



## Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

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*Posted October 13, 2022 4:05 PM*

### STEAMSHIP AUTHORITY

**Tuesday, October 18, 2022 – 9:30 AM**

**Martha's Vineyard Film Center  
79 Beach Road  
Vineyard Haven, MA 02568**

NOTE: NOTE: This meeting will be open to the public; however, the public may participate virtually in the meeting, including Public Comment, by going to [zoom.us](https://zoom.us) and using meeting ID 874 1700 9198 . Participants can also use the same meeting ID and join telephonically by calling one of the following numbers: 669-900-6833, 346-248-7799, 929-436-2866, 253-215-8782, 301-715-8592, or 312-626-6799.

### AGENDA

#### Item No. 1. Approval of Minutes

Minutes of the Authority's September 27, 2022, Meeting in Public Session

#### Item No. 2. Port Council's Report on Their October 11, 2022, Meeting

#### Item No. 3. General Manager's Report

This report will be presented by the General Manager, Robert B. Davis, and will include the following:

- a) Updates on Current Projects including:
  - i) Website Update/Redesign
  - ii) Woods Hole Terminal Site Work
  - iii) Nantucket Dredging Project
- b) Proposed 2023 Reservation Timeline
- c) Request for Licensing Agreement Extension by 41 North Offshore, LLC to Provide Freight Transportation Service between New Bedford and Nantucket through December 2022

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Our mission is to operate a safe, efficient, and reliable transportation system for the islands of Martha's Vineyard and Nantucket with a commitment to sustainability, accessibility, our port communities, and public engagement.

228 Palmer Avenue  
Falmouth, MA 02540  
(508) 548-5011

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**Item No. 4. Treasurer/Comptroller's Report**

This report will be presented by the Treasurer/Comptroller, Mark K. Rozum.

- a) **Results of Operations** – Business Summary for the Month of August 2022
- b) Proposed Draft of the 2023 Operating Budget
- c) Proposed Draft of the 2023 Rate Adjustments
- d) Transportation Agreement with Martha's Vineyard Regional High School District

**Item No. 5. Procurement**

- a) Request for Authorization to Award Contract No. 20-2022, "Nantucket Terminal Bulkhead Repairs"
- b) Request for Authorization to Award Contract No. 21-2022, "Dredging at Nantucket Terminal"
- c) Request for Authorization to Award ADK Group LLC with an ongoing "Digital Platform Post-Launch Support Agreement"

**Item No. 6. Old/New Business**

**Item No. 7. Items Not Reasonably Anticipated by the Chair**

**Item No. 8. Public Comment**

**MEETING IN EXECUTIVE SESSION TO FOLLOW (See Next Page)**

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**STEAMSHIP AUTHORITY  
Tuesday, October 18, 2022 – 9:30 AM**

**Martha's Vineyard Film Center  
79 Beach Road  
Vineyard Haven, MA 02568**

**EXECUTIVE SESSION MEETING AGENDA**

**Item No. 1. Minutes**

- a) Approval of the Minutes of the September 27, 2022, Meeting in Executive Session.

**Item No. 2. Collective Bargaining Matters**

- a) Anticipated and Ongoing Negotiations with Teamsters Union Local No. 59 and its Maintenance Employees

## Agenda Item

# 3 a)i)-Website Update

To Be Presented By:

Sean Driscoll



# Woods Hole Terminal Reconstruction Project Update

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WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY  
OCTOBER 18, 2022 BOARD MEETING



October 13, 2022



October 13, 2022



October 11,  
2022

10/18/2022

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

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October 11,  
2022

10/18/2022

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

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October 11,  
2022

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WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

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October 13,  
2022



10/18/2022

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

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October 7,  
2022



10/18/2022

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

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# NANTUCKET BERTH MAINTENANCE DREDGING PROJECT

## THE STEAMSHIP AUTHORITY

NANTUCKET, MASSACHUSETTS 02554

SEPTEMBER, 2022

**PREPARED FOR:**

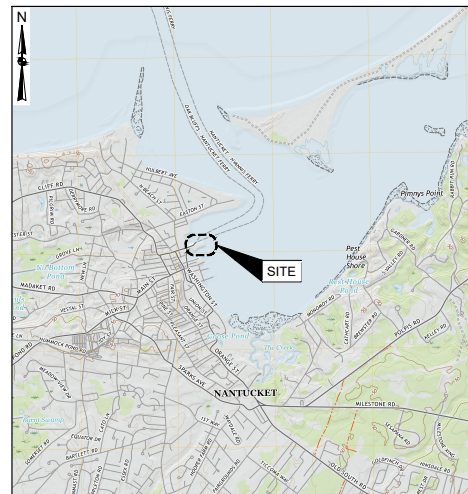


THE STEAMSHIP AUTHORITY  
1 STEAMBOAT WHARF  
NANTUCKET, MASSACHUSETTS  
02554

**DESIGNED BY:**



GZA GEOENVIRONMENTAL, INC.  
188 VALLEY ST. SUITE 300  
PROVIDENCE RHODE ISLAND, 02909



**PROJECT LOCUS MAP**

0 1000' 2000' 4000' 6000'  
SCALE IN FEET 1" = 2000'

SOURCE: BASE MAP FROM THE FOLLOWING USGS QUADRANGLE MAP:  
NANTUCKET, MASSACHUSETTS (2021)  
DIGITAL TOPOGRAPHIC MAPS PROVIDED BY USGSSTORE.GOV.  
CONTOUR ELEVATIONS REFERENCE NAVD 83.  
CONTOURS ARE SHOWN IN FEET AT 10 FOOT INTERVALS



**PROJECT VICINITY MAP**

0 500' 1000' 2000' 3000'  
SCALE IN FEET 1" = 1000'

SOURCE: AERIAL MAP DEVELOPED FROM A GOOGLE  
PROFESSIONAL ELECTRONIC IMAGE FILE. DIGITAL AERIAL  
ORTHOGRAPHY WAS PUBLISHED IN OCTOBER, 2022.

DRAWING INDEX	
NO.	DESCRIPTION
1	COVER SHEET
2	NOTES
3	EXISTING CONDITIONS PLAN
4	DREDGING PLAN
5	DREDGING PROFILE & DETAILS

ISSUED FOR BIDDING  
NOT FOR CONSTRUCTION



COVER SHEET  
SHEET 1 OF 5

**GENERAL NOTES:**

- ELEVATIONS ARE IN FEET BASED ON THE MEAN LOWER LOW WATER (MLLW) DATUM. CONVERSION FROM MLLW TO NORTH AMERICAN VERTICAL DATUM OF 1988 (NAVD88) IS: NAVD88 = MLLW + 2.59 FEET.
- HORIZONTAL DATUM IS (NAD83) MASSACHUSETTS STATE PLANE COORDINATE SYSTEM, ISLAND ZONE, IN U.S. SURVEY FEET.
- EXISTING BATHYMETRY WAS DEVELOPED BY STEELE ASSOCIATES CONSULTANTS, LLC ON SEPTEMBER 25, 2020 AND REPRESENTS CONDITIONS AT THE TIME OF THE SURVEY. THE FILE NAMED "2009022\_SSA\_NANTUCKET\_SUB.DWG" WAS TRANSMITTED TO GZA IN SEPTEMBER 2021 BY THE STEAMSHIP AUTHORITY.
- EELGRASS LIMITS FIELD DELINEATED BY GZA GEORENVIROMENTAL, INC. ON SEPTEMBER 27, 2022.
- COPIES OF PERMITS, LICENSES AND OTHER REGULATORY APPROVALS OBTAINED BY THE STEAMSHIP AUTHORITY SHALL BE PROVIDED TO THE CONTRACTOR. IT IS THE RESPONSIBILITY OF THE CONTRACTOR TO BE FAMILIAR WITH AND ADHERE TO THE APPLICABLE PROVISIONS OF EACH AS THEY APPLY TO THE WORK. IT IS THE CONTRACTOR'S RESPONSIBILITY TO OBTAIN ANY OTHER REQUIRED PERMIT. THE CONTRACTOR IS RESPONSIBLE FOR PAYMENT OF ALL IMPOSED FEES, FINES AND PENALTIES AS A RESULT OF NONCOMPLIANCE WITH THE PERMIT REQUIREMENTS. THESE SHALL NOT, IN ANY INSTANCE, CONSTITUTE ADDITIONAL COST OR CLAIMS TO THE OWNER.
- THE CONTRACTOR IS ADVISED THAT THE SPECIFICATIONS FORM A PART OF THE CONTRACT DOCUMENTS AND ALL WORK SHALL BE PERFORMED IN ACCORDANCE WITH THE SPECIFICATIONS AND THE DRAWINGS. THE CONTRACTOR SHALL KEEP A COPY OF THE DRAWINGS AND SPECIFICATIONS ON SITE AT ALL TIME DURING THE WORK.
- EXISTING DIMENSIONS, ELEVATIONS, AND CONDITIONS RELATING TO THE WORK SHALL BE VERIFIED BY THE CONTRACTOR PRIOR TO COMMENCING WORK.
- FIELD VERIFY ALL WORK POINT LOCATIONS AND ADVISE OWNER OF ANY DISCREPANCIES BETWEEN ACTUAL LOCATIONS AND THOSE SHOWN ON DRAWINGS BEFORE PROCEEDING WITH WORK.
- CONTRACTOR SHALL EXERCISE EXTREME CAUTION TO AVOID DAMAGE TO AN EXISTING STRUCTURES TO REMAIN IN PLACE DURING CONSTRUCTION AND/OR AFTER CONSTRUCTION IS COMPLETE.

**DREDGING NOTES:**

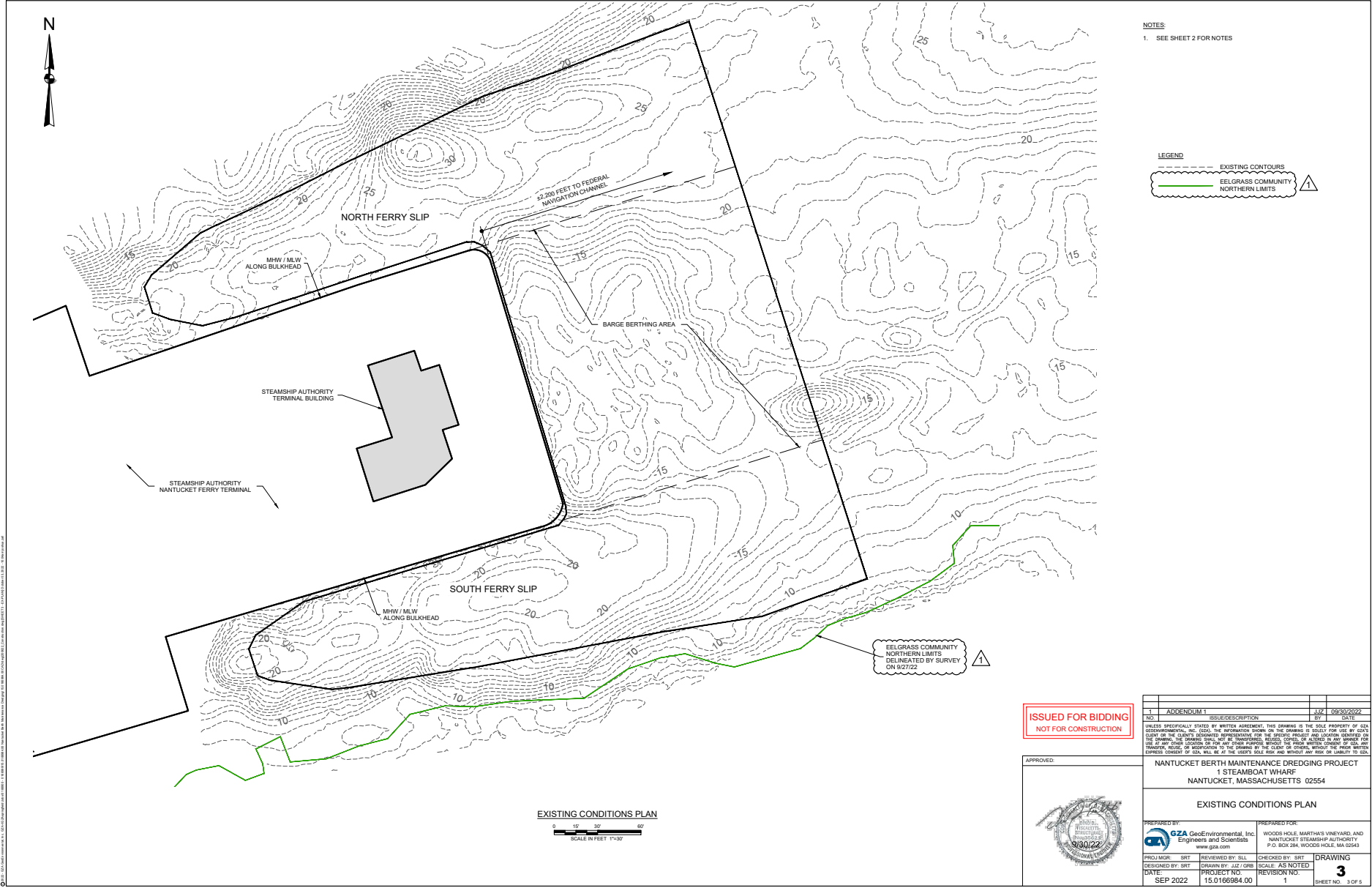
- NO DREDGING IS TO BE PERFORMED OUTSIDE OF THE LIMITS PROVIDED ON THESE DRAWINGS.
- DREDGING TO BE PERFORMED BY BARGE AND CRANE WITH CLAM-SHELL BUCKET.
- DREDGE MATERIAL WILL BE PLACED DIRECTLY FROM CLAM SHELL TO BARGE OR SCOW IN ORDER TO DEWATER AND DEWATER IN PLACE.
- ONCE DRIED AND HAVING PASSED THE PAINT FILTER TEST, DREDGE SEDIMENT WILL BE TRANSPORTED FROM THE BARGE OR SCOW TO THE STEAMSHIP WHARF OFF-LOADING AREA WHERE IT WILL BE OFF-LOADED ONTO TRUCKS BY OTHERS UNDER SEPARATE CONTRACT TO THE STEAMSHIP AUTHORITY AND TRANSPORTED TO THE DESIGNATED DISPOSAL SITE. CONTRACTOR IS RESPONSIBLE FOR COORDINATION WITH THE STEAMSHIP AUTHORITY AND WITH THE STEAMSHIP AUTHORITY'S UPLAND TRANSPORT AND DISPOSAL CONTRACTOR.
- DREDGING CONTRACTOR IS RESPONSIBLE FOR POSITIONING AND MOORING THE DEWATERING BARGE ALONG THE STEAMSHIP WHARF BULKHEAD AT THE INDICATED OFF-LOADING AREA.
- DREDGING CONTRACTOR SHALL BE RESPONSIBLE FOR INSTALLING AND MAINTAINING SEDIMENT CONTROL AT OFF-LOADING AREA AND FOR REMOVAL OF THE SAME AND RESTORATION OF THE SITE TO PRE-DREDGE DISPOSAL CONDITION.
- A TURBIDITY CURTAIN AND DEBRIS CONTAINMENT BOOM SHALL BE EMPLOYED AND SHALL COMPLETELY SURROUND THE DREDGE CONTRACTOR'S FLOATING PLANT DURING OFF-LOADING. THE ENDS OF THE TURBIDITY CURTAIN AND DEBRIS BOOM SHALL BE SECURED TO THE WHARF BULKHEAD.
- CONTRACTOR'S FLOATING PLANT AND DEWATERING BARGE MAY BE POSITIONED WITHIN THE BARGE BERTHING AREA ANY TIME DURING PERFORMANCE OF THE WORK.
- DREDGING WITHIN THE SLIPS WILL REQUIRE THAT THE SLIPS BE CLOSED TO FERRY TRAFFIC THEREFORE THERE SHALL BE NO POSITIONING OF BARGES OR FLOATING PLANT WITHIN THE SLIPS WITHOUT FIRST OBTAINING WRITTEN AUTHORIZATION FROM THE STEAMSHIP AUTHORITY. DREDGING CONTRACTOR SHALL NOTIFY THE STEAMSHIP AUTHORITY A MINIMUM FIVE (5) BUSINESS DAYS PRIOR TO PROPOSED OCCUPATION OF A SLIP.
- THE STEAMSHIP AUTHORITY UPLAND TRANSPORT AND DISPOSAL CONTRACTOR WILL REQUIRE APPROXIMATELY 185 TRUCKLOADS/TRIPS TO TRANSPORT AND DISPOSE OF THE DREDGE MATERIAL, INCLUDING 100% OF THE ALLOWABLE OVERDREDGE QUANTITY.

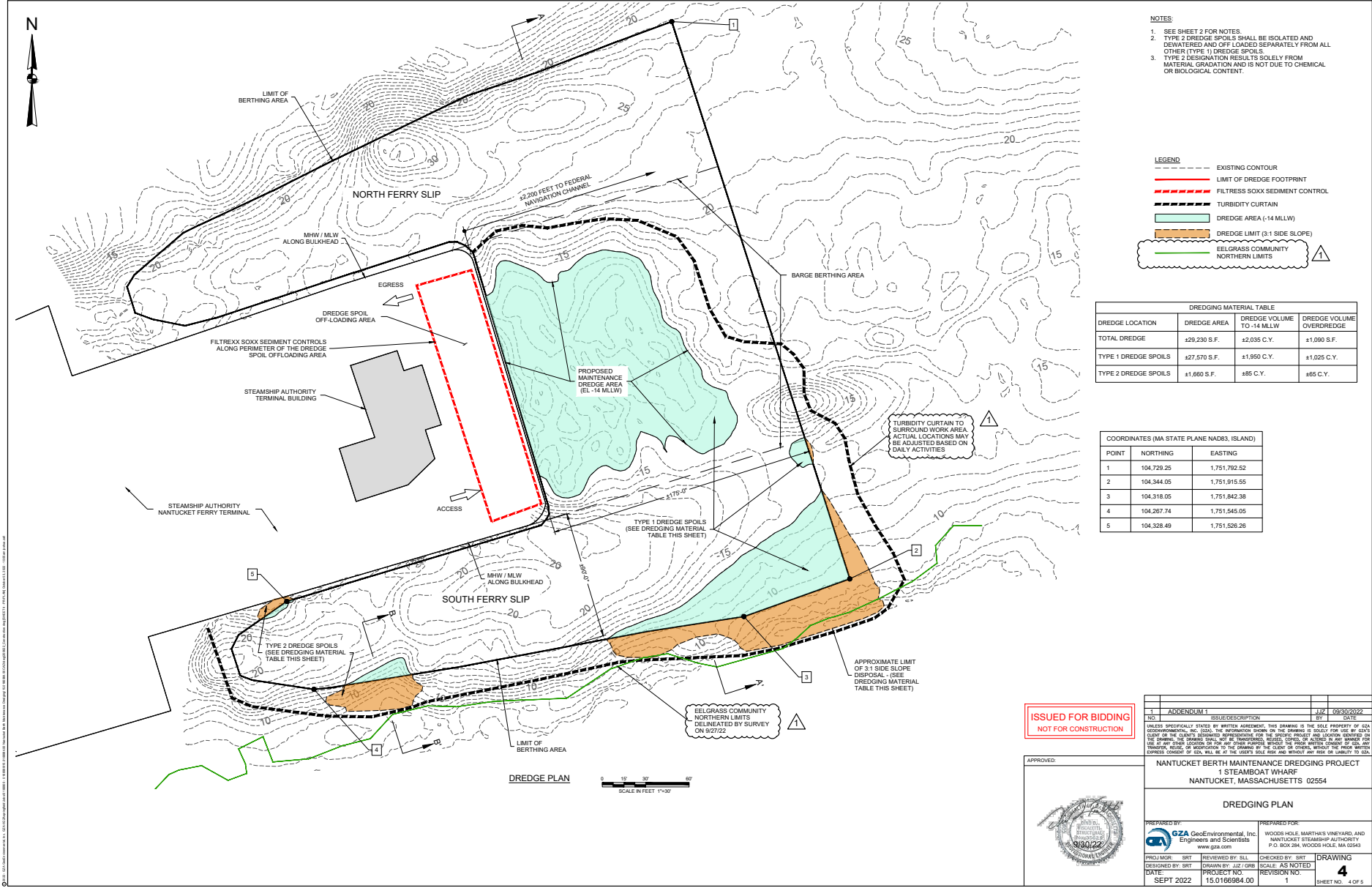
ISSUED FOR BIDDING  
NOT FOR CONSTRUCTION

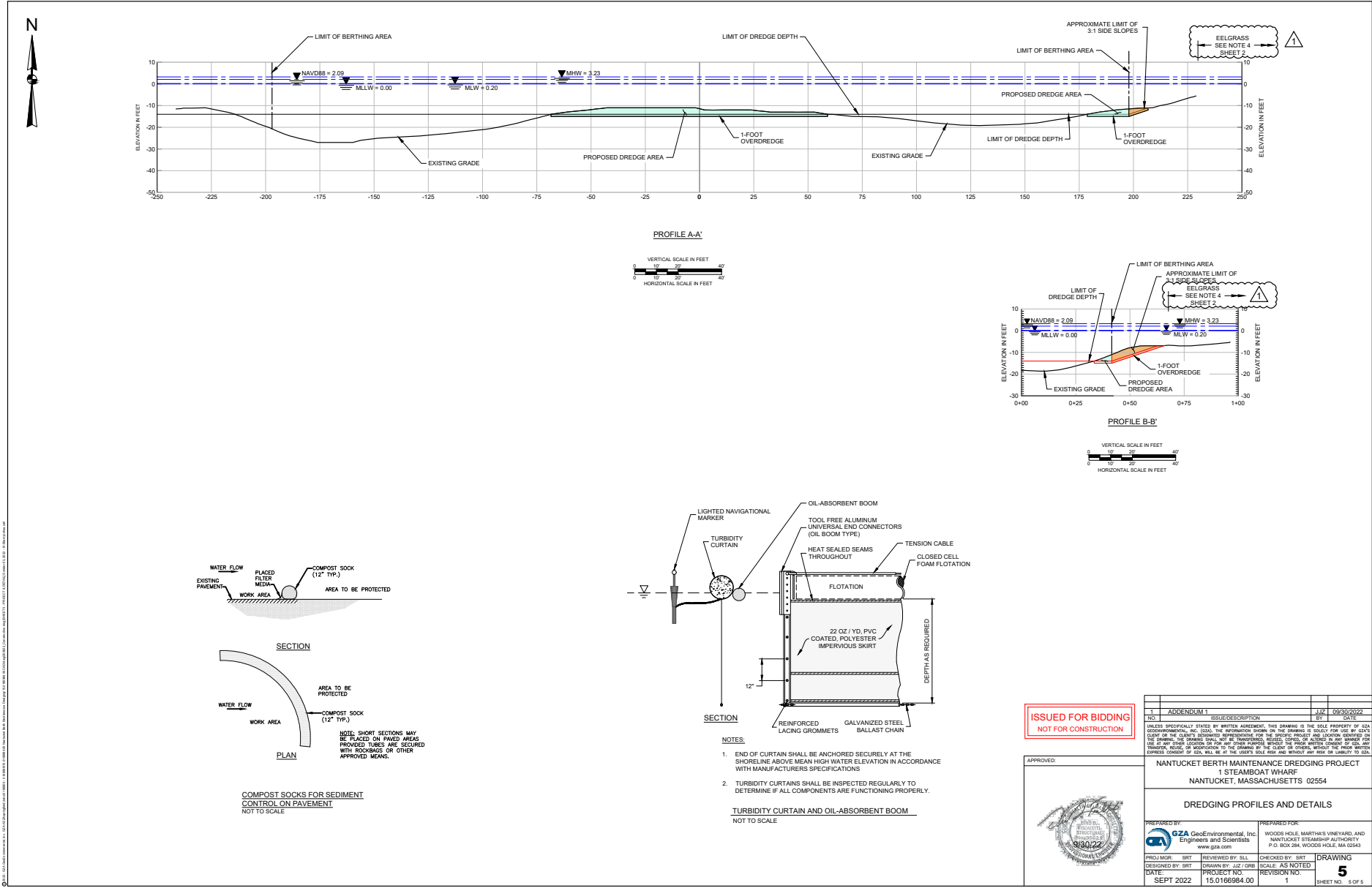
APPROVED:



ADDENDUM 1		JJZ	09/30/2022
NO.	ISSUE/DESCRIPTION	BY	DATE
<small>UNLESS SPECIFICALLY STATED BY WRITTEN AGREEMENT, THIS DRAWING IS THE SOLE PROPERTY OF GZA GEORENVIROMENTAL, INC. (GZA). THE INFORMATION SHOWN ON THIS DRAWING IS SOLELY FOR USE BY THE CLIENT OR THE CLIENT'S REPRESENTATIVE APPROPRIATE FOR THE SPECIFIC PROJECT AND LOCATION IDENTIFIED ON THE DRAWING. THE DRAWING SHALL NOT BE REPRODUCED, COPIED, OR ALTERED IN ANY MANNER FOR TRANSMISSION, REUSE, OR MODIFICATION TO THE DRAWING BY THE CLIENT OR OTHERS, WITHOUT THE PRIOR WRITTEN EXPRESS CONSENT OF GZA, AND BE AT THE CLIENT'S SOLE RISK AND WITHOUT ANY RISK OR LIABILITY TO GZA.</small>			
<b>NANTUCKET BERTH MAINTENANCE DREDGING PROJECT</b> <b>1 STEAMBOAT WHARF</b> <b>NANTUCKET, MASSACHUSETTS 02554</b>			
<b>NOTES</b>			
PREPARED BY:	PREPARED FOR:		
GZA GeoEnvironmental, Inc. Engineers and Scientists www.gza.com	WOODS HOLE, MARTHA'S VINEYARD, AND NANTUCKET STEAMSHIP AUTHORITY P.O. BOX 284, WOODS HOLE, MA 02545		
PROJ/MGR:	REVIEWED BY:	CHECKED BY:	DRAWING
DESIGNED BY:	DRAWN BY:	SCALE:	AS NOTED
DATE:	PROJECT NO:	REVISION NO:	2
SEPT 2022	15.0166984.00	1	SHEET NO. 2 OF 5







# STAFF SUMMARY

Date: October 13, 2022

File# RCR-2022-01



TO:		FOR:		FROM:
X	General Manager		Vote	Dept.: Reservations-Community Relations
				Author: Angela C. Campbell
X	Board Members	X	Information	Subject Proposed 2023 Reservations Opening Dates

## PURPOSE:

To present to the Members the 2023 reservation timeline for informational purposes.

## BACKGROUND:

In an effort to provide the best reservation services for our customers we have set the following timeline for the 2023 season.

Reservation Openings	2022	2023
Summer Schedule Dates	05/17/22 – 10/19/22	05/18/23 – 10/23/23
Headstart / Mail & Internet only	01/11/22 – 01/17/22	01/10/23 – 01/16/23
<b>General Opening- Internet Only – NT</b>	01/18/22 – 01/24/22	01/17/23 – 01/23/23
<b>General Opening- Internet Only – MV</b>	01/25/22 – 01/31/22	01/24/23 – 01/30/23
Telephone Opening / Mail & Internet	02/01/22	01/31/23
Headstart Transfer Deadline Date	05/15/22 ☐	05/15/23 *
		* or 30 days prior

During the **General Openings – Internet Only – NT** from January 17, 2023 through January 23, 2023, reservation office hours will be extended to provide support to our internet/web customers. Office hours during this time period will be 7:00am – 6:00pm.

During the **General Openings – Internet Only – MV** from January 24, 2023 through January 30, 2023, reservation office hours will be extended to provide support to our internet/web customers. Office hours during this time period will be 7:00am – 6:00pm.

	2022	2023
Fall:	10/20/22 – 01/02/23	10/24/23 – 01/03/24
Telephone Opening / Mail & Internet	06/20/22	06/12/23
Winter:	01/03/23 – 03/31/23	01/04/24 – 03/31/24
Telephone Opening / Mail & Internet	10/24/22	10/16/23
Spring:	04/01/23 – 05/16/23	04/01/24 – 05/14/24
Telephone Opening / Mail & Internet	10/24/22	10/16/23



- **Headstart** - Available to those profiled as active participants in the 2023 Islander Preferred or the Islander Preferred Excursion Programs. Participants are allowed to make up to five (5) reservations (one-way or round-trip) before the general public. Three (3) of the five (5) reservations made during Headstart may be designated as transferable.
- **Transferable Headstart Reservations** – Three (3) of the five (5) transactions may be designated as transferable reservations. A transfer slip will be sent and must be returned no later than May 15, 2023 or 30 days prior to the scheduled departure of the first segment of the reservation, whichever comes first, or it will be cancelled. Customer must provide name, address and year, make and model of the vehicle traveling. A confirmation will then be sent to the customer.
- **Headstart Profile Qualifications** – Must be profiled as Islander Preferred Excursion or Islander Preferred. The profiles are valid for two years. For 2023 we will send renewal applications to all persons profiled whose profile ends with an even number – these will expire at the end of 2022. Applications submitted after January 1, 2023 will also have a two-year expiration date. Profile notifications will include the expiration date. All customers whose profile expires this year will be sent renewal applications at least 30 days prior to the expiration allowing the customer time to submit the renewal. Applications are also available on our web site under *Policies, Forms & Information*.
- **Islander Preferred Excursion Program** – Allows participant in the Headstart Program the ability to purchase preferred reservations with excursion fares. The program currently has approximately, **13,625** participants; with approximately 8,944 or 65% of those participants from Martha's Vineyard and the remaining 4,449 or 33% are from Nantucket, and 232 or 2% are listed with off island addresses. To participate in this program, customers must:
  - be on your island town's Street List
  - provide a copy of a valid Massachusetts Driver's License with Island address and
  - provide a copy of a valid Massachusetts vehicle registration with an Island address.
- **Islander Preferred Program** – Allows participant in the Headstart Program the ability to purchase preferred reservations at full fare. This program currently has **2,414** participants. To participate, two (2) of the following types of proof must be submitted with the name of the individual(s) profiling and must be issued in the last 30 days with an island address. We will accept:
  - Telephone bill
  - Cable/Satellite bill.
  - Water bill
  - Electric bill, or a similar utility bill, or
  - To participate in this program, you must also provide a copy of a valid vehicle registration.
- **All vehicle reservations are non-transferable – except where noted during Headstart.**

#### Reservation Office Hours

##### Mashpee Office

7:30 am - 4:00 pm, Daily\*

##### Martha's Vineyard Office

7:30 am – 4:00 pm, Daily\*

\*Both offices closed on New Year's Day, Thanksgiving & Christmas

During the **General Openings – Internet Only - NT** from January 17, 2023 through January 23, 2023, reservation office hours will be extended to provide support to our internet/web customers. Office hours during this time period will be 7:00am – 6:00pm.

