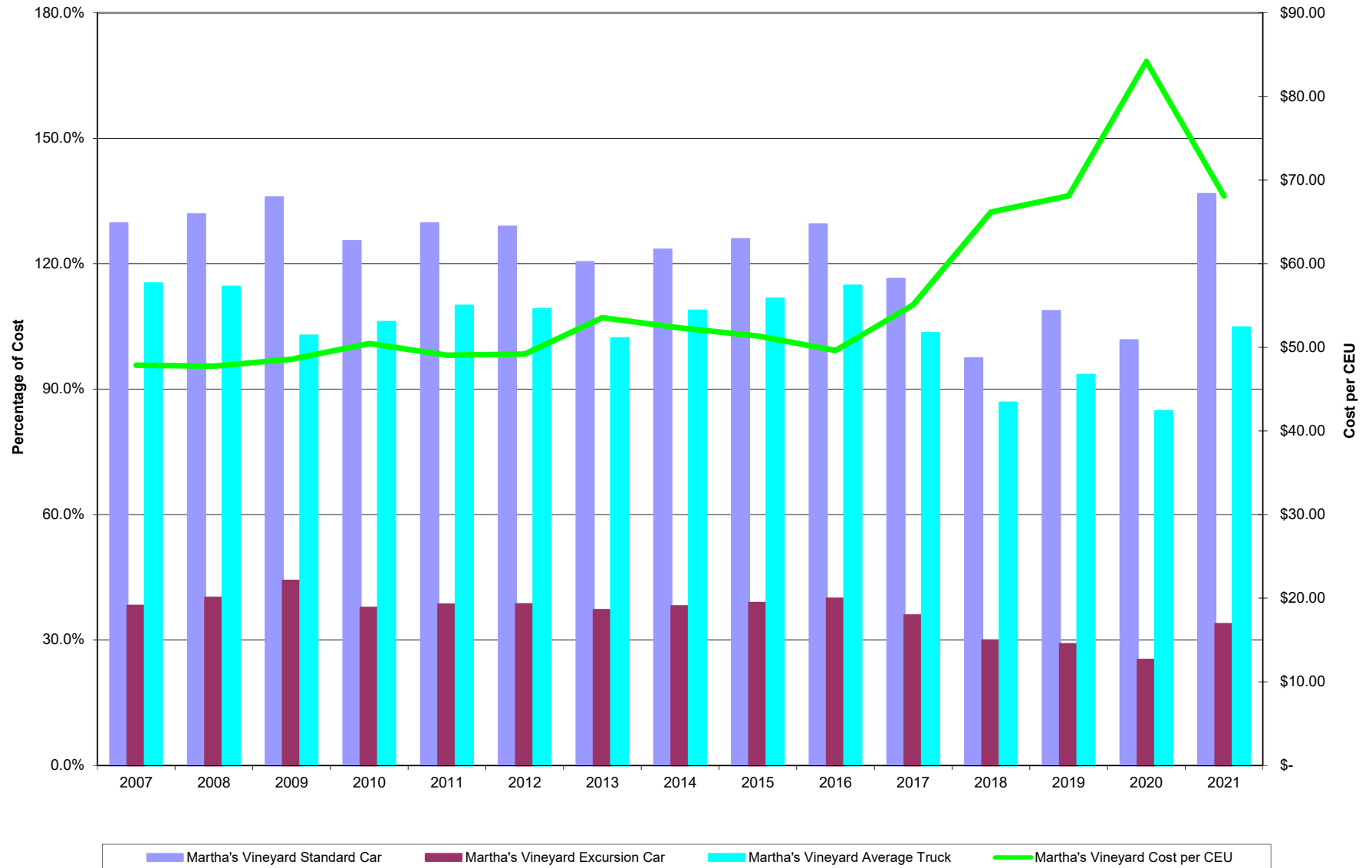
**Vehicle Occupancy Martha's Vineyard Route  
2007 - 2021**



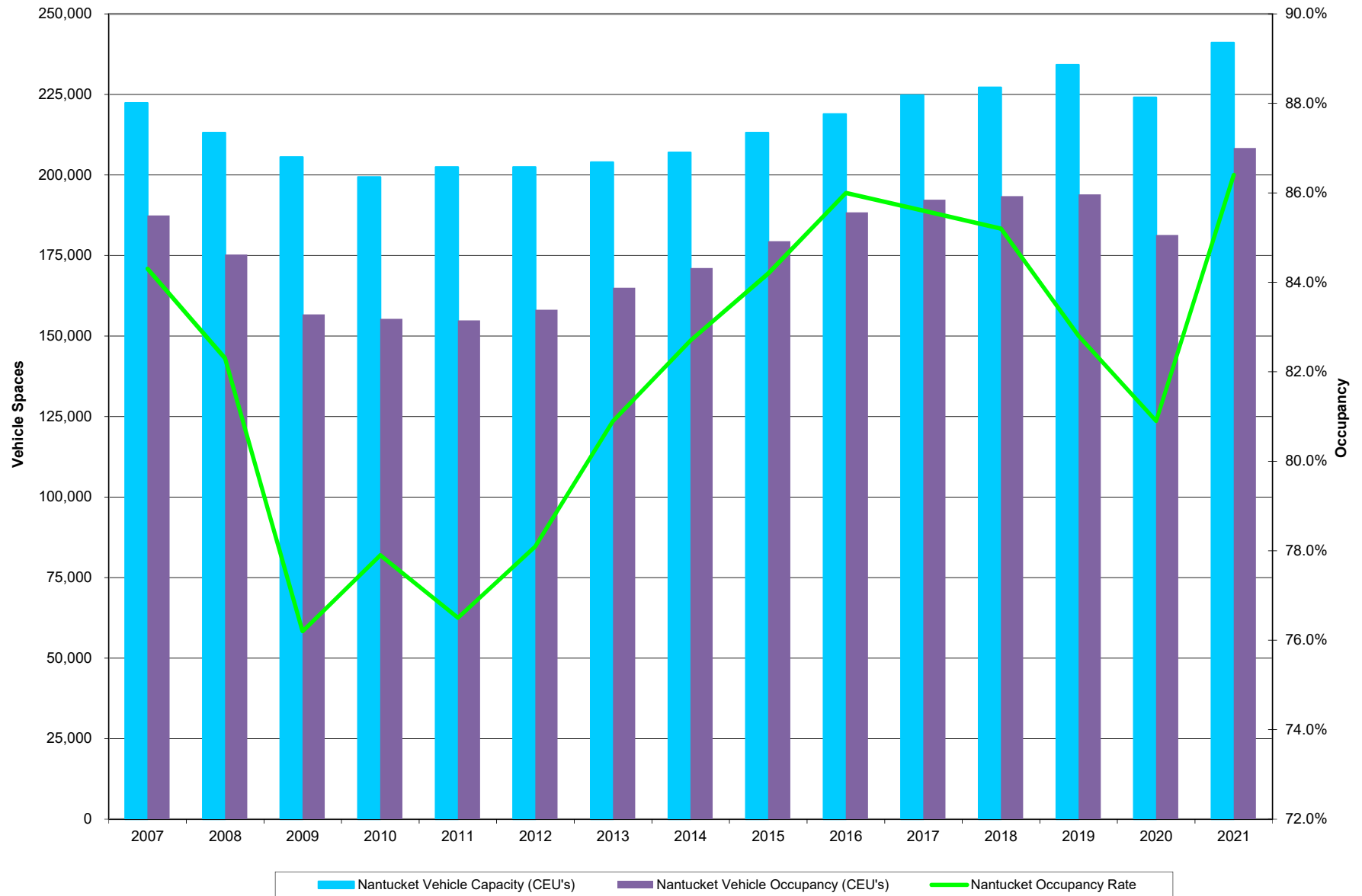
**Vehicle Occupancy Nantucket Route  
2007 - 2021**



**Martha's Vineyard Total % of Cost Covered per CEU  
2007 - 2021**



**Vehicle Occupancy Nantucket Route  
2007 - 2021**



# TAB 7

Traffic December 31, 2021

Quarter Monthly

History of Passenger, Automobile,  
Truck Traffic and Parking Activity  
1997 – 2021

Competition Report 2012 – 2021

Number of Trips 1992 - 2021

May Board Meeting - Treasurer/Comptroller's report

TRAFFIC STATISTICS

December 31, 2021

	MONTH - TO - DATE				YEAR - TO - DATE			
	2020	2021	DIFF	% DIFF	2020	2021	DIFF	% DIFF
<b>PASSENGERS</b>								
BETWEEN WH & MV	93,899	122,845	28,946	30.8%	1,687,833	2,195,712	507,879	30.1%
BETWEEN NB & MV	0	0	0	0.0%	0	0	0	0.0%
SUBTOTAL BETWEEN MNLD & MV	93,899	122,845	28,946	30.8%	1,687,833	2,195,712	507,879	30.1%
BETWEEN MNLD & NT								
REGULAR	14,420	17,205	2,785	19.3%	235,556	254,999	19,443	8.3%
FAST FERRY	9,509	18,605	9,096	95.7%	143,912	276,845	132,933	92.4%
SUBTOTAL BETWEEN MNLD & NT	23,929	35,810	11,881	49.7%	379,468	531,844	152,376	40.2%
<b>TOTAL</b>	<b>117,828</b>	<b>158,655</b>	<b>40,827</b>	<b>34.6%</b>	<b>2,067,301</b>	<b>2,727,556</b>	<b>660,255</b>	<b>31.9%</b>
<b>AUTOMOBILES &amp; TRUCKS LESS THAN 20'</b>								
BETWEEN WH & MV								
REGULAR - CARS	12,467	12,760	293	2.4%	254,320	291,537	37,217	14.6%
REGULAR - TRUCKS	3,495	3,475	(20)	-0.6%	44,888	50,008	5,120	11.4%
EXCURSION - CARS	12,176	14,894	2,718	22.3%	116,848	141,139	24,291	20.8%
EXCURSION - TRUCKS	3,372	3,742	370	11.0%	33,324	38,206	4,882	14.7%
SUBTOTAL BETWEEN WH & MV	31,510	34,871	3,361	10.7%	449,380	520,890	71,510	15.9%
BETWEEN MNLD & NT								
REGULAR - CARS	2,216	2,184	(32)	-1.4%	47,242	53,319	6,077	12.9%
REGULAR - TRUCKS	805	756	(49)	-6.1%	10,061	10,675	614	6.1%
EXCURSION - CARS	2,044	2,369	325	15.9%	15,846	19,560	3,714	23.4%
EXCURSION - TRUCKS	889	864	(25)	-2.8%	7,793	8,535	742	9.5%
SUBTOTAL BETWEEN MNLD & NT	5,954	6,173	219	3.7%	80,942	92,089	11,147	13.8%
<b>TOTAL</b>	<b>37,464</b>	<b>41,044</b>	<b>3,580</b>	<b>9.6%</b>	<b>530,322</b>	<b>612,979</b>	<b>82,657</b>	<b>15.6%</b>
<b>FREIGHT TRUCKS (TRUCKS OVER 20')</b>								
BETWEEN WH & MV								
20' AND OVER	3,940	4,090	150	3.8%	47,999	56,522	8,523	17.8%
BETWEEN MNLD & NT								
20' AND OVER	2,288	2,422	134	5.9%	30,456	34,933	4,477	14.7%
<b>TOTAL</b>	<b>6,228</b>	<b>6,512</b>	<b>284</b>	<b>4.6%</b>	<b>78,455</b>	<b>91,455</b>	<b>13,000</b>	<b>16.6%</b>

Note: Traffic statistics represent one-way totals. A round trip passage is counted as two.



May Board Meeting - Treasurer/Comptroller's report

TRAFFIC STATISTICS  
December 31, 2021

	MONTH - TO - DATE				YEAR - TO - DATE			
	2020	2021	DIFF	%DIFF	2020	2021	DIFF	%DIFF
<u>PASSENGERS</u>								
MNLD/MV	93,899	122,845	28,946	30.8%	1,687,833	2,195,712	507,879	30.1%
MNLD/NT	23,929	35,810	11,881	49.7%	379,468	531,844	152,376	40.2%
	117,828	158,655	40,827	34.6%	2,067,301	2,727,556	660,255	31.9%
<u>AUTOMOBILES &amp; TRUCKS LESS THAN 20'</u>								
MNLD/MV	31,510	34,871	3,361	10.7%	449,380	520,890	71,510	15.9%
MNLD/NT	5,954	6,173	219	3.7%	80,942	92,089	11,147	13.8%
	37,464	41,044	3,580	9.6%	530,322	612,979	82,657	15.6%
<u>FREIGHT TRUCKS (TRUCKS OVER 20')</u>								
MNLD/MV	3,940	4,090	150	3.8%	47,999	56,522	8,523	17.8%
MNLD/NT	2,288	2,422	134	5.9%	30,456	34,933	4,477	14.7%
	6,228	6,512	284	4.6%	78,455	91,455	13,000	16.6%

Note: Traffic statistics represent one-way totals. A round trip passage is counted as two.

**QUARTER MONTHLY TRAFFIC AND REVENUE REPORT**  
**December 31, 2021**

**PART I - PASSENGERS**

	NUMBER OF PASSENGERS			REVENUE			AVERAGE REVENUE PER PASS.		
	2020	2021	% INC	2020	2021	% INC	2020	2021	% INC
JANUARY	120,023	96,741	-19.4%	968,354	890,016	-8.1%	8.07	9.20	14.0%
FEBRUARY	115,311	90,626	-21.4%	907,484	825,774	-9.0%	7.87	9.11	15.8%
MARCH	82,421	119,577	45.1%	671,290	1,104,061	64.5%	8.14	9.23	13.4%
APRIL	30,766	178,452	480.0%	264,538	1,937,132	632.3%	8.60	10.86	26.3%
MAY	90,495	247,717	173.7%	807,133	2,830,847	250.7%	8.92	11.43	28.1%
JUNE	193,498	297,410	53.7%	1,806,540	3,417,347	89.2%	9.34	11.49	23.0%
JULY	331,217	412,418	24.5%	3,388,018	4,806,922	41.9%	10.23	11.66	14.0%
AUGUST	373,730	401,176	7.3%	3,954,779	4,639,164	17.3%	10.58	11.56	9.3%
SEPTEMBER	271,438	302,482	11.4%	2,877,342	3,553,134	23.5%	10.60	11.75	10.8%
OCTOBER	203,886	244,972	20.2%	2,103,960	2,861,540	36.0%	10.32	11.68	13.2%
NOVEMBER	136,688	177,330	29.7%	1,413,437	1,979,857	40.1%	10.34	11.16	7.9%
DECEMBER	117,828	158,655	34.6%	1,198,196	1,876,237	56.6%	10.17	11.83	16.3%
TOTAL	2,067,301	2,727,556	31.9%	20,361,071	30,722,031	50.9%	9.85	11.26	14.3%
1-7	25,456	37,959	49.1%	263,105	534,316	103.1%	10.34	14.08	36.2%
8-14	27,905	34,960	25.3%	277,232	375,543	35.5%	9.93	10.74	8.2%
15-21	24,562	34,504	40.5%	252,019	379,781	50.7%	10.26	11.01	7.3%
22-EOM	39,905	51,232	28.4%	405,840	586,597	44.5%	10.17	11.45	12.6%
MTH TO DATE	117,828	158,655	34.6%	1,198,196	1,876,237	56.6%	10.17	11.83	16.3%

**PART II - AUTOMOBILES**

	NUMBER OF AUTOMOBILES			REVENUE			AVERAGE REVENUE PER AUTO		
	2020	2021	% INC	2020	2021	% INC	2020	2021	% INC
JANUARY	23,689	23,961	1.1%	878,132	1,128,880	28.6%	37.07	47.11	27.1%
FEBRUARY	23,025	21,952	-4.7%	865,403	1,016,000	17.4%	37.59	46.28	23.1%
MARCH	17,897	28,118	57.1%	782,636	1,384,520	76.9%	43.73	49.24	12.6%
APRIL	7,601	36,908	385.6%	526,679	2,798,635	431.4%	69.29	75.83	9.4%
MAY	22,844	44,502	94.8%	2,063,460	4,224,293	104.7%	90.33	94.92	5.1%
JUNE	43,642	51,940	19.0%	4,255,762	5,731,009	34.7%	97.52	110.34	13.1%
JULY	62,709	63,643	1.5%	6,620,709	7,605,563	14.9%	105.58	119.50	13.2%
AUGUST	69,736	65,995	-5.4%	7,640,953	7,858,692	2.8%	109.57	119.08	8.7%
SEPTEMBER	56,021	54,664	-2.4%	5,463,201	5,564,364	1.9%	97.52	101.79	4.4%
OCTOBER	45,381	45,049	-0.7%	3,637,339	3,698,985	1.7%	80.15	82.11	2.4%
NOVEMBER	32,808	36,616	11.6%	1,694,732	1,901,768	12.2%	51.66	51.94	0.5%
DECEMBER	28,903	32,207	11.4%	1,356,177	1,529,912	12.8%	46.92	47.50	1.2%
TOTAL	434,256	505,555	16.4%	35,785,183	44,442,621	24.2%	82.41	87.91	6.7%
1-7	6,039	6,732	11.5%	296,134	338,535	14.3%	49.04	50.29	2.5%
8-14	6,701	7,245	8.1%	301,068	338,968	12.6%	44.93	46.79	4.1%
15-21	6,003	6,976	16.2%	262,441	303,609	15.7%	43.72	43.52	-0.5%
22-EOM	10,160	11,254	10.8%	496,534	548,800	10.5%	48.87	48.76	-0.2%
MTH TO DATE	28,903	32,207	11.4%	1,356,177	1,529,912	12.8%	46.92	47.50	1.2%

**QUARTER MONTHLY TRAFFIC AND REVENUE REPORT**  
**December 31, 2021**

**PART III - TRUCKS**

	NUMBER OF TRUCKS			REVENUE			AVERAGE REVENUE PER TRUCK		
	2020	2021	% INC	2020	2021	% INC	2020	2021	% INC
JANUARY	13,158	13,690	4.0%	2,042,695	2,362,722	15.7%	155.24	172.59	11.2%
FEBRUARY	12,944	12,524	-3.2%	1,923,904	2,148,151	11.7%	148.63	171.52	15.4%
MARCH	12,341	16,337	32.4%	2,102,652	2,795,919	33.0%	170.38	171.14	0.4%
APRIL	7,543	18,728	148.3%	1,475,687	3,561,833	141.4%	195.64	190.19	-2.8%
MAY	13,078	18,679	42.8%	2,528,207	3,700,726	46.4%	193.32	198.12	2.5%
JUNE	17,600	17,855	1.4%	3,313,464	3,842,233	16.0%	188.27	215.19	14.3%
JULY	17,456	17,810	2.0%	3,406,738	3,868,416	13.6%	195.16	217.20	11.3%
AUGUST	16,579	17,203	3.8%	3,162,813	3,641,447	15.1%	190.77	211.68	11.0%
SEPTEMBER	16,356	17,589	7.5%	2,929,363	3,399,906	16.1%	179.10	193.30	7.9%
OCTOBER	17,743	16,700	-5.9%	3,040,412	2,940,494	-3.3%	171.36	176.08	2.8%
NOVEMBER	14,934	16,415	9.9%	2,313,267	2,651,427	14.6%	154.90	161.52	4.3%
DECEMBER	14,789	15,349	3.8%	2,290,540	2,561,526	11.8%	154.88	166.89	7.8%
TOTAL	174,521	198,879	14.0%	30,529,742	37,474,800	22.7%	174.93	188.43	7.7%
1-7	3,563	3,743	5.1%	570,824	632,685	10.8%	160.21	169.03	5.5%
8-14	3,723	3,584	-3.7%	580,426	632,281	8.9%	155.90	176.42	13.2%
15-21	3,244	3,689	13.7%	497,031	603,455	21.4%	153.22	163.58	6.8%
22-EOM	4,259	4,333	1.7%	642,259	693,105	7.9%	150.80	159.96	6.1%
MTH TO DATE	14,789	15,349	3.8%	2,290,540	2,561,526	11.8%	154.88	166.89	7.8%

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****PASSENGERS CARRIED/ MARTHA'S VINEYARD AND NANTUCKET**

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
<b>MAINLAND TO THE VINEYARD AND RETURN</b>													
1996	67,017	79,139	93,883	126,891	192,934	239,687	321,513	361,704	209,438	187,759	112,346	98,373	2,090,684
1997	76,884	77,775	92,775	120,324	192,834	239,437	334,906	356,022	221,784	207,508	112,610	100,336	2,133,195
1998	83,596	82,925	98,673	140,523	208,375	238,875	353,255	366,592	252,239	215,172	125,168	107,277	2,272,670
1999	84,182	82,876	98,893	148,186	216,760	250,921	341,691	365,994	242,950	222,144	133,182	115,136	2,302,915
2000	90,231	91,509	111,342	148,648	211,807	260,111	344,644	350,757	245,325	216,968	128,759	109,080	2,309,181
2001	91,644	93,747	97,835	148,982	213,663	268,320	383,161	392,868	246,303	200,438	139,583	120,215	2,396,759
2002	94,612	94,325	117,266	150,204	212,646	270,960	375,644	399,057	244,873	196,935	128,119	116,645	2,401,286
2003	94,229	83,219	105,907	141,742	201,129	260,955	353,536	377,498	227,086	199,439	130,306	108,581	2,283,627
2004	91,803	92,119	98,494	141,803	198,169	237,374	318,603	333,107	225,848	193,922	123,336	109,591	2,164,169
2005	81,111	85,296	98,302	134,286	176,908	232,213	324,344	331,788	222,295	175,881	127,015	108,598	2,098,037
2006	93,039	83,903	102,048	138,211	177,334	217,349	321,898	329,628	220,866	181,355	124,847	114,650	2,105,128
2007	92,887	85,010	100,944	128,742	184,257	230,354	324,077	345,864	229,981	188,252	122,469	110,323	2,143,160
2008	94,827	92,252	108,335	138,774	187,431	236,596	328,409	360,582	209,167	187,347	122,567	107,898	2,174,185
2009	90,016	86,043	95,967	139,497	189,174	227,093	335,454	366,924	241,007	179,159	121,112	108,121	2,179,567
2010	94,902	85,310	100,500	140,454	197,682	234,477	346,581	371,649	229,360	184,664	121,100	107,121	2,213,800
2011	89,395	84,483	99,539	133,653	189,391	234,178	355,666	339,810	237,745	184,527	126,407	114,736	2,189,530
2012	95,911	92,166	106,823	146,027	197,040	245,135	348,917	364,410	233,673	176,407	125,113	112,819	2,244,441
2013	96,000	77,260	107,742	135,991	197,660	246,915	345,261	376,470	239,987	195,667	126,654	118,101	2,263,708
2014	92,476	85,644	100,827	143,593	202,116	253,034	349,545	377,739	238,745	197,211	128,397	118,672	2,287,999
2015	90,708	73,610	101,329	148,186	225,983	254,743	366,609	387,347	264,260	200,623	137,784	127,121	2,378,303
2016	101,631	92,575	116,687	152,797	222,496	271,298	384,070	381,399	270,212	208,439	140,133	125,020	2,466,757
2017	101,865	93,123	107,424	157,868	221,688	274,363	384,645	390,485	251,175	216,950	142,702	124,260	2,466,548
2018	96,101	97,126	92,769	145,366	223,860	271,314	376,297	386,397	274,530	204,938	138,404	128,206	2,435,308
2019	99,932	96,995	113,079	151,139	224,748	269,169	370,833	395,854	254,517	186,164	137,219	126,138	2,425,787
2020	106,240	103,868	72,974	26,718	76,166	162,447	267,572	292,364	215,043	163,116	107,426	93,899	1,687,833
2021	84,220	79,391	104,589	144,617	198,605	241,336	328,669	318,731	238,335	193,207	141,167	122,845	2,195,712

Note: Traffic Statistics represent one-way totals. A round trip passage is counted as two.

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****PASSENGERS CARRIED/ MARTHA'S VINEYARD AND NANTUCKET****MAINLAND TO NANTUCKET AND RETURN**

1996	13,137	14,717	17,736	30,233	48,737	61,475	77,931	91,423	59,493	47,379	26,683	26,718	515,662
1997	14,244	14,771	17,206	27,680	45,897	58,905	77,371	86,671	55,293	51,273	23,787	24,096	497,194
1998	15,120	14,604	18,114	29,095	52,470	67,806	97,857	103,805	71,368	58,018	29,304	26,809	584,370
1999	14,640	14,764	16,177	32,846	52,101	65,021	98,721	105,386	64,369	50,306	26,002	25,862	566,195
2000	15,285	14,625	18,114	26,917	46,578	69,865	98,693	105,754	72,513	56,743	28,488	24,985	578,560
2001	14,089	13,137	14,352	27,436	51,465	73,486	104,505	112,387	72,533	55,144	35,461	30,030	604,025
2002	17,142	14,498	18,817	35,927	51,082	73,436	99,935	117,412	67,941	47,602	26,628	30,093	600,513
2003	14,638	13,321	19,102	30,576	49,347	67,442	96,835	108,107	60,810	50,497	27,511	20,504	558,690
2004	10,957	10,426	14,909	30,063	47,034	56,970	90,203	96,423	62,091	43,000	24,910	22,004	508,990
2005	10,847	11,587	16,292	26,926	40,438	62,380	95,373	101,263	57,997	38,538	25,569	24,588	511,798
2006	12,165	10,781	13,906	26,688	43,629	60,268	92,555	103,042	61,044	40,054	25,451	25,854	515,437
2007	11,731	10,730	14,106	28,432	47,345	68,125	97,147	108,411	65,540	47,162	27,155	23,322	549,206
2008	11,031	11,520	12,968	25,071	44,157	61,249	94,096	111,860	53,087	43,576	26,471	22,760	517,846
2009	10,682	10,678	11,734	25,760	45,999	56,485	97,595	109,895	61,185	37,254	24,303	22,041	513,611
2010	11,377	10,432	12,208	23,683	45,645	58,553	99,924	108,302	59,921	42,908	24,774	24,620	522,347
2011	10,724	10,686	12,094	23,546	47,633	58,764	103,780	101,687	61,091	40,378	24,796	27,338	522,517
2012	10,677	10,760	13,156	24,175	51,131	64,540	103,360	115,532	65,596	42,481	30,790	26,341	558,539
2013	10,944	9,482	12,526	28,646	53,361	66,688	107,190	119,895	66,237	46,544	27,821	33,649	582,983
2014	11,101	10,208	13,182	27,297	55,525	69,717	107,359	124,568	69,080	51,320	31,203	35,292	605,852
2015	12,338	12,815	15,883	29,696	61,302	73,031	114,816	123,809	79,475	48,870	34,701	38,051	644,787
2016	13,052	11,919	13,818	32,533	66,367	75,333	119,495	121,840	73,357	55,604	39,473	37,756	660,547
2017	13,468	10,738	13,448	41,272	61,594	59,778	81,784	107,750	68,243	57,962	40,452	36,012	592,501
2018	14,905	11,517	13,414	38,654	59,257	68,577	99,723	106,326	72,241	55,543	42,547	37,335	620,039
2019	12,780	11,432	14,443	38,736	57,121	65,387	93,684	99,361	65,854	46,294	35,610	37,947	578,649
2020	13,783	11,443	9,447	4,048	14,329	31,051	63,645	81,366	56,395	40,770	29,262	23,929	379,468
2021	12,521	11,235	14,988	33,835	49,112	56,074	83,749	82,445	64,147	51,765	36,163	35,810	531,844

Note: Traffic Statistics represent one-way totals. A round trip passage is counted as two.

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****PASSENGERS CARRIED/ MARTHA'S VINEYARD AND NANTUCKET****TOTALS**

1996	103,323	97,231	117,119	170,519	242,554	315,414	444,918	479,002	296,742	235,749	153,966	143,260	2,799,797
1997	102,873	84,391	115,235	174,874	269,612	315,011	459,164	490,389	325,304	240,677	163,235	152,975	2,893,740
1998	113,362	103,305	130,793	181,229	269,841	339,423	481,217	489,810	335,752	255,601	167,288	148,342	3,015,963
1999	112,896	104,643	120,392	182,939	265,845	335,612	478,741	502,345	304,262	260,526	169,173	147,020	2,984,394
2000	106,783	107,804	104,503	171,126	269,859	327,799	473,892	496,292	335,715	242,192	162,707	150,247	2,948,919
2001	111,309	107,427	125,287	174,822	270,393	327,722	470,757	504,156	314,438	229,072	161,993	150,758	2,948,134
2002	116,964	114,554	85,068	50,264	123,799	221,211	371,352	394,051	276,134	203,494	132,222	121,237	2,210,350
2003	10,677	10,760	13,156	24,175	51,131	64,540	103,360	115,532	65,596	42,481	30,790	26,341	558,539
2004	10,944	9,482	12,526	28,646	53,361	66,688	107,190	119,895	66,237	46,544	27,821	33,649	582,983
2005	11,101	10,208	13,182	27,297	55,525	69,717	107,359	124,568	69,080	51,320	31,203	35,292	605,852
2006	25,475	27,532	33,619	59,929	110,039	134,506	192,747	215,232	138,968	96,249	61,384	64,769	1,160,449
2007	27,296	26,690	31,024	60,213	112,264	134,238	196,866	208,511	128,650	106,877	63,260	61,852	1,157,741
2008	105,858	103,772	121,303	163,845	231,588	297,845	422,505	472,442	262,254	230,923	149,038	130,658	2,692,031
2009	100,698	96,721	107,701	165,257	235,173	283,578	433,049	476,819	302,192	216,413	145,415	130,162	2,693,178
2010	106,279	95,742	112,708	164,137	243,327	293,030	446,505	479,951	289,281	227,572	145,874	131,741	2,736,147
2011	100,119	95,169	111,633	157,199	237,024	292,942	459,446	441,497	298,836	224,905	151,203	142,074	2,712,047
2012	106,588	102,926	119,979	170,202	248,171	309,675	452,277	479,942	299,269	218,888	155,903	139,160	2,802,980
2013	106,944	86,742	120,268	164,637	251,021	313,603	452,451	496,365	306,224	242,211	154,475	151,750	2,846,691
2014	103,577	95,852	114,009	170,890	257,641	322,751	456,904	502,307	307,825	248,531	159,600	153,964	2,893,851
2015	103,046	86,425	117,212	177,882	287,285	327,774	481,425	511,156	343,735	249,493	172,485	165,172	3,023,090
2016	114,683	104,494	130,505	185,330	288,863	346,631	503,565	503,239	343,569	264,043	179,606	162,776	3,127,304
2017	115,333	103,861	120,872	199,140	283,282	334,141	466,429	498,235	319,418	274,912	183,154	160,272	3,059,049
2018	111,006	108,643	106,183	184,020	283,117	339,891	476,020	492,723	346,771	260,481	180,951	165,541	3,055,347
2019	112,712	108,427	127,522	189,875	281,869	334,556	464,517	495,215	320,371	232,458	172,829	164,085	3,004,436
2020	120,023	115,311	82,421	30,766	90,495	193,498	331,217	373,730	271,438	203,886	136,688	117,828	2,067,301
2021	96,741	90,626	119,577	178,452	247,717	297,410	412,418	401,176	302,482	244,972	177,330	158,655	2,727,556

Note: Traffic Statistics represent one-way totals. A round trip passage is counted as two.

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****AUTOMOBILES CARRIED/MARTHA'S VINEYARD AND NANTUCKET**

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
<b>MAINLAND TO THE VINEYARD AND RETURN</b>													
1996	17,429	18,880	23,475	28,712	33,086	38,349	43,461	48,109	37,558	33,516	27,206	26,161	375,942
1997	19,781	19,847	22,819	26,441	32,137	37,019	43,176	47,099	37,557	35,861	26,986	26,297	375,020
1998	21,023	20,691	24,894	30,262	34,188	36,092	45,010	48,454	40,546	38,252	29,300	28,344	397,056
1999	22,075	21,916	25,523	32,127	35,279	38,634	45,067	46,943	39,330	39,708	30,716	29,071	406,389
2000	22,638	23,990	28,578	32,718	35,481	39,936	46,073	46,186	38,606	37,313	29,772	28,225	409,516
2001	23,064	22,682	24,787	31,294	34,954	40,357	46,390	49,932	42,766	37,944	32,250	31,033	417,453
2002	23,162	23,056	27,751	31,467	35,394	42,680	46,522	50,393	41,750	34,735	29,539	29,575	416,024
2003	22,979	20,691	26,189	31,026	36,809	42,827	47,493	50,739	40,521	36,010	29,837	27,702	412,823
2004	20,958	21,041	22,853	28,930	33,040	39,206	46,187	48,917	40,334	35,500	28,374	25,920	391,260
2005	18,812	19,110	22,497	28,624	32,129	38,725	48,541	49,000	40,199	32,844	28,620	26,204	385,305
2006	20,170	18,139	22,709	26,822	31,574	38,431	47,951	48,610	39,735	32,228	27,260	26,298	379,927
2007	19,751	18,097	22,067	25,881	32,483	39,529	48,478	50,775	40,217	32,442	26,870	25,340	381,930
2008	19,651	19,209	23,305	27,215	32,829	40,108	48,659	52,676	36,909	32,096	26,269	24,262	383,188
2009	17,441	17,294	19,433	25,403	31,669	38,039	48,423	52,957	38,950	30,643	24,838	23,614	368,704
2010	18,519	17,179	20,286	25,998	32,194	38,584	49,643	52,535	38,332	31,395	25,516	23,487	373,668
2011	17,865	16,875	21,034	25,521	32,093	38,609	50,786	49,442	39,974	32,302	26,396	24,718	375,615
2012	18,851	18,601	22,309	27,843	33,188	40,381	49,885	52,672	40,162	30,850	26,128	24,683	385,553
2013	18,967	16,279	22,460	25,684	33,994	41,089	49,143	53,338	41,604	33,429	26,745	26,132	388,864
2014	18,621	17,582	21,895	27,227	34,843	41,733	49,694	52,366	42,205	34,206	27,089	25,403	392,864
2015	18,142	14,549	21,081	27,812	36,284	42,499	51,341	54,210	43,529	34,999	28,126	26,705	399,277
2016	19,938	19,110	23,581	28,546	36,846	43,565	53,288	53,742	44,404	36,131	29,815	26,577	415,543
2017	20,346	18,512	22,401	30,347	37,499	44,694	53,712	54,419	40,213	36,881	29,978	26,751	415,753
2018	19,388	19,278	18,427	27,873	37,377	44,796	54,800	57,518	45,367	36,059	29,751	27,297	417,931
2019	20,275	19,509	23,716	28,551	36,886	44,398	53,569	57,048	43,005	31,884	29,004	27,122	414,967
2020	21,018	20,489	15,682	6,673	19,055	37,441	54,209	58,687	47,092	38,445	27,734	24,643	371,168
2021	20,910	19,054	24,556	31,918	38,212	45,127	54,049	55,387	46,230	38,540	31,039	27,654	432,676

In 2004, changes to the SSA's rate structure for vehicles less than 20 feet in length resulted in a reclassification of certain vehicles from Automobiles to Trucks

In 2009, the SSA no longer classified any non-commercial trucks of any length as automobiles.

Note: Traffic Statistics represent one-way totals. A round trip passage is counted as two.

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****AUTOMOBILES CARRIED/MARTHA'S VINEYARD AND NANTUCKET  
MAINLAND TO NANTUCKET AND RETURN**

1996	3,283	3,353	4,054	5,035	6,982	9,295	10,906	12,010	9,472	6,982	5,352	5,761	82,485
1997	3,445	3,562	3,816	4,644	6,689	8,748	9,837	11,494	8,990	7,963	5,137	5,211	79,536
1998	3,830	3,630	4,359	5,515	7,089	9,112	10,585	11,471	9,514	8,163	5,940	5,619	84,827
1999	4,071	3,887	4,381	5,954	7,430	9,570	11,096	11,720	9,272	8,320	5,570	5,591	86,862
2000	3,954	3,920	4,810	5,550	7,115	8,928	10,911	11,061	8,801	7,350	5,544	4,950	82,894
2001	3,904	3,589	3,974	5,458	6,749	8,974	10,279	11,201	8,831	6,980	5,961	5,871	81,771
2002	4,058	3,797	4,401	5,761	6,798	9,306	10,283	11,988	8,810	6,375	5,158	6,034	82,769
2003	3,564	3,377	4,165	5,719	7,030	8,915	10,441	12,264	8,295	6,712	5,308	5,373	81,163
2004	2,736	2,746	3,317	4,770	6,002	8,201	9,961	10,574	7,749	5,655	4,406	4,518	70,635
2005	2,602	2,658	3,227	4,475	5,501	7,975	10,248	10,895	7,948	5,317	4,933	4,573	70,352
2006	2,862	2,488	3,226	4,349	5,617	7,675	10,036	11,520	7,660	5,230	4,761	4,551	69,975
2007	2,863	2,504	3,323	4,234	5,735	8,222	10,175	11,939	7,621	5,481	4,573	4,157	70,827
2008	2,760	2,793	3,163	4,091	5,575	7,899	9,920	12,443	6,549	5,280	4,087	4,072	68,632
2009	2,486	2,443	2,714	3,666	5,101	6,979	9,590	12,014	6,860	4,518	4,079	3,888	64,338
2010	2,636	2,464	2,565	3,664	5,087	6,973	10,265	12,078	6,810	4,739	3,884	3,682	64,847
2011	2,449	2,356	2,554	3,435	4,809	7,068	10,584	11,661	6,889	4,605	3,911	3,785	64,106
2012	2,370	2,261	2,759	3,727	4,959	7,378	10,172	11,866	6,665	4,387	3,988	3,765	64,297
2013	2,440	1,966	2,720	3,550	4,887	7,055	10,082	12,002	6,198	4,708	3,624	4,190	63,422
2014	2,392	2,170	2,629	3,721	5,153	7,306	10,221	12,185	6,296	4,831	3,950	3,964	64,818
2015	2,377	2,035	2,799	3,766	5,129	7,233	10,544	12,248	7,329	4,498	4,095	3,967	66,020
2016	2,377	2,468	2,738	3,718	5,243	7,136	11,015	11,545	7,556	5,104	4,204	4,052	67,156
2017	2,574	2,210	2,791	3,932	5,274	6,942	10,292	10,833	7,021	5,473	4,370	3,960	65,672
2018	2,373	2,347	2,778	3,940	5,299	6,871	9,474	10,788	7,645	5,478	4,183	3,940	65,116
2019	2,659	2,433	3,081	3,965	5,215	6,787	9,008	10,522	7,438	4,777	3,863	4,275	64,023
2020	2,671	2,536	2,215	928	3,789	6,201	8,500	11,049	8,929	6,936	5,074	4,260	63,088
2021	3,051	2,898	3,562	4,990	6,290	6,813	9,594	10,608	8,434	6,509	5,577	4,553	72,879

In 2004, changes to the SSA's rate structure for vehicles less than 20 feet in length resulted in a reclassification of certain vehicles from Automobiles to Trucks

In 2009, the SSA no longer classified any non-commercial trucks of any length as automobiles.

Note: Traffic Statistics represent one-way totals. A round trip passage is counted as two.



**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****AUTOMOBILES CARRIED/MARTHA'S VINEYARD AND NANTUCKET****TOTALS**

1996	20,712	22,233	27,529	33,747	40,068	47,644	54,367	60,119	47,030	40,498	32,558	31,922	458,427
1997	23,226	23,409	26,635	31,085	38,826	45,767	53,013	58,593	46,547	43,824	32,123	31,508	454,556
1998	24,853	24,321	29,253	35,777	41,277	45,204	55,595	59,925	50,060	46,415	35,240	33,963	481,883
1999	26,146	25,803	29,904	38,081	42,709	48,204	56,163	58,663	48,602	48,028	36,286	34,662	493,251
2000	26,592	27,910	33,388	38,268	42,596	48,864	56,984	57,247	47,407	44,663	35,316	33,175	492,410
2001	26,968	26,271	28,761	36,752	41,703	49,331	56,669	61,133	51,597	44,924	38,211	36,904	499,224
2002	27,220	26,853	32,152	37,228	42,192	51,986	56,805	62,381	50,560	41,110	34,697	35,609	498,793
2003	26,543	24,068	30,354	36,745	43,839	51,742	57,934	63,003	48,816	42,722	35,145	33,075	493,986
2004	23,694	23,787	26,170	33,700	39,042	47,407	56,148	59,491	48,083	41,155	32,780	30,438	461,895
2005	21,414	21,768	25,724	33,099	37,630	46,700	58,789	59,895	48,147	38,161	33,553	30,777	455,657
2006	23,032	20,627	25,935	31,171	37,191	46,106	57,987	60,130	47,395	37,458	32,021	30,849	449,902
2007	22,614	20,601	25,390	30,115	38,218	47,751	58,653	62,714	47,838	37,923	31,443	29,497	452,757
2008	22,411	22,002	26,468	31,306	38,404	48,007	58,579	65,119	43,458	37,376	30,356	28,334	451,820
2009	19,927	19,737	22,147	29,069	36,770	45,018	58,013	64,971	45,810	35,161	28,917	27,502	433,042
2010	21,155	19,643	22,851	29,662	37,281	45,557	59,908	64,613	45,142	36,134	29,400	27,169	438,515
2011	20,314	19,231	23,588	28,956	36,902	45,677	61,370	61,103	46,863	36,907	30,307	28,503	439,721
2012	21,221	20,862	25,068	31,570	38,147	47,759	60,057	64,538	46,827	35,237	30,116	28,448	449,850
2013	21,407	18,245	25,180	29,234	38,881	48,144	59,225	65,340	47,802	38,137	30,369	30,322	452,286
2014	21,013	19,752	24,524	30,948	39,996	49,039	59,915	64,551	48,501	39,037	31,039	29,367	457,682
2015	20,519	16,584	23,880	31,578	41,413	49,732	61,885	66,458	50,858	39,497	32,221	30,672	465,297
2016	22,315	21,578	26,319	32,264	42,089	50,701	64,303	65,287	51,960	41,235	34,019	30,629	482,699
2017	22,920	20,722	25,192	34,279	42,773	51,636	64,004	65,252	47,234	42,354	34,348	30,711	481,425
2018	21,761	21,625	21,205	31,813	42,676	51,667	64,274	68,306	53,012	41,537	33,934	31,237	483,047
2019	22,934	21,942	26,797	32,516	42,101	51,185	62,577	67,570	50,443	36,661	32,867	31,397	478,990
2020	23,689	23,025	17,897	7,601	22,844	43,642	62,709	69,736	56,021	45,381	32,808	28,903	434,256
2021	23,961	21,952	28,118	36,908	44,502	51,940	63,643	65,995	54,664	45,049	36,616	32,207	505,555

In 2004, changes to the SSA's rate structure for vehicles less than 20 feet in length resulted in a reclassification of certain vehicles from Automobiles to Trucks

In 2009, the SSA no longer classified any non-commercial trucks of any length as automobiles.

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****TRUCKS CARRIED/ MARTHA'S VINEYARD AND NANTUCKET**

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
<b>MAINLAND TO THE VINEYARD AND RETURN</b>													
1996	3,687	4,144	4,954	5,762	6,551	5,924	5,609	5,578	5,109	5,563	4,817	4,529	62,227
1997	4,175	3,952	5,005	6,153	6,961	6,350	6,244	5,528	5,472	5,791	4,742	4,799	65,172
1998	4,608	4,382	5,719	6,645	6,600	6,329	6,540	5,871	5,849	5,975	4,878	4,760	68,156
1999	4,604	4,394	5,823	6,838	7,080	7,157	6,396	6,358	5,981	6,029	5,561	5,440	71,661
2000	4,900	4,984	6,209	6,489	7,607	7,391	6,388	6,823	5,829	6,071	5,158	4,693	72,542
2001	5,064	5,053	5,627	6,773	7,585	7,347	6,956	6,868	5,819	6,063	5,447	4,669	73,271
2002	4,976	4,563	5,667	6,999	7,343	7,149	7,181	6,809	6,123	6,118	5,087	4,436	72,451
2003	4,759	4,014	5,406	6,517	7,179	7,333	7,182	6,569	6,107	6,183	4,684	4,613	70,546
2004	5,881	5,747	7,021	7,790	8,557	9,001	8,050	7,660	7,149	7,353	6,468	6,489	87,166
2005	5,991	6,385	7,788	8,842	9,678	9,543	8,630	8,655	8,442	8,052	7,733	7,856	97,595
2006	7,522	7,070	9,199	9,736	10,513	10,094	9,003	8,802	8,511	8,452	7,785	7,252	103,939
2007	6,864	6,378	8,041	8,683	10,292	9,574	8,655	8,710	7,803	8,555	7,810	6,892	98,257
2008	7,047	6,822	8,226	9,277	9,645	9,430	8,976	8,085	8,248	8,378	7,155	7,104	98,393
2009	7,480	7,277	8,807	10,392	11,222	11,548	11,106	10,092	10,389	10,019	8,607	8,661	115,600
2010	7,591	7,183	9,602	10,510	11,516	11,759	10,632	9,965	10,178	9,733	8,832	8,960	116,461
2011	7,439	7,227	9,439	9,967	11,272	11,679	10,631	10,256	9,893	9,798	8,747	8,434	114,782
2012	7,322	7,460	9,150	9,887	11,505	11,106	10,480	10,271	9,457	9,143	8,854	8,323	112,958
2013	7,739	6,857	9,020	10,562	12,281	11,669	11,461	10,491	10,604	10,779	8,891	8,568	118,922
2014	7,620	7,588	9,115	11,011	12,170	12,084	11,419	10,091	11,144	11,067	8,936	9,135	121,380
2015	7,290	6,862	9,594	11,326	12,590	12,516	11,841	10,511	11,483	11,480	9,956	9,629	125,078
2016	8,441	8,107	10,921	11,795	12,988	13,157	11,773	11,202	11,582	11,343	10,482	9,794	131,585
2017	8,806	8,267	10,611	12,283	14,177	13,807	12,133	11,970	11,049	12,634	11,031	9,938	136,706
2018	8,783	8,845	8,811	11,925	14,037	13,801	12,718	12,453	12,183	12,522	11,065	10,492	137,635
2019	9,352	9,029	11,607	12,801	14,134	13,680	13,066	12,474	12,308	11,825	10,788	10,228	141,292
2020	9,588	9,496	8,873	5,483	9,111	12,771	12,680	11,976	11,860	12,824	10,742	10,807	126,211
2021	9,987	9,114	12,134	13,420	13,474	13,074	12,847	12,473	12,867	12,251	11,788	11,307	144,736

In 2004, changes to the SSA's rate structure for vehicles less than 20 feet in length resulted in a reclassification of certain vehicles from Automobiles to Trucks

In 2009, the SSA no longer classified any non-commercial trucks of any length as automobiles.

Note: Traffic Statistics represent one-way totals. A round trip passage is counted as two.

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****TRUCKS CARRIED/ MARTHA'S VINEYARD AND NANTUCKET**  
**MAINLAND TO NANTUCKET AND RETURN**

1996	1,736	1,761	2,259	2,574	3,492	3,112	3,032	2,665	2,631	2,692	2,511	2,174	30,639
1997	2,160	2,014	2,521	2,824	3,410	3,435	3,217	2,825	2,881	3,024	2,308	2,122	32,741
1998	2,229	2,098	2,926	3,019	3,440	3,403	3,462	3,016	2,982	2,935	2,349	2,171	34,030
1999	2,064	2,057	2,796	3,318	3,674	3,804	3,520	3,254	3,043	3,198	2,689	2,412	35,829
2000	2,098	2,365	3,065	3,123	3,913	3,932	3,586	3,372	3,039	2,985	2,539	2,101	36,118
2001	2,236	2,248	2,571	3,234	4,022	3,703	3,641	3,356	2,883	3,009	2,652	2,227	35,782
2002	2,254	2,032	2,673	3,412	3,759	3,519	3,723	3,326	2,922	2,807	2,317	2,302	35,046
2003	1,945	1,817	2,470	3,075	3,788	3,775	3,761	3,220	3,024	2,893	2,406	2,155	34,329
2004	1,890	2,265	2,955	3,623	4,049	4,270	4,005	3,642	3,573	3,401	3,156	2,828	39,657
2005	2,277	2,808	3,329	4,022	4,300	4,828	4,329	4,232	3,710	3,405	3,413	3,372	44,025
2006	3,028	3,009	4,003	4,397	4,892	5,164	4,856	4,718	3,970	4,054	3,956	3,500	49,547
2007	3,306	2,897	3,810	4,174	5,138	4,828	4,635	4,335	4,031	4,201	3,681	3,151	48,187
2008	3,037	3,030	3,509	4,510	4,780	4,544	4,380	3,792	3,470	3,561	3,074	2,850	44,537
2009	2,789	2,572	3,132	3,822	4,216	4,324	4,154	3,694	3,323	3,211	2,905	2,869	41,011
2010	2,500	2,393	2,991	3,587	4,040	4,342	4,098	3,743	3,312	3,288	3,021	2,860	40,175
2011	2,407	2,463	3,121	3,364	4,002	4,325	3,904	3,717	3,261	3,141	3,020	2,873	39,598
2012	2,557	2,601	3,297	3,632	4,314	4,268	3,922	3,694	3,195	3,312	3,170	2,837	40,799
2013	2,702	2,549	3,114	3,857	4,694	4,192	4,422	3,942	3,532	3,695	3,227	3,300	43,226
2014	2,793	2,635	3,178	4,122	4,942	4,466	4,505	3,972	3,834	3,942	3,344	3,464	45,197
2015	2,969	2,626	3,836	4,287	4,986	4,905	4,907	4,199	4,081	3,797	3,635	3,555	47,783
2016	2,978	3,072	4,074	4,522	5,213	4,948	4,740	4,738	4,317	4,101	4,113	3,698	50,514
2017	3,461	3,162	3,936	4,832	5,409	5,174	4,869	4,849	4,178	4,682	4,235	3,895	52,682
2018	3,255	3,553	3,592	4,922	5,714	5,057	4,944	4,827	4,533	4,672	4,023	3,830	52,922
2019	3,716	3,408	4,311	5,084	5,832	5,134	5,104	4,722	4,683	4,445	3,935	3,662	54,036
2020	3,570	3,448	3,468	2,060	3,967	4,829	4,776	4,603	4,496	4,919	4,192	3,982	48,310
2021	3,703	3,410	4,203	5,308	5,205	4,781	4,963	4,730	4,722	4,449	4,627	4,042	54,143

In 2004, changes to the SSA's rate structure for vehicles less than 20 feet in length resulted in a reclassification of certain vehicles from Automobiles to Trucks

In 2009, the SSA no longer classified any non-commercial trucks of any length as automobiles.

