



Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

Revised January 2, 2026 1:15 PM
Posted December 31, 2025 1:15 PM

WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY

POR T COUNCIL
Tuesday, January 6, 2026
9:00 AM

First Floor Meeting Room (Room #103), SSA Administrative Offices
228 Palmer Avenue, Falmouth, MA 02540

NOTE: This meeting will be open to the public; however, the public may participate virtually in the meeting, including Public Comment, by visiting <https://us02web.zoom.us/j/85134556877> or by going to zoom.us and using meeting ID 851 3455 6877. Participants can also use the same meeting ID and join telephonically by calling one of the following numbers: (669) 900-6833, (346) 248-7799, (929) 436-2866, (253) 215-8782, (301) 715-8592, or (312) 626-6799.

1. Minutes
 - a) Approval of the Minutes of the December 9, 2025, Joint Meeting in Public Session
2. Management Report
 - a) Updates on Current Projects including:
 1. M/V Monomoy Status
 2. Woods Hole Terminal Reconstruction Project Update
 3. Reservation System Replacement Project
 - b) Proposed Pre-Season Promotion for High-Speed Ticket Books
3. Treasurer's Report
 - a) Business Summary for the Month of November 2025
4. Old/New Business
5. Public Comment

These agenda items are those that the Chairman reasonably anticipates will be discussed at the meeting. Not all items listed may in fact be discussed, and other items not listed because they are not anticipated by the Chairman to be discussed may also be brought up for discussion to the extent permitted by law. The Port Council's practice is to reserve time under New Business for topics that the Chairman does not anticipate will be discussed at the meeting. Other topics not listed but discussed by the Port Council during previous meetings might also be brought up for discussion by other Port Council Members under Old Business even though the Chairman does not anticipate a discussion about any such topics.

***M/V Monomoy* Conversion at Alabama Shipyard**

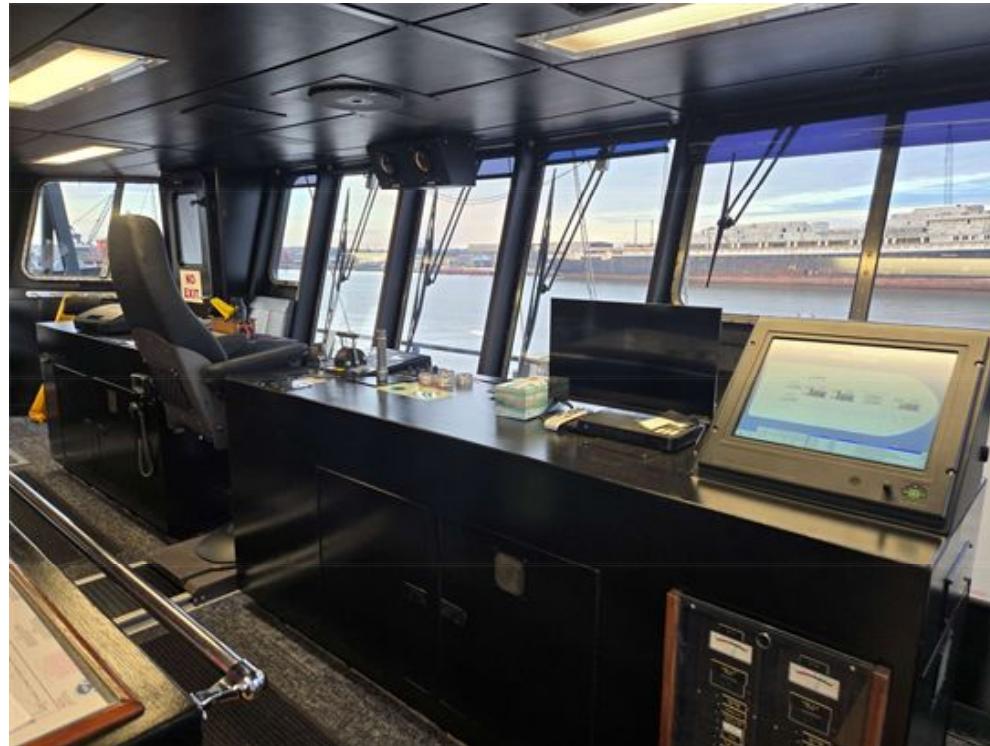
WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

Port Council Meeting January 6th 2026

MV Monomoy Wheelhouse Forward Console



MV Monomoy Wheelhouse Aft Console



01/06/2026

01/06/2026

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

3

MV Monomoy Aft of the House



01/06/2026

WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY

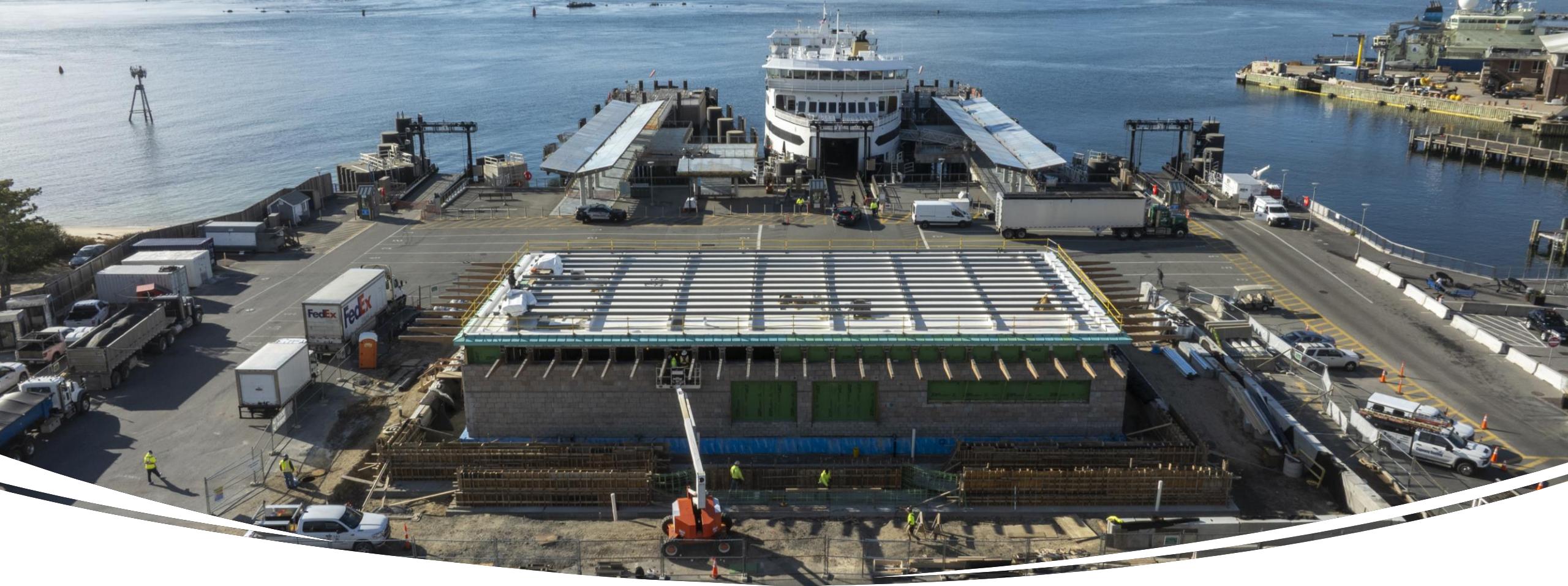
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MV Monomoy Milestones

• Propeller Shaft Installation	Complete
• Hull Blasting	Complete
• Hull Painting	Complete
• Vessel Un-docking	Complete
• Stability Test	Complete
• Sea Trials/COI	In Progress

M/V Aquinnah M/V Barnstable MV Monomoy Financial Snapshot

Project: <i>M/V Aquinnah, M/V Barnstable and M/V Monomoy</i>					
	<u>Budget</u>	<u>Payments Made to Date</u>	<u>Outstanding Commitments and Allowances</u>	<u>Current Estimate</u>	<u>Change from Budget</u>
<u>Vessel Acquisition</u>	17,483,332	17,483,332	-	17,483,332	-
<u>Design & Engineering</u>	350,000	526,113	23,887	550,000	200,000
<u>General Construction</u>					
Original Contract - MV Aquinnah	13,705,158	13,705,158	-	13,705,158	-
Change Orders	-	4,532,254	-	4,532,254	4,532,254
Original Contract - MV Barnstable	13,705,158	13,705,158	-	13,705,158	-
Change Orders	-	3,913,320	-	3,913,320	3,913,320
Original Contract - MV Monomoy	17,000,000	17,000,000	-	17,000,000	-
Change Orders	-	4,439,309	12,576	4,451,885	4,451,885
Anticipated Additional Costs					
Sub-Total	44,410,316	57,295,199	12,576	57,307,775	12,897,459
<u>Owner Supplied Materials</u>	4,500,000	7,518,049	114,816	7,632,865	3,132,865
<u>SSA Personnel</u>	1,550,000	3,020,545	75,000	4,060,914	2,510,914
<u>Allowance for Contingencies</u>	12,705,000	-	-	-	(12,705,000)
<u>Total Amount</u>	80,998,648	85,843,237	226,279	87,034,886	6,036,238



January 2026 Port Council Meeting

Drone Photo: November 24, 2025

Presented by: Raeleen Bandini, ECC Project Manager 12/30/25

Utility building nearly completed. Second floor showing carpet, painted walls, fire alarms, room signage, doors and windows.