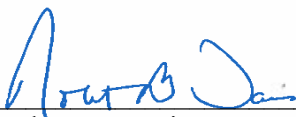
During the **General Openings – Internet Only - MV** from January 24, 2023 through January 30, 2023, reservation office hours will be extended to provide support to our internet/web customers. Office hours during this time period will be 7:00am – 6:00pm.

- **2023 Martha's Vineyard Reservation Only Periods:**
  - To be presented at a later time after further review.

**RECOMMENDATION:**

Presented for informational purposes, no action required.

  
\_\_\_\_\_  
Angela C. Campbell  
Manager of Reservations/Community Relations

APPROVED:   
\_\_\_\_\_  
Robert B. Davis  
General Manager



# STAFF SUMMARY

Date: October 13, 2022

File# GM-780



TO:		FOR:		FROM:
	General Manager	X	Vote	Dept.: General Manager
				Author: Robert B. Davis
X	Board Members		Information	Subject: 41 North, LLC's Request to Extend the term of its License Agreement for Freight Transportation Service between New Bedford and Nantucket

## **PURPOSE:**

To obtain the Member's approval of a request by 41 North Offshore, LLC ("41N") to extend the terms of its license agreement for freight transportation services between New Bedford and Nantucket through December 2022.

## **BACKGROUND:**

On October 7, 2022, the Authority received a letter from 41N detailing its proposal seeking to extend the terms of its license agreement that would permit it to continue to operate a tug and barge freight service between New Bedford and Nantucket through December 2022. A copy of 41N's letter is attached hereto as *Exhibit A*.

Within its proposal, 41N states that its current license is set to expire on October 19, 2022 and seeks an extension of the license through December 31, 2022. In summarizing its operational experience under its current license, 41N reports conducting eleven (11) roundtrips between New Bedford and Nantucket transporting an estimated total of fifty-five (55) vehicles. 41N indicates that the customers for these trips were either (1) unable to travel with the Authority due to lack of capacity or (2) needed to move multiple units to or from Nantucket at one time.

The Authority's staff has worked closely with 41N to accommodate the new service and incorporated it into its Nantucket terminal operations. As 41N indicates in its attached letter, the operations went smoothly, but the Authority also notes that 41N fell short of the estimated seventy (70) round trips between New Bedford and Nantucket that were forecasted in April 2022.

41N's extension request seeks to continue scheduled service once per week on Thursdays subject to sufficient demand with on-demand service available during the remaining weekdays with no weekend service.

**ANALYSIS:**

41N is only seeking to extend its current license to December 31, 2022 and it is not proposing any changes to its schedule. Initially, 41N was approved two (2) to five (5) freight trips per week, Monday through Friday, but its service is now predominantly on-demand service with scheduled trips set for Thursdays only. Staff does not deem these proposed changes as material to the services offered by 41N because to date, 41N has worked cooperatively with the Authority's terminal staff in Nantucket and 41N's service is a relatively new offering that supplements the Authority's operations and serves the needs of Nantucket customers.

Staff has been in regular contact with 41N's principals and has reviewed information that reconciles with 41N's reported trips during the terms of its expiring license agreement. Staff will continue to focus their evaluations on Nantucket's transportation needs and the financial impacts of the proposed service because the Authority must generate sufficient revenues during the peak summer months to offset any losses incurred during its essential off-season service to Nantucket.

As reported previously, 41N's proposed service is a freight only service and therefore, the impact to the "grandfathered" passenger only services currently offered by the Authority's licensees to Nantucket is limited to increased vessel traffic, albeit minimal, in Nantucket Harbor.


Furthermore, vessel traffic congestion at the Authority's Nantucket terminal has been well-managed and terminal staff worked cooperatively with 41N's crews. Accordingly, if the Members approve the license extension request, their approval will need to be conditioned on continuing the cooperative relationship that has been established with 41N concerning its loading and offloading schedules.

At its meeting on October 11, 2022, the Port Council voted unanimously to recommend that the Members approve 41N's request to extend its current license agreement through December 31, 2022.

**RECOMMENDATION:**

For the reasons stated above, it is the staff's opinion that 41N's request to extend its license to operate a licensed freight service between New Bedford and Nantucket from October 19, 2022 and concluding December 31, 2022 be approved by the Members, but only if 41N continues to adhere to the terms and conditions of the Authority's license agreement including the payment of appropriate and reasonable dockage fees, as detailed in this Staff Summary.

Attachment

  
Robert B. Davis  
General Manager

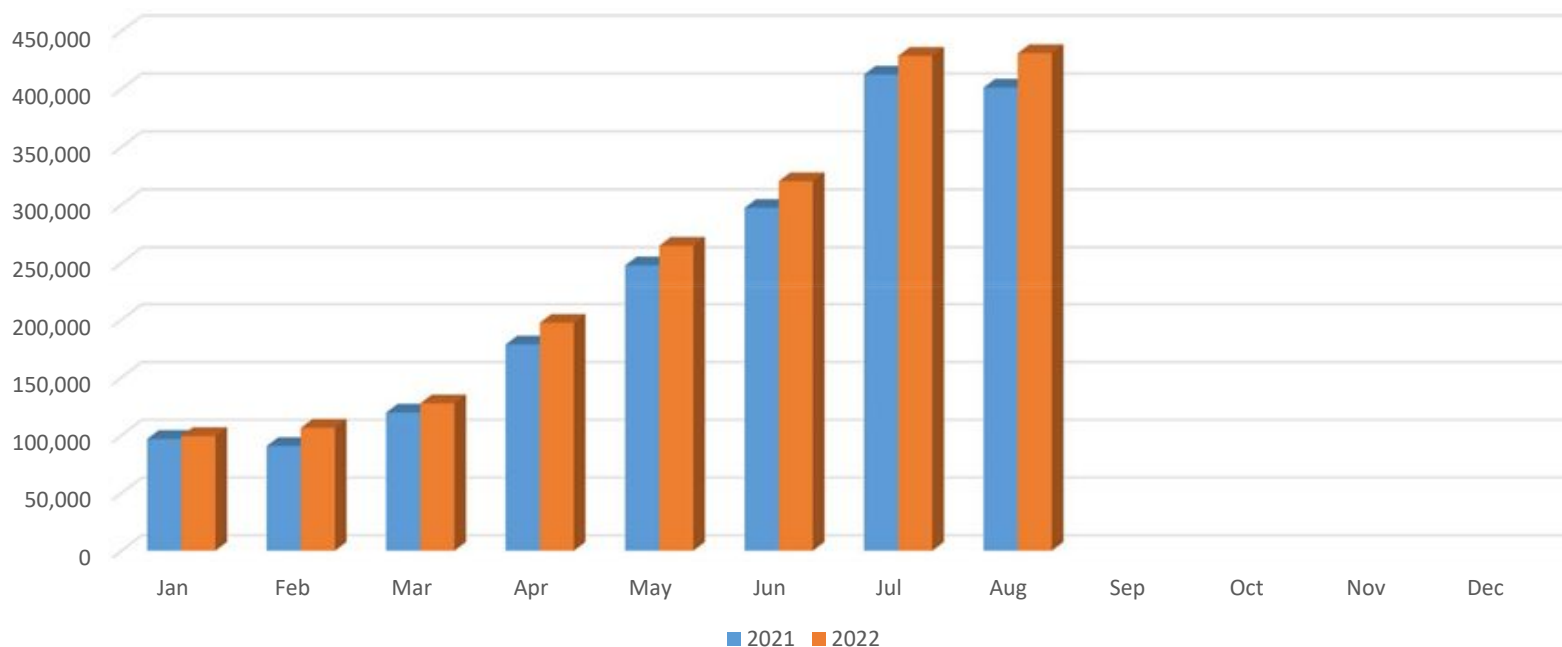
# Business Summary – August 2022

Board Meeting 10-18-2022

## Passengers Carried – August 2022 vs. August 2021

		Monthly Variance	Monthly % Difference			Y-T-D Variance	Y-T-D % Difference
Martha's Vineyard Route	↑	20,292	6.4%		↑	103,537	6.9%
Nantucket Regular Ferry	↓	- 2,535	- 7.0%		↓	- 5,997	- 3.5%
Nantucket Fast Ferry	↑	11,858	25.7%		↑	33,057	19.0%
Nantucket Route Subtotal	↑	9,323	11.3%		↑	27,080	7.9%
<b>Total Passengers</b>	↑	<b>29,615</b>	<b>7.4%</b>		↑	<b>130,617</b>	<b>7.1%</b>

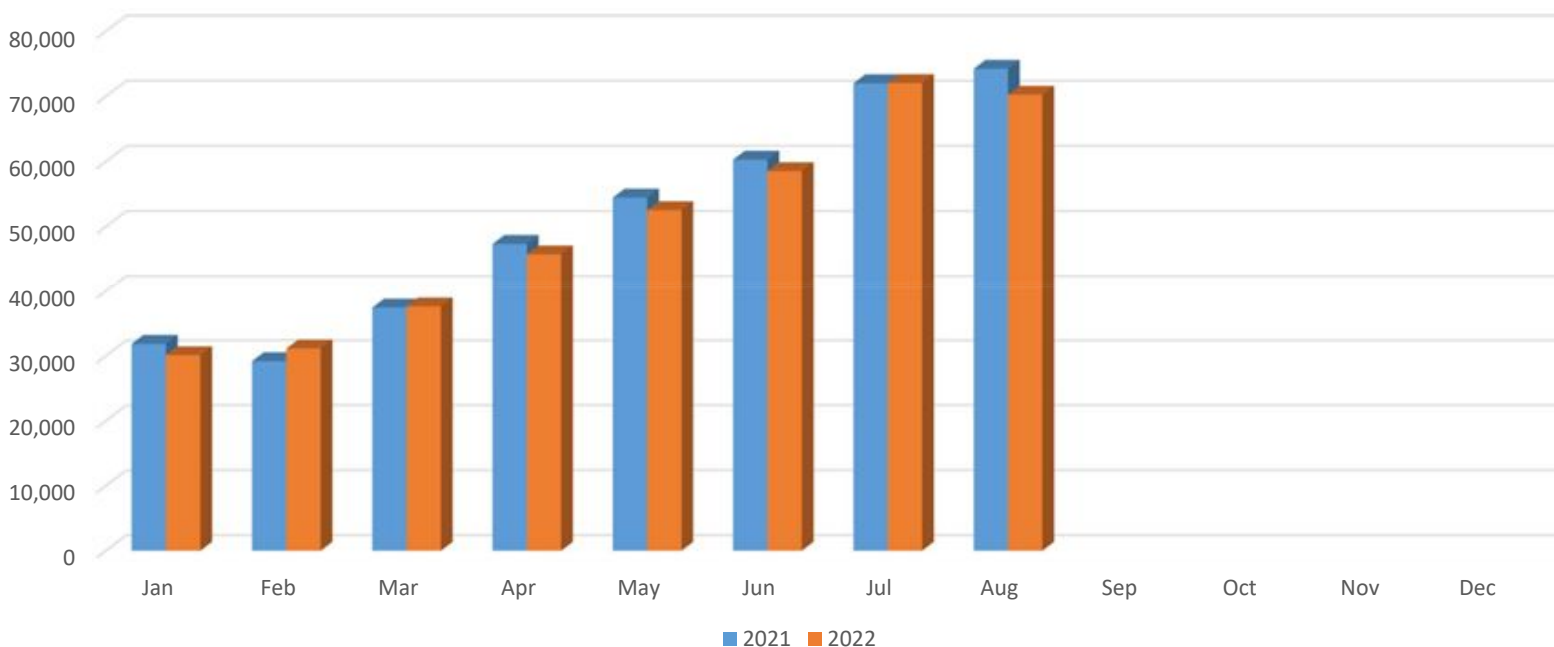
## Passengers Carried 2021 - 2022



## Vehicles Less than 20 ft. Carried – August 2022 vs. 2021

		Monthly Variance vs. 2021	Monthly % Difference vs. 2021		Y-T-D Variance vs. 2021	Y-T-D % Difference vs. 2021
<b>Martha's Vineyard Route</b>						
Standard Fare Autos	↓	- 2,811	- 6.1%	↓	- 14,701	- 7.2%
Standard Fare Trucks	↓	- 62	- 1.4%	↓	- 842	- 2.5%
Excursion Fare Autos	↑	117	1.3%	↑	7,426	8.7%
Excursion Fare Trucks	↓	- 69	- 2.8%	↑	1,353	5.7%
<b>Total – Martha's Vineyard</b>	↓	<b>- 2,825</b>	<b>- 4.5%</b>	↓	<b>- 6,744</b>	<b>- 1.9%</b>
<b>Nantucket Route</b>						
Standard Fare Autos	↓	- 1,205	- 12.6%	↓	- 3,330	- 9.1%
Standard Fare Trucks	↓	- 75	- 7.9%	↓	- 110	- 1.6%
Excursion Fare Autos	↑	39	3.7%	↑	900	8.1%
Excursion Fare Trucks	↑	86	18.5%	↑	430	8.5%
<b>Total – Nantucket</b>	↓	<b>- 1,152</b>	<b>- 9.6%</b>	↓	<b>- 2,110</b>	<b>- 3.5%</b>
<b>Total Vehicles Less Than 20'</b>	↓	<b>- 3,977</b>	<b>- 5.4%</b>	↓	<b>- 8,854</b>	<b>- 2.2%</b>

## Vehicles Less than 20 Feet Carried 2021 - 2022



## Freight Trucks (Trucks 20 ft and over) Carried August 2022 vs. 2021

		Monthly Variance vs. 2021	Monthly % Difference vs. 2021			Y-T-D Variance vs. 2021	Y-T-D % Difference vs. 2021
Martha's Vineyard Route	↑	768	13.6%		↑	1,545	4.0%
Nantucket Route	↑	309	9.3%		↑	906	3.8%
<b>Total Trucks</b>	↑	<b>1,077</b>	<b>12.0%</b>		↑	<b>2,451</b>	<b>3.9%</b>



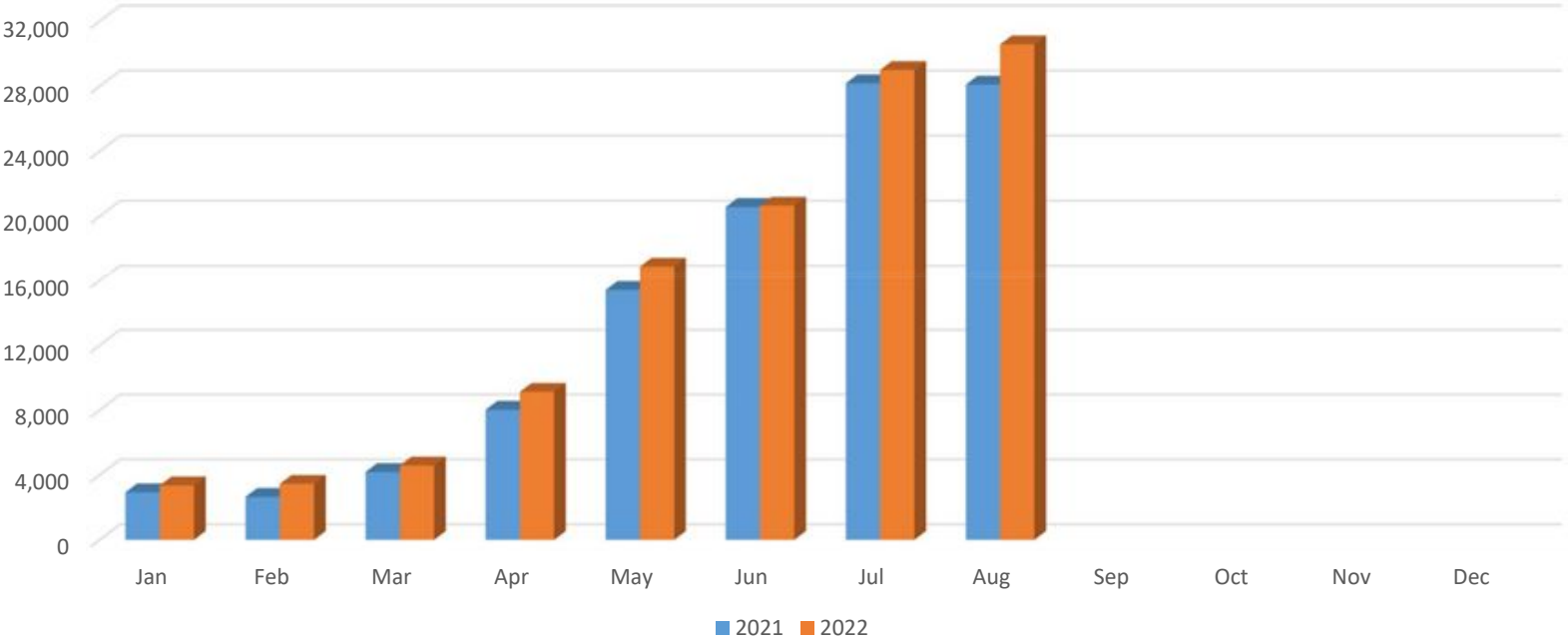
## Trucks (20 Feet & Over) Carried 2021 - 2022



## Cars Parked— August 2022 vs. 2021

		Monthly Variance vs. 2021	Monthly % Difference vs. 2021			Y-T-D Variance vs. 2021	Y-T-D % Difference vs. 2021
Martha's Vineyard Route	↑	2,307	10.5%		↑	7,128	8.2%
Nantucket Route	↑	166	2.7%		↑	461	2.0%
<b>Total Cars Parked</b>	↑	<b>2,473</b>	<b>8.8%</b>		↑	<b>7,589</b>	<b>6.9%</b>

# Cars Parked 2021 - 2022



# Trip Summary Report

	Scheduled		Cancelled for				
MV Route	Budgeted	Available	Mechanical	Weather	Traffic	Unscheduled	Total
July	1,798	76	- 19	0	- 11	3	1,847
YTD	11,406	271	- 54	- 116	- 107	7	11,407
NT Route	Budgeted	Available	Mechanical	Weather	Traffic	Unscheduled	Total
July	868	0	- 6	0	0	2	864
YTD	5,238	28	- 50	- 111	- 40	18	5,083
Total	Budgeted	Available	Mechanical	Weather	Traffic	Unscheduled	Total
July	2,666	76	- 25	0	- 11	5	2,711
YTD	16,644	299	- 104	- 227	- 147	25	16,490

# Financial Snapshot



## August

- Operating Revenue of **\$19,362,288** was **higher** than budget by **\$910,649**
- Other Income of **\$1,098,881** was **higher** than budget by **\$835,992**
- Operating Expenses of **\$10,657,753** was **higher** than budget by **\$365,026**
- Income Deductions of **\$130,467** was **lower** than budget by **\$22,778**
- Net Operating Income of **\$9,672,949** was **higher** than budget by **\$1,404,393**

## January – August

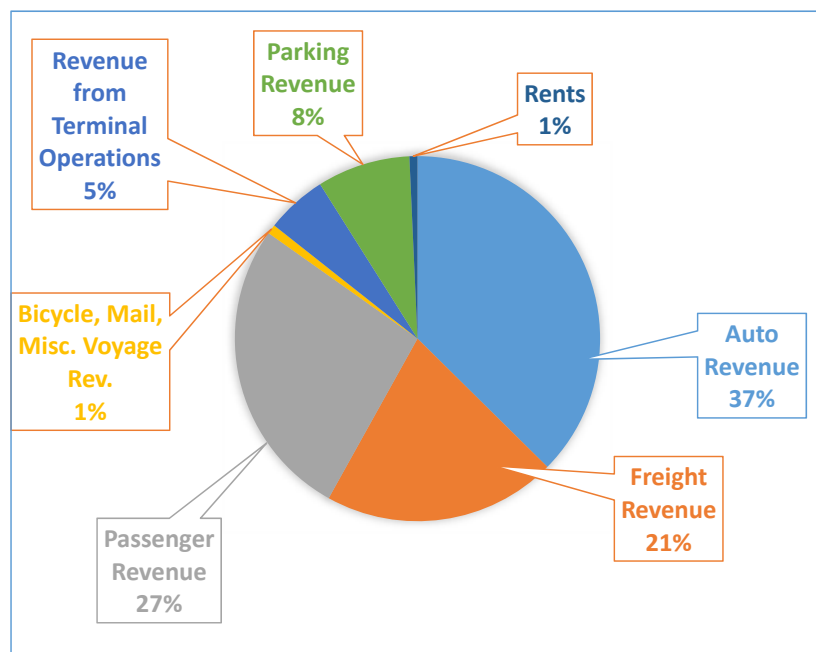
- Operating Revenue of **\$90,870,198** was **higher** than budget by **\$2,402,175**
- Other Income of **\$5,028,179** was **higher** than budget by **\$636,326**
- Operating Expenses of **\$78,690,896** was **lower** than budget by **\$244,839**
- Income Deductions of **\$1,184,511** was **lower** than budget by **\$71,664**
- Net Operating Income of **\$16,022,970** was **higher** than budget by **\$3,355,004**

## Operating Revenues – August 2022 vs. Budget

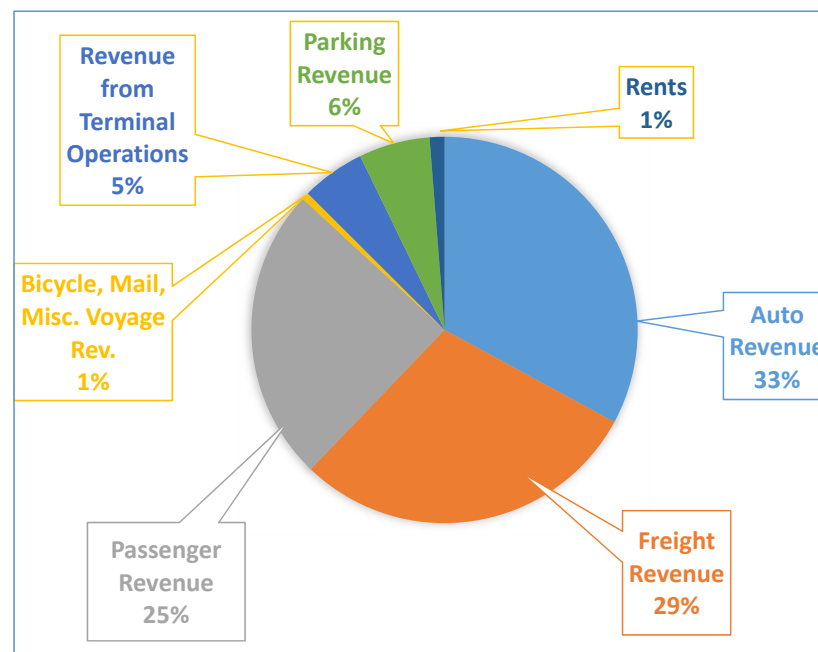
		Monthly Variance vs. Budget	Monthly % Difference vs. Budget		Y-T-D Variance vs. Budget	Y-T-D % Difference vs. Budget
Waterline Revenues						
Automobile Revenue	↓	\$ - 491,387	- 6.4%	↓	\$ - 1,801,929	- 5.7%
Freight Revenue	↑	302,415	8.2%	↑	545,850	2.1%
Passenger Revenue	↑	468,617	10.0%	↑	1,249,314	5.9%
Misc. Voyage Revenue	↑	31,962	24.3%	↑	116,544	26.2%
Term. Oper. Revenue	↑	285,301	37.6%	↑	1,420,988	41.6%
Parking Revenue	↑	292,505	22.4%	↑	630,099	13.2%
Rent Revenue	↑	21,236	18.4%	↑	241,309	27.3%
<b>Total Operating Revenue</b>	↑	<b>\$ 910,649</b>	<b>4.9%</b>	↑	<b>\$ 2,402,175</b>	<b>2.7%</b>
<b>Total Other Income</b>	↑	<b>\$ 835,992</b>	<b>418.0%</b>	↑	<b>\$ 636,326</b>	<b>14.5%</b>
<b>Total Operating &amp; Other</b>	↑	<b>\$ 1,746,641</b>	<b>9.3%</b>	↑	<b>\$3,038,501</b>	<b>3.3%</b>

# Operating Revenues - 2022

**August**



**January - August**



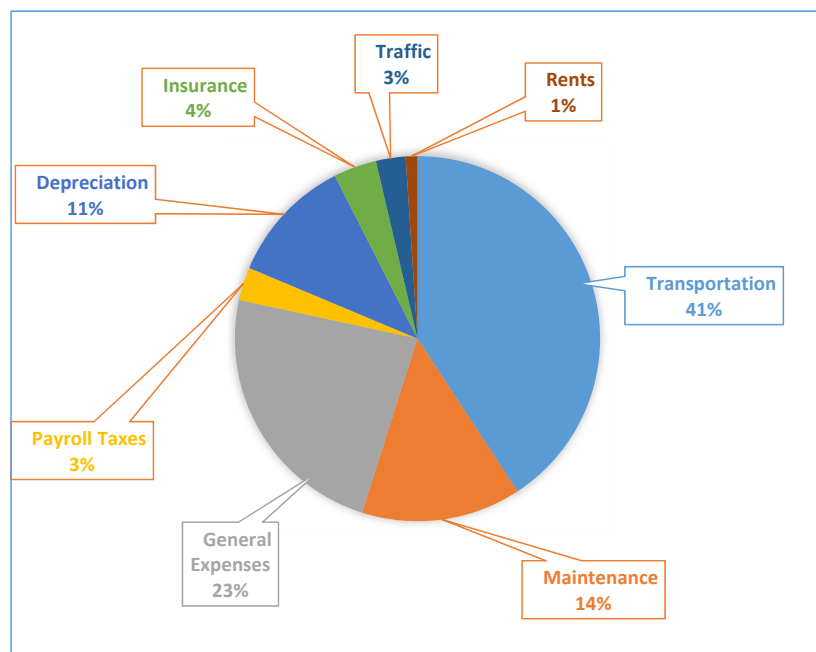
## Operating Expenses – August 2022 vs. Budget

		Monthly Variance vs. Budget	Monthly % Difference vs. Budget		Y-T-D Variance vs. Budget	Y-T-D % Difference vs. Budget
Waterline Expenses						
Maintenance	↑	398,700	35.9%	↑	679,771	4.6%
Depreciation	↑	19,365	1.6%	↓	- 228,114	- 2.4%
Vessel Operations	↑	131,200	4.6%	↑	834,220	4.6%
Terminal Operations	↓	- 57,949	1.7%	↑	218,813	2.4%
Traffic Expense	↓	- 122,106	- 30.4%	↓	- 98,603	- 4.2%
General Expense	↓	- 55,504	- 2.2%	↓	- 1,646,864	- 8.4%
Insurance	↑	7,315	1.8%	↑	57,392	1.8%
Rents	↑	7,433	7.2%	↑	23,662	3.7%
Payroll Taxes	↑	36,572	13.3%	↓	- 85,116	- 4.1%
<b>Total Operating Expenses</b>	<b>↑</b>	<b>\$ 365,026</b>	<b>3.5%</b>	<b>↓</b>	<b>\$ - 244,839</b>	<b>- 0.3%</b>
<b>Total Other Expenses</b>	<b>↓</b>	<b>\$ - 22,778</b>	<b>- 14.9%</b>	<b>↓</b>	<b>\$ - 71,664</b>	<b>- 5.7%</b>
<b>Total Operating &amp; Other</b>	<b>↑</b>	<b>\$ 342,248</b>	<b>3.3%</b>	<b>↓</b>	<b>\$ - 316,503</b>	<b>- 0.4%</b>

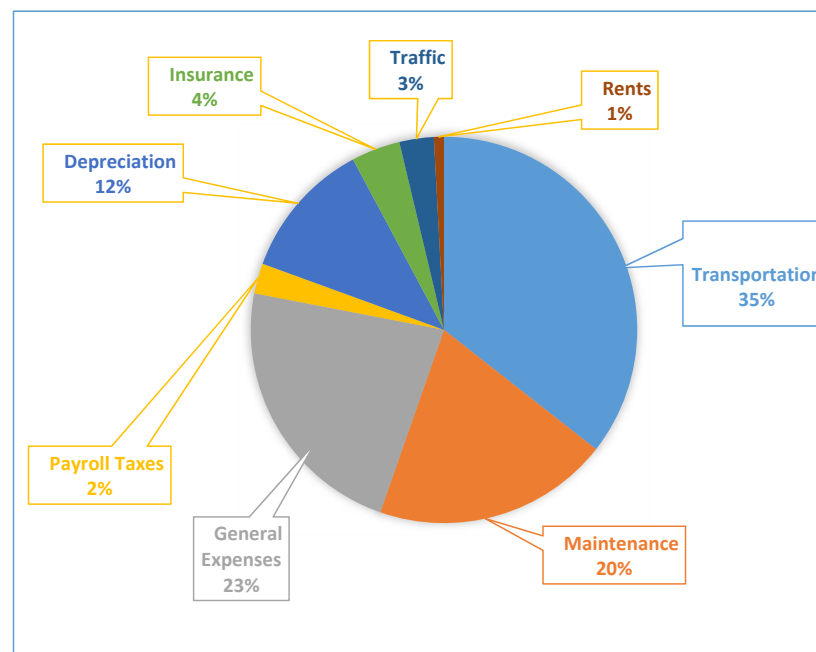


# Operating Expenses - 2022

**August**



























**January – August**



## Passengers Carried – September 2022 vs. September 2021

		Monthly Variance	Monthly % Difference			Y-T-D Variance	Y-T-D % Difference
Martha's Vineyard Route	↑	11,855	5.0%		↑	115,392	6.6%
Nantucket Regular Ferry	↓	- 466	- 1.7%		↓	- 6,443	- 3.3%
Nantucket Fast Ferry	↑	7,212	19.7%		↑	40,269	19.1%
Nantucket Route Subtotal	↑	6,746	10.5%		↑	33,826	8.3%
<b>Total Passengers</b>	↑	<b>18,601</b>	<b>6.1%</b>		↑	<b>149,218</b>	<b>7.0%</b>

## Vehicles Carried – September 2022 vs. September 2021

		Monthly Variance	Monthly % Difference			Y-T-D Variance	Y-T-D % Difference
<b>Martha's Vineyard Route</b>							
Automobiles - Regular		- 2,034	- 5.9%			- 16,735	- 7.0%
Automobiles – Excursion		214	1.8%			7,660	7.9%
Pickup Trucks – Regular		- 39	- 0.9%			- 881	- 2.3%
Pickup Trucks – Excursion		68	2.2%			1,421	5.3%
20 Feet & Over Trucks		295	5.7%			1,840	4.2%
<b>Total – Martha's Vineyard</b>		<b>- 1,496</b>	<b>- 2.5 %</b>			<b>- 6,695</b>	<b>- 1.5%</b>
<b>Nantucket Route</b>							
Automobiles – Regular		- 496	- 12.6%			- 3,826	- 8.8%
Automobiles – Excursion		179	3.7%			1,079	8.5%
Pickup Trucks – Regular		33	-7.9%			- 77	- 1.0%
Pickup Trucks – Excursion		107	18.5%			537	9.3%
20 Feet & Over Trucks		103	9.3%			1,009	3.7%
<b>Total - Nantucket</b>		<b>- 74</b>	<b>- 0.6%</b>			<b>- 1,278</b>	<b>- 1.3%</b>

# STAFF SUMMARY

Date: October 13, 2022

File# A-677



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Accounting & Finance
				Author: Mark K. Rozum
X	Board Members		Information	Proposed 2023 Operating Budget

## PURPOSE:

To review and request approval of the staff's proposed 2023 Operating Budget.