Note: Traffic Statistics represent one-way totals. A round trip passage is counted as two.

**WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY****TRUCKS CARRIED/ MARTHA'S VINEYARD AND NANTUCKET**  
**TOTALS**

1996	5,423	5,905	7,213	8,336	10,043	9,036	8,641	8,243	7,740	8,255	7,328	6,703	92,866
1997	6,335	5,966	7,526	8,977	10,371	9,785	9,461	8,353	8,353	8,815	7,050	6,921	97,913
1998	6,837	6,480	8,645	9,664	10,040	9,732	10,002	8,887	8,831	8,910	7,227	6,931	102,186
1999	6,668	6,451	8,619	10,156	10,754	10,961	9,916	9,612	9,024	9,227	8,250	7,852	107,490
2000	6,998	7,349	9,274	9,612	11,520	11,323	9,974	10,195	8,868	9,056	7,697	6,794	108,660
2001	7,300	7,301	8,198	10,007	11,607	11,050	10,597	10,224	8,702	9,072	8,099	6,896	109,053
2002	7,230	6,595	8,340	10,411	11,102	10,668	10,904	10,135	9,045	8,925	7,404	6,738	107,497
2003	6,704	5,831	7,876	9,592	10,967	11,108	10,943	9,789	9,131	9,076	7,090	6,768	104,875
2004	7,771	8,012	9,976	11,413	12,606	13,271	12,055	11,302	10,722	10,754	9,624	9,317	126,823
2005	8,268	9,193	11,117	12,864	13,978	14,371	12,959	12,887	12,152	11,457	11,146	11,228	141,620
2006	10,550	10,079	13,202	14,133	15,405	15,258	13,859	13,520	12,481	12,506	11,741	10,752	153,486
2007	10,170	9,275	11,851	12,857	15,430	14,402	13,290	13,045	11,834	12,756	11,491	10,043	146,444
2008	10,084	9,852	11,735	13,787	14,425	13,974	13,356	11,877	11,718	11,939	10,229	9,954	142,930
2009	10,269	9,849	11,939	14,214	15,438	15,872	15,260	13,786	13,712	13,230	11,512	11,530	156,611
2010	10,091	9,576	12,593	14,097	15,556	16,101	14,730	13,708	13,490	13,021	11,853	11,820	156,636
2011	9,846	9,690	12,560	13,331	15,274	16,004	14,535	13,973	13,154	12,939	11,767	11,307	154,380
2012	9,879	10,061	12,447	13,519	15,819	15,374	14,402	13,965	12,652	12,455	12,024	11,160	153,757
2013	10,441	9,406	12,134	14,419	16,975	15,861	15,883	14,433	14,136	14,474	12,118	11,868	162,148
2014	10,413	10,223	12,293	15,133	17,112	16,550	15,924	14,063	14,978	15,009	12,280	12,599	166,577
2015	10,259	9,488	13,430	15,613	17,576	17,421	16,748	14,710	15,564	15,277	13,591	13,184	172,861
2016	11,419	11,179	14,995	16,317	18,201	18,105	16,513	15,940	15,899	15,444	14,595	13,492	182,099
2017	12,267	11,429	14,547	17,115	19,586	18,981	17,002	16,819	15,227	17,316	15,266	13,833	189,388
2018	12,038	12,398	12,403	16,847	19,751	18,858	17,662	17,280	16,716	17,194	15,088	14,322	190,557
2019	13,068	12,437	15,918	17,885	19,966	18,814	18,170	17,196	16,991	16,270	14,723	13,890	195,328
2020	13,158	12,944	12,341	7,543	13,078	17,600	17,456	16,579	16,356	17,743	14,934	14,789	174,521
2021	13,690	12,524	16,337	18,728	18,679	17,855	17,810	17,203	17,589	16,700	16,415	15,349	198,879

In 2004, changes to the SSA's rate structure for vehicles less than 20 feet in length resulted in a reclassification of certain vehicles from Automobiles to Trucks

In 2009, the SSA no longer classified any non-commercial trucks of any length as automobiles.

May Board Meeting - Treasurer/Comptroller's report

**WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY**

**CARS PARKED FOR MARTHA'S VINEYARD ROUTE (Daily Fee Parkers)**

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
<b>CARS PARKED - WOODS HOLE , FALMOUTH LOTS &amp; NEW BEDFORD</b>													
1996	2,691	2,514	3,714	6,783	15,013	19,949	28,032	32,818	16,524	13,288	5,144	3,538	150,008
1997	2,774	2,932	3,865	6,138	14,877	20,592	30,964	33,859	18,570	15,171	5,562	3,431	158,735
1998	3,261	3,284	4,374	8,140	17,486	20,409	32,831	33,921	21,648	15,676	7,008	4,090	172,128
1999	3,425	3,446	4,217	8,692	18,582	21,005	31,984	33,706	20,699	16,560	7,107	4,308	173,731
2000	4,150	3,430	4,410	8,651	17,156	20,950	30,482	30,679	20,003	15,867	6,261	3,583	165,622
2001	3,616	3,804	3,896	8,776	16,266	20,272	30,530	29,040	18,037	13,132	6,730	4,219	158,318
2002	3,907	3,934	5,109	8,365	15,783	19,671	28,637	29,094	17,783	12,721	5,562	4,185	154,751
2003	3,651	3,166	4,396	7,654	14,096	19,618	29,613	30,981	16,655	12,535	6,306	3,497	152,168
2004	3,548	3,872	4,117	7,560	14,793	16,850	23,046	25,547	15,210	11,503	5,560	3,811	135,417
2005	3,171	3,115	3,620	6,062	11,227	15,957	23,672	24,274	13,335	9,383	5,274	3,189	122,279
2006	3,410	2,704	3,332	6,719	10,581	13,199	22,582	23,059	13,166	10,355	5,298	3,745	118,150
2007	3,516	3,081	3,736	6,409	12,163	14,865	24,135	25,542	15,846	11,297	5,269	3,627	129,486
2008	3,785	3,645	4,409	7,062	11,716	15,746	23,810	26,318	13,508	10,660	5,449	3,611	129,719
2009	3,390	3,156	3,908	7,436	12,340	14,490	23,914	27,206	16,256	10,026	5,570	3,811	131,503
2010	3,896	3,211	3,997	7,161	13,075	15,200	24,705	27,873	14,899	10,762	5,368	3,529	133,676
2011	3,525	3,392	3,896	6,723	11,945	14,417	25,592	24,611	14,877	10,586	5,552	4,034	129,150
2012	4,030	3,487	3,865	7,726	12,952	15,207	26,056	26,479	15,899	9,683	5,384	3,836	134,604
2013	3,668	2,548	3,919	6,671	12,183	15,770	25,478	27,320	15,911	10,988	5,139	4,064	133,659
2014	3,667	2,883	3,498	6,842	12,078	16,476	25,439	28,607	15,514	10,794	5,149	3,941	134,888
2015	3,230	2,182	3,701	6,906	14,843	15,373	26,389	29,261	17,099	11,077	6,059	4,466	140,586
2016	3,944	3,130	4,482	7,274	14,418	17,043	28,524	28,094	16,711	11,519	5,740	4,304	145,183
2017	3,760	3,348	3,891	7,613	13,524	16,552	28,191	28,567	15,932	12,515	5,729	4,310	143,932
2018	3,418	3,577	3,844	7,158	13,640	16,073	27,410	26,602	17,761	10,970	5,352	4,568	140,373
2019	3,531	3,427	4,054	6,852	13,524	16,100	25,992	26,959	15,979	9,398	5,354	4,265	135,435
2020	3,753	3,765	2,615	628	2,600	7,668	15,644	17,425	13,378	8,038	3,547	2,496	81,557
2021	2,522	2,375	3,658	6,062	11,905	16,216	22,548	21,995	14,643	11,013	5,878	4,234	123,049

May Board Meeting - Treasurer/Comptroller's report

**WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY**

**CARS PARKED FOR NANTUCKET ROUTE (Daily Fee Parkers)**

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
<b>CARS PARKED - HYANNIS LOTS</b>													
1996	510	432	652	1,083	2,052	3,015	4,258	5,758	2,935	2,372	750	785	24,602
1997	427	462	628	1,075	1,899	2,472	3,965	4,738	3,013	2,311	757	922	22,669
1998	352	504	628	1,200	2,370	3,585	5,705	7,126	4,928	3,750	1,287	1,283	32,718
1999	472	452	618	1,628	2,973	4,356	7,013	7,745	4,870	2,825	1,132	1,058	35,142
2000	474	492	646	1,167	2,336	4,338	6,152	7,465	5,369	3,736	1,145	1,282	34,602
2001	483	436	484	1,166	2,564	3,917	5,802	7,143	5,755	3,648	1,457	1,581	34,436
2002	709	552	776	1,930	3,460	5,453	8,042	9,245	5,695	3,509	1,208	1,402	41,981
2003	667	391	883	1,572	2,848	4,672	6,622	7,566	4,537	2,941	1,103	776	34,578
2004	371	285	540	1,318	2,425	3,196	5,603	6,482	4,694	2,736	1,211	864	29,725
2005	334	332	621	1,264	2,293	3,661	6,231	7,241	4,064	2,454	981	910	30,386
2006	307	202	313	1,141	2,359	3,548	6,042	6,946	3,981	2,750	1,090	1,082	29,761
2007	248	192	296	1,180	2,968	3,701	6,023	7,343	4,720	3,076	1,128	1,023	31,898
2008	306	280	353	1,271	2,284	3,442	6,083	7,142	2,857	2,069	1,049	801	27,937
2009	202	206	301	1,060	2,740	3,315	6,359	7,355	3,534	1,901	825	730	28,528
2010	144	103	211	893	2,584	3,523	6,558	7,480	3,348	2,426	938	1,022	29,230
2011	236	194	271	830	2,977	3,556	7,037	7,047	4,194	2,579	1,028	1,118	31,067
2012	304	215	369	999	3,292	4,003	7,155	7,877	4,871	2,825	1,225	1,348	34,483
2013	281	199	339	1,352	3,373	4,270	7,153	7,918	4,758	2,954	1,173	1,693	35,463
2014	357	266	404	1,184	3,334	4,494	7,017	8,028	5,184	3,329	1,503	1,866	36,966
2015	376	364	536	1,476	4,057	4,978	8,095	8,922	6,101	3,546	1,785	2,043	42,279
2016	425	229	374	1,541	4,804	5,250	8,306	9,060	5,631	4,100	2,240	2,138	44,098
2017	495	271	408	2,214	4,129	4,565	5,583	8,072	5,238	4,370	2,162	2,164	39,671
2018	565	334	481	2,116	4,137	4,867	6,991	7,461	5,519	3,971	2,389	2,191	41,022
2019	469	336	536	2,175	3,934	4,443	6,405	6,700	4,873	3,047	1,870	1,912	36,700
2020	537	317	300	88	362	1,467	3,957	5,105	3,981	2,604	1,470	958	21,146
2021	388	253	505	1,926	3,462	4,304	5,586	6,076	4,557	3,669	1,865	1,801	34,392

May Board Meeting - Treasurer/Comptroller's report

WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY

CARS PARKED FOR NANTUCKET ROUTE (Daily Fee Parkers)

	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
CARS PARKED - NANTUCKET LOT													
1996	0	0	0	0	0	0	0	0	0	0	0	0	0
1997	0	0	0	0	0	0	0	0	0	0	0	0	0
1998	0	0	0	0	0	0	0	0	0	0	0	0	0
1999	0	0	0	0	0	0	0	0	0	0	0	0	0
2000	0	0	0	0	0	0	0	0	0	0	0	0	0
2001	0	0	0	0	0	0	0	0	0	0	0	0	0
2002	0	0	0	0	0	0	0	0	0	0	0	0	0
2003	0	0	0	0	0	0	0	0	0	0	0	0	0
2004	0	0	0	0	0	0	0	0	0	0	0	0	0
2005	0	0	0	0	0	0	0	0	0	0	0	0	0
2006	0	0	3	113	92	82	73	47	60	41	52	55	618
2007	28	33	34	49	43	53	60	70	80	80	63	54	647
2008	28	38	42	59	65	69	54	64	83	52	63	64	681
2009	36	25	25	53	88	97	68	56	60	54	38	44	644
2010	27	28	35	31	36	64	51	43	58	50	42	47	512
2011	16	15	21	46	60	57	41	58	43	40	50	35	482
2012	23	13	20	30	46	43	44	53	52	32	32	38	426
2013	13	10	22	57	55	35	46	46	42	59	59	50	494
2014	21	22	35	48	94	79	76	45	58	57	53	57	645
2015	21	34	33	71	63	64	54	41	66	63	55	74	639
2016	38	42	50	60	80	74	60	55	71	66	79	70	745
2017	27	33	33	58	70	41	44	45	32	35	24	39	481
2018	22	23	20	28	38	51	30	34	25	28	34	33	366
2019	17	30	24	35	68	41	47	30	41	39	32	22	426
2020	15	27	14	2	32	37	21	20	19	31	28	38	284
2021	20	22	21	33	45	56	45	28	27	27	31	31	386

May Board Meeting - Treasurer/Comptroller's report

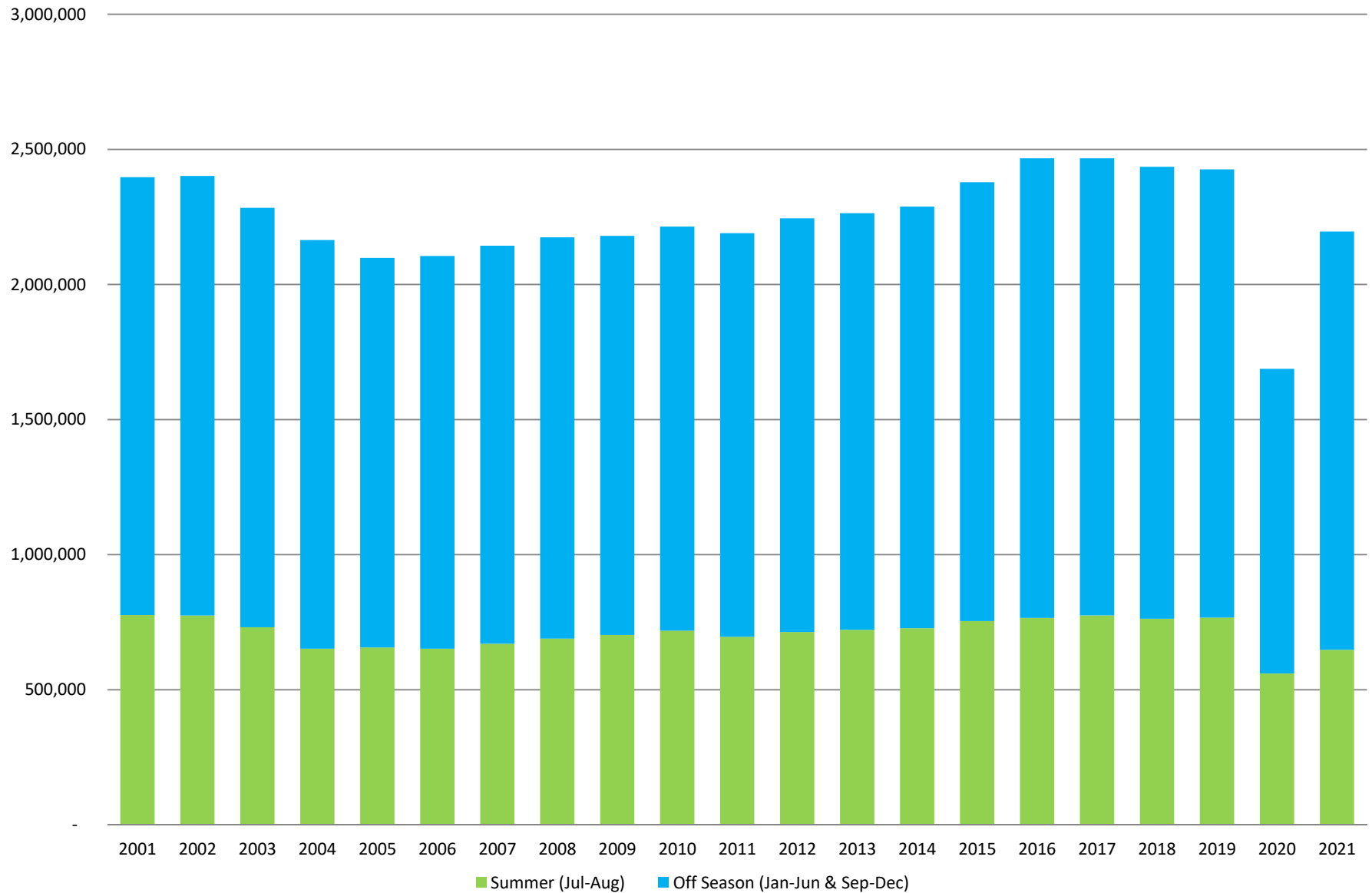
**WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY**

**CARS PARKED FOR MARTHA'S VINEYARD AND NANTUCKET ROUTES (Daily Fee Parkers)**

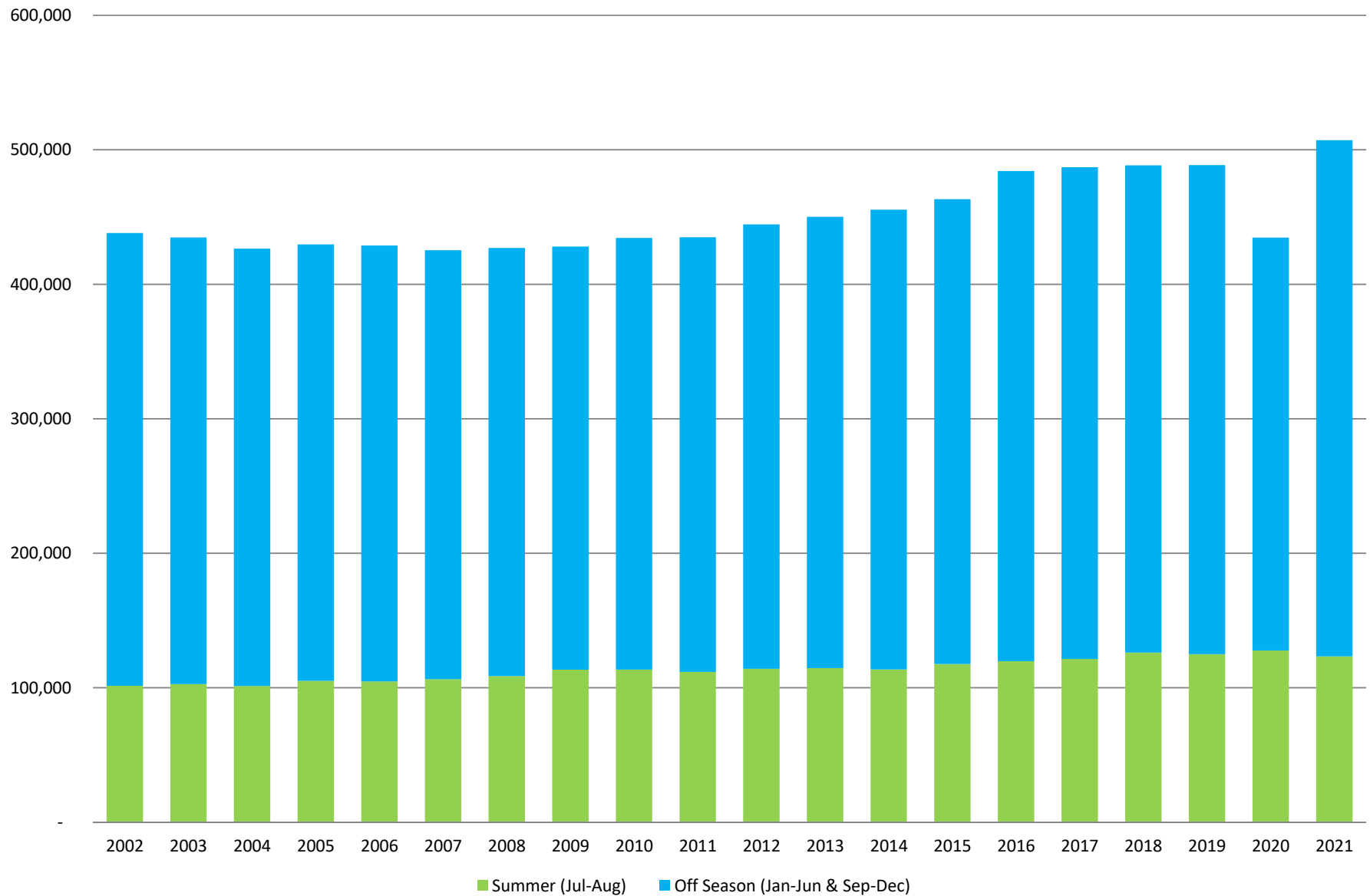
	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
	<b>TOTALS</b>												
1996	3,201	2,946	4,366	7,866	17,065	22,964	32,290	38,576	19,459	15,660	5,894	4,323	174,610
1997	3,201	3,394	4,493	7,213	16,776	23,064	34,929	38,597	21,583	17,482	6,319	4,353	181,404
1998	3,613	3,788	5,002	9,340	19,856	23,994	38,536	41,047	26,576	19,426	8,295	5,373	204,846
1999	3,897	3,898	4,835	10,320	21,555	25,361	38,997	41,451	25,569	19,385	8,239	5,366	208,873
2000	4,624	3,922	5,056	9,818	19,492	25,288	36,634	38,144	25,372	19,603	7,406	4,865	200,224
2001	4,099	4,240	4,380	9,942	18,830	24,189	36,332	36,183	23,792	16,780	8,187	5,800	192,754
2002	4,616	4,486	5,885	10,295	19,243	25,124	36,679	38,339	23,478	16,230	6,770	5,587	196,732
2003	4,318	3,557	5,279	9,226	16,944	24,290	36,235	38,547	21,192	15,476	7,409	4,273	186,746
2004	3,919	4,157	4,657	8,878	17,218	20,046	28,649	32,029	19,904	14,239	6,771	4,675	165,142
2005	3,505	3,447	4,241	7,326	13,520	19,618	29,903	31,515	17,399	11,837	6,255	4,099	152,665
2006	3,717	2,906	3,648	7,973	13,032	16,829	28,697	30,052	17,207	13,146	6,440	4,882	148,529
2007	3,792	3,306	4,066	7,638	15,174	18,619	30,218	32,955	20,646	14,453	6,460	4,704	162,031
2008	4,119	3,963	4,804	8,392	14,065	19,257	29,947	33,524	16,448	12,781	6,561	4,476	158,337
2009	3,628	3,387	4,234	8,549	15,168	17,902	30,341	34,617	19,850	11,981	6,433	4,585	160,675
2010	4,067	3,342	4,243	8,085	15,695	18,787	31,314	35,396	18,305	13,238	6,348	4,598	163,418
2011	3,777	3,601	4,188	7,599	14,982	18,030	32,670	31,716	19,114	13,205	6,630	5,187	160,699
2012	4,357	3,715	4,254	8,755	16,290	19,253	33,255	34,409	20,822	12,540	6,641	5,222	169,513
2013	3,962	2,757	4,280	8,080	15,611	20,075	32,677	35,284	20,711	14,001	6,371	5,807	169,616
2014	4,045	3,171	3,937	8,074	15,506	21,049	32,532	36,680	20,756	14,180	6,705	5,864	172,499
2015	3,627	2,580	4,270	8,453	18,963	20,415	34,538	38,224	23,266	14,686	7,899	6,583	183,504
2016	4,407	3,401	4,906	8,875	19,302	22,367	36,890	37,209	22,413	15,685	8,059	6,512	190,026
2017	4,282	3,652	4,332	9,885	17,723	21,158	33,818	36,684	21,202	16,920	7,915	6,513	184,084
2018	4,005	3,934	4,345	9,302	17,815	20,991	34,431	34,097	23,305	14,969	7,775	6,792	181,761
2019	4,017	3,793	4,614	9,062	17,526	20,584	32,444	33,689	20,893	12,484	7,256	6,199	172,561
2020	4,305	4,109	2,929	718	2,994	9,172	19,622	22,550	17,378	10,673	5,045	3,492	102,987
2021	2,930	2,650	4,184	8,021	15,412	20,576	28,179	28,099	19,227	14,709	7,774	6,066	157,827



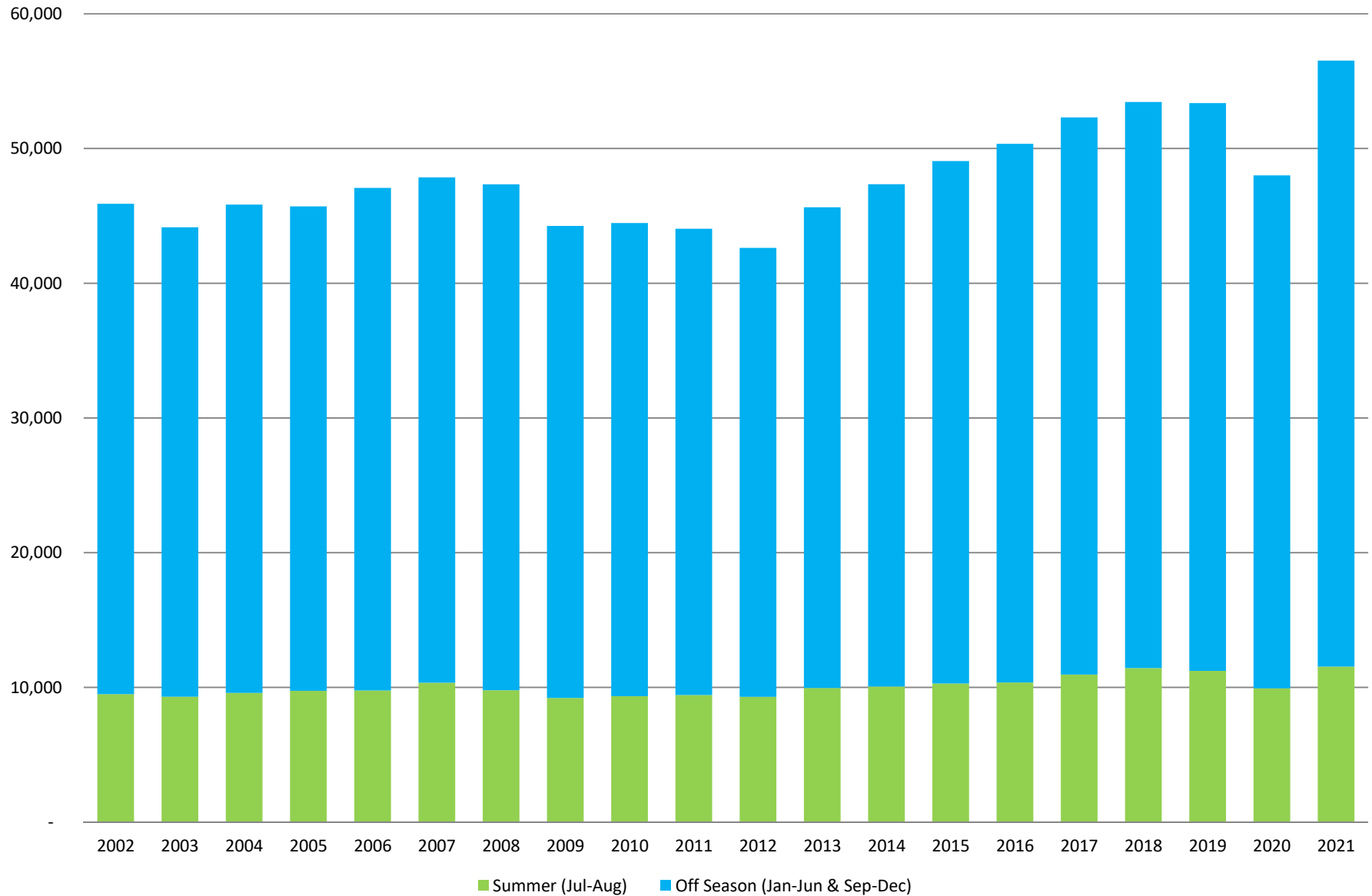
### Steamship Authority Passengers Carried to/from Woods Hole and Martha's Vineyard 2002-2021



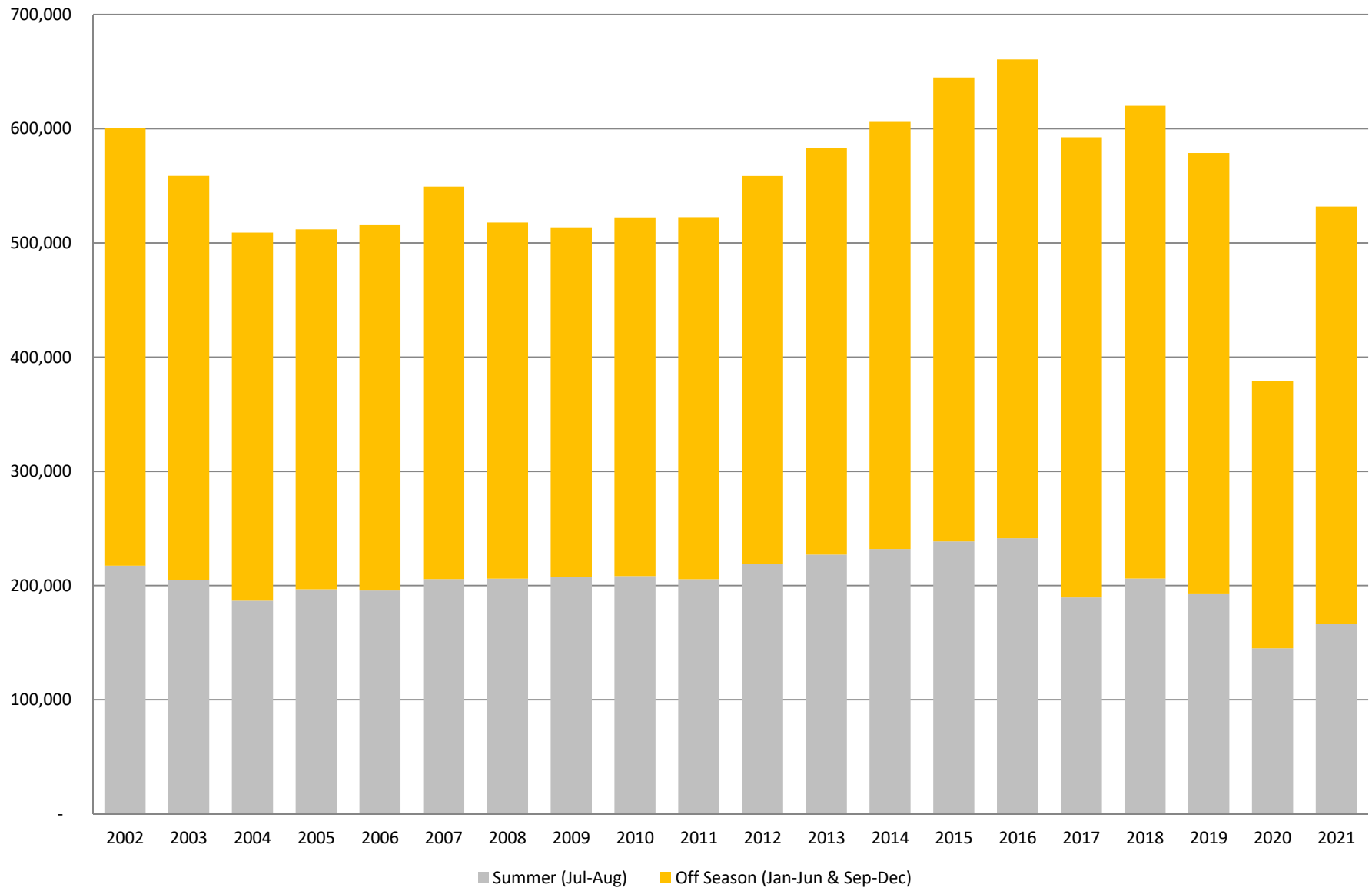
**Steamship Authority Less Than 20' Vehicles Carried to/from Woods Hole and Martha's Vineyard  
2002-2021**



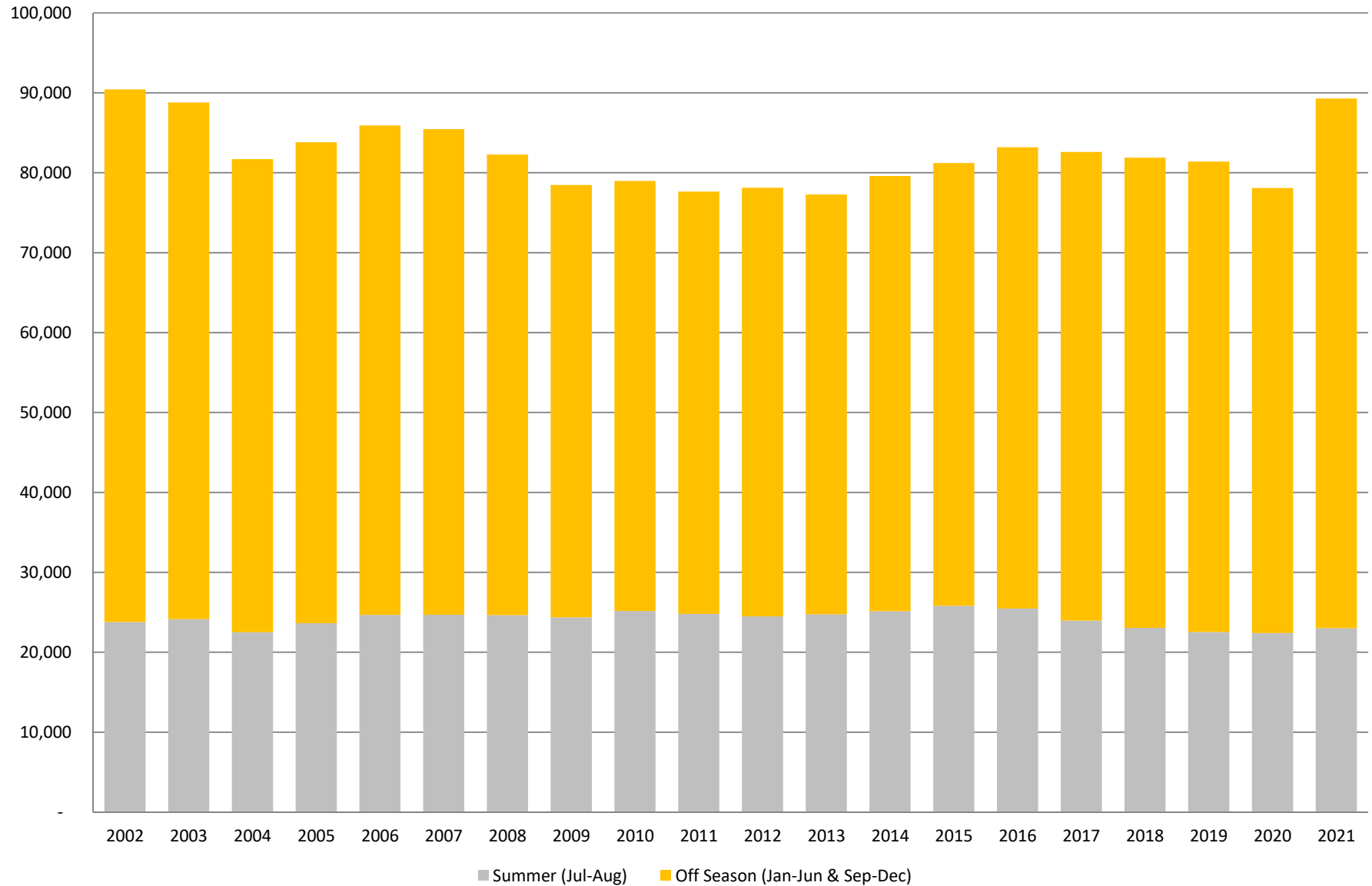
**Steamship Authority 20' and Greater Vehicles Carried to/from Woods Hole and Martha's Vineyard  
2002-2021**



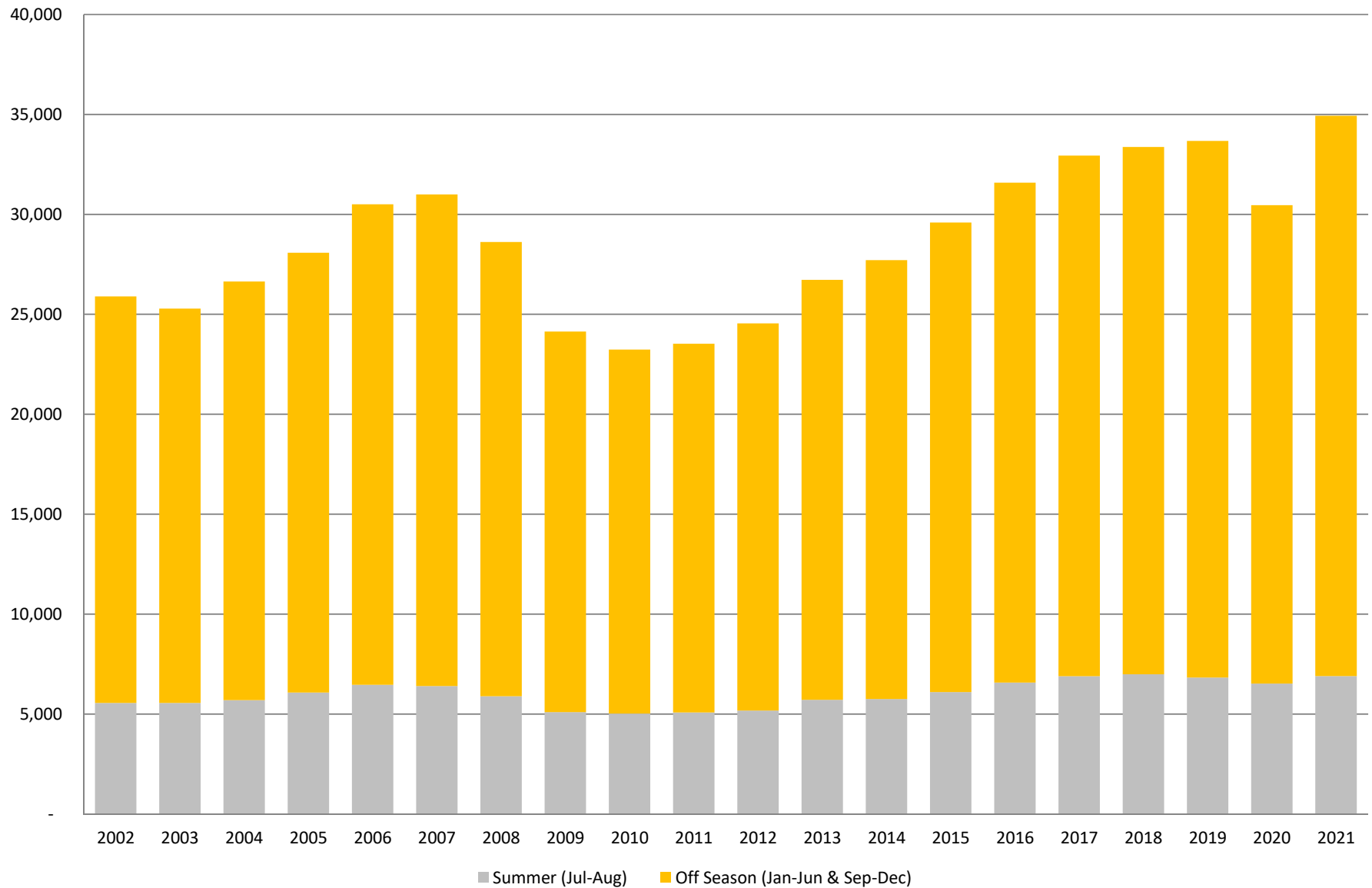
### Steamship Authority Passengers Carried to/from Hyannis and Nantucket 2002 - 2021



**Steamship Authority Less Than 20' Vehicles Carried to/from Hyannis and Nantucket  
2002 - 2021**



**Steamship Authority 20' and Greater Vehicles Carried to/from Hyannis and Nantucket  
2002 - 2021**



May Board Meeting - Treasurer/Comptroller's report

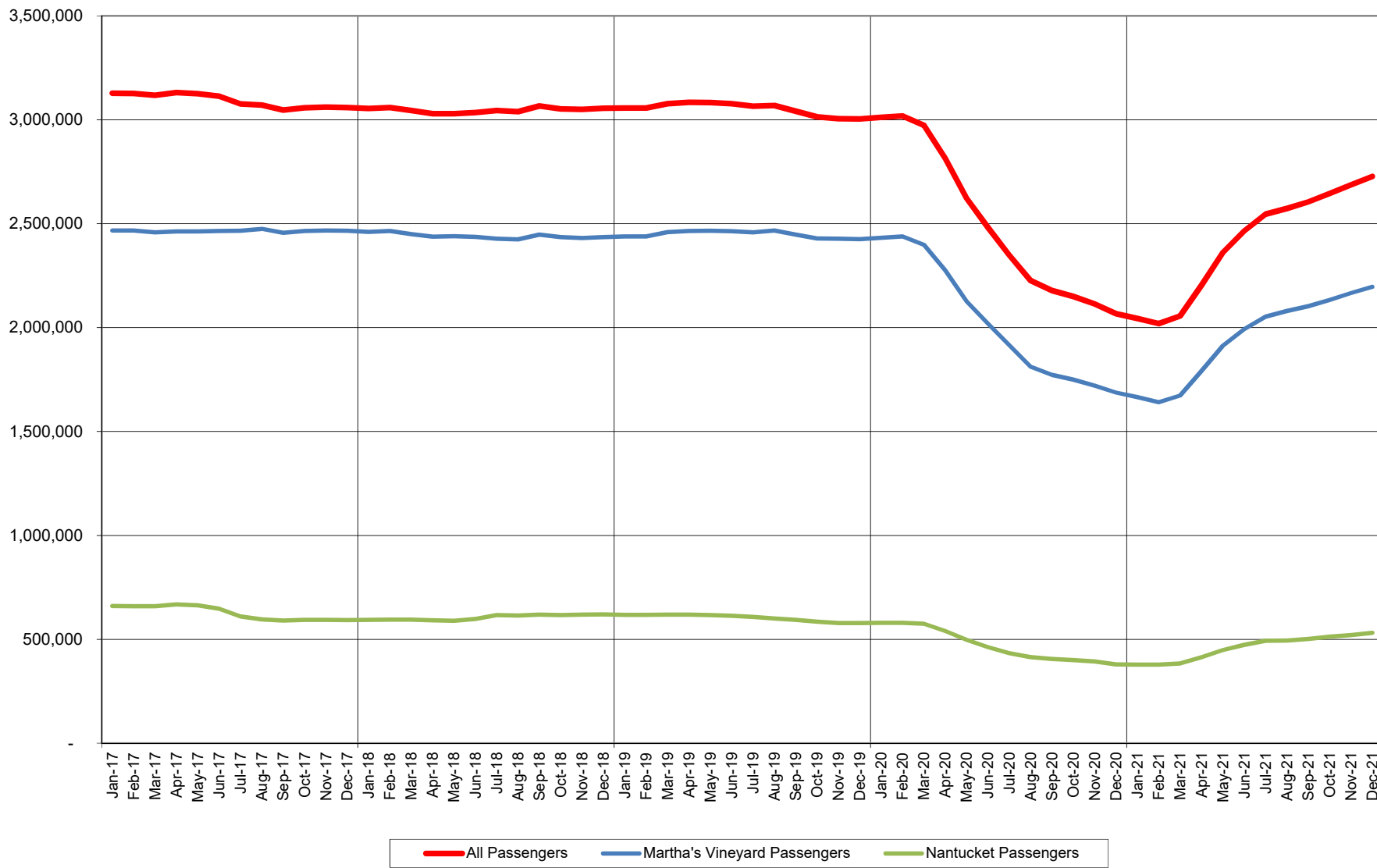
WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY

Traffic by Carrier 2012 - 2021 (Excluding Island Queen)