Stairwell #1 and #2 completed at the Utility Building.

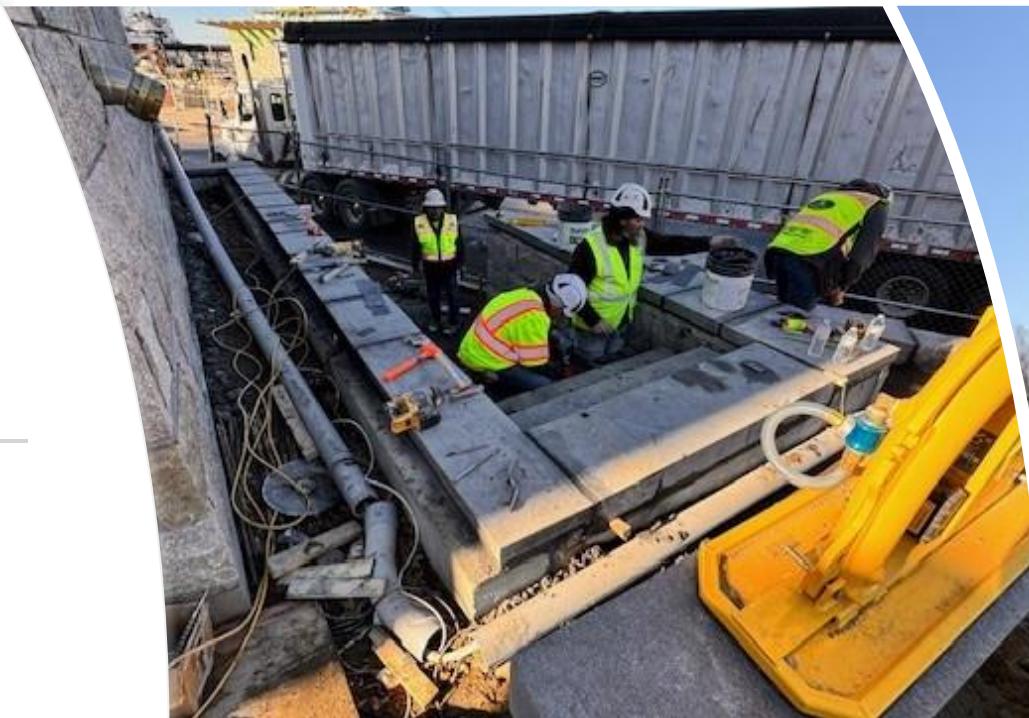


Utility Building finishing touches: painters, pipe insulators, and final fire protection for the Data Room.



Stone mason's complete stair work on the Northeast corner of the Utility Building.

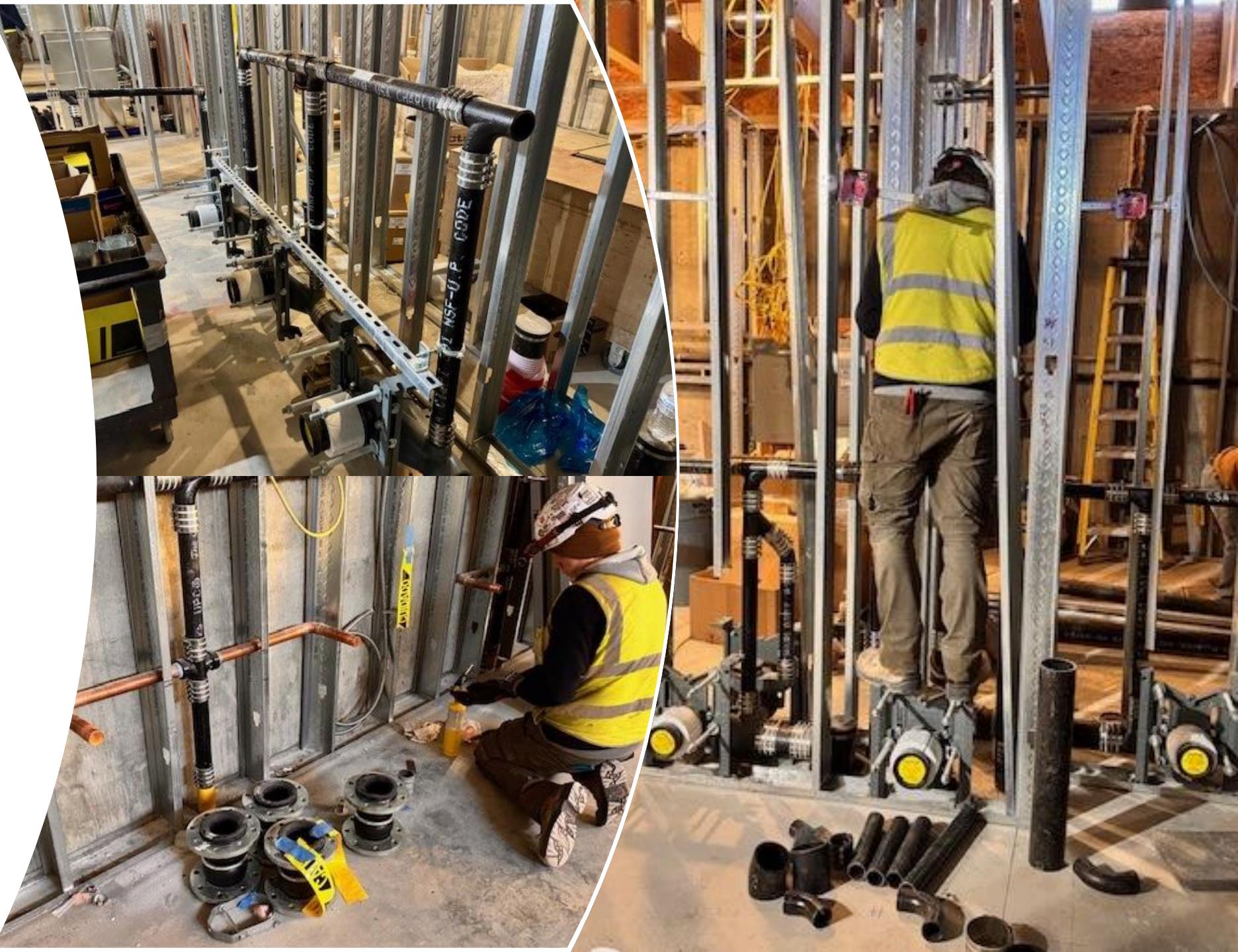
A tractor with a heavy gauge chain swings a yellow tool carrying the stone called a MQuip vacuum lifter and is used for lifting and setting heavy stones.



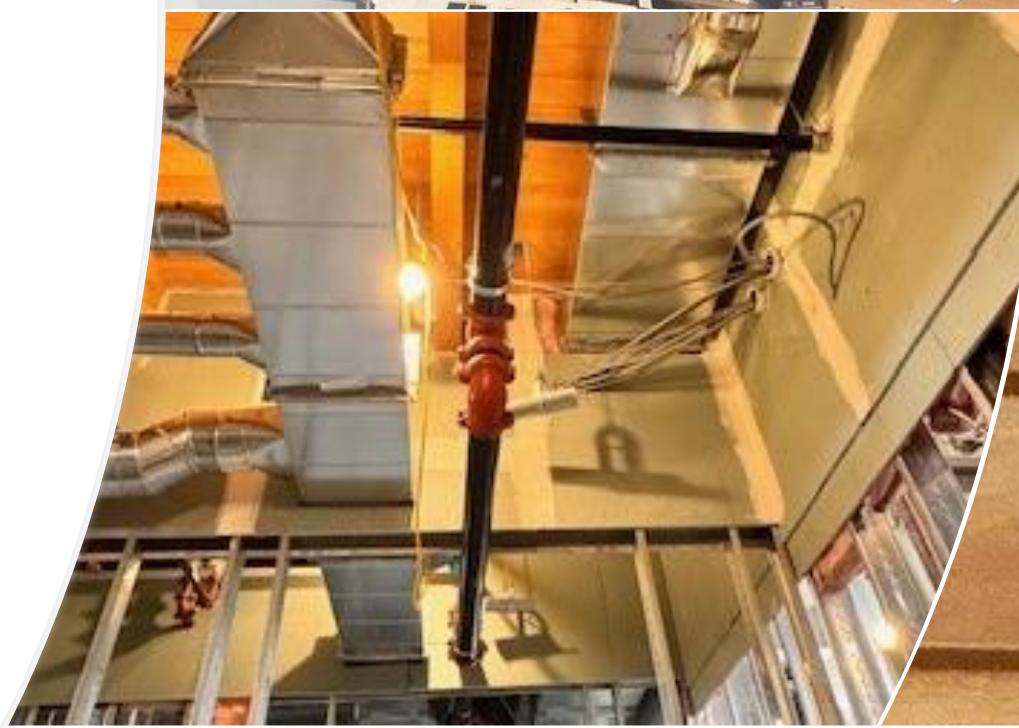
Pipe fitters install system equipment for heat and air conditioning as well as a heavy insulated wrap for the large water storage tank in the Mechanical room at the Terminal Building.