## BACKGROUND:

Attached please find the proposed draft of the staff's proposed 2023 Operating Budget, including: a statement of projected revenues and expenses; a statement of detailed operating expenses with comparisons to 2021 actual expenses and the 2022 budget.

### *Cost of service*

The Authority's total operating expenses in 2023 are expected to be approximately \$132,767,963. This projected cost of service for 2023 represents a \$13,020,744 or 10.9%, increase in total operating expenses versus 2022 budget.

The most significant variances in projected cost are attributed primarily to the following cost categories:

EXPENSE DESCRIPTION	2021 ACTUAL	2022 BUDGET	2023 BUDGET	VARIANCE	% CHANGE
PAYROLL	\$39,930,902	\$42,697,846	\$ 45,170,156	\$2,472,310	5.8%
PENSION	6,370,643	9,416,479	9,437,658	21,179	0.2%
HEALTH & WELFARE	11,019,101	10,524,271	10,797,094	272,823	2.6%
PAYROLL TAXES	2,882,525	3,197,522	3,409,122	211,600	6.6%
DEPRECIATION	14,193,248	14,049,007	15,572,891	1,523,884	10.8%
VESSEL FUEL OIL	6,627,202	8,147,611	13,760,815	5,613,204	68.9%
MAINTENANCE - VESSELS (excluding labor)	11,308,919	8,420,219	8,489,681	69,462	0.8%
MAINTENANCE - TERMINALS (excluding labor)	1,595,316	2,826,350	4,093,350	1,267,000	44.8%
TELEPHONES	1,094,466	1,129,766	1,153,647	23,881	2.1%
CASUALTIES & INSURANCE	4,717,984	4,758,610	4,840,272	81,662	1.7%
OTHER	14,078,622	14,485,538	15,949,277	1,463,739	10.1%
TOTAL	<u>\$113,818,928</u>	<u>\$119,653,219</u>	<u>\$132,673,963</u>	<u>\$13,020,744</u>	<u>10.9%</u>

Vessel operating expenses are expected to increase by \$6,977,000, or 25.0%, in 2023. During 2023, it is expected that the Steamship Authority will use approximately 3,502,000 gallons of vessel fuel oil. Currently, we are expecting the delivered price of fuel, including hedging premiums, to range between \$3.85 and \$4.19 per gallon compared to a range of \$1.82 to \$2.49 for the 2022 budget. Fuel expense is expected to be approximately \$13,761,000 in 2023, or a 68.9% increase compared to the 2022 budget.

Depreciation expense is expected to increase by 10.8%, or \$1,524,000 with the addition of two new vessels for part of the year, a new website, the addition of four (4) new electric buses and two (2) new electric shuttle vans that will be delivered in 2023 and a full year of depreciation for three (3) new electric buses that will be delivered in 2022 and the completed Woods Hole Terminal Slips.

Overall, maintenance expense is expected to increase by \$1,886,000, or 8.7%, in 2023. Vessel dry-dock expenses are expected to decrease by \$197,000, or 3.9%, versus the budget for 2022 as dry-docks are scheduled for the M/V Gay Head, M/V Governor, M/V Martha's Vineyard, M/V Sankaty and the M/V Woods Hole during 2022. Terminal repairs, dolphin and dock repairs will increase by \$1,267,000, or 44.8%, versus 2022 budget.

Health care, pension and unemployment cost expenses are expected to increase by \$294,000 or 1.5%, versus the 2022 budget and continues to reflect contributions by employees towards their medical plans. Payroll taxes are budgeted to increase by 6.6%, or \$212,000 compared to the 2022 budget.

Casualties and insurance expense is expected to increase by \$82,000, or 1.7%.

Overall, payroll expense is anticipated to increase by \$2,472,000, or 5.8%.

The projected cost of service for 2023 is based on the approved 2023 Martha's Vineyard and Nantucket operating schedules.

### **Operating Revenues**

The projected operating revenues for 2023 are generally based on actual traffic statistics for the 12-month period ending July 31, 2022. The Authority's traffic statistics over the past few years are as follows:

	<b>2020 Actual</b>	<b>2021 Actual</b>	<b>2022 Budget</b>	<b>2023 Budget</b>
No. of Passengers carried	2,067,301	2,727,556	2,620,680	2,828,557
No. of Automobiles carried	434,256	505,555	496,375	499,727
No. of Trucks carried	174,521	198,879	196,648	201,204
No. of Cars Parked	102,987	157,827	147,006	162,943
No. of Trips	21,423	24,371	24,874	25,338
No. of Miles Traveled	314,274	358,956	374,596	380,816

The projected operating revenues of \$129,661,00 in 2023 represents an increase of \$5,962,000 or 4.8%, versus the 2022 budget. Automobile revenue is expected to decrease by approximately \$574,000, or 1.3%; freight revenue is expected to increase by approximately \$1,372,000, or 3.7%; passenger revenue is expected to increase by \$2,445,000, or 8.1% while parking revenue is expected to increase by \$1,053,000, or 22.2% versus 2022 budget. Other incoming including interest income, grant revenue and license fees is expected to increase by \$96,000 or 1.1% versus the 2022 budget.

The Authority's Sinking Fund requirements for 2023 include estimated bond interest payments of \$2,069,770 on September 1, 2023; bond interest payments of \$2,069,770 on March 1, 2024; and bond principal payments of \$8,180,000 due on March 1, 2024.

Based on our estimate of revenues and expenses for 2023, the Authority's net operating income next year is expected to be approximately \$1,085,000.

Attached is a statement of projected net operating income by route for 2023. Based on the cost allocation method, operating revenues and other non-service income would be split 57.6% from the Martha's Vineyard route and 42.4% from the Nantucket route. The allocation of the total cost of service would be split 59.0% to the Martha's Vineyard route and 41.0% to the Nantucket route.

Management conducted Public Information Sessions regarding the 2023 Operating Budget and 2023 Proposed Fare Adjustments via Zoom on Friday September 30, 2022 and on Monday October 3, 2022. There were 17 attendees at the September 20<sup>th</sup> meeting and 8 at the October 3<sup>rd</sup> meeting. During the operating budget presentation sessions, management received questions about if it is typical that the Authority loses money in the beginning and end of the year; if there is money allocated in the budget to repair shoreline/property along the Hyannis Harbor; what is the debt service for the new vessels; how much has been allocated to the marketing budget and why do we need a marketing budget. Additionally, comments were received about the availability for island residents to make vehicle reservations and the efficiency of the vehicle space allocations.

The Port Council at their October meeting voted to recommend that the 2022 Operating Budget be adopted as proposed.

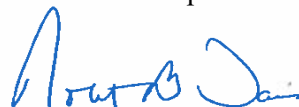
**RECOMMENDATION:**

It is recommended that the attached 2023 Operating Budget be adopted as proposed.



Mark K. Rozum  
Treasurer/Comptroller

APPROVED:



Robert B. Davis  
General Manager

Attachments

October 2022 Board Meeting - Treasurer/Comptroller's report

STATEMENT OF REVENUES & EXPENSES - PRELIMINARY 2023 OPERATING BUDGET vs. 2022 BUDGET - Current Traffic

	2021 ACTUAL	2022 BUDGET	2022 ESTIMATE *	2023 BUDGET	2022 vs. 2021 Budget Inc(Dec) % Inc(Dec)	
OPERATING REVENUES:						
Automobile Revenue	44,536,342	43,849,567	42,539,025	43,275,519	(574,048)	-1.3%
Freight Revenue	37,656,184	36,721,346	36,964,781	38,093,601	1,372,255	3.7%
Passenger Revenue	31,213,609	30,199,350	30,980,047	32,644,211	2,444,861	8.1%
Bicycle,Mail,Misc Voyage	552,851	614,935	699,516	956,651	341,716	55.6%
Revenue From Terminal Operations	5,771,745	4,746,350	5,882,038	5,799,375	1,053,025	22.2%
Parking Revenue	7,194,763	6,349,750	6,687,345	7,303,750	954,000	15.0%
Rent Revenue	1,313,618	1,218,101	1,438,174	1,588,000	369,899	30.4%
TOTAL OPERATING REVENUES	128,239,112	123,699,399	125,190,926	129,661,107	5,961,708	4.8%
OPERATING EXPENSES						
Operation Of Vessels	26,448,597	27,908,923	28,611,943	34,885,477	6,976,554	25.0%
Operation Of Terminals	12,772,012	13,801,560	13,972,337	14,709,363	907,803	6.6%
Depreciation	14,193,248	14,049,007	13,801,527	15,572,891	1,523,884	10.8%
Maintenance Expense	21,528,757	21,654,699	22,041,756	23,540,847	1,886,148	8.7%
General Expense	27,661,635	30,118,898	28,527,538	31,297,634	1,178,736	3.9%
Casualties & Insurance	4,717,984	4,758,610	4,808,687	4,840,272	81,662	1.7%
Traffic Expense	2,770,114	3,292,799	3,316,303	3,463,448	170,649	5.2%
Rents	844,056	871,201	887,430	954,910	83,709	9.6%
Payroll Taxes (Social Security)	2,882,525	3,197,522	3,075,833	3,409,121	211,599	6.6%
TOTAL OPERATING EXPENSES	113,818,928	119,653,219	119,043,354	132,673,963	13,020,744	10.9%
NET REVENUE FROM OPERATING	14,420,184	4,046,180	6,147,572	(3,012,856)	(7,059,036)	-174.5%
OTHER INCOME						
Gain From Sale of Property	1,000	0	0	0	0	0.0%
Interest Income	50,012	48,250	43,250	56,960	8,710	18.1%
Special Purpose Fund Investments	24,805	22,612	92,331	105,350	82,738	365.9%
Release Premium LT Debt	1,667,126	1,647,609	1,651,561	1,470,071	(177,538)	-10.8%
Grant Revenue	442,850	5,140,000	4,641,887	4,400,000	(740,000)	-14.4%
Miscellaneous Income	0	0	0	0	0	0.0%
Misc Income - License Fees	2,072,785	1,746,429	1,980,154	2,668,437	922,008	52.8%
TOTAL OTHER INCOME	4,258,578	8,604,900	8,409,183	8,700,818	95,918	1.1%
OTHER EXPENSES						
Loss From Sale of Property	12,009	0	0	0	0	0.0%
Amortization Of Discount &	0				0	
Current Expense On Bonds	0	0	0	0	0	0.0%
Uncollectible Accts	4,391	0	0	0	0	0.0%
Misc.Income Charges	16,386	22,082	16,062	10,500	(11,582)	-72.1%
Interest On Funded Debt	3,433,190	3,077,340	3,038,423	4,197,517	1,120,177	36.9%
Interest On Unfunded Debt	0	0	0	0	0	0.0%
Interest On Pension Withdrawal	439,239	417,497	417,497	394,911	(22,586)	-5.4%
TOTAL OTHER EXPENSES	3,905,215	3,516,919	3,471,982	4,602,928	1,086,009	31.3%
NET INCOME (LOSS) FOR YEAR	14,773,547	9,134,161	11,084,772	1,085,034	(8,049,127)	-88.1%

October 2022 Board Meeting - Treasurer/Comptroller's report

STATEMENT OF DETAILED OPERATING EXPENSES - PROPOSED 2022 OPERATING BUDGET vs. 2021 BUDGET

	2021	2022	2022	2023	2022 vs. 2021 Budget	
	ACTUAL	BUDGET	ESTIMATE *	BUDGET	Inc(Dec)	% Inc(Dec)
OPERATION OF VESSELS:						
Telephones	14,335	41,370	23,700	12,705	(28,665)	-69.3%
Wages- Crew	18,397,586	18,443,337	18,803,934	19,440,264	996,927	5.4%
Fuel	6,627,202	8,147,611	8,584,356	13,760,815	5,613,204	68.9%
Lubricants	242,289	275,050	284,318	318,548	43,498	15.8%
Stores,Supplies & Equipment	822,576	672,860	632,746	879,790	206,930	30.8%
Other Vessel Expense	344,609	328,695	282,889	473,355	144,660	44.0%
TOTAL OPERATION OF VESSELS	26,448,597	27,908,923	28,611,944	34,885,477	6,976,554	25.0%
OPERATION OF TERMINALS:						
Telephones	76,993	150,905	105,692	75,485	(75,420)	-50.0%
Agents,Clerks & Attendants	4,758,345	4,593,698	4,687,397	4,913,620	319,922	7.0%
Stevedoring & Cargo Expense	3,348,279	3,775,729	3,738,796	3,989,325	213,596	5.7%
Light,Heat,Power & Water	818,307	632,980	828,103	901,660	268,680	42.4%
Stationery & Printing	10,185	9,000	40,341	9,250	250	2.8%
Other Terminal Expenses & Parking Lots	3,759,903	4,639,248	4,572,008	4,820,023	180,775	3.9%
TOTAL OPERATION OF TERMINALS	12,772,012	13,801,560	13,972,337	14,709,363	907,803	6.6%
DEPRECIATION EXPENSE	14,193,248	14,049,007	13,801,527	15,572,891	1,523,884	10.8%
MAINTENANCE EXPENSE:						
Supervision	893,623	1,427,652	1,157,413	1,504,769	77,117	5.4%
Repairs- M/V Martha's Vineyard	2,503,203	813,261	846,137	1,720,875	907,614	111.6%
Repairs- M/V Woods Hole	1,977,957	565,786	667,765	2,033,930	1,468,144	259.5%
Repairs- M/V Governor	1,964,940	781,503	725,758	1,873,812	1,092,309	139.8%
Repairs- M/V Sankaty	1,351,025	708,903	769,736	1,637,577	928,674	131.0%
Repairs- M/V Nantucket	973,473	1,857,116	2,276,778	887,234	(969,882)	-52.2%
Repairs- M/V Katama	445,619	1,469,644	911,604	591,636	(878,008)	-59.7%
Repairs- M/V Eagle	866,016	2,249,001	2,228,770	925,996	(1,323,005)	-58.8%
Repairs- M/V Gay Head	1,807,944	475,749	932,173	1,260,145	784,396	164.9%
Repairs- M/V Island Home	1,294,424	2,236,989	2,676,950	1,131,868	(1,105,121)	-49.4%
Repairs- M/V Iyanough	1,443,590	1,396,158	1,531,744	843,578	(552,580)	-39.6%
Repairs- Bldgs. & Structures	2,303,207	3,691,066	3,452,911	5,011,447	1,320,381	35.8%
Repairs- Office & Term Equip	2,211,831	2,586,452	2,322,392	2,633,875	47,423	1.8%
Repairs- Vehicles	417,461	414,600	466,725	414,600	0	0.0%
Miscellaneous Maintenance	1,074,444	980,819	1,074,899	1,069,505	88,686	9.0%
TOTAL MAINTENANCE EXPENSE	21,528,757	21,654,699	22,041,755	23,540,847	1,886,148	8.7%
GENERAL EXPENSE:						
General Officers & Clerks	4,094,125	4,423,104	4,420,195	4,803,768	380,664	8.6%
General Office Supplies & Expenses	1,327,128	1,173,915	1,374,002	1,347,265	173,350	14.8%
Legal Expenses	204,528	256,800	291,920	259,800	3,000	1.2%
Pension & Relief	17,389,744	19,940,750	18,337,343	20,234,752	294,002	1.5%
Other Expenses	4,646,110	4,324,329	4,104,078	4,652,049	327,720	7.6%
TOTAL GENERAL EXPENSE	27,661,635	30,118,898	28,527,538	31,297,634	1,178,736	3.9%



October 2022 Board Meeting - Treasurer/Comptroller's report

STATEMENT OF DETAILED OPERATING EXPENSES - PROPOSED 2022 OPERATING BUDGET vs. 2021 BUDGET

	2021 ACTUAL	2022 BUDGET	2022 ESTIMATE *	2023 BUDGET	2022 vs. 2021 Budget	
					Inc(Dec)	% Inc(Dec)
CASUALTIES & INSURANCE						
Hull Insurance & Losses	841,742	836,232	838,321	861,312	25,080	3.0%
Cargo Insurance, Loss & Damage	69,558	84,696	70,941	87,552	2,856	3.4%
Liability Insurance & Loss-Marine	1,805,865	1,904,052	1,920,801	1,898,040	(6,012)	-0.3%
Liability Ins & Loss- Non-Marine	1,109,596	1,089,996	1,091,560	1,116,306	26,310	2.4%
Other Insurance	891,223	843,634	887,064	877,062	33,428	4.0%
TOTAL CASUALTIES & INSURANCE	4,717,984	4,758,610	4,808,686	4,840,272	81,662	1.7%
TRAFFIC EXPENSE:						
Reservation Bureaus	1,324,669	1,612,610	1,451,165	1,720,088	107,478	6.7%
Advertising	1,181,732	1,345,530	1,578,047	1,380,147	34,617	2.6%
Other Traffic Expense	263,713	334,659	287,092	363,213	28,554	8.5%
TOTAL TRAFFIC EXPENSE	2,770,114	3,292,799	3,316,304	3,463,448	170,649	5.2%
OPERATING RENTS	844,056	871,201	887,430	954,910	83,709	9.6%
PAYROLL TAXES - SOCIAL SECURITY	2,882,525	3,197,522	3,075,833	3,409,121	211,599	6.6%
TOTAL OPERATING EXPENSES	113,818,928	119,653,219	119,043,354	132,673,963	13,020,744	10.9%

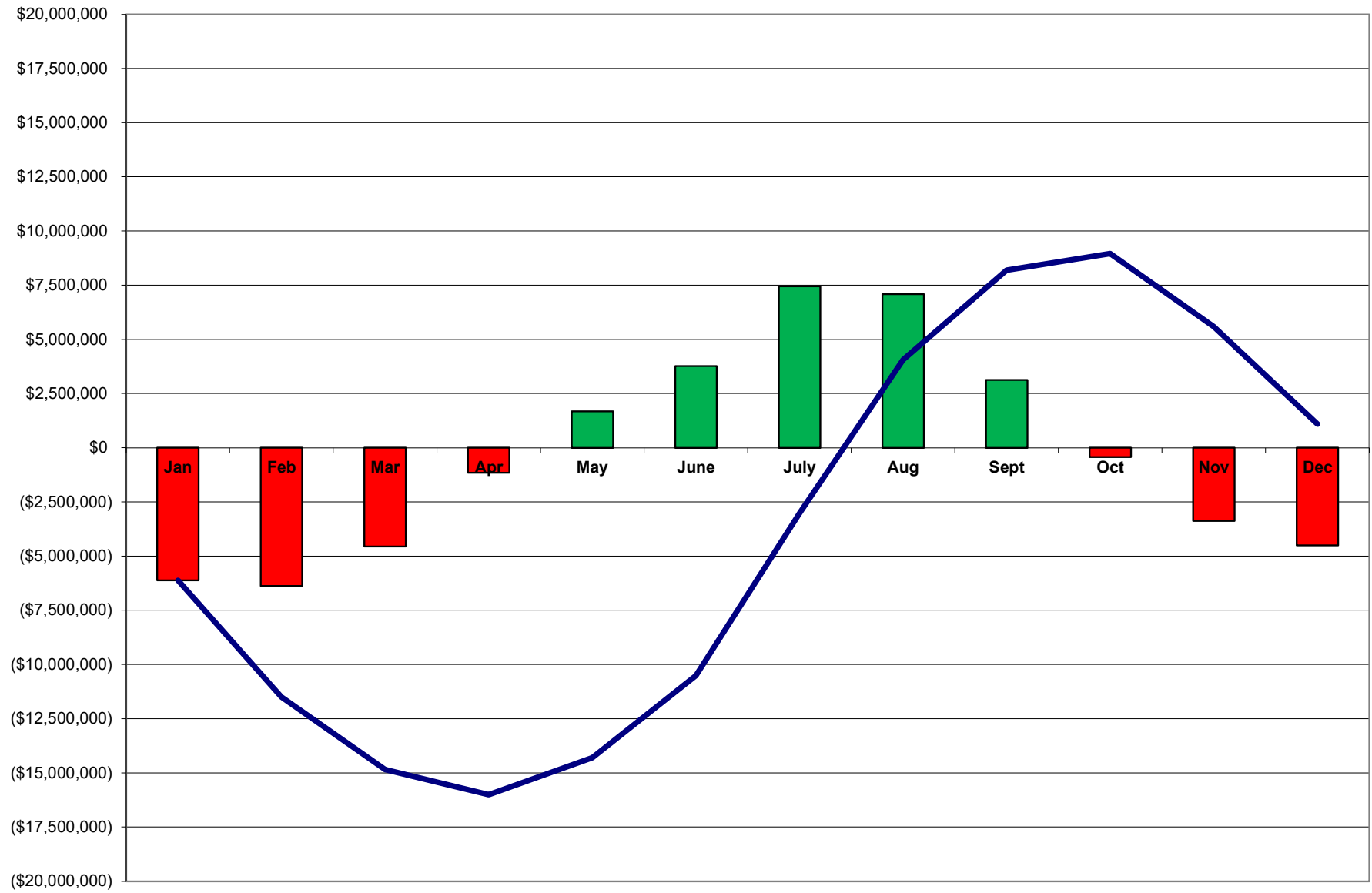
SUPPLEMENTAL INFORMATION - PROPOSED 2022 OPERATING BUDGET vs. 2021 BUDGET

	2021 ACTUAL	2022 BUDGET	2022 ESTIMATE *	2023 BUDGET	2022 vs. 2021 Budget	
					Inc(Dec)	% Inc(Dec)
OTHER INCOME						
Miscellaneous Income						
Profit (Loss) from Sale of Property	(11,009)	0	0	0	0	0.0%
Other	0	0	0	0	0	0.0%
Reduction in Present Value of Receivable	0	0	0	0	0	0.0%
License Fees	2,072,785	1,746,429	1,980,154	2,668,437	922,008	52.8%
Total Miscellaneous Income	2,061,776	1,746,429	1,980,154	2,668,437	922,008	46.6%
GENERAL EXPENSE:						
Pension & Relief						
Pension Expense	6,224,440	7,630,322	7,451,312	8,074,127	443,805	5.8%
Health & Welfare Expense	11,136,903	13,141,043	9,691,960	13,482,038	340,995	2.6%
Health & Welfare Contribution.	(2,227,381)	(2,616,775)	0	(2,684,967)	(68,192)	2.6%
Long Term Disability	962,935	585,519	547,306	585,519	0	0.0%
Unemployment Tax	1,292,847	1,200,641	646,764	778,012	(422,629)	-35.2%
Total Pension & Relief	17,389,744	19,940,750	18,337,343	20,234,752	294,002	1.5%
Other Expenses						
Credit Card Charges	2,707,906	2,775,750	2,739,674	2,800,500	24,750	0.9%
Outside Accounting	159,000	162,750	163,250	167,500	4,750	2.9%
Consultants	208,568	242,050	221,760	242,400	350	0.1%
Training & Safety	1,058,284	776,054	535,032	720,899	(55,155)	-7.1%
Other	512,352	367,725	444,362	720,750	353,025	96.0%
Total Other Expenses	4,646,110	4,324,329	4,104,078	4,652,049	327,720	7.6%

**Woods Hole, Martha's Vineyard and Nantucket Steamship Authority**  
**Net Income From Operations - By Routes**  
**2023 Preliminary Budget**

	<b>Martha's Vineyard</b>	<b>Nantucket</b>	<b>Total</b>
<b>Statistical Data:</b>			
Number of Trips	16,892	7,982	24,874
Number of Miles	135,136	239,460	374,596
Number of Passengers	2,278,957	549,600	2,828,557
Number of Automobiles	428,115	71,612	499,727
Number of Trucks	146,159	55,049	201,208
<b>Revenues:</b>			
Passengers	\$18,705,133	\$13,939,078	\$32,644,211
Freight	18,589,677	19,503,924	\$38,093,601
Automobile	29,773,557	13,501,962	\$43,275,519
Bicycle	112,831	93,820	\$206,651
Mail	0	0	\$0
Concession	506,250	243,750	\$750,000
Parking	5,542,500	1,761,250	\$7,303,750
Other	2,753,655	4,633,720	\$7,387,375
<b>Total Revenues</b>	<b>\$75,983,603</b>	<b>\$53,677,504</b>	<b>\$129,661,107</b>
	<b>58.6%</b>	<b>41.4%</b>	<b>100.0%</b>
<b>Cost of Service:</b>			
Vessels	\$35,928,203	\$30,979,407	\$66,907,610
Terminals	15,300,950	9,232,877	\$24,533,827
Maintenance	1,848,312	1,284,421	\$3,132,733
Parking Lots	5,414,419	1,309,567	\$6,723,986
Reservation Bureau - Mashpee	1,300,255	595,161	\$1,895,416
Reservation Bureau - M. Vineyard	44,917	0	\$44,917
Computer	3,779,634	863,651	\$4,643,285
Administration	17,343,119	12,051,998	\$29,395,117
<b>Total Cost of Service</b>	<b>\$80,959,809</b>	<b>\$56,317,082</b>	<b>\$137,276,891</b>
	<b>59.0%</b>	<b>41.0%</b>	<b>100.0%</b>
<b>Income from Service</b>	<b>(\$4,976,206)</b>	<b>(\$2,639,578)</b>	<b>(\$7,615,784)</b>
<b>Other Non-Service Income (Net), including License Income</b>	<b>\$3,772,466</b>	<b>\$4,928,352</b>	<b>\$8,700,818</b>
<b>Net Income from Operations</b>	<b>(\$1,203,740)</b>	<b>\$2,288,774</b>	<b>\$1,085,034</b>
	<b>-110.9%</b>	<b>210.9%</b>	<b>100.0%</b>
<b>Original 2022 Budget -</b>			
<b>Net income from Operations</b>	<b>\$4,907,162</b>	<b>\$4,227,016</b>	<b>\$9,134,178</b>