TOTAL PASSENGERS TO/FROM MARTHA'S VINEYARD

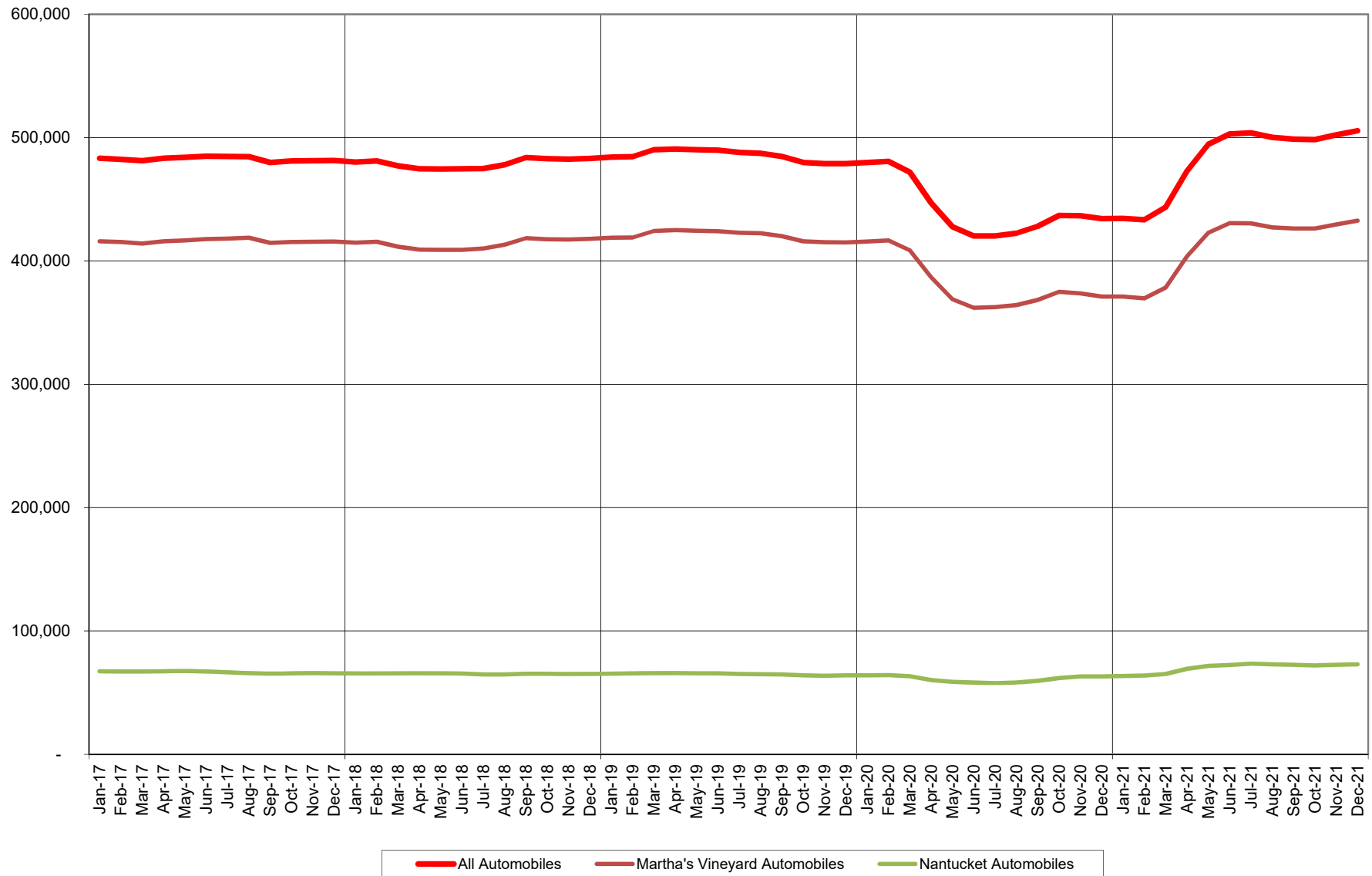
	2012		2013		2014		2015		2016		2017		2018		2019		2020		2021		TOTAL	
	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL
<b>STEAMSHIP AUTHORITY</b>																						
REGULAR	2,244,441	92.7%	2,263,708	92.9%	2,287,999	92.7%	2,378,303	92.5%	2,466,757	93.0%	2,466,548	92.8%	2,435,308	91.9%	2,425,787	91.3%	1,687,833	92.7%	2,195,712	91.0%	22,852,396	92.3%
N.B. PASSENGER ONLY		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	0	0.0%
N.B. FREIGHT SERVICE		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	0	0.0%
<b>SUBTOTAL</b>	<b>2,244,441</b>	<b>92.7%</b>	<b>2,263,708</b>	<b>92.9%</b>	<b>2,287,999</b>	<b>92.7%</b>	<b>2,378,303</b>	<b>92.5%</b>	<b>2,466,757</b>	<b>93.0%</b>	<b>2,466,548</b>	<b>92.8%</b>	<b>2,435,308</b>	<b>91.9%</b>	<b>2,425,787</b>	<b>91.3%</b>	<b>1,687,833</b>	<b>92.7%</b>	<b>2,195,712</b>	<b>91.0%</b>	<b>22,852,396</b>	<b>92.3%</b>
<b>CAPE &amp; ISLANDS EXPRESS</b>		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	0	0.0%
<b>HY-LINE</b>																						
REGULAR	39,885	1.6%	38,315	1.6%	38,727	1.6%	33,333	1.3%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	150,260	0.6%
HIGH SPEED	50,652	2.1%	53,709	2.2%	58,334	2.4%	68,404	2.7%	92,063	3.5%	110,425	4.2%	122,714	4.6%	122,088	4.6%	58,829	3.2%	115,401	4.8%	852,619	3.4%
<b>SUB - TOTAL</b>	<b>90,537</b>	<b>3.7%</b>	<b>92,024</b>	<b>3.8%</b>	<b>97,061</b>	<b>4.0%</b>	<b>101,737</b>	<b>4.0%</b>	<b>92,063</b>	<b>3.5%</b>	<b>110,425</b>	<b>4.2%</b>	<b>122,714</b>	<b>4.6%</b>	<b>122,088</b>	<b>4.6%</b>	<b>58,829</b>	<b>3.2%</b>	<b>115,401</b>	<b>4.8%</b>	<b>1,002,879</b>	<b>4.1%</b>
<b>FALMOUTH FERRY SERVICE</b>																						
REGULAR	16,067	0.7%	16,357	0.7%	18,550	0.8%	19,837	0.8%	18,801	0.7%	18,617	0.7%	17,407	0.7%	21,601	0.8%	10,205	0.6%	19,450	0.8%	176,892	0.7%
<b>NEW BEDFORD TRADITIONAL FERRY</b>																						
REGULAR	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%
<b>SEA-STREAK (NB)</b>																						
REGULAR	61,883	2.5%	60,192	2.4%	60,329	2.3%	65,703	2.5%	69,509	2.6%	57,252	2.1%	69,387	2.6%	81,625	3.1%	62,523	3.4%	83,625	3.5%	672,028	2.7%
<b>SEA-STREAK (NY)</b>																						
REGULAR	8,729	0.4%	5,146	0.2%	5,365	0.2%	6,521	0.2%	5,643	0.2%	5,329	0.2%	6,287	0.2%	6,457	0.2%	1,899	0.1%	0	0.0%	51,376	0.2%
<b>TOTAL</b>	<b>2,421,657</b>	<b>100.0%</b>	<b>2,437,427</b>	<b>100.0%</b>	<b>2,469,304</b>	<b>100.0%</b>	<b>2,572,101</b>	<b>100.0%</b>	<b>2,652,773</b>	<b>100.0%</b>	<b>2,658,171</b>	<b>100.0%</b>	<b>2,651,103</b>	<b>100.0%</b>	<b>2,657,558</b>	<b>100.0%</b>	<b>1,821,289</b>	<b>100.0%</b>	<b>2,414,188</b>	<b>100.0%</b>	<b>24,755,571</b>	<b>100.0%</b>
<b>TOTAL PASSENGERS TO/FROM NANTUCKET</b>																						
	2012		2013		2014		2015		2016		2017		2018		2019		2020		2021		TOTAL	
	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL	COUNT	%SHARE OF TOTAL
<b>STEAMSHIP AUTHORITY</b>																						
REGULAR	292,526	29.0%	286,308	26.9%	286,506	25.7%	297,714	25.0%	305,972	23.5%	288,934	22.0%	276,096	20.4%	270,668	20.1%	235,556	32.8%	254,999	20.8%	2,795,279	24.0%
FAST FERRY	266,013	26.3%	296,675	27.9%	319,346	28.6%	347,073	29.1%	354,575	27.3%	303,567	23.2%	343,943	25.3%	307,981	22.8%	143,912	20.1%	276,845	22.5%	2,959,930	25.4%
<b>SUB - TOTAL</b>	<b>558,539</b>	<b>55.3%</b>	<b>582,983</b>	<b>54.8%</b>	<b>605,852</b>	<b>54.3%</b>	<b>644,787</b>	<b>54.1%</b>	<b>660,547</b>	<b>50.8%</b>	<b>592,501</b>	<b>45.2%</b>	<b>620,039</b>	<b>45.7%</b>	<b>578,649</b>	<b>42.9%</b>	<b>379,468</b>	<b>52.9%</b>	<b>531,844</b>	<b>43.3%</b>	<b>5,755,209</b>	<b>49.4%</b>
<b>HY-LINE</b>																						
REGULAR	67,007	6.6%	69,790	6.5%	67,987	6.1%	73,073	6.1%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	277,857	2.4%
HIGH SPEED	365,054	36.1%	391,778	36.8%	419,771	37.6%	451,456	37.8%	586,252	45.1%	668,366	50.9%	678,390	49.9%	689,668	51.1%	298,567	41.6%	620,870	50.5%	5,170,172	44.4%
<b>SUB - TOTAL</b>	<b>432,061</b>	<b>42.7%</b>	<b>461,568</b>	<b>43.3%</b>	<b>487,758</b>	<b>43.7%</b>	<b>524,529</b>	<b>43.9%</b>	<b>586,252</b>	<b>45.1%</b>	<b>668,366</b>	<b>50.9%</b>	<b>678,390</b>	<b>49.9%</b>	<b>689,668</b>	<b>51.1%</b>	<b>298,567</b>	<b>41.6%</b>	<b>620,870</b>	<b>50.5%</b>	<b>5,448,029</b>	<b>46.8%</b>
<b>FREEDOM CRUISE LINE</b>																						
REGULAR	19,852	2.0%	20,285	1.9%	21,704	2.0%	22,924	1.9%	22,997	1.8%	22,405	1.7%	23,458	1.7%	26,376	2.0%	3,821	0.5%	26,932	2.2%	210,754	1.8%
<b>SEA-STREAK (NB)</b>																						
REGULAR	0	0.0%	0	0.0%	0	0.0%	0	0.0%	29,175	2.2%	27,123	2.1%	34,666	2.6%	51,783	3.8%	35,113	4.9%	48,652	4.0%	226,512	1.9%
<b>SEA-STREAK (NY)</b>																						
REGULAR	0	0.0%	0	0.0%	0	0.0%	1,000	0.1%	1,947	0.1%	1,819	0.1%	1,725	0.1%	2,112	0.2%	709	0.1%	0	0.0%	9,312	0.1%
<b>TOTAL</b>	<b>1,010,452</b>	<b>100.0%</b>	<b>1,064,836</b>	<b>100.0%</b>	<b>1,115,314</b>	<b>100.0%</b>	<b>1,193,240</b>	<b>100.0%</b>	<b>1,300,918</b>	<b>100.0%</b>	<b>1,312,214</b>	<b>100.0%</b>	<b>1,358,278</b>	<b>100.0%</b>	<b>1,348,588</b>	<b>100.0%</b>	<b>717,678</b>	<b>100.0%</b>	<b>1,228,298</b>	<b>100.0%</b>	<b>11,649,816</b>	<b>100.0%</b>

**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Passengers Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**

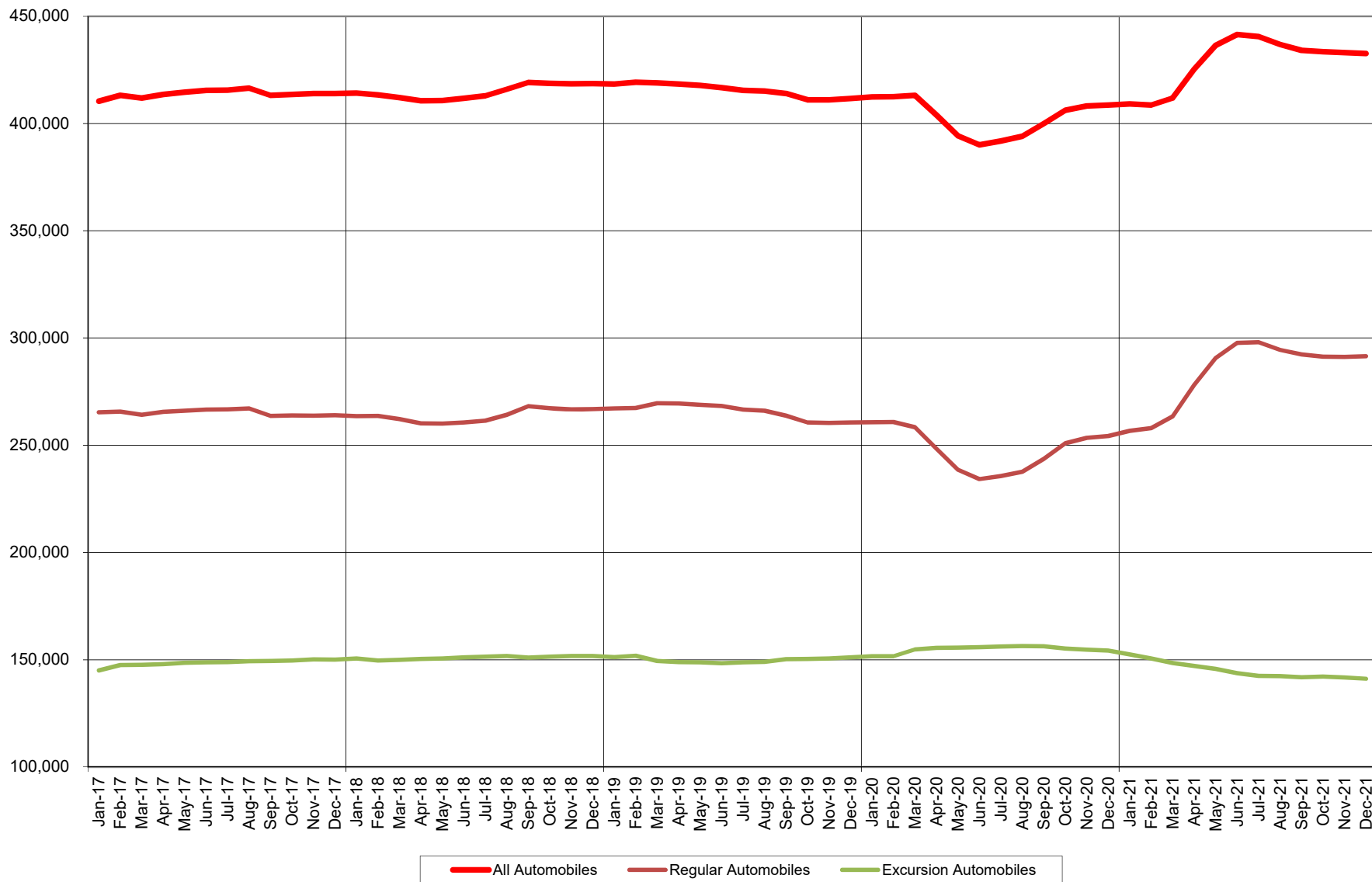




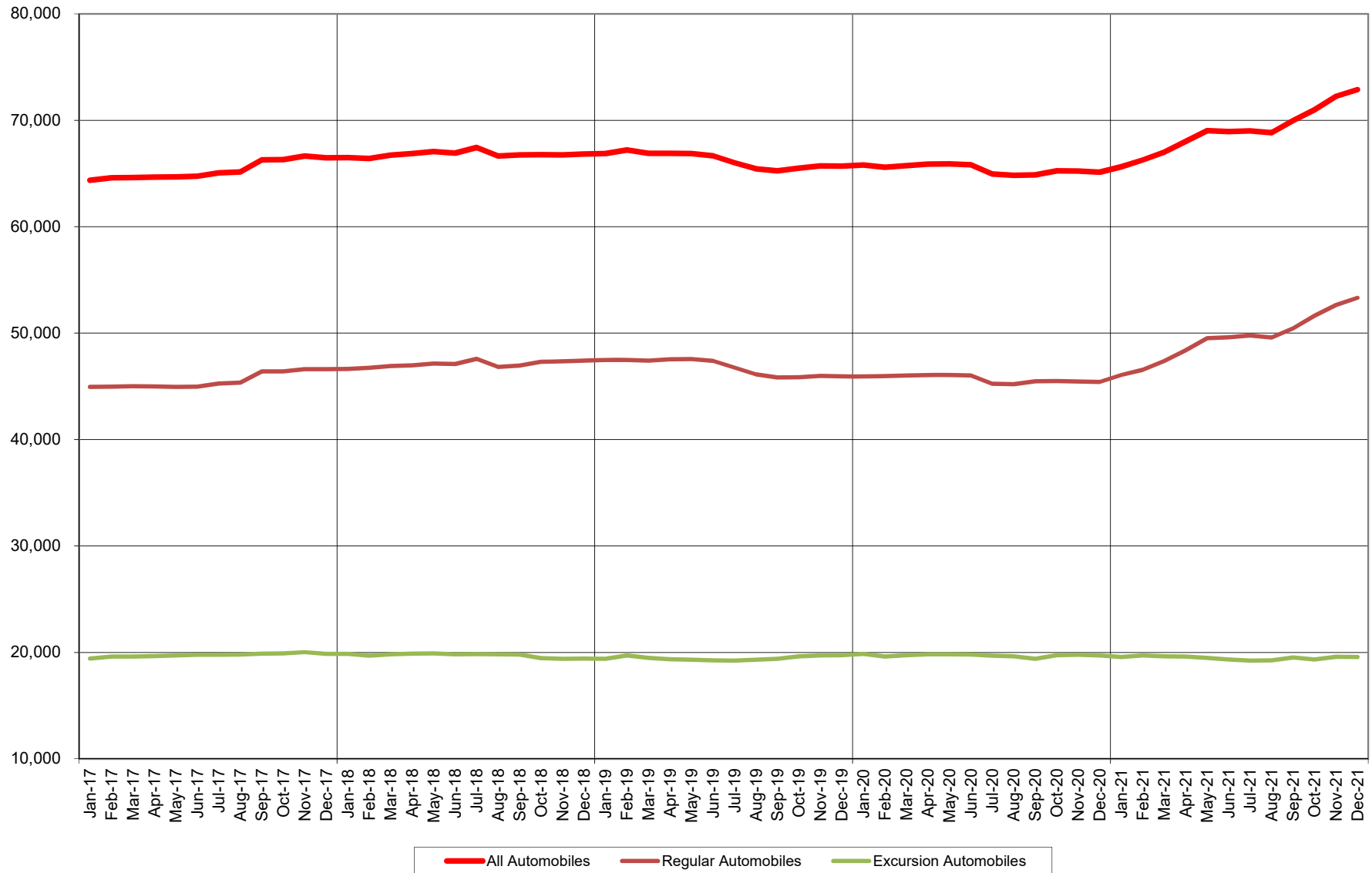
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Automobiles Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**



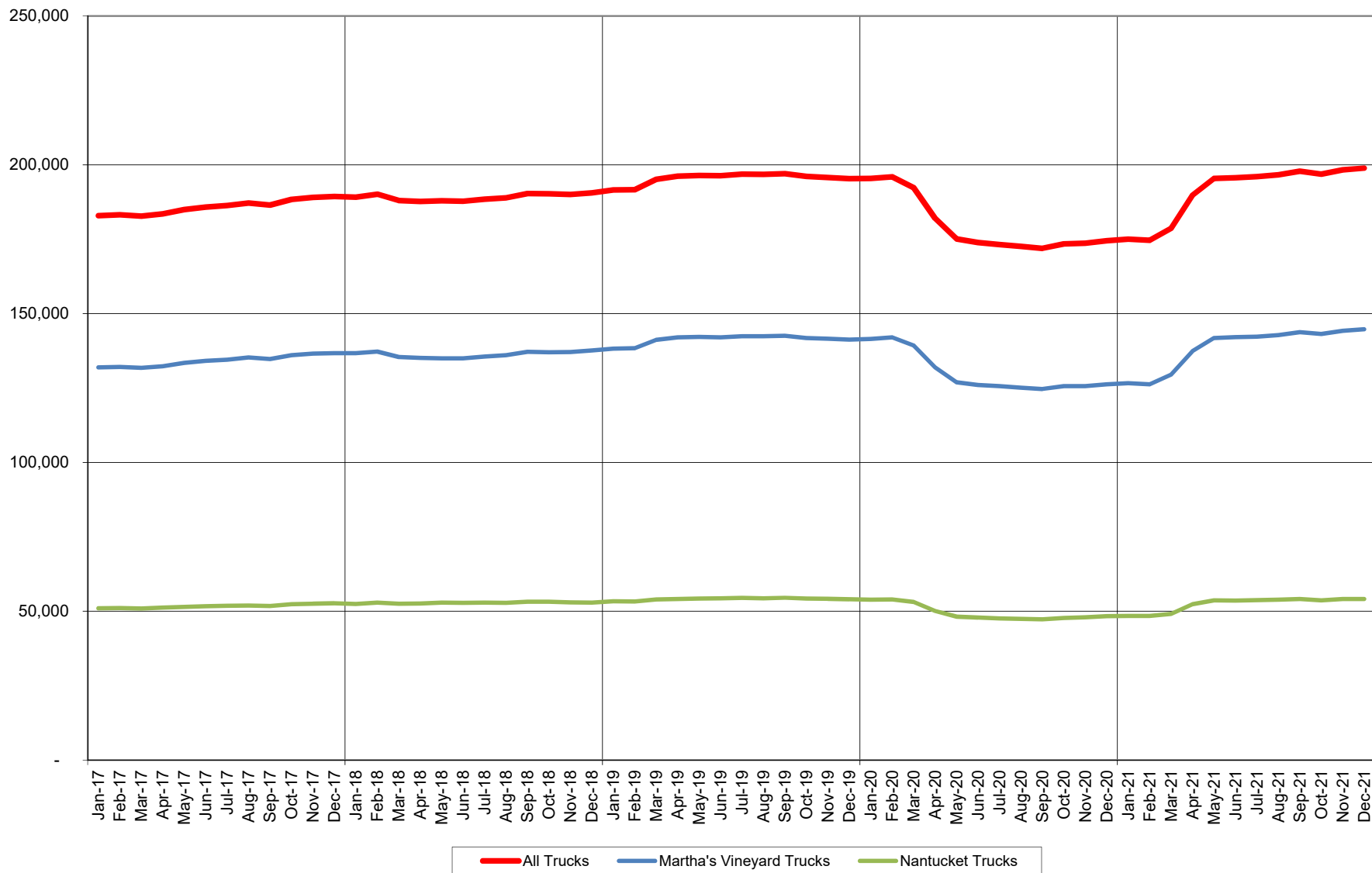
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Regular and Excursion Automobiles Carried to/from Martha's Vineyard - Based on a Rolling 12 Months**



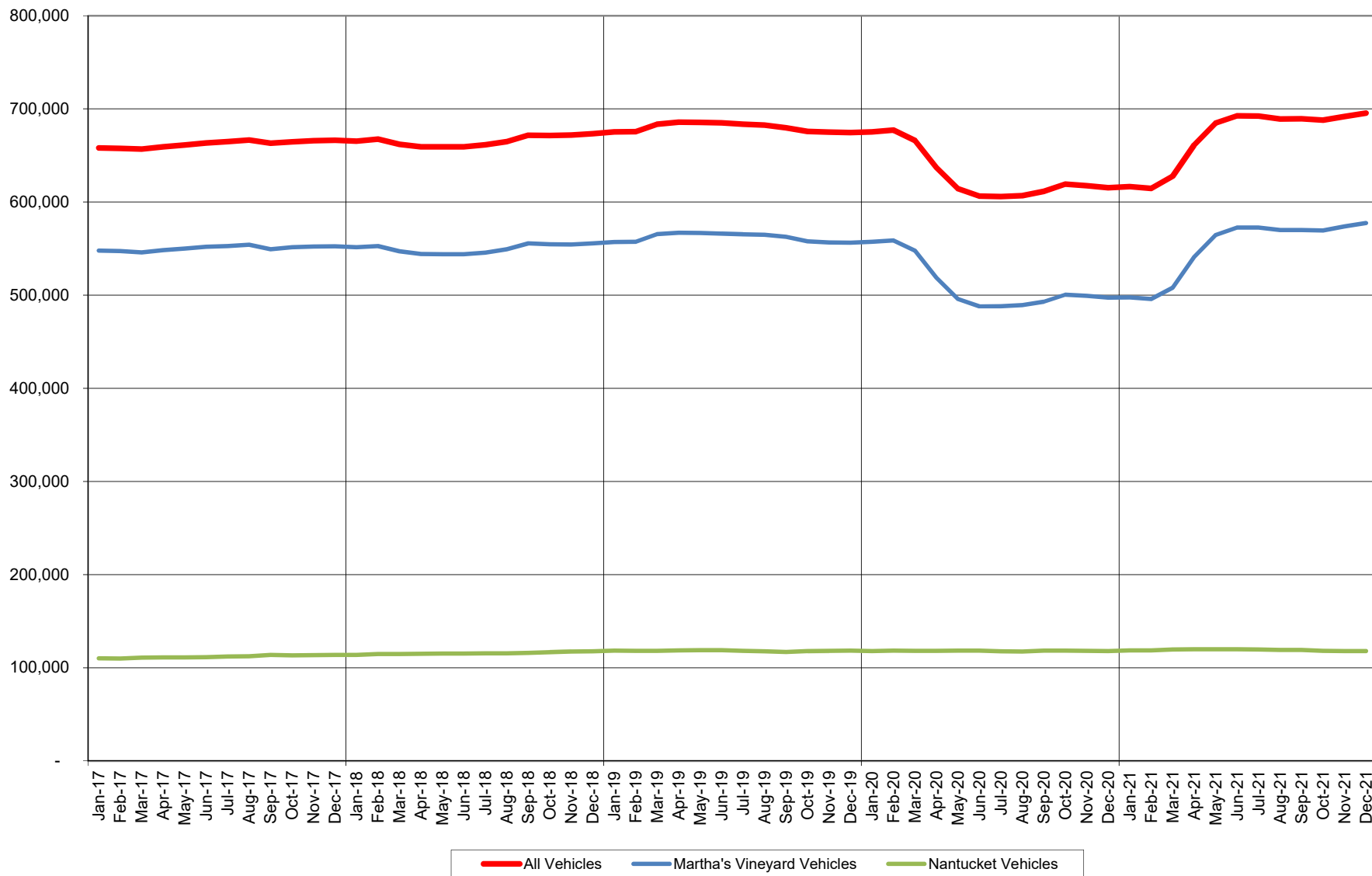
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Regular and Excursion Automobiles Carried to/from Nantucket - Based on a Rolling 12 Months**



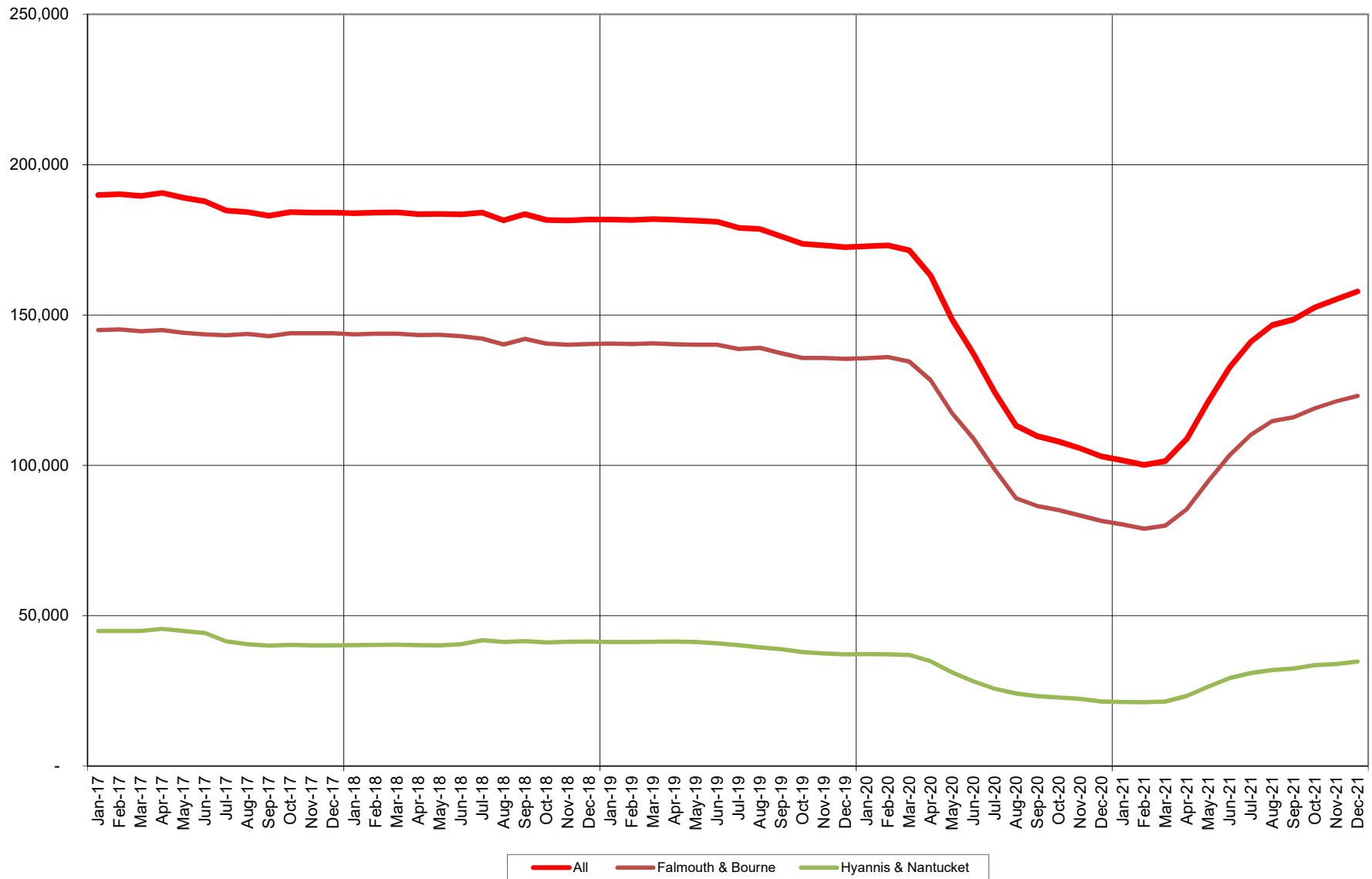
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Trucks Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**



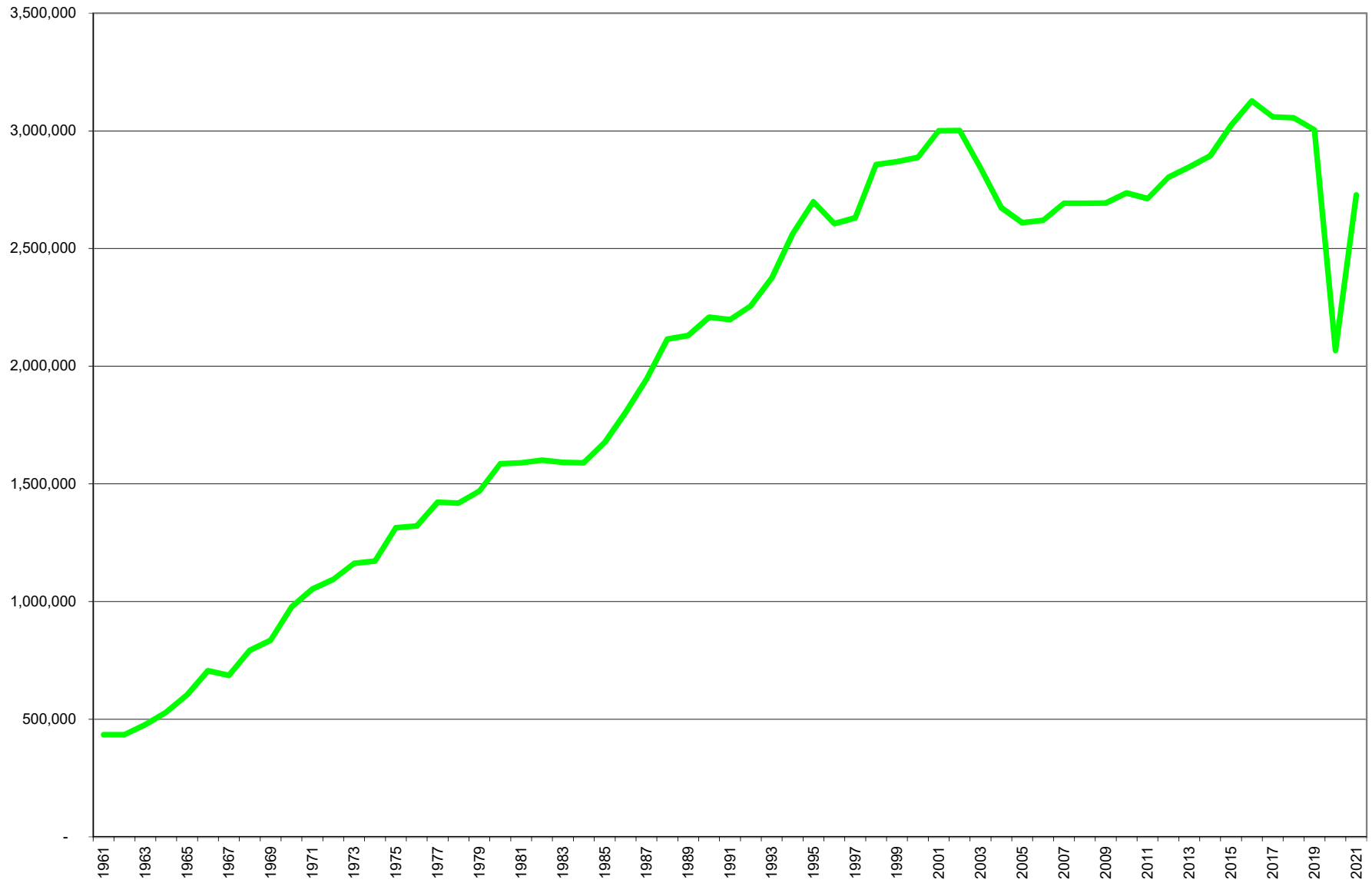
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Total Vehicles (Automobiles + Trucks) Carried to/from Martha's Vineyard and Nantucket - Based on a Rolling 12 Months**



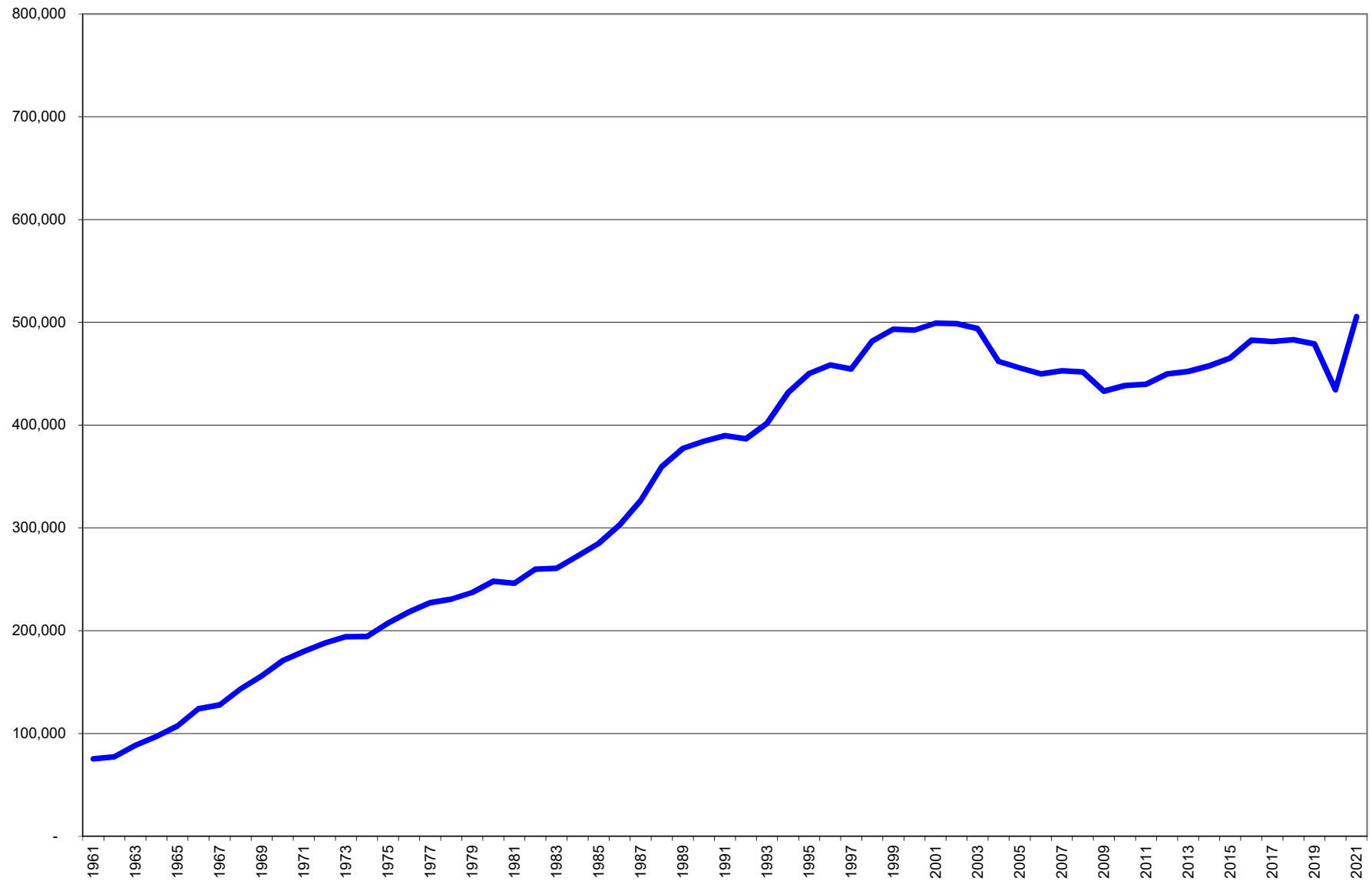
**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority  
Total Daily Fee Cars Parked in Falmouth, Bourne and Hyannis, Nantucket - Based on a Rolling 12 Months**



### PASSENGERS CARRIED 1961 - 2021

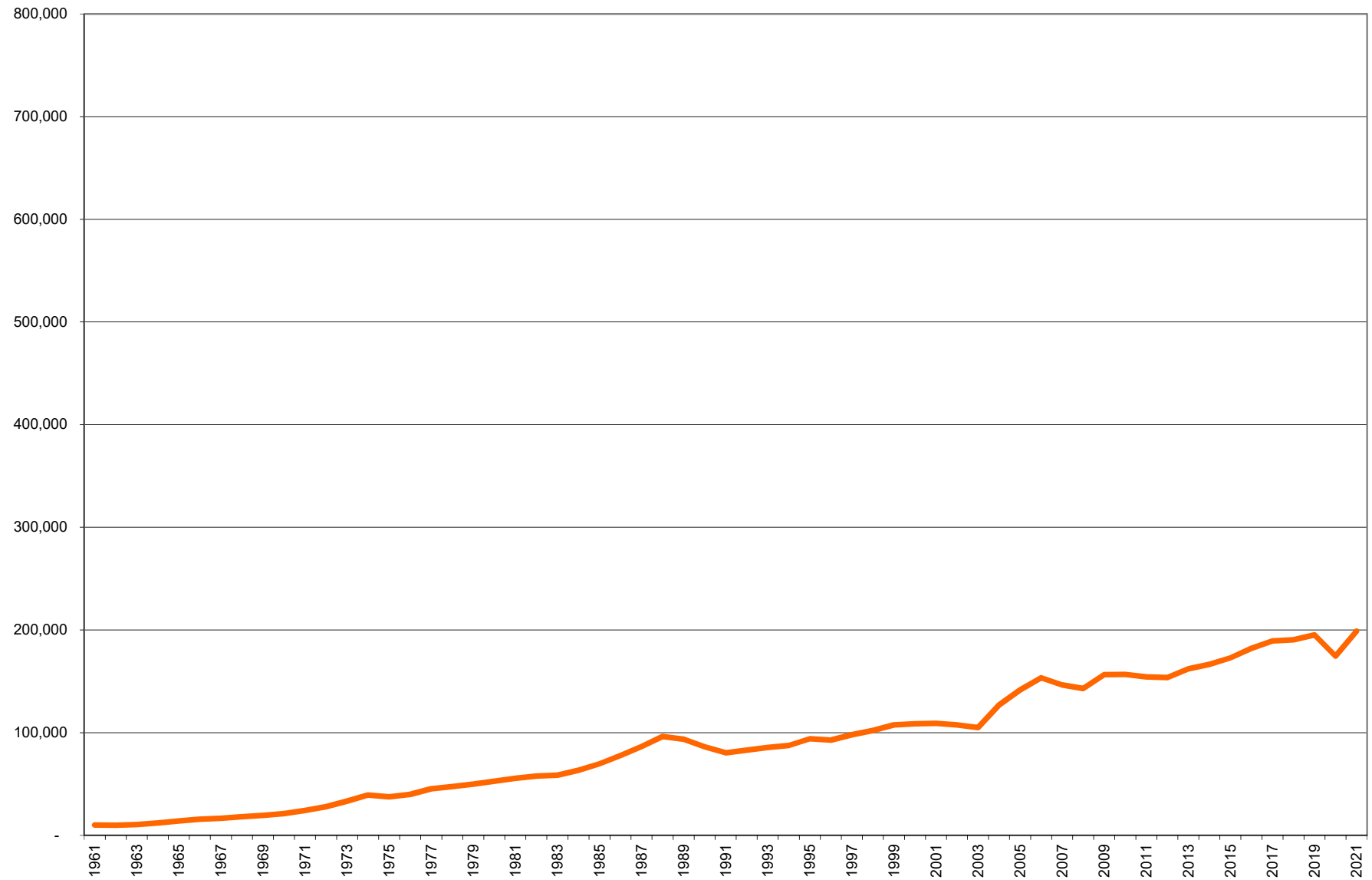


### AUTOMOBILES CARRIED 1961 - 2021

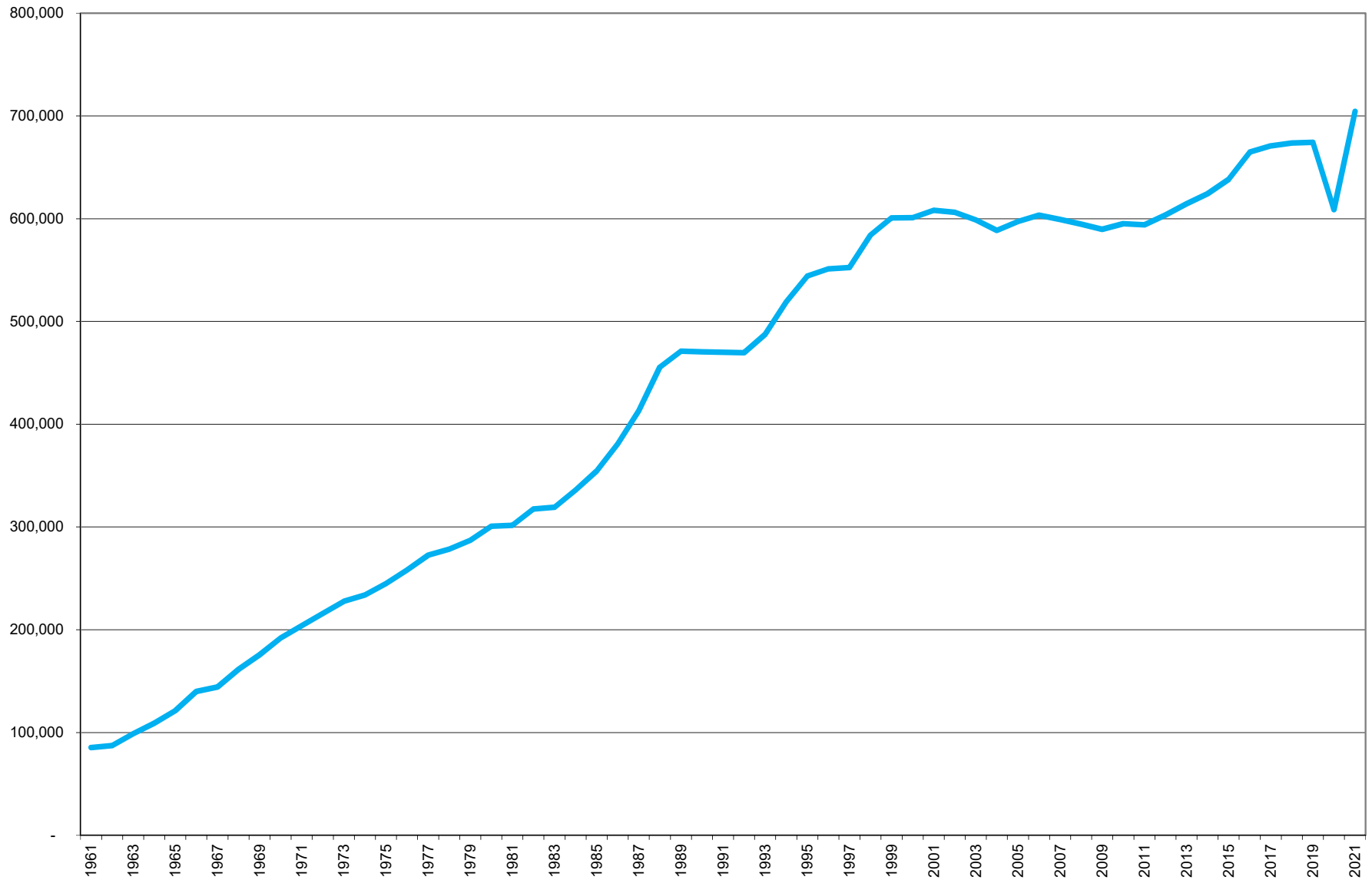




### TRUCKS CARRIED 1961 - 2021



**VEHICLES (Automobiles + Trucks) CARRIED 1961 - 2021**



## 242

	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	TOTAL
BETWEEN WH - MV																																
S/S NAUSHON	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV MARTHA'S VINEYARD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV ISLANDER	3,636	3,180	3,523	3,684	3,749	3,708	4,132	3,750	4,285	3,703	4,096	4,028	3,778	4,280	3,750	3,954	748															
MV WOODS HOLE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV UNCATERNA	1,584	1,218	1,024																													
MV GOVERNOR	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV AURIGA	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV SANKATY	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV NANTUCKET	3,232	4,000	3,550	1,299	921	1,561	826	1,591	1,007	1,367	850	1,591	1,199	2,014	889	1,295	1,729	1,354	1,507	2,795	1,695	1,567	1,607	1,463	1,992	1,700	1,840	3,025	2,491	3,128	2,210	
MV KATAMA	2,924	2,798	3,020	1,853	1,562	1,370	1,561	10	11	3,092	3,589	3,244	3,209	3,458	2,434	3,736	2,858	3,032	674	2,051	2,437	1,618	1,651	2,065	1,775	723	709	2,123	1,374	2,062	1,753	
MV EAGLE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV GAY HEAD	1,592	1,680	1,534	1,948	1,702	2,520	2,782	2,310	2,247	28		26				192	358	176	1,028													
MV FINEST	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV FLYING CLOUD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV SCHAMONCHI	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV ISLAND HOME	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV IVANHOUGH	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	12,970	12,876	13,096	13,549	13,998	14,883	15,885	15,728	15,800	15,520	15,722	15,633	15,637	15,736	15,393	15,078	14,891	14,835	14,742	14,864	14,798	14,991	15,206	15,269	15,458	15,615	15,894	16,836	16,663	14,928	16,745	468,739
BETWEEN NB-MV																																
S/S NAUSHON	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV MARTHA'S VINEYARD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV ISLANDER	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV WOODS HOLE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV UNCATERNA	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV GOVERNOR	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV AURIGA	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV SANKATY	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV NANTUCKET	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV KATAMA	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV EAGLE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV GAY HEAD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV FINEST	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV FLYING CLOUD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MV SCHAMONCHI	-	-	-	-	-	-	-	-	-	-	-																					

# May Board Meeting - Treasurer/Comptroller's report

## 2021 PASSENGERS CARRIED

VESSEL / ROUTE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
<b>M/V Martha's Vineyard</b>													
WH-MV Route	37,791	36,504	21,026	48,963	52,141	82,895	106,989	101,771	29,238	-	15,721	47,409	580,448
HY-NT Route													-
Sub-Total	37,791	36,504	21,026	48,963	52,141	82,895	106,989	101,771	29,238	-	15,721	47,409	580,448
<b>M/V Woods Hole</b>													
WH-MV Route	-	-	8,049	25,415	33,853	24,937	-	-	-	-	-	-	92,254
HY-NT Route	473	-	-	-	-	2,737	14,508	14,305	11,032	6,751	4,027	3,141	56,974
Sub-Total	473	-	8,049	25,415	33,853	27,674	14,508	14,305	11,032	6,751	4,027	3,141	149,228
<b>M/V Governor</b>													
WH-MV Route	-	123	-	-	12,162	30,018	39,551	39,097	35,410	23,423	-	-	179,784
HY-NT Route													-
Sub-Total	-	123	-	-	12,162	30,018	39,551	39,097	35,410	23,423	-	-	179,784
<b>M/V Sankaty</b>													
WH-MV Route	-	4,883	226	-	-	1,054	3,392	7,751	2,443	2,629	-	-	22,378
HY-NT Route	-	-	124	3,066	2,760	1,251	-	278	36	-	-	-	7,515
Sub-Total	-	4,883	350	3,066	2,760	2,305	3,392	8,029	2,479	2,629	-	-	29,893
<b>M/V Nantucket</b>													
WH-MV Route	15,938	35,430	25,877	6,261	26,517	34,911	68,530	70,628	77,288	73,695	44,813	-	479,888
HY-NT Route	6,380	-	-	-	1,408	4,709	-	-	-	-	-	13,473	25,970
Sub-Total	22,318	35,430	25,877	6,261	27,925	39,620	68,530	70,628	77,288	73,695	44,813	13,473	505,858
<b>M/V Katama</b>													
WH-MV Route	5,131	-	4,784	-	-	-	-	-	15,921	17,074	16,051	13,252	72,213
HY-NT Route	-	-	-	-	-	-	2,478	3,231	680	-	-	-	6,389
Sub-Total	5,131	-	4,784	-	-	-	2,478	3,231	16,601	17,074	16,051	13,252	78,602
<b>M/V Eagle</b>													
WH-MV Route													-
HY-NT Route	4,063	10,088	13,742	12,726	13,395	10,003	18,934	18,558	14,920	13,824	13,992	591	144,836
Sub-Total	4,063	10,088	13,742	12,726	13,395	10,003	18,934	18,558	14,920	13,824	13,992	591	144,836
<b>M/V Gay Head</b>													
WH-MV Route										1,407		3,550	4,957
HY-NT Route	932	1,147	1,122	2,453	2,605	2,064	77	-	934	1,041	940	-	13,315
Sub-Total	932	1,147	1,122	2,453	2,605	2,064	77	-	934	2,448	940	3,550	18,272
<b>SeaStreak</b>													
WH-MV Route													-
HY-NT Route													-
Sub-Total	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>M/V Island Home</b>													
WH-MV Route	25,360	2,451	44,627	63,978	73,932	67,521	110,207	99,484	78,035	74,979	64,582	58,634	763,790
HY-NT Route													-
Sub-Total	25,360	2,451	44,627	63,978	73,932	67,521	110,207	99,484	78,035	74,979	64,582	58,634	763,790
<b>M/V Iyanough</b>													
WH-MV Route													-
HY-NT Route	673	-	-	15,590	28,944	35,310	47,752	46,073	36,545	30,149	17,204	18,605	276,845
Sub-Total	673	-	-	15,590	28,944	35,310	47,752	46,073	36,545	30,149	17,204	18,605	276,845
WH-MV Route Sub-Total	84,220	79,391	104,589	144,617	198,605	241,336	328,669	318,731	238,335	193,207	141,167	122,845	2,195,712
HY-NT Route Sub-Total	12,521	11,235	14,988	33,835	49,112	56,074	83,749	82,445	64,147	51,765	36,163	35,810	531,844
<b>GRAND TOTAL</b>	<b>96,741</b>	<b>90,626</b>	<b>119,577</b>	<b>178,452</b>	<b>247,717</b>	<b>297,410</b>	<b>412,418</b>	<b>401,176</b>	<b>302,482</b>	<b>244,972</b>	<b>177,330</b>	<b>158,655</b>	<b>2,727,556</b>

# May Board Meeting - Treasurer/Comptroller's report

2021 TRIPS MADE													
VESSEL / ROUTE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
M/V Martha's Vineyard													
WH-MV Route	434	386	198	366	310	420	432	424	157	-	109	389	3,625
HY-NT Route													-
Sub-Total	434	386	198	366	310	420	432	424	157	-	109	389	3,625
M/V Woods Hole													
WH-MV Route			96	367	396	271							1,130
HY-NT Route	24	-				48	182	176	180	164	170	168	1,112
Sub-Total	24	-	96	367	396	319	182	176	180	164	170	168	2,242
M/V Governor													
WH-MV Route	-	5	-	-	164	410	406	404	386	270	-	-	2,045
HY-NT Route													-
Sub-Total	-	5	-	-	164	410	406	404	386	270	-	-	2,045
M/V Sankaty													
WH-MV Route	-	208	8			30	126	172	58	66			668
HY-NT Route			12	134	130	95		8	2				381
Sub-Total	-	208	20	134	130	125	126	180	60	66	-	-	1,049
M/V Nantucket													
WH-MV Route	173	362	225	54	139	213	422	420	420	401	333		3,162
HY-NT Route	105				17	62						177	361
Sub-Total	278	362	225	54	156	275	422	420	420	401	333	177	3,523
M/V Katama													
WH-MV Route	261	-	183						273	312	366	358	1,753
HY-NT Route							182	182	54				418
Sub-Total	261	-	183	-	-	-	182	182	327	312	366	358	2,171
M/V Eagle													
WH-MV Route													-
HY-NT Route	73	160	178	178	182	127	182	182	180	174	178	9	1,803
Sub-Total	73	160	178	178	182	127	182	182	180	174	178	9	1,803
M/V Gay Head													
WH-MV Route										14		36	50
HY-NT Route	112	126	144	176	184	182	2	-	90	88	28		1,132
Sub-Total	112	126	144	176	184	182	2	-	90	102	28	36	1,182
SeaStreak													
WH-MV Route	-	-	-	-	-	-	-	-	-	-	-	-	-
HY-NT Route	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-Total	-	-	-	-	-	-	-	-	-	-	-	-	-
M/V Island Home													
WH-MV Route	261	21	357	420	419	336	432	424	388	410	420	424	4,312
HY-NT Route													-
Sub-Total	261	21	357	420	419	336	432	424	388	410	420	424	4,312
M/V Iyanough													
WH-MV Route													-
HY-NT Route	22	-	-	226	264	298	294	298	290	264	221	240	2,417
Sub-Total	22	-	-	226	264	298	294	298	290	264	221	240	2,417
WH-MV Route Sub-Total	1,129	982	1,067	1,207	1,428	1,680	1,818	1,844	1,682	1,473	1,228	1,207	16,745
HY-NT Route Sub-Total	336	286	334	714	777	812	842	846	796	690	597	594	7,624
GRAND TOTAL													
	1,465	1,268	1,401	1,921	2,205	2,492	2,660	2,690	2,478	2,163	1,825	1,801	24,369

# May Board Meeting - Treasurer/Comptroller's report

## 2021 AVERAGE PASSENGERS CARRIED PER TRIP

VESSEL / ROUTE	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
<b>M/V Martha's Vineyard</b>													
WH-MV Route	87	95	106	134	168	197	248	240	186	-	144	122	160
HY-NT Route	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-Total	87	95	106	134	168	197	248	240	186	-	144	122	160
<b>M/V Woods Hole</b>													
WH-MV Route	-	-	84	69	85	92	-	-	-	-	-	-	82
HY-NT Route	20	-	-	-	-	57	80	81	61	41	24	19	51
Sub-Total	20	-	84	69	85	87	80	81	61	41	24	19	67
<b>M/V Governor</b>													
WH-MV Route	-	25	-	-	74	73	97	97	92	87	-	-	88
HY-NT Route	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-Total	-	25	-	-	74	73	97	97	92	87	-	-	88
<b>M/V Sankaty</b>													
WH-MV Route	-	23	28	-	-	35	27	45	42	40	-	-	34
HY-NT Route	-	-	10	23	21	13	-	35	18	-	-	-	20
Sub-Total	-	23	18	23	21	18	27	45	41	40	-	-	28
<b>M/V Nantucket</b>													
WH-MV Route	92	98	115	116	191	164	162	168	184	184	135	-	152
HY-NT Route	61	-	-	-	83	76	-	-	-	-	-	76	72
Sub-Total	80	98	115	116	179	144	162	168	184	184	135	76	144
<b>M/V Katama</b>													
WH-MV Route	20	-	26	-	-	-	-	-	58	55	44	37	41
HY-NT Route	-	-	-	-	-	-	14	18	13	-	-	-	15
Sub-Total	20	-	26	-	-	-	14	18	51	55	44	37	36
<b>M/V Eagle</b>													
WH-MV Route	-	-	-	-	-	-	-	-	-	-	-	-	-
HY-NT Route	56	63	77	71	74	79	104	102	83	79	79	66	80
Sub-Total	56	63	77	71	74	79	104	102	83	79	79	66	80
<b>M/V Gay Head</b>													
WH-MV Route	-	-	-	-	-	-	-	-	-	101	-	99	99
HY-NT Route	8	9	8	14	14	11	39	-	10	12	34	-	12
Sub-Total	8	9	8	14	14	11	39	-	10	24	34	99	15
<b>SeaStreak</b>													
WH-MV Route	-	-	-	-	-	-	-	-	-	-	-	-	-
HY-NT Route	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-Total	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>M/V Island Home</b>													
WH-MV Route	97	117	125	152	176	201	255	235	201	183	154	138	177
HY-NT Route	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-Total	97	117	125	152	176	201	255	235	201	183	154	138	177
<b>M/V Iyanough</b>													
WH-MV Route	-	-	-	-	-	-	-	-	-	-	-	-	-
HY-NT Route	31	-	-	69	110	118	162	155	126	114	78	78	115
Sub-Total	31	-	-	69	110	118	162	155	126	114	78	78	115
WH-MV Route Sub-Total	75	81	98	120	139	144	181	173	142	131	115	102	131
HY-NT Route Sub-Total	37	39	45	47	63	69	99	97	81	75	61	60	70
<b>GRAND TOTAL</b>	<b>66</b>	<b>71</b>	<b>85</b>	<b>93</b>	<b>112</b>	<b>119</b>	<b>155</b>	<b>149</b>	<b>122</b>	<b>113</b>	<b>97</b>	<b>88</b>	<b>112</b>

# TAB 8

Graphs of Fares versus C.P.I.