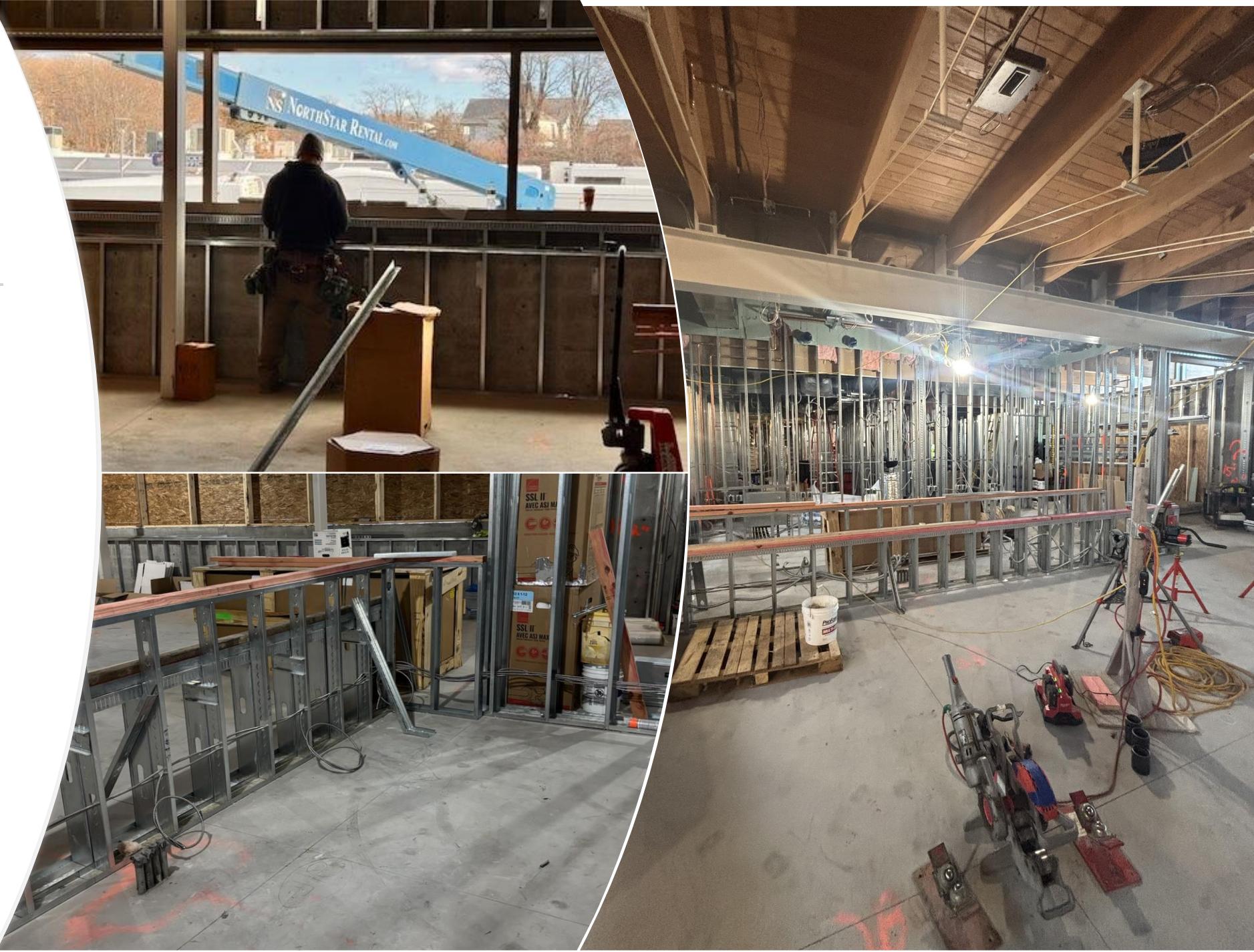
Plumbers install 14 toilet carriers and ventilation piping in the restrooms at the Terminal Building.



Fire prevention water supply piping and sprinklers are installed at the Terminal Building



Carpenters frame the ticket counter and the coffee bar with USB ports at the Terminal Building



Rough electrical wiring and equipment is installed throughout the Terminal Building



Curtain walls/windows are installed on the West side of the Terminal Building



Electricians install PVC electrical conduits for making data connections between the Utility and Terminal Building.

Work trenched by the regrading contractor prior to paving.



Regrading work with temporary topcoat pavement has been completed along the Northwest side of the Terminal Building.



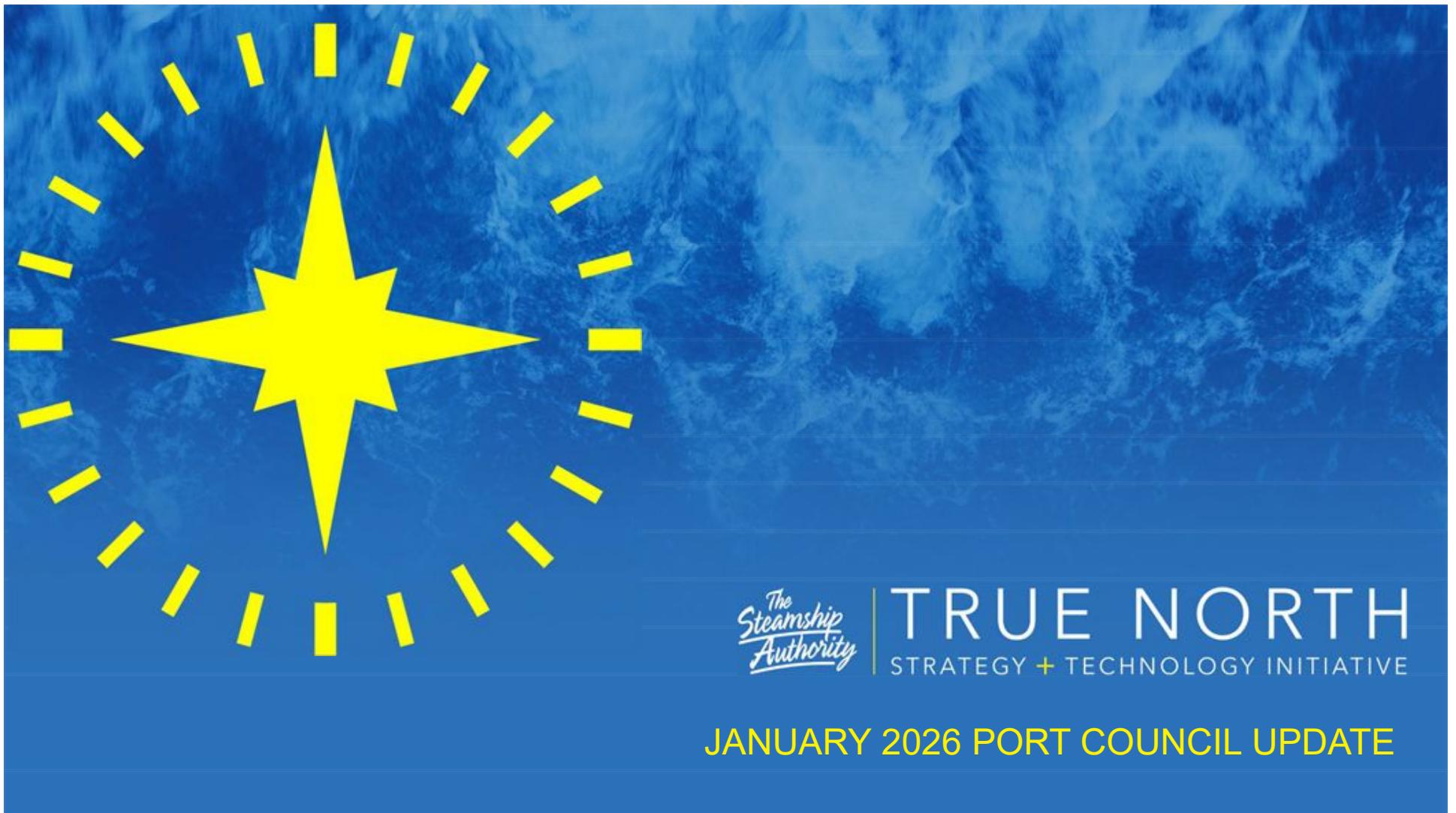


End of report

CAPITAL EXPENDITURE STATUS REPORT
as of December 31, 2025

Project: Woods Hole Terminal Reconstruction - Utility & Terminal Buildings Construction

	<u>Budget</u>	<u>Payments Made to Date</u>	<u>Outstanding Commitments and Allowances</u>	<u>Current Estimate</u>	<u>Change from Budget</u>	
Design & Engineering - Const Admin	2,535,353	1,792,429	742,924	2,535,353	-	
General Construction						
Original Contract - Colantonio Inc.	32,134,531	23,164,413	8,970,118	32,134,531	-	72.10%
Change Orders	-	1,194,136	-	1,194,136	1,194,136	3.70%
Anticipated Additional Costs						
General Construction	<u>32,134,531</u>	<u>24,358,549</u>	<u>8,970,118</u>	<u>33,328,667</u>	<u>1,194,136</u>	
Owner Supplied Materials	-	477,416	(477,416)	-	-	
SSA Personnel - 3 Years	583,274	405,579	177,695	583,274	-	
Allowance for Contingencies	3,907,500	-	-	-	(3,907,500)	
Total Amount	<u>39,160,658</u>	<u>27,033,973</u>	<u>9,413,321</u>	<u>36,447,294</u>	<u>(2,713,364)</u>	



TRUE NORTH STATUS SUMMARY 1-6-2026

Recent Progress:

- Finalized customizations; started solution design
- Town halls on Nantucket, MV, Mainland
- Draft policy changes

Upcoming Key Activities:

- Continue reviewing E-Deas's solution design
- Finalize procurement plan
- Refine & bring draft policies to Board & Port Council
- Town halls & shipper meetings in late January

Business Decisions – in process:

- Procurements (integration & infrastructure)
- Policies
- Website
- Data Migration
- Terminal Operations Flow
- Preseason portal process
- Testing/Training

Key Risks, Issues & Suggested Resolution(s):

- Resource capacity (IT & Ops)
- Unclear/undocumented policies (policy vs configuration)
- Change fatigue
- Staff training

Green

On track; will complete as planned

Yellow

Planned delivery at risk

Red

Will miss planned delivery

Key Milestone Legend:

Workstream	Status	Owner	Recent Action	Upcoming Action
Reservation System	Yellow	Mark A, Mark R	Finalized customizations Started solution design	Finish solution design Begin system configuration
Data Migration	Green	Steve	Data workshop with E-Dea Drafted migration plan	Working internally and with Bookem vendor
Launch Readiness	Green	Alison	Refining R1/R2 and 30/60/90 day plans	Revisit following configuration discussions (January)
Operations Redesign	Green	Mark A	Review policies that need to be changed & bring forward to the board for approval	Policies to go to IT Steering, Port Council, & Board in mid-Jan → vote in February
Policies	Green	Mark A	Drafted new policies (under internal review)	Finalize policy changes; prepare for Jan Board Town Halls & shipper meetings for public feedback
Procurement	Green	Mark R	In progress with bid for electricians, UPSS, Intrayystems SOWs, pedestal scanners, EXIS, CarsXE	Refine procurement plan for next IT Steering (mid Jan)
Website	Green	Mark A, Steve	Intrayystems started work on new website	Upcoming meeting to review website launch & cutover plan
Preseason Portal	Green	Mark A, Steve	Refined integration strategy with E-Dea	Developing integration documentation
Payment Gateway	Green	Mark R, Steve	Shift4 shared integration approach	Incorporate integration into E-Dea solution design
Business Central	Green	Mark R, Steve	Defined scope of integration Signed SOW with vendor & already working in sandbox	Refine integration and reporting approach
Internal Infrastructure (Network, Software, & Hardware)	Green	James	Defined scope	Select vendor
External Infrastructure (Network, Software, & Hardware)	Green	James	Shared external infrastructure requirements	Select vendor
Data Warehouse & Reporting	Green	Steve	Reviewed Datamart approach with E-Dea	Define phased approach
Customer Comm & Training	Green	Mark A, Sean	Reviewed comms and training needs	Defining communication software/service needs
Change Management	Green	Mark A	Held 4 Town Halls	Additional 3 Town Halls & 3 shipper meetings in Jan (for policy)

NEXT STEPS



1. Town Halls & Shipper Meetings – late January – exact dates TBD
2. Continue solution design sessions with E-Dea
3. Finalize Procurement Plan
4. Bring forward policy updates to IT Steering, Port Council, and Board (January & February)
 - Working session with the Board in January
 - Board votes on policy changes in February

STAFF SUMMARY

Date:

File# COMM 2026-01



TO:		FOR:		FROM:
<input checked="" type="checkbox"/>	General Manager	<input checked="" type="checkbox"/>	Vote	Dept.: Communications and Marketing Author: Sean F. Driscoll
<input checked="" type="checkbox"/>	Board Members		Information	Subject: Approval of Preseason Promotion for High-Speed Passenger Ticket Books

PURPOSE:

To request a vote of the Members to approve the sale of high-speed passenger ticket books at a 20% discount prior to the resumption of the high-speed service with the *M/V Iyanough* on March 30, 2026.

BACKGROUND:

For the past fourteen (14) years, the Steamship Authority has offered a 20% discount on the sale of high-speed passenger ticket books for a short period prior to the return of the *M/V Iyanough* to service. This preseason promotion continues to be quite popular, as nearly half of the yearly ticket book sales for the *M/V Iyanough* occur during the promotional period.

In 2025, the pre-season sale promotion began on Sunday, March 16, 2025, and ended on Saturday, March 29, 2025. It resulted in 4,173 ticket books sold and generated \$1,101,298.50 in revenue for the Authority at a cost of \$275,290.50 due to the discount offering. This total was down 7% from the prior year but is still above the average sales for the event.

Staff is proposing that the Steamship Authority continue to offer a 20% discount on the sale of electronic ticket books for the high-speed ferry during the period from **Sunday, March 22, 2026, through Saturday, April 4, 2026**. The discount would apply solely to electronic ticket books for adults, seniors and children. Staff requests that the Board allow the general manager flexibility to change the proposed preseason sale dates should the return of the *M/V Iyanough* to service be delayed for any reason.

The current prices for the 10-ride passenger books on the high-speed ferry are as follows:

	<u>Regular Price</u>	<u>With 20% Discount</u>
Adult	\$373.50	\$299.00
Seniors *	\$254.00	\$203.50
Children (Ages 5-12)	\$225.00	\$180.00

* Eligibility restrictions apply

RECOMMENDATION:

That the Members vote to approve a 20% discount on the price of all electronic passenger ticket books for the high-speed ferry during the period of from Sunday, March 22, 2026, through Saturday, April 4, 2026, and allow the general manager flexibility to change the proposed preseason sale dates should the return to service of the *M/V Iyanough* be delayed.

APPROVED:

Sean F. Driscoll
Communications Director

Alexander T. Krycka
General Manager

DRAFT

Business Summary

November, 2025

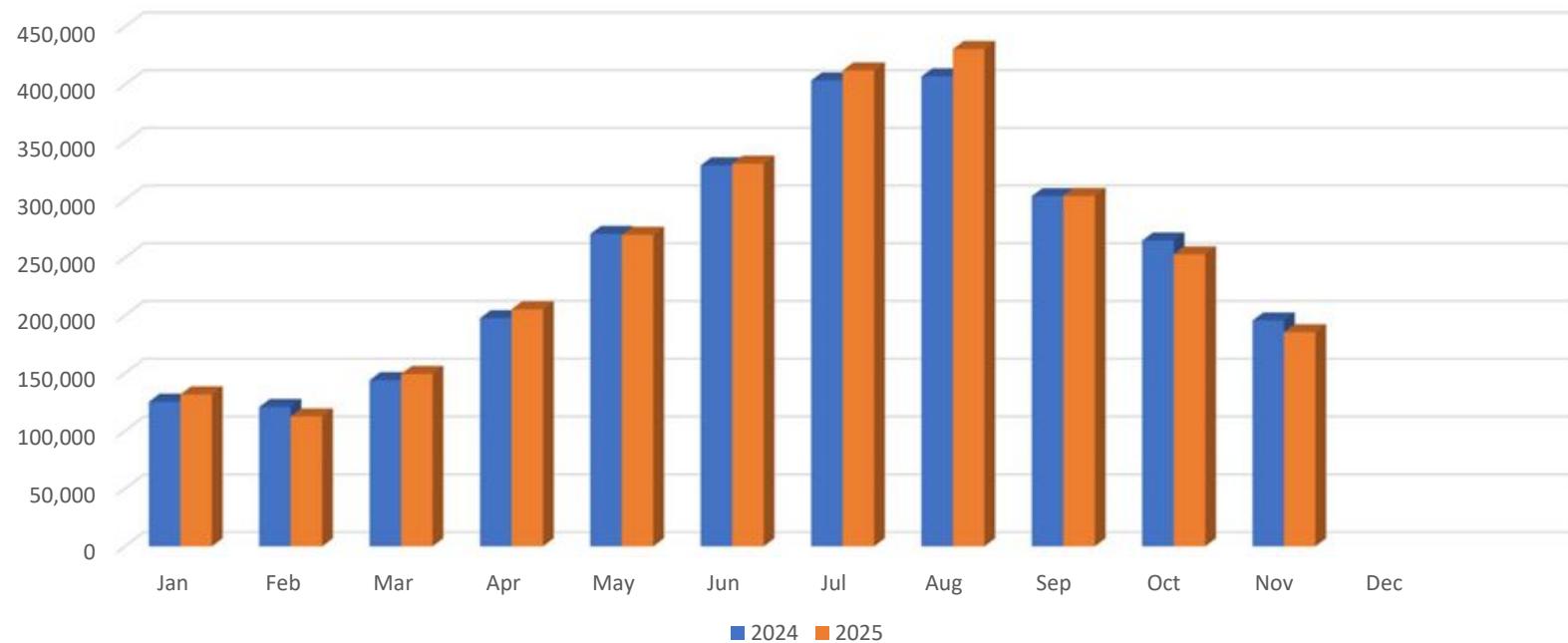
WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP
AUTHORITY

Port Council Meeting – January 6, 2026

Passengers Carried – November 2025 vs. 2024

		Monthly Variance	Montly % Difference			YTD Variance	YTD % Difference
Martha's Vineyard Route	▼	-6,332	-4.1%		▲	16,003	0.7%
Nantucket Regular Ferry	▲	1,522	8.7%		▲	21,516	10.0%
Nantucket Fast Ferry	▼	-5,326	-22.3%		▼	-14,840	-5.1%
Nantucket Route Subtotal	▼	-3,804	-9.2%		▲	6,676	1.3%
Total Passengers	▼	-10,136	-5.2%		▲	22,679	0.8%