### 2023 Budgeted Net Income by Month and Cumulative Net Income



October 2022 Board Meeting - Treasurer/Comptroller's report

INCOME STATEMENT - 2023 PRELIMINARY OPERATING BUDGET

		Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Waterline Op Revenues		4,717,943	4,762,474	6,043,198	9,325,990	12,662,955	15,001,552	18,915,084	18,722,587	14,277,938	11,067,612	7,395,925	6,767,849	129,661,107
Waterline Op Expenses		10,591,178	10,934,539	10,419,032	10,316,453	10,829,067	11,142,401	11,526,130	11,826,072	11,364,908	11,658,243	10,793,444	11,272,496	132,673,963
Net Inc From W/L Op		(5,873,235)	(6,172,065)	(4,375,834)	(990,463)	1,833,888	3,859,151	7,388,954	6,896,515	2,913,030	(590,631)	(3,397,519)	(4,504,647)	(3,012,856)
Other Income														
Profit Sale Prop	508000	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest Income	504000	2,780	2,525	3,300	4,100	5,100	6,400	7,900	4,545	6,255	5,400	4,225	4,430	56,960
Income From Funds	505000	2,300	2,300	5,300	8,200	15,000	21,750	41,000	1,500	1,800	1,800	2,000	2,400	105,350
Release of Premium on LT De	506000	122,506	122,506	122,506	122,506	122,506	122,506	122,506	122,506	122,506	122,506	122,506	122,505	1,470,071
Grant Revenue	515000	0	1,000,000	1,200,000	0	0	0	0	0	1,000,000	1,200,000	0	0	4,400,000
Misc Income	507000	0	0	0	0	0	0	0	0	0	0	0	0	0
License Income	507001	47,170	55,851	70,903	73,665	106,058	151,246	309,710	444,153	465,270	417,888	265,972	260,551	2,668,437
Total Other Inc		174,756	1,183,182	1,402,009	208,471	248,664	301,902	481,116	572,704	1,595,831	1,747,594	394,703	389,886	8,700,818
Total Income		(5,698,479)	(4,988,883)	(2,973,825)	(781,992)	2,082,552	4,161,053	7,870,070	7,469,219	4,508,861	1,156,963	(3,002,816)	(4,114,761)	5,687,962
Misc Deduct From Income														
Uncollectible Accts	524000	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc Income Charges	527000	875	875	875	875	875	875	875	875	875	875	875	875	10,500
Loss Sale Property	525000	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Inc Deduct		875	875	875	875	875	875	875	875	875	875	875	875	10,500
Amt Avail For Fixed Charges		(5,699,354)	(4,989,758)	(2,974,700)	(782,867)	2,081,677	4,160,178	7,869,195	7,468,344	4,507,986	1,156,088	(3,003,691)	(4,115,636)	5,677,462
Fixed Charges														
Int On Funded Debt	528000	387,516	350,015	348,711	337,463	348,711	337,463	348,711	348,711	341,856	353,252	341,857	353,251	4,197,517
Int On Unfunded Debt	529003	0	0	0	0	0	0	0	0	0	0	0	0	0
Int On Pension Withdrawal	529004	33,784	33,626	33,469	33,310	33,151	32,992	32,832	32,672	32,511	32,350	32,188	32,026	394,911
Amort Disc L.T.Debt	530000	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Fixed Charges		421,300	383,641	382,180	370,773	381,862	370,455	381,543	381,383	374,367	385,602	374,045	385,277	4,592,428
Net Income		(6,120,654)	(5,373,399)	(3,356,880)	(1,153,640)	1,699,815	3,789,723	7,487,652	7,086,961	4,133,619	770,486	(3,377,736)	(4,500,913)	1,085,034

October 2022 Board Meeting - Treasurer/Comptroller's report

WATERLINE OPERATING REVENUE		2023												
		Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Freight Revenue														
Passenger Cars	301001	1,065,944	1,055,676	1,314,099	2,660,589	4,050,452	5,250,263	7,266,021	7,737,873	5,434,966	3,961,554	1,923,607	1,554,475	43,275,519
Other	301002	2,137,751	2,306,315	2,915,911	3,542,168	3,785,630	4,045,965	3,886,634	3,704,921	3,533,678	3,014,315	2,657,553	2,562,760	38,093,601
Total Freight Rev		3,203,695	3,361,991	4,230,010	6,202,757	7,836,082	9,296,228	11,152,655	11,442,794	8,968,644	6,975,869	4,581,160	4,117,235	81,369,120
Passenger Revenue														
Regular	302001	966,773	984,248	1,204,839	2,280,912	3,013,574	3,716,083	5,059,655	4,672,766	3,535,462	2,852,267	2,039,241	1,927,585	32,253,405
Party,Group	302003	8,063	10,973	4,671	21,516	40,523	72,977	45,278	36,069	74,699	58,840	8,442	8,755	390,806
Total Pass Rev		974,836	995,221	1,209,510	2,302,428	3,054,097	3,789,060	5,104,933	4,708,835	3,610,161	2,911,107	2,047,683	1,936,340	32,644,211
Bicycle	303000	312	362	903	7,280	16,976	30,564	50,921	50,083	28,783	16,136	3,282	1,049	206,651
Mail	304000	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc Voyage Rev.														
Concessions	306001	12,750	16,750	18,250	45,750	72,500	119,250	124,500	115,750	58,500	60,250	66,500	39,250	750,000
Misc	306002	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Trans Rev -Line Service		4,191,593	4,374,324	5,458,673	8,558,215	10,979,655	13,235,102	16,433,009	16,317,462	12,666,088	9,963,362	6,698,625	6,093,874	114,969,982
Revenue From Term Operations														
Misc Op Rev		86,525	68,175	129,700	139,650	169,525	251,000	242,075	219,225	152,100	99,975	101,350	107,850	1,767,150
Canc.Penalty		277,200	140,850	166,950	191,250	615,150	390,825	518,625	557,775	392,625	313,650	190,575	276,750	4,032,225
Parking Rev		85,500	81,250	112,000	292,250	708,250	972,750	1,567,250	1,536,250	933,500	572,250	260,500	182,000	7,303,750
Total Rev From Term Operations		449,225	290,275	408,650	623,150	1,492,925	1,614,575	2,327,950	2,313,250	1,478,225	985,875	552,425	566,600	13,103,125
Rent Revenue														
Other Rent Rev	342000	77,125	97,875	175,875	144,625	190,375	151,875	154,125	91,875	133,625	118,375	144,875	107,375	1,588,000
Total Rent Rev		77,125	97,875	175,875	144,625	190,375	151,875	154,125	91,875	133,625	118,375	144,875	107,375	1,588,000
Total W/L Operating Revenues														
		4,717,943	4,762,474	6,043,198	9,325,990	12,662,955	15,001,552	18,915,084	18,722,587	14,277,938	11,067,612	7,395,925	6,767,849	129,661,107

October 2022 Board Meeting - Treasurer/Comptroller's report

OPERATING EXPENSE - CONT'D		2023												
		Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Maintenance Expense														
Supervision		123,446	112,982	131,221	121,360	127,436	122,092	127,409	126,631	124,558	127,558	124,410	135,666	1,504,769
Repairs- M/V Martha's Vineyard		8,437	25,174	9,165	11,321	123,551	27,195	14,027	12,408	547,240	867,030	67,361	7,966	1,720,875
Repairs- M/V Woods Hole		763,380	997,206	135,370	10,091	17,251	16,587	17,673	15,214	16,101	11,261	14,298	19,498	2,033,930
Repairs- M/V Governor		44,314	561,786	579,038	281,047	206,077	16,327	16,773	26,219	13,521	44,748	69,994	13,968	1,873,812
Repairs- M/V Sankaty		46,695	75,257	60,300	11,104	15,879	9,003	6,775	2,921	85,835	537,263	611,303	175,242	1,637,577
Repairs- M/V Nantucket		24,103	38,085	64,653	293,471	351,105	14,891	12,642	20,696	11,094	23,438	13,204	19,852	887,234
Repairs- M/V Katama		12,665	5,141	5,685	10,401	30,942	213,888	56,451	150,473	35,535	43,280	17,719	9,456	591,636
Repairs- M/V Eagle		151,541	10,867	17,983	10,561	29,490	148,507	20,690	21,253	15,078	11,008	106,338	382,680	925,996
Repairs- M/V Gay Head		26,118	4,281	9,269	11,883	17,297	8,176	438,029	620,212	92,823	9,373	12,699	9,985	1,260,145
Repairs- M/V Island Home		247,653	358,839	212,065	48,309	19,951	98,541	27,658	21,533	36,146	22,686	19,283	19,204	1,131,868
Repairs- M/V Iyanough		102,365	189,142	306,993	59,122	26,956	26,742	43,795	29,117	19,116	14,699	16,627	8,904	843,578
Repairs-Total Vessels		1,427,271	2,265,778	1,400,521	747,310	838,499	579,857	654,513	920,046	872,489	1,584,786	948,826	666,755	12,906,651
Repairs-Bldgs & Struct		752,107	819,231	468,879	501,621	382,188	256,183	173,963	114,416	136,599	153,714	622,332	630,214	5,011,447
Repairs-Off&Term Equip		225,704	219,314	236,927	216,966	215,094	216,920	212,159	211,115	214,304	228,508	218,401	218,463	2,633,875
Repairs-Vehicles		37,050	52,050	52,050	27,050	27,050	27,050	27,050	27,050	27,050	37,050	37,050	37,050	414,600
Misc Maint		93,095	78,355	59,555	78,101	74,189	115,055	114,452	74,052	81,813	82,520	120,195	98,123	1,069,505
Total Maintenance Exp		2,658,673	3,547,710	2,349,153	1,692,408	1,664,456	1,317,157	1,309,546	1,473,310	1,456,813	2,214,136	2,071,214	1,786,271	23,540,847
Depreciation														
Depr Exp- Trans Prop		1,250,113	1,245,260	1,284,375	1,282,485	1,242,587	1,336,820	1,333,284	1,333,137	1,333,138	1,333,009	1,299,541	1,299,142	15,572,891
Amort. of Goodwill		412000	0	0	0	0	0	0	0	0	0	0	0	0
Amort Inv-Leased Prop		413000	0	0	0	0	0	0	0	0	0	0	0	0
Total Depreciation		1,250,113	1,245,260	1,284,375	1,282,485	1,242,587	1,336,820	1,333,284	1,333,137	1,333,138	1,333,009	1,299,541	1,299,142	15,572,891

October 2022 Board Meeting - Treasurer/Comptroller's report

OPERATING EXPENSES		2023												
		Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Transportation Expense														
Line Service														
Supervision		0	0	0	0	0	0	0	0	0	0	0	0	0
Tel & Tel	421003	1,065	1,055	1,055	1,035	1,040	1,010	1,070	1,825	445	1,030	1,030	1,045	12,705
Crew Wages- Deck		871,878	750,415	834,645	1,037,644	1,130,856	1,333,536	1,361,184	1,292,088	1,293,983	1,204,422	1,053,961	1,190,651	13,355,263
Crew Wages- Engine		333,312	317,211	334,925	397,901	434,371	497,377	505,335	492,526	473,689	469,016	399,673	451,466	5,106,802
Crew Wages- Stewards		76,104	68,826	69,006	71,724	73,736	88,930	97,537	93,662	83,179	75,603	87,096	92,796	978,199
Fuel		806,092	648,280	830,404	1,208,468	1,287,401	1,350,836	1,464,960	1,455,405	1,329,090	1,299,303	1,021,115	1,059,461	13,760,815
Lubricants & Water		21,011	18,494	23,108	29,912	31,780	32,647	30,216	30,349	29,352	28,870	21,023	21,786	318,548
Food Supplies		0	0	0	0	0	0	0	0	0	0	0	0	0
Stores,Supplies & Equip		52,275	38,715	66,820	61,255	84,770	83,315	85,400	97,985	74,470	35,265	77,520	122,000	879,790
Other Vessel Expense		84,025	68,800	24,115	23,440	25,415	31,060	31,420	44,055	28,190	37,965	33,690	41,180	473,355
Total Line Service		2,245,762	1,911,796	2,184,078	2,831,379	3,069,369	3,418,711	3,577,122	3,507,895	3,312,398	3,151,474	2,695,108	2,980,385	34,885,477
Terminal Operations														
Supervision	441001	0	0	0	0	0	0	0	0	0	0	0	0	0
Tel & Tel	441002	6,065	6,040	6,105	6,005	6,110	6,320	6,455	7,275	6,190	6,300	6,240	6,380	75,485
Agents,Clerks & Att		367,151	338,586	371,530	380,363	434,935	458,666	461,247	445,960	444,806	432,181	386,958	391,237	4,913,620
Stevedoring & Cargo		260,848	222,701	236,513	279,796	368,633	418,191	429,251	435,227	410,448	360,913	283,640	283,164	3,989,325
Light,Heat,Power,Water		99,245	80,425	66,655	65,355	59,070	60,440	89,285	84,470	63,675	82,000	84,795	66,245	901,660
Stationery & Printing		775	775	750	775	775	750	775	775	775	775	775	775	9,250
Op Of Highway Vehicles														
Local Transfers		0	0	0	0	0	0	0	0	0	0	0	0	0
Other Term Operations		325,060	250,450	293,281	311,075	385,870	484,245	558,028	572,022	521,696	434,548	333,447	350,301	4,820,023
Total Term Operations		1,059,144	898,977	974,834	1,043,369	1,255,393	1,428,612	1,545,041	1,545,729	1,447,590	1,316,717	1,095,855	1,098,102	14,709,363
Total Trans Expense														
Total Trans Expense		3,304,906	2,810,773	3,158,912	3,874,748	4,324,762	4,847,323	5,122,163	5,053,624	4,759,988	4,468,191	3,790,963	4,078,487	49,594,840



October 2022 Board Meeting - Treasurer/Comptroller's report

OPERATING EXPENSE - CONT'D		2023												
		Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Traffic Expense														
Reservation Bureaus		126,319	116,117	123,033	142,805	161,910	163,548	166,506	161,364	156,380	153,303	125,980	122,823	1,720,088
Outside Traffic Exp														
Advertising	458000	28,097	28,097	50,685	62,619	171,683	235,433	235,433	235,433	212,845	61,951	29,774	28,097	1,380,147
Other Traffic Expense	459000	53,599	15,737	30,865	25,854	58,238	43,298	20,574	20,568	32,865	23,951	18,950	18,714	363,213
Total Traffic Expense		208,015	159,951	204,583	231,278	391,831	442,279	422,513	417,365	402,090	239,205	174,704	169,634	3,463,448
General Expense														
General Off & Clerks		392,035	357,828	393,806	382,820	398,167	384,816	422,926	421,110	412,460	417,080	402,009	418,711	4,803,768
Gen Off Supplies & Exp	462003	42,100	30,600	33,200	29,500	32,100	27,300	34,200	28,800	35,900	36,300	38,300	38,300	406,600
Tel & Tel		83,375	78,395	77,710	79,890	79,090	77,880	76,460	78,065	77,955	77,915	79,285	74,645	940,665
Legal Expense		21,400	21,900	21,400	21,900	21,400	21,900	21,400	21,900	21,400	21,900	21,400	21,900	259,800
Pension & Relief		1,461,892	1,427,190	1,666,643	1,640,158	1,513,427	1,579,395	1,576,464	1,836,481	1,738,109	1,706,044	1,830,536	2,258,413	20,234,752
Stationery & Printing		0	0	0	0	0	0	0	0	0	0	0	0	0
Other Expense		466,832	565,851	479,037	372,509	361,270	341,966	312,191	353,766	356,704	324,503	367,429	349,991	4,652,049
Total General Expense		2,467,634	2,481,764	2,671,796	2,526,777	2,405,454	2,433,257	2,443,641	2,740,122	2,642,528	2,583,742	2,738,959	3,161,960	31,297,634
Casualties & Insurance														
Supervision														
Baggage Ins & Losses														
Hull Ins & Damage		71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	861,312
Cargo Ins, Loss & Damage		7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	87,552
Liab Ins- Marine		158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	1,898,040
Liab Ins- Non Marine	476001	91,551	91,551	91,551	91,551	91,551	91,551	94,500	94,500	94,500	94,500	94,500	94,500	1,116,306
Other Insurance	477001	69,671	69,671	69,671	69,671	69,671	69,671	76,506	76,506	76,506	76,506	76,506	76,506	877,062
Total Cas & Insurance		398,464	398,464	398,464	398,464	398,464	398,464	408,248	408,248	408,248	408,248	408,248	408,248	4,840,272
Operating Rents														
Charter Rents		0	0	0	0	0	0	0	0	0	0	0	0	0
Other Operating Rents		68,998	61,248	136,248	64,798	63,148	74,448	118,203	110,453	67,703	66,553	61,303	61,807	954,910
Total Oper Rents		68,998	61,248	136,248	64,798	63,148	74,448	118,203	110,453	67,703	66,553	61,303	61,807	954,910
Payroll Taxes														
	485000	234,375	229,369	215,501	245,495	338,365	292,653	368,532	289,813	294,400	345,159	248,512	306,947	3,409,121
Total Operating Expenses		10,591,178	10,934,539	10,419,032	10,316,453	10,829,067	11,142,401	11,526,130	11,826,072	11,364,908	11,658,243	10,793,444	11,272,496	132,673,963

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2023 BUDGET	ACCOUNT #	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
<u>OPERATING EXPENSE DETAIL</u>														
401 Supervision														
P/R	401001	116,730	106,266	118,805	114,644	120,720	114,576	120,493	120,415	116,642	120,442	116,494	122,950	1,409,177
Misc	401002	3,000	3,000	4,200	3,000	3,000	3,800	3,200	2,500	3,200	2,400	3,200	4,500	39,000
Misc-Out of State Travel	401003	500	500	5,000	500	500	500	500	500	1,500	1,500	1,500	5,000	18,000
Telephone	401004	3,216	3,216	3,216	3,216	3,216	3,216	3,216	3,216	3,216	3,216	3,216	3,216	38,592
Total		123,446	112,982	131,221	121,360	127,436	122,092	127,409	126,631	124,558	127,558	124,410	135,666	1,504,769
402 Repairs-M/V M.Vineyard														
P/R Maint	402111	1,470	1,207	198	354	262	729	291	941	2,636	2,487	1,340	0	11,915
P/R Crew	402110	0	0	0	0	25,822	17,799	1,369	0	69,840	149,979	35,405	0	300,214
Drydock	402112	0	0	0	0	0	0	0	0	417,798	417,798	0	0	835,596
Electric	402116	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402123	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402124	0	0	0	0	0	0	0	0	0	0	0	0	0
Life Rafts	402132	0	0	0	0	0	0	0	0	0	50,000	0	0	50,000
"B"	402113	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
"C"	402114	0	0	0	0	8,000	0	0	0	8,000	4,000	8,000	0	28,000
Direct-Sundries	402115	4,967	21,967	6,967	8,967	87,467	6,667	10,367	9,467	46,966	240,766	20,616	5,966	471,150
Total		8,437	25,174	9,165	11,321	123,551	27,195	14,027	12,408	547,240	867,030	67,361	7,966	1,720,875
402 Repairs-M/V Woods Hole														
P/R Maint	402211	877	14,688	14,032	2,224	3,384	3,720	5,606	4,347	1,535	3,095	9,932	15,132	78,572
P/R Crew	402210	60,527	105,141	38,271	0	0	0	0	0	0	0	0	0	203,939
Drydock	402212	690,309	690,310	0	0	0	0	0	0	0	0	0	0	1,380,619
Electric	402216	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402223	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402224	0	0	0	0	0	0	0	0	0	0	0	0	0
Life Rafts	402232	0	30,000	0	0	0	0	0	0	0	0	0	0	30,000
"B"	402213	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
"C"	402214	8,000	8,000	4,000	0	0	0	0	0	0	0	0	0	20,000
Direct-Sundries	402215	1,667	147,067	77,067	5,867	11,867	10,867	10,067	8,867	12,566	6,166	2,366	2,366	296,800
Total		763,380	997,206	135,370	10,091	17,251	16,587	17,673	15,214	16,101	11,261	14,298	19,498	2,033,930
402 Repairs-M/V Governor														
P/R Maint	402311	3,147	0	99	22,881	58,093	5,360	7,826	13,552	6,475	16,509	49,211	5,802	188,955
P/R Crew	402310	0	13,519	30,122	106,869	94,767	0	0	0	0	22,773	16,517	0	284,567
Drydock	402312	0	520,300	520,300	0	0	0	0	0	0	0	0	0	1,040,600
Electric	402316	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402323	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402324	0	0	0	0	0	0	0	0	0	0	0	0	0
Life Rafts	402332	0	0	0	0	15,000	0	0	0	0	0	0	0	15,000
"B"	402313	0	0	0	1,000	2,000	2,000	2,000	2,000	1,000	500	0	0	10,500
"C"	402314	8,000	8,000	8,000	4,000	4,000	0	0	0	0	2,000	4,000	8,000	46,000
Direct-Sundries	402315	33,167	19,967	20,517	146,297	32,217	8,967	6,947	10,667	6,046	2,966	266	166	288,190
Total		44,314	561,786	579,038	281,047	206,077	16,327	16,773	26,219	13,521	44,748	69,994	13,968	1,873,812

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402 Repairs-M/V Sankaty														
P/R Maint	402411	4,102	510	1,657	5,437	5,012	2,836	2,908	1,754	57,624	44,714	4,834	4,806	136,194
P/R Crew	402410	10,226	65,080	32,076	0	0	0	0	0	13,945	43,919	116,039	91,370	372,655
Drydock	402412	0	0	0	0	0	0	0	0	0	436,964	436,964	0	873,928
Electric	402416	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402423	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402424	15,000	0	0	0	0	0	0	0	0	0	0	0	15,000
Life Rafts	402432	0	0	0	0	0	0	0	0	0	0	8,000	0	8,000
"B"	402413	2,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	13,000
"C"	402414	4,000	4,000	4,000	0	2,000	2,000	0	0	2,000	4,000	4,000	2,000	28,000
Direct-Sundries	402415	11,367	4,667	21,567	4,667	7,867	3,167	2,867	167	11,266	6,666	40,466	76,066	190,800
Total		46,695	75,257	60,300	11,104	15,879	9,003	6,775	2,921	85,835	537,263	611,303	175,242	1,637,577
402 Repairs-M/V Nantucket														
P/R Maint	402511	5,236	9,118	5,286	58,780	41,955	5,724	4,575	7,629	1,178	9,472	9,038	10,686	168,677
P/R Crew	402510	0	0	0	62,574	116,033	0	0	0	0	0	0	0	178,607
Drydock	402512	0	0	0	0	0	0	0	0	0	0	0	0	0
Electric	402516	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402523	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402524	0	0	0	10,000	0	0	0	0	0	0	0	0	10,000
Life Rafts	402532	0	0	30,000	0	0	0	0	0	0	0	0	0	30,000
"B"	402513	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
"C"	402514	4,000	4,000	8,000	4,000	4,000	0	0	0	0	0	2,000	2,000	28,000
Direct-Sundries	402515	12,867	22,967	19,367	156,117	187,117	7,167	6,067	11,067	7,916	11,966	166	5,166	447,950
Total		24,103	38,085	64,653	293,471	351,105	14,891	12,642	20,696	11,094	23,438	13,204	19,852	887,234
402 Repairs-M/V Katama														
P/R Maint	402611	4,798	974	518	3,034	12,857	51,440	3,861	70,098	27,969	37,914	9,853	4,090	227,406
P/R Crew	402610	0	0	0	0	4,918	44,881	30,223	42,328	0	0	0	0	122,350
Drydock	402612	0	0	0	0	0	0	0	0	0	0	0	0	0
Electric	402616	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402623	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402624	0	0	0	0	0	0	0	0	0	0	0	0	0
Life Rafts	402632	0	0	0	0	0	0	10,000	0	0	0	0	0	10,000
"B"	402613	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
"C"	402614	0	0	0	0	4,000	4,000	8,000	8,000	0	0	0	0	24,000
Direct-Sundries	402615	6,867	3,167	4,167	6,367	8,167	112,567	3,367	29,047	6,566	4,366	6,866	4,366	195,880
Total		12,665	5,141	5,685	10,401	30,942	213,888	56,451	150,473	35,535	43,280	17,719	9,456	591,636

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402 Repairs-M/V Eagle														
P/R Maint	402711	68,792	8,700	13,316	8,394	6,245	29,402	9,123	3,586	5,912	4,154	3,784	44,120	205,528
P/R Crew	402710	66,882	0	0	0	7,378	51,988	0	0	0	3,688	36,888	112,094	278,918
Drydock	402712	0	0	0	0	0	0	0	0	0	0	0	0	0
Electric	402716	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402723	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402724	0	0	0	0	0	0	0	8,000	0	0	15,000	0	23,000
Life Rafts	402732	0	0	0	0	0	0	0	0	0	0	0	25,000	25,000
"B"	402713	5,000	2,000	2,000	2,000	2,000	3,000	3,000	3,000	2,000	2,000	2,000	2,000	30,000
"C"	402714	4,000	0	0	0	0	4,000	0	0	0	0	0	8,000	16,000
Direct-Sundries	402715	6,867	167	2,667	167	13,867	60,117	8,567	6,667	7,166	1,166	48,666	191,466	347,550
Total		151,541	10,867	17,983	10,561	29,490	148,507	20,690	21,253	15,078	11,008	106,338	382,680	925,996
402 Repairs-M/V Gay Head														
P/R Maint	402811	9,751	1,114	1,902	8,216	5,930	1,536	4,205	3,508	1,842	4,207	11,533	8,819	62,563
P/R Crew	402810	0	0	0	0	0	3,473	36,318	87,098	71,915	0	0	0	198,804
Drydock	402812	0	0	0	0	0	0	355,839	355,839	0	0	0	0	711,678
Electric	402816	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402823	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402824	0	0	0	0	0	0	0	0	0	0	0	0	0
Life Rafts	402832	0	0	0	0	0	0	0	8,000	0	0	0	0	8,000
"B"	402813	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
"C"	402814	4,000	0	0	0	0	0	4,000	4,000	4,000	4,000	0	0	20,000
Direct-Sundries	402815	11,367	2,167	6,367	2,667	10,367	2,167	36,667	160,767	14,066	166	166	166	247,100
Total		26,118	4,281	9,269	11,883	17,297	8,176	438,029	620,212	92,823	9,373	12,699	9,985	1,260,145

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402 Repairs-M/V Island Home														
P/R Maint	402011	34,875	91,171	68,032	7,788	9,314	8,014	15,021	10,196	20,010	13,520	7,147	8,768	293,856
P/R Crew	402010	28,711	38,281	84,846	31,154	0	44,990	0	0	0	0	0	0	227,982
Drydock	402012	0	0	0	0	0	0	0	0	0	0	0	0	0
Electric	402016	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	402023	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	402024	0	0	0	0	0	0	0	0	0	0	0	0	0
Life Rafts	402032	0	35,000	0	0	0	0	0	0	0	0	0	0	35,000
"B"	402013	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
"C"	402014	4,000	8,000	0	0	0	6,000	0	0	0	0	0	0	18,000
Direct-Sundries	402015	178,067	184,387	57,187	7,367	8,637	37,537	10,637	9,337	14,136	7,166	10,136	8,436	533,030
Total		247,653	358,839	212,065	48,309	19,951	98,541	27,658	21,533	36,146	22,686	19,283	19,204	1,131,868
402 Repairs-M/V Iyanough														
P/R Maint	403011	26,722	19,445	61,809	30,313	9,289	9,575	27,528	13,450	7,370	6,033	8,461	1,738	221,733
P/R Crew	403010	61,476	55,750	71,167	23,642	0	0	0	0	0	0	0	0	212,035
Drydock	403012	0	0	0	0	0	0	0	0	0	0	0	0	0
Electric	403016	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Repair	403023	0	0	0	0	0	0	0	0	0	0	0	0	0
Engine Parts	403024	0	0	0	0	0	0	0	0	0	0	0	0	0
Life Rafts	403032	0	0	8,000	0	0	0	0	0	0	0	0	0	8,000
"B"	403013	0	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	20,000
"C"	403014	4,000	8,000	8,000	0	0	0	0	0	0	0	0	0	20,000
Direct-Sundries	403015	10,167	105,947	156,017	3,167	15,667	15,167	14,267	13,667	9,746	6,666	6,166	5,166	361,810
Total		102,365	189,142	306,993	59,122	26,956	26,742	43,795	29,117	19,116	14,699	16,627	8,904	843,578
TOTAL REPAIRS - VESSELS		1,427,271	2,265,778	1,400,521	747,310	838,499	579,857	654,513	920,046	872,489	1,584,786	948,826	666,755	12,906,651

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404 Repairs- Bldgs WH														
P/R Maint	404101	7,996	14,039	14,229	13,854	9,053	7,858	9,599	12,433	19,012	10,424	7,882	19,350	145,729
"B"	404102	1,000	1,000	1,000	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	11,000
Dolphin/Dock	404104	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
Direct- Misc	404103	3,900	13,840	8,000	7,500	8,980	3,000	2,500	2,500	7,730	2,500	2,500	3,000	65,950
Total		15,896	31,879	26,229	24,354	22,033	14,858	16,099	18,933	30,742	16,924	14,382	26,350	258,679
404 Repairs- Bldgs VH														
P/R Maint	404201	5,546	2,367	4,570	7,129	7,478	11,162	6,532	3,712	2,533	15,002	4,651	4,729	75,411
"B"	404202	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Dolphin/Dock	404204	79,000	79,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	504,000	504,000	1,198,000
Direct- Misc	404203	73,950	73,250	73,250	70,250	64,200	58,250	3,250	3,250	6,950	3,250	3,250	3,250	436,350
Total		158,996	155,117	82,320	81,879	76,178	73,912	14,282	11,462	13,983	22,752	512,401	512,479	1,715,761
404 Repairs- Bldgs OB														
P/R Maint	404301	1,187	812	865	7,433	13,356	4,840	5,394	2,644	3,071	1,323	7,909	1,764	50,598
"B"	404302	0	0	0	0	500	500	500	500	500	500	0	0	3,000
Dolphin/Dock	404304	76,000	76,000	26,000	77,000	28,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	290,000
Direct- Misc	404303	700	0	5,000	5,000	6,700	0	500	0	1,200	5,000	0	0	24,100
Total		77,887	76,812	31,865	89,433	48,556	6,340	7,394	4,144	5,771	7,823	8,909	2,764	367,698
404 Repairs- Bldgs NT														
P/R Maint	404401	4,978	789	1,161	7,205	10,286	1,405	7,721	4,755	3,378	5,741	7,672	3,042	58,133
"B"	404402	500	500	500	0	500	500	500	0	0	0	0	0	3,000
Dolphin/Dock	404404	154,000	154,000	4,000	4,000	14,500	14,000	4,000	4,000	4,000	4,000	4,000	4,000	368,500
Direct- Misc	404403	4,200	8,000	83,500	33,000	61,750	28,000	3,500	3,000	3,500	3,000	3,500	3,000	237,950
Total		163,678	163,289	89,161	44,205	87,036	43,905	15,721	11,755	10,878	12,741	15,172	10,042	667,583
404 Repairs- Bldgs HY														
P/R Maint	404501	14,470	15,895	24,481	13,172	17,318	21,700	27,713	22,425	33,393	18,335	13,846	17,842	240,590
"B"	404502	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Dolphin/Dock	404504	230,000	215,000	52,500	2,500	3,000	2,500	2,500	2,500	2,500	42,500	2,500	2,500	560,500
Direct- Misc	404503	7,450	2,250	48,750	102,250	67,700	57,250	3,750	2,250	9,450	7,250	8,750	2,250	319,350
Total		252,420	233,645	126,231	118,422	88,518	81,950	34,463	27,675	45,843	68,585	25,596	23,092	1,126,440
404 Repairs- Bldgs HY PARKLOT														
P/R Maint	404505	0	0	0	0	0	0	0	0	0	0	0	0	0
"B"	404506	0	0	0	0	0	0	0	0	0	0	0	0	0
Direct- Misc	404507	1,500	500	1,500	500	1,500	500	1,500	500	1,500	500	1,500	500	12,000
Total		1,500	500	1,500	500	1,500	500	1,500	500	1,500	500	1,500	500	12,000