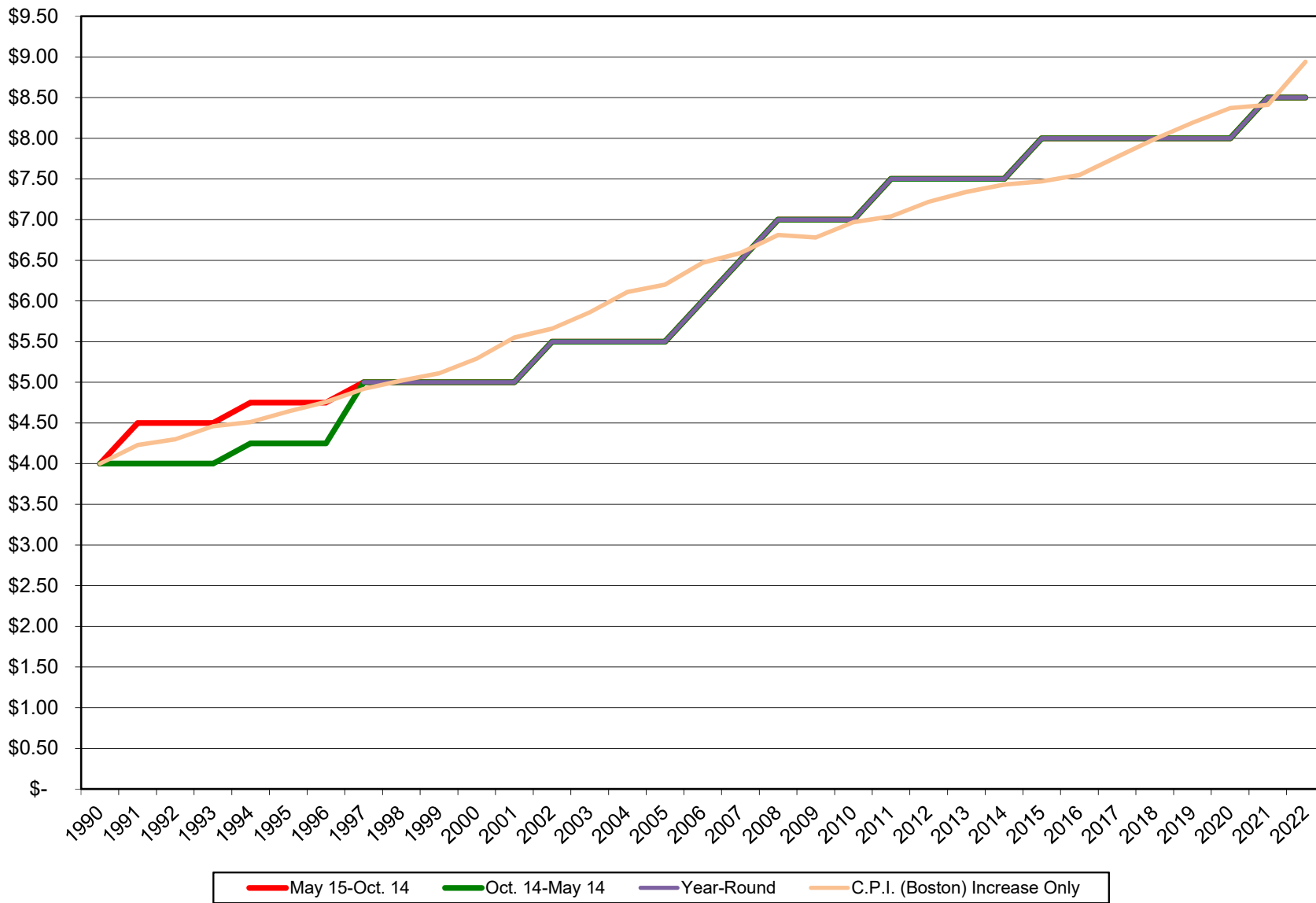
Summary of Price History

By Route

History of Passenger, Automobile,  
and Freight Rate Adjustments

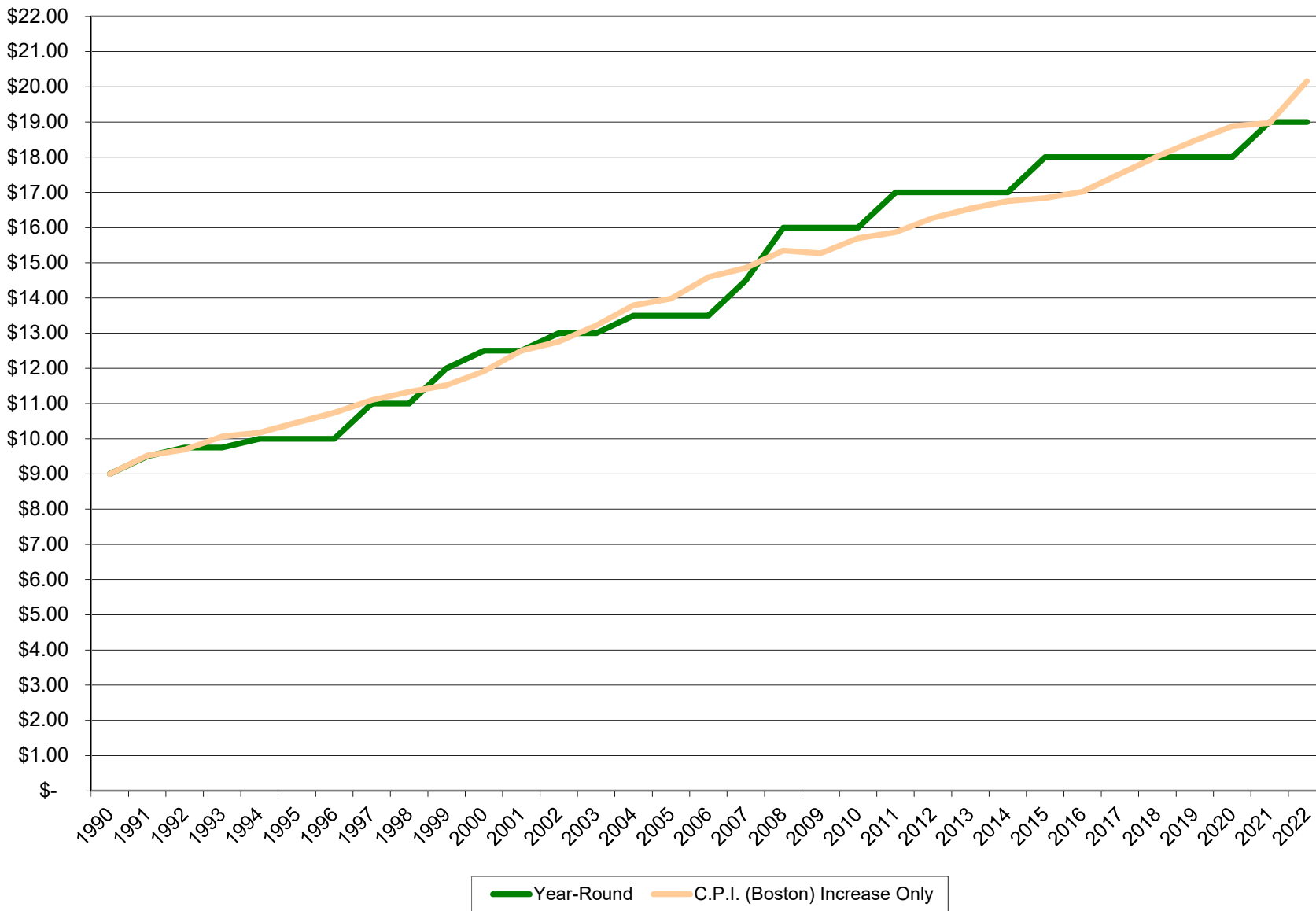
1991 – 2022

### Martha's Vineyard Regular Passenger Fares

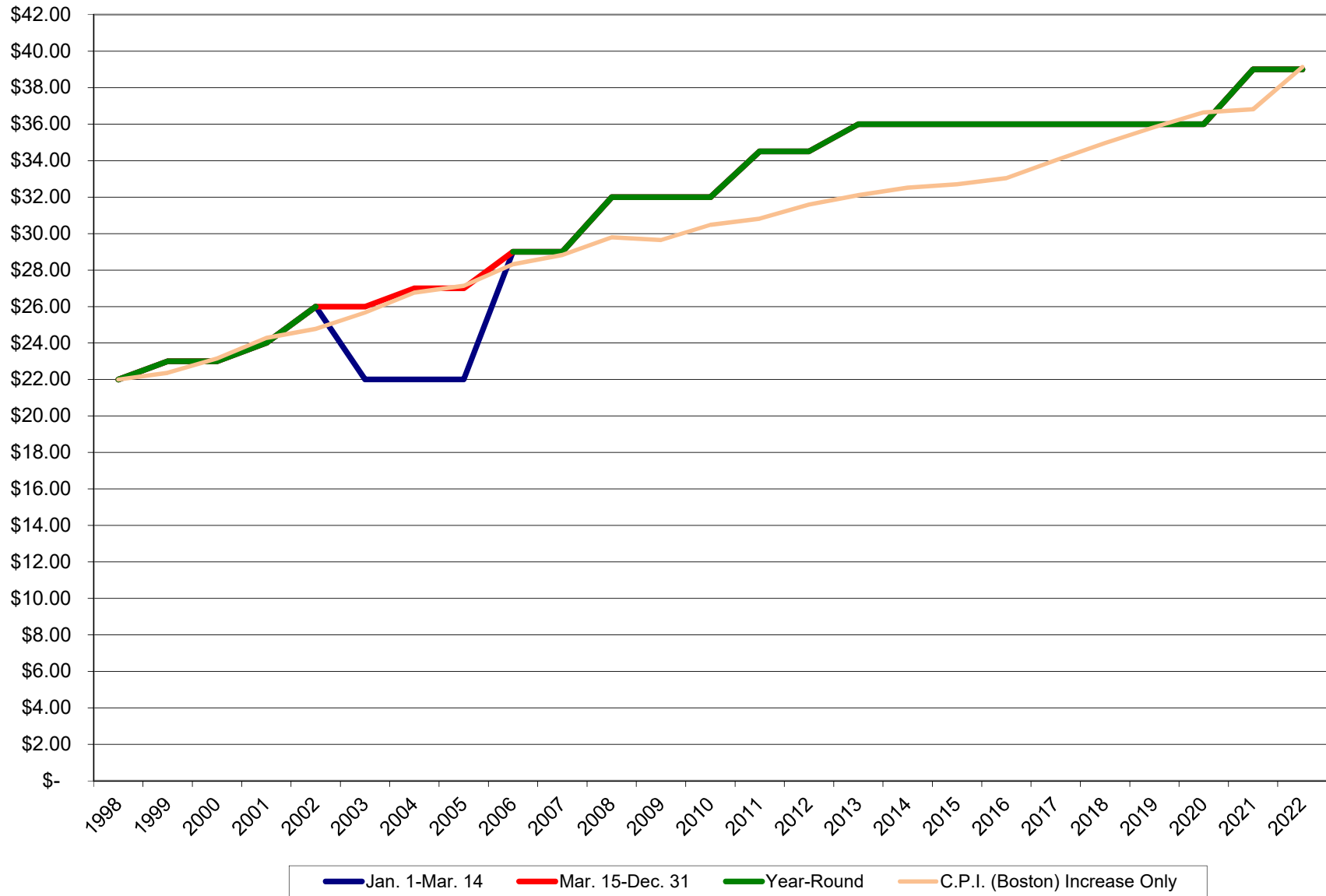




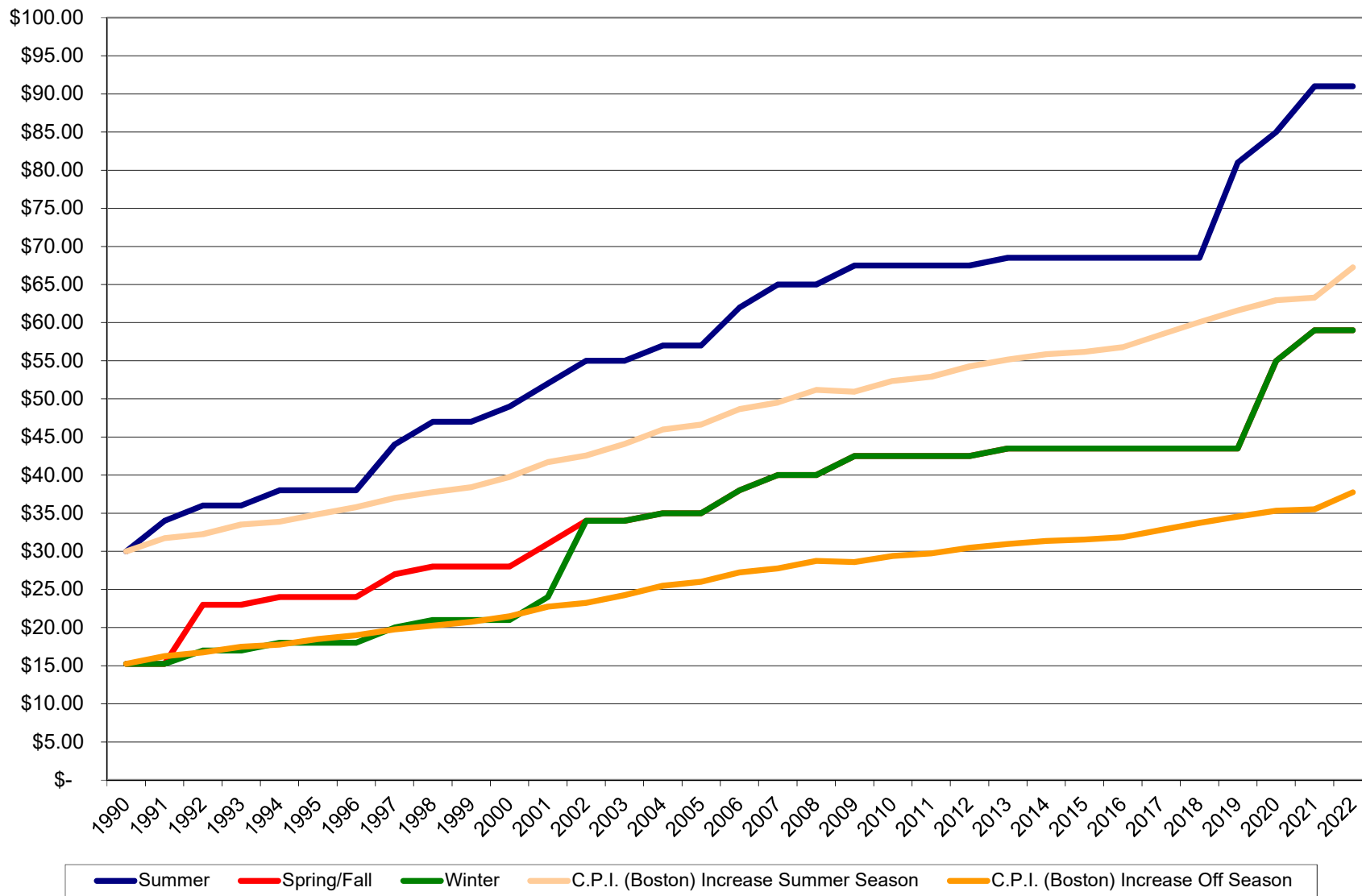
### Nantucket Regular Passenger Fares



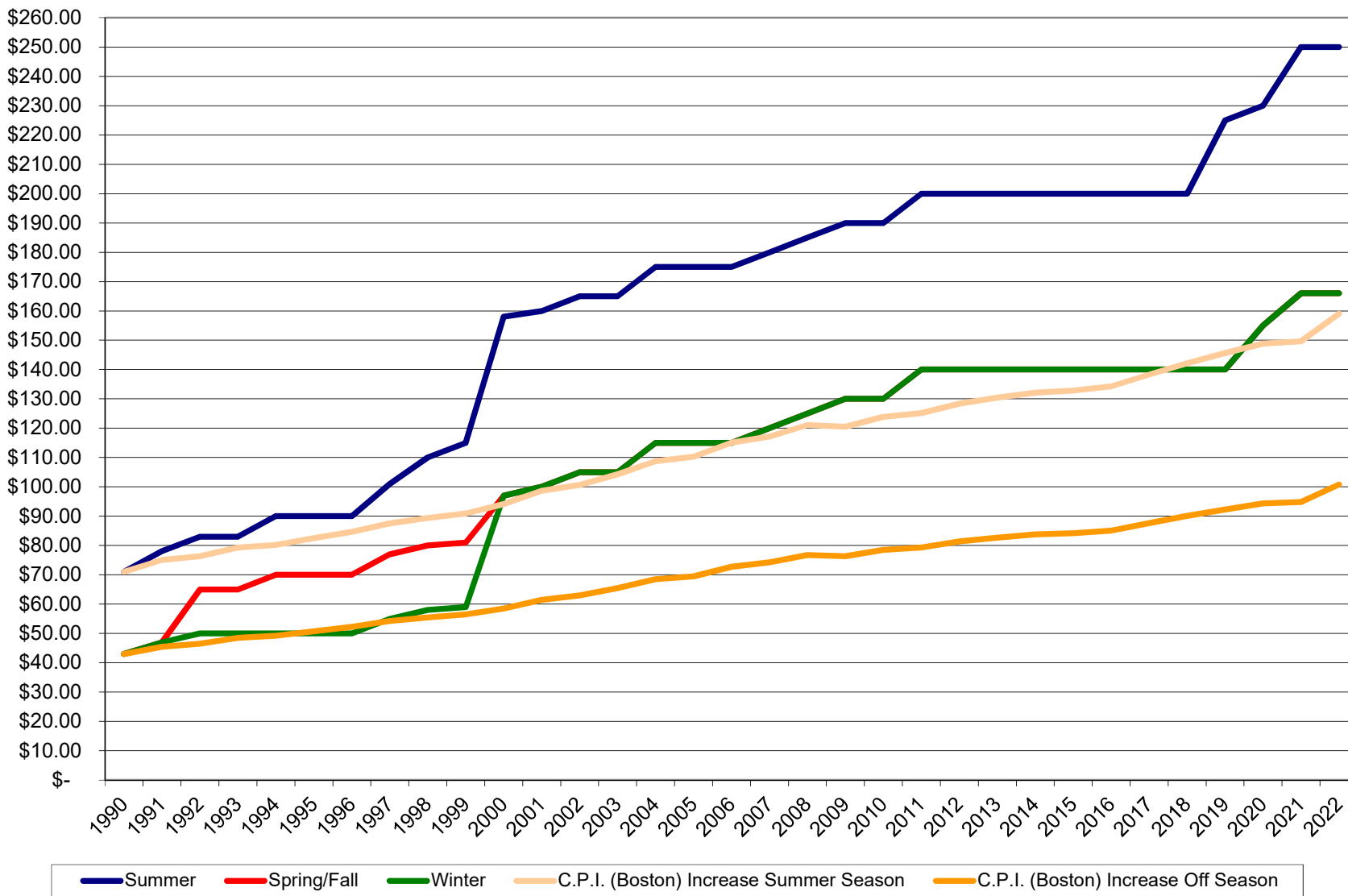
### Nantucket High-Speed Passenger Rates



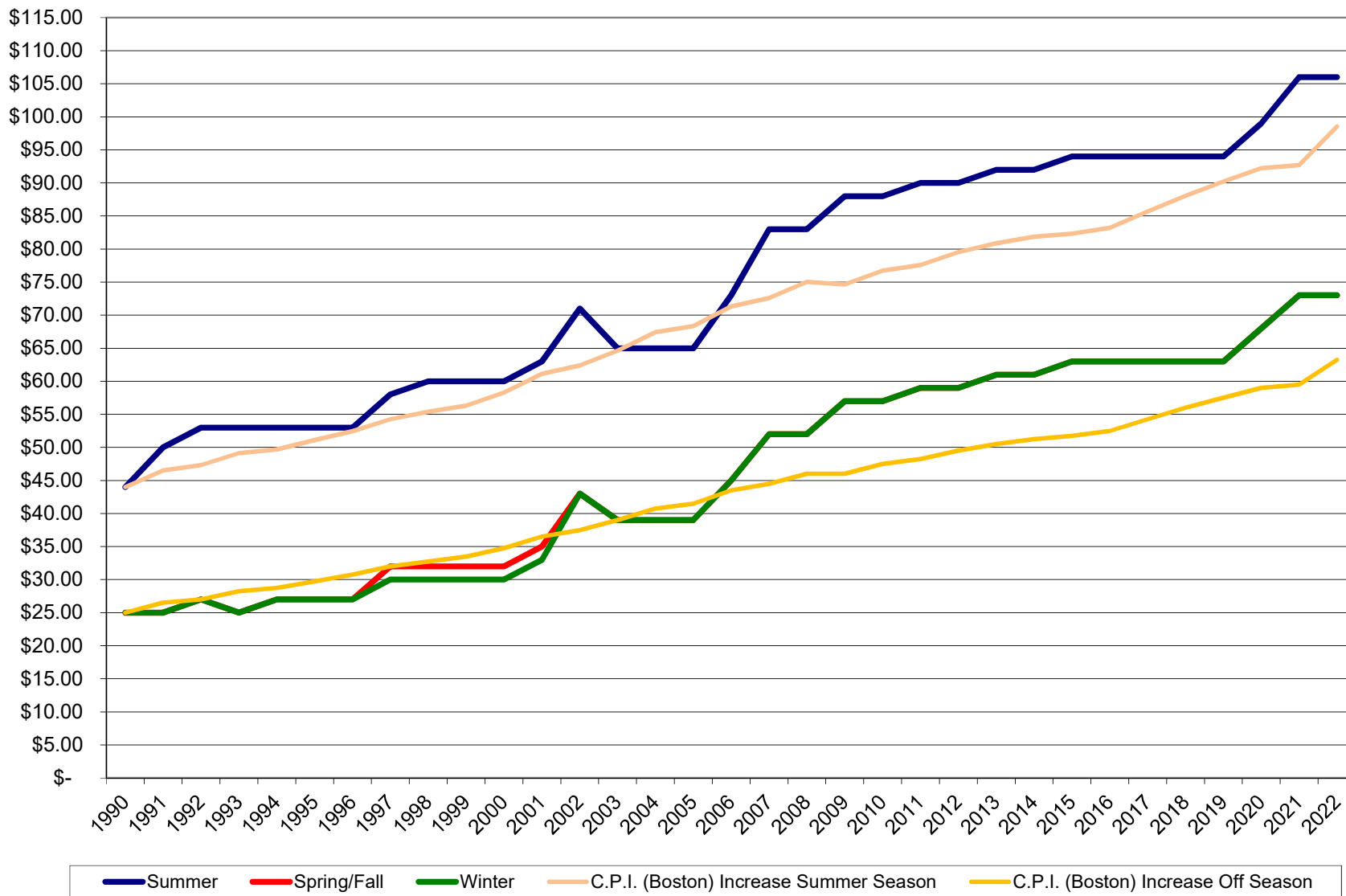
### Martha's Vineyard Standard Automobile Fares (Less than 17' in length)



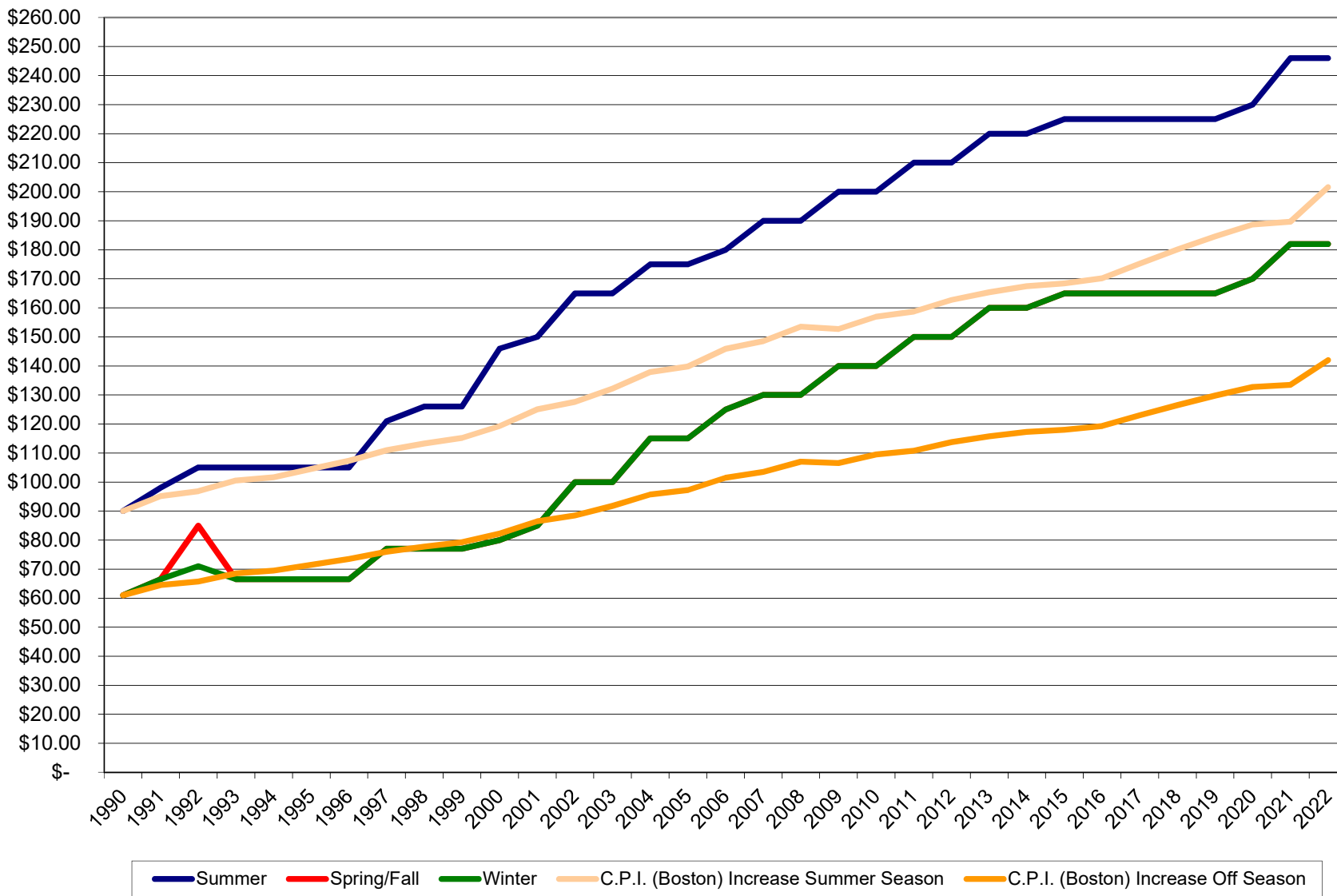
### Nantucket Standard Automobile Fares (Less than 17' in length)



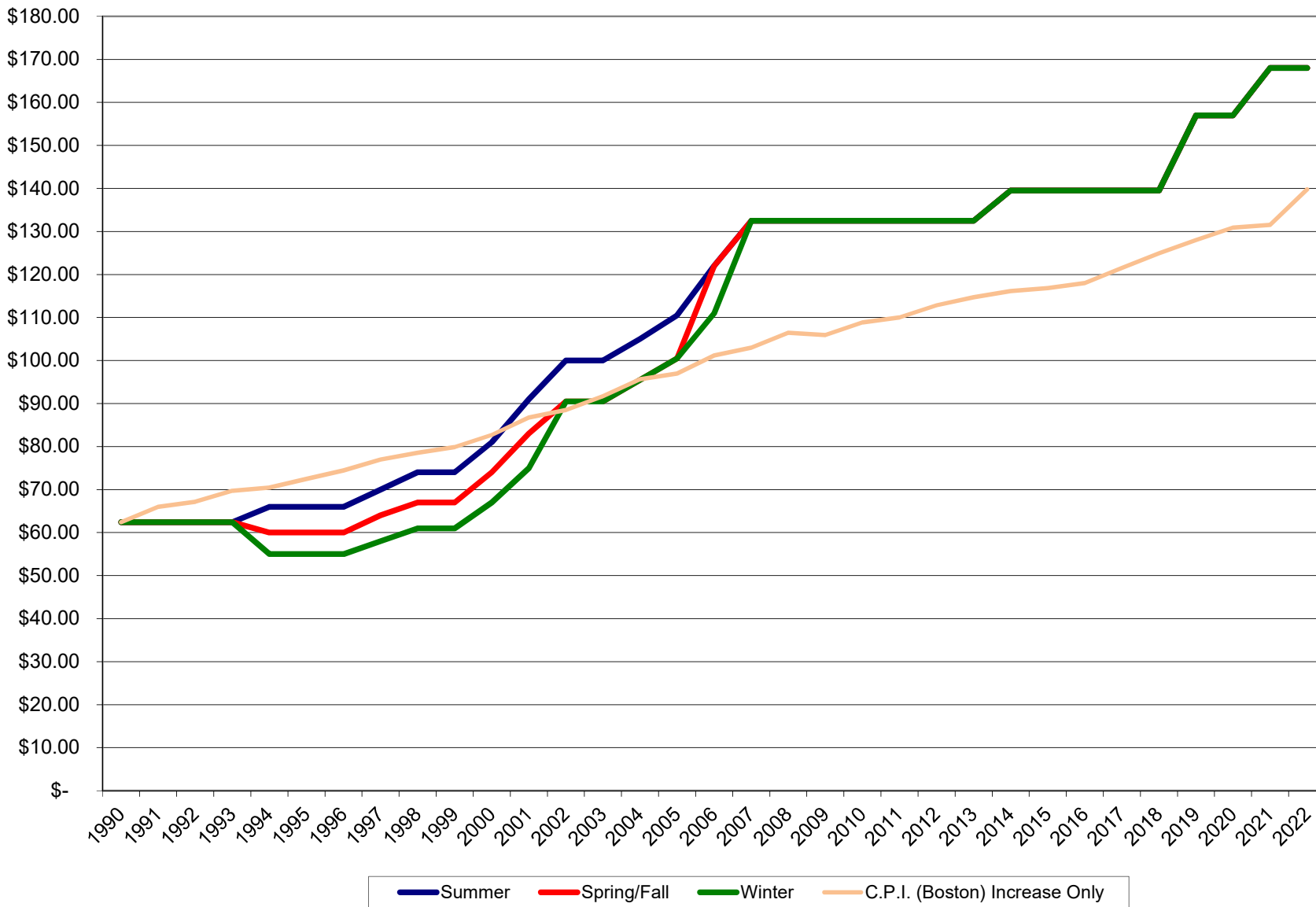
### Martha's Vineyard Excursion Automobile Fares (Less than 17' in length)



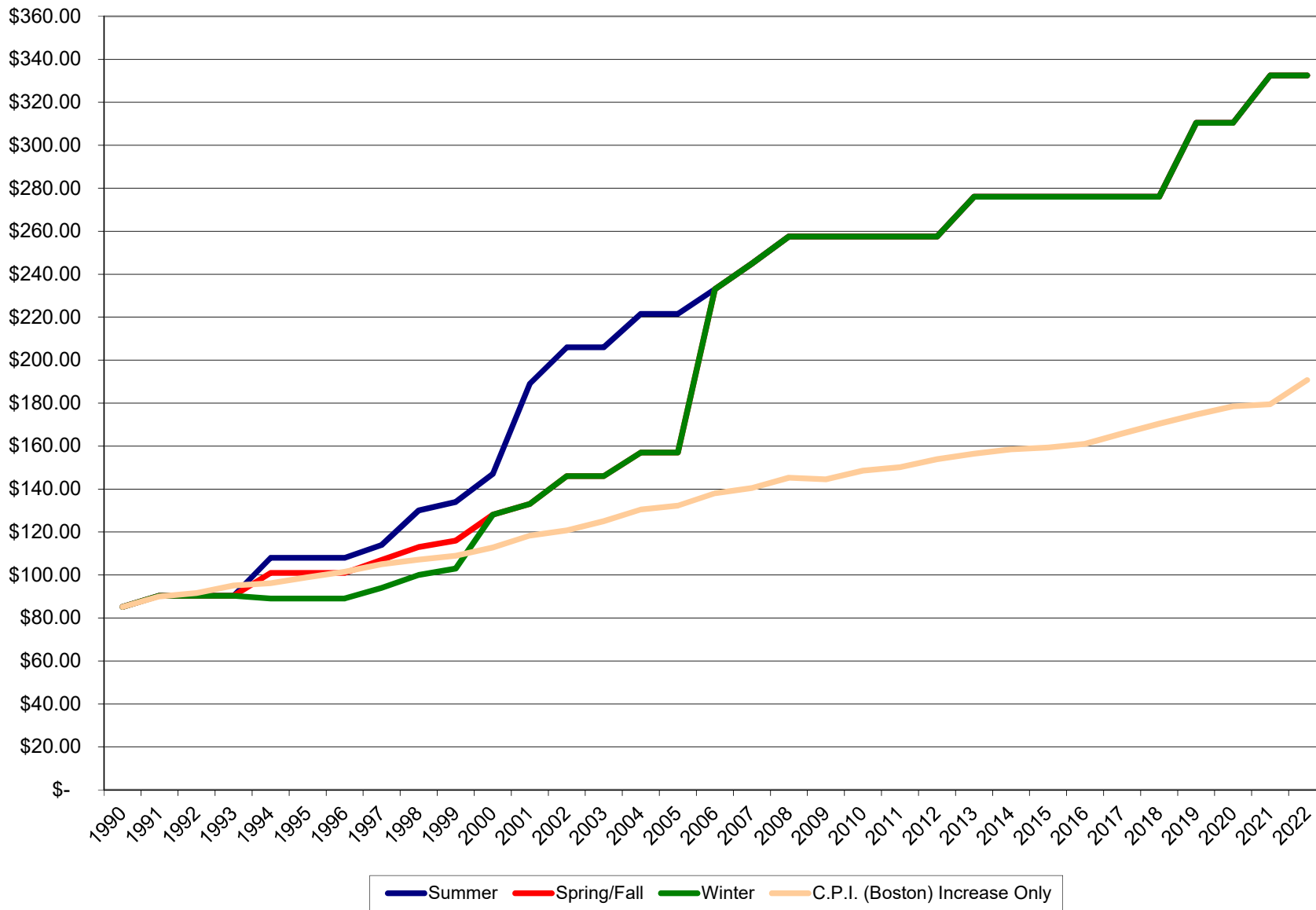
### Nantucket Excursion Automobile Fares (Less than 17' in length)



### Martha's Vineyard Fares for Commercial Vehicles 30-34 Feet in Length



### Nantucket Fares for Commercial Vehicles 30-34 Feet in Length





May Board Meeting - Treasurer/Comptroller's report

SUMMARY HISTORY OF FARE ADJUSTMENTS																											
MARTHA'S VINEYARD ROUTE																											
	EFFECTIVE DATE:	Base	Jun-01	Jan-02	Jan-03	Jan-04	Oct-04	Jan-05	Jan-06	Jan-07	Jan-08	May-08	Apr-09	Jan-10	Jan-11	Jan-12	Jan-13	Jan-14	Jan-15	Jan-16	Jan-17	Jan-18	Jan-19	Jan-20	Jan-21	Jan-22	Current
PASSENGERS																											
CONVENTIONAL SPEED SERVICE																											
						①																					
REGULAR - ADULT		\$ 5.00	\$ 0.50						\$ 0.50	\$ 0.50		\$ 0.50			\$ 0.50				\$ 0.50						\$ 1.00		\$ 9.00
REGULAR - CHILD		\$ 2.50	\$ 0.25						\$ 0.25	\$ 0.25		\$ 0.25			\$ 0.25				\$ 0.25						\$ 0.50		\$ 4.50
REGULAR - SENIOR CITIZEN		\$ 2.50	\$ 0.25						\$ 0.25	\$ 0.25		\$ 0.25			\$ 0.25				\$ 0.25						\$ 0.50		\$ 4.50
REGULAR - FURLOUGH		\$ 2.50	\$ 0.25						\$ 0.25	\$ 0.25		\$ 0.25			\$ 0.25				\$ 0.25						\$ 0.50		\$ 4.50
10 RIDE BOOK - ADULT		\$ 40.00	\$ 4.00						\$ 4.00	\$ 7.00		\$ 5.00			\$ 5.00				\$ 4.00			\$ 5.00			\$ 8.00		\$ 82.00
10 RIDE BOOK - CHILD		\$ 27.50	n/a						\$ 2.50	\$ 2.50		\$ 2.50			\$ 2.50				\$ 2.50			\$ 5.00			\$ 5.00		\$ 50.00
10 RIDE BOOK - SENIOR CITIZEN		\$ 25.00	\$ 2.50						\$ 2.50	\$ 2.50		\$ 2.50			\$ 2.50				\$ 2.50			\$ 5.00			\$ 5.00		\$ 50.00
5 RIDE BOOK - ADULT																						\$ 34.50			\$ 4.00		\$ 38.50
5 RIDE BOOK - CHILD																						\$ 20.00			\$ 2.50		\$ 22.50
5 RIDE BOOK - SENIOR CITIZEN																						\$ 20.00			\$ 2.50		\$ 22.50
46 RIDE MONTHLY COMMUTER BOOK		\$ 90.00	\$ 10.00						\$ 10.00	\$ 10.00		\$ 9.00			\$ 9.00				\$ 10.00					\$ 17.00		\$ 165.00	
GROUP RATE - ADULT (ow)		\$ 4.00	\$ 0.40						\$ 0.40	\$ 0.40		\$ 0.40			\$ 0.40				\$ 0.50					\$ 0.70		\$ 7.20	
GROUP RATE - CHILD (ow)		\$ 2.00	\$ 0.20						\$ 0.20	\$ 0.20		\$ 0.20			\$ 0.20				\$ 0.25					\$ 0.35		\$ 3.60	
GROUP RATE - STUDENT (RT)		\$ 3.00	\$ 0.25						\$ 0.25	\$ 0.50					\$ 0.50				\$ 0.50					\$ 0.50		\$ 5.50	
① = Town embarkation fee of \$0.50 imposed by port communities																											
AUTOMOBILES																											
REGULAR (one-way fares)																											
ON SEASON																											
Under 17'		\$ 52.00		\$ 3.00		\$ 2.00			\$ 5.00	\$ 3.00		\$ 2.50					\$ 1.00						\$ 12.50	\$ 4.00	\$ 6.00		\$ 91.00
17' but less than 20'		\$ 55.00		n/a		\$ 7.00	\$ 5.00		\$ 5.00	\$ 3.00		\$ 2.50					\$ 1.00						\$ 12.50	\$ 4.00	\$ 6.00		\$ 101.00
OFF SEASON																											
Under 17'		\$ 31.00		\$ 3.00		\$ 1.00			\$ 3.00	\$ 2.00		\$ 2.50					\$ 1.00							\$ 11.50	\$ 4.00		\$ 59.00
17' but less than 20'		\$ 34.00		n/a		\$ 6.00	\$ 5.00		\$ 3.00	\$ 2.00		\$ 2.50					\$ 1.00							\$ 11.50	\$ 4.00		\$ 69.00
10 RIDE BOOK		\$ 416.00		\$ 24.00		\$ 56.00			\$ 29.00	\$ 50.00		\$ 25.00					\$ 10.00						\$ 120.00	\$ 120.00	\$ 60.00		\$ 910.00
EXCURSION (round trip fare) (includes 2 adults & 2 children)																											
ON SEASON																											
Under 17'		\$ 63.00	\$ 2.00	\$ 6.00	\$ (6.00)				\$ 8.00	\$ 10.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 7.00		\$ 106.00
17' but less than 20'		\$ 65.00	n/a	n/a	n/a	\$ 10.00	\$ 10.00		\$ 8.00	\$ 10.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 7.00		\$ 126.00
20' and over		\$ 95.00	n/a	n/a	n/a	n/a	n/a		\$ 8.00	\$ 10.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 7.00		\$ 136.00
OFF SEASON																											
Under 17'		\$ 35.00	\$ 2.00	\$ 6.00	\$ (4.00)				\$ 6.00	\$ 7.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 5.00		\$ 73.00
17' but less than 20'		\$ 39.00	n/a	n/a	n/a	\$ 10.00	\$ 10.00		\$ 6.00	\$ 7.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 5.00		\$ 93.00
20' and over		\$ 69.00	n/a	n/a	n/a	n/a	n/a		\$ 6.00	\$ 7.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 5.00		\$ 103.00
TRUCKS / FREIGHT																											
REGULAR (one-way fares)																											
COMMERCIAL			5.00%	4.00%		5.00%		5.00%	10.00%	9.00%								5.00%						12.50%			
MOTORCYCLE (on season)		\$ 22.00	\$ 2.00						\$ 2.00														\$ 6.50	\$ 4.00			\$ 36.50
EXCURSION (round trip fare)																											
MOTORCYCLE (on season)		\$ 37.50	\$ 2.00	\$ 6.00					\$ 2.50						\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00			\$ 59.00