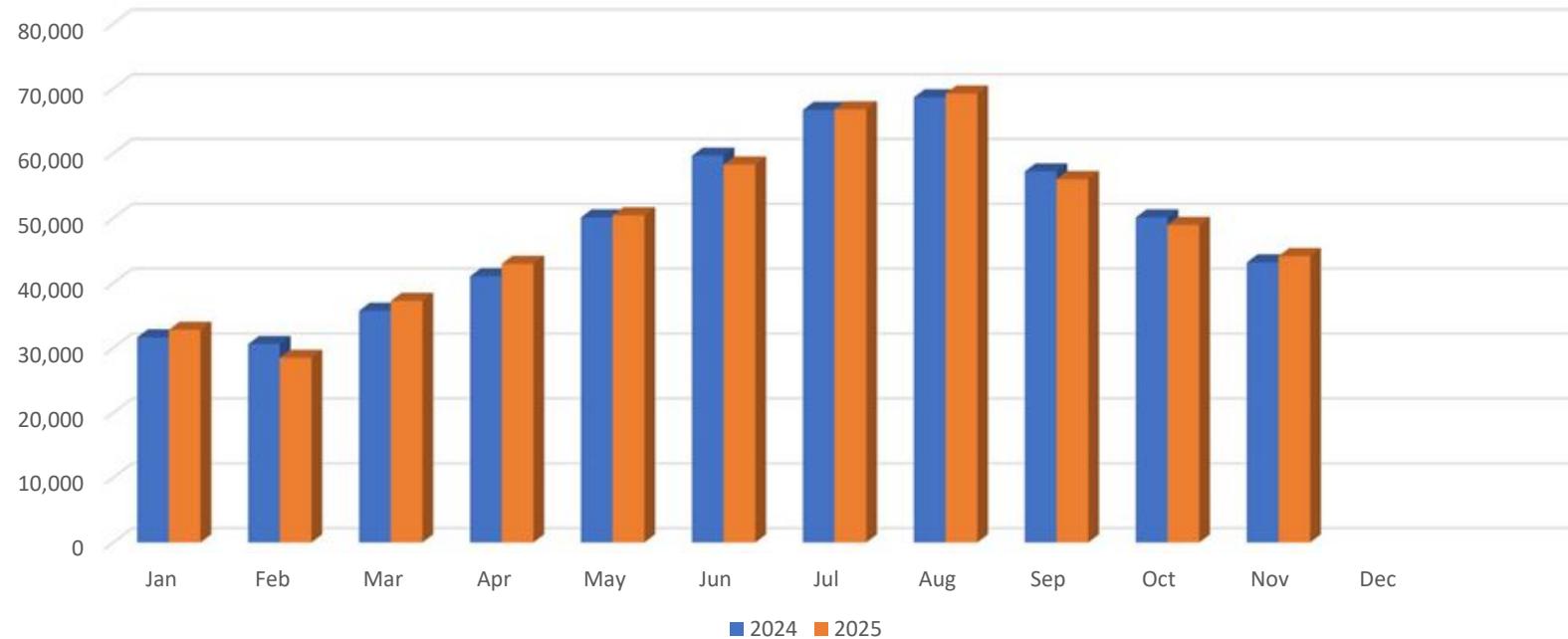
Passengers Carried 2024 - 2025



Vehicles Less than 20 ft. Carried – November 2025 vs. 2024

		Monthly Variance vs. 2024	Monthly % Difference vs. 2024			YTD Variance vs. 2024	YTD % Difference vs. 2024
Martha's Vineyard Route							
Standard Fare Autos	▼	-221	-1.6%	▼	-7,708	-3.3%	
Standard Fare Trucks	▼	-139	-3.9%	▼	-2,075	-4.7%	
Excursion Fare Autos	▲	413	2.6%	▲	4,472	3.1%	
Excursion Fare Trucks	▲	317	7.7%	▲	1,701	4.2%	
Total – Martha's Vineyard	▲	370	1.0%	▼	-3,610	-0.8%	
Nantucket Route							
Standard Fare Autos	▲	162	8.0%	▲	193	0.5%	
Standard Fare Trucks	▲	105	11.4%	▲	471	4.7%	
Excursion Fare Autos	▲	163	7.3%	▲	2,719	15.1%	
Excursion Fare Trucks	▲	173	16.8%	▲	1,100	12.1%	
Total – Nantucket	▲	603	9.7%	▲	4,483	5.9%	
Total Vehicles Less Than 20'	▲	973	2.3%	▲	873	0.2%	