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404 Repairs-Bldgs Fal														
P/R Maint	404601	15,373	11,811	12,327	13,298	6,297	13,738	14,438	15,179	11,438	12,594	23,226	22,903	172,622
"B"	404602	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Direct- Misc	404603	55,500	136,833	89,333	121,334	41,600	4,500	2,000	500	8,100	500	2,000	2,500	464,700
Total		71,873	149,644	102,660	135,632	48,897	19,238	17,438	16,679	20,538	14,094	26,226	26,403	649,322
404 Repairs- Bldgs NB														
P/R Maint	404701	0	0	0	0	0	0	0	0	0	0	0	0	0
"B"	404702	0	0	0	0	0	0	0	0	0	0	0	0	0
Dolphin/Dock	404704	0	0	0	0	0	0	0	0	0	0	0	0	0
Direct- Misc	404703	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
404 Repairs- Bldgs Fairhaven														
P/R Maint	404801	6,707	2,695	5,063	3,996	2,020	12,280	23,166	17,568	4,144	7,145	11,796	25,434	122,014
"B"	404802	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Dolphin/Dock	404804	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Direct- Misc	404803	1,650	4,150	2,350	1,700	5,950	1,700	42,400	4,200	1,700	1,650	4,850	1,650	73,950
Total		9,857	8,345	8,913	7,196	9,470	15,480	67,066	23,268	7,344	10,295	18,146	28,584	213,964
404 Repairs Bldgs-Total		752,107	819,231	468,879	501,621	382,188	256,183	173,963	114,416	136,599	153,714	622,332	630,214	5,011,447
405 Repairs-Off& Term Equip														
P/R Maint	405001	1,934	464	222	3,236	2,519	4,345	2,909	2,365	2,584	3,598	1,971	1,048	27,195
"B"	405002	0	0	0	0	0	0	0	0	0	0	0	0	0
Comp Hardware Maint	405003	60,120	54,700	54,555	51,980	53,825	54,325	51,000	51,000	53,470	65,160	53,180	54,665	657,980
Comp Software Maint	405004	138,650	138,650	138,650	138,650	138,650	138,650	138,650	138,650	138,650	138,650	138,650	138,650	1,663,800
Direct- Misc	405005	25,000	25,500	43,500	23,100	20,100	19,600	19,600	19,100	19,600	21,100	24,600	24,100	284,900
Total		225,704	219,314	236,927	216,966	215,094	216,920	212,159	211,115	214,304	228,508	218,401	218,463	2,633,875
DIRECT MAINT. ( VEHICLES )														
406														
W.H. VANS	406101	0	0	0	0	0	0	0	0	0	0	0	0	0
SHUTTLE BUSES	406201	0	0	0	0	0	0	0	0	0	0	0	0	0
HY. BUSES	406301	0	0	0	0	0	0	0	0	0	0	0	0	0
MAINT VEHICLES	406401	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER VEHICLES	406501	0	0	0	0	0	0	0	0	0	0	0	0	0
W.H. VANS	406102	0	0	0	0	0	0	0	0	0	0	0	0	0
SHUTTLE BUSES	406202	0	0	0	0	0	0	0	0	0	0	0	0	0
HY. BUSES	406302	0	0	0	0	0	0	0	0	0	0	0	0	0
MAINT VEHICLES	406402	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER VEHICLES	406502	0	0	0	0	0	0	0	0	0	0	0	0	0
W.H. VANS	406103	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	1,350	16,200
SHUTTLE BUSES	406203	30,000	30,000	30,000	20,000	20,000	20,000	20,000	20,000	20,000	30,000	30,000	30,000	300,000
HY. BUSES	406303	3,000	18,000	18,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	66,000
MAINT VEHICLES	406403	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	32,400
OTHER VEHICLES	406503	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		37,050	52,050	52,050	27,050	27,050	27,050	27,050	27,050	27,050	37,050	37,050	37,050	414,600



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408 Misc Maint														
P/R Maint	408001	33,970	28,680	7,855	29,301	32,589	57,555	65,077	30,052	38,663	36,670	62,295	46,623	469,330
"A"	408002	2,050	2,050	2,050	2,050	2,050	2,050	2,050	2,050	2,050	2,050	2,050	2,050	24,600
"B"	408003	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Laundry	408004	150	250	250	150	150	150	150	150	150	150	250	150	2,100
Uniforms	408005	2,500	1,500	200	700	200	9,500	6,500	200	250	200	10,000	500	32,250
Gas & Oil	408006	13,150	4,500	6,625	8,325	7,950	5,225	5,250	8,300	6,675	7,875	8,800	7,525	90,200
Direct- Misc	408007	20,000	20,000	20,000	20,400	20,400	20,400	20,400	20,400	20,400	20,400	20,000	20,000	242,800
GAS & ELECTRIC	408008	12,300	11,900	9,600	9,300	3,900	11,000	6,600	7,100	7,700	7,200	8,900	10,200	105,700
RUBBISH	408009	225	225	3,725	875	950	3,675	2,925	800	925	1,975	900	4,075	21,275
FUEL OIL	408010	3,750	4,250	4,250	2,000	1,000	500	500	0	0	1,000	2,000	2,000	21,250
Total		93,095	78,355	59,555	78,101	74,189	115,055	114,452	74,052	81,813	82,520	120,195	98,123	1,069,505

DEPRECIATION & AMORTIZA'

DEPR.TRANSPORTATION PROPERTY	1,250,113	1,245,260	1,284,375	1,282,485	1,242,587	1,336,820	1,333,284	1,333,137	1,333,138	1,333,009	1,299,541	1,299,142	15,572,891
AMORTIZATION OF GOODWILL	0	0	0	0	0	0	0	0	0	0	0	0	0
AMORT. OF LEASES PROP.	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL DEPRC. & AMORT.	1,250,113	1,245,260	1,284,375	1,282,485	1,242,587	1,336,820	1,333,284	1,333,137	1,333,138	1,333,009	1,299,541	1,299,142	15,572,891

421 Supervision

P/R		0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	421004	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0

421 TELEPHONE & TELEGRAPH  
SUPERVISION-TELEPHONI

	421003	1,065	1,055	1,055	1,035	1,040	1,010	1,070	1,825	445	1,030	1,030	1,045	12,705
Total		1,065	1,055	1,055	1,035	1,040	1,010	1,070	1,825	445	1,030	1,030	1,045	12,705

422 CREWS' WAGES

Crew Wages- Deck	871,878	750,415	834,645	1,037,644	1,130,856	1,333,536	1,361,184	1,292,088	1,293,983	1,204,422	1,053,961	1,190,651	13,355,263
Crew Wages- Engine	333,312	317,211	334,925	397,901	434,371	497,377	505,335	492,526	473,689	469,016	399,673	451,466	5,106,802
Crew Wages- Stewards	76,104	68,826	69,006	71,724	73,736	88,930	97,537	93,662	83,179	75,603	87,096	92,796	978,199
TOTAL CREWS' WAGES	1,281,294	1,136,452	1,238,576	1,507,269	1,638,963	1,919,843	1,964,056	1,878,276	1,850,851	1,749,041	1,540,730	1,734,913	19,440,264

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423 Fuel														
M/V M.Vineyard	423001	150,931	130,715	144,213	141,637	100,546	137,108	140,223	139,204	22,355	0	62,647	139,258	1,308,837
M/V Woods Hole	423002	53,071	0	17,579	129,686	133,509	170,374	229,271	227,605	219,305	227,087	212,177	208,106	1,827,770
M/V Governor	423003	0	0	0	0	40,604	87,387	89,111	88,030	85,488	66,196	0	0	456,816
M/V Sankaty	423004	0	0	19,783	133,852	114,995	90,700	26,931	29,281	3,803	0	0	0	419,345
M/V Nantucket	423005	139,057	81,807	0	0	79,567	123,121	108,089	106,282	106,328	110,628	68,485	178,270	1,101,634
M/V Katama	423006	101,563	88,287	84,778	0	0	11,786	180,809	179,495	111,328	102,702	91,806	94,738	1,047,292
M/V Eagle	423007	145,434	169,764	187,294	183,949	172,131	136,517	182,113	180,789	174,197	180,378	162,723	0	1,875,289
M/V Gay Head	423008	148,459	142,350	168,330	172,754	169,087	148,648	0	0	119,970	125,684	0	0	1,195,282
M/V Flying Cloud	423009	0	0	0	0	0	0	0	0	0	0	0	0	0
M/V Island Home	423010	49,166	35,357	182,039	178,788	178,839	121,149	177,003	175,717	169,310	175,317	169,455	175,785	1,787,925
M/V Iyanough	423011	18,411	0	26,388	267,802	298,123	324,046	331,410	329,002	317,006	311,311	253,822	263,304	2,740,625
Total		806,092	648,280	830,404	1,208,468	1,287,401	1,350,836	1,464,960	1,455,405	1,329,090	1,299,303	1,021,115	1,059,461	13,760,815
424 Lubricants & Water														
M/V M.Vineyard	424001	4,649	4,199	4,649	4,499	3,299	4,499	4,649	4,649	750	0	2,099	4,649	42,587
M/V Woods Hole	424002	891	0	445	3,341	3,452	3,341	3,452	3,452	3,341	3,452	3,230	3,341	31,738
M/V Governor	424003	0	0	0	0	1,427	3,058	3,160	3,160	3,058	2,345	0	0	16,209
M/V Sankaty	424004	0	0	265	1,989	1,657	1,723	1,392	1,525	199	0	0	0	8,750
M/V Nantucket	424005	2,608	1,851	0	0	1,430	2,524	2,608	2,608	2,524	2,608	1,515	2,608	22,886
M/V Katama	424006	1,627	1,469	1,417	0	0	105	1,627	1,627	1,312	1,627	1,522	1,574	13,906
M/V Eagle	424007	2,756	3,355	3,714	3,594	3,475	2,756	3,714	3,714	3,594	3,714	3,355	0	37,742
M/V Gay Head	424008	6,947	6,707	7,426	7,186	7,426	6,707	0	0	5,270	5,510	0	0	53,180
M/V Flying Cloud	424009	0	0	0	0	0	0	0	0	0	0	0	0	0
M/V Island Home	424010	1,218	913	4,718	4,566	4,718	3,196	4,718	4,718	4,566	4,718	4,566	4,718	47,334
M/V Iyanough	424011	316	0	474	4,738	4,895	4,738	4,895	4,895	4,738	4,895	4,738	4,895	44,217
Total		21,011	18,494	23,108	29,912	31,780	32,647	30,216	30,349	29,352	28,870	21,023	21,786	318,548

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425 Food Sup- M/V Mar															
"A"	425101	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425102	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V WH															
"A"	425201	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425202	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V GOV															
"A"	425301	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425302	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V San															
"A"	425401	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425402	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V Nant															
"A"	425501	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425502	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V Kat															
"A"	425601	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425602	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V Eag															
"A"	425701	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425702	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V Gay															
"A"	425801	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425802	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0	0

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425 Food Sup- M/V Fly														
"A"	425901	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425902	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V Isl Hme														
"A"	425001	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425002	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- M/V Iya														
"A"	425011	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	425012	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
425 Food Sup- Total		0	0	0	0	0	0	0	0	0	0	0	0	0
426 Stores- M/V Martha's Vineyard														
"A"	426101	5,400	4,875	5,400	5,225	3,830	5,225	5,400	5,400	875	0	2,440	5,400	49,470
"B"	426102	325	1,890	2,595	455	4,575	2,350	2,510	480	610	0	16,905	2,895	35,590
Laundry	426103	765	765	765	765	765	765	765	765	765	765	765	765	9,180
Misc	426104	1,200	500	700	3,700	600	2,300	600	5,500	700	900	3,400	1,300	21,400
Uniforms	426105	230	115	220	0	3,390	1,510	60	1,105	2,050	35	495	5,325	14,535
Total		7,920	8,145	9,680	10,145	13,160	12,150	9,335	13,250	5,000	1,700	24,005	15,685	130,175
426 Stores- M/V Woods Hole														
"A"	426201	755	0	380	2,830	2,920	2,830	2,920	2,920	2,830	2,920	2,735	2,830	26,870
"B"	426202	14,070	6,550	6,310	3,570	4,700	10,515	5,790	4,720	2,990	0	8,115	5,195	72,525
Laundry	426203	425	425	425	425	425	425	425	425	425	425	425	425	5,100
Misc	426204	1,300	300	400	200	500	600	0	5,500	1,300	300	400	1,700	12,500
Uniforms	426205	0	0	0	0	1,895	910	3,035	480	1,455	390	235	2,665	11,065
Total		16,550	7,275	7,515	7,025	10,440	15,280	12,170	14,045	9,000	4,035	11,910	12,815	128,060
426 Stores- M/V Governor														
"A"	426301	0	0	0	0	830	1,780	1,840	1,840	1,780	1,365	0	0	9,435
"B"	426302	60	100	680	7,920	2,250	5,980	1,195	980	525	0	50	1,230	20,970
Laundry	426303	225	225	225	225	225	225	225	225	225	225	225	225	2,700
Misc	426304	200	0	400	1,400	2,600	300	500	2,400	2,100	300	400	400	11,000
Uniforms	426305	0	0	0	0	1,560	755	2,275	1,280	1,145	0	0	2,665	9,680
Total		485	325	1,305	9,545	7,465	9,040	6,035	6,725	5,775	1,890	675	4,520	53,785

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426 Stores- M/V Sankaty

"A"	426401	0	0	190	1,415	1,180	1,230	995	1,085	145	0	0	0	6,240
"B"	426402	2,475	1,565	450	415	950	1,165	660	260	1,080	0	1,030	1,645	11,695
Laundry	426403	365	365	365	365	365	365	365	365	365	365	365	365	4,380
Misc	426404	400	100	400	1,800	0	100	200	2,400	600	300	400	1,400	8,100
Uniforms	426405	175	0	0	0	2,320	800	30	585	1,365	0	0	2,665	7,940
Total		3,415	2,030	1,405	3,995	4,815	3,660	2,250	4,695	3,555	665	1,795	6,075	38,355

426 Stores- M/V NANTUCKET

"A"	426501	4,685	3,325	0	0	2,570	4,535	4,685	4,685	4,535	4,685	2,720	4,685	41,110
"B"	426502	365	320	155	4,265	7,230	540	770	85	1,140	95	2,865	4,670	22,500
Laundry	426503	745	745	745	745	745	745	745	745	745	745	745	745	8,940
Misc	426504	200	100	500	500	1,200	400	200	5,200	700	900	1,100	1,200	12,200
Uniforms	426505	0	175	0	0	2,950	1,620	4,665	720	775	35	115	5,665	16,720
Total		5,995	4,665	1,400	5,510	14,695	7,840	11,065	11,435	7,895	6,460	7,545	16,965	101,470

426 Stores- M/V KATAMA

"A"	426601	1,735	1,570	1,510	0	0	115	1,735	1,735	1,400	1,735	1,625	1,680	14,840
"B"	426602	140	225	350	1,390	50	745	6,930	1,810	1,190	15	2,560	1,745	17,150
Laundry	426603	390	390	390	390	390	390	390	390	390	390	390	390	4,680
Misc	426604	200	100	400	100	1,200	100	700	3,300	2,200	400	400	800	9,900
Uniforms	426605	0	115	0	0	1,930	755	2,120	1,050	730	0	0	2,920	9,620
Total		2,465	2,400	2,650	1,880	3,570	2,105	11,875	8,285	5,910	2,540	4,975	7,535	56,190

426 Stores- M/V EAGLE

"A"	426701	2,895	3,525	3,900	3,775	3,650	2,895	3,900	3,900	3,775	3,900	3,525	0	39,640
"B"	426702	3,750	325	2,155	1,270	2,240	1,585	6,955	2,515	1,850	95	2,650	16,835	42,225
Laundry	426703	745	745	745	745	745	745	745	745	745	745	745	745	8,940
Misc	426704	1,300	600	800	200	0	1,400	3,100	5,100	600	1,000	2,500	5,200	21,800
Uniforms	426705	0	0	50	465	3,150	1,595	60	1,980	2,745	185	0	5,325	15,555
Total		8,690	5,195	7,650	6,455	9,785	8,220	14,760	14,240	9,715	5,925	9,420	28,105	128,160

426 Stores- M/V GAY HEAD

"A"	426801	1,430	1,380	1,530	1,480	1,530	1,380	0	0	1,085	1,135	0	0	10,950
"B"	426802	545	120	1,010	1,365	690	4,160	525	360	2,895	0	1,785	1,170	14,625
Laundry	426803	335	335	335	335	335	335	335	335	335	335	335	335	4,020
Misc	426804	200	100	400	600	800	2,200	0	2,400	1,500	400	400	2,300	11,300
Uniforms	426805	0	0	175	225	1,560	1,050	0	580	1,260	0	0	3,300	8,150
Total		2,510	1,935	3,450	4,005	4,915	9,125	860	3,675	7,075	1,870	2,520	7,105	49,045

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426 Stores- M/V FLYING CLOUD

"A"	426901	0	0	0	0	0	0	0	0	0	0	0	0	0
"B"	426902	0	0	0	0	0	0	0	0	0	0	0	0	0
Laundry	426903	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	426904	0	0	0	0	0	0	0	0	0	0	0	0	0
Uniforms	426905	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0

426 Stores- M/V Island Home

"A"	426001	1,445	1,085	5,590	5,410	5,590	3,790	5,590	5,590	5,410	5,590	5,410	5,590	56,090
"B"	426002	475	700	12,615	1,330	1,205	3,170	4,125	0	3,540	(35)	2,535	3,690	33,350
Laundry	426003	760	760	760	760	760	760	760	760	760	760	760	760	9,120
Misc	426004	400	1,600	1,400	1,300	0	600	400	5,400	1,100	600	400	900	14,100
Uniforms	426005	0	0	415	225	3,200	1,510	1,895	1,440	2,110	425	285	5,440	16,945
Total		3,080	4,145	20,780	9,025	10,755	9,830	12,770	13,190	12,920	7,340	9,390	16,380	129,605

426 Stores- M/V Iyanough

"A"	426011	115	0	175	1,715	1,770	1,715	1,770	1,770	1,715	1,770	1,715	1,770	16,000
"B"	426012	600	1,110	8,935	865	680	1,630	1,460	5,290	3,240	120	2,520	1,430	27,880
Laundry	426013	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Misc	426014	200	1,100	1,400	700	700	1,600	800	100	900	700	800	700	9,700
Uniforms	426015	0	140	225	140	1,770	870	0	1,035	1,520	0	0	2,665	8,365
Total		1,165	2,600	10,985	3,670	5,170	6,065	4,280	8,445	7,625	2,840	5,285	6,815	64,945

426 Uniforms	426600	0	0	0	0	0	0	0	0	0	0	0	0	0
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426 Stores - Total		52,275	38,715	66,820	61,255	84,770	83,315	85,400	97,985	74,470	35,265	77,520	122,000	879,790
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428 Other Ves- M/V Mar

Gas & Elect	428101	2,870	2,595	2,870	2,780	2,040	2,780	2,870	2,870	465	0	1,300	2,870	26,310
Rents	428102	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428103	1,700	600	500	100	(100)	400	200	2,400	100	100	200	1,300	7,500
Total		4,570	3,195	3,370	2,880	1,940	3,180	3,070	5,270	565	100	1,500	4,170	33,810

428 Other Ves- M/V WH

Gas & Elect	428201	735	0	370	2,745	2,835	2,745	2,835	2,835	2,745	2,835	2,650	2,745	26,075
Rents	428202	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428203	800	200	200	100	(100)	600	200	700	100	6,900	600	1,100	11,400
Total		1,535	200	570	2,845	2,735	3,345	3,035	3,535	2,845	9,735	3,250	3,845	37,475

428 Other Ves- M/V GOV

Gas & Elect	428301	0	0	0	0	1,200	2,570	2,655	2,655	2,570	1,970	0	0	13,620
Rents	428302	10,000	5,000	0	0	0	0	0	0	0	5,000	10,000	10,000	40,000
Misc	428303	600	100	900	400	1,600	600	1,000	900	1,200	100	200	1,000	8,600
Total		10,600	5,100	900	400	2,800	3,170	3,655	3,555	3,770	7,070	10,200	11,000	62,220

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428 Other Ves- M/V San														
Gas & Elect	428401	0	0	275	2,055	1,715	1,780	1,440	1,575	210	0	0	0	9,050
Rents	428402	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428403	800	200	500	100	(200)	1,900	200	900	300	100	200	1,000	6,000
Total		800	200	775	2,155	1,515	3,680	1,640	2,475	510	100	200	1,000	15,050
428 Other Ves- M/V NT														
Gas & Elect	428501	4,550	3,230	0	0	2,495	4,400	4,550	4,550	4,400	4,550	2,640	4,550	39,915
Rents	428502	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428503	1,500	400	600	100	500	800	200	2,300	400	200	700	1,200	8,900
Total		6,050	3,630	600	100	2,995	5,200	4,750	6,850	4,800	4,750	3,340	5,750	48,815
428 Other Ves- M/V Kat														
Gas & Elect	428601	1,950	1,760	1,700	0	0	130	1,950	1,950	1,575	1,950	1,825	1,885	16,675
Rents	428602	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428603	1,600	400	800	500	(100)	200	200	2,600	100	700	300	1,800	9,100
Total		3,550	2,160	2,500	500	(100)	330	2,150	4,550	1,675	2,650	2,125	3,685	25,775
428 Other Ves- M/V Eag														
Gas & Elect	428701	4,295	5,230	5,790	5,605	5,420	4,295	5,790	5,790	5,605	5,790	5,230	0	58,840
Rents	428702	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428703	600	300	300	100	(200)	200	100	2,200	100	100	500	1,200	5,500
Total		4,895	5,530	6,090	5,705	5,220	4,495	5,890	7,990	5,705	5,890	5,730	1,200	64,340
428 Other Ves- M/V Gay														
Gas & Elect	428801	1,945	1,875	2,080	2,010	2,080	1,875	0	0	1,475	1,540	0	0	14,880
Rents	428802	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428803	800	300	200	500	(100)	900	200	900	100	100	400	1,000	5,300
Total		2,745	2,175	2,280	2,510	1,980	2,775	200	900	1,575	1,640	400	1,000	20,180
428 Other Ves- M/V Fly														
Gas & Elect	428901	0	0	0	0	0	0	0	0	0	0	0	0	0
Rents	428902	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428903	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
428 Other Ves- M/V Isl Hme														
Gas & Elect	428001	1,480	1,110	5,730	5,545	5,730	3,885	5,730	5,730	5,545	5,730	5,545	5,730	57,490
Rents	428002	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	428003	1,500	400	1,100	200	0	300	300	2,500	200	200	400	2,200	9,300
Total		2,980	1,510	6,830	5,745	5,730	4,185	6,030	8,230	5,745	5,930	5,945	7,930	66,790



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428 Other Ves- M/V Iya														
Gas & Elect	428011	0	0	0	0	0	0	0	0	0	0	0	0	0
Rents	428012	45,000	45,000	0	0	0	0	0	0	0	0	0	0	90,000
Misc	428013	1,300	100	200	600	600	700	1,000	700	1,000	100	1,000	1,600	8,900
Total		46,300	45,100	200	600	600	700	1,000	700	1,000	100	1,000	1,600	98,900
428 Other Ves- Total														
		84,025	68,800	24,115	23,440	25,415	31,060	31,420	44,055	28,190	37,965	33,690	41,180	473,355
441 Supervision														
P/R	441001	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	441003	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
441 TELEPHONE & TELEGRAPH SUPERVISION-TELEPHONI														
	441002	6,065	6,040	6,105	6,005	6,110	6,320	6,455	7,275	6,190	6,300	6,240	6,380	75,485
Total		6,065	6,040	6,105	6,005	6,110	6,320	6,455	7,275	6,190	6,300	6,240	6,380	75,485
442 Agents,Clerks- WH														
P/R	442101	108,478	95,651	101,363	102,735	107,813	110,571	118,655	114,750	112,275	108,507	108,765	110,080	1,299,643
Uniforms	442102	0	0	0	0	1,800	960	850	1,465	1,135	0	0	0	6,210
Laundry	442103	0	0	0	0	0	0	0	0	0	0	0	0	0
"A"	442104	2,530	2,600	3,065	2,275	2,330	3,705	3,525	3,220	2,700	2,740	1,585	2,790	33,065
"B"	442105	125	0	145	0	90	70	0	0	60	120	1,520	0	2,130
Misc	442106	800	500	700	700	800	1,000	1,100	700	900	600	500	800	9,100
Total		111,933	98,751	105,273	105,710	112,833	116,306	124,130	120,135	117,070	111,967	112,370	113,670	1,350,148
442 Agents,Clerks- VH														
P/R	442201	99,885	103,482	113,522	115,257	117,599	117,235	100,787	96,341	98,525	106,379	102,263	103,366	1,274,641
Uniforms	442202	0	0	0	0	675	540	2,160	530	405	0	0	0	4,310
Laundry	442203	125	125	125	125	125	125	125	125	125	125	125	125	1,500
"A"	442204	1,940	1,710	1,465	2,890	3,175	2,325	5,395	3,035	5,245	1,950	3,190	4,240	36,560
"B"	442205	290	0	0	0	1,095	120	0	0	0	0	0	50	1,555
Misc	442206	100	200	200	100	200	200	100	0	200	400	0	200	1,900
Total		102,340	105,517	115,312	118,372	122,869	120,545	108,567	100,031	104,500	108,854	105,578	107,981	1,320,466
442 Agents,Clerks- OB														
P/R	442301	0	0	0	0	26,119	42,593	34,113	43,728	43,415	37,192	63	0	227,223
Uniforms	442302	0	0	0	0	600	240	0	0	0	0	0	0	840
Laundry	442303	60	60	60	60	60	60	60	60	60	60	60	60	720
"A"	442304	0	0	0	0	2,295	1,860	1,320	2,140	660	345	0	0	8,620
"B"	442305	0	0	0	0	0	15	50	5	0	0	0	0	70
Misc	442306	0	0	0	0	0	0	100	100	100	0	0	0	300
Total		60	60	60	60	29,074	44,768	35,643	46,033	44,235	37,597	123	60	237,773

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442 Agents, Clerks- NT

P/R	442401	76,180	66,779	73,519	72,563	78,040	79,149	82,434	79,991	79,079	76,611	75,761	77,832	917,938
Uniforms	442402	0	0	0	120	720	1,320	475	0	660	0	0	0	3,295
Laundry	442403	0	0	0	0	0	0	0	0	0	0	0	0	0
"A"	442404	1,115	805	1,020	1,690	905	1,765	2,315	2,030	1,195	1,350	1,060	1,590	16,840
"B"	442405	0	0	15	10	25	0	0	0	0	0	20	210	280
Misc	442406	0	0	0	0	0	0	0	0	0	0	0	100	100

Total		77,295	67,584	74,554	74,383	79,690	82,234	85,224	82,021	80,934	77,961	76,841	79,732	938,453
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442 Agents, Clerks- HY

P/R	442501	73,508	65,734	74,666	80,053	87,144	92,028	99,053	94,490	95,312	94,107	89,696	86,194	1,031,985
Uniforms	442502	0	0	0	0	1,020	1,080	2,145	275	150	0	0	0	4,670
Laundry	442503	40	40	40	40	40	40	40	40	40	40	40	40	480
"A"	442504	1,675	680	1,425	1,625	2,140	1,465	6,055	2,765	2,265	1,405	1,760	3,310	28,570
"B"	442505	0	120	0	20	25	0	190	70	0	50	450	50	975
Misc	442506	300	100	200	100	100	200	200	100	300	200	100	200	2,100

Total		75,523	66,674	76,331	81,838	90,469	94,813	107,683	97,740	98,067	95,802	92,046	89,794	1,066,780
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442 Agents, Clerks- NB