## Price History.xlsx

Page 2 of 4

May Board Meeting - Treasurer/Comptroller's report

SUMMARY HISTORY OF FARE ADJUSTMENTS																											
NANTUCKET ROUTE																											
	EFFECTIVE DATE:	Base	Jun-01	Jan-02	Jan-03	Jan-04	Oct-04	Jan-05	Jan-06	Jan-07	Jan-08	May-08	Jan-09	Mar-10	Jan-11	Jan-12	Jan-13	Jan-14	Jan-15	Jan-16	Jan-17	Jan-18	Jan-19	Jan-20	Jan-21	Jan-22	Current
PASSENGERS																											
CONVENTIONAL SPEED SERVICE																											
REGULAR - ADULT		\$ 12.50	\$ 0.50			① \$ 0.50				\$ 1.00	\$ 1.50				\$ 1.00				\$ 1.00					\$ 1.00		\$ 19.00	
REGULAR - CHILD		\$ 6.25	\$ 0.25			\$ 0.25				\$ 0.50	\$ 0.75				\$ 0.50				\$ 0.50					\$ 0.50		\$ 9.50	
REGULAR - SENIOR CITIZEN		\$ 6.25	\$ 0.25			\$ 0.25				\$ 0.50	\$ 0.75				\$ 0.50				\$ 0.50					\$ 0.50		\$ 9.50	
REGULAR - FURLOUGH		\$ 6.25	\$ 0.25			\$ 0.25				\$ 0.50	\$ 0.75				\$ 0.50				\$ 0.50					\$ 0.50		\$ 9.50	
10 RIDE BOOK - ADULT		\$ 100.00	\$ 4.00			\$ 4.00				\$ 12.00	\$ 12.00				\$ 8.00				\$ 10.00				\$ 5.00	\$ 8.00		\$ 163.00	
10 RIDE BOOK - CHILD		\$ 67.50	n/a							\$ 5.00	\$ 7.50				\$ 5.00				\$ 5.00				\$ 5.00	\$ 5.00		\$ 100.00	
10 RIDE BOOK - SENIOR CITIZEN		\$ 62.50	\$ 5.00							\$ 5.00	\$ 7.50				\$ 5.00				\$ 5.00				\$ 5.00	\$ 5.00		\$ 100.00	
5 RIDE BOOK - ADULT																							\$ 75.00	\$ 4.00		\$ 79.00	
5 RIDE BOOK - CHILD																							\$ 45.00	\$ 2.50		\$ 47.50	
5 RIDE BOOK - SENIOR CITIZEN																							\$ 45.00	\$ 2.50		\$ 47.50	
46 RIDE MONTHLY COMMUTER BOOK																											
GROUP RATE - ADULT (ow)		\$ 10.00	\$ 0.40			\$ 0.40				\$ 0.80	\$ 1.20				\$ 0.80				\$ 0.80					\$ 0.80		\$ 15.20	
GROUP RATE - CHILD (ow)		\$ 5.00	\$ 0.20			\$ 0.20				\$ 0.40	\$ 0.60				\$ 0.40				\$ 0.40					\$ 0.40		\$ 7.60	
GROUP RATE - STUDENT (RT)		\$ 6.50	\$ 0.25			\$ 0.25				\$ 1.00	\$ 2.00				\$ 1.00				\$ 3.00					\$ 1.00		\$ 15.00	
HIGH-SPEED SERVICE																											
REGULAR - ADULT (ow)		\$ 23.00	\$ 1.00	\$ 2.00		① \$ 1.00			\$ 2.00		\$ 1.00	\$ 2.00			\$ 2.50		\$ 1.50							\$ 3.00		\$ 39.00	
REGULAR - CHILD (ow)		\$ 17.25	\$ 0.75	\$ 1.50		\$ 0.75			\$ 1.50		\$ 0.75	\$ 1.50		\$ (8.00)	\$ 1.50		\$ 0.75							\$ 1.50		\$ 19.75	
REGULAR - SENIOR CITIZEN (ow)		\$ 17.25	\$ 0.75	\$ 1.50		\$ 0.75			\$ 1.50		\$ 0.75	\$ 1.50			\$ 2.50		\$ 1.25							\$ 1.50		\$ 29.25	
REGULAR - FURLOUGH (ow)		\$ 17.25	\$ 0.75	\$ 1.50		\$ 0.75			\$ 1.50		\$ 0.75	\$ 1.50			\$ 2.50		\$ 1.25							\$ 1.50		\$ 29.25	
REGULAR - ADULT (rt)		\$ -													\$ 66.00		\$ 2.00							\$ 6.00		\$ 74.00	
REGULAR - CHILD (rt)		\$ -													\$ 33.00		\$ 1.00							\$ 3.00		\$ 37.00	
REGULAR - SENIOR CITIZEN (rt)		\$ -													\$ 49.50		\$ 1.50							\$ 3.00		\$ 54.00	
REGULAR - FURLOUGH (rt)		\$ -													\$ 49.50		\$ 1.50							\$ 3.00		\$ 54.00	
EXCURSION - ADULT (1 Day rt)(Mon-Thu)		\$ -														\$ 49.00								\$ 5.00		\$ 54.00	
EXCURSION - CHILD (1 Day rt)(Mon-Thu)		\$ -														\$ 24.00								\$ 2.50		\$ 26.50	
10 RIDE BOOK - ADULT		\$ 200.00		\$ 20.00					\$ 10.00	\$ 10.00		\$ 16.00			\$ 4.00		\$ 15.00							\$ 25.00		\$ 300.00	
10 RIDE BOOK - CHILD		\$ 150.00	n/a								\$ 20.00			\$ (10.00)	\$ 5.00		\$ 5.00							\$ 12.00		\$ 182.00	
10 RIDE BOOK - SENIOR CITIZEN		\$ 170.00	n/a						n/a	n/a	\$ -				\$ 5.00		\$ 10.00							\$ 20.00		\$ 205.00	
46 RIDE MONTHLY COMMUTER BOOK																											
GROUP RATE - ADULT (ow)		\$ 19.20		\$ 1.60		\$ 1.60			\$ 1.60		\$ 1.60				\$ 0.80		\$ 1.20							\$ 2.00		\$ 29.60	
GROUP RATE - CHILD (ow)		\$ 14.40		\$ 1.20		\$ 1.20			\$ 1.20		\$ 1.20			\$ (6.40)	\$ 0.40		\$ 0.60							\$ 1.00		\$ 14.80	
GROUP RATE - STUDENT (RT)		\$ 6.50	\$ 0.25			\$ 0.25				\$ 1.00		\$ 2.00			\$ 1.00		\$ 3.00							\$ 1.00		\$ 15.00	
① = Town embarkation fee of \$0.50 imposed by port communities is not included in fare adjustment																											
AUTOMOBILES																											
REGULAR (one-way fares)																											
ON SEASON																											
Under 17'		\$ 158.00	\$ 2.00	\$ 5.00		\$ 10.00				\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00								\$ 25.00	\$ 5.00	\$ 16.00		\$ 246.00
17' but less than 20'		\$ 165.00	n/a	n/a		\$ 25.00	\$ 8.00		\$ 2.00	\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00								\$ 25.00	\$ 5.00	\$ 16.00		\$ 271.00
OFF SEASON																											
Under 17'		\$ 97.00	\$ 3.00	\$ 5.00		\$ 10.00				\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00									\$ 15.00	\$ 11.00		\$ 166.00
17' but less than 20'		\$ 105.00	n/a	n/a		\$ 20.00	\$ 8.00		\$ 2.00	\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00									\$ 15.00	\$ 11.00		\$ 186.00
10 RIDE BOOK		\$ 1,265.00	\$ 15.00	\$ 40.00		\$ 200.00				\$ 50.00	\$ 50.00																n/a
6 RIDE BOOK (2 YR EXPIRATION)												\$ 972.00		\$ 48.00									\$ 127.50	\$ 97.50	\$ 75.00		\$ 1,320.00
6 RIDE BOOK (NO EXPIRATION)												\$ 1,140.00		\$ 60.00									\$ 150.00	\$ 90.00	\$ 123.00		\$ 1,563.00
EXCURSION (round trip fare) (includes 2 adults & 2 children)																											
ON SEASON																											
Under 17'		\$ 150.00	\$ 2.00	\$ 13.00		\$ 10.00			\$ 5.00	\$ 10.00	\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 16.00		\$ 246.00	
17' but less than 20'		\$ 165.00	n/a	n/a		\$ 25.00	\$ 16.00		\$ 4.00	\$ 10.00	\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 16.00		\$ 276.00	
20' and over		\$ 226.00	n/a	n/a		n/a	n/a		\$ 4.00	\$ 10.00	\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 16.00		\$ 296.00	
OFF SEASON																											
Under 17'		\$ 85.00	\$ 2.00	\$ 13.00		\$ 15.00			\$ 10.00	\$ 5.00	\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 12.00		\$ 182.00	
17' but less than 20'		\$ 100.00	n/a	n/a		\$ 25.00	\$ 16.00		\$ 9.00	\$ 5.00	\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 12.00		\$ 207.00	
20' and over		\$ 156.00	n/a	n/a		n/a	n/a		\$ 9.00	\$ 5.00	\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 12.00		\$ 222.00	

May Board Meeting - Treasurer/Comptroller's report

	EFFECTIVE DATE:	Base	Jan-01	Jan-02	Jan-03	Jan-04	Oct-04	Jan-05	Jan-06	Jan-07	Jan-08	May-08	Apr-09	Mar-10	Jan-11	Jan-12	Jan-13	Jan-14	Jan-15	Jan-16	Jan-17	Jan-18	Jan-19	Jan-20	Jan-21	Jan-22	Current
TRUCKS / FREIGHT																											
REGULAR (one-way fares)																											
COMMERCIAL			5.00%	4.00%		8.00%			5.00%	5.00%		5.00%			5.00%		7.00%						12.50%				
MOTORCYCLE (on season)	\$ 50.00		\$ 3.00					\$ 5.00							\$ 5.00		\$ 4.50						\$ 13.50	\$ 4.00			\$ 85.00
EXCURSION (round trip fare)																											
MOTORCYCLE (on season)	\$ 90.00	\$ 2.00	\$ 13.00					\$ 5.00							\$ 5.00		\$ 10.00		\$ 5.00					\$ 5.00			\$ 135.00
PARKING																											
DAILY FEE																											
ON SEASON																											
HYANNIS MAIN	\$ 10.00							\$ 2.00						\$ 3.00		\$ 5.00											\$ 20.00
OFF-SITE	\$ 6.00							\$ 2.00				\$ 2.00				\$ 5.00											\$ 15.00
SHOULDER SEASON																											
HYANNIS MAIN	\$ 6.00							\$ 2.00				\$ 2.00															\$ 10.00
OFF-SITE	\$ 6.00							\$ 2.00				\$ 2.00															\$ 10.00
OFF SEASON																											
HYANNIS MAIN	\$ 6.00							\$ 2.00		\$ (3.00)																	\$ 5.00
OFF-SITE	\$ 6.00							\$ 2.00		\$ (3.00)																	\$ 5.00
PERMITS																											
HYANNIS MAIN																											
ON SEASON (Discontinued 2013)	\$ 550.00						\$ 200.00		\$ 50.00				\$ 100.00		\$ 50.00	\$ 150.00											n/a
OFF SEASON (Discontinued 2012)	\$ 325.00						\$ 125.00		\$ 50.00																		n/a
COMBO- MAIN LOT / LEWIS BAY	\$ -															\$ 900.00	\$ 50.00						\$ 50.00	\$ 50.00		\$ 1,050.00	
OFF-SITE																											
ON SEASON - Lewis Bay	\$ 550.00								\$ 25.00						\$ 25.00	\$ 150.00	\$ 50.00							\$ 50.00	\$ 50.00		\$ 900.00
ON SEASON - Yarmouth Rd	\$ 550.00								\$ 25.00						\$ 25.00		\$ 50.00							\$ 50.00	\$ 50.00		\$ 750.00
ON SEASON - Brooks Rd	\$ -																									\$ 700.00	
OFF SEASON - Lewis Bay	\$ 375.00								\$ 25.00			\$ 25.00		\$ 25.00		\$ 50.00							\$ 25.00	\$ 25.00			\$ 550.00
OFF SEASON - Yarmouth Rd	\$ 375.00								\$ 25.00			\$ 25.00		\$ 25.00		\$ 50.00							\$ 25.00	\$ 25.00			\$ 550.00
WINTER													\$ 225.00			\$ 50.00							\$ 25.00	\$ 25.00			\$ 325.00
MISCELLANEOUS																											
DRIVER SERVICES																											
DRIVE ON or DRIVE OFF																											
Under 20' (On Season)	\$ 15.00		\$ 5.00		\$ 5.00														\$ 10.00					\$ 5.00			\$ 40.00
Under 20' (Off Season)	\$ 15.00		\$ 5.00		\$ 5.00																						\$ 25.00
20' and over	\$ 30.00		\$ 10.00		\$ 10.00																						\$ 50.00
DRIVE TO OFFSITE LOT	\$ 37.50					\$ 12.50																					\$ 50.00
Bicycles																											
Bicycle	\$ 5.00				\$ 1.00										\$ 1.00												\$ 7.00
	\$ -																										\$ -

**HISTORY OF REGULAR (ONE WAY ADULT) PASSENGER RATES  
1990 - PRESENT**

	<u>Effective Date</u>	<u>Martha's Vineyard</u>		<u>Nantucket</u>	
		<u>05/15 - 10/14</u>	<u>10/15 - 05/14</u>	<u>05/15 - 10/14</u>	<u>10/15 - 05/14</u>
1990	01/01/90	4.00	4.00	9.00	9.00
1991	01/01/91	4.50	4.00	9.50	9.50
1992	01/07/92	4.50	4.00	9.75	9.75
1993	04/15/93	4.50	4.00	9.75	9.75
1994	01/01/94	4.75	4.25	10.00	10.00
1995	01/01/94	4.75	4.25	10.00	10.00
1996	01/01/94	4.75	4.25	10.00	10.00
1998	01/01/97	5.00	5.00	11.00	11.00
1999	01/01/99	5.00	5.00	12.00	12.00
2000	01/01/00	5.00	5.00	12.50	12.50
2001	05/10/01	5.00	5.00	12.50	12.50
2001	06/01/01	5.50	5.50	13.00	13.00
2002	06/01/01	5.50	5.50	13.00	13.00
2003	06/01/01	5.50	5.50	13.00	13.00
2004	01/01/04	5.50 *	5.50 *	13.50 *	13.50 *
2005	01/01/04	5.50 *	5.50 *	13.50 *	13.50 *
2006	01/01/06	6.00 *	6.00 *	13.50 *	13.50 *

\*Fare does not include \$0.50 Town Embarkation Fee (One Way)

**HISTORY OF REGULAR (ONE WAY ADULT) PASSENGER RATES  
1990 - PRESENT**

	<u>Effective Date</u>	<u>Martha's Vineyard</u>		<u>Nantucket</u>	
		<u>05/15 - 10/14</u>	<u>10/15 - 05/14</u>	<u>05/15 - 10/14</u>	<u>10/15 - 05/14</u>
2007	01/01/07	6.50 *	6.50 *	14.50 *	14.50 *
2008	01/01/08	6.50 *	6.50 *	14.50 *	14.50 *
2008	05/01/08	7.00 *	7.00 *	16.00 *	16.00 *
2009	05/01/08	7.00 *	7.00 *	16.00 *	16.00 *
2010	05/01/08	7.00 *	7.00 *	16.00 *	16.00 *
2011	01/03/11	7.50 *	7.50 *	17.00 *	17.00 *
2012	01/03/11	7.50 *	7.50 *	17.00 *	17.00 *
2013	01/03/11	7.50 *	7.50 *	17.00 *	17.00 *
2014	01/03/11	7.50 *	7.50 *	17.00 *	17.00 *
2015	01/06/15	8.00 *	8.00 *	18.00 *	18.00 *
2016	01/06/15	8.00 *	8.00 *	18.00 *	18.00 *
2017	01/06/15	8.00 *	8.00 *	18.00 *	18.00 *
2018	01/06/15	8.00 *	8.00 *	18.00 *	18.00 *
2019	01/06/15	8.00 *	8.00 *	18.00 *	18.00 *
2020	01/06/15	8.00 *	8.00 *	18.00 *	18.00 *
2021	01/04/21	9.00 *	9.00 *	19.00 *	19.00 *
2022	01/04/21	9.00 *	9.00 *	19.00 *	19.00 *

\*Fare does not include \$0.50 Town Embarkation Fee (One Way)

**HIGH SPEED PASSENGER SERVICE BETWEEN HYANNIS AND NANTUCKET  
HISTORY OF PASSENGER FARES  
1998-PRESENT**

	<b>Effective Date</b>	<b>One Way (Adult) May 15-Oct 14</b>	<b>One Way (Adult) Oct 15-May 14</b>	<b>Round Trip (Adult) May 15-Oct 14</b>	<b>Round Trip (Adult) Oct-15-May 14</b>
1998	05/01/98	22.00	22.00	40.00	40.00
1999	01/01/99	23.00	23.00	42.00	42.00
2000	01/01/00	23.00	23.00	42.00	42.00
2001	05/10/01	24.00	24.00	48.00	48.00
2002	01/01/02	26.00	26.00	52.00	52.00

**HIGH SPEED PASSENGER SERVICE BETWEEN HYANNIS AND NANTUCKET  
HISTORY OF PASSENGER FARES  
1998-PRESENT**

	<u>Effective Date</u>	<u>One Way (Adult) Jan 1-Mar 14</u>	<u>One Way (Adult) Mar 15-Dec 31</u>	<u>Round Trip (Adult) Jan 1-Mar 14</u>	<u>Round Trip (Adult) Mar 15-Dec 31</u>
2003	01/01/03	22.00	26.00	44.00	52.00
2004	01/01/04	22.00 *	27.00 *	44.00 *	54.00 *
2005	01/01/04	22.00 *	27.00 *	44.00 *	54.00 *
2006	01/01/06	29.00 *	29.00 *	58.00 *	58.00 *
2007	01/01/06	29.00 *	29.00 *	58.00 *	58.00 *
2008	01/01/08	30.00 *	30.00 *	60.00 *	60.00 *
2008	05/01/08	32.00 *	32.00 *	64.00 *	64.00 *
2009	05/01/08	32.00 *	32.00 *	64.00 *	64.00 *
2010	05/01/08	32.00 *	32.00 *	64.00 *	64.00 *
2011	01/03/11	34.50 *	34.50 *	66.00 *	66.00 *
2012	01/03/11	34.50 *	34.50 *	66.00 *	66.00 *
2013	01/01/13	36.00 *	36.00 *	68.00 *	68.00 *
2014	01/01/13	36.00 *	36.00 *	68.00 *	68.00 *
2015	01/06/15	36.00 *	36.00 *	68.00 *	68.00 *
2016	01/06/15	36.00 *	36.00 *	68.00 *	68.00 *
2017	01/06/15	36.00 *	36.00 *	68.00 *	68.00 *

\*Fare does not include \$0.50 Town Embarkation Fee (One Way)



**HIGH SPEED PASSENGER SERVICE BETWEEN HYANNIS AND NANTUCKET  
HISTORY OF PASSENGER FARES  
1998-PRESENT**

	<u>Effective Date</u>	<b>One Way (Adult)</b>	<b>One Way (Adult)</b>	<b>Round Trip (Adult)</b>	<b>Round Trip (Adult)</b>
		<u>Jan 1-Mar 14</u>	<u>Mar 15-Dec 31</u>	<u>Jan 1-Mar 14</u>	<u>Mar 15-Dec 31</u>
2018	01/06/15	36.00 *	36.00 *	68.00 *	68.00 *
2019	01/06/15	36.00 *	36.00 *	68.00 *	68.00 *
2020	01/06/15	36.00 *	36.00 *	68.00 *	68.00 *
2021	01/04/21	39.00 *	39.00 *	74.00 *	74.00 *
2022	01/04/21	39.00 *	39.00 *	74.00 *	74.00 *

\*Fare does not include \$0.50 Town Embarkation Fee (One Way)

**HISTORY OF REGULAR (ONE WAY) AUTOMOBILE RATES  
1990 - PRESENT**

		<b>Martha's Vineyard</b>			<b>Nantucket</b>		
		<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>	<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>
		<b>May 15-Oct 14</b>	<b>Oct 15-Nov 30 Mar 15-May 14</b>	<b>Dec 1-Mar 14</b>	<b>May 15-Oct 14</b>	<b>Oct 15-Nov 30 Mar 15-May 14</b>	<b>Dec 1-Mar 14</b>
<b>Effective Date</b>							
1990	01/01/90	30.00	15.25	15.25	71.00	43.00	43.00
1991	01/01/91	34.00	15.25	15.25	78.00	47.00	47.00
1992	01/07/92	36.00	23.00	17.00	83.00	65.00	50.00
1993	04/15/93	36.00	23.00	17.00	83.00	65.00	50.00
1994	01/01/94	38.00	24.00	18.00	90.00	70.00	50.00
		<b>Martha's Vineyard</b>			<b>Nantucket</b>		
		<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>	<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>
		<b>May 15-Oct 14</b>	<b>Oct 15-Dec 31 Mar 15-May 14</b>	<b>Jan 1-Mar 14</b>	<b>May 15-Oct 14</b>	<b>Oct 15-Dec 31 Mar 15-May 14</b>	<b>Jan 1-Mar 14</b>
<b>Effective Date</b>							
1996	01/25/96	38.00	24.00	18.00	90.00	70.00	50.00
1997	01/01/97	44.00	27.00	20.00	101.00	77.00	55.00
1998	01/01/98	47.00	28.00	21.00	110.00	80.00	58.00
1999	01/01/99	47.00	28.00	21.00	115.00	81.00	59.00
2000	01/01/00	49.00	28.00	21.00	158.00	97.00	97.00
2000	03/22/00	52.00	31.00	24.00	158.00	97.00	97.00
2001	01/04/01	52.00	31.00	24.00	160.00	100.00	100.00

**HISTORY OF REGULAR (ONE WAY) AUTOMOBILE RATES  
1990 - PRESENT**

		Martha's Vineyard						Nantucket					
		May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30		May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30	
		Less than 16 ft.	16 ft. but less than 20 ft.	Less than 16 ft.	16 ft. but less than 20 ft.	Less than 16 ft.	16 ft. but less than 20 ft.	Less than 16 ft.	16 ft. but less than 20 ft.	Less than 16 ft.	16 ft. but less than 20 ft.	Less than 16 ft.	16 ft. but less than 20 ft.
Effective Date	Effective Date	May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30		May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30	
2002	01/01/02		55.00		34.00		34.00		165.00		105.00		105.00
2003	01/01/03		55.00		34.00		34.00		165.00		105.00		105.00
2004	01/01/04	57.00 /	62.00	35.00 /	40.00	35.00 /	40.00	175.00 /	190.00	115.00 /	125.00	115.00 /	125.00
		Martha's Vineyard						Nantucket					
		May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30		May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30	
		Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.
2004	10/12/04	57.00 /	67.00	35.00 /	45.00	35.00 /	45.00	175.00 /	198.00	115.00 /	133.00	115.00 /	133.00
2005	01/01/05	57.00 /	67.00	35.00 /	45.00	35.00 /	45.00	175.00 /	198.00	115.00 /	133.00	115.00 /	133.00
2006	01/01/06	62.00 /	72.00	38.00 /	48.00	38.00 /	48.00	175.00 /	200.00	115.00 /	135.00	115.00 /	135.00
2007	01/01/07	65.00 /	75.00	40.00 /	50.00	40.00 /	50.00	180.00 /	205.00	120.00 /	140.00	120.00 /	140.00
2008	01/01/08	65.00 /	75.00	40.00 /	50.00	40.00 /	50.00	185.00 /	210.00	125.00 /	145.00	125.00 /	145.00
2008	05/01/08	67.50 /	77.50	42.50 /	52.50	42.50 /	52.50	190.00 /	215.00	130.00 /	150.00	130.00 /	150.00
2009	05/01/08	67.50 /	77.50	42.50 /	52.50	42.50 /	52.50	190.00 /	215.00	130.00 /	150.00	130.00 /	150.00
2010	05/01/08	67.50 /	77.50	42.50 /	52.50	42.50 /	52.50	190.00 /	215.00	130.00 /	150.00	130.00 /	150.00
2011	01/03/11	67.50 /	77.50	42.50 /	52.50	42.50 /	52.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2012	01/03/11	67.50 /	77.50	42.50 /	52.50	42.50 /	52.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2013	01/01/13	68.50 /	78.50	43.50 /	53.50	43.50 /	53.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2014	01/01/13	68.50 /	78.50	43.50 /	53.50	43.50 /	53.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2015	01/06/15	68.50 /	78.50	43.50 /	53.50	43.50 /	53.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2016	01/06/15	68.50 /	78.50	43.50 /	53.50	43.50 /	53.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2017	01/06/15	68.50 /	78.50	43.50 /	53.50	43.50 /	53.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2018	01/06/15	68.50 /	78.50	43.50 /	53.50	43.50 /	53.50	200.00 /	225.00	140.00 /	160.00	140.00 /	160.00
2019	01/03/19	81.00 /	91.00	43.50 /	53.50	43.50 /	53.50	225.00 /	250.00	140.00 /	160.00	140.00 /	160.00

**HISTORY OF REGULAR (ONE WAY) AUTOMOBILE RATES  
1990 - PRESENT**

		<b>Martha's Vineyard</b>								<b>Nantucket</b>							
		<b>Apr 1 - May 14 / Sep 15 - Oct 31</b>		<b>May 15 - Sep 14 Mon-Thu</b>		<b>May 15 - Sep 14 Fri-Sun</b>		<b>Jan 1 - Mar 31 / Nov 1 - Dec 31</b>		<b>Apr 1 - May 14 / Sep 15 - Oct 31</b>		<b>May 15 - Sep 14 Mon-Thu</b>		<b>May 15 - Sep 14 Fri-Sun</b>		<b>Jan 1 - Mar 31 / Nov 1 - Dec 31</b>	
		Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.	Less than 17 ft.	17 ft. but less than 20 ft.
<b>Effective Date</b>																	
2020	01/04/20	85.00 /	95.00	90.00 /	100.00	100.00 /	110.00	55.00 /	65.00	230.00 /	255.00	230.00 /	255.00	250.00 /	275.00	155.00 /	175.00
2021	01/04/21	91.00 /	101.00	96.00 /	106.00	115.00 /	125.00	59.00 /	69.00	246.00 /	271.00	246.00 /	271.00	275.00 /	300.00	166.00 /	186.00
2022	01/04/21	91.00 /	101.00	96.00 /	106.00	115.00 /	125.00	59.00 /	69.00	246.00 /	271.00	246.00 /	271.00	275.00 /	300.00	166.00 /	186.00

**HISTORY OF AUTO EXCURSION RATES (ROUND TRIP)  
1990-PRESENT**

	<u>Length</u>	<u>Effective Date</u>	<u>Martha's Vineyard</u>			<u>Nantucket</u>		
			<u>Summer</u> May 15-Oct 14	<u>Spring or Fall</u> Oct 15-Nov 30 Mar 15-May 14	<u>Winter</u> Dec 1-Mar 14	<u>Spring or Fall</u> Oct 15-Nov 30 Mar 15-May 14	<u>Winter</u> Dec 1-Mar 14	
1990	1-day	01/01/90	30.00	NA	NA	71.00	NA	NA
	1-5 day	01/01/90	44.00	NA	NA	90.00	NA	NA
	1-8 day	01/01/90	NA	25.00	25.00	NA	NA	NA
	1-16 day	01/01/90	NA	NA	NA	NA	61.00	61.00
1991	1-day	01/01/91	34.00	NA	NA	78.00	NA	NA
	1-5 day	01/01/91	50.00	NA	NA	98.00	NA	NA
	1-8 day	01/01/91	NA	25.00	25.00	NA	NA	NA
	1-16 day	01/01/91	NA	NA	NA	NA	66.50	66.50
	1-9 day	01/07/92	NA	27.00	27.00	NA	85.00	71.00
1993	1-day	12/19/92	36.00	NA	NA	NA	NA	NA
	1-5 day	12/19/92	53.00	NA	NA	105.00	NA	NA
	1-9 day	12/19/92	NA	25.00	25.00	NA	NA	NA
	1-16 day	12/19/92	NA	NA	NA	NA	66.50	66.50
1994	1-day	01/01/94	38.00	NA	NA	NA	NA	NA
	1-5 day	01/01/94	53.00	NA	NA	105.00	NA	NA
	1-9 day	01/01/94	NA	27.00	27.00	NA	NA	NA
	1-16 day	01/01/94	NA	NA	NA	NA	66.50	66.50
1995	1-day	01/01/94	38.00	NA	NA	NA	NA	NA
	1-5 day	01/01/94	53.00	NA	NA	105.00	NA	NA
	1-9 day	01/01/94	NA	27.00	27.00	NA	NA	NA
	1-16 day	01/01/94	NA	NA	NA	NA	66.50	66.50
1996	1-day	01/01/94	38.00	NA	NA	NA	NA	NA
	1-5 day	01/01/94	53.00	NA	NA	105.00	NA	NA
	1-9 day	01/01/94	NA	27.00	27.00	NA	NA	NA
	1-16 day	01/01/94	NA	NA	NA	NA	66.50	66.50

May Board Meeting - Treasurer/Comptroller's report

			<b>Martha's Vineyard</b>			<b>Nantucket</b>		
			<b>Summer</b>	Oct 15-Dec 31	<b>Winter</b>		Oct 15-Dec 31	<b>Winter</b>
			May 15-Oct 14	Mar 15-May 14	Jan 1-Mar 14		Mar 15-May 14	Jan 1-Mar 14
<b>Effective Date</b>								
1997	1-5 day	01/01/97	58.00	NA	NA	121.00	NA	NA
	1-9 day	01/01/97	NA	32.00	30.00	NA	NA	NA
	1-16 day	01/01/97	NA	NA	NA	NA	77.00	77.00
1998	1-5 day	01/01/98	60.00	NA	NA	126.00	NA	NA
	1-16 day	01/01/98	NA	32.00	30.00		77.00	77.00
			<b>Martha's Vineyard</b>			<b>Nantucket</b>		
			<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>		<b>Spring or Fall</b>	<b>Winter</b>
			5 day (6/15-9/14)					
			16 day (5/15-6/14)	Oct 15-Dec 31			Oct 15-Dec 31	
<b>Effective Date</b>			& 9/15-10/14)	Mar 15-May 14	Jan 1-Mar 14		Mar 15-May 14	Jan 1-Mar 14
1999	1-5 day	01/01/99	60.00	NA	NA	126.00	NA	NA
	1-16 day	01/01/99	60.00	32.00	30.00	NA	77.00	77.00
2000	1-5 day	01/01/00	60.00	NA	NA	146.00	NA	NA
	1-16 day	01/01/00	60.00	32.00	30.00	NA	80.00	80.00
2000	1-5 day	02/01/00	63.00	NA	NA	146.00	NA	NA
	1-16 day	02/01/00	63.00	35.00	33.00	146.00	80.00	80.00
			<b>Martha's Vineyard</b>			<b>Nantucket</b>		
			<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>		<b>Spring or Fall</b>	<b>Winter</b>
				Oct 15-Dec 31			Oct 15-Dec 31	
<b>Effective Date</b>			May 15-Oct 14	Mar 15-May 14	Jan 1-Mar 14		Mar 15-May 14	Jan 1-Mar 14
2001	1-16 day	01/04/01	63.00	35.00	33.00	150.00	85.00	85.00
2001	1-16 day	06/01/01	65.00	37.00	35.00	152.00	87.00	87.00
			<b>Martha's Vineyard</b>			<b>Nantucket</b>		
			<b>Summer</b>	<b>Fall</b>	<b>Winter/Spring</b>		<b>Fall</b>	<b>Winter/Spring</b>
				Oct 15-Dec 31	Jan 1-May 14		Oct 15-Dec 31	Jan 1-May 14
<b>Effective Date</b>			May 15-Oct 14					
2002	1-16 day	01/01/02	71.00	43.00	43.00	165.00	100.00	100.00

			Martha's Vineyard						Nantucket						
			Summer		Fall		Winter/Spring		Fall			Winter/Spring			
			May 15-Oct 14		Oct 15-Dec 31		Jan 1-May 14		Sep 15-Dec 31			Jan 1-May 14			
<u>Effective Date</u>															
2003	1-365 day	01/01/03	65.00		39.00		39.00		165.00	100.00			100.00		
			Martha's Vineyard						Nantucket						
			Summer		Fall		Winter/Spring		Fall			Winter/Spring			
			May 15-Sep 14		Sep 15-Dec 31		Jan 1-May 14		Sep 15-Dec 31			Jan 1-May 14			
			16 ft.		16 ft.		16 ft.		16 ft.	16 ft.			16 ft.		
			but		but		but		but	but			but		
			Less	less	Less	less	Less	less	less	Less	less	Less	less	Less	less
			than	than	than	than	than	than	than	than	than	than	than	than	than
<u>Effective Date</u>			16 ft. 20 ft.		16 ft. 20 ft.		16 ft. 20 ft.		20 ft.	16 ft. 20 ft.			16 ft. 20 ft.		
2004	1-28 day	01/01/04	65.00 / 75.00		39.00 / 49.00		39.00 / 49.00		190.00	115.00 / 125.00			115.00 / 125.00		
			Martha's Vineyard						Nantucket						
			Summer		Fall		Winter/Spring		Fall			Winter/Spring			
<u>Effective Date</u>			May 15-Sep 14		Sep 15-Dec 31		Jan 1-May 14		Sep 15-Dec 31			Jan 1-May 14			
			17 ft.		17 ft.		17 ft.		17 ft.	17 ft.			17 ft.		
			but		but		but		but	but			but		
			Less	less	Less	less	Less	less	less	Less	less	Less	less	Less	less
			than	than	than	than	than	than	than	than	than	than	than	than	than
			17 ft. 20 ft.		17 ft. 20 ft.		17 ft. 20 ft.		20 ft.	17 ft. 20 ft.			17 ft. 20 ft.		
2004	1-28 day	10/12/04	65.00 / 85.00		39.00 / 59.00		39.00 / 59.00		206.00	115.00 / 141.00			115.00 / 141.00		
2005	1-28 day	01/01/05	65.00 / 85.00		39.00 / 59.00		39.00 / 59.00		206.00	115.00 / 141.00			115.00 / 141.00		
2006	1-28 day	01/01/06	73.00 / 93.00		45.00 / 65.00		45.00 / 65.00		210.00	125.00 / 150.00			125.00 / 150.00		
2007	1-28 day	01/01/07	83.00 / 103.00		52.00 / 72.00		52.00 / 72.00		220.00	130.00 / 155.00			130.00 / 155.00		
2008	1-28 day	01/01/07	83.00 / 103.00		52.00 / 72.00		52.00 / 72.00		220.00	130.00 / 155.00			130.00 / 155.00		
2008	1-28 day	05/01/08	88.00 / 108.00		57.00 / 77.00		57.00 / 77.00		230.00	140.00 / 165.00			140.00 / 165.00		
2009	1-28 day	05/01/08	88.00 / 108.00		57.00 / 77.00		57.00 / 77.00		230.00	140.00 / 165.00			140.00 / 165.00		
2010	1-31 day	05/01/08	88.00 / 108.00		57.00 / 77.00		57.00 / 77.00		230.00	140.00 / 165.00			140.00 / 165.00		
2011	1-31 day	01/03/11	90.00 / 110.00		59.00 / 79.00		59.00 / 79.00		240.00	150.00 / 175.00			150.00 / 175.00		
2012	1-31 day	01/03/11	90.00 / 110.00		59.00 / 79.00		59.00 / 79.00		240.00	150.00 / 175.00			150.00 / 175.00		

			Martha's Vineyard						Nantucket					
			Summer		Fall		Winter/Spring		Fall			Winter/Spring		
<u>Effective Date</u>			<u>May 15-Sep 14</u>		<u>Sep 15-Dec 31</u>		<u>Jan 1-May 14</u>		<u>Sep 15-Dec 31</u>			<u>Jan 1-May 14</u>		
			17 ft.	17 ft.	17 ft.	17 ft.	17 ft.	17 ft.	17 ft.	17 ft.	17 ft.	17 ft.	17 ft.	17 ft.
			but	but	but	but	but	but	but	but	but	but	but	but
			Less	Less	Less	Less	Less	Less	Less	Less	Less	Less	Less	Less
			than	than	than	than	than	than	than	than	than	than	than	than
			17 ft.	20 ft.	17 ft.	20 ft.	17 ft.	20 ft.	20 ft.	17 ft.	20 ft.	17 ft.	20 ft.	20 ft.
2013	1-31 day	01/01/13	92.00 /	112.00	61.00 /	81.00	61.00 /	81.00	250.00	160.00 /	185.00	160.00 /	185.00	
2014	1-31 day	01/01/13	92.00 /	112.00	61.00 /	81.00	61.00 /	81.00	250.00	160.00 /	185.00	160.00 /	185.00	
2015	1-31 day	01/06/15	94.00 /	114.00	63.00 /	83.00	63.00 /	83.00	255.00	165.00 /	190.00	165.00 /	190.00	
2016	1-31 day	01/06/15	94.00 /	114.00	63.00 /	83.00	63.00 /	83.00	255.00	165.00 /	190.00	165.00 /	190.00	
2017	1-31 day	01/06/15	94.00 /	114.00	63.00 /	83.00	63.00 /	83.00	255.00	165.00 /	190.00	165.00 /	190.00	
2018	1-31 day	01/06/15	94.00 /	114.00	63.00 /	83.00	63.00 /	83.00	255.00	165.00 /	190.00	165.00 /	190.00	
2019	1-31 day	01/06/15	94.00 /	114.00	63.00 /	83.00	63.00 /	83.00	255.00	165.00 /	190.00	165.00 /	190.00	
2020	1-31 day	01/04/20	99.00 /	119.00	68.00 /	88.00	68.00 /	88.00	260.00	170.00 /	195.00	170.00 /	195.00	
2021	1-31 day	01/04/21	106.00 /	119.00	73.00 /	88.00	73.00 /	88.00	276.00	182.00 /	207.00	182.00 /	207.00	
2022	1-31 day	01/04/21	106.00 /	119.00	73.00 /	88.00	73.00 /	88.00	276.00	182.00 /	207.00	182.00 /	207.00	



**HISTORY OF (ONE WAY) TRUCK RATES  
1990 - PRESENT**

		<b>Martha's Vineyard</b>			<b>Nantucket</b>		
		<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>	<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>
		<b>May 15-Oct 14</b>	<b>Oct 15-Nov 30 Mar 15-May 14</b>	<b>Dec 1-Mar 14</b>	<b>May 15-Oct 14</b>	<b>Oct 15-Nov 30 Mar 15-May 14</b>	<b>Dec 1-Mar 14</b>
<b>Effective Date</b>							
1990	01/01/90	62.40	62.40	62.40	85.15	85.15	85.15
1991	01/01/91	62.40	62.40	62.40	90.35	90.35	90.35
1992	01/07/92	62.40	62.40	62.40	90.35	90.35	90.35
1993	04/15/93	62.40	62.40	62.40	90.35	90.35	90.35
1994	01/01/94	66.00	60.00	55.00	108.00	101.00	89.00
1995	01/01/94	66.00	60.00	55.00	108.00	101.00	89.00
		<b>Martha's Vineyard</b>			<b>Nantucket</b>		
		<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>	<b>Summer</b>	<b>Spring or Fall</b>	<b>Winter</b>
		<b>May 15-Oct 14</b>	<b>Oct 15-Dec 31 Mar 15-May 14</b>	<b>Jan 1-Mar 14</b>	<b>May 15-Oct 14</b>	<b>Oct 15-Dec 31 Mar 15-May 14</b>	<b>Jan 1-Mar 14</b>
<b>Effective Date</b>							
1996	01/25/96	66.00	60.00	55.00	108.00	101.00	89.00
1997	01/01/97	70.00	64.00	58.00	114.00	107.00	94.00
1998	01/01/98	74.00	67.00	61.00	130.00	113.00	100.00
1999	01/01/99	74.00	67.00	61.00	134.00	116.00	103.00
2000	01/01/00	81.00	74.00	67.00	147.00	128.00	128.00
2000	02/01/00	91.00	83.00	75.00	147.00	128.00	128.00
2001	01/04/01	91.00	83.00	75.00	189.00	133.00	133.00
2001	05/10/01	96.00	87.00	79.00	198.00	140.00	140.00

TRUCK RATES 1990-1993 BASED ON < 35' TRUCK CARRYING 13,000 LBS OF FREIGHT

## TRUCK RATES 1994-PRESENT BASED ON LENGTH ONLY

		Martha's Vineyard			Nantucket		
		Summer	Fall	Winter/Spring	Summer	Fall	Winter/Spring
		May 1-Oct 31	Nov 1-Dec 31	Jan 1-Apr 30	May 1-Oct 31	Nov 1-Dec 31	Jan 1-Apr 30
		<u>Effective Date</u>					
2002	01/01/02	100.00	90.50	90.50	206.00	146.00	146.00
2003	01/01/02	100.00	90.50 *	90.50	206.00	146.00	146.00
2004	01/01/04	105.00	95.50	95.50	221.50	157.00	157.00
2004	10/12/04	105.00	95.50	95.50	221.50	157.00	157.00
2005	01/01/05	110.50	100.50	100.50	221.50	157.00	157.00

		Martha's Vineyard			Nantucket		
		Summer	Fall	Winter/Spring	Summer	Fall	Winter/Spring
		Apr 1-Oct 31	Nov 1-Dec 31	Jan 1-Mar 31	Apr 1-Oct 31	Nov 1-Dec 31	Jan 1-Mar 31
		<u>Effective Date</u>					
2006	01/01/06	122.00	122.00	111.00	233.00	233.00	165.00
2007	01/01/07	132.50	132.50	132.50	245.00	245.00	245.00
2008	01/01/08	132.50	132.50	132.50	245.00	245.00	245.00
2008	05/01/08	132.50	132.50	132.50	257.50	257.50	257.50
2009	05/01/08	132.50	132.50	132.50	257.50	257.50	257.50
2010	05/01/08	132.50	132.50	132.50	257.50	257.50	257.50
2011	01/03/11	132.50	132.50	132.50	257.50	257.50	257.50
2012	01/03/11	132.50	132.50	132.50	257.50	257.50	257.50
2013	01/01/13	132.50	132.50	132.50	276.00	276.00	276.00
2014	01/01/14	139.50	139.50	139.50	276.00	276.00	276.00
2015	01/06/15	139.50	139.50	139.50	276.00	276.00	276.00
2016	01/06/15	139.50	139.50	139.50	276.00	276.00	276.00
2017	01/06/15	139.50	139.50	139.50	276.00	276.00	276.00

TRUCK RATES 1990-1993 BASED ON &lt; 35' TRUCK CARRYING 13,000 LBS OF FREIGHT

TRUCK RATES 1994-PRESENT BASED ON LENGTH ONLY

		Martha's Vineyard			Nantucket		
	<u>Effective Date</u>	<u>Summer</u>	<u>Fall</u>	<u>Winter/Spring</u>	<u>Summer</u>	<u>Fall</u>	<u>Winter/Spring</u>
		Apr 1-Oct 31	Nov 1-Dec 31	Jan 1-Mar 31	Apr 1-Oct 31	Nov 1-Dec 31	Jan 1-Mar 31
2018	01/06/15	139.50	139.50	139.50	276.00	276.00	276.00
2019	01/03/19	157.00	157.00	157.00	310.50	310.50	310.50
2020	01/03/19	157.00	157.00	157.00	310.50	310.50	310.50
2021	01/04/21	168.00	168.00	168.00	332.50	332.50	332.50
2022	01/04/21	168.00	168.00	168.00	332.50	332.50	332.50

TRUCK RATES 1990-1993 BASED ON < 35' TRUCK CARRYING 13,000 LBS OF FREIGHT

TRUCK RATES 1994-PRESENT BASED ON LENGTH ONLY

**HISTORY OF (ONE WAY) TRUCK RATES  
1990 - PRESENT**

		<b>Martha's Vineyard</b>						<b>Nantucket</b>					
		<b>Summer</b>		<b>Spring or Fall</b>		<b>Winter</b>		<b>Summer</b>		<b>Spring or Fall</b>		<b>Winter</b>	
<b>Effective Date</b>		<b>May 15-Oct 14</b>		<b>Oct 15-Nov 30 Mar 15-May 14</b>		<b>Dec 1-Mar 14</b>		<b>May 15-Oct 14</b>		<b>Oct 15-Nov 30 Mar 15-May 14</b>		<b>Dec 1-Mar 14</b>	
1990	01/01/90	62.40		62.40		62.40		85.15		85.15		85.15	
1991	01/01/91	62.40	0%	62.40	0%	62.40	0%	90.35	6%	90.35	6%	90.35	6%
1992	01/07/92	62.40	0%	62.40	0%	62.40	0%	90.35	0%	90.35	0%	90.35	0%
1993	04/15/93	62.40	0%	62.40	0%	62.40	0%	90.35	0%	90.35	0%	90.35	0%
1994	01/01/94	66.00	6%	60.00	-4%	55.00	-12%	108.00	20%	101.00	12%	89.00	-1%
1995	01/01/94	66.00	0%	60.00	0%	55.00	0%	108.00	0%	101.00	0%	89.00	0%
		<b>Martha's Vineyard</b>						<b>Nantucket</b>					
		<b>Summer</b>		<b>Spring or Fall</b>		<b>Winter</b>		<b>Summer</b>		<b>Spring or Fall</b>		<b>Winter</b>	
<b>Effective Date</b>		<b>May 15-Oct 14</b>		<b>Oct 15-Dec 31 Mar 15-May 14</b>		<b>Jan 1-Mar 14</b>		<b>May 15-Oct 14</b>		<b>Oct 15-Dec 31 Mar 15-May 14</b>		<b>Jan 1-Mar 14</b>	
1996	01/25/96	66.00	0%	60.00	0%	55.00	0%	108.00	0%	101.00	0%	89.00	0%
1997	01/01/97	70.00	6%	64.00	7%	58.00	5%	114.00	6%	107.00	6%	94.00	6%
1998	01/01/98	74.00	6%	67.00	5%	61.00	5%	130.00	14%	113.00	6%	100.00	6%
1999	01/01/99	74.00	0%	67.00	0%	61.00	0%	134.00	3%	116.00	3%	103.00	3%
2000	01/01/00	81.00	9%	74.00	10%	67.00	10%	147.00	10%	128.00	10%	128.00	24%
2000	02/01/00	91.00	12%	83.00	12%	75.00	12%	147.00	0%	128.00	0%	128.00	0%
2001	01/04/01	91.00	0%	83.00	0%	75.00	0%	189.00	29%	133.00	4%	133.00	4%
2001	05/10/01	96.00	5%	87.00	5%	79.00	5%	198.00	5%	140.00	5%	140.00	5%

TRUCK RATES 1990-1993 BASED ON < 35' TRUCK CARRYING 13,000 LBS OF FREIGHT

TRUCK RATES 1994-PRESENT BASED ON LENGTH ONLY

May Board Meeting - Treasurer/Comptroller's report

		Martha's Vineyard						Nantucket					
		Summer		Fall		Winter/Spring		Summer		Fall		Winter/Spring	
Effective Date		May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30		May 1-Oct 31		Nov 1-Dec 31		Jan 1-Apr 30	
2002	01/01/02	100.00	4%	90.50	4%	90.50	15%	206.00	4%	146.00	4%	146.00	4%
2003	01/01/02	100.00	0%	90.50	0%	90.50	0%	206.00	0%	146.00	0%	146.00	0%
2004	01/01/04	105.00	5%	95.50	6%	95.50	6%	221.50	8%	157.00	8%	157.00	8%
2004	10/12/04	105.00	0%	95.50	0%	95.50	0%	221.50	0%	157.00	0%	157.00	0%
2005	01/01/05	110.50	5%	100.50	5%	100.50	5%	221.50	0%	157.00	0%	157.00	0%
2006	01/01/06	122.00	10%	122.00	21%	111.00	10%	233.00	5%	233.00	48%	165.00	5%
2007	01/01/07	132.50	9%	132.50	9%	132.50	19%	245.00	5%	245.00	5%	245.00	48%
2008	05/01/08	132.50	0%	132.50	0%	132.50	0%	257.50	5%	257.50	5%	257.50	5%
2009	05/01/08	132.50	0%	132.50	0%	132.50	0%	257.50	0%	257.50	0%	257.50	0%
2010	05/01/08	132.50	0%	132.50	0%	132.50	0%	257.50	0%	257.50	0%	257.50	0%
2011	01/03/11	132.50	0%	132.50	0%	132.50	0%	257.50	0%	257.50	0%	257.50	0%
2012	01/03/11	132.50	0%	132.50	0%	132.50	0%	257.50	0%	257.50	0%	257.50	0%
2013	01/01/13	132.50	0%	132.50	0%	132.50	0%	276.00	7%	276.00	7%	276.00	7%
2014	01/01/14	139.50	5%	139.50	5%	139.50	5%	276.00	0%	276.00	0%	276.00	0%
2015	01/06/15	139.50	0%	139.50	0%	139.50	0%	276.00	0%	276.00	0%	276.00	0%
2016	01/06/15	139.50	0%	139.50	0%	139.50	0%	276.00	0%	276.00	0%	276.00	0%
2017	01/06/15	139.50	0%	139.50	0%	139.50	0%	276.00	0%	276.00	0%	276.00	0%
2018	01/06/15	139.50	0%	139.50	0%	139.50	0%	276.00	0%	276.00	0%	276.00	0%
2019	01/03/19	157.00	13%	157.00	13%	157.00	13%	310.50	13%	310.50	13%	310.50	13%
2020	01/03/19	157.00	0%	157.00	0%	157.00	0%	310.50	0%	310.50	0%	310.50	0%
2021	01/04/21	168.00	7%	168.00	7%	168.00	7%	332.50	7%	332.50	7%	332.50	7%
2022	01/04/21	168.00	0%	168.00	0%	168.00	0%	332.50	0%	332.50	0%	332.50	0%

TRUCK RATES 1990-1993 BASED ON < 35' TRUCK CARRYING 13,000 LBS OF FREIGHT

TRUCK RATES 1994-PRESENT BASED ON LENGTH ONLY

# TAB 9

Current Steamship Passenger Fares

Competition Passenger Fares

Current Steamship Vehicle Rates

**PASSENGER FARES**  
as of January 1, 2022

Passenger Type	MARTHA'S VINEYARD		NANTUCKET		
	Conventional Service	Fare	Conventional Service	High-Speed Service	Round Trip
			Fare	One-Way	
<b><u>Regular Fares</u></b>					
Adult	*	\$ 9.50	\$ 19.50	\$ 39.50	\$ 75.00
Child (5-12)	*	5.00	10.00	20.25	38.00
Senior Citizen (65 and over)	**	5.00	10.00	29.75	55.00
Furlough (Active Military)	*	5.00	10.00	29.75	55.00
Physical Handicap					
Adult	*	5.00	10.00	29.75	55.00
Child	*	2.75	5.25		
<b><u>Group Fares</u></b>					
Adult	*	7.70	15.70	30.10	
Child	*	4.10	8.10	15.30	
Student Group		2.75	7.50	7.50	
Youth Group	*	3.25	8.00	8.00	
Spectator Group					
One-Way - Adult	*			26.00	
One-Way - Child	*			13.25	
<b><u>Commuter Book Type</u></b>					
<b><u>10 Ride Ferry Pass Card (1 year or No Expiration)</u></b>					
Adult		82.00	163.00	300.00	
Child		50.00	100.00	182.00	
Senior Citizen	***	50.00	100.00	205.00	
Student Commuter		50.00	100.00		
Handicap				205.00	
<b><u>5 Ride Lifeline Card (1 year) (Limit 1 per trip)</u></b>					
Adult		38.50	79.00		
Child		22.50	47.50		
Senior Citizen	***	22.50	47.50		
Student Commuter		22.50	47.50		
Handicap					
<b><u>46 Ride Coupon Books (1 Calendar Month)</u></b>					
Adult		165.00			

\* Includes a \$0.50 Embarkation Fee

\*\* Includes a \$0.50 Embarkation Fee, Island resident or year round resident of Falmouth or Barnstable only

