



Woods Hole, Martha's Vineyard and Nantucket Steamship Authority

NOTICE OF
REQUEST FOR PROPOSALS
FOR CONSULTING SERVICES
TO DEVELOP A STRATEGIC PLAN FOR THE STEAMSHIP AUTHORITY
CONTRACT NO. 14-2022

The Woods Hole, Martha's Vineyard and Nantucket Steamship Authority (the "SSA") has issued a Request for Proposals ("RFP") from consulting firms to develop a strategic plan for the SSA, with significant input from the SSA's governing Board, Port Council, staff, constituent communities and other stakeholders, in order to provide the SSA with medium and long-term decision-making guidance and a basis for measuring organizational performance, as recommended by HMS Consulting, Glosten and Rigor Analytics (collectively, "HMS") in the report they issued on their comprehensive review of the SSA's operations, dated December 13, 2018 (the "Report"). Proposals will be accepted until **2:00 p.m. Eastern Daylight Saving Time on Friday, October 4, 2022**, at the SSA's Procurement Office, which is located on the second floor of the SSA's Administrative Offices, 228 Palmer Avenue, Falmouth, Massachusetts 02540.

The SSA has established this deadline for submitting proposals so that consulting firms will have sufficient time to submit questions and suggestions regarding the RFP after reviewing both the RFP and the Report. The SSA asks that such questions and suggestions be submitted as soon as possible and ideally no later than Friday, August 12, 2022, so that the SSA in turn has sufficient time to respond to them well in advance of the deadline for submitting proposals.

In order to receive electronic versions of the RFP, the Report, and all subsequent addenda issued by the SSA to the RFP, please email the SSA's Procurement Officer, Peggy Nickerson, whose email address is pnickerson@steamshipauthority.com. Electronic versions of those documents may also be requested by calling Ms. Nickerson at (508) 548-5011, ext. 515, during the SSA's regular business hours.

The SSA is utilizing a RFP procurement process for this Contract. Under such a process, the selection of the most advantageous proposal will be based upon price and other evaluation factors specified in the RFP. The RFP fully details the procurement process and the requirements for each

proposal, and persons interested in submitting proposals for the Contract must comply with the provisions hereof.

Unless all proposals are rejected, the SSA shall award the Contract to the eligible and responsible consulting firm who offers the most advantageous proposal to the SSA, based upon the RFP requirements and the evaluation criteria established for the Contract. In this regard, the Total Proposal Price is only part of the evaluation process, as more fully detailed in the RFP.

The SSA is soliciting competitive proposals pursuant to a determination that such a process best serves the interest of the SSA and the general public, and not because of any legal requirement to do so. The SSA reserves the right to accept or to reject any and all proposals, to modify or amend with the consent of the consulting firm any proposal prior to acceptance, and to waive any informality, all as the SSA in its sole judgment and discretion may deem to be in its best interest.