P/R	442601	0	0	0	0	0	0	0	0	0	0	0	0	0
Uniforms	442602	0	0	0	0	0	0	0	0	0	0	0	0	0
Laundry	442603	0	0	0	0	0	0	0	0	0	0	0	0	0
"A"	442604	0	0	0	0	0	0	0	0	0	0	0	0	0
"B"	442605	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	442606	0	0	0	0	0	0	0	0	0	0	0	0	0

Total		0	0	0	0	0	0	0	0	0	0	0	0	0
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442 Agents, Clerks-Total		367,151	338,586	371,530	380,363	434,935	458,666	461,247	445,960	444,806	432,181	386,958	391,237	4,913,620
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443 Stevedoring- WH

P/R	443101	68,713	59,276	63,093	68,877	83,283	90,561	96,670	92,072	91,085	87,468	80,796	79,218	961,112
Uniforms	443102	0	0	0	0	3,000	4,200	205	2,090	360	0	0	0	9,855
Gas & Oil	443103	595	340	265	715	245	155	120	130	265	1,135	180	610	4,755
Misc	443104	200	200	200	200	500	200	200	200	200	200	100	100	2,500

Total		69,508	59,816	63,558	69,792	87,028	95,116	97,195	94,492	91,910	88,803	81,076	79,928	978,222
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443 Stevedoring- VH

P/R	443201	64,239	55,658	60,581	67,863	77,976	80,899	83,689	78,660	80,115	78,595	59,380	59,617	847,272
Uniforms	443202	0	0	0	0	1,680	3,120	550	4,140	45	0	0	0	9,535
Gas & Oil	443203	240	25	40	35	140	155	120	130	245	90	260	65	1,545
Misc	443204	200	100	300	100	100	200	400	300	100	100	100	100	2,100

Total		64,679	55,783	60,921	67,998	79,896	84,374	84,759	83,230	80,505	78,785	59,740	59,782	860,452
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443 Stevedoring- OB														
P/R	443301	0	0	0	0	21,879	49,838	50,648	64,438	57,230	32,307	558	0	276,898
Uniforms	443302	0	0	0	0	840	780	210	1,440	1,445	0	0	0	4,715
Gas & Oil	443303	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	443304	0	0	0	0	0	100	200	300	300	0	0	100	1,000
Total		0	0	0	0	22,719	50,718	51,058	66,178	58,975	32,307	558	100	282,613
443 Stevedoring- NT														
P/R	443401	64,042	54,071	56,189	69,102	86,687	91,038	92,347	87,676	87,732	76,866	64,978	65,974	896,702
Uniforms	443402	0	0	0	0	2,400	1,320	210	1,680	45	0	0	0	5,655
Gas & Oil	443403	70	70	0	95	0	65	75	0	120	0	125	50	670
Misc	443404	0	100	100	100	200	100	0	0	100	0	0	0	700
Total		64,112	54,241	56,289	69,297	89,287	92,523	92,632	89,356	87,997	76,866	65,103	66,024	903,727
443 Stevedoring- HY														
P/R	443501	62,349	52,616	55,645	71,909	85,403	93,820	103,222	100,286	90,331	83,952	77,063	77,230	953,826
Uniforms	443502	0	45	0	600	4,200	1,440	210	1,500	530	0	0	0	8,525
Gas & Oil	443503	0	0	0	0	0	0	75	85	0	0	0	0	160
Misc	443504	200	200	100	200	100	200	100	100	200	200	100	100	1,800
Total		62,549	52,861	55,745	72,709	89,703	95,460	103,607	101,971	91,061	84,152	77,163	77,330	964,311
443 Stevedoring- NB														
P/R	443601	0	0	0	0	0	0	0	0	0	0	0	0	0
Uniforms	443602	0	0	0	0	0	0	0	0	0	0	0	0	0
Gas & Oil	443603	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	443604	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
443 Stevedoring-Total		260,848	222,701	236,513	279,796	368,633	418,191	429,251	435,227	410,448	360,913	283,640	283,164	3,989,325
445 Light,Heat- WH														
Gas & Elect	445102	26,195	26,940	23,460	22,675	25,180	34,150	36,235	35,665	35,990	30,185	23,000	23,470	343,145
Water	445101	390	8,160	0	0	8,795	0	315	9,760	0	0	9,545	5,905	42,870
Oil	445103	3,840	0	7,930	130	0	0	0	0	0	0	3,005	3,975	18,880
Total		30,425	35,100	31,390	22,805	33,975	34,150	36,550	45,425	35,990	30,185	35,550	33,350	404,895
445 Light,Heat- VH														
Gas & Elect	445202	6,995	5,790	5,560	4,535	4,965	5,810	5,305	5,855	5,145	340	10,650	5,425	66,375
Water	445201	30,275	0	0	15,495	0	0	25,525	0	0	31,240	0	0	102,535
Oil	445203	4,260	2,035	5,085	0	825	680	115	55	0	995	2,295	1,975	18,320
Total		41,530	7,825	10,645	20,030	5,790	6,490	30,945	5,910	5,145	32,575	12,945	7,400	187,230

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445 Light,Heat- OB														
Gas & Elect	445302	1,070	1,645	1,325	1,225	1,385	1,385	1,770	1,985	2,025	1,485	750	750	16,800
Water	445301	285	0	0	285	0	0	325	0	0	525	0	480	1,900
Oil	445303	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		1,355	1,645	1,325	1,510	1,385	1,385	2,095	1,985	2,025	2,010	750	1,230	18,700
445 Light,Heat- NT														
Gas & Elect	445402	4,295	4,050	4,165	2,850	3,100	3,370	3,220	3,475	3,175	3,055	3,560	3,660	41,975
Water	445401	0	525	450	755	695	0	2,415	2,010	715	620	180	1,425	9,790
Oil	445403	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		4,295	4,575	4,615	3,605	3,795	3,370	5,635	5,485	3,890	3,675	3,740	5,085	51,765
445 Light,Heat- HY														
Gas & Elect	445502	20,320	20,810	15,055	15,220	11,920	10,135	10,225	10,945	11,700	11,135	14,245	15,910	167,620
Water	445501	1,320	10,470	3,625	2,185	2,205	4,910	3,835	14,720	4,925	2,420	17,565	3,270	71,450
Oil	445503	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		21,640	31,280	18,680	17,405	14,125	15,045	14,060	25,665	16,625	13,555	31,810	19,180	239,070
445 Light,Heat- NB														
Gas & Elect	445602	0	0	0	0	0	0	0	0	0	0	0	0	0
Water	445601	0	0	0	0	0	0	0	0	0	0	0	0	0
Oil	445603	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0
445 Light,Heat-Total		99,245	80,425	66,655	65,355	59,070	60,440	89,285	84,470	63,675	82,000	84,795	66,245	901,660
446 Stat- All Terminals														
F & G		0	0	0	0	0	0	0	0	0	0	0	0	0
Direct		775	775	750	775	775	750	775	775	775	775	775	775	9,250
446 Stat& Print-Total		446000	775	775	750	775	775	750	775	775	775	775	775	9,250
449 Local Transfers														
W.Hole		0	0	0	0	0	0	0	0	0	0	0	0	0
V.Haven		0	0	0	0	0	0	0	0	0	0	0	0	0
Oak Bluffs		0	0	0	0	0	0	0	0	0	0	0	0	0
Nantucket		0	0	0	0	0	0	0	0	0	0	0	0	0
Hyannis		0	0	0	0	0	0	0	0	0	0	0	0	0
New Bedford		0	0	0	0	0	0	0	0	0	0	0	0	0
449 Local Trans-Total		0	0	0	0	0	0	0	0	0	0	0	0	0

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450 Other Term Op- WH

P/R	450101	0	0	0	0	0	0	0	0	0	0	0	0	0
"B"	450102	0	75	0	0	25	55	0	50	0	0	75	0	280
Police	450104	24,600	24,600	24,600	24,600	24,600	24,600	24,600	24,600	24,600	24,600	24,600	24,600	295,200
Rubbish	450105	1,300	1,900	2,800	2,400	2,700	4,000	4,100	3,100	3,100	2,300	1,900	3,100	32,700
Misc	450103	400	400	300	3,700	3,300	300	200	100	100	300	1,200	3,100	13,400
Total		26,300	26,975	27,700	30,700	30,625	28,955	28,900	27,850	27,800	27,200	27,775	30,800	341,580

450 Other Term Op- VH

P/R	450201	0	0	0	0	0	0	0	0	0	0	0	0	0
Police	450202	0	0	0	0	0	0	0	0	0	0	0	0	0
Rubbish	450204	1,100	1,000	0	1,100	1,400	0	1,400	3,100	0	2,600	0	2,400	14,100
Misc	450203	10,000	8,500	19,000	10,000	600	100	200	19,900	10,400	19,500	3,200	21,300	122,700
Total		11,100	9,500	19,000	11,100	2,000	100	1,600	23,000	10,400	22,100	3,200	23,700	136,800

450 Other Term Op- OB

P/R	450301	0	0	0	0	0	0	0	0	0	0	0	0	0
Police	450302	0	0	0	0	0	0	2,000	2,000	0	450	0	0	4,450
Rubbish	450304	0	0	0	0	200	0	600	1,000	0	700	0	0	2,500
Misc	450303	100	100	100	100	100	100	100	100	100	100	200	900	2,100
Total		100	100	100	100	300	100	2,700	3,100	100	1,250	200	900	9,050

450 Other Term Op- NT

P/R	450401	0	0	0	0	0	0	0	0	0	0	0	0	0
Police	450402	0	0	0	0	0	0	0	0	0	0	0	0	0
Rubbish	450404	0	500	1,000	600	1,200	800	2,000	1,000	900	800	0	1,200	10,000
Misc	450403	600	400	400	2,700	100	500	1,100	200	100	100	1,000	2,500	9,700
Total		600	900	1,400	3,300	1,300	1,300	3,100	1,200	1,000	900	1,000	3,700	19,700

450 Other Term OP- HY

P/R	450501	0	0	0	0	0	0	0	0	0	0	0	0	0
Police	450502	21,100	21,100	21,100	21,100	21,100	21,100	21,100	21,100	21,100	21,100	21,100	21,100	253,200
Rubbish	450504	1,000	1,100	2,400	1,700	1,900	2,100	3,200	1,800	1,400	1,800	1,300	2,500	22,200
Misc	450503	19,200	900	500	4,800	3,600	400	300	200	800	300	1,200	3,900	36,100
Total		41,300	23,100	24,000	27,600	26,600	23,600	24,600	23,100	23,300	23,200	23,600	27,500	311,500

450 Other Term OP- NB

P/R	450701	0	0	0	0	0	0	0	0	0	0	0	0	0
Police	450702	0	0	0	0	0	0	0	0	0	0	0	0	0
Rubbish	450704	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	450703	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0	0	0	0	0

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450 Oth Term Op-WHPL

P/R	450600	73,550	64,448	68,440	74,866	95,530	133,515	155,343	145,419	146,716	111,129	90,465	82,083	1,241,504
P/R Maint	450601	6,011	7,565	9,412	6,776	9,132	6,974	20,944	14,061	5,118	11,642	6,359	8,921	112,915
P/R	450602	14,187	12,498	12,890	14,083	14,617	15,325	22,828	21,244	18,718	13,649	11,429	11,153	182,621
Gasoline	450604	35,530	190	19,060	22,445	15,355	30,670	25,910	38,320	25,350	20,680	16,235	10,595	260,340
Misc	450605	0	0	0	0	0	0	0	0	0	0	0	0	0
Tel & Tel	450606	0	0	0	0	0	0	0	0	0	0	0	0	0
Uniforms	450607	0	0	0	0	5,750	6,900	6,110	10,565	2,345	0	0	190	31,860
Misc - Main Lot	450608	700	700	700	700	2,600	700	800	700	800	700	900	8,000	18,000
Misc - Town Lot	450609	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc - Palmer Ave.	450610	11,800	15,000	8,100	11,500	6,300	5,200	2,300	3,000	3,500	2,700	4,200	11,100	84,700
Misc - Gifford St	450611	0	0	0	0	0	0	0	0	0	0	0	0	0
P/R - Shuttle Bus Drivers	450612	53,953	48,538	51,251	63,209	91,600	126,469	157,978	149,644	143,343	103,580	76,398	61,287	1,127,250
Police Service	450613	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc - Bourne lot	450614	700	700	700	700	700	1,300	12,200	700	1,600	700	900	700	21,600
Misc - Sun Lot	450615	0	0	0	0	0	0	0	100	0	0	0	0	100
Misc - High School Lot	450616	0	0	0	0	0	0	0	0	0	0	0	0	0
Rubbish	450617	0	0	3,800	1,100	1,200	1,300	2,900	1,300	0	0	0	6,000	17,600
MISC - THOMAS LANDERS	450618	700	700	700	700	3,700	1,100	1,000	2,700	2,400	1,400	900	900	16,900
Total		197,131	150,339	175,053	196,079	246,484	329,453	408,313	387,753	349,890	266,180	207,786	200,929	3,115,390

450 Oth Term Op-HYPL

P/R attendants	450801	27,662	20,023	19,004	20,339	40,658	52,172	44,098	56,682	58,466	47,325	36,891	32,068	455,388
P/R drivers	450802	15,167	13,188	18,219	15,637	28,373	36,155	30,937	39,257	41,540	40,038	26,380	21,864	326,755
WATER	445504	0	0	85	0	80	35	0	80	0	0	80	0	360
GAS & ELEC	445505	2,355	2,385	2,130	1,705	1,895	1,630	2,110	2,000	2,095	2,125	2,555	2,395	25,380
FUEL OIL	445506	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc	450803	0	0	0	0	0	0	0	0	0	0	0	0	0
RUBBISH	450804	0	0	300	100	200	200	500	300	0	0	0	1,500	3,100
Police Service	450805	0	0	0	0	0	0	0	0	0	0	0	0	0
Gasoline	450806	2,620	3,315	2,420	3,575	3,675	4,110	4,575	3,675	4,155	3,110	2,760	2,920	40,910
Uniforms	450807	0	0	0	0	2,300	2,415	3,075	2,705	930	0	0	0	11,425
HY MAIN LOT	450808	200	200	3,500	200	200	1,800	1,800	300	200	200	200	600	9,400
LEWIS BAY	450809	100	100	100	100	200	700	600	300	300	300	400	200	3,400
YARMOUTH RD	450810	100	0	0	100	200	300	100	100	100	0	0	200	1,200
BROOKS RD	450811	0	0	0	0	400	800	700	300	1,100	300	300	700	4,600
Tel & Tel	450812	325	325	270	440	380	420	320	320	320	320	320	325	4,085
HY TRANSPORTATION CTR	450813	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		48,529	39,536	46,028	42,196	78,561	100,737	88,815	106,019	109,206	93,718	69,886	62,772	886,003

450 Oth Term Op-Total		325,060	250,450	293,281	311,075	385,870	484,245	558,028	572,022	521,696	434,548	333,447	350,301	4,820,023
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456 Reserv. Bureau- Mashpee														
P/R	456001	106,991	98,900	103,185	127,781	143,885	141,965	146,643	144,331	140,315	137,743	108,876	104,501	1,505,116
Tel & Tel	456002	6,815	6,715	6,740	7,040	7,175	7,345	6,655	6,855	6,555	6,630	6,600	6,990	82,115
Uniforms		0	0	0	0	0	0	0	0	0	0	0	0	0
F & G		0	0	0	0	0	0	0	0	0	0	0	0	0
Off Supplies-Direct	456003	3,290	945	4,965	1,180	3,595	7,495	7,045	3,225	2,220	1,785	3,000	3,145	41,890
Direct- Misc Repairs	456014	0	0	0	0	0	0	0	0	0	0	0	0	0
Gas & Elect	456015	5,320	5,765	4,240	3,895	3,165	2,890	3,120	3,030	3,250	2,925	3,595	4,255	45,450
Misc	456004	50	50	50	50	50	50	50	50	50	50	50	50	600
Total		122,466	112,375	119,180	139,946	157,870	159,745	163,513	157,491	152,390	149,133	122,121	118,941	1,675,171
456 Reserv. Bureau- M.Vineyard														
P/R	456005	3,853	3,742	3,853	2,859	4,040	3,803	2,983	3,853	3,990	4,115	3,729	3,882	44,702
Tel & Tel	456006	0	0	0	0	0	0	0	0	0	0	0	0	0
Uniforms		0	0	0	0	0	0	0	0	0	0	0	0	0
Water	456009	0	0	0	0	0	0	0	0	0	0	0	0	0
Off Supplies-Direct	456007	0	0	0	0	0	0	0	0	0	0	0	0	0
Gas & Elect	456010	0	0	0	0	0	0	0	0	0	0	0	0	0
"B"	456013	0	0	0	0	0	0	10	20	0	55	130	0	215
Misc	456008	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		3,853	3,742	3,853	2,859	4,040	3,803	2,993	3,873	3,990	4,170	3,859	3,882	44,917
456 Reservation Bureaus-Total		126,319	116,117	123,033	142,805	161,910	163,548	166,506	161,364	156,380	153,303	125,980	122,823	1,720,088
ADVERTISING EXPENSE														
ADVERTISING	458000-300	28,097	28,097	50,685	62,619	171,683	235,433	235,433	235,433	212,845	61,951	29,774	28,097	1,380,147
TOTAL ADVERTISING		28,097	28,097	50,685	62,619	171,683	235,433	235,433	235,433	212,845	61,951	29,774	28,097	1,380,147
OTHER TRAFFIC EXPENSE														
OTHER TRAFFIC	459000-300	53,599	15,737	30,865	25,854	58,238	43,298	20,574	20,568	32,865	23,951	18,950	18,714	363,213
TOTAL OTHER TRAFFIC		53,599	15,737	30,865	25,854	58,238	43,298	20,574	20,568	32,865	23,951	18,950	18,714	363,213
461 Gen Off & Clerks														
P/R		390,835	355,528	390,506	380,120	396,267	381,916	420,226	419,410	409,860	414,980	400,409	413,911	4,773,968
Misc	461004	200	1,300	2,300	1,700	900	1,900	1,700	700	1,600	1,100	600	3,800	17,800
Misc-Out of State Travel	461005	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Total		392,035	357,828	393,806	382,820	398,167	384,816	422,926	421,110	412,460	417,080	402,009	418,711	4,803,768
462 Gen Off SUPPLIES & EQUIP														
GEN OFFICE SUPP.ETC.-MIS	462003	15,600	9,100	11,700	8,000	10,600	5,800	12,700	7,300	14,400	14,800	16,800	16,800	143,600
OFFICE SUPPLIES & EQUIP	462004	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000
OFFICE SUPPLIES & EQUIP	462005	25,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	245,000
Total		42,100	30,600	33,200	29,500	32,100	27,300	34,200	28,800	35,900	36,300	38,300	38,300	406,600

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462 GenOff Sup Ex-Tel														
Tel & Tel- Adm	462001	3,220	3,320	2,910	3,075	3,200	3,160	3,060	3,530	2,610	3,160	3,040	2,820	37,105
Tel & Tel- Comp	462002	80,155	75,075	74,800	76,815	75,890	74,720	73,400	74,535	75,345	74,755	76,245	71,825	903,560
Tel & Tel- Adm	306002	0	0	0	0	0	0	0	0	0	0	0	0	0
462 GenOff Sup Ex-Total		83,375	78,395	77,710	79,890	79,090	77,880	76,460	78,065	77,955	77,915	79,285	74,645	940,665
463 Legal														
463 Legal- Total		463000	21,400	21,900	21,400	21,900	21,400	21,900	21,400	21,900	21,400	21,900	21,400	259,800
465 Pension & Relief														
Pensions-Non Union	465010	164,962	164,962	206,203	164,962	164,962	206,203	169,959	212,449	169,959	169,959	212,449	610,430	2,617,459
Pensions,H&W-LDO		166,911	178,874	198,701	223,749	206,661	197,345	230,181	234,536	201,935	245,762	279,609	215,584	2,579,848
Pensions,H&W-SMMEA		426,449	378,401	414,103	439,549	410,271	388,077	449,925	453,371	431,179	406,416	444,665	390,504	5,032,910
Pensions,H&W-MEBA		62,319	67,144	68,069	79,114	97,204	94,629	96,662	111,086	94,022	96,215	84,916	73,521	1,024,901
Pensions,H&W-Maint.	465050	126,963	116,261	116,261	116,261	73,455	73,455	73,455	119,292	129,994	119,292	119,292	129,994	1,313,975
Pensions,H&W-Agency		254,181	243,078	255,320	263,936	256,419	252,026	257,373	335,439	343,148	317,381	327,840	292,433	3,398,574
Pensions,H&W-Security		21,312	20,832	20,832	20,832	20,488	22,064	25,216	27,776	28,416	24,304	24,304	24,864	281,240
Pensions,H&W-Bus-Parking		57,867	56,635	56,635	58,658	75,081	75,081	78,155	69,097	70,675	69,097	58,936	60,282	786,199
Pensions,H&W-Res.Bureaus		29,314	28,638	30,525	42,730	43,925	42,958	43,972	43,925	47,879	45,530	42,392	31,919	473,707
H&W-Non Union	465070	9,889	38,270	137,780	117,246	67,910	129,678	50,081	120,159	119,681	112,566	128,830	330,318	1,362,408
Long Term Dis	465090	49,450	49,014	66,147	63,875	42,271	37,339	41,860	49,999	40,122	43,404	57,282	44,756	585,519
Unemployment	465100	92,275	85,081	96,067	49,246	54,780	60,540	59,625	59,352	61,099	56,118	50,021	53,808	778,012
465 Pen&Relief- Total		1,461,892	1,427,190	1,666,643	1,640,158	1,513,427	1,579,395	1,576,464	1,836,481	1,738,109	1,706,044	1,830,536	2,258,413	20,234,752
466 Stat & Printing														
Direct- Acct.	466001	0	0	0	0	0	0	0	0	0	0	0	0	0
Direct- Comp.	466002	0	0	0	0	0	0	0	0	0	0	0	0	0
466 Stat&Print- Total		0	0	0	0	0	0	0	0	0	0	0	0	0



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467 Other Expense														
Deloitte & Touche	467001	5,000	5,000	5,000	4,000	0	0	0	0	0	0	0	148,500	167,500
Consultants	467002	0	0	0	0	0	0	0	0	0	0	0	0	0
Consultants		19,300	19,300	19,300	23,850	19,300	19,300	25,550	19,300	19,300	19,300	19,300	19,300	242,400
Consulting Engineers	467003	0	0	0	0	0	0	0	0	0	0	0	0	0
EAP NETWORK	467004	1,250	1,250	1,250	0	2,500	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
		0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER		33,325	12,550	26,150	13,975	19,975	37,350	19,500	12,575	17,575	12,850	115,475	19,750	341,050
Misc		11,425	11,750	34,700	42,875	48,450	27,800	26,625	25,375	25,150	55,600	41,025	13,925	364,700
OTHER GEN EXP-P/R	467005	0	0	0	0	0	0	0	0	0	0	0	0	0
Credit Card Charges	467006	239,750	391,000	191,250	231,250	238,250	241,250	224,250	280,250	258,750	207,500	164,750	132,250	2,800,500
Flying Cloud	467007	0	0	0	0	0	0	0	0	0	0	0	0	0
New Bedford	467008	0	0	0	0	0	0	0	0	0	0	0	0	0
Island Home	467009	0	0	0	0	0	0	0	0	0	0	0	0	0
Iyanough	467010	0	0	0	0	0	0	0	0	0	0	0	0	0
Training & safety														
ENG & MAINT MISC	467212	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	96,000
VESSELS PR	467221	113,766	78,762	156,871	27,920	6,856	0	0	0	15,040	6,164	1,340	0	406,719
VESSELS MISC	467222	22,725	22,725	22,725	2,925	1,125	1,125	1,125	1,125	1,125	1,125	1,125	1,125	80,100
TERMINALS MISC	467232	377	1,500	377	5,000	6,500	377	377	377	5,000	2,550	5,000	377	27,812
PARKINGLOT MISC	467242	200	800	200	1,200	3,000	200	200	200	200	200	200	200	6,800
CUST SERVICE MISC	467252	0	1,500	1,500	1,500	1,500	0	0	0	0	0	0	0	6,000
ADMIN MISC	467262	5,189	5,189	5,189	5,689	5,689	5,189	5,189	5,189	5,189	9,839	9,839	5,189	72,568
FLYING CLOUD MISC	467272	0	0	0	0	0	0	0	0	0	0	0	0	0
ISLAND HOME MISC	467282	0	0	0	0	0	0	0	0	0	0	0	0	0
IYANOUGH MISC	467292	6,525	6,525	6,525	4,325	125	125	125	125	125	125	125	125	24,900
467 Other Exp- Total		466,832	565,851	479,037	372,509	361,270	341,966	312,191	353,766	356,704	324,503	367,429	349,991	4,652,049
CASUALTIES & INSURANCE														
HULL INSURANCE		71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	71,776	861,315
CARGO INSURANCE		7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	7,296	87,548
LIABILITY INS - MARINE		158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	158,170	1,898,037
LIABILITY INS - MARINE		91,551	91,551	91,551	91,551	91,551	91,551	94,500	94,500	94,500	94,500	94,500	94,500	1,116,306
OTHER INSURANCE		69,671	69,671	69,671	69,671	69,671	69,671	76,506	76,506	76,506	76,506	76,506	76,506	877,062
TOTAL CAS. & INS.		398,464	398,464	398,464	398,464	398,464	398,464	408,248	408,248	408,248	408,248	408,248	408,248	4,840,249
OPERATING RENTS														
RENTS		68,998	61,248	136,248	64,798	63,148	74,448	118,203	110,453	67,703	66,553	61,303	61,807	954,910
TOTAL RENTS		68,998	61,248	136,248	64,798	63,148	74,448	118,203	110,453	67,703	66,553	61,303	61,807	954,910
PAYROLL TAXES		234,375	229,369	215,501	245,495	338,365	292,653	368,532	289,813	294,400	345,159	248,512	306,947	3,409,121
TOTAL OPERATING EXPENSES		10,591,178	10,934,539	10,419,032	10,316,453	10,829,067	11,142,401	11,526,130	11,826,072	11,364,908	11,658,243	10,793,444	11,272,496	132,673,963

# STAFF SUMMARY

Date: October 13, 2022

File# A-678



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Accounting & Finance
				Author: Mark K. Rozum
X	Board Members		Information	Proposed 2023 Rate Adjustments

## PURPOSE:

To present and review the staff's proposed 2023 Rate Adjustments, effective January 3, 2023.

## BACKGROUND:

In order to ensure sufficient income to meet next year's cost of service including scheduled debt service payments on September 1, 2023 and March 1, 2024, the staff is proposing rate adjustments that are anticipated to generate an additional \$7,800,000 of operating revenue in 2023. The draft of the proposed 2023 Operating Budget does not include the revenue associated with these proposed rate adjustments.

Management is forecasting that passenger, parking and vehicle travel in 2023 will be similar to the traffic for the twelve month period of August 2021 through July 2022

Based on an allocation of next year's projected revenues and cost of service, it is proposed that approximately \$4,400,000 in additional revenue be raised from adjustments in the Martha's Vineyard rates and an additional \$3,400,000 be raised from the Nantucket route. With the proposed distribution of rate adjustments by route, total revenues (and other non-service income) are expected to be split 58.4% for the Martha's Vineyard route and 41.6% for the Nantucket route. By comparison, the cost of service for each route is projected to be 59.0% and 41.0% respectively.

On the Martha's Vineyard route, management is proposing adjusting the adult passenger tickets by \$0.50, and the children and senior tickets by \$0.25. Passenger rates were last adjusted on the Martha's Vineyard in 2021. The 10-ride commuter books would be adjusted by \$4.00 per book and the 10-ride senior and children's books by \$2.50. The 46-ride commuter book would be adjusted by \$9.00.

Also on the Martha's Vineyard route, management is proposing adjusting the one-way standard fare vehicles by \$3.00 for the off-season period of January 1st to March 31st and \$5.00 for November 1st to December 31st. During the shoulder season periods of April 1st to May 14th and September 15th to October 31st management is proposing adjusting the one-way standard fare rates by \$5.00.

During the peak season of May 15th to September 14th, management is proposing to continue implementing a rate differential for travel on Friday, Saturday and Sunday compared to travelling Monday through Thursday for standard fare vehicles under 20 feet in overall length. The one-way standard fare rate for travel on Monday through Thursday would be adjusted by \$5.00 and \$10.00 for travel on Friday, Saturday and Sunday.

Management is proposing adjusting the excursion fares by \$1.00 per segment (\$2.00 in total) for travel between January 1st to December 31st. The 10-Ride coupon book prices would also be adjusted by \$45.00. Additionally, management is also proposing an 8% rate adjustment for all vehicles longer than 20 feet in overall length. Year-round parking permits for Woods Hole and Palmer Avenue would be adjusted by \$50.00 and the seasonal permits by \$25.00. The daily fee parking rates from May 15th to October 31st would be adjusted by \$1.00 per calendar day.

On the Nantucket route, management is proposing adjusting the traditional ferry adult passenger tickets by \$1.00, and the children and senior tickets by \$0.50. Passenger rates were last adjusted on the Nantucket route in 2021. The 10-ride commuter books would be adjusted by \$8.00 per book and the 10-ride senior and children's books by \$5.00.

Management is proposing adjusting the high-speed ferry adult ticket by \$3.00, children \$1.50 and seniors by \$2.25. Same day high speed tickets for round trip adult tickets would be adjusted by \$2.50 for each direction and same day round trip tickets for seniors would be adjusted by \$1.75 and children would be adjusted \$1.25 in each direction. High speed passenger rates have not been adjusted since 2021. Management is also proposing that the 10-ride high speed adult tickets be adjusted by \$25.00 per book, \$17.00 per senior book and \$15.00 per child book.