\*\*\* Island resident or year round resident of Falmouth or Barnstable only

May Board Meeting - Treasurer/Comptroller's report

PASSENGER FARES as of January 1, 2022		STEAMSHIP AUTHORITY								HY-LINE											
Passenger Type		MARTHA'S VINEYARD		NANTUCKET						MARTHA'S VINEYARD		High-Speed Service		Conventional Service		High-Speed Service		Conventional Service		INTER-ISLAND	
		Conventional Service		Conventional Service		High-Speed Service				Conventional Service		High-Speed Service		Conventional Service		High-Speed Service		Conventional Service			
		One-Way	Round Trip	One-Way	Round Trip	One-Way	Round Trip			One-Way	Round Trip	One-Way	Round Trip	One-Way	Round Trip	One-Way	Round Trip	One-Way	Round Trip		
<b>Regular Fares</b>																					
Adult	*	\$ 9.50	\$ 19.00	\$ 19.50	\$ 39.00	\$ 39.50	\$ 75.00			①	n/a	n/a	\$ 32.00	\$ 62.00	n/a	n/a	\$ 44.00	\$ 81.00	\$ 38.00	\$ 68.00	
Holiday																					
Off-Peak / Same Day-Round Trip																					
"Captain's View"										①							47.00	87.00			
Island Resident																					
Island Resident Holiday																					
Child (5-12)	*	5.00	10.00	10.00	20.00	20.25	38.00			①	n/a	n/a	22.00	41.00	n/a	n/a	30.00	52.00	25.00	47.00	
Holiday																					
Off-Peak / Same Day-Round Trip																					
"Captain's View"																					
Senior Citizen (65 and over)	**	5.00	10.00	10.00	20.00	29.75	55.00														
Off-Peak																					
Furlough (Active Military)	*	5.00	10.00	10.00	20.00	29.75	55.00														
Physical Handicap																					
Adult	*	5.00	10.00	10.00	20.00	29.75	55.00														
Child	*	2.75	5.50	5.25	10.50																
<b>Group Fares</b>																					
Adult	*	7.70	15.40	15.70	31.40	30.10	60.20														
Child	*	4.10	8.20	8.10	16.20	15.30	30.60														
Student Group		2.75	5.50	7.50	15.00	7.50	15.00														
Youth Group	*	3.25	6.50	8.00	16.00	8.00	16.00														
Spectator Group																					
One-Way - Adult	*					26.00	52.00														
One-Way - Child	*					13.25	26.50														
<b>Commuter Book Type</b>																					
<b>10 Ride Coupon Books (1 or 2 Years)</b>																					
Adult																					
Book (Off-Season - On-Season)		82.00		163.00		300.00				n/a		230.00		n/a		300.00		230.00			
First Class														n/a							
Child		47.50		100.00		182.00															
Senior Citizen	***	47.50		100.00		205.00															
Student Commuter		47.50		100.00																	
Handicap						205.00															
<b>46 Ride Coupon Books (1 Calendar Month)</b>																					
Adult		165.00																			
Bicycles		4.00	8.00	7.00	14.00	7.00	14.00			n/a	n/a	7.00	14.00	n/a	n/a	7.00	14.00	7.00	14.00		
Off-Season																					
Kayak / Paddle Board																					
Parking		Woods Hole & Palmer Ave.	Falmouth Off-site Lots	Bourne Off-site Lot	Hyannis Terminal	Lewis Bay Hyannis Lot	Yarmouth Rd. Hyannis Lot	Brooks Rd. Hyannis Lot		①	Includes a \$0.50 Embarkation Fee for each leg of travel.								Ocean St. Hyannis		
12/15 - 03/31		10.00	10.00	10.00	5.00	5.00	5.00	5.00		②	Does not include a \$0.50 Embarkation Fee for leg of travel originating in Oak Bluffs.										
04/01 - 04/30		13.00	13.00	13.00	10.00	10.00	10.00	10.00		③	Infant 2 years and under/ Child 3-11 years of age								01/01 - 04/15 12/15 - 12/31 10.00		
05/01 - 05/14		13.00	13.00	13.00	15.00	12.00	12.00	12.00		④	Child 3-12 years of age								04/16 - 05/19 10/13 - 11/22 12/07 - 12/14 15.00		
05/15 - 09/14 (Mon-Fri)		15.00	15.00	15.00	20.00	15.00	15.00	15.00		⑤	Child 0-12 years of age								06/02 - 06/10 09/08 - 10/06 20.00		
05/15 - 09/14 (Sat-Sun)		20.00	20.00	20.00	20.00	15.00	15.00	15.00		⑥	Child 3 years and under								05/20 - 06/01 06/11 - 09/07 10/07 - 10/12 28.00		
09/15 - 10/14		13.00	13.00	13.00	15.00	12.00	12.00	12.00		⑦	Child 2-11 years of age								11/23 - 12/06 28.00		
10/15 - 10/31		13.00	13.00	13.00	15.00	12.00	12.00	12.00		⑧	Senior citizen 60 years and over										
11/01 - 12/14		10.00	10.00	10.00	10.00	10.00	10.00	10.00		⑨	Senior citizen 62 years and over										
										⑩	Child 6-12 years of age										
										⑪	Advance reservation discounted \$5.00 one way and \$5.00 round trip										
										⑫	M. V. Resident										
										⑬	Holiday Weekends (Memorial Day, 4th of July, Labor Day)										
										⑭	Same day - Round trip										
* Includes a \$0.50 Embarkation Fee for each leg of travel.																					
** Includes a \$0.50 Embarkation Fee, Island resident or year round resident of Falmouth or Barnstable only																					
*** Island resident or year round resident of Falmouth or Barnstable only																					



May Board Meeting - Treasurer/Comptroller's report

PASSENGER FARES as of January 1, 2022																
Passenger Type		FREEDOM CRUISE			FAL-EDG FERRY			SEASTREAK					SEASTREAK			
		NANTUCKET			MARTHA'S VINEYARD			NEW BEDFORD - M.V.		NEW YORK CITY - M.V.			NEW BEDFORD - NT		NEW YORK CITY - NT	
		Conventional Service			Conventional Service			High-Speed Service		High-Speed Service			High-Speed Service		High-Speed Service	
		One-Way	Round Trip		One-Way	Round Trip		One-Way	Round Trip	One-Way	Round Trip		One-Way	Round Trip	One-Way	Round Trip
<b>Regular Fares</b>																
Adult	*	\$ 55.00	\$ 85.00		\$ 40.00	\$ 80.00	Ⓢ	\$ 45.00	\$ 79.00	\$ 165.00	\$ 240.00	Ⓢ	\$ 55.00	\$ 99.00	\$ 175.00	\$ 260.00
Holiday							Ⓢ	-	-	200.00	310.00	Ⓢ			210.00	330.00
Off-Peak / Same Day-Round Trip							Ⓢ	\$ 50.00				Ⓢ	\$ 70.00			
"Captain's View"																
Island Resident							Ⓢ	\$ 33.00	\$ 66.00				\$ 44.00	\$ 88.00		
Island Resident Holiday							Ⓢ	\$ -	\$ -							
Child (5-12)	* Ⓢ	10.00/35.00	15.00/55.00	Ⓢ	26.00	52.00	ⓈⓈ	25.00	48.00	75.00	135.00	ⓈⓈ	33.00	55.00	85.00	155.00
Holiday							Ⓢ			200.00	310.00	Ⓢ			210.00	330.00
Off-Peak / Same Day-Round Trip							Ⓢ	30.00				Ⓢ	\$ 40.00			
"Captain's View"																
Senior Citizen (65 and over)	**						ⓈⓈ	33.00	66.00			ⓈⓈ	44.00	88.00		
Off-Peak																
Furlough (Active Military)	*							33.00	66.00				44.00	88.00		
Physical Handicap																
Adult	*															
Child	*															
<b>Group Fares</b>																
Adult	*															
Child	*															
Student Group																
Youth Group	*															
Spectator Group																
One-Way - Adult	*															
One-Way - Child	*															
<b>Commuter Book Type</b>																
<b>10 Ride Coupon Books (1 or 2 Years)</b>																
Adult																
Book (Off-Season - On-Season)								350.00					425.00			
First Class																
Child																
Senior Citizen	***															
Student Commuter																
Handicap																
<b>46 Ride Coupon Books (1 Calendar Month)</b>																
Adult																
Bicycles		10.00	15.00		10.00	20.00		7.00	14.00	20.00	30.00		10.00	20.00	20.00	30.00
Off-Season																
Kayak / Paddle Board																
Parking		Overnight Parking only			Same Day	Overnight		Off Site					Off Site			
12/15 - 03/31																
04/01 - 04/30		25.00			30.00	40.00		15.00					15.00			
05/01 - 05/14																
05/15 - 09/14 (Mon-Fri)					Season Parking Pass			Dock Side					Dock Side			
05/15 - 09/14 (Sat-Sun)																
09/15 - 10/14					1,175.00			N/A					N/A			
10/15 - 10/31																
11/01 - 12/14								Valet					Valet			
								30.00					30.00			
	* In															
	** In															
	*** Is															

May Board Meeting - Treasurer/Comptroller's report

PASSENGER FARES as of January 1, 2022				ISLAND QUEEN MARTHA'S VINEYARD		VINEYARD FASTFERRY MARTHA'S VINEYARD		NANTUCKET AIRLINES NANTUCKET		
Passenger Type			Conventional Service		High-Speed Service				One-Way	Round Trip
			One-Way	Round Trip	One-Way	Round Trip				
Regular Fares										
Adult	*		①	\$ 17.00	\$ 25.00	②③	\$ 66.00	\$ 109.00		Varies
Holiday										Varies
Off-Peak / Same Day-Round Trip						②③	56.00	89.00		
"Captain's View"										
Island Resident										
Island Resident Holiday										
Child (5-12)	*		①	11.00	15.00	②③④	54.00	86.00	⑤	Varies
Holiday										
Off-Peak / Same Day-Round Trip						②③④	44.00	66.00		
"Captain's View"										
Senior Citizen (65 and over)	**					②③④	60.00	104.00	⑥	Varies
Off-Peak						②③④	50.00	84.00		
Furlough (Active Military)	*			13.00	18.00					
Physical Handicap										
Adult	*									
Child	*									
Group Fares										
Adult	*									
Child	*									
Student Group										
Youth Group	*									
Spectator Group										
One-Way - Adult	*									
One-Way - Child	*									
Commuter Book Type										
10 Ride Coupon Books (1 or 2 Years)										
Adult										
Book (Off-Season - On-Season)				100.00	(One Book)					
First Class				190.00	(Two Books)					
Child				60.00						
Senior Citizen	***									
Student Commuter										
Handicap										
46 Ride Coupon Books (1 Calendar Month)										
Adult										
Bicycles				4.00	8.00		8.00	16.00		
Off-Season										
Kayak / Paddle Board				6.00	12.00		12.00	24.00		
Parking										
12/15 - 03/31					Off Site					
04/01 - 04/30				20.00					1 day	Hyannis
05/01 - 05/14									7 days	10.00
05/15 - 09/14 (Mon-Fri)					Dock side		Dock side			60.00
05/15 - 09/14 (Sat-Sun)										
09/15 - 10/14				N/A			15.00			
10/15 - 10/31									Annual Parking Pass	
11/01 - 12/14					Monthly					
				450.00					1,800.00	
	*	In								
	**	In								
	***	Is								

May Board Meeting - Treasurer/Comptroller's report

VEHICLE RATES  
as of January 1, 2022

Vehicle Type	Dates	MARTHA'S VINEYARD					NANTUCKET				
		Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way	Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way
<b>Passenger Automobile</b>											
Less than 17' in Length	01/01 - 03/31	\$ 59.00	\$ 73.00 ①	\$ -	\$ -	\$ -	\$ 166.00	\$ 182.00 ①	\$ -	\$ -	\$ -
	04/01 - 05/14	91.00	73.00 ①				246.00	182.00 ①			
	05/15 - 09/14 MON-THU	96.00	106.00 ①				246.00	246.00 ①			
	05/15 - 09/14 FRI-SUN	115.00	106.00 ①				275.00	246.00 ①			
	09/15 - 10/31	91.00	73.00 ①				246.00	182.00 ①			
	11/01 - 12/31	59.00	73.00 ①				166.00	182.00 ①			
17' < 20' in Length	01/01 - 03/31	69.00	93.00 ①				186.00	207.00 ①			
	04/01 - 05/14	101.00	93.00 ①				271.00	207.00 ①			
	05/15 - 09/14 MON-THU	106.00	126.00 ①				271.00	276.00 ①			
	05/15 - 09/14 FRI-SUN	125.00	126.00 ①				300.00	276.00 ①			
	09/15 - 10/31	101.00	93.00 ①				271.00	207.00 ①			
	11/01 - 12/31	69.00	93.00 ①				186.00	207.00 ①			
20' < 22' in Length	01/01 - 03/31		103.00 ①					222.00 ①			
	04/01 - 05/14		103.00 ①					222.00 ①			
	05/15 - 09/14 MON-THU		136.00 ①					296.00 ①			
	05/15 - 09/14 FRI-SUN		136.00 ①					296.00 ①			
	09/15 - 10/31		103.00 ①					222.00 ①			
	11/01 - 12/31		103.00 ①					222.00 ①			
Ten Trip Ticket Book		910.00 ③									
Six Trip Ticket Book							1,320.00 ④				
Six Trip Ticket Book no Expiration							1,563.00				
<b>Motorcycles</b>											
Without side car	01/01 - 03/31	21.00	46.00 ②				55.00	100.00 ②			
	04/01 - 05/14	36.50	46.00 ②				85.00	100.00 ②			
	05/15 - 09/14	36.50	59.00 ②				85.00	135.00 ②			
	09/15 - 10/31	36.50	46.00 ②				85.00	100.00 ②			
	11/01 - 12/31	21.00	46.00 ②				55.00	100.00 ②			
With side car	01/01 - 03/31	28.50	52.00 ②				80.00	130.00 ②			
	04/01 - 05/14	44.50	52.00 ②				116.50	130.00 ②			
	05/15 - 09/14	44.50	78.50 ②				116.50	195.00 ②			
	09/15 - 10/31	44.50	52.00 ②				116.50	130.00 ②			
	11/01 - 12/31	28.50	52.00 ②				80.00	130.00 ②			
<b>3 Wheel Motorcycles (Trikes)</b>											
Without side car	01/01 - 03/31	29.50	52.00 ②				83.00	130.00 ②			
	04/01 - 05/14	45.50	52.00 ②				123.00	130.00 ②			
	05/15 - 09/14	48.00	78.50 ②				123.00	195.00 ②			
	09/15 - 10/31	45.50	52.00 ②				123.00	130.00 ②			
	11/01 - 12/31	29.50	52.00 ②				83.00	130.00 ②			
With side car	01/01 - 03/31	59.00	68.00 ②				166.00	182.00 ②			
	04/01 - 05/14	91.00	68.00 ②				246.00	182.00 ②			
	05/15 - 09/14	96.00	99.00 ②				246.00	246.00 ②			
	09/15 - 10/31	91.00	68.00 ②				246.00	182.00 ②			
	11/01 - 12/31	59.00	68.00 ②				166.00	182.00 ②			

# May Board Meeting - Treasurer/Comptroller's report

## VEHICLE RATES as of January 1, 2022

Vehicle Type	Dates	MARTHA'S VINEYARD					NANTUCKET				
		Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way	Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way
Mopeds	01/01 - 03/31	10.00					32.00				
	04/01 - 10/31	15.00					43.00				
	11/01 - 12/31	10.00					32.00				
Bicycles, Surf Boards, Bikes, Wind Surfers Tandem Bikes + Bike trailers	01/01 - 12/31	4.00					7.00				
	01/01 - 12/31	8.00					14.00				
Golf Carts	01/01 - 03/31	29.50					83.00				
	04/01 - 05/15	45.50					123.00				
	05/15 - 08/14	48.00					123.00				
	09/15 - 10/31	45.50					123.00				
	11/01 - 12/31	29.50					83.00				
Busses (MotorCoach) Less than 20'	01/01 - 03/31	86.00 ☹					208.50 ☹				
	04/01 - 10/31	118.50 ☹					286.00 ☹				
	11/01 - 12/31	86.00 ☹					208.50 ☹				
20' < 30'	01/01 - 03/31	141.50 ☹					262.50 ☹				
	04/01 - 10/31	162.50 ☹					342.00 ☹				
	11/01 - 12/31	141.50 ☹					262.50 ☹				
30' < 40'	01/01 - 03/31	193.00 ☹					370.00 ☹				
	04/01 - 10/31	193.00 ☹					370.00 ☹				
	11/01 - 12/31	193.00 ☹					370.00 ☹				
40' and over	01/01 - 03/31	239.50 ☹					426.50 ☹				
	04/01 - 10/31	239.50 ☹					426.50 ☹				
	11/01 - 12/31	239.50 ☹					426.50 ☹				
School Busses Less than 20'	01/01 - 03/31	69.00					186.00				
	04/01 - 10/31	101.00					271.00				
	11/01 - 12/31	69.00					186.00				
20' < 30'	01/01 - 03/31	112.00					214.00				
	04/01 - 10/31	133.75					316.75				
	11/01 - 12/31	112.00					214.00				
30' < 40'	01/01 - 03/31	155.75					334.50				
	04/01 - 10/31	155.75					334.50				
	11/01 - 12/31	155.75					334.50				
40' and over	01/01 - 03/31	189.50					384.25				
	04/01 - 10/31	189.50					384.25				
	11/01 - 12/31	189.50					384.25				

May Board Meeting - Treasurer/Comptroller's report

VEHICLE RATES  
as of January 1, 2022

Vehicle Type	Dates	MARTHA'S VINEYARD					NANTUCKET				
		Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way	Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way
Livery Less than 17'	01/01 - 03/31	59.00									
	04/01 - 10/31	91.00									
	11/01 - 12/31	59.00									
	01/01 - 03/31	69.00									
	04/01 - 10/31	101.00									
	11/01 - 12/31	69.00									
	01/01 - 03/31	105.00									
	04/01 - 10/31	127.50									
	11/01 - 12/31	105.00									
	01/01 - 03/31	138.25									
	04/01 - 10/31	153.25									
	11/01 - 12/31	138.25									
	01/01 - 03/31	168.00									
	04/01 - 10/31	168.00									
	11/01 - 12/31	168.00									
	01/01 - 03/31	186.50									
	04/01 - 10/31	186.50									
	11/01 - 12/31	186.50									
	01/01 - 03/31	210.00									
	04/01 - 10/31	210.00									
	11/01 - 12/31	210.00									
	01/01 - 03/31	239.00									
	04/01 - 10/31	239.00									
	11/01 - 12/31	239.00									
Commercial Vehicles Less than 17'	01/01 - 03/31	\$ 59.00		\$ 59.00	\$ 59.00 @ 0	88.50	166.00		166.00	166.00 @	249.00
	04/01 - 05/14	91.00		91.00	91.00 @ 0	136.50	246.00		246.00	246.00 @	369.00
	05/15 - 09/14 MON-THU	96.00		96.00	96.00 @ 0	144.00	246.00		246.00	246.00 @	369.00
	05/15 - 09/14 FRI-SUN	115.00		115.00	115.00 @ 0	172.50	275.00		275.00	275.00 @	412.50
	09/15 - 10/31	91.00		91.00	91.00 @ 0	136.50	246.00		246.00	246.00 @	369.00
	11/01 - 12/31	59.00		59.00	59.00 @ 0	88.50	166.00		166.00	166.00 @	249.00
	01/01 - 03/31	69.00		69.00	69.00 @ 0	103.50	186.00		186.00	186.00 @	279.00
	04/01 - 05/14	101.00		101.00	101.00 @ 0	151.50	271.00		271.00	271.00 @	406.50
	05/15 - 09/14 MON-THU	106.00		106.00	106.00 @ 0	159.00	271.00		271.00	271.00 @	406.50
	05/15 - 09/14 FRI-SUN	125.00		125.00	125.00 @ 0	187.50	300.00		300.00	300.00 @	450.00
	09/15 - 10/31	101.00		101.00	101.00 @ 0	151.50	271.00		271.00	271.00 @	406.50
	11/01 - 12/31	69.00		69.00	69.00 @ 0	103.50	186.00		186.00	186.00 @	279.00
	01/01 - 03/31	105.00		69.00	78.75 @ 0	157.50	213.00		186.00	186.00 @	319.50
	04/01 - 05/14	127.50		101.00	101.00 @ 0	191.25	297.50		271.00	271.00 @	446.25
	05/15 - 09/14 MON-THU	127.50		106.00	106.00 @ 0	191.25	297.50		271.00	271.00 @	446.25
	05/15 - 09/14 FRI-SUN	127.50		125.00	125.00 @ 0	191.25	297.50		300.00	300.00 @	446.25
	09/15 - 10/31	127.50		101.00	101.00 @ 0	191.25	297.50		271.00	271.00 @	446.25
	11/01 - 12/31	105.00		69.00	78.75 @ 0	157.50	213.00		186.00	186.00 @	319.50

May Board Meeting - Treasurer/Comptroller's report

VEHICLE RATES  
as of January 1, 2022

		MARTHA'S VINEYARD						NANTUCKET					
Vehicle Type	Dates	Standard Rate	Excursion Rate	Fresh Fish, Shellfish	Recyclables Rate	Hazardous Rate	Standard Rate	Excursion Rate	Fresh Fish, Shellfish	Recyclables Rate	Hazardous Rate		
		One-Way	Round Trip	Cranberry Rate One-Way	One-Way	One-Way	One-Way	Round Trip	Cranberry Rate One-Way	One-Way	One-Way		
25' < 30'	01/01 - 03/31	138.50		69.00	104.00 @ 0	207.75	226.50		186.00	186.00 @	339.75		
	04/01 - 05/14	153.50		101.00	115.25 @ 0	230.25	317.00		271.00	271.00 @	475.50		
	05/15 - 09/14 MON-THU	153.50		106.00	125.00 @ 0	230.25	317.00		271.00	271.00 @	475.50		
	05/15 - 09/14 FRI-SUN	153.50		125.00	115.25 @ 0	230.25	317.00		300.00	300.00 @	475.50		
	09/15 - 10/31	153.50		101.00	115.25 @ 0	230.25	317.00		271.00	271.00 @	475.50		
	11/01 - 12/31	138.50		69.00	104.00 @ 0	207.75	226.50		186.00	186.00 @	339.75		
30' < 35'	01/01 - 03/31	168.00		84.00	126.00 @ 0	252.00	332.50		186.00	249.50 @	498.75		
	04/01 - 05/14	168.00		101.00	126.00 @ 0	252.00	332.50		271.00	271.00 @	498.75		
	05/15 - 09/14 MON-THU	168.00		106.00	126.00 @ 0	252.00	332.50		271.00	271.00 @	498.75		
	05/15 - 09/14 FRI-SUN	168.00		125.00	126.00 @ 0	252.00	332.50		300.00	300.00 @	498.75		
	09/15 - 10/31	168.00		101.00	126.00 @ 0	252.00	332.50		271.00	271.00 @	498.75		
	11/01 - 12/31	168.00		84.00	126.00 @ 0	252.00	332.50		186.00	249.50 @	498.75		
35' < 40'	01/01 - 03/31	186.50		93.25	140.00 @ 0	279.75	351.50		186.00	263.75 @	527.25		
	04/01 - 05/14	186.50		101.00	140.00 @ 0	279.75	351.50		271.00	271.00 @	527.25		
	05/15 - 09/14 MON-THU	186.50		106.00	140.00 @ 0	279.75	351.50		271.00	271.00 @	527.25		
	05/15 - 09/14 FRI-SUN	186.50		125.00	140.00 @ 0	279.75	351.50		300.00	300.00 @	527.25		
	09/15 - 10/31	186.50		101.00	140.00 @ 0	279.75	351.50		271.00	271.00 @	527.25		
	11/01 - 12/31	186.50		93.25	140.00 @ 0	279.75	351.50		186.00	263.75 @	527.25		
40' < 45'	01/01 - 03/31	210.00		105.00	157.50 @ 0	315.00	385.00		192.50	288.75 @	577.50		
	04/01 - 05/14	210.00		105.00	157.50 @ 0	315.00	385.00		271.00	288.75 @	577.50		
	05/15 - 09/14 MON-THU	210.00		106.00	157.50 @ 0	315.00	385.00		271.00	288.75 @	577.50		
	05/15 - 09/14 FRI-SUN	210.00		125.00	157.50 @ 0	315.00	385.00		300.00	300.00 @	577.50		
	09/15 - 10/31	210.00		105.00	157.50 @ 0	315.00	385.00		271.00	288.75 @	577.50		
	11/01 - 12/31	210.00		105.00	157.50 @ 0	315.00	385.00		192.50	288.75 @	577.50		
45' < 50'	01/01 - 03/31	239.00		119.50	179.25 @ 0	358.50	407.00		203.50	305.25 @	610.50		
	04/01 - 05/14	239.00		119.50	179.25 @ 0	358.50	407.00		271.00	305.25 @	610.50		
	05/15 - 09/14 MON-THU	239.00		119.50	179.25 @ 0	358.50	407.00		271.00	305.25 @	610.50		
	05/15 - 09/14 FRI-SUN	239.00		125.00	179.25 @ 0	358.50	407.00		300.00	305.25 @	610.50		
	09/15 - 10/31	239.00		119.50	179.25 @ 0	358.50	407.00		271.00	305.25 @	610.50		
	11/01 - 12/31	239.00		119.50	179.25 @ 0	358.50	407.00		203.50	305.25 @	610.50		
50' < 55'	01/01 - 03/31	262.50		131.25	197.00 @ 0	393.75	451.50		225.75	338.75 @	677.25		
	04/01 - 05/14	262.50		131.25	197.00 @ 0	393.75	451.50		271.00	338.75 @	677.25		
	05/15 - 09/14 MON-THU	262.50		131.25	197.00 @ 0	393.75	451.50		271.00	338.75 @	677.25		
	05/15 - 09/14 FRI-SUN	262.50		131.25	197.00 @ 0	393.75	451.50		300.00	338.75 @	677.25		
	09/15 - 10/31	262.50		131.25	197.00 @ 0	393.75	451.50		271.00	338.75 @	677.25		
	11/01 - 12/31	262.50		131.25	197.00 @ 0	393.75	451.50		225.75	338.75 @	677.25		
55' < 60'	01/01 - 03/31	289.00		144.50	216.75 @ 0	433.50	496.00		248.00	372.00 @	744.00		
	04/01 - 05/14	289.00		144.50	216.75 @ 0	433.50	496.00		271.00	372.00 @	744.00		
	05/15 - 09/14 MON-THU	289.00		144.50	216.75 @ 0	433.50	496.00		271.00	372.00 @	744.00		
	05/15 - 09/14 FRI-SUN	289.00		144.50	216.75 @ 0	433.50	496.00		300.00	372.00 @	744.00		
	09/15 - 10/31	289.00		144.50	216.75 @ 0	433.50	496.00		271.00	372.00 @	744.00		
	11/01 - 12/31	289.00		144.50	216.75 @ 0	433.50	496.00		248.00	372.00 @	744.00		
60' < 65'	01/01 - 03/31	312.50		156.25	234.50 @ 0	468.75	541.50		270.75	406.25 @	812.25		
	04/01 - 05/14	312.50		156.25	234.50 @ 0	468.75	541.50		271.00	406.25 @	812.25		
	05/15 - 09/14 MON-THU	312.50		156.25	234.50 @ 0	468.75	541.50		271.00	406.25 @	812.25		
	05/15 - 09/14 FRI-SUN	312.50		156.25	234.50 @ 0	468.75	541.50		300.00	406.25 @	812.25		
	09/15 - 10/31	312.50		156.25	234.50 @ 0	468.75	541.50		271.00	406.25 @	812.25		
	11/01 - 12/31	312.50		156.25	234.50 @ 0	468.75	541.50		270.75	406.25 @	812.25		
65' < 70'	01/01 - 03/31	371.00		185.50	278.25 @ 0	556.50	645.50		322.75	484.25 @	968.25		
	04/01 - 05/14	371.00		185.50	278.25 @ 0	556.50	645.50		322.75	484.25 @	968.25		
	05/15 - 09/14 MON-THU	371.00		185.50	278.25 @ 0	556.50	645.50		322.75	484.25 @	968.25		
	05/15 - 09/14 FRI-SUN	371.00		185.50	278.25 @ 0	556.50	645.50		322.75	484.25 @	968.25		
	09/15 - 10/31	371.00		185.50	278.25 @ 0	556.50	645.50		322.75	484.25 @	968.25		
	11/01 - 12/31	371.00		185.50	278.25 @ 0	556.50	645.50		322.75	484.25 @	968.25		
70' and over (per foot)	01/01 - 03/31	5.72		2.86	4.29 @ 0	8.59	9.93		4.96	7.45 @	14.89		
	04/01 - 05/14	5.72		2.86	4.29 @ 0	8.59	9.93		4.96	7.45 @	14.89		
	05/15 - 09/14 MON-THU	5.72		2.86	4.29 @ 0	8.59	9.93		4.96	7.45 @	14.89		
	05/15 - 09/14 FRI-SUN	5.72		2.86	4.29 @ 0	8.59	9.93		4.96	7.45 @	14.89		
	09/15 - 10/31	5.72		2.86	4.29 @ 0	8.59	9.93		4.96	7.45 @	14.89		
	11/01 - 12/31	5.72		2.86	4.29 @ 0	8.59	9.93		4.96	7.45 @	14.89		

May Board Meeting - Treasurer/Comptroller's report

VEHICLE RATES  
as of January 1, 2022

Vehicle Type	Dates	MARTHA'S VINEYARD					NANTUCKET				
		Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way	Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way
<b>Livestock</b>											
Less than 40'	01/01 - 05/14		118.00 ☺					302.50 ☺			
	05/15 - 09/14		188.50 ☺					489.50 ☺			
	09/15 - 12/31		118.00 ☺					302.50 ☺			
40' and over	01/01 - 05/14		169.50 ☺					443.00 ☺			
	05/15 - 09/14		274.00 ☺					719.50 ☺			
	09/15 - 12/31		169.50 ☺					443.00 ☺			
<b>Camping Vehicles</b>											
Less than 20'	01/01 - 03/31	69.00					186.00				
	04/01 - 05/14	101.00					271.00				
	05/15 - 09/14 MON-THU	106.00					271.00				
	05/15 - 09/14 FRI-SUN	125.00					300.00				
	09/15 - 10/31	101.00					271.00				
	11/01 - 12/31	69.00					186.00				
20' < 30'	01/01 - 03/31	105.00					225.00				
	04/01 - 10/31	127.50					322.50				
	11/01 - 12/31	105.00					225.00				
30' < 40'	01/01 - 03/31	168.00					349.00				
	04/01 - 10/31	168.00					349.00				
	11/01 - 12/31	168.00					349.00				
40' and over	01/01 - 03/31	210.50					404.00				
	04/01 - 10/31	210.50					404.00				
	11/01 - 12/31	210.50					404.00				
<b>Trailers</b>											
Less than 20'	01/01 - 03/31	69.00					186.00				
	04/01 - 05/14	101.00					271.00				
	05/15 - 09/14 MON-THU	110.00					271.00				
	05/15 - 09/14 FRI-SUN	125.00					300.00				
	09/15 - 10/31	101.00					271.00				
	11/01 - 12/31	69.00					186.00				
20' < 30'	01/01 - 03/31	105.00					221.50				
	04/01 - 10/31	127.50					322.50				
	11/01 - 12/31	105.00					221.50				
30' < 40'	01/01 - 03/31	168.00					349.00				
	04/01 - 10/31	168.00					349.00				
	11/01 - 12/31	168.00					349.00				
40' and over	01/01 - 03/31	210.50					385.00				
	04/01 - 10/31	210.50					385.00				
	11/01 - 12/31	210.50					385.00				
<b>Ambulance</b>											
Less than 20' in Length	01/01 - 03/31	138.00 ☺					372.00 ☺				
	04/01 - 05/14	202.00 ☺					542.00 ☺				
	05/15 - 09/14 MON-THU	230.00 ☺					542.00 ☺				
	05/15 - 09/14 FRI-SUN	250.00 ☺					600.00 ☺				
	09/15 - 10/31	202.00 ☺					542.00 ☺				
	11/01 - 12/31	138.00 ☺					372.00 ☺				
20' < 25' in Length	01/01 - 03/31	210.00 ☺					426.00 ☺				
	04/01 - 10/31	255.00 ☺					595.00 ☺				
	11/01 - 12/31	210.00 ☺					426.00 ☺				

# May Board Meeting - Treasurer/Comptroller's report

## VEHICLE RATES as of January 1, 2022

Vehicle Type	Dates	MARTHA'S VINEYARD					NANTUCKET				
		Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way	Standard Rate One-Way	Excursion Rate Round Trip	Fresh Fish, Shellfish Cranberry Rate One-Way	Recyclables Rate One-Way	Hazardous Rate One-Way
Hearse	01/01 - 12/31	106.00 ①					271.00 ②				
Group Automobiles											
Less than 17' in Length	01/01 - 03/31	106.50 ③					299.00 ④				
	04/01 - 05/14	164.00 ⑤					443.00 ⑥				
	05/15 - 09/14 MON-THU	173.00 ⑦					443.00 ⑧				
	05/15 - 09/14 FRI-SUN	207.00 ⑨					495.00 ⑩				
	09/15 - 10/31	164.00 ⑪					443.00 ⑫				
	11/01 - 12/31	106.50 ⑬					299.00 ⑭				
17' < 20' in Length	01/01 - 03/31	124.50 ⑮					335.00 ⑯				
	04/01 - 05/14	182.00 ⑰					488.00 ⑱				
	05/15 - 09/14 MON-THU	191.00 ⑲					488.00 ⑳				
	05/15 - 09/14 FRI-SUN	225.00 ㉑					540.00 ㉒				
	09/15 - 10/31	182.00 ㉓					488.00 ㉔				
	11/01 - 12/31	124.50 ㉕					335.00 ㉖				

① Rate will include automobile, two adults and two children.

② Rate will include motorcycle, driver and 1 passenger.

③ Valid for usage or refund, One year from Date of Issue.

④ Valid for usage or refund, Two years from Date of Issue.

⑤ Round trip rate includes driver and passengers for ambulance, driver and corpse for hearse.

⑥ Round trip rate vehicle only.

⑦ Rate includes driver for common carrier busses; driver and escort for tour busses.

⑧ Rate will include vehicle, trailer, livestock, two adults and two children.

⑨ Solid Waste rate on Martha's Vineyard route is same as Standard rate.

⑩ Effective 07/01/2010 Recycle rate applies to off-island segment only.

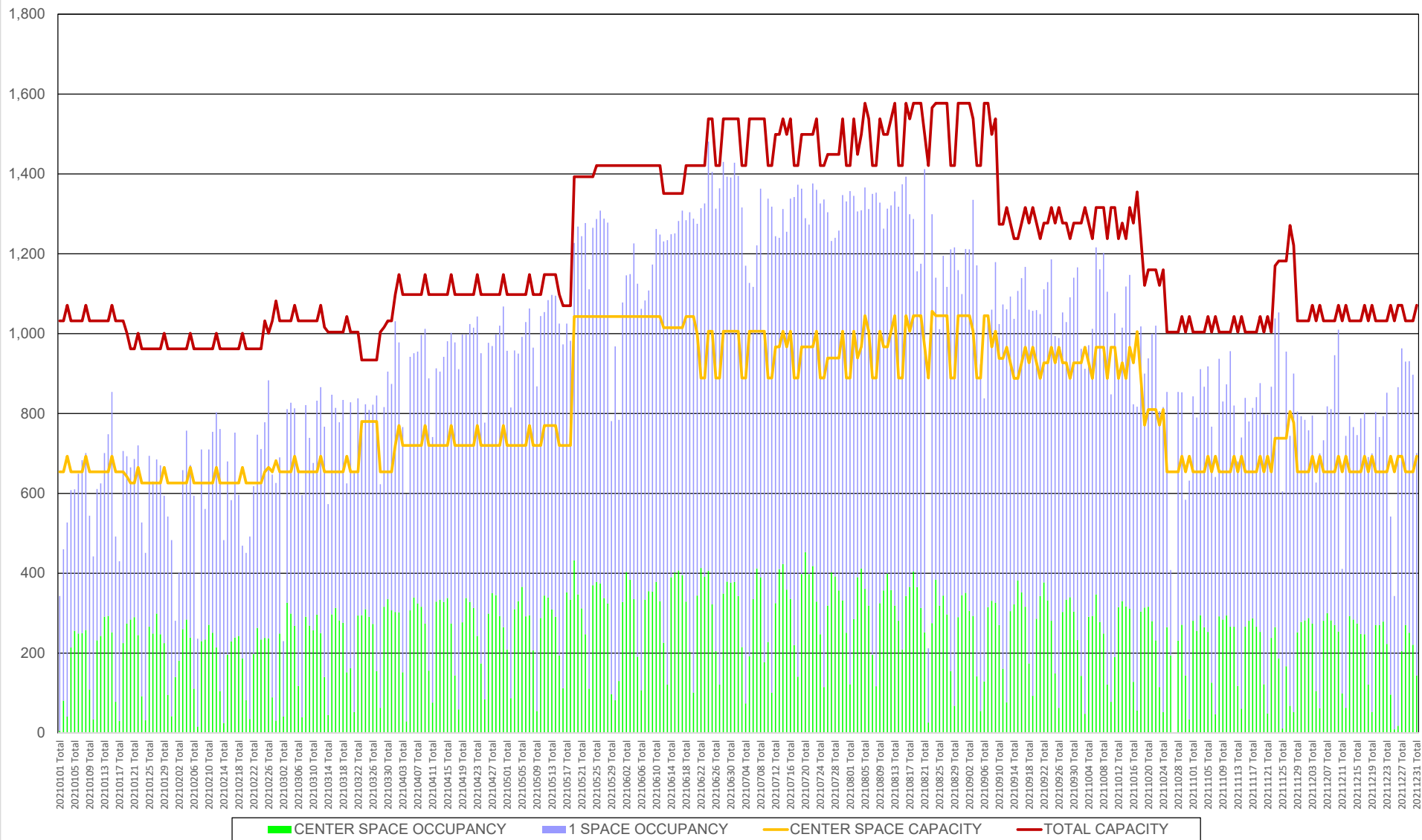


# TAB 10

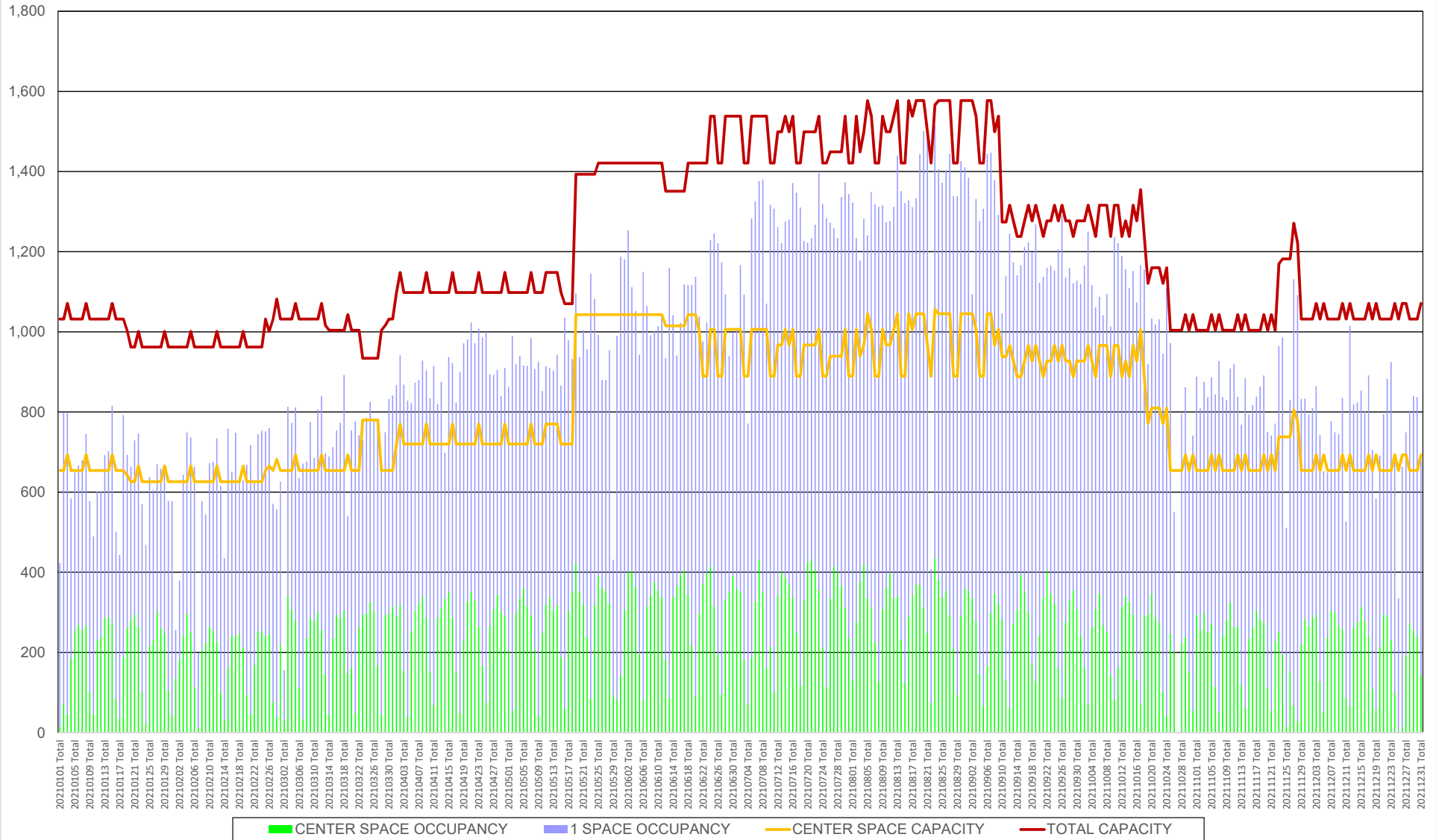
Graphs of Occupancy and Capacity

Copy of Current Passenger and  
Freight Tariffs

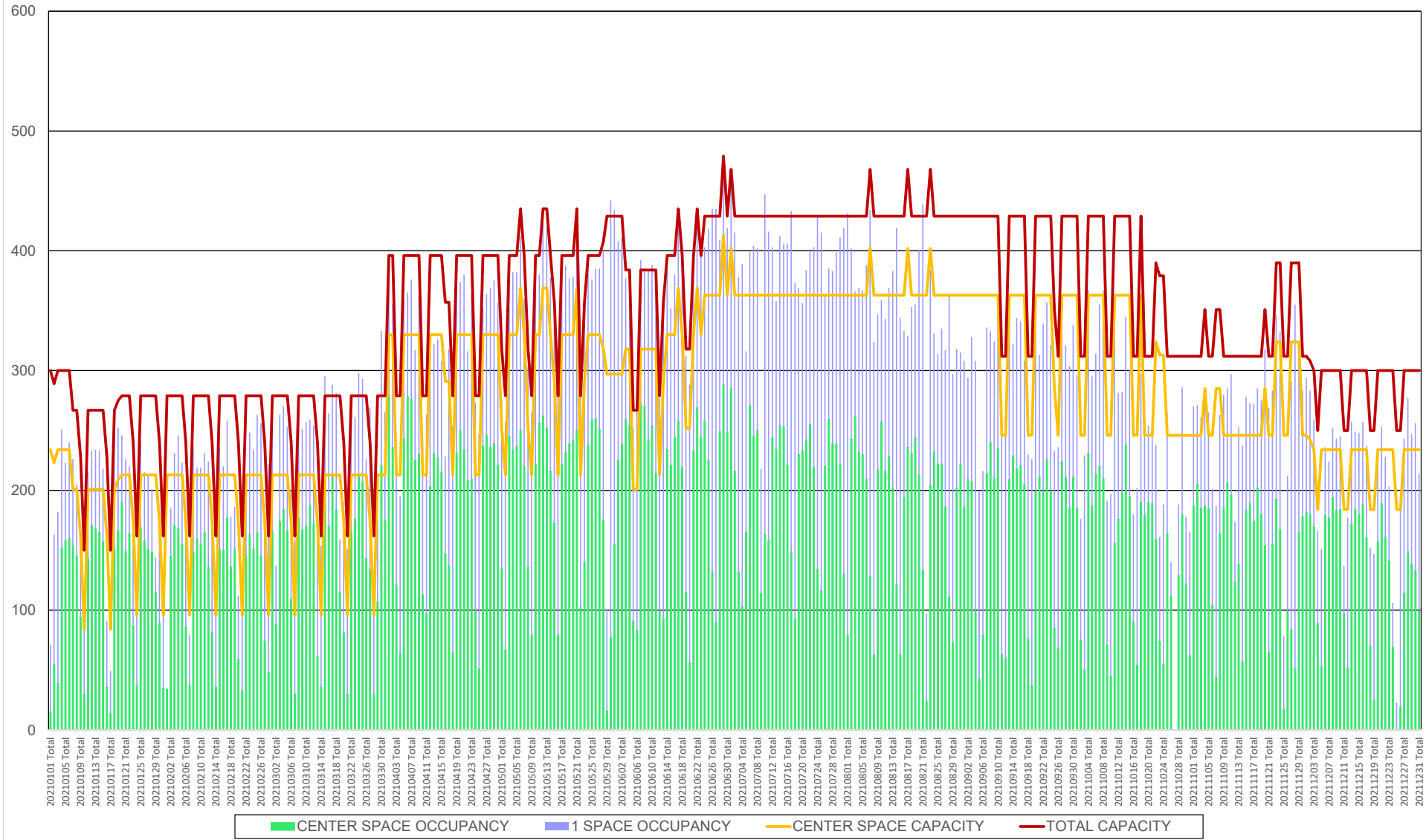
### Woods Hole - Martha's Vineyard Total Occupancy 01/01/21 - 12/31/21



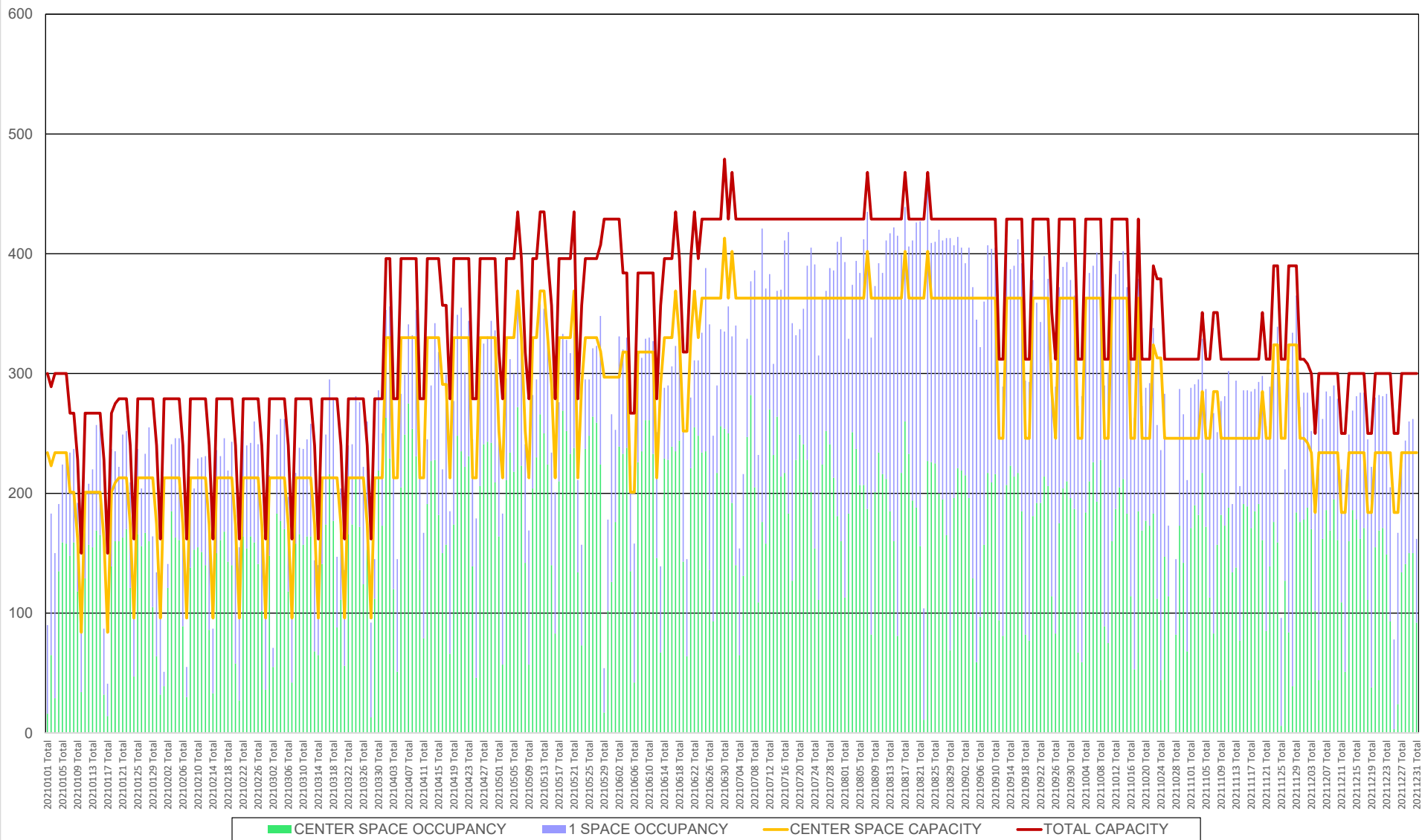
### Martha's Vineyard - Woods Hole Total Occupancy 01/01/21 - 12/31/21



Hyannis - Nantucket Total Occupancy  
01/01/21 - 12/31/21



### Nantucket - Hyannis Total Occupancy 01/01/21 - 12/31/21



MDPU No. P-84  
Replaces  
MDPU No. P-83

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET  
STEAMSHIP AUTHORITY

LOCAL PASSENGER TARIFF  
OF

ONE WAY FARES  
ROUND TRIP FARES  
FURLOUGH FARES  
SENIOR CITIZEN FARES  
GROUP FARES  
STUDENT GROUP FARES  
YOUTH GROUP FARES  
FARES FOR INDIVIDUALS WITH DISABILITIES  
FARES FOR LEGALLY BLIND PASSENGERS  
10-RIDE FERRY PASS CARD FARES  
5-RIDE LIFELINE CARD FARES  
10-RIDE FAST FERRY BOOK FARES  
COMMUTER FARES

APPLYING BETWEEN

WOODS HOLE, VINEYARD HAVEN, OAK BLUFFS, HYANNIS AND NANTUCKET  
MASSACHUSETTS

AS INDICATED HEREIN

INTRASTATE

---

The provisions published herein will, if effective, not result in an effect on the quality of the human environment.