Vehicles Less than 20 Feet Carried 2024 - 2025

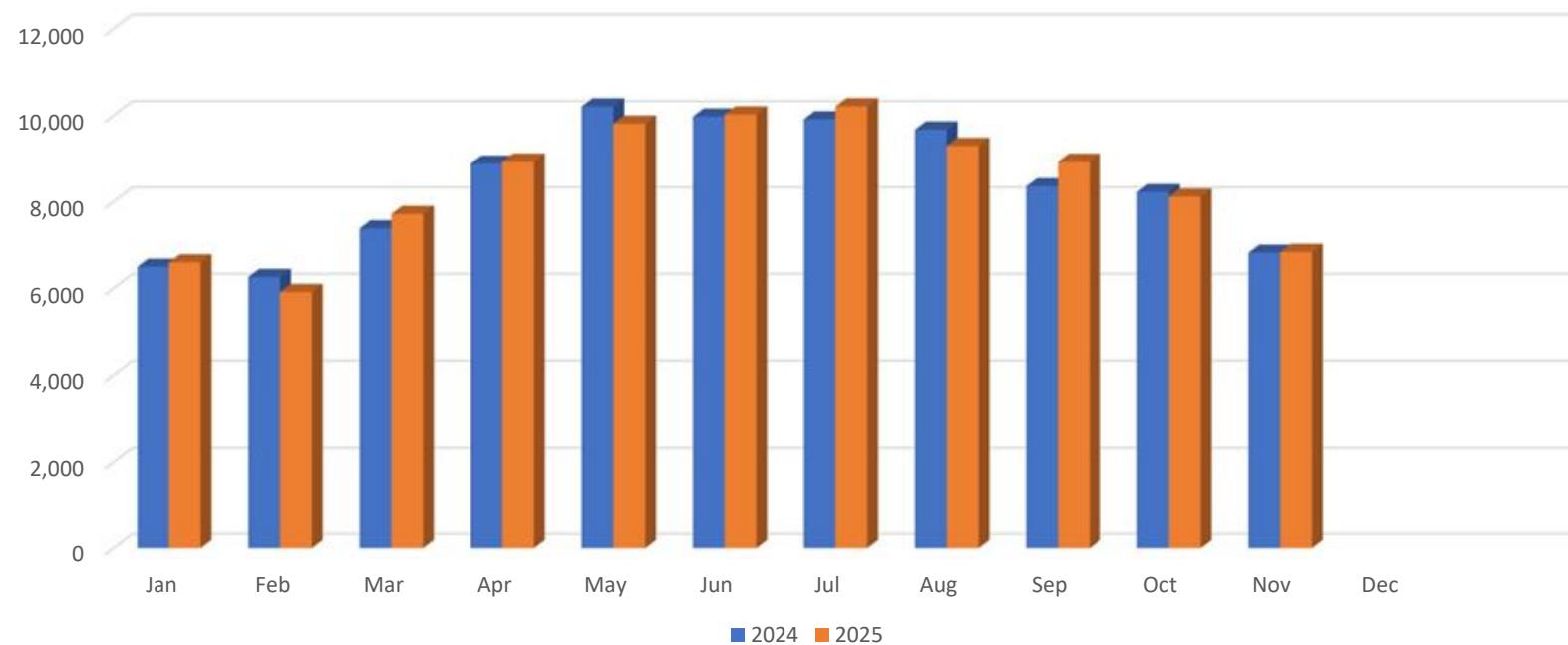


Freight Trucks (Trucks 20 ft and over) Carried

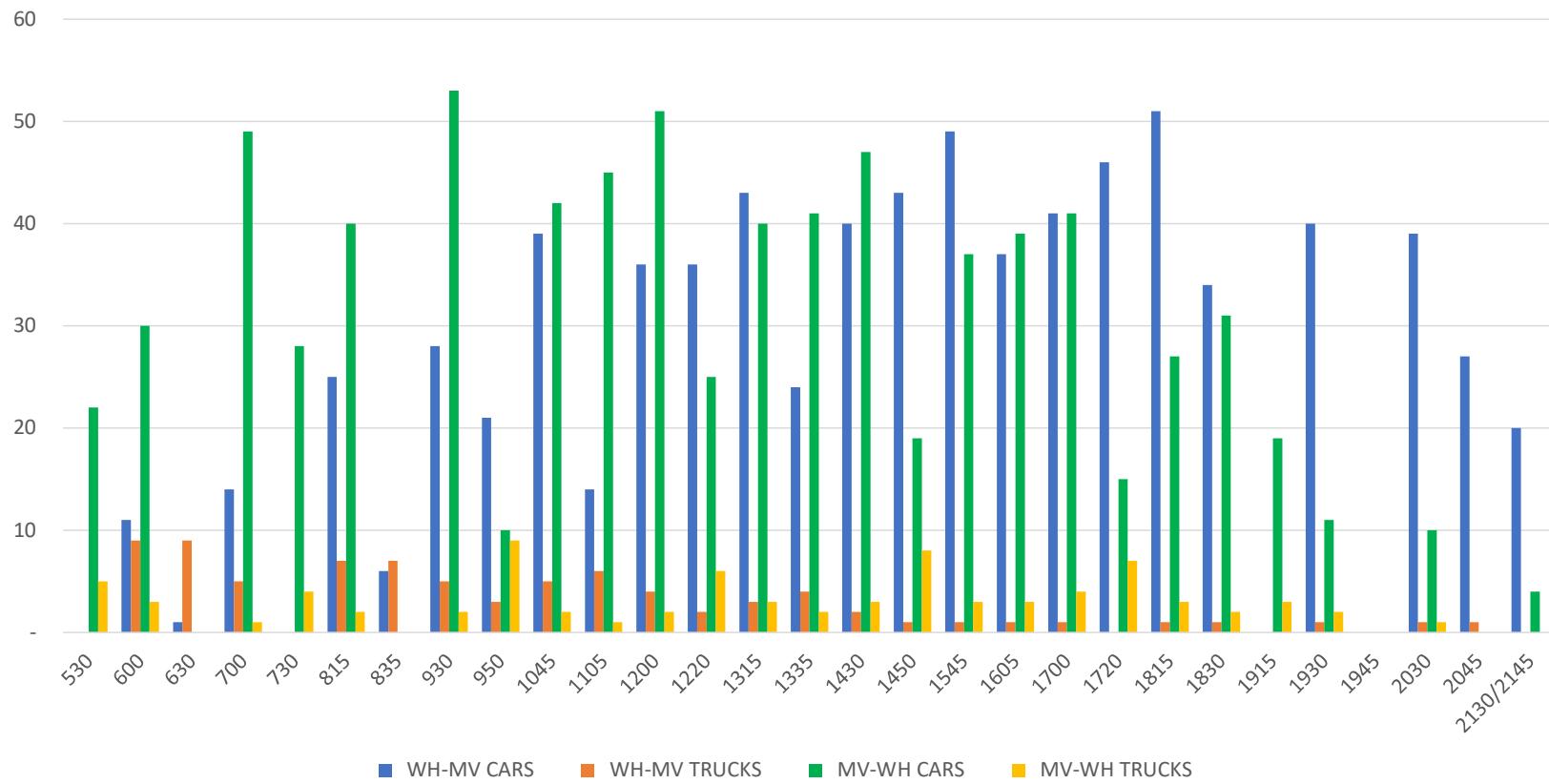
November 2025 vs. 2024

		Monthly Variance vs. 2024	Monthly % Difference vs. 2024			YTD Variance vs. 2024	YTD % Difference vs. 2024
Martha's Vineyard Route	▲	25	0.6%	▼		-482	-0.8%
Nantucket Route	▼	-8	-0.3%	▲		707	2.1%
Total Trucks	▲	17	0.2%	▲		225	0.2%

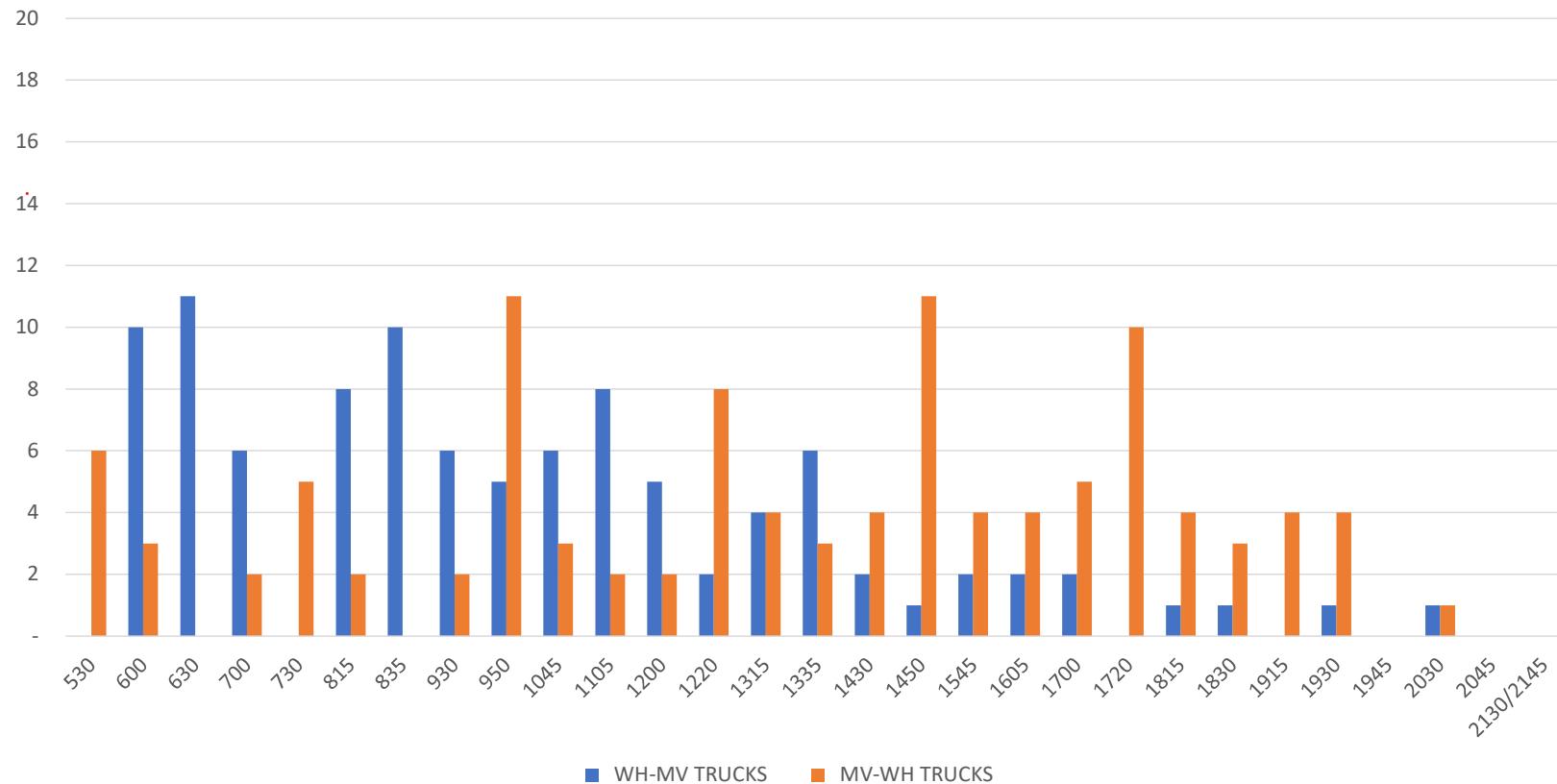
Trucks (20 Feet & Over) Carried 2024 - 2025