On the Nantucket route, management is proposing adjusting the one-way standard fare vehicles by \$9.00 for the off-season periods of January 1st to March 31st and \$14.00 for November 1st to December 31st. During the shoulder season periods of April 1st to May 14th, September 15th to October 31st, management is proposing adjusting the one-way standard fare rates by \$14.00.

During the peak season of May 15th to September 14th, management is proposing to continue implementing a rate differential for travel on Friday, Saturday and Sunday compared to travelling Monday through Thursday for standard fare vehicles under 20 feet in overall length. The one-way standard fare rate for travel on Monday through Thursday would be adjusted by \$14.00 and \$20.00 on Friday, Saturday and Sunday.

Management is proposing adjusting the excursion fares by \$2.00 per segment (\$4.00 in total) for travel between January 1st to December 31st. The 6-Ride coupon book prices would also be adjusted by \$66.00. Management is also proposing an 8% rate adjustment for all vehicles longer than 20 feet in overall length. Additionally, year-round parking permits for Hyannis would be adjusted by \$50.00 and the seasonal permits by \$25.00. The daily fee parking rates from May 15th to October 31st would be adjusted by \$1.00 per calendar day.

The above-mentioned proposed rate adjustments would generate an estimated \$7,800,000 in additional revenue. Approximately \$4,400,000 would be generated from the Martha's Vineyard route and \$3,400,000 from the Nantucket route. The proposed adjustments are expected to generate \$2,900,000 in additional revenue from the standard fare vehicles, \$250,000 from the excursion fare vehicles, \$2,400,000 from vehicles longer than 20 feet in overall length, \$1,700,000 in passenger fares, \$435,000 from parking and \$145,000 from the other miscellaneous categories.

Management conducted Public Information Sessions regarding the 2023 Operating Budget and 2023 Proposed Fare Adjustments via Zoom on Friday September 30, 2022 on Monday October 3, 2022. There were 17 attendees at the September 20th meeting and 8 at the October 3rd meeting. During the proposed rate adjustment presentation sessions, management received comments about not increasing the excursion fares at all and offsetting them by either increasing the standard fare vehicle rates or by reducing the advertising expenses.

Attached please find a list of the specific rate adjustments being proposed for each route.

The Port Council at their October meeting voted to recommend that the 2023 Rate Adjustments be adopted as proposed.

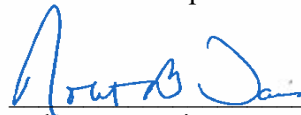
**RECOMMENDATION:**

It is recommended that the attached 2023 Rate Adjustments be adopted as proposed.



\_\_\_\_\_  
Mark K. Rozum  
Treasurer/Comptroller

APPROVED:



\_\_\_\_\_  
Robert B. Davis  
General Manager

Attachments

October 2022 Board Meeting - Treasurer/Comptroller's report

STATEMENT OF REVENUES & EXPENSES - PRELIMINARY 2023 OPERATING BUDGET vs. 2022 BUDGET

	2021	2022	2022	2023	2023 vs. 2022 Budget	
	ACTUAL	BUDGET	ESTIMATE *	BUDGET	Inc(Dec)	% Inc(Dec)
OPERATING REVENUES:						
Automobile Revenue	44,536,342	43,849,567	42,539,025	45,976,151	2,126,584	4.8%
Freight Revenue	37,656,184	36,721,346	36,964,781	41,018,718	4,297,372	11.7%
Passenger Revenue	31,213,609	30,199,350	30,980,047	34,361,353	4,162,003	13.8%
Bicycle,Mail,Misc Voyage	552,851	614,935	699,516	956,651	341,716	55.6%
Revenue From Terminal Operations	5,771,745	4,746,350	5,882,038	5,799,375	1,053,025	22.2%
Parking Revenue	7,194,763	6,349,750	6,687,345	7,750,842	1,401,092	22.1%
Rent Revenue	1,313,618	1,218,101	1,438,174	1,733,001	514,900	42.3%
TOTAL OPERATING REVENUES	128,239,112	123,699,399	125,190,926	137,596,091	13,896,692	11.2%
OPERATING EXPENSES						
Operation Of Vessels	26,448,597	27,908,923	28,611,943	34,885,477	6,976,554	25.0%
Operation Of Terminals	12,772,012	13,801,560	13,972,337	14,709,363	907,803	6.6%
Depreciation	14,193,248	14,049,007	13,801,527	15,572,891	1,523,884	10.8%
Maintenance Expense	21,528,757	21,654,699	22,041,756	23,540,847	1,886,148	8.7%
General Expense	27,661,635	30,118,898	28,527,538	31,297,634	1,178,736	3.9%
Casualties & Insurance	4,717,984	4,758,610	4,808,687	4,840,272	81,662	1.7%
Traffic Expense	2,770,114	3,292,799	3,316,303	3,463,448	170,649	5.2%
Rents	844,056	871,201	887,430	954,910	83,709	9.6%
Payroll Taxes (Social Security)	2,882,525	3,197,522	3,075,833	3,409,121	211,599	6.6%
TOTAL OPERATING EXPENSES	113,818,928	119,653,219	119,043,354	132,673,963	13,020,744	10.9%
NET REVENUE FROM OPERATING	14,420,184	4,046,180	6,147,572	4,922,128	875,948	21.6%
OTHER INCOME						
Gain From Sale of Property	1,000	0	0	0	0	0.0%
Interest Income	50,012	48,250	43,250	56,960	8,710	18.1%
Special Purpose Fund Investments	24,805	22,612	92,331	105,350	82,738	365.9%
Release Premium LT Debt	1,667,126	1,647,609	1,651,561	1,470,071	(177,538)	-10.8%
Grant Revenue	442,850	5,140,000	4,641,887	4,400,000	(740,000)	-14.4%
Miscellaneous Income	0	0	0	0	0	0.0%
Misc Income - License Fees	2,072,785	1,746,429	1,980,154	2,668,437	922,008	52.8%
TOTAL OTHER INCOME	4,258,578	8,604,900	8,409,183	8,700,818	95,918	1.1%
OTHER EXPENSES						
Loss From Sale of Property	12,009	0	0	0	0	0.0%
Amortization Of Discount &	0				0	
Current Expense On Bonds	0	0	0	0	0	0.0%
Uncollectible Accts	4,391	0	0	0	0	0.0%
Misc.Income Charges	16,386	22,082	16,062	10,500	(11,582)	-72.1%
Interest On Funded Debt	3,433,190	3,077,340	3,038,423	4,197,517	1,120,177	36.9%
Interest On Unfunded Debt	0	0	0	0	0	0.0%
Interest On Pension Withdrawal	439,239	417,497	417,497	394,911	(22,586)	-5.4%
TOTAL OTHER EXPENSES	3,905,215	3,516,919	3,471,982	4,602,928	1,086,009	31.3%
NET INCOME (LOSS) FOR YEAR	14,773,547	9,134,161	11,084,772	9,020,018	(114,143)	-1.2%

October 2022 Board Meeting - Treasurer/Comptroller's report

STATEMENT OF DETAILED OPERATING EXPENSES - PRELIMINARY 2023 OPERATING BUDGET vs. 2022 BUDGET

	2021 ACTUAL	2022 BUDGET	2022 ESTIMATE *	2023 BUDGET	2023 vs. 2022 Budget Inc(Dec) % Inc(Dec)	
OPERATION OF VESSELS:						
Telephones	14,335	41,370	23,700	12,705	(28,665)	-69.3%
Wages- Crew	18,397,586	18,443,337	18,803,934	19,440,264	996,927	5.4%
Fuel	6,627,202	8,147,611	8,584,356	13,760,815	5,613,204	68.9%
Lubricants	242,289	275,050	284,318	318,548	43,498	15.8%
Stores,Supplies & Equipment	822,576	672,860	632,746	879,790	206,930	30.8%
Other Vessel Expense	344,609	328,695	282,889	473,355	144,660	44.0%
TOTAL OPERATION OF VESSELS	26,448,597	27,908,923	28,611,944	34,885,477	6,976,554	25.0%
OPERATION OF TERMINALS:						
Telephones	76,993	150,905	105,692	75,485	(75,420)	-50.0%
Agents,Clerks & Attendants	4,758,345	4,593,698	4,687,397	4,913,620	319,922	7.0%
Stevedoring & Cargo Expense	3,348,279	3,775,729	3,738,796	3,989,325	213,596	5.7%
Light,Heat,Power & Water	818,307	632,980	828,103	901,660	268,680	42.4%
Stationery & Printing	10,185	9,000	40,341	9,250	250	2.8%
Other Terminal Expenses & Parking Lots	3,759,903	4,639,248	4,572,008	4,820,023	180,775	3.9%
TOTAL OPERATION OF TERMINALS	12,772,012	13,801,560	13,972,337	14,709,363	907,803	6.6%
DEPRECIATION EXPENSE	14,193,248	14,049,007	13,801,527	15,572,891	1,523,884	10.8%
MAINTENANCE EXPENSE:						
Supervision	893,623	1,427,652	1,157,413	1,504,769	77,117	5.4%
Repairs- M/V Martha's Vineyard	2,503,203	813,261	846,137	1,720,875	907,614	111.6%
Repairs- M/V Woods Hole	1,977,957	565,786	667,765	2,033,930	1,468,144	259.5%
Repairs- M/V Governor	1,964,940	781,503	725,758	1,873,812	1,092,309	139.8%
Repairs- M/V Sankaty	1,351,025	708,903	769,736	1,637,577	928,674	131.0%
Repairs- M/V Nantucket	973,473	1,857,116	2,276,778	887,234	(969,882)	-52.2%
Repairs- M/V Katama	445,619	1,469,644	911,604	591,636	(878,008)	-59.7%
Repairs- M/V Eagle	866,016	2,249,001	2,228,770	925,996	(1,323,005)	-58.8%
Repairs- M/V Gay Head	1,807,944	475,749	932,173	1,260,145	784,396	164.9%
Repairs- M/V Island Home	1,294,424	2,236,989	2,676,950	1,131,868	(1,105,121)	-49.4%
Repairs- M/V Iyanough	1,443,590	1,396,158	1,531,744	843,578	(552,580)	-39.6%
Repairs- Bldgs. & Structures	2,303,207	3,691,066	3,452,911	5,011,447	1,320,381	35.8%
Repairs- Office & Term Equip	2,211,831	2,586,452	2,322,392	2,633,875	47,423	1.8%
Repairs- Vehicles	417,461	414,600	466,725	414,600	0	0.0%
Miscellaneous Maintenance	1,074,444	980,819	1,074,899	1,069,505	88,686	9.0%
TOTAL MAINTENANCE EXPENSE	21,528,757	21,654,699	22,041,755	23,540,847	1,886,148	8.7%
GENERAL EXPENSE:						
General Officers & Clerks	4,094,125	4,423,104	4,420,195	4,803,768	380,664	8.6%
General Office Supplies & Expenses	1,327,128	1,173,915	1,374,002	1,347,265	173,350	14.8%
Legal Expenses	204,528	256,800	291,920	259,800	3,000	1.2%
Pension & Relief	17,389,744	19,940,750	18,337,343	20,234,752	294,002	1.5%
Other Expenses	4,646,110	4,324,329	4,104,078	4,652,049	327,720	7.6%
TOTAL GENERAL EXPENSE	27,661,635	30,118,898	28,527,538	31,297,634	1,178,736	3.9%

October 2022 Board Meeting - Treasurer/Comptroller's report

STATEMENT OF DETAILED OPERATING EXPENSES - PRELIMINARY 2023 OPERATING BUDGET vs. 2022 BUDGET

	2021 ACTUAL	2022 BUDGET	2022 ESTIMATE *	2023 BUDGET	2023 vs. 2022 Budget Inc(Dec) % Inc(Dec)	
CASUALTIES & INSURANCE						
Hull Insurance & Losses	841,742	836,232	838,321	861,312	25,080	3.0%
Cargo Insurance, Loss & Damage	69,558	84,696	70,941	87,552	2,856	3.4%
Liability Insurance & Loss-Marine	1,805,865	1,904,052	1,920,801	1,898,040	(6,012)	-0.3%
Liability Ins & Loss- Non-Marine	1,109,596	1,089,996	1,091,560	1,116,306	26,310	2.4%
Other Insurance	891,223	843,634	887,064	877,062	33,428	4.0%
TOTAL CASUALTIES & INSURANCE	4,717,984	4,758,610	4,808,686	4,840,272	81,662	1.7%
TRAFFIC EXPENSE:						
Reservation Bureaus	1,324,669	1,612,610	1,451,165	1,720,088	107,478	6.7%
Advertising	1,181,732	1,345,530	1,578,047	1,380,147	34,617	2.6%
Other Traffic Expense	263,713	334,659	287,092	363,213	28,554	8.5%
TOTAL TRAFFIC EXPENSE	2,770,114	3,292,799	3,316,304	3,463,448	170,649	5.2%
OPERATING RENTS	844,056	871,201	887,430	954,910	83,709	9.6%
PAYROLL TAXES - SOCIAL SECURITY	2,882,525	3,197,522	3,075,833	3,409,121	211,599	6.6%
TOTAL OPERATING EXPENSES	113,818,928	119,653,219	119,043,354	132,673,963	13,020,744	10.9%

SUPPLEMENTAL INFORMATION - PRELIMINARY 2023 OPERATING BUDGET vs. 2022 BUDGET

	2021 ACTUAL	2022 BUDGET	2022 ESTIMATE *	2023 BUDGET	2023 vs. 2022 Budget Inc(Dec) % Inc(Dec)	
OTHER INCOME						
Miscellaneous Income						
Profit (Loss) from Sale of Property	(11,009)	0	0	0	0	0.0%
Other	0	0	0	0	0	0.0%
Reduction in Present Value of Receivable	0	0	0	0	0	0.0%
License Fees	2,072,785	1,746,429	1,980,154	2,668,437	922,008	52.8%
Total Miscellaneous Income	2,061,776	1,746,429	1,980,154	2,668,437	922,008	46.6%
GENERAL EXPENSE:						
Pension & Relief						
Pension Expense	6,224,440	7,630,322	7,451,312	8,074,127	443,805	5.8%
Health & Welfare Expense	11,136,903	13,141,043	9,691,960	13,482,038	340,995	2.6%
Health & Welfare Contribution.	(2,227,381)	(2,616,775)	0	(2,684,967)	(68,192)	2.6%
Long Term Disability	962,935	585,519	547,306	585,519	0	0.0%
Unemployment Tax	1,292,847	1,200,641	646,764	778,012	(422,629)	-35.2%
Total Pension & Relief	17,389,744	19,940,750	18,337,343	20,234,752	294,002	1.5%
Other Expenses						
Credit Card Charges	2,707,906	2,775,750	2,739,674	2,800,500	24,750	0.9%
Outside Accounting	159,000	162,750	163,250	167,500	4,750	2.9%
Consultants	208,568	242,050	221,760	242,400	350	0.1%
Training & Safety	1,058,284	776,054	535,032	720,899	(55,155)	-7.1%
Other	512,352	367,725	444,362	720,750	353,025	96.0%
Total Other Expenses	4,646,110	4,324,329	4,104,078	4,652,049	327,720	7.6%

**2023 MARTHA'S VINEYARD ROUTE PROPOSED RATE ADJUSTMENTS****PASSENGERS**

DATES	TYPE	% Adjustment	Proposed	Adult		TOTAL REVENUE
			Adjustment	Current	Proposed	
1/1/23 - 12/31/23	Adult	5.6%	\$ 0.50	\$ 9.00	\$ 9.50	\$ 642,453
	Child/Senior	5.6%	\$ 0.25	\$ 4.50	\$ 4.75	\$ 32,039
	10-Ride Adult	4.9%	\$ 4.00	\$ 82.00	\$ 86.00	\$ 86,783
	10-Ride Child/Senior	5.0%	\$ 2.50	\$ 50.00	\$ 52.50	\$ 16,940
	46-Ride	5.5%	\$ 9.00	\$ 165.00	\$ 174.00	\$ 26,380
	Misc					\$ 11,000
	<b>TOTAL</b>					<b>\$ 815,595</b>

**STANDARD FARE VEHICLES**

DATES	DAYS	% Adjustment	Proposed	Vehicles Under 17 Feet		Vehicles 17 to 20 Feet		TOTAL REVENUE
			Adjustment	Current	Proposed	Current	Proposed	
01/01 - 03/31	ALL	5.1%	\$ 3.00	\$ 59.00	\$ 62.00	\$ 69.00	\$ 72.00	\$ 113,499
04/01 - 05/14	ALL	5.5%	\$ 5.00	\$ 91.00	\$ 96.00	\$ 101.00	\$ 106.00	\$ 148,630
05/15 - 09/14	MON-THUR	5.2%	\$ 5.00	\$ 96.00	\$ 101.00	\$ 106.00	\$ 111.00	\$ 419,305
05/15 - 09/14	FRI-SUN	8.7%	\$ 10.00	\$ 115.00	\$ 125.00	\$ 125.00	\$ 135.00	\$ 842,740
09/15 - 10/31	ALL	5.5%	\$ 5.00	\$ 91.00	\$ 96.00	\$ 101.00	\$ 106.00	\$ 227,845
11/01 - 12/31	ALL	8.5%	\$ 5.00	\$ 59.00	\$ 64.00	\$ 69.00	\$ 74.00	\$ 177,190
10-Ride Coupon Book		4.9%	\$ 45.00	\$ 910.00	\$ 955.00	\$ 910.00	\$ 955.00	\$ 34,961
	<b>TOTAL</b>							<b>\$ 1,964,170</b>

**EXCURSION FARE VEHICLES**

DATES	DAYS	% Adjustment	Proposed	Vehicles Under 17 Feet		Vehicles 17 to 20 Feet		TOTAL REVENUE
			Adjustment	Current	Proposed	Current	Proposed	
01/01 - 05/14	ALL	2.7%	\$ 1.00	\$ 36.50	\$ 37.50	\$ 46.50	\$ 47.50	\$ 71,787
05/15 - 09/14	ALL	1.9%	\$ 1.00	\$ 53.00	\$ 54.00	\$ 63.00	\$ 64.00	\$ 52,205
09/15 - 12/31	ALL	2.7%	\$ 1.00	\$ 36.50	\$ 37.50	\$ 46.50	\$ 47.50	\$ 63,835
	<b>TOTAL</b>							<b>\$ 187,827</b>

**PARKING PERMITS**

DATES	% Adjustment	Proposed	Woods Hole Lot		Palmer Avenue Lot		TOTAL REVENUE
		Adjustment	Current	Proposed	Current	Proposed	
Year Round Parking Permits	4.2%	\$ 50.00	\$ 1,200.00	\$ 1,250.00	\$ 750.00	\$ 800.00	\$ 73,100
Daily Parking Fees 5/15 - 10/31	6.7%	\$ 1.00					\$ 275,000
	<b>TOTAL</b>						<b>\$ 348,100</b>

**MISCELLANEOUS**

	% Adjustment	Proposed			TOTAL REVENUE
		Adjustment	Current	Proposed	
Trucks Longer than 20 Feet	8.0%	8.0%			\$ 1,043,758
<b>TOTAL</b>					<b>\$ 1,043,758</b>

**MARTHA'S VINEYARD ROUTE TOTAL****\$ 4,359,450**



**2023 NANTUCKET ROUTE PROPOSED RATE ADJUSTMENTS****Passengers - Conventional Ferry**

DATES	TYPE	% Adjustment	Proposed Adjustment	Current	Adult Proposed	TOTAL REVENUE
1/1 - 12/31/20	Adult	5.3%	\$ 1.00	\$ 19.00	\$ 20.00	\$ 102,618
	Child/Senior	5.3%	\$ 0.50	\$ 9.50	\$ 10.00	\$ 8,787
	10-Ride Adult	4.9%	\$ 8.00	\$ 163.00	\$ 171.00	\$ 6,926
	10-Ride child/Senior	5.0%	\$ 5.00	\$ 100.00	\$ 105.00	\$ 871
<b>TOTAL</b>						<b>\$ 119,201</b>

**Passengers - High Speed**

DATES	TYPE	% Adjustment	Proposed Adjustment	Current	Adult Proposed	TOTAL REVENUE
1/1 - 12/31/20	Adult	8.1%	\$ 3.00	\$ 37.00	\$ 40.00	\$ 412,848
	Same Day RT Adult	9.3%	\$ 2.50	\$ 27.00	\$ 29.50	\$ 127,665
	Child	8.1%	\$ 1.50	\$ 18.50	\$ 20.00	\$ 15,950
	Senior	8.3%	\$ 2.25	\$ 27.00	\$ 29.25	\$ 5,265
	Same Day Senior	8.3%	\$ 1.75	\$ 21.00	\$ 22.75	\$ 1,010
	Same Day Child	9.4%	\$ 1.25	\$ 13.25	\$ 14.50	\$ 4,263
	10-Ride Adult	8.3%	\$ 25.00	\$ 300.00	\$ 325.00	\$ 158,915
	10-Ride Senior	8.3%	\$ 17.00	\$ 205.00	\$ 222.00	\$ 18,312
	10-Ride Child	8.2%	\$ 15.00	\$ 182.00	\$ 197.00	\$ 3,339
	Group	8.8%	\$ 2.25	\$ 25.50	\$ 27.75	\$ 35,633
<b>Total</b>						<b>\$ 783,199</b>

**STANDARD FARE VEHICLES**

DATES	DAYS	% Adjustment	Proposed Adjustment	Vehicles Under 17 Feet Current	Vehicles Under 17 Feet Proposed	Vehicles 17 to 20 Feet Current	Vehicles 17 to 20 Feet Proposed	TOTAL REVENUE
01/01 - 03/31	ALL	5.4%	\$ 9.00	\$ 166.00	\$ 175.00	\$ 186.00	\$ 195.00	\$ 55,521
04/01 - 05/14	ALL	5.7%	\$ 14.00	\$ 246.00	\$ 260.00	\$ 271.00	\$ 285.00	\$ 79,338
05/15 - 09/14	MON-THUR	5.7%	\$ 14.00	\$ 246.00	\$ 260.00	\$ 271.00	\$ 285.00	\$ 190,344
05/15 - 09/14	FRI-SUN	7.3%	\$ 20.00	\$ 275.00	\$ 295.00	\$ 300.00	\$ 320.00	\$ 361,580
09/15 - 10/31	ALL	5.7%	\$ 14.00	\$ 246.00	\$ 260.00	\$ 271.00	\$ 285.00	\$ 123,956
11/01 - 12/31	ALL	7.2%	\$ 12.00	\$ 166.00	\$ 178.00	\$ 186.00	\$ 198.00	\$ 80,088
6-Ride Coupon Book		5.0%	\$ 66.00	\$ 1,320.00	\$ 1,386.00	\$ 1,320.00	\$ 1,386.00	\$ 16,533
<b>TOTAL</b>								<b>\$ 907,360</b>

**2023 NANTUCKET ROUTE PROPOSED RATE ADJUSTMENTS****EXCURSION FARE VEHICLES**

DATES	DAYS	% Adjustment	Proposed	Vehicles Under 17 Feet		Vehicles 17 to 20 Feet		TOTAL
			Adjustment	Current	Proposed	Current	Proposed	REVENUE
01/01 - 05/14	ALL	2.2%	\$ 2.00	\$ 91.00	\$ 93.00	\$ 103.50	\$ 105.50	\$ 24,046
05/15 - 09/14	ALL	1.6%	\$ 2.00	\$ 123.00	\$ 125.00	\$ 138.00	\$ 140.00	\$ 12,732
09/15 - 12/31	ALL	2.2%	\$ 2.00	\$ 91.00	\$ 93.00	\$ 103.50	\$ 105.50	\$ 21,924
<b>TOTAL</b>								<b>\$ 58,702</b>

**PARKING PERMITS**

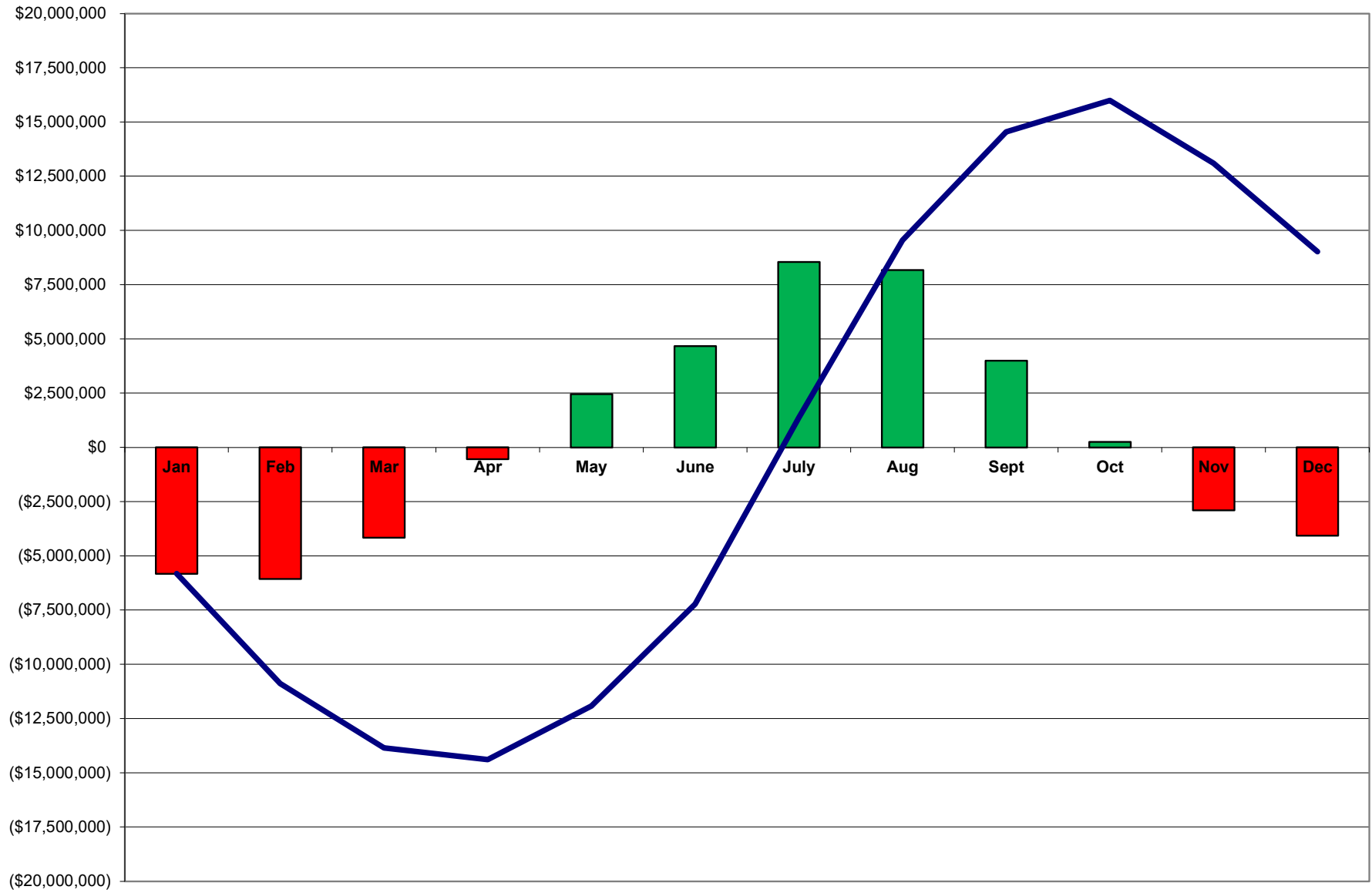
		% Adjustment	Proposed	HYANNIS COMBO		YARMOUTH ROAD		TOTAL
			Adjustment	Current	Proposed	Current	Proposed	REVENUE
YEAR RROUND PARKING PERMITS		4.8%	\$ 50.00	\$ 1,050.00	\$ 1,100.00	\$ 750.00	\$ 800.00	\$ 19,200
Daily Parking Fees	5/15 - 10/31	6.7%	\$ 1.00					\$ 70,000
<b>TOTAL</b>								<b>\$ 89,200</b>

**MISCELLANEOUS**

	% Adjustment	Proposed	TOTAL
		Adjustment	REVENUE
Trucks Longer than 20 Feet	8.0%	8.0%	\$ 1,318,926
Barge	14.3%	\$1.00/Ton	\$ 145,000
<b>TOTAL</b>			<b>\$ 1,463,926</b>