---

ISSUED DECEMBER 15, 2020

EFFECTIVE JANUARY 4, 2021

---

Issued under authority of Chapter 701 of the Acts of 1960 of the Commonwealth of Massachusetts

---

Issued by:

Courtney M. Oliveira  
Traffic Manager  
228 Palmer Ave.  
Falmouth, MA 02540

TABLE OF CONTENTS

	<u>Page No.</u>
Abbreviations, Explanation of	2

SECTION 1 - RULES GOVERNING TARIFF

RULE I	-	Tickets	3-4
RULE II	-	Redemption of Tickets	5
RULE III	-	Baggage	6
RULE IV	-	Corpses	6
RULE V	-	Passenger Automobiles	6
RULE VI	-	Security Notice	6

SECTION 2 - FARES

I	-	One Way Fares Conventional Service	7
II	-	One Way and Round Trip Fares – High Speed Service	8
III	-	Group, Student, Youth & Spectator Group Fares – High Speed Service	8
IV	-	Commuter Fares Ten Trip Book – High Speed Service	8
V	-	1 Day Round Trip Excursion Rates for Passengers Originating at Nantucket – High Speed Service	9
VI	-	1 Day Round Trip Excursion Rates for Passengers Originating at Hyannis – High Speed Service	9
VII	-	Bicycle, Surfboard, Windsurfer Fares	9
VIII	-	Tandem Bicycle and Bicycle with Trailer Fares	9

SECTION 3 - EMBARKATION FEESEXPLANATION OF ABBREVIATIONS AND REFERENCE MARKS

WH	–	Woods Hole, MA
VH	–	Vineyard Haven, MA
OB	–	Oak Bluffs, MA
NT	–	Nantucket, MA
HY	–	Hyannis, MA
MDPU	–	Massachusetts Department of Public Utilities
No.	–	Number
S/S Authority	–	Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

◆ To denote increase

■ To denote decrease

▲ To denote change in wording

## SECTION 1 - RULES GOVERNING TARIFF

### RULE I – TICKETS:

#### 1) TICKETS:

Tickets sold at fares shown in this tariff, with the exception of the 10-Ride Ferry Pass Cards, are non-transferable and valid only for transportation of the passenger for whom originally purchased. 10-Ride Ferry Pass Cards are transferable and multiple rides may be used on the same trip. If tickets are mutilated, altered or erased, ticket will be void for passage or refund and will be confiscated by any Agent, Purser or Ticket Collector.

Tickets are valid for one (1) year from date of sale, except as noted below.

#### 2) CHILDREN'S FARES:

Children under five (5) years of age, when accompanied by a parent or guardian, will be transported free of charge. Children who are five (5) years of age or over and under thirteen (13) years of age will be charged the child fare, but must be accompanied by an adult (a person 13 years of age or over) who is responsible for their care and conduct during the passage.

#### 3) STOPOVERS:

Stopovers at any intermediate port on route of vessel will not be allowed on tickets sold at fares published in this tariff.

#### 4) DATES OF SALE, LIMITS AND CONDITIONS OF SALE:

- a) 10-Ride Ferry Pass Cards will be sold daily and the passage therein will be valid for transportation subject to the following conditions:

<u>Route</u>	<u>Usage/Refund Limits</u>
Martha's Vineyard	One Year from Date of Issue at Month End
Nantucket	No Expiration Date

- b) 5-Ride Lifeline Cards will be sold daily and the passage therein will be valid for transportation subject to the following conditions:

<u>Route</u>	<u>Usage/Refund Limits</u>
Martha's Vineyard	One Year from Date of Issue at Month End
Nantucket	One Year from Date of Issue at Month End

- c) 46-Ride Calendar Month Commuter Cards will be on sale daily and the passage therein will be valid for transportation during the calendar month in which the cards are sold.

- d) Senior Citizen fares will be in effect daily at all stations year round. The fare will be restricted to year-round residents as well as seasonal residents of Martha's Vineyard and Nantucket Islands who are sixty-five (65) years of age or over. Residents are defined as those who have a "settled place of abode" on the island. He or she must provide two types of documentation of residency. Such documentation may include, but not limited to, two or more telephone, water, electricity, cable/satellite or other similar utility bills issued to the individual at his or her island address within the last thirty days. This fare shall also be extended to year-round residents of the Towns of Falmouth and Barnstable who are sixty-five years (65) of age or over. Applications for senior discount travel cards may be made through the S/S Authority's Group Sales office. Limit of two tickets per purchase shall apply.



4) DATES OF SALE, LIMITS AND CONDITIONS OF SALE: (Continued)

- e) Furlough fares are authorized herein for male and female personnel of the U.S. Army, Navy, Air Force, Marine Corps and Coast Guard at their own expense when on official leave, furlough or pass. This includes Cadets, Midshipmen and Nurses of the above military agencies and also reservists when traveling in uniform at their own expense to or from nonpaying reserve training activities. A limit of two tickets per purchase will apply.
- f) Group tickets will be sold upon application to the S/S Authority's Group Sales office. Group fares will apply to parties of twenty (20) or more traveling as a group and may include social groups, church groups and fraternal organizations. This rate will also apply to off-island based Boy Scouts, Girl Scouts and 4-H Club groups. Party excursionists must travel as a group from point of origin to destination, except when authorized by the General Office to make the return trip independently and individually.
- g) Student Group fares will be sold upon application to the S/S Authority's Group Sales office. This fare will be available to all persons that the school department making the application is responsible for financially. Rates apply to participants and coaches only. Group fares will apply to parties of ten (10) or more traveling as a group. Party excursionists must travel as a group from point of origin to destination, except when authorized by the General Office to make the return trip independently and individually. There will be no differentiation between adults and children.  
  
Student rates shall only apply for school travel related to a sanctioned event with an Island school.
- h) Youth Group fares will be sold upon application to the S/S Authority's Group Sales office. This fare will apply to recognized school or social groups including community competitive youth sports teams such as little league, youth hockey, soccer, football, and swim teams. This fare will also apply to island-based Boy Scouts, Girl Scouts and 4-H Clubs. Group fares will apply to parties of ten (10) or more traveling as a group. Party excursionists must travel as a group from point of origin to destination, except when authorized by the General Office to make the return trip independently and individually. Rates apply to participants and coaches only. There will be no differentiation between adults and children.  
  
Youth Group fares shall only apply for travel related to a sanctioned event with a recognized Island youth group.
- i) Spectator Group fares will be sold upon application to the S/S Authority's Group Sales office. Group fares will apply to parties of ten (10) or more traveling as a group. Party excursionists must travel as a group from point of origin to destination, except when authorized by the General Office to make the return trip independently and individually.
- j) Fares for individuals with disabilities will be in effect daily at all stations year round. Application must be made to the S/S Authority's Group Sales office and an identification card will be issued to the applicant. This card must be shown upon request of Ticket Seller.
- k) Student commuter fares will be sold upon application to the S/S Authority's Group Sales office. This fare will be available to all island residents who are full-time students at an off-island school. Valid picture ID cards must be presented with use of ferry pass card.
- l) Any passenger who is legally blind travels for free with proper identification from either the Massachusetts Commission for the Blind or a similar agency of another State. If the passenger is accompanied by a helper or companion, the helper or companion also travel for free.

RULE II - REDEMPTION OF TICKETS:

1) GENERAL:

Upon application by the original purchasers of tickets, the redemption value of unused or partially used tickets issued by the S/S Authority will be refunded within one year from date of sale under the following conditions:

- a) A ticket wholly unused will be redeemed at the fare paid therefore as per tariffs lawfully on file with the Massachusetts Department of Public Utilities subject to service charge as indicated in paragraph 2 (a) below.
- b) A ticket partially used will be redeemed by allowing the difference, if any, between the value of the transportation furnished on the ticket at full tariff rates, and the amount originally paid for ticket, as per tariffs lawfully on file with the Massachusetts Department of Public Utilities, subject to service charge as indicated in paragraph 2 (a) below.
- c) A ticket wholly unused or partially used in connection with which baggage has been transported will be redeemed in accordance with paragraphs (a) and (b) (subject to service charge as indicated in paragraph 2 (a) below) and the regulations shown in Local, Interline and Joint Tariff B. G. No. 13, Agent A. J. Winkler's ICC No. 263, MDPU No. 17, supplements thereto or reissues thereof.

2) SERVICE CHARGE FOR REDEMPTION OF TICKETS:

- a) Subject to the exceptions in paragraph (b) below - a service charge of fifty (50) cents for each ticket will be made for handling the redemption of wholly used or partially used tickets of the S/S Authority.
- b) Service charge will not apply if redemption of tickets is made under any of the following circumstances:
  - I. Tickets not used or partially used account of:
    - a. Error on part of agent in issuing ticket;
    - b. Missed connections due to late arrival of boat or bus;
    - c. Error on part of purser in handling transportation.
  - II. Tickets not used on account of interruption of boat service or on account of no boat service on date of arrival.

RULE III - BAGGAGE:

1) BAGGAGE:

For baggage rules, including free allowance, excess baggage charges, etc., see Agent A. J. Winkler's Inter-division and Joint Tariff B. G. No. 13, ICC No. 263, MDPU No. 17, supplements thereto or reissues thereof.

2) EXPLOSIVES:

Explosives and other dangerous articles will not be accepted for transportation in baggage service except as specifically provided in A. J. Winkler's Local Inter-division and Joint Tariff D. A. No. 7, ICC No. 214, MDPU No. 8, supplements thereto or reissues thereof.

RULE IV - CORPSES:

For rules and regulations governing the transportation of corpses - see A. J. Winkler's Local Inter-division and Joint Tariff B. G. No. 13, ICC No. 263, MDPU No. 17, supplements thereto or reissues thereof.

RULE V - PASSENGER AUTOMOBILES:

For charges, rules and regulations applicable to the reservation of space for, and the transportation of passenger automobiles, see S/S Authority Freight Tariff MDPU No. F-112, supplements thereto or reissues thereof.

RULE VI - SECURITY NOTICE:

All customers and passengers, their vehicles, possessions, and cargo are subject to search and inspection at the discretion of the Steamship Authority. Passengers and persons who refuse to submit to search and inspection will not be allowed to board. The master of the vessel has the right to seize any item deemed as dangerous and detain any person possessing such item pending the arrival of law enforcement authorities.

SECTION 2 – FARESI – ONE WAY FARES - CONVENTIONAL SPEED SERVICE:

One way fares, applicable in either direction, excluding embarkation fee if applicable

	WH & VH or OB	<u>Between</u> WH or HY & NT
ADULT – (13 AND OVER)	♦ 9.00	♦ 19.00
CHILD – (5–12 YEARS)	♦ 4.50	♦ 9.50
FURLOUGH AND SENIOR CITIZEN	♦ 4.50	♦ 9.50
<u>GROUP FARES:</u>		
ADULT	♦ 7.20	♦ 15.20
CHILD	♦ 3.60	♦ 7.60
<u>STUDENT GROUP:</u>		
ADULT	♦ 2.75	♦ 7.50
CHILD	♦ 2.75	♦ 7.50
<u>YOUTH GROUP:</u>		
ADULT	♦ 2.75	♦ 7.50
CHILD	♦ 2.75	♦ 7.50
<u>INDIVIDUALS WITH DISABILITIES:</u>		
ADULT	♦ 4.50	♦ 9.50
CHILD	♦ 2.25	♦ 4.75
<u>LEGALLY BLIND PASSENGERS AND THEIR ACCOMPANYING HELPER/COMPANION</u>		
ADULT	FREE	FREE
CHILD	FREE	FREE
<u>COMMUTER FARES – 10-RIDE FERRY PASS CARD:</u> (10-Ride Ferry Pass does include fee.)		
ADULT	♦ 82.00	♦ 163.00
CHILD	♦ 50.00	♦ 100.00
SENIOR CITIZEN	♦ 50.00	♦ 100.00
STUDENT	♦ 50.00	♦ 100.00
<u>COMMUTER FARES – 5-RIDE LIFELINE CARD:</u>		
ADULT	♦ 38.50	♦ 79.00
CHILD	♦ 22.50	♦ 47.50
SENIOR CITIZEN	♦ 22.50	♦ 47.50
STUDENT	♦ 22.50	♦ 47.50
<u>COMMUTER FARES – 46 RIDE CALENDAR MONTH CARD:</u>		
ADULT	♦ 165.00	N/A

II – ONE WAY AND ROUND TRIP FARES – HIGH SPEED SERVICE:

One way and round trip fares, applicable in either direction, excluding embarkation fee if applicable		
	<u>Between</u> WH or HY & NT	
	One Way	Round Trip
ADULT – (13 AND OVER)	♦ 39.00	♦ 74.00
CHILD – (5–12 YEARS)	♦ 19.75	♦ 37.00
FURLOUGH & SENIOR CITIZEN	♦ 29.25	♦ 54.00
INDIVIDUALS WITH DISABILITIES	♦ 29.25	♦ 54.00

III – GROUP, STUDENT, YOUTH & SPECTATOR GROUP FARES – HIGH SPEED SERVICE:

One way fares, applicable in either direction, excluding embarkation fee if applicable	
	<u>Between</u> WH or HY & NT One Way
<u>GROUP FARES:</u>	
ADULT	♦ 29.60
CHILD	♦ 14.80
<u>STUDENT FARES:</u>	
ADULT	♦ 7.50
CHILD	♦ 7.50
<u>YOUTH GROUPS FARES:</u>	
ADULT	♦ 7.50
CHILD	♦ 7.50
<u>SPECTATOR GROUP FARES (TRAVELING WITH THE ABOVE GROUPS):</u>	
ADULT	♦ 25.50
CHILD	♦ 12.75

IV – COMMUTER FARES – 10 RIDE BOOK – HIGH SPEED SERVICE:

	<u>Between</u> WH or HY & NT
ADULT	♦ 300.00
CHILD	♦ 182.00
SENIOR CITIZEN	♦ 205.00
INDIVIDUALS WITH DISABILITIES	♦ 205.00

V – 1 DAY ROUND TRIP EXCURSION RATES FOR PASSENGERS ORIGINATING AT NANTUCKET – HIGH SPEED SERVICE:

Round trip fares, excluding embarkation fee if applicable.  
Valid for travel daily.

	<u>Between</u> WH or HY & NT Round Trip
ADULT	♦ 54.00
CHILD	♦ 26.50
SENIOR CITIZEN	♦ 42.00
INDIVIDUALS WITH DISABILITIES	♦ 42.00

VI – 1 DAY ROUND TRIP EXCURSION RATES FOR PASSENGERS ORIGINATING AT HYANNIS – HIGH SPEED SERVICE:

Round trip fares, excluding embarkation fee if applicable.  
Valid for travel Monday through Thursday.

	<u>Between</u> WH or HY & NT Round Trip
ADULT	♦ 54.00
CHILD	♦ 26.50
SENIOR CITIZEN	♦ 42.00
INDIVIDUALS WITH DISABILITIES	♦ 42.00

VII – BICYCLES, SURFBOARDS, WINDSURFERS:

	<u>Between</u> WH & VH or OB	WH or HY & NT
One Way	4.00	7.00

Note: Must be accompanied by owner possessing ticket.

VIII – TANDEM BICYCLES AND BICYCLES WITH TRAILERS:

	<u>Between</u> WH & VH or OB	WH or HY & NT
One Way	8.00	14.00

Note: Must be accompanied by owner possessing ticket.

SECTION 3 - EMBARKATION FEES

In accordance with Massachusetts General Laws, §11. Chapter 55 of the Acts of 2003; and subsequently ratified by voters in November, 2003; a \$0.50 per person Embarkation Fee shall be added to passenger travel originating from the ports of Woods Hole, Vineyard Haven, Oak Bluffs, Nantucket and Hyannis. Exceptions to this Embarkation Fee are as follows:

- 1) Island residents traveling on automobile "Excursion" fares.
- 2) Commuters whose fare is paid through the use of a book of multiple tickets.
- 3) School-related group fares.

MDPU No. F-110  
Replaces  
MDPU No. F-108

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET  
STEAMSHIP AUTHORITY

LOCAL FREIGHT TARIFF  
ROUND TRIP AUTOMOBILE RATES  
ROUND TRIP MOTORCYCLE RATES

APPLYING BETWEEN

WOODS HOLE, HYANNIS, VINEYARD HAVEN, OAK BLUFFS AND NANTUCKET,  
MA

AS INDICATED HEREIN

INTRASTATE

---

The provisions published herein will, if effective, not result  
in an effect on the quality of the human environment.

---

ISSUED DECEMBER 15, 2020

EFFECTIVE JANUARY 4, 2021

---

Issued under authority of Chapter 701 of the Acts of 1960 of the  
Commonwealth of Massachusetts.

---

Issued By:

Courtney M. Oliveira  
Traffic Manager  
228 Palmer Ave.  
Falmouth, MA 02540

SECTION 1 - RULES AND REGULATIONS

RULE 1 - REGULATIONS GOVERNING SHIPMENT OF MOTOR VEHICLES:

Vehicles shipped at the rates contained herein will be governed by the regulations contained in Rule 2, Page 3 of Woods Hole, Martha's Vineyard and Nantucket Steamship Authority's Local Freight Tariff of Class and Commodity Rates, MDPU No. F-112, supplements thereto or reissues thereof.

RULE 2 - RESERVATIONS AND REDEMPTIONS:

- a) Requests for reservation of space for vehicles will be made year round upon applications and prepayment of transportation charges (at least equal to that applicable to passenger automobiles) to the Reservation Bureau. If space is not used - refund of fares paid will be governed by Rule 2(b) below. At customer's option - passenger fares may also be prepaid.
- b) A refund of the purchase price will be issued if cancellation notice is received by the Authority at least 14 days in advance of scheduled departure time. Otherwise, the ticket may only be used for another date when at least 1 hour notice is received.
- c) A reservation changed within 14 days of scheduled departure and subsequently cancelled at any time will be subject to the applicable refund penalty. Changes will require a minimum of 1 hour notice prior to the scheduled sailing trip.
- d) There is a \$10.00 processing charge for all refunds regardless of when cancellation notice is received or for the replacement of vehicle ticket.
- e) Refund of passenger fare will be made under provisions of Rule 2, Page 5 of MDPU No. P-84, supplements thereto or reissues thereof.
- f) In the event that a reservation is not changed with at least 1 hour advance notice or used as reserved, the ticket shall be valid for stand-by travel solely on the date last reserved. This vehicle shall have no priority over other stand-by vehicles.



SECTION 1 - RULES AND REGULATIONS (Continued)

RULE 3 - AUTOMOBILES AND LIVESTOCK VEHICLES ORIGINATING FROM  
EITHER MARTHA'S VINEYARD OR NANTUCKET SHALL BE ELIGIBLE  
FOR EXCURSION FARES SUBJECT TO THE FOLLOWING CONDITIONS:

- a) Residency affidavit, including a listing on an island town published street list, must be completed and submitted to the Steamship Authority. Upon acceptance, a profile number will be issued which must be referred to at time of ticket purchase.
- b) The vehicle traveling at excursion fare must be so rated prior to commencement of travel.
- c) Transportation will be restricted to vehicle whose registration number appears on ticket.
- d) Ticket segment for transportation to the island will only be valid if ticket segment for transportation originating from the island has been used.
- e) S/S Authority approved company charge accounts are not eligible for excursion fares.
- f) Island residents in active military service or a full time college student will be eligible to travel on an excursion fare on a one-way basis regardless of the point of origin or date of return, provided that an active service card for the U.S. Army, Navy, Air Force, Marine Corps or Coast Guard or documentation from college registrar's office is shown.
- g) Individuals in active military service who are stationed on Martha's Vineyard or Nantucket will be eligible to travel on an excursion fare even though their vehicle and driver's licenses do not show them as being island residents, provided that an active service card is shown. These individuals are also eligible for Rule 3 (f) above.

RULE 4 - SECURITY NOTICE:

All customers and passengers, their vehicles, possessions, and cargo are subject to search and inspection at the discretion of the Steamship Authority.

Passengers and persons who refuse to submit to search and inspection will not be allowed to board.

The master of the vessel has the right to seize any item deemed as dangerous and detain any person possessing such item pending the arrival of law enforcement authorities.

SECTION II - GROUP ROUND TRIP RATES FOR PASSENGER AUTOMOBILESGROUP ROUND TRIP PASSENGER AUTOMOBILES:

Applies to automobiles, pick-ups and panel vans moving in conjunction with passenger groups as defined in Steamship Authority Tariff MDPU NO. P-84, supplements thereto or reissues thereof. The number of cars transported at the reduced group automobile rates, will be limited to not more than one car for each five (5) persons in the passenger group. Group round trip automobile must travel as a group from point of origin to destination and return, except when scheduled by the S/S Authority's Group Sales Office to travel independently. Rates do not include driver or passengers.

		<u>Between</u>	
		<u>WH &amp; VH</u>	<u>WH or HY</u>
		<u>or OB</u>	<u>&amp; NT</u>
(A)	<u>Under 17' in Length</u>		
	Jan 1 - Mar 31	♦106.50	♦299.00
	Apr 1 - May 14	♦164.00	♦443.00
	May 15 - Sept 14 Monday through Thursday	♦173.00	♦443.00
	May 15 - Sept 14 Friday Saturday and Sunday	♦207.00	♦495.00
	Sept 15 - Oct 31	♦164.00	♦443.00
	Nov 1 - Dec 31	♦106.50	♦299.00
(B)	<u>17' But Less than 20' in Length</u>		
	Jan 1 - Mar 31	♦124.50	♦335.00
	Apr 1 - May 14	♦182.00	♦488.00
	May 15 - Sept 14 Monday through Thursday	♦191.00	♦488.00
	May 15 - Sept 14 Friday Saturday and Sunday	♦225.00	♦540.00
	Sept 15 - Oct 31	♦182.00	♦488.00
	Nov 1 - Dec 31	♦124.50	♦335.00
<u>PLUS</u> unit charge, if any, for extended load beyond front or rear bumper. Applies only to those vehicles whose overall length (including extension) exceeds 17'.			
		25.00	75.00

SECTION II - (Continued)1 - 31 DAY ROUND TRIP EXCURSION RATES FOR PASSENGER AUTOMOBILES  
ORIGINATING AT VINEYARD HAVEN, OAK BLUFFS OR NANTUCKET1 - 31 DAY ROUND TRIP EXCURSION AUTOMOBILE TICKETS:

Sold at all offices and honored for transportation daily for round trip journey starting at Vineyard Haven, Oak Bluffs or Nantucket. Tickets will be valid for transportation on day of purchase and the next 30 succeeding days. Fare will include automobile, two adults and two children. See Rule 3 on page 3 for further restrictions.

		<u>Between</u>	
		<u>WH &amp; VH</u>	<u>WH or HY</u>
		<u>or OB</u>	<u>&amp; NT</u>
(A)	<u>Under 17' in Length</u>		
	Jan 1 - May 14	♦ 73.00	♦182.00
	May 15 - Sept 14	♦106.00	♦246.00
	Sept 15 - Dec 31	♦ 73.00	♦182.00
(B)	<u>17' But Less than 20' in Length</u>		
	Jan 1 - May 14	♦ 93.00	♦207.00
	May 15 - Sept 14	♦126.00	♦276.00
	Sept 15 - Dec 31	♦ 93.00	♦207.00
(C)	<u>20' But Less than 22' in Length</u>		
	Jan 1 - May 14	♦103.00	♦222.00
	May 15 - Sept 14	♦136.00	♦296.00
	Sept 15 - Dec 31	♦103.00	♦222.00
<u>PLUS</u> unit charge, if any, for extended load beyond front or rear bumper.			
Applies only to those vehicles whose overall length (including extension) exceeds 17'.			
		25.00	75.00

NOTE 1: Campers and commercially registered vehicles under 22' overall length and not carrying cargo, freight or passengers for commercial purposes in either direction shall be eligible for round trip excursion rates applicable to passenger car of similar height. See Rule 3 on page 3 for further restrictions.

SECTION III1 - 31 DAY ROUND TRIP EXCURSION RATES FOR MOTORCYCLES  
ORIGINATING AT VINEYARD HAVEN, OAK BLUFFS OR NANTUCKET1 - 31 DAY ROUND TRIP EXCURSION MOTORCYCLE TICKETS:

Sold at all offices and honored for transportation daily for round trip journey starting at Vineyard Haven, Oak Bluffs or Nantucket. Tickets will be valid for transportation on day of purchase and the next 30 succeeding days. The fare for a motorcycle with or without side car includes driver and one (1) passenger. See Rule 3 on page 3 for further restrictions.

		<u>Between</u>	
		<u>WH &amp; VH</u>	<u>WH or HY</u>
		<u>or OB</u>	<u>&amp; NT</u>
(A)	<u>Without side car or trailer</u>		
	Jan 1 - May 14	46.00	100.00
	May 15 - Sept 14	59.00	135.00
	Sept 15 - Dec 31	46.00	100.00
(B)	<u>With side car or trailer</u>		
	Jan 1 - May 14	52.00	130.00
	May 15 - Sept 14	78.50	195.00
	Sept 15 - Dec 31	52.00	130.00
(C)	<u>Three Wheeled Trikes Without side car or trailer</u>		
	Jan 1 - May 14	52.00	130.00
	May 15 - Sept 14	78.50	195.00
	Sept 15 - Dec 31	52.00	130.00
(D)	<u>Three Wheeled Trikes With side car or trailer</u>		
	Jan 1 - May 14	68.00	170.00
	May 15 - Sept 14	99.00	230.00
	Sept 15 - Dec 31	68.00	170.00

SECTION IV

1 - 31 DAY ROUND TRIP EXCURSION RATES  
FOR LIVESTOCK VEHICLE OR VEHICLE AND LIVESTOCK TRAILER  
COMBINATION  
ORIGINATING AT VINEYARD HAVEN, OAK BLUFFS OR NANTUCKET

1 - 31 DAY ROUND TRIP EXCURSION TICKETS:

Sold at all offices and honored for transportation daily for round trip journey starting at Vineyard Haven, Oak Bluffs or Nantucket. Tickets will be valid for transportation on day of purchase and the next 30 succeeding days. Fare will include vehicle, trailer, livestock, two adults and two children. See Rule 3 on page 3 for further restrictions.

		<u>Between</u>	
		<u>WH &amp; VH</u>	<u>WH or HY</u>
		<u>or OB</u>	<u>&amp; NT</u>
(A)	<u>Less Than 40' in Length</u>		
	Jan 1 - May 14	◆118.00	◆302.50
	May 15 - Sept 14	◆188.50	◆489.50
	Sept 15 - Dec 31	◆118.00	◆302.50
(B)	<u>40' or More in Length</u>		
	Jan 1 - May 14	◆169.50	◆443.00
	May 15 - Sept 14	◆274.00	◆719.50
	Sept 15 - Dec 31	◆169.50	◆443.00

EXPLANATION OF REFERENCE MARKS

- ◆ To denote increase
- To denote decrease
- ▲ To denote change in wording

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET  
STEAMSHIP AUTHORITY

LOCAL FREIGHT TARIFF  
OF  
CLASS AND COMMODITY RATES

APPLYING BETWEEN

WOODS HOLE, HYANNIS, VINEYARD HAVEN, OAK BLUFFS AND NANTUCKET, MA

AS INDICATED HEREIN

Governed, except as otherwise provided herein by  
Coordinated Motor Freight Classification No. 16,  
MF-ICC No. 299, MDPU No. 173 (New England Motor  
Rate Bureau, Inc., Agent), supplements hereto or  
reissues thereof; T. C. George's Water Carrier  
Tariff No. 22, ICC No. 22, supplements hereto or  
reissues thereof.

---

The provisions published herein will, if effective, not result in an effect on  
the quality of the human environment.

---

ISSUED DECEMBER 15, 2020

EFFECTIVE JANUARY 4, 2021

---

Issued under authority of Chapter 701 of the Acts of 1960 of the Commonwealth of  
Massachusetts.

---

Issued By:

Courtney M. Oliveira  
Traffic Manager  
228 Palmer Ave.  
Falmouth, MA 02540

TABLE OF CONTENTS

	<u>Page No.</u>
Abbreviations, Explanation of	2
Reference Marks, Explanation of	2
Rules Governing Tariff	3-8
Rates Applying to Customer's Vehicles and Loads Carried Thereon Passenger Vehicles - Section 1	9-15
Automobiles, Ambulances and Hearses	9-11
Buses	11-12
Campers	13
Motorcycles, Mopeds, Bicycles and Golf Carts	14-15
Livery	15-16
Trucks, Trailers and Other Commercial Vehicles - Section 2	17-29

EXPLANATION OF ABBREVIATIONS

WH	- Woods Hole, MA
VH	- Vineyard Haven, MA
OB	- Oak Bluffs, MA
NT	- Nantucket, MA
HY	- Hyannis, MA
ICC	- Interstate Commerce Commission
Incl.	- Inclusive
Lbs.	- Pounds
MA	- Massachusetts
MDPU	- Massachusetts Department of Public Utilities
Min. Chg.	- Minimum Charge
No.	- Number
Nos.	- Numbers
S/S Authority	- Woods Hole, Martha's Vineyard and Nantucket Steamship Authority
OAL	- Overall Length, including Overhang Beyond Bumpers
OAH	- Overall Height of Vehicle and Load
Noibn	- Not Otherwise Indexed by Name
N/A	- Not Available

EXPLANATION OF REFERENCE MARKS

◆	To denote increase
■	To denote decrease
▲	To denote change in wording

RULES GOVERNING TARIFFRULE 1. RESTRICTED ARTICLES:

- (a) Explosive, flammable, dangerous or objectionable goods will be accepted for transportation.
- (1) Only after prior booking arrangements in writing have been made with, and accepted by the S/S Authority; the latter reserving the right to refuse to accept or transport any goods which, in its judgment, are objectionable or likely to damage the vessel, docks, or other cargo; or for which, in the judgment of the S/S Authority, it has not safe and suitable stowage; and
- (2) Only when shipping containers, marking and packing requirements for, and handling, stowage and transportation of explosive, and hazardous and dangerous articles other than explosives, are in accordance with the rules and regulations prescribed in Agent T. C. George's Water Carrier Tariff No. 24, ICC No. 24, supplements thereto or reissues thereof.
- (b) Pieces of machinery, cumbersome or heavy articles may be refused unless it has previously been ascertained that such pieces can be handled by the S/S Authority.
- (c) Acceptance of vehicle shipments under this tariff is subject to the following gross weight and dimensional limitations:

	Limiting Port Height	Limiting Port Width at Wheel Height	Limiting Port Width Above Wheel	Maximum Gross Weight of Each Two Axle Vehicle in Lbs.	Maximum Gross Weight of Each Three or More Axle Vehicle in Lbs.
M/V M. Vineyard	13' 0"	9' 6"	12' 0"	52,000	86,000
M/V Governor	16' 0"	9' 6"	12' 0"	52,000	86,000
M/V Sankaty	16' 0"	9' 6"	12' 0"	52,000	86,000
M/V Nantucket	13' 0"	9' 6"	12' 0"	52,000	86,000
M/V Katama	16' 0"	9' 6"	12' 0"	52,000	86,000
M/V Eagle	16' 0"	9' 6"	12' 0"	52,000	86,000
M/V Gay Head	16' 0"	9' 6"	12' 0"	52,000	86,000
M/V Island Home	16' 0"	9' 6"	12' 0"	52,000	86,000
M/V Woods Hole	16' 0"	9' 6"	12' 0"	52,000	86,000

Shipments in excess of the above weights may be accepted by making prior arrangements with the General Office of the S/S Authority.

RULE 2. RULES AND REGULATIONS GOVERNING RESERVATION OF SPACE FOR, AND THE SHIPMENT OF, MOTOR VEHICLES.

- (a) Gasoline tanks of motor vehicles need not be emptied, but no extra gasoline may be carried in other receptacles.
- (b) The S/S Authority neither agrees nor guarantees to forward motor vehicles by any particular boat or trip, or to the exclusion of other freight.
- (c) Requests for reservation of space for vehicles will be made year round upon application and prepayment of transportation charges. If space is not used, refund of fares paid will be governed by Rule 2(d). At customer's option - passenger fares may also be prepaid.



- (d) In the event that the purchaser does not use the reserved space as originally applied for - the following rules will apply:
- (1) For vehicles under 20 ft. overall length: A refund of the purchase price will be issued if cancellation notice is received by the S/S Authority at least 14 days in advance of scheduled departure time. Otherwise, the ticket may only be used for another date when at least 1 hour notice is received prior to scheduled departure.
    - (a) For vehicles 20 ft. in length but less than 22 ft. in length and traveling on Excursion rates: A refund of the purchase price will be issued if cancellation notice is received by the S/S Authority at least 14 days in advance of scheduled departure time. Otherwise, the ticket may only be used for another date when at least 1 hour notice is received prior to scheduled departure.
  - (2) For vehicles 20 ft. in length and over: No penalty charge will be assessed if cancellation notice is received by the S/S Authority by 6:00 AM the day before the scheduled departure time. A penalty charge will be assessed according to 100% of the applicable one way vehicle fare if cancellation notice is received any time after 6:00 AM.
  - (3) For all vehicles regardless of overall length: A reservation changed within 14 days of scheduled departure and subsequently cancelled at any time will be subject to the applicable refund penalty.
  - (4) An original reservation has a limit of one modification that can be made without incurring a charge. Modifications will only be made during the reservation bureau's normal operating hours. Changes will require a minimum of 1 hour notice prior to the scheduled sailing trip. Modifications requested and granted after the first modification will require a \$10.00 fee.
  - (5) There is a \$10.00 processing charge for all vehicle ticket refunds regardless of when cancellation notice is received by the S/S Authority, or for the replacement of vehicle ticket.
  - (6) In the event that a reservation is either not changed with at least 1 hour advance notice or not used as reserved, the ticket shall be valid for stand-by travel solely on the date last reserved. This vehicle shall have no priority over other stand-by vehicles.
  - (7) Reservation tickets are valid for refund one year from date of issue, subject to Rule 2D.
  - (8) Reservations secured by a S/S Authority approved company charge are subject to Rules 2(d) (1), (2), (3), (4), (6) and (7). Penalty charge assessment shall be based on the applicable one way vehicle fare.

- (9) All participants with S/S Authority Charge Accounts in the Bulk Freight Reservation Program for vehicles in excess of 20 feet for reservations 30 or more days in advance of the scheduled departure date will be required to provide a 10% prepaid deposit. The prepaid 10% deposit is refundable for up to 20% of the shipper's total bulk freight reservations. The prepaid deposit will be nonrefundable for all reservation cancellations in excess of 20% of the shipper's bulk freight reservations. NOTE: All reservation cancellations must allow for at least a 24-hour notification prior to sailing time to avoid penalties.
- (10) All reservations made outside of 30 days in advance of scheduled departure, by participants in the Bulk Freight Reservation Program, will require a 10% nonrefundable prepaid deposit. This prepaid deposit will be due at the time the reservation is made.
- (e) If motor vehicle is not at wharf ready for loading thirty (30) minutes before advertised sailing time of boat, the reserved space will be used for other freight, and motor vehicle will be held over until a later trip and shipped on a stand-by basis. This vehicle shall have no priority over other stand-by vehicles.
- (f) If for any reason a scheduled trip on which there are reservations is cancelled, reservations on cancelled trip will hold priority on subsequent scheduled trips after reservations for the particular trip have been provided for.
- (g) Requests for reservations must state the overall height of vehicle and load if it exceeds 6'6".
- (h) Applications for reservations should be addressed to the S/S Authority's Reservation Bureau at Pine Tree Place, 509 Falmouth Road, Suite 1-C, Mashpee, MA 02649, 508-477-8600 or [www.steamshipauthority.com](http://www.steamshipauthority.com).
- (i) Customer is required to have a driver available to operate motor vehicle at all times when motor vehicle is on the property or vessel of the S/S Authority. It is customer's responsibility to operate motor vehicle whenever it is moved under its own power, including driving the vehicle on and off the vessel. The S/S Authority is not responsible in any way for the operation of customer's motor vehicle.
- (j) All vehicle size reductions, for vehicles greater than 20 feet, resulting in the downsizing of reserved space requirements will require that notification is received by the S/S Authority at least 24 hours in advance of scheduled departure time. In the event that the shipper does not reduce space requirements beforehand, the carrier will be responsible for vehicle size as reserved at the applicable rate.

RULE 3. STORAGE CHARGES:

- (a) Unless otherwise specifically provided in tariffs lawfully on file with the Massachusetts Department of Public Utilities - vehicles not immediately removed from terminals of the S/S Authority at ports of destination will be subject to the following charges for storage:

**May Board Meeting - Treasurer/Comptroller's report**

On vehicles each - below rates per calendar day or fraction thereof:

<b><u>Parking Rates</u></b>		Woods Hole <u>Terminal Lots</u>	Palmer Ave. <u>Falmouth Lots</u>	Falmouth Area <u>Off-site Lots</u>
Jan 1 - Mar 31		10.00	10.00	10.00
Apr 1 - May 14		13.00	13.00	13.00
May 15 - Sept 14 (Mon-Fri)		15.00	15.00	15.00
May 15 - Sept 14 (Sat-Sun)		20.00	20.00	20.00
Sept 15 - Oct 31		13.00	13.00	13.00
Nov 1 - Dec 31		10.00	10.00	10.00

<b><u>Parking Rates</u></b>		Hyannis <u>Terminal Lot</u>	Lewis Bay <u>Hyannis Lot</u>	Yarmouth Rd. <u>Hyannis Lot</u>	Brooks Rd. <u>Hyannis Lot</u>
Dec 15 - Mar 31		5.00	5.00	5.00	5.00
Apr 1 - Apr 30		10.00	10.00	10.00	10.00
May 1 - June 14		15.00	12.00	12.00	12.00
June 15 - Sept 14		20.00	15.00	15.00	15.00
Sept 15 - Oct 31		15.00	12.00	12.00	12.00
Nov 1 - Dec 14		10.00	10.00	10.00	10.00

<b><u>Parking Rates</u></b>		Nantucket Terminal Lot <u>Vehicles less than 20'</u>	Nantucket Terminal Lot <u>Vehicles 20' and over</u>
Jan 1 - Mar 31		8.00	25.00
Apr 1 - May 14		8.00	25.00
May 15 - Sept 14		12.00	25.00
Sept 15 - Oct 14		12.00	25.00
Oct 15 - Dec 31		8.00	25.00

**Note:** also applies to driverless vehicles shipped to Nantucket that are not picked up by 9:30AM on the following day.

<b><u>Parking Permits</u></b>	Woods Hole Terminal Lots		Palmer Ave. Falmouth Lots	
	Permit Price	Multi Payment Option	Permit Price	Multi Payment Option
* Replacement Transponders \$15.00 fee				
Jan 1 - Dec 31 Yearly	◆1,200.00	◆1,250.00	◆750.00	◆800.00
Jan 1 - May 14 Off-Season	-	-	◆300.00	-
Sept 15 - Dec 31 Off-Season	-	-	◆250.00	-

<b><u>Parking Permits</u></b>	Hyannis Terminal		Lewis Bay Lot		Yarmouth Rd. Lot	
	Permit Price	Multi Payment Option	Permit Price	Multi Payment Option	Permit Price	Multi Payment Option
Jan 1 - Dec 31 Yearly	◆1,050.00*	◆1,100.00*	◆900.00**	◆950.00**	◆750.00	◆800.00
Jan 1 - May 14 Off-Season	-	-	-	-	◆325.00	-
Sept 15 - Dec 31 Off-Season	-	-	-	-	◆275.00	-
Jan 1 - May 14 Off-Season	-	-	-	-	◆400.00***	-
Sept 15 - Dec 31 Off-Season	-	-	-	-	◆350.00***	-

\* Must be current Hyannis Terminal parking permit holder and Nantucket resident. Enables permit holder to park at Lewis Bay 5/15 - 10/14 and Hyannis Terminal 10/15 - 5/14.

\*\* Must be current Hyannis Terminal parking permit holder. Must park at Lewis Bay 5/15 - 10/14 and Yarmouth Rd. 10/15 - 5/14.

\*\*\* includes one round trip auto excursion ticket good from Jan 1 - May 14 or Sept 15 - Dec 31 respectively subject to Rule 3, Page 3 of S/S Authority Local Freight Tariff MDPU No. F-108, supplements thereto or reissues thereof.

RULE 4. TRANSPORTATION OF LIVESTOCK:

Livestock, including: cattle, goats, horses, mules, sheep or swine will not be accepted for shipment unless transported in customer's vehicle.

RULE 5. PREPAYMENT OF FREIGHT CHARGES:

All shipments must be prepaid from port to port, unless shipper has been placed on the Authorized Credit List of the S/S Authority.

RULE 6. FREIGHT ON TRUCKS, Shipper's Responsibility for:

- (a) Shippers of freight on trucks will be required to open their vehicles for inspection of contents, when requested by the S/S Authority. The purpose of this inspection will be to determine that no dangerous or prohibited articles (see Rule 1) have been accepted for transportation and also to verify the description of the vehicle's contents if a higher rate might apply.
- (b) The S/S Authority will not be responsible for loss from theft or pilferage of freight carried on customer's vehicle. Such freight must be protected by locks on the vehicle or must be guarded by the driver of the vehicle while in transit.

RULE 7. CHANGE OF SCHEDULE:

Carrier reserves the right to deviate from or to cancel sailing schedules without notice, and carrier assumes no liability for loss, damage or expense which may result there from.

RULE 8. SUBSTITUTION OF VESSELS:

Carrier reserves the right in all cases and without liability to substitute one vessel for another.

RULE 9. INSURANCE:

Shipments are insured against all risks, perils and liability which a common carrier by water assumes under existing law and shipping contract, and also against fire and marine risks, including perils of the sea and fire, jettison and barratry.

In no event, however, is the property insured against loss, damage or expense caused directly or indirectly by war, atomic weapons, radioactive force, strikes, lock-out workman, and persons taking part in labor disturbances, riots, civil commotions, rebellions or insurrections.

RULE 10. CHARGES FOR MISCELLANEOUS SERVICE:

- (a) When vehicle is transported without driver and customer fails to have driver on hand at the time of loading or unloading of the vessel - the S/S Authority, subject to Rule 10(c), will assess the following service charge for providing the customer with an employee to operate customer's motor vehicle in driving it on or off the vessel, as the case may be:

	JAN 1 - APR 30 & OCT 1 - DEC 31	MAY 1 - SEPT 30
<u>Overall Length of Vehicle</u>		
Under 20'	\$ 25.00	40.00
20' and over	50.00	50.00

This service charge will not apply when customer's driver travels separately for the convenience of the S/S Authority.

- (b) When customer fails to have driver on hand for a driverless vehicle at the time of unloading of vessel at Woods Hole or Hyannis Terminal, and vehicle must be moved to an off-site parking area in Falmouth or Hyannis - the S/S Authority, subject to Rule 10(c), will assess a \$50.00 service charge for providing the customer with an employee to drive customer's motor vehicle to the off-site parking area. The service charge will be in addition to any charge assessed under Rule 10(a) above.
- (c) Driverless vehicles will be accepted for transportation, except at the Woods Hole, Vineyard Haven or Oak Bluffs Terminals, and the services set forth in Rules 10(a) and 10(b) provided, only after customer agrees in writing, in a form provided by the S/S Authority, (1) to assume all liability which may arise from the operation of motor vehicle by the employee, (2) to defend and indemnify S/S Authority for any claims arising there from, (3) to waive any right to notice of the arrival of the motor vehicle at the port of destination, and (4) to maintain insurance satisfactory to the S/S Authority which provides coverage for the employee, and the S/S Authority as an additional insured, for claims arising from the employee's operation of the vehicle.
- (d) If because of dead batteries, flat tires or any other physical disability, self-propelled vehicles cannot be loaded onto or discharged from the ferry under their own power, and carrier finds it necessary to tow/push such vehicles onto or off of the vessel a service charge of \$25.00 off season & \$40.00 in season will be assessed for each service provided. (If towing/pushing is required both on and off the vessel the total charge will be \$50/\$80 respectively.)
- (e) When vehicles without propulsion unit are presented for shipment and this carrier must provide a tractor and driver to tow/push such vehicles on or off the vessel a service charge of \$25.00 off season & \$40.00 in season will be assessed for each service provided. (If towing/pushing is required both on and off the vessel the total charge will be \$50/\$80 respectively.)

The carrier will not accept non-self-propelled vehicles when loading of vessels will be unduly delayed, or when equipment is not available to load, and transport the vehicle safely. The services set forth above in sections (d) and (e) will only be provided after customer agrees in writing to assume all liability which may arise from the operation of motor vehicle by the employee, and to defend and indemnify S/S Authority for any claims arising there from.

- (f) When carrier is required or requested to perform accessorial services, not otherwise covered by this tariff, charges will be assessed for labor at the rate of ♦ \$24.40 per man per hour - minimum charge ♦ \$12.20 per man.

Rule 11. SECURITY NOTICE:

All customers and passengers, their vehicles, possessions, and cargo are subject to search and inspection at the discretion of the Steamship Authority.

Passengers and persons who refuse to submit to search and inspection will not be allowed to board.

The master of the vessel has the right to seize any item deemed as dangerous and detain any person possessing such item pending the arrival of law enforcement authorities.

SECTION 1.  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
100 <u>PASSENGER AUTOMOBILES</u>		
Designed and equipped primarily for carriage of passengers not registered as a commercial vehicle. One way fare includes vehicle and load, if any. Driver not included.		
(A) <u>Under 17' in Length:</u>		
Jan 1 - Mar 31	◆ 59.00	◆ 166.00
Apr 1 - May 14	◆ 91.00	◆ 246.00
May 15 - Sept 14 Monday through Thursday	◆ 96.00	◆ 246.00
May 15 - Sept 14 Friday Saturday and Sunday	◆ 115.00	◆ 275.00
Sept 15 - Oct 31	◆ 91.00	◆ 246.00
Nov 1 - Dec 31	◆ 59.00	◆ 166.00
One way charge for extended load beyond front or rear bumper. Applies only to those vehicles whose overall length (including extension) exceeds 17'	12.50	37.50
(B) <u>17' But Less than 20' in Length:</u>		
Jan 1 - Mar 31	◆ 69.00	◆ 186.00
Apr 1 - May 14	◆ 101.00	◆ 271.00
May 15 - Sept 14 Monday through Thursday	◆ 106.00	◆ 271.00
May 15 - Sept 14 Friday Saturday and Sunday	◆ 125.00	◆ 300.00
Sept 15 - Oct 31	◆ 101.00	◆ 271.00
Nov 1 - Dec 31	◆ 69.00	◆ 186.00
One way charge for extended load beyond front or rear bumper. Applies only to those vehicles whose overall length (including extension) exceeds 17'	12.50	37.50
(C) 10-Trip Ticket Book	◆ 910.00	N/A
6-Trip Ticket Book	N/A	◆ 1,320.00
6-Trip Ticket Book with no expiration date	N/A	◆ 1,563.00

NOTE: Discounted 10-Trip and 6-Trip Ticket Books will be sold daily and the coupons therein will be valid for transportation subject to the following conditions:

Route  
Martha's Vineyard  
Nantucket

Usage/Refund Limits  
One Year from Date of Issue  
Two Years from Date of Issue

Ticket Book will be restricted to passenger automobile(s) whose registration number(s) has been electronically recorded at the time of issuance. A maximum of two (2) registration numbers may be used. Automobiles must have common ownership. Passenger vehicles over 20' in length using 10-trip book must pay surcharge of \$5.00 each way between WH & VH or OB and \$10.00 each way between WH or HY and NT. One-way charge for extended load beyond front or rear bumper, for those using 10-trip books, is \$12.50 each way between WH & VH or OB and \$37.50 each way between WH or HY & NT. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

SECTION 1. (Continued)  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
101 PASSENGER AUTOMOBILES - OFF PEAK TRIPS ONLY		
Designed and equipped primarily for carriage of passengers not registered as a commercial vehicle. One way fare includes vehicle and load, if any. Driver not included.		
(A) <u>Under 17' in Length:</u>		
Jan 1 - Mar 31	N/A	♦ 90.00
Apr 1 - May 14	N/A	♦ 125.00
May 15 - Sept 14 <u>Monday through Thursday</u>	N/A	♦ 125.00
May 15 - Sept 14 <u>Friday Saturday and Sunday</u>	N/A	♦ 134.00
Sept 15 - Oct 31	N/A	♦ 125.00
Nov 1 - Dec 31	N/A	♦ 90.00
One way charge for extended load beyond front or rear bumper. Applies only to those vehicles whose overall length (including extension) exceeds 17'		
	N/A	37.50
(B) <u>17' But Less than 20' in Length:</u>		
Jan 1 - Mar 31	N/A	♦ 90.00
Apr 1 - May 14	N/A	♦ 125.00
May 15 - Sept 14 <u>Monday through Thursday</u>	N/A	♦ 125.00
May 15 - Sept 14 <u>Friday Saturday and Sunday</u>	N/A	♦ 134.00
Sept 15 - Oct 31	N/A	♦ 125.00
Nov 1 - Dec 31	N/A	♦ 90.00
One way charge for extended load beyond front or rear bumper. Applies only to those vehicles whose overall length (including extension) exceeds 17'		
	N/A	37.50

NOTE: Discounted rate is available only on specified off-peak trips and is only available to reserve up to the day before sailing. Reservation changes to discounted vehicle ticket will be allowed on a space available basis and may be subject to fare change. Discounted vehicle ticket can be used on an earlier trip on the same day, provided it is on a space available basis only and shall have no priority over other stand-by vehicles. Restrictions may apply.