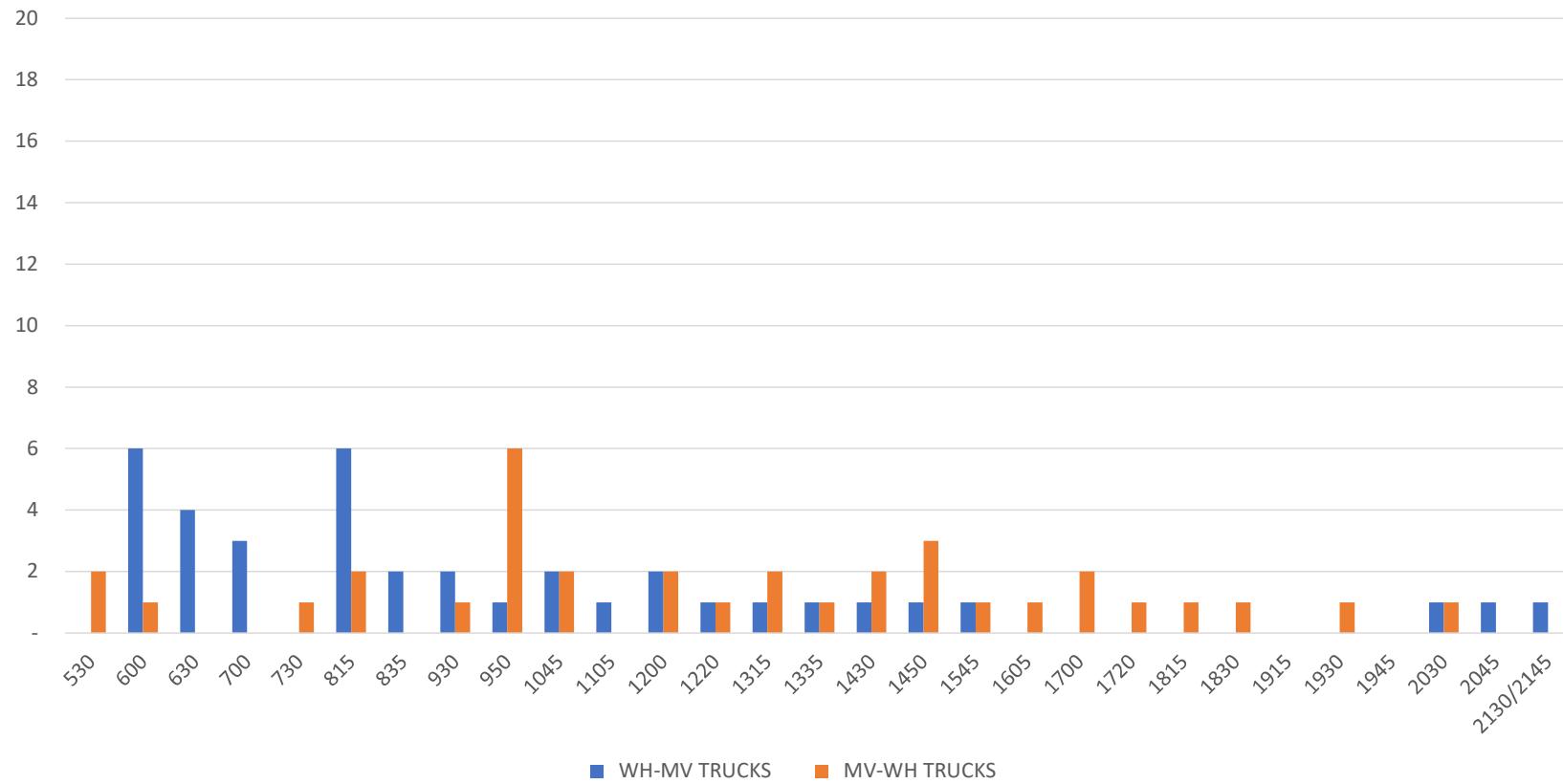
November 2025 Average Vehicles Per Trip



November 2025 Weekday Average Trucks Per Trip



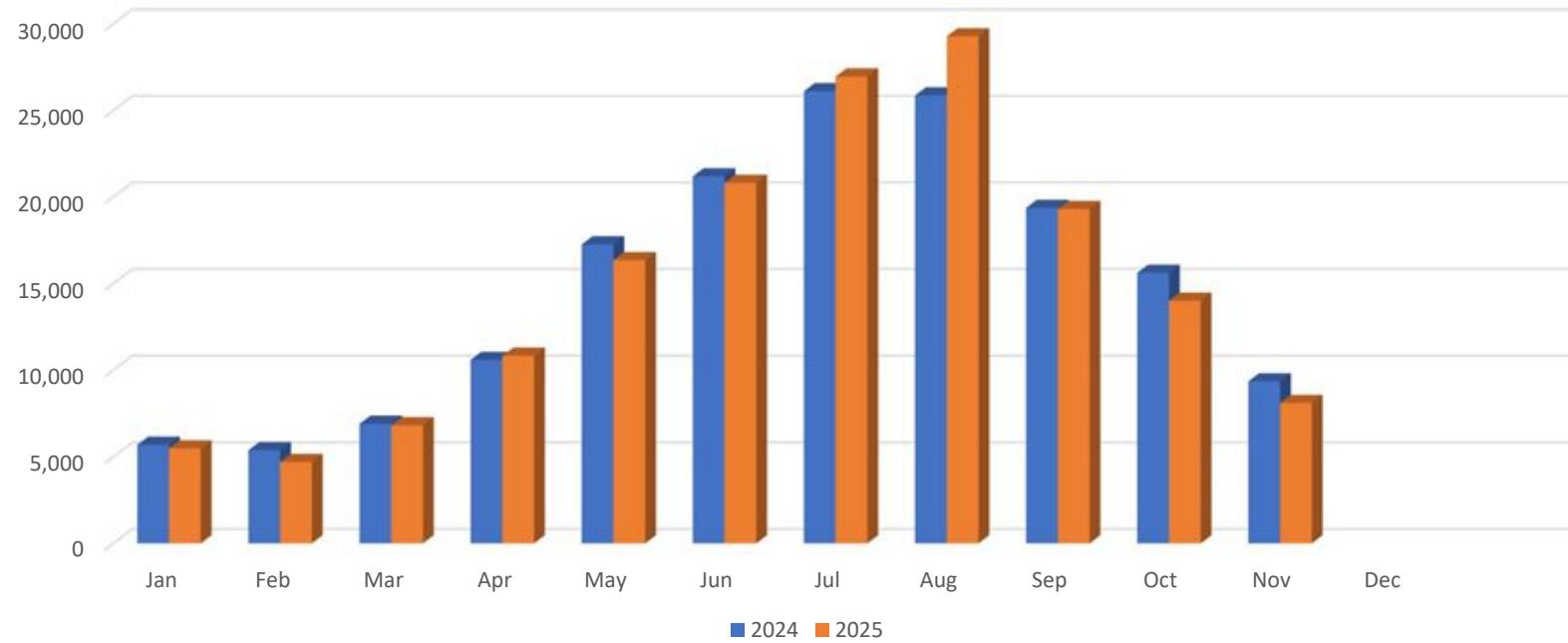
November 2025 Weekend Average Trucks Per Trip



Cars Parked– November 2025 vs. 2024

		Monthly Variance vs. 2024	Monthly % Difference vs. 2024			Y-T-D Variance vs. 2024	Y-T-D % Difference vs. 2024
Martha's Vineyard Route	▼	-1,156	-15.7%		▼	-2,341	-1.8%
Nantucket Route	▼	-92	-4.7%		▲	1,564	5.3%
Total Cars Parked	▼	-1,248	-13.4%		▼	-777	-0.5%

Cars Parked 2024 - 2025



Trip Summary Report – November 2025

	Scheduled		Cancelled for						
MV Route	Budgeted	Available	Mechanical	Weather	Traffic	Schedule	Crew	Unscheduled	Total
November	1,216	0	2	0	24	0	0	44	1,234
YTD	15,748	80	56	218	241	0	6	73	15,380
YTD %			0.35%	1.38%	1.52%	0.00%	0.04%		
NT Route	Budgeted	Available	Mechanical	Weather	Traffic	Schedule	Crew	Unscheduled	Total
November	582	10	16	32	2	0	0	22	564
YTD	7,464	24	48	205	337	234	6	58	6,950
YTD %			0.64%	2.74%	4.50%	3.13%	0.08%		
Total	Budgeted	Available	Mechanical	Weather	Traffic	Schedule	Crew	Unscheduled	Total
November	1,798	10	18	32	26	0	0	66	1,798
YTD	23,212	104	104	423	578	234	12	131	22,330
YTD %			0.45%	1.81%	2.48%	1.00%	0.05%		
2024			0.74%	1.61%	0.94%	2.83%	0.71%		
2025 Oak Bluffs Trip Diversions - YTD 348									
2024 Oak Bluffs Trip Diversions - YTD 306									

Financial Snapshot

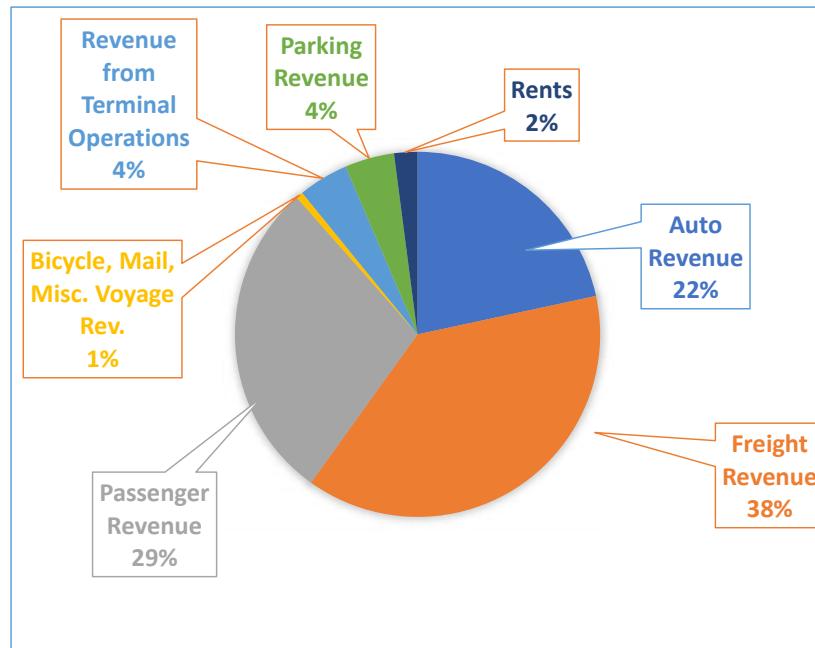
	November	2025 Actual vs. Budget	YTD	2025 Actual vs. Budget
Revenues & Income				
Operating Revenues	\$8,373,593	-\$256,499 ▼	\$142,134,971	-\$3,184,701 ▼
Other Income	1,555,752	-5,736 ▼	7,987,202	-1,112,785 ▼
Total Revenue	9,929,345	-262,235 ▼	150,122,173	-4,297,486 ▼
Expenses & Deductions				
Operating Expenses	11,673,127	-862,061 ▼	132,934,595	-3,929,499 ▼
Income Deductions	200,844	14,131 ▲	2,102,761	-67,872 ▼
Total Expenses	\$11,873,971	-\$847,930 ▼	\$135,037,356	-\$3,997,371 ▼
Net Operating Income/Loss	-\$1,944,626	\$585,695 ▲	\$15,084,817	-\$300,115 ▼