**NANTUCKET ROUTE TOTAL** **\$ 3,421,589**

**2023 Budgeted Net Income by Month  
and Cumulative Net Income**



October 2022 Board Meeting - Treasurer/Comptroller's report

SUMMARY HISTORY OF FARE ADJUSTMENTS																											
MARTHA'S VINEYARD ROUTE																											
PASSENGERS	EFFECTIVE DATE:	Base	Jun-01	Jan-02	Jan-03	Jan-04	Oct-04	Jan-05	Jan-06	Jan-07	Jan-08	May-08	Apr-09	Jan-10	Jan-11	Jan-12	Jan-13	Jan-14	Jan-15	Jan-16	Jan-17	Jan-18	Jan-19	Jan-20	Jan-21	Jan-22	Current
CONVENTIONAL SPEED SERVICE																											
REGULAR - ADULT	\$ 5.00	\$ 0.50				①			\$ 0.50	\$ 0.50		\$ 0.50			\$ 0.50				\$ 0.50					\$ 1.00		\$ 9.00	
REGULAR - CHILD	\$ 2.50	\$ 0.25							\$ 0.25	\$ 0.25		\$ 0.25			\$ 0.25				\$ 0.25					\$ 0.50		\$ 4.50	
REGULAR - SENIOR CITIZEN	\$ 2.50	\$ 0.25							\$ 0.25	\$ 0.25		\$ 0.25			\$ 0.25				\$ 0.25					\$ 0.50		\$ 4.50	
REGULAR - FURLOUGH	\$ 2.50	\$ 0.25							\$ 0.25	\$ 0.25		\$ 0.25			\$ 0.25				\$ 0.25					\$ 0.50		\$ 4.50	
10 RIDE BOOK - ADULT	\$ 40.00	\$ 4.00							\$ 4.00	\$ 7.00		\$ 5.00			\$ 5.00				\$ 4.00			\$ 5.00		\$ 8.00		\$ 82.00	
10 RIDE BOOK - CHILD	\$ 27.50	n/a							\$ 2.50	\$ 2.50		\$ 2.50			\$ 2.50				\$ 2.50			\$ 5.00		\$ 5.00		\$ 50.00	
10 RIDE BOOK - SENIOR CITIZEN	\$ 25.00	\$ 2.50							\$ 2.50	\$ 2.50		\$ 2.50			\$ 2.50				\$ 2.50			\$ 5.00		\$ 5.00		\$ 50.00	
5 RIDE BOOK - ADULT																					\$ 34.50		\$ 4.00		\$ 38.50		
5 RIDE BOOK - CHILD																					\$ 20.00		\$ 2.50		\$ 22.50		
5 RIDE BOOK - SENIOR CITIZEN																					\$ 20.00		\$ 2.50		\$ 22.50		
46 RIDE MONTHLY COMMUTER BOOK	\$ 90.00	\$ 10.00							\$ 10.00	\$ 10.00		\$ 9.00			\$ 9.00				\$ 10.00					\$ 17.00		\$ 165.00	
GROUP RATE - ADULT (ow)	\$ 4.00	\$ 0.40							\$ 0.40	\$ 0.40		\$ 0.40			\$ 0.40				\$ 0.50					\$ 0.70		\$ 7.20	
GROUP RATE - CHILD (ow)	\$ 2.00	\$ 0.20							\$ 0.20	\$ 0.20		\$ 0.20			\$ 0.20				\$ 0.25					\$ 0.35		\$ 3.60	
GROUP RATE - STUDENT (RT)	\$ 3.00	\$ 0.25							\$ 0.25	\$ 0.50					\$ 0.50				\$ 0.50					\$ 0.50		\$ 5.50	
① = Town embarkation fee of \$0.50 imposed by port communities																											
AUTOMOBILES																											
REGULAR (one-way fares)																											
ON SEASON																											
Under 17'	\$ 52.00		\$ 3.00		\$ 2.00			\$ 5.00	\$ 3.00		\$ 2.50					\$ 1.00						\$ 12.50	\$ 4.00	\$ 6.00		\$ 91.00	
17' but less than 20'	\$ 55.00		n/a		\$ 7.00	\$ 5.00		\$ 5.00	\$ 3.00		\$ 2.50					\$ 1.00						\$ 12.50	\$ 4.00	\$ 6.00		\$ 101.00	
OFF SEASON																											
Under 17'	\$ 31.00		\$ 3.00		\$ 1.00			\$ 3.00	\$ 2.00		\$ 2.50					\$ 1.00							\$ 11.50	\$ 4.00		\$ 59.00	
17' but less than 20'	\$ 34.00		n/a		\$ 6.00	\$ 5.00		\$ 3.00	\$ 2.00		\$ 2.50					\$ 1.00							\$ 11.50	\$ 4.00		\$ 69.00	
10 RIDE BOOK	\$ 416.00		\$ 24.00		\$ 56.00			\$ 29.00	\$ 50.00		\$ 25.00					\$ 10.00						\$ 120.00	\$ 120.00	\$ 60.00		\$ 910.00	
EXCURSION (round trip fare) (includes 2 adults & 2 children)																											
ON SEASON																											
Under 17'	\$ 63.00	\$ 2.00	\$ 6.00	\$ (6.00)				\$ 8.00	\$ 10.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 7.00		\$ 106.00	
17' but less than 20'	\$ 65.00	n/a	n/a	n/a	\$ 10.00	\$ 10.00		\$ 8.00	\$ 10.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 7.00		\$ 126.00	
20' and over	\$ 95.00	n/a	n/a	n/a	n/a	n/a		\$ 8.00	\$ 10.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 7.00		\$ 136.00	
OFF SEASON																											
Under 17'	\$ 35.00	\$ 2.00	\$ 6.00	\$ (4.00)				\$ 6.00	\$ 7.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 5.00		\$ 73.00	
17' but less than 20'	\$ 39.00	n/a	n/a	n/a	\$ 10.00	\$ 10.00		\$ 6.00	\$ 7.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 5.00		\$ 93.00	
20' and over	\$ 69.00	n/a	n/a	n/a	n/a	n/a		\$ 6.00	\$ 7.00		\$ 5.00			\$ 2.00		\$ 2.00		\$ 2.00					\$ 5.00	\$ 5.00		\$ 103.00	
TRUCKS / FREIGHT																											
REGULAR (one-way fares)																											
COMMERCIAL			5.00%	4.00%		5.00%		5.00%	10.00%	9.00%								5.00%					12.50%		7.00%		
MOTORCYCLE (on season)	\$ 22.00		\$ 2.00						\$ 2.00													\$ 6.50	\$ 4.00			\$ 36.50	
EXCURSION (round trip fare)																											
MOTORCYCLE (on season)	\$ 37.50	\$ 2.00	\$ 6.00					\$ 2.50				\$ 2.00			\$ 2.00		\$ 2.00		\$ 2.00				\$ 5.00			\$ 59.00	

## October 2022 Board Meeting - Treasurer/Comptroller's report

[illegible]

# October 2022 Board Meeting - Treasurer/Comptroller's report

SUMMARY HISTORY OF FARE ADJUSTMENTS																											
NANTUCKET ROUTE																											
	EFFECTIVE DATE:	Base	Jun-01	Jan-02	Jan-03	Jan-04	Oct-04	Jan-05	Jan-06	Jan-07	Jan-08	May-08	Jan-09	Mar-10	Jan-11	Jan-12	Jan-13	Jan-14	Jan-15	Jan-16	Jan-17	Jan-18	Jan-19	Jan-20	Jan-21	Jan-22	Current
PASSENGERS																											
CONVENTIONAL SPEED SERVICE						①																					
REGULAR - ADULT		\$ 12.50	\$ 0.50			\$ 0.50				\$ 1.00		\$ 1.50			\$ 1.00				\$ 1.00						\$ 1.00		\$ 19.00
REGULAR - CHILD		\$ 6.25	\$ 0.25			\$ 0.25				\$ 0.50		\$ 0.75			\$ 0.50				\$ 0.50						\$ 0.50		\$ 9.50
REGULAR - SENIOR CITIZEN		\$ 6.25	\$ 0.25			\$ 0.25				\$ 0.50		\$ 0.75			\$ 0.50				\$ 0.50						\$ 0.50		\$ 9.50
REGULAR - FURLOUGH		\$ 6.25	\$ 0.25			\$ 0.25				\$ 0.50		\$ 0.75			\$ 0.50				\$ 0.50						\$ 0.50		\$ 9.50
10 RIDE BOOK - ADULT		\$ 100.00	\$ 4.00			\$ 4.00				\$ 12.00		\$ 12.00			\$ 8.00				\$ 10.00				\$ 5.00		\$ 8.00		\$ 163.00
10 RIDE BOOK - CHILD		\$ 67.50	n/a							\$ 5.00		\$ 7.50			\$ 5.00				\$ 5.00				\$ 5.00		\$ 5.00		\$ 100.00
10 RIDE BOOK - SENIOR CITIZEN		\$ 62.50	\$ 5.00							\$ 5.00		\$ 7.50			\$ 5.00				\$ 5.00				\$ 5.00		\$ 5.00		\$ 100.00
5 RIDE BOOK - ADULT																							\$ 75.00		\$ 4.00		\$ 79.00
5 RIDE BOOK - CHILD																							\$ 45.00		\$ 2.50		\$ 47.50
5 RIDE BOOK - SENIOR CITIZEN																							\$ 45.00		\$ 2.50		\$ 47.50
46 RIDE MONTHLY COMMUTER BOOK																											
GROUP RATE - ADULT (ow)		\$ 10.00	\$ 0.40			\$ 0.40				\$ 0.80		\$ 1.20			\$ 0.80				\$ 0.80						\$ 0.80		\$ 15.20
GROUP RATE - CHILD (ow)		\$ 5.00	\$ 0.20			\$ 0.20				\$ 0.40		\$ 0.60			\$ 0.40				\$ 0.40						\$ 0.40		\$ 7.60
GROUP RATE - STUDENT (RT)		\$ 6.50	\$ 0.25			\$ 0.25				\$ 1.00		\$ 2.00			\$ 1.00				\$ 3.00						\$ 1.00		\$ 15.00
HIGH-SPEED SERVICE						①																					
REGULAR - ADULT (ow)		\$ 23.00	\$ 1.00	\$ 2.00		\$ 1.00		\$ 2.00		\$ 1.00	\$ 2.00				\$ 2.50		\$ 1.50								\$ 3.00		\$ 39.00
REGULAR - CHILD (ow)		\$ 17.25	\$ 0.75	\$ 1.50		\$ 0.75		\$ 1.50		\$ 0.75	\$ 1.50		\$ (8.00)		\$ 1.50		\$ 0.75								\$ 1.50		\$ 19.75
REGULAR - SENIOR CITIZEN (ow)		\$ 17.25	\$ 0.75	\$ 1.50		\$ 0.75		\$ 1.50		\$ 0.75	\$ 1.50				\$ 2.50		\$ 1.25								\$ 1.50		\$ 29.25
REGULAR - FURLOUGH (ow)		\$ 17.25	\$ 0.75	\$ 1.50		\$ 0.75		\$ 1.50		\$ 0.75	\$ 1.50				\$ 2.50		\$ 1.25								\$ 1.50		\$ 29.25
REGULAR - ADULT (rt)		\$ -													\$ 66.00		\$ 2.00								\$ 6.00		\$ 74.00
REGULAR - CHILD (rt)		\$ -													\$ 33.00		\$ 1.00								\$ 3.00		\$ 37.00
REGULAR - SENIOR CITIZEN (rt)		\$ -													\$ 49.50		\$ 1.50								\$ 3.00		\$ 54.00
REGULAR - FURLOUGH (rt)		\$ -													\$ 49.50		\$ 1.50								\$ 3.00		\$ 54.00
EXCURSION - ADULT (1 Day rt)(Mon-Thu)		\$ -														\$ 49.00									\$ 5.00		\$ 54.00
EXCURSION - CHILD (1 Day rt)(Mon-Thu)		\$ -														\$ 24.00									\$ 2.50		\$ 26.50
10 RIDE BOOK - ADULT		\$ 200.00		\$ 20.00				\$ 10.00	\$ 10.00		\$ 16.00				\$ 4.00		\$ 15.00								\$ 25.00		\$ 300.00
10 RIDE BOOK - CHILD		\$ 150.00	n/a								\$ 20.00		\$ (10.00)		\$ 5.00		\$ 5.00								\$ 12.00		\$ 182.00
10 RIDE BOOK - SENIOR CITIZEN		\$ 170.00	n/a					n/a	n/a		\$ -				\$ 5.00		\$ 10.00								\$ 20.00		\$ 205.00
46 RIDE MONTHLY COMMUTER BOOK																											
GROUP RATE - ADULT (ow)		\$ 19.20		\$ 1.60		\$ 1.60		\$ 1.60			\$ 1.60				\$ 0.80		\$ 1.20								\$ 2.00		\$ 29.60
GROUP RATE - CHILD (ow)		\$ 14.40		\$ 1.20		\$ 1.20		\$ 1.20			\$ 1.20		\$ (6.40)		\$ 0.40		\$ 0.60								\$ 1.00		\$ 14.80
GROUP RATE - STUDENT (RT)		\$ 6.50	\$ 0.25			\$ 0.25				\$ 1.00		\$ 2.00			\$ 1.00		\$ 3.00								\$ 1.00		\$ 15.00
① = Town embarkation fee of \$0.50 imposed by port communities is not included in fare adjustment																											
AUTOMOBILES																											
REGULAR (one-way fares)																											
ON SEASON																											
Under 17'		\$ 158.00	\$ 2.00	\$ 5.00		\$ 10.00				\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00								\$ 25.00	\$ 5.00	\$ 16.00		\$ 246.00
17' but less than 20'		\$ 165.00	n/a	n/a		\$ 25.00	\$ 8.00		\$ 2.00	\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00							\$ 25.00	\$ 5.00	\$ 16.00		\$ 271.00	
OFF SEASON																											
Under 17'		\$ 97.00	\$ 3.00	\$ 5.00		\$ 10.00				\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00									\$ 15.00	\$ 11.00		\$ 166.00
17' but less than 20'		\$ 105.00	n/a	n/a		\$ 20.00	\$ 8.00		\$ 2.00	\$ 5.00	\$ 5.00	\$ 5.00			\$ 10.00								\$ 15.00	\$ 11.00		\$ 186.00	
10 RIDE BOOK		\$ 1,265.00	\$ 15.00	\$ 40.00		\$ 200.00				\$ 50.00		\$ 50.00															n/a
6 RIDE BOOK (2 YR EXPIRATION)												\$ 972.00		\$ 48.00									\$ 127.50	\$ 97.50	\$ 75.00		\$ 1,320.00
6 RIDE BOOK (NO EXPIRATION)												\$ 1,140.00		\$ 60.00									\$ 150.00	\$ 90.00	\$ 123.00		\$ 1,563.00
EXCURSION (round trip fare) (includes 2 adults & 2 children)																											
ON SEASON																											
Under 17'		\$ 150.00	\$ 2.00	\$ 13.00		\$ 10.00		\$ 5.00	\$ 10.00		\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 16.00		\$ 246.00	
17' but less than 20'		\$ 165.00	n/a	n/a		\$ 25.00	\$ 16.00	\$ 4.00	\$ 10.00		\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 16.00		\$ 276.00	
20' and over		\$ 226.00	n/a	n/a		n/a	n/a	\$ 4.00	\$ 10.00		\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 16.00		\$ 296.00	
OFF SEASON																											
Under 17'		\$ 85.00	\$ 2.00	\$ 13.00		\$ 15.00		\$ 10.00	\$ 5.00		\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 12.00		\$ 182.00	
17' but less than 20'		\$ 100.00	n/a	n/a		\$ 25.00	\$ 16.00	\$ 9.00	\$ 5.00		\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 12.00		\$ 207.00	
20' and over		\$ 156.00	n/a	n/a		n/a	n/a	\$ 9.00	\$ 5.00		\$ 10.00			\$ 10.00		\$ 10.00		\$ 5.00					\$ 5.00	\$ 12.00		\$ 222.00	

October 2022 Board Meeting - Treasurer/Comptroller's report

	EFFECTIVE DATE:	Base	Jan-01	Jan-02	Jan-03	Jan-04	Oct-04	Jan-05	Jan-06	Jan-07	Jan-08	May-08	Apr-09	Mar-10	Jan-11	Jan-12	Jan-13	Jan-14	Jan-15	Jan-16	Jan-17	Jan-18	Jan-19	Jan-20	Jan-21	Jan-22	Current
TRUCKS / FREIGHT																											
REGULAR (one-way fares)																											
COMMERCIAL			5.00%	4.00%		8.00%			5.00%	5.00%		5.00%			5.00%		7.00%						12.50%		7.00%		
MOTORCYCLE (on season)	\$ 50.00		\$ 3.00					\$ 5.00						\$ 5.00		\$ 4.50						\$ 13.50	\$ 4.00				\$ 85.00
EXCURSION (round trip fare)																											
MOTORCYCLE (on season)	\$ 90.00	\$ 2.00	\$ 13.00					\$ 5.00						\$ 5.00		\$ 10.00		\$ 5.00					\$ 5.00				\$ 135.00
PARKING																											
DAILY FEE																											
ON SEASON																											
HYANNIS MAIN	\$ 10.00						\$ 2.00							\$ 3.00		\$ 5.00											\$ 20.00
OFF-SITE	\$ 6.00						\$ 2.00				\$ 2.00				\$ 5.00												\$ 15.00
SHOULDER SEASON																											
HYANNIS MAIN	\$ 6.00						\$ 2.00				\$ 2.00																\$ 10.00
OFF-SITE	\$ 6.00						\$ 2.00				\$ 2.00																\$ 10.00
OFF SEASON																											
HYANNIS MAIN	\$ 6.00						\$ 2.00		\$ (3.00)																		\$ 5.00
OFF-SITE	\$ 6.00						\$ 2.00		\$ (3.00)																		\$ 5.00
PERMITS																											
HYANNIS MAIN																											
ON SEASON (Discontinued 2013)	\$ 550.00					\$ 200.00			\$ 50.00				\$ 100.00		\$ 50.00	\$ 150.00											n/a
OFF SEASON (Discontinued 2012)	\$ 325.00					\$ 125.00			\$ 50.00																		n/a
COMBO- MAIN LOT / LEWIS BAY	\$ -															\$ 900.00	\$ 50.00						\$ 50.00	\$ 50.00		\$ 1,050.00	
OFF-SITE																											
ON SEASON - Lewis Bay	\$ 550.00							\$ 25.00							\$ 25.00	\$ 150.00	\$ 50.00						\$ 50.00	\$ 50.00			\$ 900.00
ON SEASON - Yarmouth Rd	\$ 550.00							\$ 25.00							\$ 25.00		\$ 50.00						\$ 50.00	\$ 50.00			\$ 750.00
ON SEASON - Brooks Rd	\$ -																								\$ 700.00	\$ 700.00	
OFF SEASON - Lewis Bay	\$ 375.00							\$ 25.00				\$ 25.00			\$ 25.00		\$ 50.00						\$ 25.00	\$ 25.00			\$ 550.00
OFF SEASON - Yarmouth Rd	\$ 375.00							\$ 25.00				\$ 25.00			\$ 25.00		\$ 50.00						\$ 25.00	\$ 25.00			\$ 550.00
WINTER													\$ 225.00			\$ 50.00							\$ 25.00	\$ 25.00			\$ 325.00
MISCELLANEOUS																											
DRIVER SERVICES																											
DRIVE ON or DRIVE OFF																											
Under 20' (On Season)	\$ 15.00		\$ 5.00		\$ 5.00													\$ 10.00					\$ 5.00				\$ 40.00
Under 20' (Off Season)	\$ 15.00		\$ 5.00		\$ 5.00																						\$ 25.00
20' and over	\$ 30.00		\$ 10.00		\$ 10.00																						\$ 50.00
DRIVE TO OFFSITE LOT	\$ 37.50				\$ 12.50																						\$ 50.00
Bicycles																											
Bicycle	\$ 5.00				\$ 1.00									\$ 1.00													\$ 7.00
	\$ -																										\$ -

# STAFF SUMMARY

Date: October 13, 2022

File# A-676



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Accounting & Finance
X	Board Members		Information	Author: Mark K. Rozum
				Subject 2022-2023 Transportation Agreement with M.V. Regional High School District

**PURPOSE:**

To request a vote of the Members to authorize the General Manager to execute a renewal of the transportation agreement with the Martha's Vineyard Regional High School District, for school related approved transportation.

**BACKGROUND:**

Annually, the Steamship Authority enters into a Transportation Agreement with the Martha's Vineyard Regional High School District to establish a fixed price contract for the transportation of student groups, teachers, administrators and game officials on school approved travel for the school's upcoming fiscal year, in this case 2022-2023. The prior agreement established a fixed price of \$33,000 for the fiscal year July 1, 2021 through June 30, 2022, payable in ten (10) monthly installments of \$3,300 commencing September 1, 2021 and ending on June 1, 2022. This rate reflected approximately a 50% discount over applicable tariff rates.

During the most recent school fiscal year ended June 30, 2022, the Steamship Authority provided transportation to the Martha's Vineyard Regional High School District in the amount of \$73,038, which was a 127.2% increase over the 2020-2021 year's activity. The transportation costs during 2018-2019 was \$100,932, for 2019-2020 was \$69,096 and for 2020-2021 was \$32,152. Thus, school district related travel during the last three (3) years has averaged \$71,067 annually. The Staff is recommending adjusting the fixed price contract to \$35,000 which would approximate the 50% discount normally given to the island schools, including the Nantucket Public Schools.

The Port Council at their October meeting voted to recommend the approval of the 2022-2023 Transportation Agreement with the M.V. Regional High School District.

**RECOMMENDATION:**

That the Members vote to authorize the General Manager to execute a new transportation agreement with the Martha's Vineyard Regional High School District, for school related approved transportation for a fixed price of \$35,000 for the period July 1, 2022 through June 30, 2023.

Mark K. Rozum  
Treasurer/Comptroller

APPROVED:

Robert B. Davis  
General Manager



## **TRANSPORTATION AGREEMENT**

AGREEMENT MADE THIS \_\_\_ day of \_\_\_\_\_ between the **WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY** (hereinafter referred to as the "Authority") and the **MARTHA'S VINEYARD REGIONAL HIGH SCHOOL DISTRICT** (hereinafter referred to as the "Island Schools") acting in its own behalf and as agent for the local public elementary schools on Martha's Vineyard.

Now, therefore, in consideration of the mutual agreements herein contained, the parties hereto agree as follows:

1. It is agreed and understood that only the following school related and approved transportation shall be included, unless authorized by the Authority:
  - A. Student trips related to main school system including field trips, athletic trips, organized extra curricular activities and activity related to state and federal grants.
  - B. Other student trips, with necessary escorts, by Chapter 766 students for school required testing, travel for Special Education Out of District Placements or any State mandated travel.
  - C. Staff trips including trips to professional meetings, school visitations, advance preparation trips for field trips and meetings of State or regional departments (teacher travel will be limited to the ten (10) months that school is open as opposed to twelve (12) months for administrators, and will not be good during the individual's vacation). Teacher and administrator travel is limited to school-required trips.
  - D. Game officials
2. The form for transportation requests will include (a) the names of the adult(s) making the trip; (b) purpose of the trip; (c) the school name if applicable; (d) authorization for the trip be personally signed by the respective Principal and the Superintendent or his designee within the Superintendent's Office.
3. Payment shall be thirty-~~fivethree~~ thousand (\$~~35,000~~~~33,000~~) dollars annually paid to the Authority in ten (10) monthly installments of three thousand and ~~fivethree~~ hundred (\$~~3,500~~~~3,300~~) dollars per month commencing September 1, 202~~4~~ and ending on June 1, 202~~3~~. This annual payment will be reviewed by the Authority and the Island Schools prior to the start of each fiscal year based upon the cost of transportation furnished during the previous school year.
4. It will be the Superintendent's responsibility to monitor the system. Any alleged abuse of the system will be brought to the attention of the Superintendent.
5. It is also agreed that this agreement may be amended or terminated on thirty-day notice by the Authority or the Island Schools.

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET  
STEAMSHIP AUTHORITY

MARTHA'S VINEYARD REGIONAL HIGH  
SCHOOL DISTRICT

By: Robert B. Davis                      Date  
      Matthew T. D'Andrea, L.P.D.      Date

By: Richard M. Smith, Ed.D.      Date

# STAFF SUMMARY

Date: October 14, 2022

File# GM-781



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Nantucket Terminal Bulkhead Author: William J. Cloutier
X	Board Members		Information	Subject: Contract No. 20-2022 "Nantucket Terminal Bulkhead Repairs"

## **PURPOSE:**

To request a vote of the Members to authorize the General Manager to award Contract No. 20-2022, "Nantucket Terminal Bulkhead Repairs", to the lowest, eligible, and responsible bidder, AGM Marine Contractors, Inc. of Mashpee, MA for a Total Contract Price of \$340,000.

## **BACKGROUND:**

Contract No. 20-2022 seeks repairs to the Nantucket terminal's bulkhead along its east face where barges dock to unload materials. The wooden fendering along the face is severely worn and damaged and needs to be replaced. The concrete sheet pile cap is also damaged and will be restored with new concrete. UHMW (ultra-high molecular weight polyethylene), which is an extremely tough plastic with high abrasion and wear resistance, will be added to the wooden fenders and the concrete sheet pile cap to protect them.

Bid packages were sent to twenty (20) contractors, and two (2) bids were received and opened on October 13, 2022 at 2:00 p.m. AGM Marine Contractors Inc. submitted the lowest, eligible, and responsible bid of \$340,000. The Steamship Authority's budget estimate for this project was \$300,000.

## **RECOMMENDATION:**

Staff recommends that the Members vote to authorize the General Manager to award Contract No. 20-2022, "Nantucket Terminal Bulkhead Repairs", to the lowest, eligible, and responsible bidder, AGM Marine Contractors, Inc. of Mashpee, MA for a Total Contract Price of \$340,000.

William J. Cloutier  
Woods Hole Reconstruction Project Manager

Robert B. Davis  
General Manager

Attachments

# STAFF SUMMARY

Date: October 14, 2022

File# GM-782



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Nantucket Terminal Dredging Project Author: William J. Cloutier
X	Board Members		Information	Subject: Contract No. 21-2022 "Dredging at Nantucket Terminal"

## PURPOSE:

To request a vote of the Members to authorize the General Manager to award Contract No. 21-2022, "Dredging at Nantucket Terminal", to the lowest, eligible, and responsible bidder, AGM Marine Contractors, Inc. of Mashpee, MA for a Total Contract Price of \$251,500.

## BACKGROUND:

Contract No. 21-2022 seeks dredging services in front of the bulkhead along the east face of the Nantucket terminal where barges dock and in specific locations within the terminal's south slip. The dredging plans estimate that 3,125 cubic yards will be removed from the ocean floor. The removal of the dredge spoils will allow barges to better access the terminal's east face at all tide conditions and will lower three (3) berms in its south slip. The contract is pending successfully obtaining permits from MA DEP and the U.S. Army Corps of Engineers, which are currently reviewing the Authority's submitted applications.

Bid packages were sent to sixteen (16) potential contractors, and two (2) bids were received and opened on October 13, 2022 at 2:00 p.m. AGM Marine Contractors Inc. submitted the lowest, eligible, and responsible bid of \$251,500. The Steamship Authority's budget estimate for the project was \$900,000.

## RECOMMENDATION:

Staff recommends that the Members vote to authorize the General Manager to award Contract No. 21-2022, "Dredging at Nantucket Terminal", to the lowest, eligible, and responsible bidder, AGM Marine Contractors, Inc. of Mashpee, MA for a Total Contract Price of \$251,500.

William J. Cloutier  
Woods Hole Reconstruction Project Manager

Robert B. Davis  
General Manager

Attachments

Page 1



## Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

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### SUMMARY OF BID RESULTS

#### DREDGING at NANTUCKET TERMINAL

#### CONTRACT #21-2022

Contract Number 21-2022 was publicly opened and read aloud at 2:00 pm on Thursday, October 13, 2022. Present at the opening were Peggy Nickerson (Steamship Authority), Bill Cloutier (Steamship Authority) & Kevin Trombly (Robert B. Our Co.)

Two (2) bids were received as listed below.

<u>Bidder</u>	<u>Total Contract Price</u>
AGM Marine Contractors, Inc. Mashpee, MA	\$251,500.00
Robert B. Our Marine Division LLC Harwich, MA	\$991,828.08

The Bids are currently being taken under advisement.

Sincerely,

Peggy Nickerson

Peggy Nickerson, Procurement Officer

# STAFF SUMMARY

Date: October 11, 2022

File# COMM-2022-05



TO:		FOR:		FROM:
X	General Manager	X	Vote	Dept.: Communications and Marketing Author: Sean F. Driscoll
X	Board Members		Information	Subject: Digital Platform Post-Launch Support Agreement with ADK Group

## **PURPOSE:**

To receive authorization to execute a Statement of Work for Digital Platform Post-Launch Support Agreement with ADK Group LLC in the amount of \$348,000.

## **BACKGROUND:**

In November 2021, the Board authorized the general manager to award Contract No. 02-2021, “Redesign of the Steamship Authority’s Website and Development of a Mobile Application”, to ADK Group of Boston, Massachusetts, for a total contract price of \$1,996,554. Since that time, ADK Group and the Authority have been engaged in the development of the new website, along with the Authority’s first-ever mobile application.

Following the scheduled launch of the website and app on or about March 15, 2023, the Authority wishes to retain ADK Group for ongoing support and strategic growth services. As part of the proposed Statement of Work, ADK Group will assign a team including a project coordinator, a principal architect, a digital strategist, a front-end developer, and a quality analyst to execute platform maintenance, strategic growth and road mapping, technical search engine optimization (SEO) services, and ongoing feature development and optimization efforts. This ongoing support agreement would be in effect ninety (90) days after the launch of the website and mobile application. The term will extend for twelve (12) months, then renew for consecutive six (6) month periods, or longer if agreed upon by both parties.

The monthly cost of these services is \$29,000, or \$348,000 per year. The Authority currently pays approximately \$13,000 per month, or \$151,000 per year, on average for website maintenance and SEO services with the current website developer. However, in the first three (3) years of the current website’s existence, the Authority paid an average of approximately \$308,000 per year to its current website vendor for similar services.

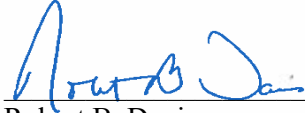
**RECOMMENDATION:**

That the Members authorize the general manager to execute a Statement of Work for Digital Platform Post-Launch Support Agreement with ADK Group LLC in the amount of \$348,000, starting ninety (90) days after launch for a term of twelve (12) months.



Sean F. Driscoll  
Communications Director

Approved:



Robert B. Davis  
General Manager

With attachment