SECTION 1. (Continued)  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
102 <u>AMBULANCES</u>		
Round trip fare includes driver and passengers. No additional charge for excess length.		
(A) <u>Under 20' in Length:</u>		
Jan 1 - Mar 31	♦138.00	♦372.00
Apr 1 - May 14	♦202.00	♦542.00
May 15 - Sept 14 Monday through Thursday	♦230.00	♦542.00
May 15 - Sept 14 Friday Saturday and Sunday	♦250.00	♦600.00
Sept 15 - Oct 31	♦202.00	♦542.00
Nov 1 - Dec 31	♦138.00	♦372.00
(B) <u>20' But Less than 25' in Length:</u>		
Jan 1 - Mar 31	♦210.00	♦426.00
Apr 1 - Oct 31	♦255.00	♦595.00
Nov 1 - Dec 31	♦210.00	♦426.00
103 <u>HEARSEs</u>		
Round trip fare includes driver and corpse. No additional charge for excess length.		
(A) <u>(A) Under 17' in Length:</u>		
Jan 1 - Mar 31	♦106.00	♦271.00
Apr 1 - Oct 31	♦106.00	♦271.00
Nov 1 - Dec 31	♦106.00	♦271.00
(B) <u>17' But Less than 20' in Length:</u>		
Jan 1 - Mar 31	♦106.00	♦271.00
Apr 1 - Oct 31	♦106.00	♦271.00
Nov 1 - Dec 31	♦106.00	♦271.00
105 <u>BUSES</u>		
(A) General (Rates include driver for common carrier buses; driver and escort for tour buses).		
Jan 1 - Mar 31		
Less than 20'	♦ 86.00	♦208.50
20' but less than 30'	♦141.50	♦262.50
30' but less than 40'	♦193.00	♦370.00
40' and over	♦239.50	♦426.50
Apr 1 - Oct 31		
Less than 20'	♦118.50	♦286.00
20' but less than 30'	♦162.50	♦342.00
30' but less than 40'	♦193.00	♦370.00
40' and over	♦239.50	♦426.50
Nov 1 - Dec 31		
Less than 20'	♦ 86.00	♦208.50
20' but less than 30'	♦141.50	♦262.50
30' but less than 40'	♦193.00	♦370.00
40' and over	♦239.50	♦426.50



SECTION 1. (Continued)  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
(B) <u>SCHOOL BUSES</u>		
Jan 1 - Mar 31		
Less than 20'	◆ 69.00	◆ 186.00
20' but less than 30'	◆ 112.00	◆ 214.00
30' but less than 40'	◆ 155.75	◆ 334.50
40' and over	◆ 189.50	◆ 384.25
Apr 1 - May 14		
Less than 20'	◆ 101.00	◆ 271.00
20' but less than 30'	◆ 133.75	◆ 316.75
30' but less than 40'	◆ 155.75	◆ 334.50
40' and over	◆ 189.50	◆ 384.25
May 15 - Sept 14		
Less than 20' Monday through Thursday	◆ 106.00	◆ 271.00
Less than 20' Friday Saturday and Sunday	◆ 125.00	◆ 300.00
20' but less than 30'	◆ 133.75	◆ 316.75
30' but less than 40'	◆ 155.75	◆ 334.50
40' and over	◆ 189.50	◆ 384.25
Sept 15 - Oct 31		
Less than 20'	◆ 101.00	◆ 271.00
20' but less than 30'	◆ 133.75	◆ 316.75
30' but less than 40'	◆ 155.75	◆ 334.50
40' and over	◆ 189.50	◆ 384.25
Nov 1 - Dec 31		
Less than 20'	◆ 69.00	◆ 186.00
20' but less than 30'	◆ 112.00	◆ 214.00
30' but less than 40'	◆ 155.75	◆ 334.50
40' and over	◆ 189.50	◆ 384.25

SECTION 1. (Continued)  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
110	<u>CAMPING VEHICLES</u>	
	Campers, including truck-mounted campers, and mobile homes with built-in provisions for sleeping and cooking facilities. Rates are one way and do not include driver or passengers.	
	Jan 1 - Mar 31	
	Less than 20' (See Note 1)	◆ 69.00 ◆ 186.00
	20' but less than 30'	◆ 105.00 ◆ 225.00
	30' but less than 40'	◆ 168.00 ◆ 349.00
	40' and over	◆ 210.50 ◆ 404.00
	Apr 1 - May 14	
	Less than 20' (See Note 1)	◆ 101.00 ◆ 271.00
	20' but less than 30'	◆ 127.50 ◆ 322.50
	30' but less than 40'	◆ 168.00 ◆ 349.00
	40' and over	◆ 210.50 ◆ 404.00
	May 15 - Sept 14 (See Note 1)	
	Less than 20' Monday through Thursday	◆ 106.00 ◆ 271.00
	Less than 20' Friday Saturday and Sunday	◆ 125.00 ◆ 300.00
	20' but less than 30'	◆ 127.50 ◆ 322.50
	30' but less than 40'	◆ 168.00 ◆ 349.00
	40' and over	◆ 210.50 ◆ 404.00
	Sept 15 - Oct 31	
	Less than 20' (See Note 1)	◆ 101.00 ◆ 271.00
	20' but less than 30'	◆ 127.50 ◆ 322.50
	30' but less than 40'	◆ 168.00 ◆ 349.00
	40' and over	◆ 210.50 ◆ 404.00
	Nov 1 - Dec 31	
	Less than 20' (See Note 1)	◆ 69.00 ◆ 186.00
	20' but less than 30'	◆ 105.00 ◆ 225.00
	30' but less than 40'	◆ 168.00 ◆ 349.00
	40' and over	◆ 210.50 ◆ 404.00

NOTE 1: Vehicles under 20' in overall length shall pay a one-way charge for extended load beyond front or rear bumper of \$12.50 each way between Woods Hole and Vineyard Haven or Oak Bluffs and \$37.50 each way between Woods Hole or Hyannis and Nantucket. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

May Board Meeting - Treasurer/Comptroller's report

SECTION 1. (Continued)  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
115 <u>MOTORCYCLES</u>		
Rates are one way and do not include driver or passengers		
(A) <u>Without Side Car or Trailer</u>		
Jan 1 - Mar 31	21.00	55.00
Apr 1 - Oct 31	36.50	85.00
Nov 1 - Dec 31	21.00	55.00
(B) <u>With Side Car or Trailer</u>		
Jan 1 - Mar 31	28.50	80.00
Apr 1 - Oct 31	44.50	116.50
Nov 1 - Dec 31	28.50	80.00
(C) <u>Three Wheeled Trikes Without Side Car or Trailer</u>		
Jan 1 - Mar 31	♦29.50	♦ 83.00
Apr 1 - May 14	♦45.50	♦123.00
May 15 - Sept 14	♦48.00	♦123.00
Sept 15 - Oct 31	♦45.50	♦123.00
Nov 1 - Dec 31	♦29.50	♦ 83.00
(D) <u>Three Wheeled Trikes With Side Car or Trailer</u>		
Jan 1 - Mar 31	♦59.00	♦166.00
Apr 1 - May 14	♦91.00	♦246.00
May 15 - Sept 14	♦96.00	♦246.00
Sept 15 - Oct 31	♦91.00	♦246.00
Nov 1 - Dec 31	♦59.00	♦166.00

NOTE: One way motorcycle tickets are valid for travel for up to 365 days from date of purchase.

120 MOPEDS

Rates are one way and do not include driver or passengers

Jan 1 - Mar 31	10.00	32.00
Apr 1 - Oct 31	15.00	43.00
Nov 1 - Dec 31	10.00	32.00

124 BICYCLES, SURF BOARDS, WIND/SURFERS

Jan 1 - Mar 31	4.00	7.00
Apr 1 - Oct 31	4.00	7.00
Nov 1 - Dec 31	4.00	7.00

NOTE: Must be accompanied by owner possessing ticket.

125 TANDEM BICYCLES AND BICYCLES WITH TRAILERS

Jan 1 - Mar 31	8.00	14.00
Apr 1 - Oct 31	8.00	14.00
Nov 1 - Dec 31	8.00	14.00

NOTE: Must be accompanied by owner possessing ticket.

SECTION 1. (Continued)  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
126 <u>GOLF CARTS</u>		
Rates are one way and do not include driver or passengers		
Jan 1 - Mar 31	♦ 29.50	♦ 83.00
Apr 1 - May 14	♦ 45.50	♦ 123.00
May 15 - Sept 14	♦ 48.00	♦ 123.00
Sept 15 - Oct 31	♦ 45.50	♦ 123.00
Nov 1 - Dec 31	♦ 29.50	♦ 83.00
130 <u>LIVERY VEHICLES</u>		
Designed and equipped primarily for carriage of passengers, registered as commercial or livery vehicle. Rates are one way and do not include driver or passengers.		
Jan 1 - Mar 31		
Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
17' but less than 20'	♦ 69.00	♦ 186.00
20' but less than 25'	♦ 105.00	♦ 213.00
25' but less than 30'	♦ 138.25	♦ 226.50
30' but less than 35'	♦ 168.00	♦ 332.25
35' but less than 40'	♦ 186.50	♦ 351.50
40' but less than 45'	♦ 210.00	♦ 385.00
45' but less than 50'	♦ 239.00	♦ 407.00
Apr 1 - May 14		
Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
17' but less than 20'	♦ 101.00	♦ 271.00
20' but less than 25'	♦ 127.50	♦ 297.50
25' but less than 30'	♦ 153.25	♦ 316.75
30' but less than 35'	♦ 168.00	♦ 332.25
35' but less than 40'	♦ 186.50	♦ 351.50
40' but less than 45'	♦ 210.00	♦ 385.00
45' but less than 50'	♦ 239.00	♦ 407.00
May 15 - Sept 14 (See Note 1)		
Less than 17' (Monday through Thursday)	♦ 96.00	♦ 246.00
17' but less than 20' (Monday through Thursday)	♦ 106.00	♦ 271.00
May 15 - Sept 14 (See Note 1)		
Less than 17' (Friday Saturday and Sunday)	♦ 115.00	♦ 275.00
17' but less than 20' (Friday Saturday and Sunday)	♦ 125.00	♦ 300.00
20' but less than 25'	♦ 127.50	♦ 297.50
25' but less than 30'	♦ 153.25	♦ 316.75
30' but less than 35'	♦ 168.00	♦ 332.25
35' but less than 40'	♦ 186.50	♦ 351.50
40' but less than 45'	♦ 210.00	♦ 385.00
45' but less than 50'	♦ 239.00	♦ 407.00

SECTION 1. (Continued)  
PASSENGER VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
130 <u>LIVERY VEHICLES</u>		
Designed and equipped primarily for carriage of passengers, registered as commercial or livery vehicle. Rates are one way and do not include driver or passengers.		
Sept 15 - Oct 31		
Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
17' but less than 20'	♦ 101.00	♦ 271.00
20' but less than 25'	♦ 127.50	♦ 297.50
25' but less than 30'	♦ 153.25	♦ 316.75
30' but less than 35'	♦ 168.00	♦ 332.25
35' but less than 40'	♦ 186.50	♦ 351.50
40' but less than 45'	♦ 210.00	♦ 385.00
45' but less than 50'	♦ 239.00	♦ 407.00
Nov 1 - Dec 31		
Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
17' but less than 20'	♦ 69.00	♦ 186.00
20' but less than 25'	♦ 105.00	♦ 213.00
25' but less than 30'	♦ 138.25	♦ 226.50
30' but less than 35'	♦ 168.00	♦ 332.25
35' but less than 40'	♦ 186.50	♦ 351.50
40' but less than 45'	♦ 210.00	♦ 385.00
45' but less than 50'	♦ 239.00	♦ 407.00

NOTE 1: Vehicles under 20' in overall length shall pay a one-way charge for extended load beyond front or rear bumper of \$12.50 each way between Woods Hole and Vineyard Haven or Oak Bluffs and \$37.50 each way between Woods Hole or Hyannis and Nantucket. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

NOTE 2: Vehicles which are wider than 8'6" (excluding mirrors) shall pay double the fare applicable to its length.

SECTION 2  
TRUCK, TRAILER AND OTHER COMMERCIAL VEHICLE RATES

Item No.		Between	
		WH & VH or OB	WH or HY & NT
200	<u>COMMERCIAL VEHICLES</u>		
	(Including Trucks, Pickups, Panel Vans, Tractor Trailers and Truck/Trailer combinations in which the trailer is connected by a disk, hook or ring hitch, registered as a commercial vehicle). One way fare includes vehicle and load, if any. Driver not included.		
	Jan 1 - Mar 31		
	Less than 17' (See Note 1)	◆ 59.00	◆ 166.00
	17' but less than 20'	◆ 69.00	◆ 186.00
	20' but less than 25'	◆ 105.00	◆ 213.00
	25' but less than 30'	◆ 138.50	◆ 226.50
	30' but less than 35'	◆ 168.00	◆ 332.50
	35' but less than 40'	◆ 186.50	◆ 351.50
	40' but less than 45'	◆ 210.00	◆ 385.00
	45' but less than 50'	◆ 239.00	◆ 407.00
	50' but less than 55'	◆ 262.50	◆ 451.50
	55' but less than 60'	◆ 289.00	◆ 496.00
	60' but less than 65'	◆ 312.50	◆ 541.50
	65' but less than 70'	◆ 371.00	◆ 645.50
	70' and over (per foot)	◆ 5.72	◆ 9.93
	Apr 1 - May 14		
	Less than 17' (See Note 1)	◆ 91.00	◆ 246.00
	17' but less than 20'	◆ 101.00	◆ 271.00
	20' but less than 25'	◆ 127.50	◆ 297.50
	25' but less than 30'	◆ 153.50	◆ 317.00
	30' but less than 35'	◆ 168.00	◆ 332.50
	35' but less than 40'	◆ 186.50	◆ 351.50
	40' but less than 45'	◆ 210.00	◆ 385.00
	45' but less than 50'	◆ 239.00	◆ 407.00
	50' but less than 55'	◆ 262.50	◆ 451.50
	55' but less than 60'	◆ 289.00	◆ 496.00
	60' but less than 65'	◆ 312.50	◆ 541.50
	65' but less than 70'	◆ 371.00	◆ 645.50
	70' and over (per foot)	◆ 5.72	◆ 9.93
	May 15 - Sept 14 (See Note 1)		
	Less than 17' (Monday through Thursday)	◆ 96.00	◆ 246.00
	17' but less than 20' (Monday through Thursday)	◆ 106.00	◆ 271.00
	May 15 - Sept 14 (See Note 1)		
	Less than 17' (Friday Saturday and Sunday)	◆ 115.00	◆ 275.00
	17' but less than 20' (Friday Saturday and Sunday)	◆ 125.00	◆ 300.00
	20' but less than 25'	◆ 127.50	◆ 300.00
	25' but less than 30'	◆ 153.50	◆ 317.00
	30' but less than 35'	◆ 168.00	◆ 332.50
	35' but less than 40'	◆ 186.50	◆ 351.50
	40' but less than 45'	◆ 210.00	◆ 385.00
	45' but less than 50'	◆ 239.00	◆ 407.00
	50' but less than 55'	◆ 262.50	◆ 451.50
	55' but less than 60'	◆ 289.00	◆ 496.00
	60' but less than 65'	◆ 312.50	◆ 541.50
	65' but less than 70'	◆ 371.00	◆ 645.50
	70' and over (per foot)	◆ 5.72	◆ 9.93

SECTION 2. (Continued)  
TRUCK, TRAILER AND OTHER COMMERCIAL VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT

200 COMMERCIAL VEHICLES

(Including Trucks, Pickups, Panel Vans, Tractor Trailers and Truck/Trailer combinations in which the trailer is connected by a disk, hook or ring hitch, registered as a commercial vehicle). One way fare includes vehicle and load, if any. Driver not included.

Sept 15 - Oct 31

Less than 17' (See Note 1)	◆ 91.00	◆ 246.00
17' but less than 20'	◆ 101.00	◆ 271.00
20' but less than 25'	◆ 127.50	◆ 297.50
25' but less than 30'	◆ 153.50	◆ 317.00
30' but less than 35'	◆ 168.00	◆ 332.50
35' but less than 40'	◆ 186.50	◆ 351.50
40' but less than 45'	◆ 210.00	◆ 385.00
45' but less than 50'	◆ 239.00	◆ 407.00
50' but less than 55'	◆ 262.50	◆ 451.50
55' but less than 60'	◆ 289.00	◆ 496.00
60' but less than 65'	◆ 312.50	◆ 541.50
65' but less than 70'	◆ 371.00	◆ 645.50
70' and over (per foot)	◆ 5.72	◆ 9.93

Nov 1 - Dec 31

Less than 17' (See Note 1)	◆ 59.00	◆ 166.00
17' but less than 20'	◆ 69.00	◆ 186.00
20' but less than 25'	◆ 105.00	◆ 213.00
25' but less than 30'	◆ 138.50	◆ 226.50
30' but less than 35'	◆ 168.00	◆ 332.50
35' but less than 40'	◆ 186.50	◆ 351.50
40' but less than 45'	◆ 210.00	◆ 385.00
45' but less than 50'	◆ 239.00	◆ 407.00
50' but less than 55'	◆ 262.50	◆ 451.50
55' but less than 60'	◆ 289.00	◆ 496.00
60' but less than 65'	◆ 312.50	◆ 541.50
65' but less than 70'	◆ 371.00	◆ 645.50
70' and over (per foot)	◆ 5.72	◆ 9.93

NOTE 1: Vehicles under 20' in overall length shall pay a one-way charge for extended load beyond front or rear bumper of \$12.50 each way between Woods Hole and Vineyard Haven or Oak Bluffs and \$37.50 each way between Woods Hole or Hyannis and Nantucket. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

NOTE 2: Vehicles which are wider than 8'6" (excluding mirrors) shall pay double the fare applicable to its length.

FRESH FRUITS AND VEGETABLES (INCLUDING CRANBERRIES)  
FRESH FISH, SHELLFISH (SHUCKED OR IN SHELL)

Trucks carrying fresh island produced fruits and vegetables (including cranberries), fresh fish and shellfish from the islands shall pay 50% of the fare applicable to its length, but no less than the rate for a commercial vehicle under 20' in length. A minimum of 500 lbs. of fresh island produced fruits and vegetables (including cranberries), fresh fish or shellfish must be transported to qualify for this reduced fare. This rate will apply in both directions unless the truck is also carrying freight to the islands in which case the full rate would apply to that portion of the round trip.

SOLID WASTE

Trucks carrying solid waste from the islands shall pay 100% of the fare applicable to its length.

In order to qualify for these rates, all shipments are required to meet the following terms and conditions:

- (a) Shipments must be authorized in writing by the sponsor of a town/county recognized refuse or recycling program.
- (b) Shipments shall be properly contained and covered so as to prevent spillage/leakage and minimize odors.
- (c) Shipper shall provide a driver who must remain with the vehicle at all times.
- (d) Shipper shall be responsible for any and all clean-up or wash down charges associated with any accidental spillage or leakage.
- (e) Shipments shall be carried on freight boats only.
- (f) Shipper's reservations may be restricted or consolidated, at the sole discretion of the S/S Authority, to certain times of travel in order to minimize any inconvenience to the general public or other full-fare paying shippers.

HAZARDOUS MATERIALS

Trucks carrying hazardous materials shall pay a 50% surcharge in addition to the standard rate applicable to its length unless the truck is permitted to be transported on a passenger-carrying vessel. See Title 49, Chapter 1, Subchapter C, of the Code of Federal Regulations, for requirements of the U.S. Department of Transportation governing the transportation of hazardous materials.

- ▲ Trucks traveling with hazardous materials on the Nantucket rate will automatically have one (1) passenger added to their reservation at the RFID card rate of \$16.30 to eliminate the need for the truck driver to turn in the truck ticket as well as the RFID card when boarding the vessel.



RECYCLABLE MATERIALS

Trucks carrying recyclable materials from the islands shall pay 75% of the fare applicable to its length, but no less than the rate for a commercial vehicle under 20' in length. This rate applies to the off-island portion of travel only. All returns to the islands must pay applicable fare whether carrying freight or returning empty.

In order to qualify for this rate, all shipments are required to meet the following terms and conditions:

- (a) Shipments must be authorized in writing by the sponsor of a town/county recognized refuse or recycling program.
- (b) Shipments shall be properly contained and covered so as to prevent spillage/leakage and minimize odors.
- (c) Shipper shall provide a driver who must remain with the vehicle at all times.
- (d) Shipper shall be responsible for any and all clean-up or wash down charges associated with any accidental spillage or leakage.
- (e) Shipments shall be carried on freight boats only.
- (f) Shipper's reservations may be restricted or consolidated, at the sole discretion of the S/S Authority, to certain times of travel in order to minimize any inconvenience to the general public or other full-fare paying shippers.

SECTION 2. (Continued)ONE WAY RATES FOR TRUCKS CARRYING FISH AND CRANBERRIES

Item No.		Between	
		WH & VH or OB	WH or HY & NT
201	Jan 1 - Mar 31		
	Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
	17' but less than 20'	♦ 69.00	♦ 186.00
	20' but less than 25'	♦ 69.00	♦ 186.00
	25' but less than 30'	♦ 69.00	♦ 186.00
	30' but less than 35'	♦ 84.00	♦ 186.00
	35' but less than 40'	♦ 93.25	♦ 186.00
	40' but less than 45'	♦ 105.00	♦ 192.50
	45' but less than 50'	♦ 119.50	♦ 203.50
	50' but less than 55'	♦ 131.25	♦ 225.75
	55' but less than 60'	♦ 144.50	♦ 248.00
	60' but less than 65'	♦ 156.25	♦ 270.75
	65' but less than 70'	♦ 185.50	♦ 322.75
	70' and over (per foot)	♦ 2.86	♦ 4.96
	Apr 1 - May 14		
	Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
	17' but less than 20'	♦ 101.00	♦ 271.00
	20' but less than 25'	♦ 101.00	♦ 271.00
	25' but less than 30'	♦ 101.00	♦ 271.00
	30' but less than 35'	♦ 101.00	♦ 271.00
	35' but less than 40'	♦ 101.00	♦ 271.00
	40' but less than 45'	♦ 105.00	♦ 271.00
	45' but less than 50'	♦ 119.50	♦ 271.00
	50' but less than 55'	♦ 131.25	♦ 271.00
	55' but less than 60'	♦ 144.50	♦ 271.00
	60' but less than 65'	♦ 156.25	♦ 271.00
	65' but less than 70'	♦ 185.50	♦ 322.75
	70' and over (per foot)	♦ 2.86	♦ 4.96
	May 14 - Sept 15 (Monday through Thursday)		
	Less than 17' (See Note 1)	♦ 96.00	♦ 246.00
	17' but less than 20'	♦ 106.00	♦ 271.00
	20' but less than 25'	♦ 106.00	♦ 271.00
	25' but less than 30'	♦ 106.00	♦ 271.00
	30' but less than 35'	♦ 106.00	♦ 271.00
	35' but less than 40'	♦ 106.00	♦ 271.00
	40' but less than 45'	♦ 106.00	♦ 271.00
	45' but less than 50'	♦ 119.50	♦ 271.00
	50' but less than 55'	♦ 131.25	♦ 271.00
	55' but less than 60'	♦ 144.50	♦ 271.00
	60' but less than 65'	♦ 156.25	♦ 271.00
	65' but less than 70'	♦ 185.50	♦ 322.75
	70' and over (per foot)	♦ 2.86	♦ 4.96

May Board Meeting - Treasurer/Comptroller's report

SECTION 2. (Continued)

ONE WAY RATES FOR TRUCKS CARRYING FISH AND CRANBERRIES (Continued)

Item No.		Between	
		WH & VH or OB	WH or HY & NT
201	May 15 - Sept 14 (Friday Saturday and Sunday)		
	Less than 17' (See Note 1)	♦ 115.00	♦ 275.00
	17' but less than 20'	♦ 125.00	♦ 300.00
	20' but less than 25'	♦ 125.00	♦ 300.00
	25' but less than 30'	♦ 125.00	♦ 300.00
	30' but less than 35'	♦ 125.00	♦ 300.00
	35' but less than 40'	♦ 125.00	♦ 300.00
	40' but less than 45'	♦ 125.00	♦ 300.00
	45' but less than 50'	♦ 125.00	♦ 300.00
	50' but less than 55'	♦ 131.25	♦ 300.00
	55' but less than 60'	♦ 144.50	♦ 300.00
	60' but less than 65'	♦ 156.25	♦ 300.00
	65' but less than 70'	♦ 185.50	♦ 322.75
	70' and over (per foot)	♦ 2.86	♦ 4.96
	Sept 15 - Oct 31		
	Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
	17' but less than 20'	♦ 101.00	♦ 271.00
	20' but less than 25'	♦ 101.00	♦ 271.00
	25' but less than 30'	♦ 101.00	♦ 271.00
	30' but less than 35'	♦ 101.00	♦ 271.00
	35' but less than 40'	♦ 101.00	♦ 271.00
	40' but less than 45'	♦ 105.00	♦ 271.00
	45' but less than 50'	♦ 119.50	♦ 271.00
	50' but less than 55'	♦ 131.25	♦ 271.00
	55' but less than 60'	♦ 144.50	♦ 271.00
	60' but less than 65'	♦ 156.25	♦ 271.00
	65' but less than 70'	♦ 185.50	♦ 322.75
	70' and over (per foot)	♦ 2.86	♦ 4.96
	Nov 1 - Dec 31		
	Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
	17' but less than 20'	♦ 69.00	♦ 186.00
	20' but less than 25'	♦ 69.00	♦ 186.00
	25' but less than 30'	♦ 69.00	♦ 186.00
	30' but less than 35'	♦ 84.00	♦ 186.00
	35' but less than 40'	♦ 93.25	♦ 186.00
	40' but less than 45'	♦ 105.00	♦ 192.50
	45' but less than 50'	♦ 119.50	♦ 203.50
	50' but less than 55'	♦ 131.25	♦ 225.75
	55' but less than 60'	♦ 144.50	♦ 248.00
	60' but less than 65'	♦ 156.25	♦ 270.75
	65' but less than 70'	♦ 185.50	♦ 322.75
	70' and over (per foot)	♦ 2.86	♦ 4.96

NOTE 1: Vehicles under 20' in overall length shall pay a one-way charge for extended load beyond front or rear bumper of \$12.50 each way between Woods Hole and Vineyard Haven or Oak Bluffs and \$37.50 each way between Woods Hole or Hyannis and Nantucket. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

NOTE 2: Vehicles which are wider than 8'6" (excluding mirrors) shall pay double the fare applicable to its length.

SECTION 2. (Continued)  
ONE WAY RATES FOR TRUCKS CARRYING SOLID WASTE

Item No.		Between	
		WH & VH or OB	WH or HY & NT
202	Jan 1 - Mar 31		
	Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
	17' but less than 20'	♦ 69.00	♦ 186.00
	20' but less than 25'	♦ 105.00	♦ 213.00
	25' but less than 30'	♦ 138.50	♦ 226.50
	30' but less than 35'	♦ 168.00	♦ 332.50
	35' but less than 40'	♦ 186.50	♦ 351.50
	40' but less than 45'	♦ 210.00	♦ 385.00
	45' but less than 50'	♦ 239.00	♦ 407.00
	50' but less than 55'	♦ 262.50	♦ 451.50
	55' but less than 60'	♦ 289.00	♦ 496.00
	60' but less than 65'	♦ 312.50	♦ 541.50
	65' but less than 70'	♦ 371.00	♦ 645.50
	70' and over (per foot)	♦ 5.72	♦ 9.93
	Apr 1 - May 14		
	Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
	17' but less than 20'	♦ 101.00	♦ 271.00
	20' but less than 25'	♦ 127.50	♦ 297.50
	25' but less than 30'	♦ 153.50	♦ 317.00
	30' but less than 35'	♦ 168.00	♦ 332.50
	35' but less than 40'	♦ 186.50	♦ 351.50
	40' but less than 45'	♦ 210.00	♦ 385.00
	45' but less than 50'	♦ 239.00	♦ 407.00
	50' but less than 55'	♦ 262.50	♦ 451.50
	55' but less than 60'	♦ 289.00	♦ 496.00
	60' but less than 65'	♦ 312.50	♦ 541.50
	65' but less than 70'	♦ 371.00	♦ 645.50
	70' and over (per foot)	♦ 5.72	♦ 9.93
	May 15 - Sept 14 (See Note 1)		
	Less than 17' (Monday through Thursday)	♦ 96.00	♦ 246.00
	17' but less than 20' (Monday through Thursday)	♦ 106.00	♦ 271.00
	May 15 - Sept 14 (See Note 1)		
	Less than 17' (Friday Saturday and Sunday)	♦ 115.00	♦ 275.00
	17' but less than 20' (Friday Saturday and Sunday)	♦ 125.00	♦ 300.00
	20' but less than 25'	♦ 127.50	♦ 300.00
	25' but less than 30'	♦ 153.50	♦ 317.00
	30' but less than 35'	♦ 168.00	♦ 332.50
	35' but less than 40'	♦ 186.50	♦ 351.50
	40' but less than 45'	♦ 210.00	♦ 385.00
	45' but less than 50'	♦ 239.00	♦ 407.00
	50' but less than 55'	♦ 262.50	♦ 451.50
	55' but less than 60'	♦ 289.00	♦ 496.00
	60' but less than 65'	♦ 312.50	♦ 541.50
	65' but less than 70'	♦ 371.00	♦ 645.50
	70' and over (per foot)	♦ 5.72	♦ 9.93

SECTION 2. (Continued)  
ONE WAY RATES FOR TRUCKS CARRYING SOLID WASTE (Continued)

Item No.		Between	
		WH & VH or OB	WH or HY & NT
202	Sept 15 - Oct 31		
	Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
	17' but less than 20'	♦ 101.00	♦ 271.00
	20' but less than 25'	♦ 127.50	♦ 297.50
	25' but less than 30'	♦ 153.50	♦ 317.00
	30' but less than 35'	♦ 168.00	♦ 332.50
	35' but less than 40'	♦ 186.50	♦ 351.50
	40' but less than 45'	♦ 210.00	♦ 385.00
	45' but less than 50'	♦ 239.00	♦ 407.00
	50' but less than 55'	♦ 262.50	♦ 451.50
	55' but less than 60'	♦ 289.00	♦ 496.00
	60' but less than 65'	♦ 312.50	♦ 541.50
	65' but less than 70'	♦ 371.00	♦ 645.50
	70' and over (per foot)	♦ 5.72	♦ 9.93
	Nov 1 - Dec 31		
	Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
	17' but less than 20'	♦ 69.00	♦ 186.00
	20' but less than 25'	♦ 105.00	♦ 213.00
	25' but less than 30'	♦ 138.50	♦ 226.50
	30' but less than 35'	♦ 168.00	♦ 332.50
	35' but less than 40'	♦ 186.50	♦ 351.50
	40' but less than 45'	♦ 210.00	♦ 385.00
	45' but less than 50'	♦ 239.00	♦ 407.00
	50' but less than 55'	♦ 262.50	♦ 451.50
	55' but less than 60'	♦ 289.00	♦ 496.00
	60' but less than 65'	♦ 312.50	♦ 541.50
	65' but less than 70'	♦ 371.00	♦ 645.50
	70' and over (per foot)	♦ 5.72	♦ 9.93

NOTE 1: Vehicles under 20' in overall length shall pay a one-way charge for extended load beyond front or rear bumper of \$12.50 each way between Woods Hole and Vineyard Haven or Oak Bluffs and \$37.50 each way between Woods Hole or Hyannis and Nantucket. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

NOTE 2: Vehicles which are wider than 8'6" (excluding mirrors) shall pay double the fare applicable to its length.

NOTE 3: Above rates are applicable to off-island portion of travel only.

SECTION 2. (Continued)ONE WAY RATES FOR TRUCKS CARRYING HAZARDOUS MATERIALS

Item No.		Between	
		WH & VH or OB	WH or HY & NT
203	Jan 1 - Mar 31		
	Less than 17' (See Note 1)	♦ 88.50	♦ 249.00
	17' but less than 20'	♦ 103.50	♦ 279.00
	20' but less than 25'	♦ 157.50	♦ 319.50
	25' but less than 30'	♦ 207.75	♦ 339.75
	30' but less than 35'	♦ 252.00	♦ 498.75
	35' but less than 40'	♦ 279.75	♦ 527.25
	40' but less than 45'	♦ 315.00	♦ 577.50
	45' but less than 50'	♦ 358.50	♦ 610.50
	50' but less than 55'	♦ 393.75	♦ 677.25
	55' but less than 60'	♦ 433.50	♦ 744.00
	60' but less than 65'	♦ 468.75	♦ 812.25
	65' but less than 70'	♦ 556.50	♦ 968.25
	70' and over (per foot)	♦ 8.59	♦ 14.89
	Apr 1 - May 14		
	Less than 17' (See Note 1)	♦ 136.50	♦ 369.00
	17' but less than 20'	♦ 151.50	♦ 406.50
	20' but less than 25'	♦ 191.25	♦ 446.25
	25' but less than 30'	♦ 230.25	♦ 475.50
	30' but less than 35'	♦ 252.00	♦ 498.75
	35' but less than 40'	♦ 279.75	♦ 527.25
	40' but less than 45'	♦ 315.00	♦ 577.50
	45' but less than 50'	♦ 358.50	♦ 610.50
	50' but less than 55'	♦ 393.75	♦ 677.25
	55' but less than 60'	♦ 433.50	♦ 744.00
	60' but less than 65'	♦ 468.75	♦ 812.25
	65' but less than 70'	♦ 556.50	♦ 968.25
	70' and over (per foot)	♦ 8.59	♦ 14.89
	May 15 - Sept 14 (See Note 1)		
	Less than 17' Monday through Thursday	♦ 144.00	♦ 369.00
	17' but less than 20' Monday through Thursday	♦ 159.00	♦ 406.50
	May 15 - Sept 14 (See Note 1)		
	Less than 17' Friday Saturday and Sunday	♦ 172.50	♦ 412.50
	17' but less than 20' Friday Saturday and Sunday	♦ 187.50	♦ 450.00
	20' but less than 25'	♦ 191.25	♦ 446.25
	25' but less than 30'	♦ 230.25	♦ 475.50
	30' but less than 35'	♦ 252.00	♦ 498.75
	35' but less than 40'	♦ 279.75	♦ 527.25
	40' but less than 45'	♦ 315.00	♦ 577.50
	45' but less than 50'	♦ 358.50	♦ 610.50
	50' but less than 55'	♦ 393.75	♦ 677.25
	55' but less than 60'	♦ 433.50	♦ 744.00
	60' but less than 65'	♦ 468.75	♦ 812.25
	65' but less than 70'	♦ 556.50	♦ 968.25
	70' and over (per foot)	♦ 8.59	♦ 14.89

SECTION 2. (Continued)ONE WAY RATES FOR TRUCKS CARRYING HAZARDOUS MATERIALS (Continued)

Item No.		Between	
		WH & VH or OB	WH or HY & NT
203	Sept 15 - Oct 31		
	Less than 17' (See Note 1)	♦ 136.50	♦ 369.00
	17' but less than 20'	♦ 151.50	♦ 406.50
	20' but less than 25'	♦ 191.25	♦ 446.25
	25' but less than 30'	♦ 230.25	♦ 475.50
	30' but less than 35'	♦ 252.00	♦ 498.75
	35' but less than 40'	♦ 279.75	♦ 527.25
	40' but less than 45'	♦ 315.00	♦ 577.50
	45' but less than 50'	♦ 358.50	♦ 610.50
	50' but less than 55'	♦ 393.75	♦ 677.25
	55' but less than 60'	♦ 433.50	♦ 744.00
	60' but less than 65'	♦ 468.75	♦ 812.25
	65' but less than 70'	♦ 556.50	♦ 968.25
	70' and over (per foot)	♦ 8.59	♦ 14.89
	Nov 1 - Dec 31		
	Less than 17' (See Note 1)	♦ 88.50	♦ 249.00
	17' but less than 20'	♦ 103.50	♦ 279.00
	20' but less than 25'	♦ 157.50	♦ 319.50
	25' but less than 30'	♦ 207.75	♦ 339.75
	30' but less than 35'	♦ 252.00	♦ 498.75
	35' but less than 40'	♦ 279.75	♦ 527.25
	40' but less than 45'	♦ 315.00	♦ 577.50
	45' but less than 50'	♦ 358.50	♦ 610.50
	50' but less than 55'	♦ 393.75	♦ 677.25
	55' but less than 60'	♦ 433.50	♦ 744.00
	60' but less than 65'	♦ 468.75	♦ 812.25
	65' but less than 70'	♦ 556.50	♦ 968.25
	70' and over (per foot)	♦ 8.59	♦ 14.89

NOTE 1: Vehicles under 20' in overall length shall pay a one-way charge for extended load beyond front or rear bumper of \$12.50 each way between Woods Hole and Vineyard Haven or Oak Bluffs and \$37.50 each way between Woods Hole or Hyannis and Nantucket. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

NOTE 2: Vehicles which are wider than 8'6" (excluding mirrors) shall pay double the fare applicable to its length.

SECTION 2. (Continued)ONE WAY RATES FOR TRUCKS CARRYING RECYCLABLE MATERIALS

Item No.		Between	
		WH & VH or OB	WH or HY & NT
204	Jan 1 - Mar 31		
	Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
	17' but less than 20'	♦ 69.00	♦ 186.00
	20' but less than 25'	♦ 78.75	♦ 186.00
	25' but less than 30'	♦ 104.00	♦ 186.00
	30' but less than 35'	♦ 126.00	♦ 249.50
	35' but less than 40'	♦ 140.00	♦ 263.75
	40' but less than 45'	♦ 157.50	♦ 288.75
	45' but less than 50'	♦ 179.25	♦ 305.25
	50' but less than 55'	♦ 197.00	♦ 338.75
	55' but less than 60'	♦ 216.75	♦ 372.00
	60' but less than 65'	♦ 234.50	♦ 406.25
	65' but less than 70'	♦ 278.25	♦ 484.25
	70' and over (per foot)	♦ 4.29	♦ 7.45
	Apr 1 - May 14		
	Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
	17' but less than 20'	♦ 101.00	♦ 271.00
	20' but less than 25'	♦ 101.00	♦ 271.00
	25' but less than 30'	♦ 115.25	♦ 271.00
	30' but less than 35'	♦ 126.00	♦ 271.00
	35' but less than 40'	♦ 140.00	♦ 271.00
	40' but less than 45'	♦ 157.50	♦ 288.75
	45' but less than 50'	♦ 179.25	♦ 305.25
	50' but less than 55'	♦ 197.00	♦ 338.75
	55' but less than 60'	♦ 216.75	♦ 372.00
	60' but less than 65'	♦ 234.50	♦ 406.25
	65' but less than 70'	♦ 278.25	♦ 484.25
	70' and over (per foot)	♦ 4.29	♦ 7.45
	May 15 - Sept 14 (Monday through Thursday)		
	Less than 17' (See Note 1)	♦ 96.00	♦ 246.00
	17' but less than 20'	♦ 106.00	♦ 271.00
	20' but less than 25'	♦ 106.00	♦ 271.00
	25' but less than 30'	♦ 115.25	♦ 271.00
	30' but less than 35'	♦ 126.00	♦ 271.00
	35' but less than 40'	♦ 140.00	♦ 271.00
	40' but less than 45'	♦ 157.50	♦ 288.75
	45' but less than 50'	♦ 179.25	♦ 305.25
	50' but less than 55'	♦ 197.00	♦ 338.75
	55' but less than 60'	♦ 216.75	♦ 372.00
	60' but less than 65'	♦ 234.50	♦ 406.25
	65' but less than 70'	♦ 278.25	♦ 484.25
	70' and over (per foot)	♦ 4.29	♦ 7.45



SECTION 2. (Continued)ONE WAY RATES FOR TRUCKS CARRYING RECYCLABLE MATERIALS (Continued)

Item No.		Between	
		WH & VH or OB	WH or HY & NT
204	May 15 - Sept 14 (Friday Saturday and Sunday)		
	Less than 17' (See Note 1)	♦ 115.00	♦ 275.00
	17' but less than 20'	♦ 125.00	♦ 300.00
	20' but less than 25'	♦ 125.00	♦ 300.00
	25' but less than 30'	♦ 125.00	♦ 300.00
	30' but less than 35'	♦ 126.00	♦ 300.00
	35' but less than 40'	♦ 140.00	♦ 300.00
	40' but less than 45'	♦ 157.50	♦ 300.00
	45' but less than 50'	♦ 179.25	♦ 305.25
	50' but less than 55'	♦ 197.00	♦ 338.75
	55' but less than 60'	♦ 216.75	♦ 372.00
	60' but less than 65'	♦ 234.50	♦ 406.25
	65' but less than 70'	♦ 278.25	♦ 484.25
	70' and over (per foot)	♦ 4.29	♦ 7.45
	Sept 15 - Oct 31		
	Less than 17' (See Note 1)	♦ 91.00	♦ 246.00
	17' but less than 20'	♦ 101.00	♦ 271.00
	20' but less than 25'	♦ 101.00	♦ 271.00
	25' but less than 30'	♦ 115.25	♦ 271.00
	30' but less than 35'	♦ 126.00	♦ 271.00
	35' but less than 40'	♦ 140.00	♦ 271.00
	40' but less than 45'	♦ 157.50	♦ 288.75
	45' but less than 50'	♦ 179.25	♦ 305.25
	50' but less than 55'	♦ 197.00	♦ 338.75
	55' but less than 60'	♦ 216.75	♦ 372.00
	60' but less than 65'	♦ 234.50	♦ 406.25
	65' but less than 70'	♦ 278.25	♦ 484.25
	70' and over (per foot)	♦ 4.29	♦ 7.45
	Nov 1 - Dec 31		
	Less than 17' (See Note 1)	♦ 59.00	♦ 166.00
	17' but less than 20'	♦ 69.00	♦ 186.00
	20' but less than 25'	♦ 78.75	♦ 186.00
	25' but less than 30'	♦ 104.00	♦ 186.00
	30' but less than 35'	♦ 126.00	♦ 249.50
	35' but less than 40'	♦ 140.00	♦ 263.75
	40' but less than 45'	♦ 157.50	♦ 288.75
	45' but less than 50'	♦ 179.25	♦ 305.25
	50' but less than 55'	♦ 197.00	♦ 338.75
	55' but less than 60'	♦ 216.75	♦ 372.00
	60' but less than 65'	♦ 234.50	♦ 406.25
	65' but less than 70'	♦ 278.25	♦ 484.25
	70' and over (per foot)	♦ 4.29	♦ 7.45

NOTE 1: Vehicles under 20' in overall length shall pay a one-way charge for extended load beyond front or rear bumper of \$12.50 each way between Woods Hole and Vineyard Haven or Oak Bluffs and \$37.50 each way between Woods Hole or Hyannis and Nantucket. Applies only to those vehicles whose overall length (including extension) exceeds 17'.

NOTE 2: Vehicles which are wider than 8'6" (excluding mirrors) shall pay double the fare applicable to its length.

NOTE 3: Above rates are applicable to off-island portion of travel only.

SECTION 2. (Continued)  
TRUCK, TRAILER AND OTHER COMMERCIAL VEHICLE RATES

Item No.	Between	
	WH & VH or OB	WH or HY & NT
205 <u>TRAILERS</u>		
(Towed by ball hitch.) See Item No. 200 for trailers towed by disc, hook or ring hitch. Rates are one way		
Jan 1 - Mar 31		
Less than 20'	♦ 69.00	♦ 186.00
20' but less than 30'	♦ 105.00	♦ 221.50
30' but less than 40'	♦ 168.00	♦ 349.00
40' and over	♦ 210.50	♦ 404.00
Apr 1 - May 14		
Less than 20'	♦ 101.00	♦ 271.00
20' but less than 30'	♦ 127.50	♦ 322.50
30' but less than 40'	♦ 168.00	♦ 349.00
40' and over	♦ 210.50	♦ 404.00
May 15 - Sept 14		
Less than 20' Monday through Thursday	♦ 106.00	♦ 271.00
Less than 20' Friday Saturday and Sunday	♦ 125.00	♦ 300.00
20' but less than 30'	♦ 127.50	♦ 322.50
30' but less than 40'	♦ 168.00	♦ 349.00
40' and over	♦ 210.50	♦ 404.00
Sept 15 - Oct 31		
Less than 20'	♦ 101.00	♦ 271.00
20' but less than 30'	♦ 127.50	♦ 322.50
30' but less than 40'	♦ 168.00	♦ 349.00
40' and over	♦ 210.50	♦ 404.00
Nov 1 - Dec 31		
Less than 20'	♦ 69.00	♦ 186.00
20' but less than 30'	♦ 105.00	♦ 221.50
30' but less than 40'	♦ 168.00	♦ 349.00
40' and over	♦ 210.50	♦ 404.00

Trailers which are wider than 8'6" shall pay double the fare applicable to its length.

Car and trailers or truck and trailers which are wider than 8'6" shall pay double the fare applicable for its entire length.

The total fare for a truck and trailer towed by ball hitch shall not exceed the applicable commercial vehicle fare for the same combined length as the truck and trailer.

The total fare for a car and trailer towed by ball hitch shall not exceed the applicable commercial vehicle fare for the same combined length as the car and trailer.

# STAFF SUMMARY

Date: May 20, 2022

File# SO-2022-06



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Shoreside Operations
				Author: William J. Cloutier
X	Board Members		Information	Subject: Electric Bus Charging Stations – Hyannis & Falmouth Contract #11-2022

## PURPOSE:

To request a vote of the Board to authorize the General Manager to execute Contract No. 11-2022 “Electric Bus Charging Stations – Hyannis & Falmouth” with Coviello Electric & General Contracting Co., Inc. (“Coviello”) of North Reading MA at a total lump sum cost of \$366,000.00.

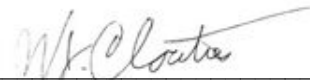
## BACKGROUND:

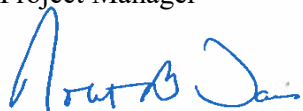
The Steamship Authority contracted the design and specification for two electric bus charging stations to service the new electric buses when they arrive. The stations will be located at the Palmer Ave parking lot in Falmouth and the Yarmouth Road parking lot in Hyannis. Each station will have the ability to charge two buses, with the ability for future expansion depending on the space for parking additional buses.

The procurement office mailed twenty (20) packages to various vendors and seven (7) sealed bids were received on May 3, 2022. The lowest bidder was Coviello Electric & General Contracting Co. of North Reading MA with a lump sum bid of \$366,000.00. The Steamship Authority met with the contractor on May 13, 2022, and determined it was the lowest eligible and responsible bidder.

## RECOMMENDATION:

The staff recommends that the Members vote to authorize the General Manager to execute Contract No. 11-2022 “Electric Bus Charging Station – Hyannis & Falmouth” with Coveillo Electric & General Contracting Co. of North Reading MA for \$366,000.00

  
 William J. Cloutier  
 Project Manager

APPROVED:   
 Robert B. Davis  
 General Manager

# STAFF SUMMARY

Date: May 16,2022

File# SO-2022-05



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Shoreside Operations
				Author: Alison A. Fletcher
X	Board Members		Information	Subject: Proposed Plan to Purchase Two (2) Shuttle Vans for Hyannis Terminal.

## **PURPOSE:**

To request approval from the Members to authorize the General Manager to purchase two (2) 21-foot shuttle buses from Creative Bus Sales of Hudson, NH for a total of \$217,324.00. These will be used to replace the Compressed Natural Gas (CNG) buses that were originally operating on the Hyannis route.

## **BACKGROUND:**

In February 2020 the sole local CNG station, located in Yarmouth, was closed permanently. The Steamship Authority had 4 shuttle vans that ran on CNG, which have since been sold to Metrowest Regional Transit Authority in Framingham. The Steamship is now looking at replacing these buses.

The price quote from Creative Bus Sales, for the production of two (2) 21' shuttle buses is based upon Creative Bus Sales contract with the State of Arizona Department of Transportation RFP. Creative Bus Sales proposed price per bus is \$108,662.00 or a total of \$217,324.00 for two (2) buses.

Due to the supply chain issues they are predicting lag time with securing particular parts for the build. They are expecting a price increase to happen again during the summer for this build. At this time, they are looking at a delivery time of 8 to 10 months from receipt of order.

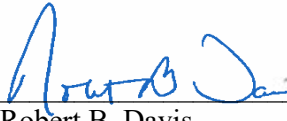
**RECOMMENDATION:**

That the Authority members vote to authorize the General Manager to purchase two (2) 21-foot shuttle buses the lowest responsive contractor, Creative Bus Sales of Hudson NH, for a total price not to exceed \$217,324.00.



Alison A. Fletcher  
Director of Shoreside Operations

APPROVED:



Robert B. Davis  
General Manager