Operating Revenues – November 2025 vs. Budget

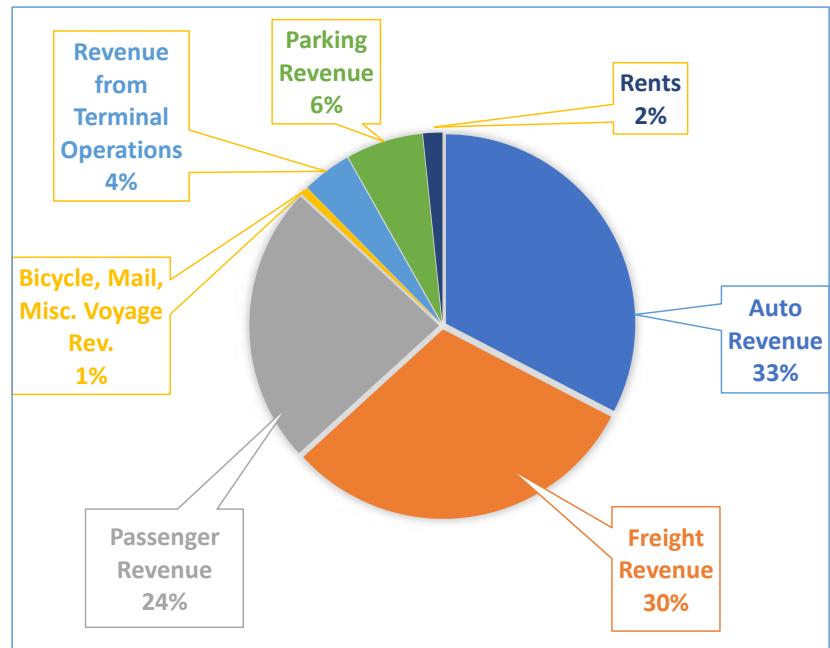
		Monthly Variance vs. Budget	Monthly % Difference vs. Budget		YTD Variance vs. Budget	YTD % Difference vs. Budget
Waterline Revenues						
Automobile Revenue	▼	-\$235,513	-11.5%	▼	-\$3,037,804	-6.4%
Freight Revenue	▲	58,977	1.9%	▲	379,543	0.9%
Passenger Revenue	▼	-178,253	-6.9%	▲	146,942	0.4%
Misc. Voyage Revenue	▼	-2,029	-3.7%	▲	27,324	2.8%
Term. Oper. Revenue	▲	30,834	9.1%	▲	329,012	5.4%
Parking Revenue	▲	15,837	4.5%	▼	-125,951	-1.3%
Rent Revenue	▲	53,648	44.7%	▼	-903,767	-38.0%
Total Operating Revenue	▼	-\$256,499	-3.0%	▼	-\$3,184,701	-2.2%
Total Other Income	▼	-\$5,736	-0.4%	▼	-\$1,112,785	-12.2%
Total Operating & Other	▼	-\$262,235	-2.6%	▼	-\$4,297,486	-2.8%

Operating Revenues - 2025

November



January – November

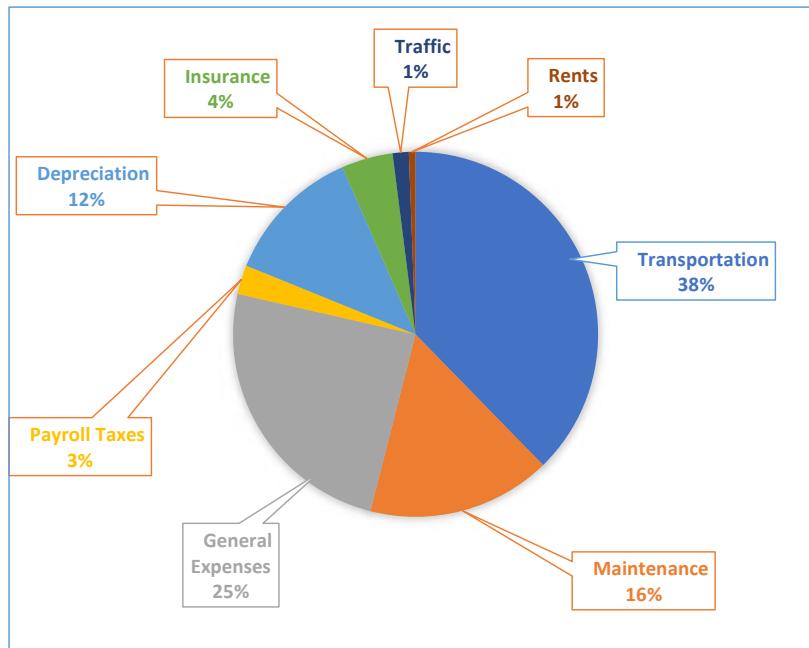


Operating Expenses – November 2025 vs. Budget

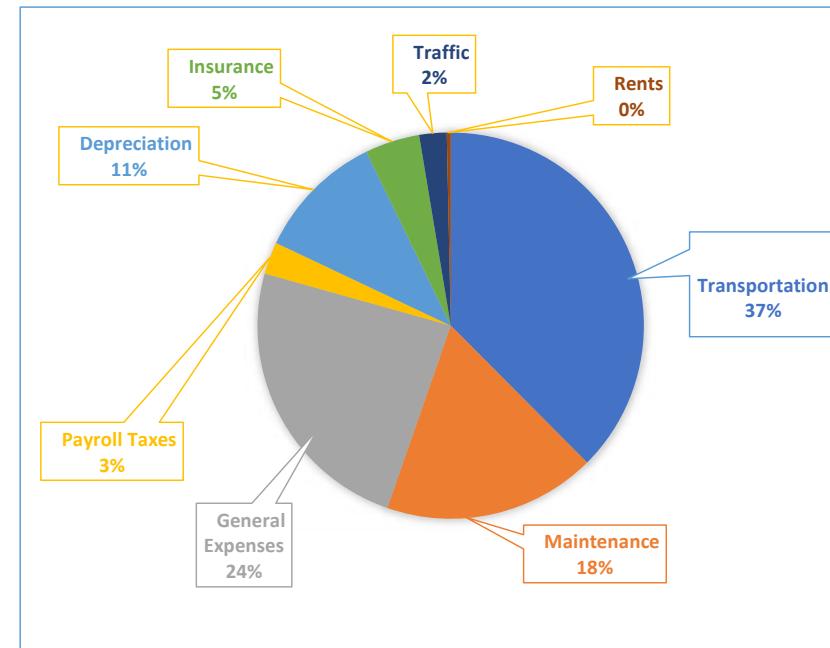
		Monthly Variance vs. Budget	Monthly % Difference vs. Budget		YTD Variance vs. Budget	YTD % Difference vs. Budget
Operating Expenses						
Maintenance	▼	-\$715,875	-27.4%	▼	-\$2,758,964	-10.4%
Depreciation & Amortization	▲	13,154	0.9%	▼	-588,237	-4.0%
Vessel Operations	▼	-46,701	-1.5%	▼	-236,915	-0.7%
Terminal Operations	▲	114,034	9.3%	▲	387,301	2.5%
Traffic Expense	▼	-85,512	-33.6%	▼	-284,286	-8.6%
General Expense	▼	-167,004	-5.5%	▼	-630,779	-1.9%
Insurance	▼	-8,698	-1.6%	▲	244,216	4.2%
Rents Expense	▲	53,205	377.7%	▲	169,050	61.0%
Payroll Taxes	▼	-18,664	-5.8%	▼	-230,884	-6.1%
Total Operating Expenses	▼	-\$862,061	-6.9%	▼	-\$3,929,499	-2.9%
Total Other Expenses	▲	\$14,131	7.6%	▼	-\$67,872	-3.1%
Total Operating & Other	▼	-\$847,930	-6.7%	▼	-\$3,997,371	-2.9%

Operating Expenses - 2025

October



January – November



Passengers Carried – December 1-21, 2025 vs. 2024

		Monthly Variance	Montly % Difference			YTD Variance	YTD % Difference
Martha's Vineyard Route	▼	-1,843	-1.9%		▲	14,160	0.6%
Nantucket Regular Ferry	▲	405	3.2%		▲	21,922	9.6%
Nantucket Fast Ferry	▼	-1,379	-8.2%		▼	-16,219	-5.3%
Nantucket Route Subtotal	▼	-974	-3.3%		▲	5,703	1.1%
Total Passengers	▼	-2,817	-2.3%		▲	19,863	0.7%

Vehicles Carried – December 1-21, 2025 vs. 2024

		Monthly Variance vs. 2024	Monthly % Difference vs. 2024			YTD Variance vs. 2024	YTD % Difference vs. 2024
Martha's Vineyard Route							
Standard Fare Autos	▼	-523	-7.3%	▼	-8,231	-3.5%	
Standard Fare Trucks	▼	-243	-10.2%	▼	-2,318	-5.0%	
Excursion Fare Autos	▲	478	4.6%	▲	4,950	3.2%	
Excursion Fare Trucks	▲	32	1.1%	▲	1,733	4.0%	
20 Feet & Over Trucks	▲	93	3.0%	▼	-389	-0.6%	
Total – Martha's Vineyard	▼	-163	-0.6%	▼	-4,255	-0.8%	
Nantucket Route							
Standard Fare Autos	▼	-193	-12.1%		0	0.0%	
Standard Fare Trucks	▼	-11	-1.8%	▲	460	4.3%	
Excursion Fare Autos	▲	48	3.4%	▲	2,767	14.3%	
Excursion Fare Trucks	▲	54	8.1%	▲	1,154	11.9%	
20 Feet & Over Trucks	▼	-61	-3.5%	▲	646	1.8%	
Total – Nantucket	▼	-163	-2.7%	▲	5,027	4.3%	
Total Vehicles	▼	-326	-1.0%	▲	772	0.1%	